

# ANNUAL REPORT

2021-22 | ADOR MULTIPRODUCTS LTD



# who we are

India's leading Clean and Sustainable Beauty platform powered by a House of Brands in the clean eco-system, and building India's largest concept to market eco-system for all clean beauty brands in India and beyond.



**OUR MISSION** is to supply best in class products and services to all our customers, with the highest level of ethics and efficiency

**OUR VISION** is to be India's largest and most preferred manufacturer of hand sanitisers and personal care products, providing complete end-to-end solutions for all brand partners.

# what we solve for

# A COMPLETE SOLUTION PROVIDER

Building India's personal care ecosystem











# how we solve for

## FORMULATIONS & TESTING

Superior formulation development capabilities across skincare, haircare, bath & body and more by a team of experts with over 25 years of experience

Creating a digital library of over **5000** plug & play formulations across permutations of actives, fragrances and key ingredients

Investing in a state of the art lab for testing facilities including claims, efficacy and certifications.

## MANUFACTURING

Over 40 years of manufacturing for leading brands including Unilever, Himalaya, Wipro and more.

Adaptability to cater to young brands – flexible MOQs, product on tap for brands, packaging flexibility.

Bottles, tubes, bulk containers – 5ml to 50 litre drum capacities





- Sourcing of Raw Materials and Packing Materials
- Just in Time Inventory Management
- Warehousing facilities
- Imports of ingredients to exclusive brands
- Flexible MOQs and superior in time logistic partners

## MARKETING PLATFORM

- Sublime Life Community
- Affiliate and Influencer collaborations
- In house Content creators – written, audio and video
- Marketing Focussed towards addressing the TG with a high engagement rate



# **Board** Members



Ms. Tanya Advani
DIRECTOR
(NON EXECUTIVE)



Mr. Ravi Shankar DIRECTOR & CFO



Dr. Deep Lalvani
CHAIRPERSON



Mr. Gaurav Lalwani INDEPENDENT DIRECTOR



Mr. Navroze Marshall
INDEPENDENT DIRECTOR



Mr.Sandeep Ahuja
INDEPENDENT DIRECTOR



Mr. Suneil chawla
INDEPENDENT DIRECTOR

# **Management** Team

- Ravi Shankar
   DIRECTOR & CFO
- S. Venkatrengan
   HEAD PRODUCTION
- Mahesh B Maliwad HEAD ACCOUNTS

# LOOKING AHEAD WHAT'S IN STORE FOR 2023

- Ador Multiproducts to commence production for a new influencer led brand.
- Ador Multiproducts to set up state of the art new machinery for capacity expansion.
- Ador Multiproducts and it's associates to invest heavily in R&D and state of the Art Testing facilities.
- Ador Multiproducts to commence manufacturing and incubation of European brand.
- 1908 to bring 3 new international brands to India.
- 1908 to evaluate and acquire strategic brands to widen its portfolio
- Brand coccoon to launch 12 new products.
- Anatomicals to launch 15 new products.
- Sublime life to invest in technology and state of the art features on its platform.

CONTENTS	PAGE NO.
Corporate Information	02
Reports	
Notice to the Members	03
Instructions for Remote E-Voting	06
Board's Report	13
Management Discussion & Analysis	19
Form AOC-1	22
Extract of Annual Return in form MGT-9	23
Secretarial Audit Report	32
Particulars Of Employees and Related Disclosures	35
Declaration Regarding Compliance of Company's Code of Conduct	38
Standalone Financial Statements	
Independent Auditors' Report	39
Balance Sheet	49
Statement of Profit and Loss	50
Cash Flow Statement	51
Notes	55
Consolidated Financial Statements	
Independent Auditors' Report	86
Balance Sheet	94
Statement of Profit and Loss	95
Cash Flow Statement	96
Notes	101
Notes	101

# **ADOR MULTI PRODUCTS LIMITED**

## **CORPORATE INFORMATION**

BOARD OF DIRECTORS MR. DEEP A.LALVANI

Chairman

MS. TANYA HALINA ADVANI Non-Executive Director

MR. NAVROZE S. MARSHALL

Independent Director

MR. GAURAV LALWANI
Independent Director

MR. SANDEEP AHUJA
Independent Director

Mr.N.G. Ravishankar

Whole Time Director & Chief Financial Officer

Mr. Suneil Chawla
Independent Director
(Appointed we f. 20th May)

