

Board of Directors

Mr N S Sekhsaria Chairman

Mr Paul Hugentobler Deputy Chairman

Mr Kuldip Kaura

Chief Executive Officer & **Managing Director**

Mr S M Palia Mr Naresh Chandra Mr Markus Akermann

Mr M I Narula Mr R A Shah

Mr Shailesh Haribhakti

Mr Aidan Lynam

Mr Sushil Kumar Roongta

Mr Ashwin Dani

Audit Committee

Mr Shailesh Haribhakti, Chairman Mr S M Palia Mr Naresh Chandra Mr Paul Hugentobler Mr Sushil Kumar Roongta

Shareholders'/Investors' **Grievance Committee**

Mr Paul Hugentobler, Chairman Mr M L Narula Mr Kuldip Kaura

Compensation Committee

Mr N S Sekhsaria, Chairman Mr Paul Hugentobler Mr Shailesh Haribhakti

Compliance Committee

Mr R A Shah, Chairman Mr Naresh Chandra Mr Shailesh Haribhakti Mr Paul Hugentobler Mr Kuldip Kaura

CAPEX Committee

Mr Paul Hugentobler, Chairman Mr S M Palia Mr M L Narula Mr Aidan Lynam Mr Sushil Kumar Roongta Mr Kuldip Kaura

Managing Committee

Mr Kuldip Kaura, Chairman Mr Sunil Nayak Mr J DattaGupta Mr Ramit Budhraja Mr Rajiv Prasad Mr Vivek Chawla Mr Shakti Arora

Company Secretary & Head Compliance

Mr Burjor D Nariman

Auditor

S R Batliboi & Associates

Cost Auditor

N I Mehta & Company

Bankers

State Bank of India Citibank, N.A. The Hongkong & Shanghai **Banking Corporation Limited HDFC Bank Limited ICICI Bank Limited**

Registered Office

Cement House 121 Maharshi Karve Road Mumbai 400 020

Website: www.acclimited.com

Contents	
Introductory Profile	01-13
Performance Highlights	14-16
Financial Highlights	17
Economic Value Added	18
Notice	19-23
Directors' Report and Management Discussion & Analysis	24-32
Annexures to Directors' Repor	t 33-36
Corporate Governance	37-62
Financial Analysis	63-69
Auditor's Report	70-73
Balance Sheet	74
Profit and Loss Account	75
Cash Flow Statement	76
Schedules (1 to 18)	77-108
Balance Sheet Abstract and Company's General	
Business Profile	109
Statement under Section 212	110
Consolidated Financial Statements	111-143

Accounts – Subsidiary Companies

ACC Concrete Limited	144-160
ACC Mineral Resources Limited	161-171
Bulk Cement Corporation (India) Limited	172-184
Encore Cement & Additives Private Limited	185-199
Lucky Minmat Limited	200-213
National Limestone Company Private Limited	214-224
	ACC Mineral Resources Limited Bulk Cement Corporation (India) Limited Encore Cement & Additives Private Limited Lucky Minmat Limited National Limestone Company

Annual General Meeting

On Wednesday, March 28, 2012 at 3.00 p.m.

at Birla Matushri Sabhagar 19, Sir Vithaldas Thackersey Marg Mumbai 400 020

Our performance in 2011 was satisfying. We want to sustain this progress to ensure that the company continues on its growth trajectory.

Our core processes exhibit vitality, teamwork and innovativeness which will help the entire organization to move together and seize various growth opportunities that come our way.



Plant Operations



The state-of-the-art kiln at Wadi, the Kudithini and Thondebhavi grinding plants in Karnataka and the Chanda clinkering line in Maharashtra stabilized during the year. The other plants improved in overall performance, efficiency and productivity.

Four of our plants received national manufacturing excellence awards.

We aim to sustain this trend, particularly in respect of key deliverables like capacity utilization, efficiency, quality, energy safety, maintenance and cost competitiveness. We wish to raise the bar in manufacturing performance through continuous improvements in operation processes, comprehensive maintenance and high safety standards.



ACC Chanda



ACC Lakheri



ACC Gagal



Customer Service













One of our most important objectives is to provide superior value to our customers through continuous improvements in quality and service levels.

A large and committed dealer network, are partners in servicing customers throughout the country.

Special application cements namely, F2R, Concrete+ and Coastal+, were extended to new regional markets and were well received.











Reaching the End-user



Efficient distribution and logistics management is a key differentiator in customer servicing.

We initiated a plan to enhance delivery performance by improving in-plant logistics, optimizing rail movement, faster vehicle turnaround time and better warehousing.







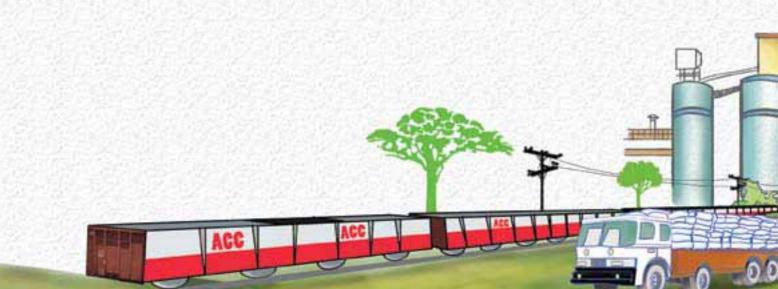












Sustainability

We are proud of our track record as a trend-setter among cement companies in sustainable development. An overarching target is the reduction of carbon dioxide emissions through improvements in each major stage of production in different ways:

- a) by promoting blended cements
- b) by implementing improvements in energy efficiency
- c) by promoting the use of alternative fuels and raw materials (AFR)
- d) by promoting clean green technologies



We actively support water management and conservation schemes for the communities around our operations.



ACC's environment-friendly ethos is illustrated by the green campus of our plants.