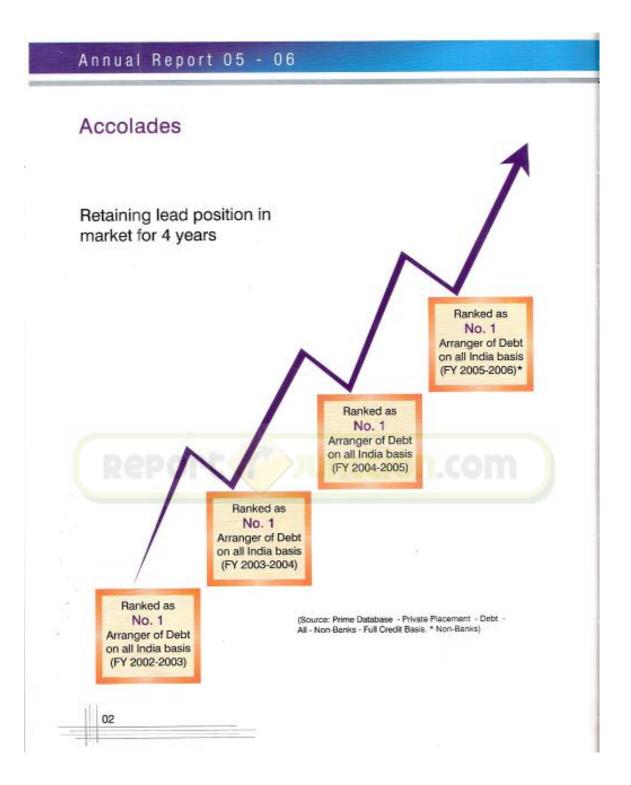


# Growth almost twice in 2005-06 compared to 2004-05



Set a milestone by achieving Profit After Tax of more than Rs. 100 Millions





# The decade of A. K. Capital

- Profitable & Dividend paying since inception
- Participated in total debt of US\$ 5,220 mn (approx) in FY 2005-06
- Grown from single office to 11 offices in 9 major cities of India
- Grown from a small team to a team of over 150 professionals
- Franchisee network of over 400 locations through brokers, sub-brokers, syndicate & sub-syndicate members spread all over India
- Wide client base spread across India, which includes all Banks, PSUs, SLUs, Private Corporate, Venture Funds, etc.

03

# Current Year Ranking - Domestic Market

#### Sector: Overall

LEAGUE TABLE

ARRANGERS/INVESTORS

ISSUE TYPE : DEBT PRIVATE PLACEMENT INSTRUMENT : ALL (BONDS/ NCD, PTC)

ISSUER TYPE : ALL INDUSTRY : ALL

OTHER CONDITIONS : (1) ALL ISSUES : DISTRIBUTED, STRUCTURED, ON-TAP & MOBILISATION

: (2) ONLY ISSUES WITH BOTH TENOR AND PUT/CALL OF 1 YEAR AND ABOVE

(3) ISSUE AMOUNT CREDIT ON FULL BASIS TO CONCERNED ARRANGERS

(4) ISSUE AMOUNT IN INDIAN RUPEES

PERIOD : APRIL 2005 - MARCH 2006

NON - BANKS

| Rank | Arranger/Investor        | Total Amount<br>(Rs. in Bn.) | % of Total | Total No. of Issues |
|------|--------------------------|------------------------------|------------|---------------------|
| 1    | AK CAPITAL SERVICES LTD. | 245.48                       | 34.6       | 64                  |

## Sector: Public Sector Banks

LEAGUE TABLE

ARRANGERS/INVESTORS

ISSUE TYPE : DEBT PRIVATE PLACEMENT INSTRUMENT : ALL (BONDS/ NCD, PTC)

ISSUER TYPE : PUBLIC SECTOR BANKS
OTHER CONDITIONS : (1) ALL ISSUES : DISTRIBUTED, STRUCTURED, ON-TAP

8 MOBILISATION

(2) ONLY ISSUES WITH BOTH TENOR AND PUT/CALL OF 1 YEAR AND ABOVE

(3) ISSUE AMOUNT CREDIT ON FULL BASIS TO CONCERNED ARRANGERS

(4) ISSUE AMOUNT IN INDIAN RUPEES

PERIOD : APRIL 2005 - MARCH 2006

NON - BANKS

| Rank | Arranger/Investor        | Total Amount<br>(Rs. in Bn.) | % of Total | Total No. of<br>Issues |
|------|--------------------------|------------------------------|------------|------------------------|
| 1    | AK CAPITAL SERVICES LTD. | 66.98                        | 53.40      | 17                     |