(Appointed w.e.f. 20th May, 2022)

CHIEF FINANCIAL OFFICER Mr.N.G. Ravishankar

COMPANY SECRETARY & COMPLIANCE OFFICER

**PINKI SHARMA** 

REGISTERED OFFICE ADOR MULTI PRODUCTS LIMITED

Ador House, 5th Floor, 6 K DubashMarg,

Fort, Mumbai – 400 001 (MH)

Email: cs.adormultiproducts@gmail.com Web site: www.adormultiproducts.com CIN: L85110MH1948PLC310253

PRODUCTION FACILITIES STATUTORY AUDITORS

PONDICHERRY PRAVEEN & MADAN

(Formerly known as Srinivas And Subbalakshmi)

Firm Reg.No. 011350S Chartered Accountants,

Bangalore.

REGISTRAR AND SHARE TRANSFER AGENT

CANBANK COMPUTER SERVICES LIMITED

CIN: U85110KA1994PLC016174

J. P. Royale, Ist Floor, 218, 2nd Main, Sampige Road, Near 14th Cross, Malleswaram, Bengaluru – 560 003.

Telephone Nos: 080 – 23469661 / 62/64/65 Fax No.: 080 – 23469667

Fax No.: 080 – 23469667 Email id: canbankrta@ccsl.co.in

BANKER CANARA BANK

HDFC BANK

## **NOTICE**

NOTICE is hereby given that the 74th Annual General Meeting of the Members of the Company will be held on Monday, 01st August, 2022 at 11:00 AM through Video Conferencing ('VC')/Other Audio Visual Means ('OAVM') facility to transact the following business. The venue of the meeting shall be deemed to be the Registered Office of the Company at Ador House, 5th Floor, 6 K Dubash Marg, Fort, Mumbai (M.H.) – 400 001

#### ORDINARY BUSINESS:

 Adoption of the Annual Financial Statements and reports thereon for the year ended on 31st March, 2022.

To receive, consider and adopt the Audited Financial Statements (Standalone and Consolidated) for the year ended 31st March, 2022 consisting of Audited Balance Sheet as at 31stMarch 2022 and the Statement of Profit and Loss for the year ended on that date together with the Report of Board of Directors and Auditors thereon.

2. To re-appoint Mr. Deep Ashda Lalvani, Director who retires by rotation.

To appoint a director in place of Mr. Deep Ashda Lalvani (DIN: 01771000) who retires by rotation and, being eligible, offers himself for re-appointment.

### SPECIAL BUSINESS:

 To consider appointment of Mr. Suneil Chawla (DIN: 05121595) as Director of the Company and if thought fit, to pass, the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 149, 150, 152 read with Schedule IV and other applicable provisions of the Companies Act, 2013 (the Act) and the Companies (Appointment and Qualifications of Directors) Rules, 2014, (including any statutory modification(s) or re-enactment(s) thereof for the time being in force) and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'), on the recommendation of the Nomination & Remuneration Committee and approval of the Board of Directors for appointment of Mr. Suneil Chawla (DIN: 05121595) as an Additional Director in the capacity of an Independent Director of the Company w.e.f. May 20, 2022, who has submitted a declaration that he meets the criteria for independence as provided under Section 149(6) of the Act and Regulation 16(1) (b) of the Listing Regulations and is eligible for appointment, and in respect of whom the Company has received a notice in writing in terms of Section 160(1) of the Act and who holds office as such up to the date of ensuing Annual General Meeting, be and is hereby, appointed as a Non-Executive Independent Director of the Company not liable to retire by rotation, to hold office for a period of 5 (Five) years consecutive years effective from May 20, 2022."

By order of the Board For Ador Multi Products Ltd. Sd/-Deep A Lalvani Chairman DIN: 01771000 Mumbai 20th May, 2022

#### Registered Office:

CIN: L85110MH1948PLC310253

Ador House, 5th Floor, 6 K Dubash Marg,

Fort, Mumbai - 400 001

email: cs.adormultiproducts@gmail.com