

#### **BOARD OF DIRECTORS**

Mr. G. Vishwanathan Chairman

Mr. Rajhoo Bbarot Managing Director

Mr. Rikiin Bbarot Director
Mr. G. Radhakrishnan Director
Mr. Samir Degan Director
Mr. Arpan Brahmbatt Director

#### **AUDITORS**

Suresh C. Maniar & Co. Chartered Accountants, Mumbai.

#### REGISTRAR AND TRANSFER AGENT

Karvy Computershare Private Limited "Karvy House, 46, Avenue 4, Street No. 1, Banjara Hills, Hyderabad - 400 034.

#### REGISTERED OFFICE

101, Shri Amba Shanti Chambers, Andheri Kurla Road, Opp. Hotel Leela, Andheri (E), Mumbai - 400 059.

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Atlanta Limited (hereafter referred to as Atlanta) is engaged in diverse infrastructure development and construction activities comprising highways on an EPC/BOT (infrastructure concessions) basis, runways, mining and real estate.

SANSCO SERVICE

Incorporated in 1977 as a partnership firm and converted into a private limited company in 1984, it was deemed a public company in 1991 and went public in September 2006. The shares of Atlanta are listed on

the Bombay Stock Exchange and the National Stock Exchange.

ary Services - www.sansco.p

Promoted by Mr Rajhoo Bbarot, having 30 years of experience in the field and a member of the working group on National Highways for privatisation of roads of Confederation of Indian Industry (CII). Atlanta is driven by a team of professionals and an eminent board of directors, all of whom possess strong domain experience and expertise.

# THE STRUCTURE BEHIND STRUCTURES

Deeply rooted' in the fastest growing sectors of the economy: INFRASTRUCTURE DEVELOPMENT. MINING. REALTY.

De-risked business model. Diversified portfolio in sectors facing supply side constraints.

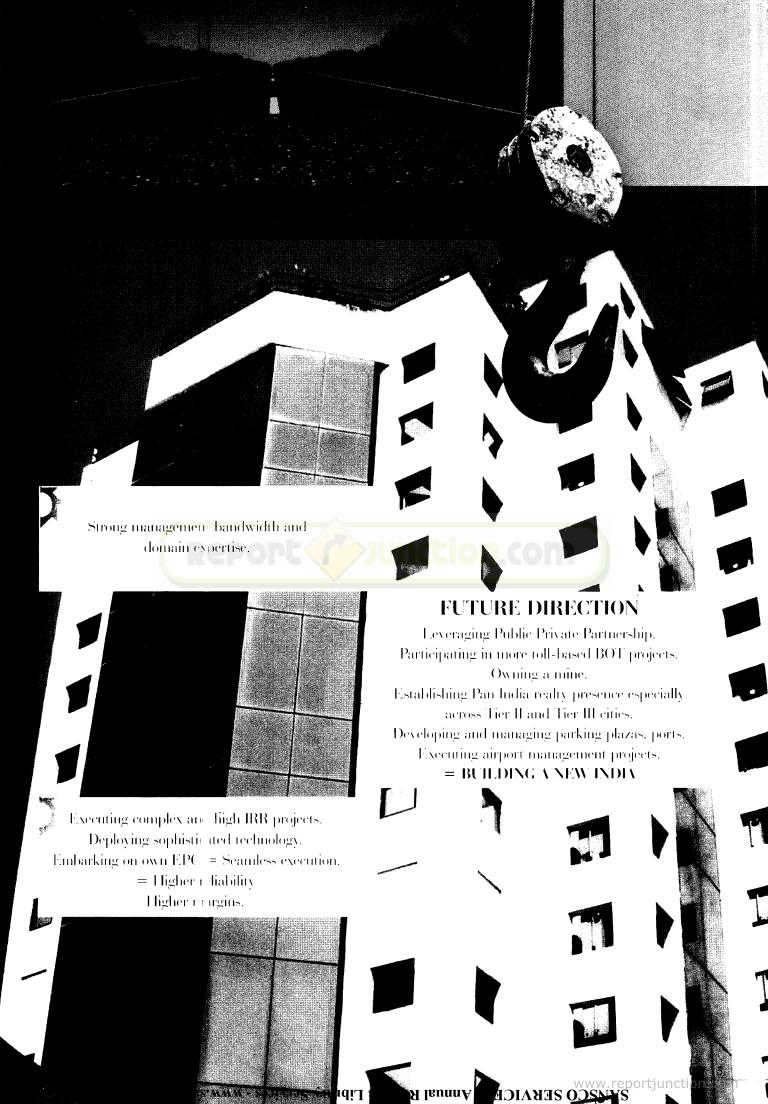
Asset based. Value-focussed.