# Current Year Ranking - Domestic Market

## Sector: Public Sector Undertakings

LEAGUE TABLE

ARRANGERS/INVESTORS

ISSUE TYPE DEBT PRIVATE PLACEMENT INSTRUMENT : ALL (BONDS/ NCD, PTC)

: PUBLIC SECTOR UNDERTAKINGS ISSUER TYPE

INDUSTRY

: (1) ALL ISSUES : DISTRIBUTED, STRUCTURED, ON-TAP OTHER CONDITIONS

& MOBILISATION

: (2) ONLY ISSUES WITH BOTH TENOR AND PUT/CALL OF

1 YEAR AND ABOVE

(3) ISSUE AMOUNT CREDIT ON FULL BASIS TO

CONCERNED ARRANGERS

(4) ISSUE AMOUNT IN INDIAN RUPEES

PERIOD APRIL 2005 - MARCH 2006

NON - BANKS

| Rank | Arranger/Investor        | Total Amount<br>(Rs. in Bn.) | % of Total | Total No. of<br>Issues |
|------|--------------------------|------------------------------|------------|------------------------|
| 1    | AK CAPITAL SERVICES LTD. | 69.85                        | 72.10      | 7                      |

## Sector: All India Financial Institutions & Banks

LEAGUE TABLE

ARRANGERS/INVESTORS

ISSUE TYPE DEBT PRIVATE PLACEMENT INSTRUMENT ALL (BONDS/ NCD, PTC)

ALL INDIA FINANCIAL INSTITUTIONS AND BANKS ISSUER TYPE

(1) ALL ISSUES : DISTRIBUTED, STRUCTURED, ON-TAP OTHER CONDITIONS & MOBILISATION

(2) ONLY ISSUES WITH BOTH TENOR AND PUT/CALL OF 1 YEAR AND ABOVE

(3) ISSUE AMOUNT CREDIT ON FULL BASIS TO CONCERNED ARRANGERS

(4) ISSUE AMOUNT IN INDIAN RUPEES

APRIL 2005 - MARCH 2006 PERIOD

NON - BANKS

| Rank | Arranger/investor        | Total Amount<br>(Rs. in Bn.) | % of Total | Total No. of<br>Issues |
|------|--------------------------|------------------------------|------------|------------------------|
| 1    | AK CAPITAL SERVICES LTD. | 164.49                       | 33.50      | 42                     |



# Achievements In Equity Market

## D. S. Kulkarni Developers Limited

Composite Public Issue INR 211 Crores

BOOK RUNNING LEAD MANAGER



## Punjab National Bank

Follow-On Public Issue INR 3120 Crores





## Syndicate Bank

Follow-On Public Issue INR 250 Crores

CO-MANAGER



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# Achievements In Equity Market

#### The United Western Bank Limited

Rights Issue INR 43.04 Crores

LEAD MANAGER



#### Allahabad Bank

Follow-On Public Issue INR 820 Crores

CO-MANAGER



#### Union Bank of India

Follow-On Public Issue INR 495 Crores

CO-MANAGER



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## Achievements In Debt Market

## Public Sector Undertakings

#### Food Corporation of India

Debt Restructuring Programme INR 30,000 Crores (Approx)



#### ADVISOR CUM TREASURY MANAGER

## Airport Authority of India

Debt Programme INR 4,000 Crores (Approx)



#### ADVISOR CUM LEAD ARRANGER

## Indian Oil Corporation Ltd

NCD

INR 1,000 Crores (Approx)



#### BOOK RUNNING LEAD ARRANGER

#### **HMT Limited**

Continuing Debt Programme



ADVISOR CUM LEAD ARRANGER



## Achievements In Debt Market

#### Private Sector

## Shah Alloys Limited

NCD Secured against second charge of Fixed Assets INR 100 Crores



#### SOLE ARRANGER

#### **HDFC Limited**

NCD INR 250 Crores



#### LEAD ARRANGER

## Gammon India Limited

NCD

INR 50 Crores



#### SOLE ARRANGER

#### Atul Limited

Syndication of Rupee Term Loan INR 20 Crores



#### SOLE ARRANGER

## Achievements In Venture Fund Distribution

## Kshitij Venture Capital Fund

Real Estate Fund promoted by Pantaloon Retail (I) Ltd.

INR 250 Crores

ADVISOR & LEAD MANAGER



## **DHFL Venture Capital Fund**

Real Estate Fund promoted by Dewan Housing Finance Limited

INR 350 Crores

ADVISOR & LEAD MANAGER

