



## **Our Vision**

Be an entrepreneurial globally preferred business associate with responsible concern for ecology, society and stakeholders' value.

# Report

## **Our Mission**

To develop, assimilate and manage knowledge; to apply the acquired expertise across the globe, for benefit of stakeholders; to do so profitably.



#### **BOARD OF DIRECTORS**

Shri Gautam S. Adani, *Chairman* Shri Rajesh S. Adani, *Managing Director* Shri Vasant S. Adani

Shri Jay H. Shah

Dr. Pravin P. Shah

Dr. A. C. Shah

Mr. Yoshihiro Miwa

Mr. Tatsuo Fuke

(Alternate Director to Mr. Yoshihiro Miwa)

Mr. Anil Ahuja

#### **BANKERS**

State Bank of India, Ahmedabad. Bank of India, Ahmedabad.

State Bank of Travancore, Ahmedabad.

State Bank of Hyderabad, Ahmedabad.

Axis Bank Ltd., Ahmedabad.

Bank of Baroda, Ahmedabad.

Punjab National Bank, Ahmedabad.

Canara Bank, Ahmedabad.

UCO Bank, Ahmedabad.

Syndicate Bank, Ahmedabad.

Oriental Bank of Commerce, Ahmedabad.

ICICI Bank Ltd., Mumbai.

Standard Chartered Bank, Mumbai.

Allahabad Bank, Ahmedabad.

#### REGISTERED OFFICE

'Adani House'

Nr. Mithakhali Six Road,

Navrangpura, Ahmedabad - 380009.

Gujarat (INDIA)

### **SHARE TRANSFER AGENT**

Pinnacle Shares Registry Pvt. Ltd. Nr. Ashoka Mills Ltd., Naroda Road,

Ahmedabad - 380025.

Tel. No.: +91 - 79 - 2220 4226,

2220 0591, 2220 0582

Fax: +91 - 79 - 2220 2963

### **SHARES LISTED AT**

The National Stock Exchange of India Ltd., Mumbai. (NSE)

Bombay Stock Exchange Ltd., Mumbai.

(BSE)

#### **AUDITORS**

M/s. Dharmesh Parikh & Co. Chartered Accountants
Ahmedabad.

CONTENTS	ADANI ENTERPRISES LIMITED
Notice	3
Director's Report	7
Management Discussion and Analysis Report	
Corporate Governance Report	31
Certification by CEO & CFO	51
Auditor's Report	52
Balance Sheet	59
Profit and Loss Account	
Schedules Forming Part of the Balance Sheet	61
Schedules Forming Part of the Profit & Loss Account	66
Notes Forming Part of the Accounts	
Cash Flow Statement	95
Statement Pursuant to Section 212 of the Companies A	ct, 195696
Consolidated Accounts	
Subsidiary Company Details	142



#### NOTICE

NOTICE is hereby given that 17th Annual General Meeting of the members of Adani Enterprises Limited will be held on Monday, 31<sup>st</sup> August, 2009 at 10.00 a.m. at Bhaikaka Bhavan, Law Garden, Ellisbridge, Ahmedabad – 380 006 to transact the following business:

#### **ORDINARY BUSINESS**

- 1. To receive, consider and adopt Audited Balance Sheet as at 31st March, 2009 and Profit and Loss Account for the year ended on that date and the Reports of the Board of Directors and Auditors thereon.
- 2. To declare dividend on Equity Shares.
- 3. To appoint a Director in place of Dr. A. C. Shah who retires by rotation and being eligible, offers himself for reappointment.
- 4. To appoint a Director in place of Shri Vasant S. Adani who retires by rotation and being eligible, offers himself for re-appointment.
- 5. To appoint M/s. Dharmesh Parikh & Co., Chartered Accountants, Ahmedabad, as Auditors of the Company, to hold office from the conclusion of this meeting until the conclusion of the next Annual General Meeting of the Company at such remuneration (including for Certification) and reimbursement of out of pocket expenses for the purpose of audit as may be approved by the Audit Committee / Board of Directors of the Company.

