

# Driving sustainable growth ABB India Annual Report 2009

Power and productivity  
for a better world™



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# ABB Limited

## Board of Directors

Gary Steel, Chairman

Biplab Majumder, Vice Chairman & Managing Director

N.S. Raghavan

Nasser Munjee

D. E. Udawadia

A. K. Dasgupta

Peter Leupp

Francis Duggan (w.e.f. 26.02.2010)

Bernhard Jucker (upto 20.03.2009)

Veli-Matti Reinikkala (upto 31.03.2009)

K. Rajagopal, Whole-time Director (upto 31.07.2009)

## Company Secretary

B. Gururaj

## Corporate Management Committee

Biplab Majumder

Amlan Datta Majumdar

S. Ramesh Shankar

N. Venu

B. Gururaj

Prakash Nayak

Madhav Digraskar

R. Narayanan

Venkatesh Prasad

G.N.V. Subba Rao

Madhav Vemuri

Ranjan K. De

S. Karun

## Bankers

Canara Bank

Citibank N.A.

DBS Bank Limited

Deutsche Bank AG

HDFC Bank Limited

ICICI Bank Limited

IDBI Bank Limited

State Bank of India

The Hongkong & Shanghai Banking Corporation Limited

The Royal Bank of Scotland N.V.

Union Bank of India

Yes Bank Limited

## Auditors

S.R. BATLIBOI & CO.

Chartered Accountants

## Registered Office

2nd Floor, East Wing,

Khanija Bhavan,

49, Race Course Road,

Bengaluru- 560 001.

## Registrar & Share Transfer Agents

Karvy Computershare Private Limited

No. 51/2, T.K.N.Complex,

Vanivilas Road,

Opp. National College,

Basavanagudi,

Bengaluru - 560 004.

## 5 Year highlights

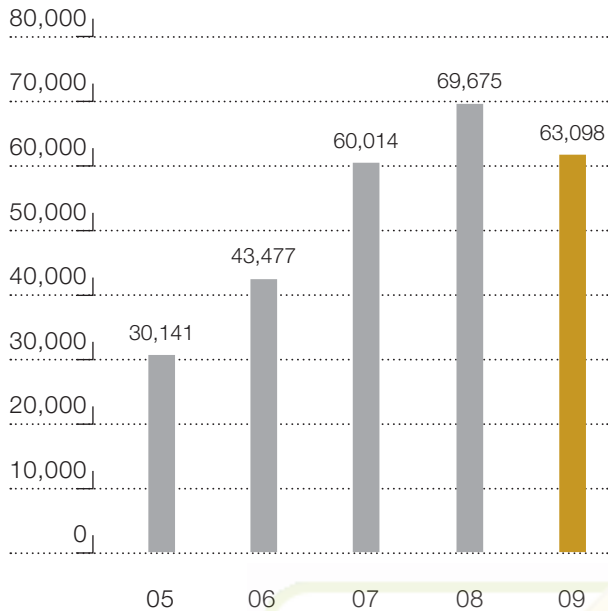
(Rs in Millions)

| Description                                       | 2009     | 2008     | 2007     | 2006     | 2005     |
|---|----------|----------|----------|----------|----------|
| <b>Sources of Funds</b>                           |          |          |          |          |          |
| Share Capital                                     | 423.8    | 423.8    | 423.8    | 423.8    | 423.8    |
| Reserves  | 23,673.5 | 20,622.9 | 15,694.2 | 11,386.5 | 8,466.7  |
| Net Worth   | 24,097.3 | 21,046.7 | 16,118.0 | 11,810.3 | 8,890.5  |
| Borrowings  | -        | 0.2      | 5.6      | 15.5     | 27.3     |
| Funds Employed                                    | 24,097.3 | 21,046.9 | 16,123.6 | 11,825.8 | 8,917.8  |
| <b>Income and Profits</b>                         |          |          |          |          |          |
| Sales & Other Income                              | 63,097.7 | 69,674.5 | 60,013.6 | 43,477.0 | 30,141.4 |
| Operating Profit Before Interest and Depreciation | 6,012.9  | 9,024.6  | 8,005.7  | 5,504.0  | 3,692.6  |
| Profit Before Tax                                 | 5,274.0  | 8,332.4  | 7,564.6  | 5,232.1  | 3,394.8  |
| Tax   | 1,727.6  | 2,858.3  | 2,647.9  | 1,829.0  | 1,208.0  |
| Profit After Tax                                  | 3,546.4  | 5,474.1  | 4,916.7  | 3,403.1  | 2,186.8  |
| Dividend / Dividend Tax                           | 495.8    | 545.4    | 558.0    | 483.3    | 389.4    |
| Retained Earnings                                 | 3,050.6  | 4,928.7  | 4,358.7  | 2,919.8  | 1,797.4  |
| <b>Other Data</b>                                 |          |          |          |          |          |
| Gross Fixed Assets                                | 9,754.6  | 8,838.5  | 6,627.1  | 5,190.0  | 4,324.4  |
| Debt Equity Ratio                                 | 0.00:1   | 0.00:1   | 0.00:1   | 0.01:1   | 0.01:1   |
| Net Worth Per Equity Share - Rs                   | 113.7    | 99.3     | 76.1     | 55.7     | 42.0     |
| Earnings Per Equity Share - Rs                    | 16.7     | 25.8     | 23.2     | 16.1     | 10.3     |
| Dividend Per Equity Share - Rs                    | 2.0      | 2.2      | 2.2      | 2.0      | 1.6      |
| Profit After Taxes as % to Average Net Worth      | 15.7     | 29.5     | 35.2     | 32.9     | 27.4     |

