

A n n u a l R e p o r t 2 0 0 0 - 2 0 0 1

Report  junction.com



APOLLO TYRES LTD.

1. The first part of the report is a summary of the company's performance over the past year. This section includes a brief overview of the company's mission, vision, and values, as well as a detailed analysis of the company's financial performance, including revenue, profit, and expenses. The summary also highlights the company's key achievements and challenges over the past year.

2. The second part of the report is a detailed analysis of the company's financial performance. This section includes a detailed breakdown of the company's revenue, profit, and expenses, as well as a comparison of the company's performance to its peers in the industry. The analysis also includes a discussion of the company's financial risks and opportunities, as well as a forecast of the company's financial performance for the next year.

3. The third part of the report is a detailed analysis of the company's operational performance. This section includes a detailed breakdown of the company's operations, including production, distribution, and customer service. The analysis also includes a discussion of the company's operational risks and opportunities, as well as a forecast of the company's operational performance for the next year.

4. The fourth part of the report is a detailed analysis of the company's human resources performance. This section includes a detailed breakdown of the company's human resources, including employee numbers, turnover, and compensation. The analysis also includes a discussion of the company's human resources risks and opportunities, as well as a forecast of the company's human resources performance for the next year.

5. The fifth part of the report is a detailed analysis of the company's environmental performance. This section includes a detailed breakdown of the company's environmental impact, including greenhouse gas emissions, water usage, and waste management. The analysis also includes a discussion of the company's environmental risks and opportunities, as well as a forecast of the company's environmental performance for the next year.

6. The sixth part of the report is a detailed analysis of the company's social performance. This section includes a detailed breakdown of the company's social impact, including employee relations, community relations, and philanthropy. The analysis also includes a discussion of the company's social risks and opportunities, as well as a forecast of the company's social performance for the next year.

7. The seventh part of the report is a detailed analysis of the company's governance performance. This section includes a detailed breakdown of the company's governance structure, including the board of directors, the executive management team, and the company's policies and procedures. The analysis also includes a discussion of the company's governance risks and opportunities, as well as a forecast of the company's governance performance for the next year.

8. The eighth part of the report is a detailed analysis of the company's overall performance. This section includes a detailed breakdown of the company's overall performance, including its financial, operational, human resources, environmental, social, and governance performance. The analysis also includes a discussion of the company's overall risks and opportunities, as well as a forecast of the company's overall performance for the next year.



"When you reach out for the stars, you might not get one, but you will come up with a handful of amazing things." Truly so, we at Apollo believe in setting objectives for ourselves. And working towards achieving them.

CONTENTS

Board of Directors	3
Vice Chairman's Message	5
Directors' Report	7
Report on Corporate Governance	23
Management Discussion & Analysis Report	32
Auditor's Report	37
Balance Sheet	40
Profit & Loss Account	41
Schedules	42
Significant Accounting Policies	52
Balance Sheet Abstract & Company's General Business Profile	57
Cash Flow Statement	59
Statement Relating to Subsidiary Company u/s 212	60
Subsidiary Company Premier Tyres Ltd.	61



reportjunction.com

Superior technology. Excellent quality. Two important factors that drive Apollo. Like our tyres, our bonding with our consumers is long lasting. Which is why, we have earned a record of commitment and assumed leadership status.

BOARD OF DIRECTORS

Raunaq Singh	Chairman & Managing Director
Onkar S. Kanwar	Vice Chairman & Managing Director
K. Jacob Thomas	
L. Radhakrishnan	Kerala Government Nominee
M.R.B Punja	
M.Y. Ranade	SBI Nominee
Neeraj Kanwar	Chief (Mfg. & SPC.) & Whole Time Director
Nimesh N. Kampani	
O.P. Gupta	
Robert Steinmetz	
Shardul S Shroff	
U.S. Oberoi	Chief (Proj. & Corp. Affairs) & Whole Time Director
Vinod Rai	Kerala Government Nominee
V.K. Sibal	UTI Nominee

COMPANY SECRETARY

P.N. Wahal

BANKERS

State Bank of India

Bank of India

Bank of Baroda

Barclays Bank p.l.c

Punjab National Bank

State Bank of Mysore

State Bank of Patiala

State Bank of Travancore

The ICICI Banking Corporation Ltd.