#### SPECIAL BUSINESS

6. To consider and if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT Mr. Yoshihiro Miwa, who was appointed as an Additional Director of the Company on 26<sup>th</sup> September, 2008 pursuant to the provisions of Section 260 of the Companies Act, 1956 holds office only upto the date of this Annual General Meeting and being eligible, offers himself for appointment and in respect of whom the Company has received a notice in writing from a member pursuant to the provisions of Section 257 of the Companies Act, 1956, signifying his intention to propose the candidature of Mr. Yoshihiro Miwa for the office of Director, be and is hereby appointed as a Director of the Company, liable to retire by rotation.

7. To consider and if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT Mr. Anil Ahuja, who was appointed as an Additional Director of the Company on 20<sup>th</sup> May, 2009 pursuant to the provisions of Section 260 of the Companies Act, 1956 holds office only upto the date of this Annual General Meeting and being eligible, offers himself for appointment and in respect of whom the Company has received a notice in writing from a member pursuant to the provisions of Section 257 of the Companies Act, 1956, signifying his intention to propose the candidature of Mr. Anil Ahuja for the office of Director, be and is hereby appointed as a Director of the Company, liable to retire by rotation."

Date: 20<sup>th</sup> May, 2009. Place: Ahmedabad For and on behalf of the Board

Regd. Office:
"Adani House"
Near Mithakhali Six Roads, Navrangpura
Ahmedabad - 380 009.

Parthiv Parikh Asst. Company Secretary



#### NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF. THE PROXY NEED NOT BE A MEMBER. THE INSTRUMENT APPOINTING PROXY SHOULD HOWEVER BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LATER THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING.
- 2. As per clause 49 of the listing agreement(s), informations regarding appointment / re-appointment of directors (Item Nos. 3, 4, 6 & 7) and explanatory statement pursuant to Section 173 (2) of the Companies Act, 1956 in respect of special business (Item Nos. 6 & 7) are annexed hereto.
- 3. The Register of members and share transfer book of the Company will remain closed from 24<sup>th</sup> August, 2009 to 28<sup>th</sup> August, 2009 (both days inclusive) to determine the entitlement of the shareholders right to receive dividend for the year 2008-09.
- 4. Shareholders seeking any information with regard to accounts are requested to write to the Company at least 10 days before the meeting so as to enable the management to keep the information ready.
- 5. All documents referred to in the accompanying notice and explanatory statement will be kept open for inspection at the Registered Office of Company on all working days between 11.00 a.m. to 1.00 p.m. prior to date of Annual General Meeting.
- 6. Members are requested to bring their copy of Annual Report at the meeting.
- 7. Members holding the shares in physical mode are requested to notify immediately the change of their address and bank particulars to the Registrar and Share Transfer Agent of the Company. In case shares held in dematerialized form, the information regarding change of address and bank particulars should be given to their respective Depository Participant.
- 8. In terms of Section 109A of the Companies Act, 1956, nomination facility is available to individual shareholders holding shares in the physical form. The shareholders who are desirous of availing this facility, may kindly write to Company's share transfer agent M/s. Pinnacle Share Registry Pvt. Ltd., Near Asoka Mills Ltd., Naroda Road, Ahmedabad 380 025, for nomination form by quoting their folio number.
- 9. The balance lying in the unpaid dividend account of the Company in respect of dividend declared on for the financial year 2001-02 will be transferred to the Investor Education and Protection Fund of the Central Government by November, 2009. Members who have not encashed their dividend warrants pertaining to the said year may approach the Company or its share transfer agent for obtaining payments thereof by October, 2009.



