

**CREATING  
INNOVATIONS**

**GENERATING  
JOBS**

ANNUAL REPORT 2016-17



the new digital ecology

# CORPORATE INFORMATION

## BOARD OF DIRECTORS

### Mr. Venkat Chary (IAS, Retd.)

Chairman, Independent Non-executive Director

### Justice R. J. Kochar (Retd.)

Independent Non-executive Director

### Justice Deepak Verma (Retd.)

Independent Non-executive Director  
(appointed w.e.f. 21/12/2016)

### Mr. A. Nagarajan (IAS, Retd.)

Independent Non-executive Director

### Mrs. Chitkala Zutshi (IAS, Retd.)

Independent Non-executive Director  
(appointed w.e.f. 21/12/2016)

### Mr. Suresh Salvi (IAS, Retd.)

Non-executive Director  
(appointed w.e.f. 14/10/2016)

### Mr. Sunil Shah

Non-Independent and Non-executive Director

### Mr. S. Rajendran

Managing Director & CEO  
(appointed w.e.f. 10/02/2017)

### Mr. Rajendra Mehta

Whole-time Director

### Mr. Devendra Agrawal

Whole-time Director & CFO  
(appointed w.e.f. 27/05/2017)

### Ms. Nisha Dutt

Independent Non-executive Director  
(ceased w.e.f. 20/12/2016)

### Mr. Anil Singhvi

Non-Independent and Non-executive Director  
(ceased w.e.f. 03/10/2016)

### Mr. Berjis Desai

Non-Independent and Non-executive Director  
(ceased w.e.f. 26/05/2017)

### Mr. Miten Mehta

Non-Independent and Non-executive Director  
(ceased w.e.f. 20/12/2016)

### Mr. Jigish Sonagara

Non-Independent and Non-executive Director  
(ceased w.e.f. 10/08/2017)

### Mr. Prashant Desai

Managing Director & CEO  
(ceased w.e.f. 09/02/2017)

## REGISTERED OFFICE

### 63 moons technologies limited

(Formerly Financial Technologies (India) Limited)

Shakti Tower-1, 7<sup>th</sup> Floor, Premises-E, 766,  
Anna Salai, Thousand Lights,  
Chennai - 600002, Tamilnadu, India.

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F: +91 44 4395 0899

## CORPORATE OFFICE

### 63 moons technologies limited

(Formerly Financial Technologies (India) Limited)

FT Tower, CTS No. 256 & 257, Suren Road, Chakala,  
Andheri (East), Mumbai - 400 093, Maharashtra, India.

T: +91 22 6686 1010

F: +91 22 6725 0257

info@63moons.com

www.63moons.com

## AUDITORS

### Sharp & Tannan Associates

Chartered Accountants

## SHARE TRANSFER AGENTS

### Karvy Computershare Private Ltd.

Karvy Selenium Tower B, Plot No. 31 & 32 Gachibowli,  
Financial District, Nanakramguda, Serilingampally,  
Hyderabad - 500032, Telangana, India.

www.karvy.com

## BANKERS

HDFC Bank Ltd.

Deutsche Bank AG

Standard Chartered Bank

Union Bank of India

Axis Bank Limited

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**BUILDING  
INNOVATIONS**

**IMPACTING  
LIVES**

Amidst global uncertainty, the Indian growth story has somehow remained intact with miniscule deceleration of economic activity and job creation. However, in the given scenario, the concept of job creation has gained importance in the light of recent Labour Ministry data which revealed that 1.55 lakh jobs were created in 2015 and 2.31 lakh jobs in 2016, that may require further boost.

In a land of opportunity such as India, the need to optimise policies for the growth of the country is increasingly becoming the need of the hour.

In this backdrop, one cannot help but remember the immense contribution of Multi Commodity Exchange (MCX), the first Exchange to put India among top global Commexes that became the second largest commodity Exchange in the world and the No.1 Commodity Derivatives Exchange in India.

It was this MCX that, as per the model of Socially Aware Business Entrepreneurship adopted by 63 moons technologies limited, generated over a million jobs blending social interest with inclusive growth, as per a study conducted by the Tata Institute of Social Sciences (TISS).

True, in the wake of the crisis in one of our subsidiaries, your company is facing certain legal challenges with regards to venturing into new businesses but rest assured, 63 moons can repeat its stellar performance of reaching out to the last denominator of our society and still create a million jobs, if not more.

63 moons envisions to partner path-breaking new tech companies that will enable 108 new digital disrupters in 12 target verticals across industries. You can imagine the growth story this manifesto endeavours to create, not to mention the magnitude of job opportunities, shareholder value, among other things.