Union Bank of India

The Federal Bank Ltd.

AUDITORS

Fraser & Ross

REGISTERED OFFICE

6th Floor, Cherupushpam Building,

Shanmugham Road.

Kochi – 682 031 (Kerala)



VICE CHAIRMAN'S MESSAGE

Dear Shareholder,

Today, change is everywhere around us. Customers' tastes and their expectations of quality, price and service are changing rapidly. New forces of foreign competition are sweeping across industry and product segments. To cope with these changes, companies need to continuously reinvent themselves. This is bringing in new challenges of Management of resources, and the need for ongoing innovations in all areas of the enterprise. In the midst of all these changes, there is only one objective that remains constant – the objective of maximizing stakeholders' value.

Your company is geared up to take on challenges of the future. It is still one of the most profitable tyre companies of the country, inspite of the recession. Apollo Tyres has the largest distribution net work in the tyre industry. On the manufacturing front, the company continues to display cost leadership in terms of manufacturing efficiencies in the Indian tyre industry. This unrelenting focus on cost management has largely helped your company to meet the challenges imposed by increased competition and rising input costs (such as Natural Rubber and other petroleum based raw materials) in the last year. We continue to meet these challenges by developing new and cheaper sources of raw-materials, besides innovative and aggressive marketing strategies.

The company has a very quick response mechanism to track the market needs and has been very agile in launching new products to satisfy the challenging customers' needs and preferences. With focus on quality, the company's products continue to enjoy strong customers' preferences across all the tyre segments.

Your company continues to create winning products and then transforming them into valuable brands. These are results of our untiring investments in the future of the entire family of the Apollo stakeholders – the shareholders, the customers, the employees, the suppliers and other business associates. It is the faith, contribution and patronage of all these constituents, that has helped the company to attain its position of leadership in the Indian tyre industry.

With normal monsoon this year, the food grain production is expected to increase, resulting in higher freight movements. This should, hopefully, increase the demand for truck tyres in the country. Further, the Government's emphasis on development of road infrastructures as well as development of express highways, should also give a fillip to the tyre demand in the country.

We strongly believe in investing in technology and new products, in order to secure the company's future. After achieving leadership in the truck tyres segment of the Indian tyre industry, (it constitutes 65% of the tyre business in India), we have also turned our focus on the rapidly growing passenger car radial segment. Our state of the art facility commissioned earlier at Limda, has prepared us in this direction. We continue to draw plans for further consolidating our position, while simultaneously preparing for new products of the future.