## ANNEXURE TO NOTICE EXPLANATORY STATEMENT PURSUANT TO SECTION 173 (2) OF THE COMPANIES ACT, 1956

#### ITEM NO.6

Mr. Yoshihiro Miwa was appointed as an Additional Director of the Company on 26<sup>th</sup> September, 2008, by the Board of Directors of the Company. According to the provisions of Section 260 of the Companies Act, 1956, he holds office as Director only upto the date of ensuing Annual General Meeting. As required by Section 257 of the Companies Act 1956, a notice has been received from a member signifying his intention to propose the appointment of Mr. Yoshihiro Miwa as a Director along with a deposit of Rs. 500/-. Mr. Yoshihiro Miwa is having vast experience in the field of commercial science and Business Administration. The particulars of Mr. Yoshihiro Miwa are annexed hereto. The Board considers it desirable that the Company should continue to avail his services.

Except Mr. Yoshihiro Miwa, none of the other Directors of the Company is interested in the resolution.

The Board recommends this resolution for your approval.

#### ITEM NO.7

Mr. Anil Ahuja was appointed as an Additional Director of the Company on 20<sup>th</sup> May, 2009, by the Board of Directors of the Company. According to the provisions of Section 260 of the Companies Act, 1956, he holds office as Director only upto the date of ensuing Annual General Meeting. As required by Section 257 of the Companies Act 1956, a notice has been received from a member signifying his intention to propose the appointment of Mr. Anil Ahuja as a Director along with a deposit of Rs. 500/-. Mr. Anil Ahuja has more than twenty years of international financial services experience. The particulars of Mr. Anil Ahuja are annexed hereto. The Board considers it desirable that the Company should continue to avail his services.

Except Mr. Anil Ahuja, none of the other Directors of the Company is interested in the resolution.

The Board recommends this resolution for your approval.

Date: 20<sup>th</sup> May, 2009. Place: Ahmedabad

Regd. Office:
"Adani House"
Near Mithakhali Six Roads, Navrangpura
Ahmedabad - 380 009.

For and on behalf of the Board

Parthiv Parikh
Asst. Company Secretary



## Details of Directors Seeking appointment / Re-appointment

Name	Dr. A.C. Shah	Shri Vasant S. Adani	Mr. Yoshihiro Miwa	Shri Anil Ahuja	
Date of Birth	.16 <sup>th</sup> October, 1932 – 76 Years	8 <sup>th</sup> September, 1955 - 53 Years	30 <sup>th</sup> October, 1955 – 53 Years	1 <sup>st</sup> December, 1962 – 46 years	
Appointed on	22 <sup>nd</sup> June, 1996	1 <sup>st</sup> July, 1995	26 <sup>th</sup> September, 2008	20 <sup>th</sup> May, 2009.	
Qualifications	M.A., Ph.D.(Economics)	B.A	Master of Commerce	B. Tech in Mechanical Engineering from Indian Institute of Technology (IIT), New Delhi. Post Graduate Diploma in Business Management from the Indian Institute of Management (IIM), Ahmedabad.	
Expertise in specific functional areas	Dr. A. C. Shah, the erstwhile Chairman and Managing Director of Bank Of Baroda has more than thirty years of extensive banking experience.  Dr. Shah has served on the Board of various reputed companies and has chaired several committees on banking, the most recent one being the RBI Committee for functioning of Non - Banking Financial Companies (NBFCs).	About 17 years of experience in real estate development.	Commercial Science and Business Administration	Mr. Anil Ahuja joined 3i in April, 2005 and has more than twenty years of international financial services experience. He is one of the earliest private equity investors in India, with over 10 years investment experience. He is primarily responsible for developing 3i's Indian business. Prior to joining 3i, from 1997 to 2005, he worked at JP Morgan Partners Asia, overseeing the investments in the Indian market. Prior to that, from 1986 to 1997, he worked with Citibank, Mumbai.	
Directorships held in Public Companies.	Adani Enterprises Ltd. Elecon Engineering Company Ltd. S. Kumar's Nationwide Ltd. Gujarat Petro Synthesis Ltd. Benchmark Mutual Fund – Trustee Co. Goldcrest (India) Ltd Brand House Retails Limited	Adani Enterprises Ltd.	Adani Enterprises Ltd.  Kowa Spinning Company Ltd.(Japan)	Adani Enterprises Ltd. Nimbus Communications Ltd. Vijai Electricals Ltd.	
Memberships/Chairmans hips of Committees across Public Companies	Audit Committee:  Adani Enterprises Ltd. S. Kumar Nationwide Ltd. Elecon Engineering Co. Ltd. Benchmark Mutual Fund – Trustee Co. Gujarat Petro Synthesis Ltd. Goldcrest (India) Ltd. Brandhouse Retails Ltd. Shareholder's/Investors Grievances Committee: Adani Enterprises Ltd.  Remuneration committee: Adani Enterprises Ltd. Gujarat Petro Synthesis Ltd.	Shareholder's/Investors Grievances Committee: Adani Enterprises Ltd.	NIL	NIL	
No. of Shares held in the Company	NIL	NIL	NIL	NIL	

