Outlook and recommendation

While Q1 contract price with the mining majors (Vale, Rio) has settled at \$110 per tonne, the current spot prices are trading at 40% higher. In view of surging Chinese and Indian demand and recovering developed economies, demand for steel and hence iron ore would pick up. Consequently, the contract price for Q2 may remain firm. Keeping its ambitious expansion plans in mind, future earnings would be driven by volume growth as well.

At the CMP of Rs 459 the stock is trading at 14.4 times its TTM earnings of Rs 31.8 and is fairly valued at current levels, we remain cautiously positive on the growth prospects of the company.

Result Update

VENTURA

Kyon ki bhaiya, sabse bada rupaiya.

(Rs. In Cr.)

| Sesa Goa Ltd. | Q4FY10 | Q4FY09 | % Chg. | Q4FY10 | Q3FY09 | % Chg. | FY201003 | FY200903 | (S. Th Cr.) % Chg |
|-----------------------------|--------|--------|--------|--------|--------|--------|----------|----------|----------------------|
| Net Sales | 2403.5 | 1429.9 | 68.1 | 2403.5 | 1866.8 | 28.8 | 5803.1 | 4925.7 | 17.8 |
| Other operational Income | 15.4 | 13.6 | 12.6 | 15.4 | 22.4 | -31.3 | 55.2 | 33.4 | 65.4 |
| Total Oper. Income(TOI) | 2418.9 | 1443.5 | 67.6 | 2418.9 | 1889.2 | 28.0 | 5858.3 | 4959.1 | 18.1 |
| Raw Materials Cons | 88.1 | 64.3 | 37.0 | 88.1 | 88.3 | -0.2 | 345.9 | 256.9 | 34.6 |
| % to TOI | 3.6% | 4.5% | - | 3.6% | 4.7% | - | 5.9% | 5.2% | - |
| Stock adj. (-)Inc / (+)Dec- | -63.9 | 47.4 | PL | -63.9 | 81.4 | PL | -121.1 | -26.8 | 351.6 |
| % to TOI | -2.6% | 3.3% | - | -2.6% | 4.3% | - | -2.1% | -0.5% | - |
| Net Raw Mat adj. for stock | 24.2 | 111.7 | -78.3 | 24.2 | 169.7 | -85.7 | 224.7 | 230.1 | -2.3 |
| % to TOI | 1.0% | 7.7% | - | 1.0% | 9.0% | - | 3.8% | 4.6% | - |
| Other expenses | 847.0 | 553.3 | 53.1 | 847.0 | 631.9 | 34.0 | 2319.7 | 2090.3 | 11.0 |
| % to TOI | 35.0% | 38.3% | - | 35.0% | 33.5% | - | 39.6% | 42.2% | - |
| Contribution Net_Sales | 1547.7 | 778.5 | 98.8 | 1547.7 | 1087.5 | 42.3 | 3313.9 | 2638.7 | 25.6 |
| Personnel | 44.7 | 25.0 | 78.7 | 44.7 | 51.5 | -13.2 | 169.1 | 99.9 | 69.2 |
| % to TOI | 1.9% | 1.7% | - | 1.9% | 2.7% | - | 2.9% | 2.0% | - |
| Total expenditure | 915.9 | 690.0 | 32.7 | 915.9 | 853.1 | 7.4 | 2713.5 | 2420.3 | 12.1 |
| Operating Profit | 1503.0 | 753.5 | 99.5 | 1503.0 | 1036.0 | 45.1 | 3144.8 | 2538.8 | 23.9 |
| % to TOI | 62.1% | 52.2% | - | 62.1% | 54.8% | - | 53.7% | 51.2% | - |
| Non-Operating Income | 129.1 | 56.7 | 127.6 | 129.1 | 132.5 | -2.6 | 426.0 | 224.0 | 90.1 |
| Interest | 22.7 | 0.7 | 2960.8 | 22.7 | 25.1 | -9.6 | 51.7 | 1.0 | 5124.2 |
| Exceptional Items | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | 0.0 |
| Gross Profit | 1609.4 | 809.5 | 98.8 | 1609.4 | 1143.4 | 40.8 | 3519.1 | 2761.8 | 27.4 |
| Depreciation | 16.6 | 15.0 | 10.7 | 16.6 | 22.5 | -25.9 | 74.5 | 51.7 | 44.2 |
| PBT before Extra-ord | 1592.8 | 794.4 | 100.5 | 1592.8 | 1121.0 | 42.1 | 3444.6 | 2710.2 | 27.1 |
| % to TOI | 65.9% | 55.0% | - | 65.9% | 59.3% | - | 58.8% | 54.7% | - |
| Extraordinary Items | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | 0.0 |
| PBT | 1592.8 | 794.4 | 100.5 | 1592.8 | 1121.0 | 42.1 | 3444.6 | 2710.2 | 27.1 |
| Tax Rate | 23.7% | 31.0% | - | 23.7% | 25.9% | - | 23.4% | 26.4% | - |
| Prov. for Tax | 377.7 | 246.1 | 53.5 | 377.7 | 290.6 | 30.0 | 805.6 | 715.3 | 12.6 |
| % to TOI | 15.6% | 17.1% | - | 15.6% | 15.4% | - | 13.8% | 14.4% | - |
| Profit after Tax | 1215.1 | 548.4 | 121.6 | 1215.1 | 830.4 | 46.3 | 2639.0 | 1994.9 | 32.3 |
| % to TOI | 50.2% | 38.0% | - | 50.2% | 44.0% | - | 45.1% | 40.2% | - |
| Minority Interest | -2.2 | -0.7 | 211.1 | -2.2 | -2.9 | -22.2 | -9.9 | -6.8 | 46.6 |
| PAT (adj. For MI) | 1212.9 | 547.6 | 121.5 | 1212.9 | 827.5 | 46.6 | 2629.1 | 1988.1 | 32.2 |
| Face Value | 1.0 | 1.0 | 0.0 | 1.0 | 1.0 | | 1.0 | 1.0 | 0.0 |
| Equity Share capital | 83.1 | 78.7 | 5.6 | 83.1 | 82.1 | 1.3 | 83.1 | 78.7 | 5.6 |
| EPS (Rs.) | 14.6 | 7.0 | 109.9 | 14.6 | 10.1 | 44.5 | 31.8 | 25.3 | 25.3 |
| CEPS (Rs.) | 14.8 | 7.2 | 107.1 | 14.8 | 10.4 | 42.6 | 32.7 | 26.0 | 25.6 |

Source: ACE Equity

<u>Result Update</u>

V E N T U R A

Kyon ki bhaiya, sabse bada rupaiya.

Source: ACE Equity

Ventura Securities Limited

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