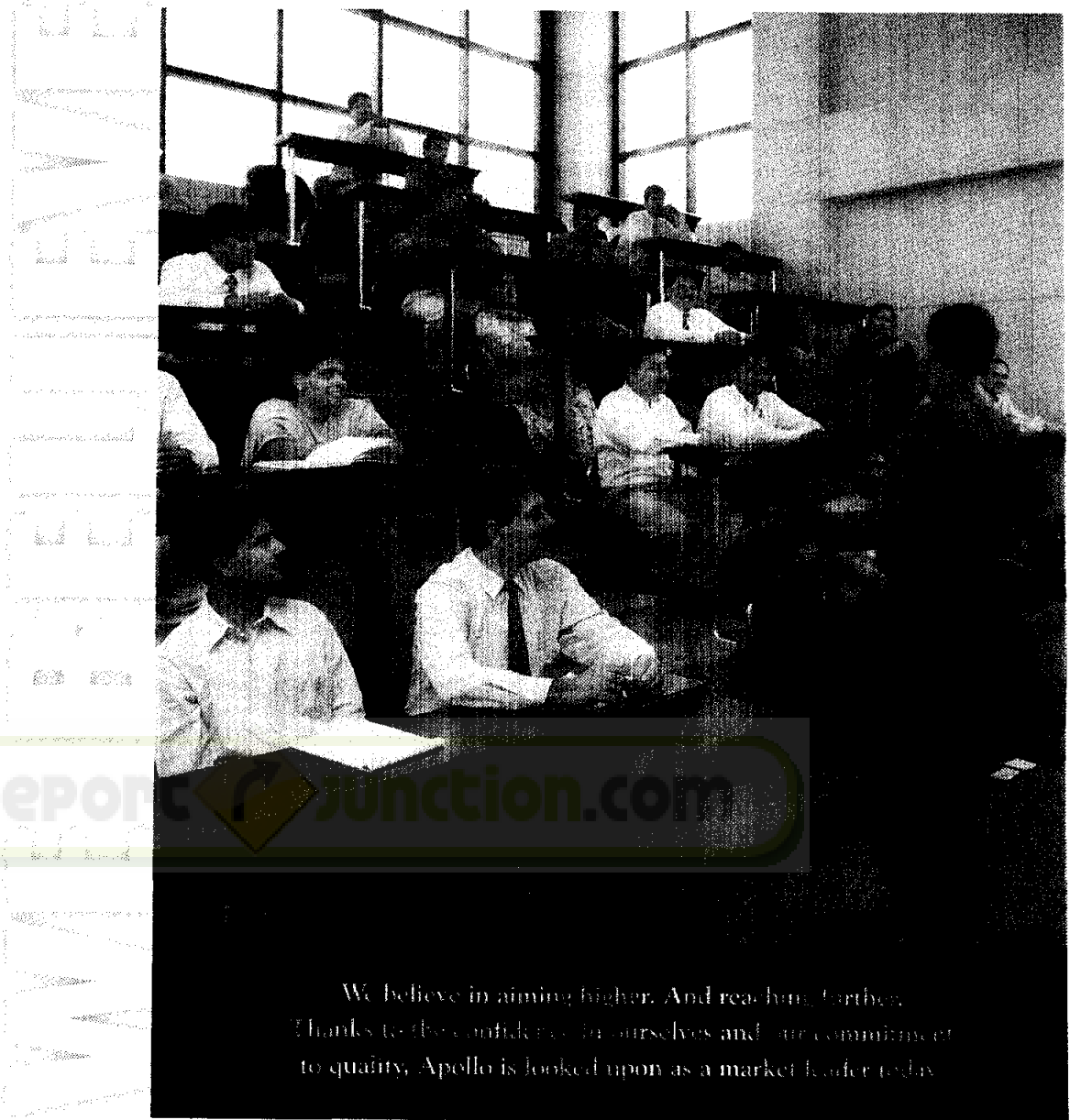
The following pages are about the battles won during the course of the year, one that has been acknowledged as one of the most difficult ever. I am sure, you will agree with me that we have emerged from this with credit and stronger to take on the bigger challenges that lie ahead. For, like Lord Tennyson, we too believe:

"The work goes on, the cause endures, the hope still lives, and the dream shall never die."

Thank you for your continuing support and let us all look forward to realizing many more of our dreams over the course of this year.

Onkar Kanwar

Onkar S. Kanwar



DIRECTORS' REPORT

Dear Members,

Your directors have pleasure in presenting the Annual Report together with the Audited Statement of Accounts of your Company for the financial year ended March 31, 2001.

FINANCIAL PERFORMANCE

	Year Ended	
	31.03.2001	31.03.2000
	(Rs./Crore)	
Sales & Other Income	1458.70	1368.75
Profit before Depreciation & Tax	56.37	120.66
Less: Depreciation	30.88	26.60
Less: Provision for Taxation	0.07	18.00
Net Profit	25.42	76.06
Add: Debenture Redemption Reserve		
Written back	12.04	6.72
Add: Surplus Brought Forward	58.46	31.79
Profit available for appropriations	95.92	114.57

APPROPRIATIONS

□ Dividend to Equity Shareholders	14.53	17.36
□ Dividend Tax	1.48	1.91
□ General Reserve	10.00	15.00
□ Debenture Redemption Reserve	5.89	16.34
□ Investment Fluctuation Reserve	—	5.50
□ Balance carried forward	64.02	58.46
	95.92	114.57