63 moons has been at the zenith of excellence and it will continue its efforts to excel itself.

As ideators, innovators and change agents, we are sure, a bright future beckons us.

We believe, as long as there is life, there is struggle, and there is hope.

The inspiration that drives us is this hope, and belief, that no matter how hard the journey, ultimately it is the truth that prevails.

We look forward to the dawn that awaits us.

# LETTER FROM CHAIRMAN'S DESK



**VENKAT CHARY**

Chairman, Independent Non-Executive Director

## **INNOVATION: TOWARDS GROWTH IN ECONOMY & JOB CREATION**

The era of protectionism seems to have just begun in the world's largest economy with change of guard amidst fragile global economic outlook. This development has not just shattered the dreams of many aspiring IT engineers who want to build careers in the US, but has also rung alarm bells in the world's largest IT conglomerates.

On the other hand, the rising preference for E-consumerism has changed the dynamics of global business. The model for business acquisition

has witnessed a paradigm shift with the largest E-commerce company starting to spread its wings. Though technology is seen as the main apparatus of the modern economy, innovation in technology has been the catalyst that spawns and facilitates development of newer and more robust business models.

While E-consumerism has taken rapid strides in recent years, it is not without its flaws. With such fast changing dynamics in the business environment, there is a need for continuous innovation in technology for growth in economy and creation of jobs.

Historically, Internet and Technology has played a defining role in the manner in which E-consumerism has shaped the global economy and created jobs. The IT revolution was the biggest creator of jobs at the beginning of the 21st century and now Intellectual Property (IP)-driven innovation firms are recognized as the biggest employers. Knowing that the new millennia belongs to innovators, with technological supremacy being a pre-requisite, it is re-assuring that your Company is on the right trajectory for the next big leap.

## **PATH WE CONTINUE TO TREAD**

Your Company has a glorious track record of creating IT-driven innovations and building world class institutions over the last two decades, not only in the country, but across the globe. Your Company has a robust technology business, in which it is the pioneer and even today continues to hold the no. 1 spot. Every venture that has been rolled out of the Group has been no. 1 in India and no. 2 in the world. Your Company also takes pride in holding the record of paying 100% dividend quarter on quarter.

The mainstay of your company continues to be its strong balance sheet, strong infrastructure, strong human capital and an even stronger resolve to create value for its shareholders. Your Company today is virtually a zero debt company unlike other major corporates and has created over 1 million jobs through its ventures directly and indirectly, without making use of any tax incentive, loan or favour from the government. The Group has paid more than ₹ 2,000 crore approx. as tax.

## CHALLENGES NOTWITHSTANDING

Though your Company has been facing legal challenges due to payment default in one of its subsidiaries, we are confident of coming out of this and we have full faith in and respect for the judiciary. I am confident that Mr. S. Rajendran, who has taken over from Mr. Prashant Desai as MD & CEO, will steer your Company out of the present challenges and towards growth.

In line with our Prime Minister's vision and initiative of Digital India, Standup India, Startup India and Make in India, 63 moons is not just a name, but a new ideology adopted by your Company. The JS Innovation Lab (JSIL), a new lab incubated by the Group, is set to be the hub for IP creation and center for innovation. With the right opportunity, it is the endeavour of your Company to again sculpt the future with innovation and technology in the emerging Digital India space through JSIL and to **create another million jobs**. With JSIL having sketched the roadmap across 12 industry segments for creating 108 digital disruptive and patentable innovations, '63 moons' is poised to create new digital ecology to full scale commercialization of innovation.



**VENKAT CHARY**

*Chairman, Independent Non-executive Director*  
63 moons technologies limited

# MESSAGE FROM MANAGING DIRECTOR & CEO



**S. RAJENDRAN**  
Managing Director & CEO

## Dear Shareholders,

Your Company continued with its robust performance and remained consistently resilient even in the financial year 2016-17, despite a number of challenges it faced on various fronts. As you are aware, it has been four years since the payment default crisis surfaced at one of the subsidiaries of your Company, National Spot Exchange Limited (NSE) and as a result of this, your Company has been facing legal challenges and perception battles due to targeted actions and vicious campaigns run against the company

and its founder by vested interests despite having truth on our side.

As I write this message, there are quite a few things that are happening around us. The Indian economy looks to be in sweet spot with a number of economic reforms proposed and those that are being implemented by the government. Prominent among them was implementation of Goods and Services Tax (GST). The smooth launch of GST implies that our country is capable of proposing and implementing economic reforms on grand scale. This implementation of GST is expected to go a long way in streamlining the tax structure and broad-basing the sustainable tax revenue.

