





No matter what the size of your business is, You can benefit by moving to the Cloud!



#### Cost saving:

No Cap-Ex. Pay for Use.



#### Fault Tolerance:

Make your applications available all the time.



#### Autoscaling:

Address spike in demand easily.



#### **Backup & Disaster Recovery:**

Automatic multiple backups let you meet recovery objectives.

### Why 8KMiles Cloud Solutions?

- Amazon System Integrations Partner.
- Migrated hundreds of servers to cloud for Startups, Small businesses and Enterprises.
- In-depth understanding of cloud infrastructure services.
- Cloud solution design and migration expertise

#### **8KMiles Solutions Overview**

#### **Cloud Consulting**

- Strategy and roadmap for cloud adoption
- Design public, virtual private and hybrid clouds
- Architect solutions using AWS

#### **Cloud Migration**

- AutoScaling/Load Balancing Solutions
- Backup/Disaster Recovery
- GEO Distributed Web Infrastructure
- Monitoring and Storage Solutions
- Production and Test Infrastructure setup

#### **Cloud Engineering**

- Custom cloud applications and tools
- Application Integration with Amazon Web Services



Offers on demand Virtual cloud infrastructure with Web service





Offers cloud consulting and infrastructure management services



#### Customers

benefit from infrastructure cost reduction, low capex, Greener IT, Greater value in lesser time and flexibility

8KMiles is an internet company which helps companies integrate cloud computing into their IT and Business Strategies. 8KMiles Cloud Solutions group offers cloud consulting, engineering and migration services to help companies leverage the power of cloud computing. 8KMiles is an Amazon Web Services Systems Integrator.

#### **Board of Directors**

Mr. G P Surana, Managing Director

Mr. R S Ramani, Whole Time Director

Mr. Suresh Venkatachari, Director

Mr. M.V.Bhaskar, Director

Mr. Ravi Surana, Director

Mr. Vedantharamanujam Srinivasan, Director

Ms. Padmini Ravichandran, Director

Ms. T P Saira, Director

#### **Statutory Auditors**

GHG Associates Chartered Accountants No.22, Govindu Street, T Nagar, Chennai – 600 017

#### **Bankers**

Indian Bank, Porur Branch, Chennai

Indian Overseas Bank RK Salai Branch, Chennai

#### Registered Office

1-7-241/11/D, S.D.Road,
Secunderabad - 500003
Corporate Office
No.7, 3rd Floor, 3rd Street,
Ganapathy Colony, Teynampet,
Chennai - 600 018

#### Registrar and Share Transfer Agent

Adroit Corporate Services Private Limited Industries Estate, Makwane Road, Naronvaka Andheri (East), Mumbai - 59

# **CONTENTS**

SL. NO	PARTICULARS	PAGE NO.
1.	Notice	1
2.	Directors' Report	7
3.	Management Discussion & Analysis	10
4.	Report on Corporate Governance	19
	STANDALONE FINANCIAL STATEMENTS	
5.	Auditors' Report	33
6.	Balance Sheet	37
7.	Profit & Loss Account	38
8.	Cash Flow Statement	47
	CONSOLIDATED FINANCIAL STATEMENTS	
9.	Auditors' Report	55
10.	Balance Sheet	57
11.	Profit & Loss Account	58
12.	Cash Flow Statement	68

# Notice To The Shareholders

NOTICE is hereby given that the Twenty Seventh Annual General Meeting of the Shareholders of the Company will be held at 03:00pm on Saturday, 29<sup>th</sup> September 2012 at Registered office of the Company located at 1-78-241/11/D, S.D.Road, Secunderabad – 500 003 – Andhra Pradesh.

## As Ordinary Business:

- 1. To receive, consider and adopt the Balance Sheet of the Company as on March 31, 2012 and the Profit and Loss account for the year ended on that date along with the Directors' Report and Auditors' Report thereon.
- 2. To appoint a Director in the place of Mr. Vedantharamanujam Srinivasan, who retires by rotation and being eligible, offers him for re-appointment.
- 3. To appoint a Director in the place of Ms. Padmini Ravichandran, who retires by rotation and being eligible offers her for re-appointment.
- 4. To consider resignation of Mr. Ravi Surana from the Board of Directors of the Company with effect from 4<sup>th</sup> September 2012
- 5. To consider resignation of Mr. G.P. Surana from the post of Managing Director of the Company with effect from 4<sup>th</sup> September 2012. Mr. G.P. Surana informing his inability to continue as Managing Director due to various other commitments.
- 6. To consider and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution

RESOLVED that M/s. GHG Associates - Chartered Accountants (Registration No.008703S), be and hereby are re-appointed as Auditors of the Company, to hold office from the conclusion of this Meeting till the conclusion of the next Annual General Meeting, to audit the Accounts of the Company for the financial year 2012-13, including audit of Cash Flow Statements, on a remuneration to be mutually decided upon between the Auditors and the Board of Directors of the Company.