Business of Success Annual Report // 2008 - 2009



#### **DIRECTOR'S REPORT**

Your Directors have pleasure in presenting the 17<sup>th</sup> Annual Report of the Company along with the audited statement of accounts for the year ended March 31, 2009.

## **FINANCIAL RESULTS**

The Financial Results of your Company for the year ended 31st March, 2009, are as follows:

(Rs. In Crores)

Year Ended March 31,	Standalone		Consolidated	
	2009	2008	2009	2008
Sales and operating earnings	11,575.05	11595.44	26258.28	19609.71
Other income	12.84	29.17	14.64	39.00
Gross Profit before Depreciation,	604.30	517.57	1016.64	754.66
Finance charges and Tax				
Finance charges	214.43	154.38	348.82	277.01
Depreciation	12.08	11.25	82.18	44.77
Profit for the period before Prior Period	377.79	351.94	585.64	432.88
Adjustments & Exceptional Items.				
Add / (less) Prior Period Adjustment	0.83	(1.66)	0.72	(1.86)
Add / (less) Exceptional Items (Net)	(4.02)	2.23	(2.44)	2.24
Profit before Tax	374.60	352.51	583.92	433.26
Net Tax	48.18	40.44	78.48	57.26
Share of Minority Interest and Share of	1000		(0.79)	(6.25)
Loss from Associate				
Profit after Tax	326.42	312.07	504.65	369.75
Surplus brought forward from previous	606.38	371.61	746.59	474.14
year				
Balance available for appropriations	932.80	683.68	1251.24	843.89
Appropriations:				
Dividend on Equity Shares:				
- Final	24.67	14.79	24.67	14.79
Tax on Dividend	4.19	2.51	4.19	2.51
Transfer to General Reserve	50.00	50.00	75.71	70.00
Transfer to Debenture Redemption	10.00	10.00	10.00	10.00
Reserve				
Balance carried to Balance Sheet	843.94	606.38	1136.67	746.59
Total	932.80	683.68	1251.24	843.89

### PERFORMANCE OF YOUR COMPANY

## > Standalone financial performance :

Your Company posted yet another year of impressive results testifying to the robustness of its corporate strategy and competitive position notwithstanding a challenging business environment.



On a standalone basis, your Company achieved a turnover of Rs. 11,587.89 Crores as compared to Rs. 11,624.61 Crores in the previous year. The net profit after tax stood at Rs. 326.42 crores compared to Rs. 312.07 crores in the previous year registering a growth of 5%.

The EPS of the Company as at 31st March, 2009 was Rs. 13.24/-.

## Review of consolidated operations :

The consolidated turnover is Rs. 26,272.92 crores as compared to Rs. 19,648.71 crores in the previous year registering a growth of 34%. The consolidated net profit after tax and minority interest is Rs. 504.65 crores as compared to Rs. 369.74 crores in the previous year.

As stipulated by Clause 32 of the listing agreement with the stock exchanges, the consolidated financial statements have been prepared by the Company in accordance with the applicable accounting standards issued by the Institute of Chartered Accountants of India. The audited consolidated financial statements together with Auditors' Report form part of the Annual Report. The consolidated net worth of the Company as at March 31, 2009 is Rs. 2994.76 crores as compared to Rs. 2110.09 crores in the previous year registering a growth of 42%.