Your company has demonstrated excellence by building world class institutions across the world and created more than a million jobs and it is committed to come out with more IP-driven innovations and providing unmatched technological solution across 12 identified segments and is poised to create next generation of 'connected society via technology' if given the opportunity. Your Company looks forward to partake in the government's ongoing mission – 'Digital India'. Given the technology and strong talent pool at your Company's disposal, it is confident that it will march ahead on this path of revolution called 'digitization' and creating one million jobs.

## BUSINESS REVIEW

Your Company has pursued and has forged ahead with innovation in its Brokerage Technology Solution suite of products namely, ODIN™ during 2016-17. This has led to your Company's better hold on market share towards the end of the year.



Similarly, your Company has been able to incorporate the latest features in its other range of products such as, STP-Gate™ (messaging solution for institutions), Risk Solutions (solutions for central banks like RBI and banking institutions like NABARD), Match™ (back office product for exchanges and brokerages), among others.

The Exchange Technology vertical continues to support financial exchanges such as Multi Commodity Exchange (MCX) and Metropolitan Stock Exchange of India (MSEI). The ever-growing volumes traded on these exchanges speak for your Company's ability to support mission critical technology.

## **BUSINESS OUTLOOK: THE ROAD AHEAD**

Recently we have seen a spate of news in the media highlighting poor growth in employment generation in our economy in general and IT-segment in particular. Your Company, with technology as its cornerstone and history of job creation for the masses, pins its hope in the mission of creating robust system of IP-driven 108 digital disruptors across 12 segments identified by your Company, thereby creating a number of avenues for generating one million jobs in the coming years.

In the view of the strong confidence displayed by all our stakeholders in the Management of 63 moons technologies limited during the challenging times, the Management believes that we will succeed in all our endeavors proposed here in the ensuing year.



**S. RAJENDRAN**

Managing Director & CEO  
*63 moons technologies limited*

# BOARD OF DIRECTORS

## **VENKAT CHARY (IAS, RETD.)**

Chairman - Independent Non-Executive Director

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Mr. Venkat Chary is the Chairman - Independent Non-executive Director of 63 moons technologies limited, he was the FMC approved Independent Director and Chairman, Multi Commodity Exchange (MCX), India's No.1 commodity futures Exchange and the very first Exchange in India to be listed on a stock exchange, he was the first Chairman, Indian Energy Exchange (IEX), India's 1st power Exchange with 97% market share, Chairman, Bourse Africa, Mauritius, Africa's first multi-asset Exchange (Mauritius being a country where both English and French are languages of habitual use), and former Member, Advisory Board, Metropolitan Stock Exchange of India Limited (formerly MCX-SX).

Earlier he was a member of the Indian Administrative Service (IAS), while in the IAS, he was the Secretary, Maharashtra State Electricity Board, General Manager, Bombay Electric Supply & Transport Undertaking (BEST), Divisional Commissioner (Bombay and Konkan), Municipal Commissioner, Greater Mumbai Municipal Corporation, Joint Secretary & Industries Commissioner, Maharashtra, Secretary to the Chief Minister of Maharashtra, Finance Secretary, Planning Secretary, Home Secretary and officiating Chief Secretary of Government of Maharashtra, in Mumbai. He was Chairman, Forward Markets Commission, the country's commodity regulator and Deputy Director of the prestigious Lal Bahadur Shastri National Academy of Administration, Mussoorie, Government of India, and post-retirement, Member, Maharashtra Electricity Regulatory Commission, the State's electricity regulator. During his career in the IAS, Mr. Chary has also been Chairman, Vice-Chairman, MD and CEO, and Government director on as many as 15 Central and State Government public sector companies.

While working with the Government of India, Cabinet Secretariat, in New Delhi, Mr. Chary was deputed in 1972 for doing a post-graduate Diploma in Economics and Finance at the 'Ecole National d'Administration' or ENA, the elite training institutions for French senior civil servants. In 1978-79, he did another specialized course on International Economic Relations at the same institution.

Mr. Chary is a Governor's nominee on the Indian Red Cross Society (Maharashtra Chapter), is Member of the Advisory Board of 'One India One People Foundation' (the Foundation brings out a niche monthly magazine and conducts constructive activities for school students), and is Member of the Directing Committee for the grant of the prestigious Jamnalal Bajaj Awards. He is past-president, Indo-French Technical Association, consisting of engineers, scientists (including nuclear scientists), finance experts, etc., who have either studied or worked in France.

Mr. Chary also has a law degree and he practices law as an Advocate in the Bombay High Court. He is empanelled with the Indo-French Centre for Mediation and Arbitration, Lyon France, and can mediate in disputes between Indian and French.