Early entrant. Pioneer in the field.

Three decade of presence in EPC & realty.

One decade in mining & Public Private Partnership

(PPP) projects.



# ILESTONES

## 1985

Introduced IN-SITU

Bituminous Recycling Technology.

### 1987

Awarded a World Bank aided project for strengthening 93 km road in Tamil Nadu.

#### 1988

Awarded the contract for 'strengthening of runway at Bombay airport'.

The company also embarked on airfield projects at Delhi and Chennai for the Airports Authority of India.

### 1995

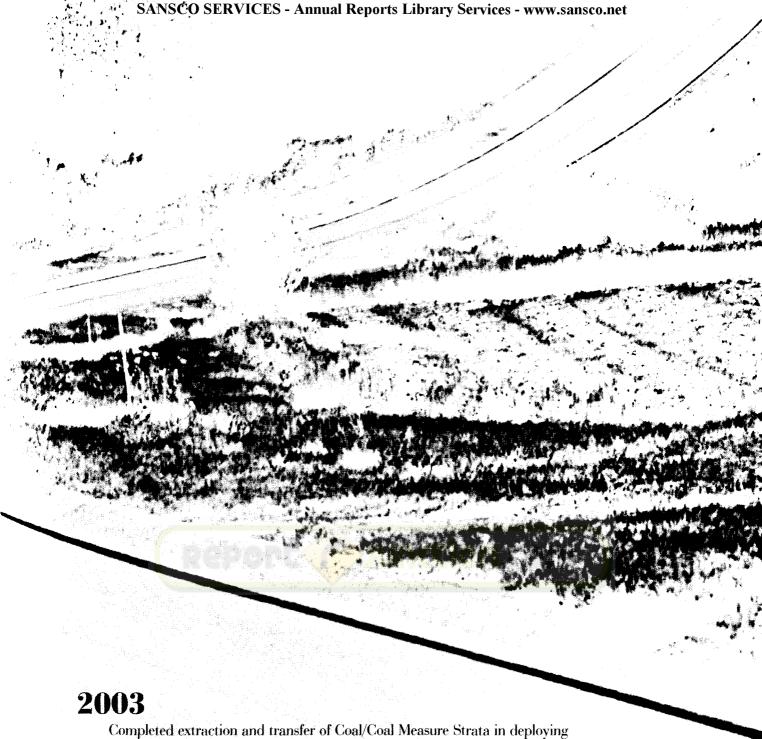
Introduced Surface Mining technology (for limestone mining) for the first time in India.

# 1996

Awarded the Udaipur Bypass project - India's first greenfield BOT project on National Highways.

### 2000

- Awarded the project for construction of the Mumbra Bypass on a BOT basis.
  - Ventured into coal mining.



Completed extraction and transfer of Coal/Coal Measure Strata in deploying "surface miners" on hire basis at Belpahar OCP for Mahanadi Coal Fields Ltd.

# 2006

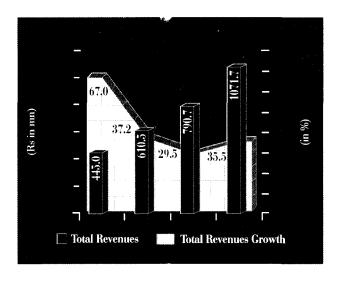
- Received ISO 9001: 2000 Quality Management Standard certification.
  - Awarded the project for construction of Nagpur-Kondhali project on BOT basis.
    - Listed on Bombay Stock Exchange and National Stock Exchange.