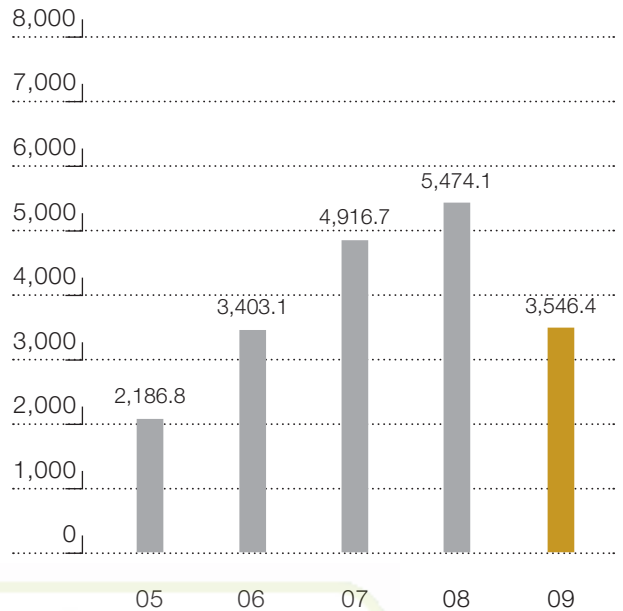
Excludes revaluation of fixed assets and revaluation reserve.

# 5 year Highlights

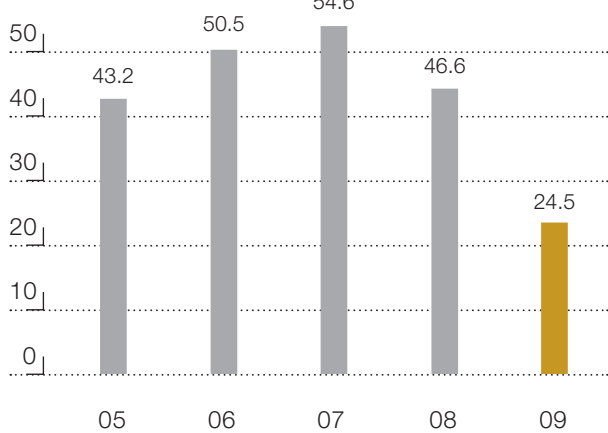
Revenues (Rs in Millions)



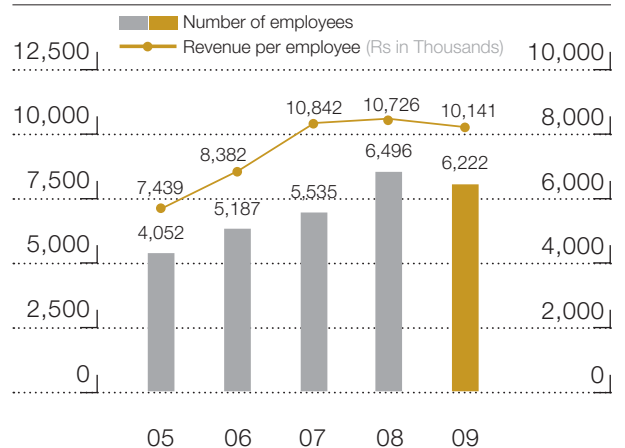
Profit after tax (Rs in Millions)



Return on capital employed (%)



Employees and Productivity



Excludes revaluation of fixed assets and revaluation reserve.

This is ABB

ABB is one of the world's leading power and automation engineering companies.

We provide solutions for secure, energy-efficient generation, transmission and distribution of electricity and for increasing productivity in industrial, commercial and utility operations.

Our portfolio ranges from light switches to robots and from huge electrical transformers to control systems that manage entire power networks and factories.

We help our customers meet their challenges with minimum environmental impact. That's why ABB stands for "Power and productivity for a better world."





## ABB in India

ABB operations in India are in excess of one billion US dollars and the company has 14 manufacturing facilities and over 6,000 employees in the country.

ABB has an extensive countrywide presence with around 18 marketing offices, 8 service centers, 3 logistic warehouses and a network of over 850 channel partners.

ABB continues to bring value to customers in India through leading edge technologies, domain expertise and project execution abilities. India is the largest engineering design and R&D resource base for ABB Group worldwide.

The company's technology strengths, wide offering portfolio and unique ability to package solutions and provide a single window approach to verticals continue to be a key differentiator. While the top-line grows as we create value for customers, focus on productivity, operational efficiencies and working capital management continues to ensure profitability.



# ABB India corporate management team



Biplab Majumder  
Vice Chairman & Managing Director



Amlan Datta Majumdar  
Chief Financial Officer



Ramesh Shankar  
Head – Human Resources



N Venu  
Head – Sales and Marketing



B Gururaj  
Head - Legal & Compliance and  
Company Secretary



Prakash Nayak  
Head – Power Systems



Madhav Digraskar  
Head – Power Products



R Narayanan  
Head – Discrete Automation and  
Motion



Venkatesh Prasad  
Head – Low Voltage Products



G N V Subbarao  
Head – Process Automation



Madhav Vemuri  
Head – Corporate Research



Ranjan K De  
Head – Institutional Sales



S Karun  
Head – Service and EHS



## Our business Ensuring grid reliability

### Power products

Power products are the key components to transmit and distribute electricity. The division incorporates the ABB manufacturing network for transformers, switchgear, circuit breakers, cables and associated equipment. It also offers all the services needed to ensure products' performance and extend their lifespan. The division is subdivided into three business units.

### Power systems

Power systems offer turnkey systems and services for power transmission and distribution grids and for power plants. Substations and substation automation systems are key areas. Additional highlights include flexible alternating current transmission systems (FACTS), high-voltage direct current (HVDC) systems and network management systems. In power generation, power systems offer instrumentation, control and electrification of power plants. The division is subdivided into four business units.