



***AUTOLINE INDUSTRIES LIMITED  
ELEVENTH ANNUAL REPORT: 2006-2007***



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## LISTING CEREMONY HELD ON 31<sup>ST</sup> JANUARY, 2007 AT BOMBAY STOCK EXCHANGE LIMITED





## SHIFTING GEARS TO ACCELERATE



**VISION - TO BE AN INNOVATION DRIVEN, GLOBAL LEADER IN THE DESIGN, ENGINEERING AND MANUFACTURING OF AUTOMOTIVE MECHANICAL SYSTEMS**

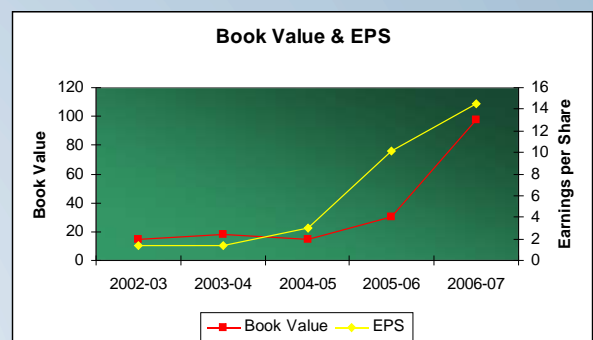
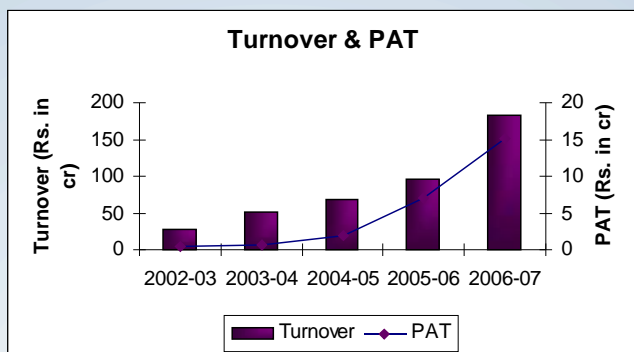
The mission of Autoline is to migrate into the fast lane without speed limits.

The mission is being achieved by traveling up the value chain & transforming the company from an auto component manufacturer to an integrated design engineering company, which will act as a driver for growth.

In its quest to achieve accelerated growth & reach new milestones within the shortest possible time, Autoline is chalking ambitious growth plans.

The passion to grow fast is derived from the company's objective - "create wealth for shareholders".

## Significant Trends at Autoline



## Milestones during the year

**September 2006** Filed Draft Red Herring Prospectus with Securities and Exchange Board of India

**January 2007** Made Initial Public Offering (IPO) and listed on Bombay Stock Exchange Limited and National Stock Exchange of India Limited

**March 2007** 100% acquisition of Autoline Dimensions Software Private Limited

**November 2006** Crossed turnover of Rs. 111.00 Crores achieved in full financial year 2005-06

**March 2007** Commenced commercial production of skin panel like door assembly at Chakan Unit II

**March 2007** Closed financial year with turnover of Rs. 210 Crores



## NEW PRESS LINES IN PLANT - II, CHAKAN



**CMM 5 x 2.5 METER**





## LINE FOR SKIN PANEL



## SKIN PANELS (DOOR ASSEMBLY)







## LINE FOR FLOOR ASSEMBLY



## CHECKING ON INSPECTION FIXTURE



<b>CHAIRMAN EMERITUS</b>	Mr. Vilas V. Lande	
<b>BOARD OF DIRECTORS</b>		
<b>CHAIRMAN</b>	Mr. Gopal G. Patwardhan (w.e.f 23rd March, 2007)	Executive
<b>DIRECTORS</b>	Mr. Vikram M. Bhat (upto 23rd March, 2007) CA. Vijay K. Thanawala Mr. Prakash B. Nimbalkar Prof. Abraham Koshy Mr. Ajit B. Karnik Cmde. N. Ravindranathan IN (Retd) Mr. J. Stanton Dodson	Independent and Non-Executive Directors  Non-Executive
<b>MANAGING DIRECTOR</b>	Mr. Shivaji T. Akhade	
<b>JT. MANAGING DIRECTOR</b>	Mr. M. Radhakrishnan	
<b>WHOLETIME DIRECTOR</b>	Mr. Sudhir V. Mungase	
<b>VICE PRESIDENT LEGAL</b>	Mr. Shridhar D. Bhurke	
<b>COMPANY SECRETARY</b>	Mr. Ashutosh B. Kulkarni	
<b>AUDITORS</b>	Gujar Rawat Sheth & Associates Chartered Accountants	
<b>REGISTERED OFFICE</b>	T-135, MIDC, Bhosari, Pune: 411 026	
<b>BANKERS</b>	1. Citi Bank N.A. - Kumar Builders, Camp Branch, Pune – 411 001 2. Kotak Mahindra Bank Limited - M-4, Virwani Plaza, 11, East Street, Pune: 411 001 3. DBS Bank Limited - Fort Lane 221, Dr. D.N. Road, Fort, Mumbai- 400 001 4. Barclays Bank PLC - 801/808, Ceejay House, Shivsagar Estate, Dr. A. Beasant Road, Worli, Mumbai-400 018 5. Bank of Baroda - Specialised SSI Branch, Pimpri, Pune: 411 018	
<b>REGISTRARS &amp; SHARE TRANSFER AGENTS</b>	Intime Spectrum Registry Limited Block 202,2nd Floor, Akshya Complex, Off Dhole Patil Road, Pune-411 001	