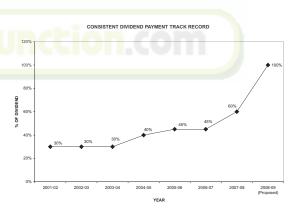
A detailed discussion of the performance of operations of your Company is given under "Management Discussion and Analysis Report", which forms part of this report.

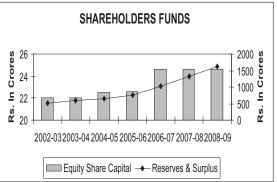
#### **DIVIDEND ON EQUITY SHARES**

To strike a balance between the need to sustain investments for prospective growth and the annual profit expectations of shareholders, your Directors are pleased to recommend a dividend of Re. 1 (100%) per equity share on a face value of Re. 1 each on 24,66,09,175 equity shares fully paid up as on March 31, 2009 (previous year Re. 0.60 per equity share on a face value of Re. 1 each on 24,64,86,975 equity shares) and any further equity shares that may be allotted by the Company following the conversion of FCCBs prior to book closure date for 2008-09. This dividend will be paid subject to the approval of shareholders at the forthcoming Annual General Meeting.

The total Dividend Payout will be Rs. 28.86 crores which includes Corporate Dividend Tax of Rs. 4.19 Crores.

The dividend will be tax-free in the hands of the shareholders.







#### **SEGMENT REPORTING**

Your Company is a "**Five Star Export House**" with operations covering a wide range of commodity groups like Agro, Energy, Metals & Minerals and others. In view of the integrated nature of business in its entirety, there are no separate segments within the Company as defined by Accounting Standard 17 (Segmental Reporting) issued by the ICAI.

#### **FIXED DEPOSITS**

Your Company has not accepted any fixed deposits within the meaning of Section 58A of the Companies Act, 1956 and the rules made there under.

#### LISTING AND ISIN No.

The equity shares of your Company are continue to be listed on the Bombay Stock Exchange Ltd. (BSE) and National Stock Exchange Ltd., (NSE) and are actively traded. The listing fees for the year 2009-10 have been paid before the due date. The Foreign Currency Convertible Bonds (FCCBs) issued by your Company during January, 2007 are continued to be listed on the Singapore Stock Exchange.

Your Company's shares are compulsorily traded in the dematerialized form. The ISIN number allotted to the shares of your Company is **INE 423A01024.** The details of shareholding pattern, distribution of shareholding and share prices of the Company as on 31<sup>st</sup> March, 2009 are separately mentioned in the Corporate Governance Report.

#### **SHARE CAPITAL**

During the year under review, your Company had issued 1,22,200 equity shares of the Company of Re. 1 each upon conversion of 200 Foreign Currency Convertible Bonds (FCCBs) of USD 10,000 as per the terms of issuance of FCCBs.

In view of this, the issued and paid up share capital of your Company stands increased from Rs. 24,64,86,975/- to Rs. 24,66,09,175/-.

Your Directors have also approved a resolution to raise funds through issue of capital of a sum not exceeding Rs. 1500 crores (Rupees One thousand Five Hundred Crore only) (including premium) to Qualified Institutions Buyers (QIBs) as defined under Clause 2.2.2 B(V) of SEBI (DIP) Guidelines, 2000 and in accordance with the provisions of Chapter XIII A of SEBI DIP Guidelines, 2000 subject to approval of members in the Extra Ordinary General Meeting of the Company.

#### **CORPORATE GOVERNANCE**

Your Company has been practicing the principles of good corporate governance over the years and lays strong emphasis on transparency, accountability and integrity.

Your Company has complied with all the mandatory requirements of Clause 49 of the listing agreement regarding Corporate Governance.

A report on the Corporate Governance practices followed by the Company, the Auditors' Certificate on compliance of mandatory requirements thereof and Management Discussion and Analysis are given as Annexure(s) to this report.