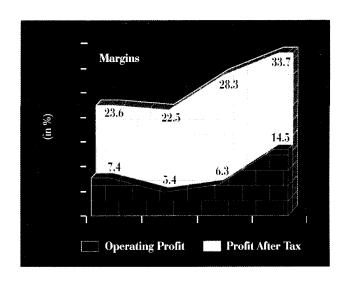
# FINANCIAL HIGHLIGHTS

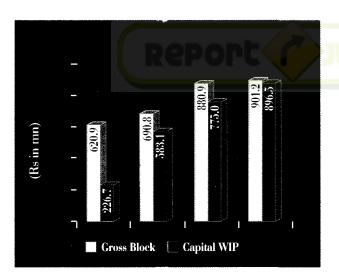
(Rs in mn)

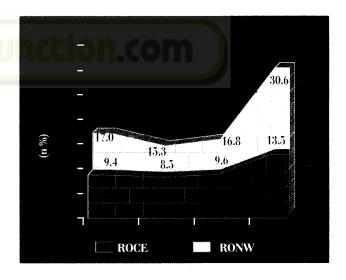
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PARTICULARS	2002-03	2003-04	2004-05	2005-06
BALANCE SHEET FIGURES				
Equity Share Capital	55.2	68.4	86.4	120.0
Net Worth	297.3	342.5	<b>4</b> 55.3	763.2
Borrowed Funds	7 <b>4</b> 8.7	956.8	1420.2	1564.4
Capital Employed	1091.1	1356.9	19 <del>4</del> 8.0	2402.4
Gross Block	620.9	690.8	880.9	901.2
Capital WIP	226.7	583.1	775.0	896.5
Investments	9.2	4.3	87.6	103.2
Net Current Assets	368.7	250.2	421.7	775.2
PROFIT & LOSS FIGURES				
Total Revenues	445.0	610.5	790.7	1071.7
Operating Profit	105.2	137.5	224.1	361.3
Depreciation	26.0	35.7	53.5	59.8
Profit Before Interest & Tax	79.2	101.8	170.6	301.6
Interest	38.4	45.4	93.4	117.3 <mark>0</mark>
Profit Before Tax	40.8	56.4	77.2	18 <mark>4.</mark> 3
Profit After Tax	32.9	33.1	50.0	155.7
RATIO ANALYSIS				
Growth (in %)				
Total Revenue	67.0	37.2	29.5	35.5
Operating Profit	32.5	30.7	63.0	61.2
Profit After Tax	36.4	0.6	50.9	211.6
Margins (in %)				
Operating Profit	23.6	22.5	28.3	33.7
Profit Before Interest & Tax	17.8	16.7	21.6	28.1
Profit Before Tax	9.2	9.2	9.8	17.2
Profit After Tax	7.4	5.4	6.3	14.5
Returns				
EPS (in Rs)	6.0	6.0	9.0	14.8
Dividend (in %)	5.0	-	5.0	5.0
ROCE (in %)	9.4	8.5	9.6	13.5
RONW (in %)	17.0	15.3	16.8	30.6
Debt Equity Ratio (in times)	2.5	2.8	3.1	2.0
Turnover Ratios (in times)				
Fixed Asset	0.7	0.9	0.9	1.2
Debtors	1.5	2.4	1.5	1.6
Inventory	10.4	11.5	17.5	16.8

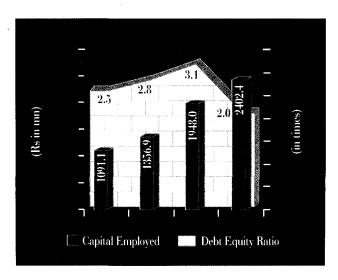
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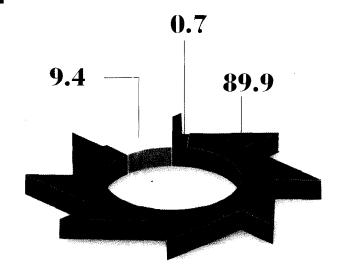


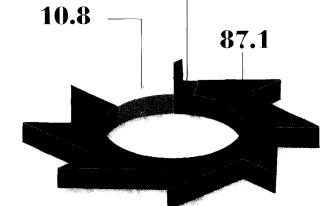




# DIVERSIFIED FOR PERFORMANCE

ACTIVITY WISE	REVENUES	2004-05	2005-06		
Construction		. 730.6	953.3		
Mining		76.4	118.4		
Other Income		5.8	22.8		
Total Revenues		812.8	1094.5		
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**FY 2004-05** (in %)

**FY 2005-06** (in %)

Construction Revenues

Mining Revenues

Other Income