## CONTENTS

## Page Nos.

1	Chairman's Message	10
2	Meet the Management	11
3	Notice	13
4	Directors' Report	21
5	Management Discussion and Analysis	26
6	Corporate Governance Report	31
7	Auditors' Report	39
8	Balance Sheet	42
9	Profit and Loss Account	43
10	Cash Flow Statement	44
11	Schedules forming part of Balance sheet and Profit and Loss Account	45
12	Notes to Account	52
13	Balance Sheet Abstract and Company's General Business Profile	58
14	Consolidated Accounts	
	• Auditor's Report	59
	• Balance Sheet	60
	• Profit and Loss Account	61
	• Cash Flow Statement	62
	• Schedules to Accounts	63
	• Notes to Accounts	71
15	Financial Statements	
	• Autoline Dimensions Software Limited	77
	• Western Pressing Private Limited	92
16	Statement pursuant to Section 212 of the Companies Act, 1956	105
	• Attendance Slip / Proxy Form	

## CHAIRMAN'S MESSAGE

Let me begin by extending a warm welcome to the new shareholders who are now a part of the Autoline family. You as shareholders are currently a part of the success story of Autoline which has now evolved into an integrated Design-Engineering-Manufacturing (DEM) supplier of automotive components and assemblies to the leading OEMs in the industry.

Commencing operations in March 1996 in a small 3,000 sq feet facility, your company today has manufacturing facilities employing over 2,000 people spread across five locations in Pune with an aggregate area of 400,000 sq.ft. in addition to three design centers employing over 100 engineers in Pune, Chennai and Detroit.

The brisk pace of growth achieved is reflected in our financial performance and over the last two years your company's revenue and profit after tax has quadrupled.

For FY 07, we recorded a turnover of Rs 210 crores as compared to Rs 111 crores in the previous period. Profit before tax jumped to Rs 20.50 crores compared to Rs 7.70 crores, while profit after tax increased to Rs. 15.04 crores compared to Rs 7.01 crores the previous year.

Enthusied by the excellent progress of your company and in view of the promising prospects ahead, the Board has recommended an increase in the dividend payment to 45% as against 18% in the previous year.

In line with the Government of India's Automotive Mission Plan, 2006-16 which targets a level of US\$ 145 billion accounting for more than 10% of the GDP for automobile and auto-ancillary production by 2016, your company has initiated a number of ambitious growth initiatives. This year, your company has added to its competencies significant expertise through the acquisition of new design capabilities and intellectual property libraries for proprietary product development. By investing in engineering and tooling capabilities, your company is developing a state of the art tool-room to complement its design center and mass manufacturing facilities, which continue to be modernized and improved through automation and process engineering.

To part finance the company's growth plans, your company raised Rs 75 Crores through an Initial Public Offering (IPO) in January 2007. The IPO received an overwhelming response and was oversubscribed about 20 times.

In May 2007, your company entered into a stock purchase agreement to acquire a 51% stake in Detroit Engineered Products, Inc a Detroit based developer and provider of proprietary automotive design software products and services. The integration of Auto line's engineering services offering with that of DEP, now positions your company as a technologically competent components solution provider with customers that include the most successful and innovative automobile manufacturers and tier one suppliers in the world like General Motors, Toyota, Ford, Nissan, Hyundai, Delphi, Magna as well as Tata Motors, Bajaj Auto, and Mahindra & Mahindra.

There are apprehensions about a slow down in the sector. Let me assure you that these apprehensions may be true in the very short term, but in my view, the medium and long term outlook is extremely bright and that is why large and powerful players both domestic and international are committing huge investments in the sector

The Indian economy will continue to grow at a robust rate and your company with increasing competitiveness is geared for accelerated growth in the coming years.

The road ahead looks promising with big names in the industry like General Motors, Daimler Chrysler, Renault, and Volkswagen setting up facilities in our backyard at Pune, going forward India is slated to emerge as an outsourcing hub for major global players especially, in the small cars and LCVs. segment.

I would like to take this opportunity to express my gratitude to the board of directors of Autoline, bankers, employees, suppliers and the shareholders for their unstinted support and the confidence they have placed in our ability to make Autoline a great success.

**(Gopal Patwardhan)**  
**Chairman**