# As Special Business:

7. To consider the Appointment of Mr. Suresh Venkatachari as Managing Director of the Company.

To consider and, if thought fit, to pass with or without modification, the following resolutions:-

#### As a Special Resolution:

- "RESOLVED THAT pursuant to the provisions of Section 198, 269, 309, and other applicable provisions, if any, of the Companies Act, 1956 ("the Act") as amended or re-enacted from time to time, read with Schedule XIII and subject to the approval of Central Government, consent of the Company be and is hereby accorded to appoint Mr. Suresh Venkatachari as Managing Director of the company for a period of five years with effect from 4<sup>th</sup> September 2012 on the terms and conditions including remuneration as set out in the explanatory statement annexed to the Notice convening this Meeting, with liberty to the Board of Directors (hereinafter referred to as "the Board" which term shall be deemed to include any Committee of the Board constituted to exercise its powers, including the powers conferred by this Resolution) to alter and vary the terms and conditions of the said appointment and / or remuneration in such manner as may be agreed to between the Board and Mr. Suresh Venkatachari without being required to seek the further approval of members within the limits as prescribed and any action taken by the Board in this regard be and is hereby ratified and he is not liable to retire by rotation."
- "RESOLVED FURTHER THAT in the event of loss or inadequacy of profits in a ny financial year during the tenure of Mr. Suresh Venkatachari as the Managing Director of the Company, the total remuneration comprising of Basic Salary and other applicable allowances together with other perquisites and/or benefits as per the policy of the Company, as stipulated, be paid to him as minimum remuneration, subject to the provisions of Schedule XIII to the Companies Act, 1956, as amended from time to time or any equivalent statutory re-enactment thereof for the time being in force."
- "RESOLVED FURTHER THAT the board of directors of the company be and is hereby authorized to alter the overall remuneration payable to Mr. Suresh Venkatachari, so as not to exceed the limits as may be stipulated by the Central Government from time to time."
- "RESOLVED FURTHER THAT any one of the Directors of the Company be and is hereby authorised to submit and file necessary form(s), application(s), writing(s), and other necessary document(s) to the Central Government and/ or Registrar of Companies and to do all such acts, deeds, matters and things as it may consider necessary, expedient, usual or proper to give full effect to this resolution."

By ORDER OF THE BOARD For 8K MILES SOFTWARE SERVICES LIMITED

Sd/- Sd/G P SURANA M.V.BHASKAR
MANAGING DIRECTOR DIRECTOR

Place: Secunderabad Date: 03 September 2012

#### Notes:

- 1. A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of him/her. A proxy need not be a member of the Company. The proxy forms, in order to be valid, must be received by the Company at its Registered Office not less than 48 hours before the commencement of the meeting. A form of proxy is given at the end of the Annual Report.
- 2. Explanatory Statement pursuant to Section 173(2) of the Companies Act is enclosed and forms part of this notice.
- 3. The Register of Members and Share Transfer Books of the Company shall remain closed on 28<sup>th</sup> of September 2012 and 29<sup>th</sup> September 2012 (Both days Inclusive)
- 4. Members are requested to notify the Company at its Registered Office or to the Share Transfer Registrar of any change in address quoting their folio number.
- 5. A copy of all the documents referred to in the accompanying explanatory statement are open to inspection at the Registered Office of the Company on all working days except holidays up to the date of AGM.
- 6. Members are requested to affix their signatures at the space provided on the attendance slip annexed to the proxy form and hand over the slip at the entrance to the place of the meeting.
- 7. Members are requested to bring their Client ID and DP ID for easy identification of attendance at the meeting.
  - Corporate Members are requested to send certified copy of Board Resolution, pursuant to Section 187 of the Companies Act, 1956, authorizing their representative to attend and vote at the meeting.
- 8. Members seeking any information or clarification on the Accounts are requested to send in written queries to the Company. Replies to such written queries received, will be provided only at the meeting.
- 9. Members / proxies are requested to bring the duly filed attendance slip sent herewith for attending the meeting.

#### Explanatory Statement under Section 173(2) of the Companies Act, 1956

#### Item No. 7

#### Appointment of Managing Director

Mr. Suresh Venkatachari has been a Promoter cum Director of the Company and has been instrumental in growth of the Company. The Company is into growth phase and Board of Directors feels that Mr. Suresh Venkatachari should be given more powers and responsibility to guide the Company in its proposed new projects.

Mr. Suresh Venkatachari, an enthusiastic and ambitious force infuses dynamism in the group. This diehard entrepreneur is involved in managing the day to day operations of the company and provides leadership to the heads of individual business vertical and corporate functions like Product Development and promotions, Marketing, Finance, IT and Legal. His strength lies in new venture creation, financing and project execution. Mr. Suresh Venkatachari also specializes in designing of innovative methods and strategies right from financing, contracting, project structuring. Mr. Suresh Venkatachari has also been sharing his knowledge on current technology in the core sector areas various foras of relevance. Mr Suresh Venkatachari holds a Bachelor Degree in Engineering and honorary doctorate in Business Administration.

Considering the vast experience of Mr. Suresh Venkatachari and his leadership qualities, the Board of Directors, subject to approval of members and other requisite approvals as may be necessary from time to time, appointed him as Managing Director for a term of five years w.e.f. 4<sup>th</sup> September 2012 on the terms as set out below:

In accordance with the provision of Section 198, 269 and 309 and other applicable provisions, if any, of the Companies Act, 1956, read with Schedule XIII the remuneration payable to Chairman, Managing Director, Directors in a financial year does not exceed 5% of the annual net profit of the Company for one such managerial person and subject to further to the overall limit of 10% of the annual net profit of the Company for all of them together.

- A. Tenure of Agreement: September 4<sup>th</sup>, 2012 to September 3<sup>rd</sup>, 2017
- *Remuneration*: Salary of <u>Rs.1,00,000</u> (Rupees One lakh) per month. The Board of directors has power to increase the Salary with the approval of Central government.
- C. The Managing Director shall also be entitled to the following perquisites and facilities:

#### **PERQUISITES**:

- 1) Medical Reimbursement: As per Company's Policy
- 2) Personal Accident Insurance: As per Company's Policy
- 3) Annual Leave: 30 days annual leave with pay for every completed year of service.
- 4) Provision of Car: As per the rules of the Company.
- 5) Telephone/Cell Phones: As per the rules of the Company.
- Residential Accommodation/HRA: The Managing Director shall be provided residential accommodation in accordance with the rules of the company
- 7) The Company shall reimburse actual entertainment and traveling expenses incurred by the Managing Director in connection with the Company's business.

Pursuant to the provisions of Section 269 read with Schedule XIII of the Companies Act, 1956, the approval of the members needs to be obtained in connection with the appointment of Mr. Suresh Venkatachari as Managing Director and payment of remuneration as above.

The Board recommends the resolution for your approval.

Except Mr. Suresh Venkatachari, none of the Directors are interested in this Resolution.

By ORDER OF THE BOARD For 8K MILES SOFTWARE SERVICES LIMITED

Sd/- Sd/G P SURANA M.V.BHASKAR
MANAGING DIRECTOR DIRECTOR

Place: Secunderabad

Date :03 September 2012

# PURSUANT TO CLAUSE 49 OF THE LISTING AGREEMENT, THE ADDITIONAL INFORMATION ON DIRECTORS RECOMMENDED FOR APPOINTMENT/RE- APPOINTMENT AT THE ENSUING ANNUAL GENERAL MEETING

Re-appointment of Mr. Vedantharamanujam Srinivasan as an Independent Director

Name	Vedantharamanujam Srinivasan	
Age	52 years	
Qualification	B. Sc, B.E.	
Other Directorships held in Companies	Compucrafters India Private Limited Compucrafters Systems and Solutions Private Limited	
Date of Appointment	31/08/2010	

## Re-appointment of Ms. Padmini Ravichandran as an Independent Director

Name	Ms. Padmini Ravichandran	
Age	48 years	
Qualification	BCA	
Other Directorships held in Companies	Sreyes Communetwork Private Limited Sudesi Infomedia Private Limited	
Date of Appointment	31/08/2010	