



THE CHEMISTRY OF **SUSTAINED RELATIONSHIPS**

Annual Report 2018-19



“

ENVIRONMENT SAFETY IS OUR PRIME MOTTO

”

Forward-looking statements:

In this annual report, we have disclosed certain forward-looking information to enable investors to comprehend our prospects and take informed investment decisions. This report and other statements - written and oral - that we periodically make certain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such statements by using words such as 'anticipates', 'estimates', 'expects', 'projects', 'intends', 'plans', 'believes', and words of similar substance in connection with any discussion of future performance. We cannot guarantee that these forward-looking statements will be realised, although we believe we have been prudent in our assumptions. The achievement of results is subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. Readers should bear this in mind. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.



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While the world is challenged with multiple pharmaceutical requirements and healthcare concerns, we at Aarti Drugs strive to develop innovative pharmaceutical solutions to transform lives, communities and other essential understanding of the limitless possibilities to realise sustainable value.

We ensure that our innovative ideas are brought to life while manufacturing the best-in-class products to the market. We also aspire to be the leaders in the supply and production of bulk drugs in the near future along with providing customised solutions and services to the customers to meet their changing requirements. This strong determination and dedication have led us to expanding our production capabilities of various products under different therapies which include Antidiabetic, Antibiotic, Specialty Chemicals etc.

The key enablers of our business are trusted products built over three decades coupled with the best manufacturing practices and methods. This strong foundation has eventually given us the confidence and courage to aim high in our goal to emerge as a truly global company.

With consistent technology upgradation, high business ethics and morale and the development of new products, we aim to meet every customer requirement while also delivering on our promises to our stakeholders.

**The chemistry
of sustained
relationships**

Corporate Information

Chairman Emeritus

Shri Chandrakant V. Gogri

Board of Directors

Shri Prakash M. Patil
Chairman, Managing Director & Chief Executive Officer
Shri Rashesh C. Gogri
Managing Director
Shri Harshit M. Savla
Jt. Managing Director

Whole-time Directors

Shri Harit P. Shah
Shri Uday M. Patil

Non-executive Director

Shri Rajendra V. Gogri

Independent Director

Shri Ramdas M. Gandhi
CA Bhavesh R. Vora
CA Navin C. Shah
Dr. Krishnacharya G. Akamanchi
Dr. Vilas G. Gaikar
CA Priti P. Savla

Chief Financial Officer

Shri Adhish P. Patil

Registered Office

Plot No. 198, M.I.D.C.,
Tarapur, Village-Pamtermbhi,
Dist. Palghar- 401 506, Maharashtra

Corporate Identification Number

L37060MH1984PLC055433

Company Secretary & Compliance Officer

CS Vibhav S. Ranade (till 27th March 2019)
CS Rushikesh Deole (w.e.f 23rd April 2019)

Statutory Auditors

Kirtane & Pandit LLP
Chartered Accountants,
H/16, Saraswat Colony,
Sitladevi Temple Road, Mahim,
Mumbai - 400016. India.
Phone : +91-022-24444119 / 5, 24469713
Fax : +91-022-24441147
Email : kpcamumbai@kirtanepandit.com

Registrar & Share Transfer Agent

Link Intime India Pvt. Ltd.
C 101, 247 Park, L. B. S. Marg,
Vikhroli (West), Mumbai - 400 083,
Maharashtra

Bankers

Union Bank of India
Bank of Baroda
State Bank of India
Standard Chartered Bank
DBS Bank India Limited
IDBI Bank Limited
Citi Bank N.A.
The Hongkong and Shanghai Banking Corporation Limited
Kotak Mahindra Bank Limited
IndusInd Bank Limited
The Saraswat Co-Operative Bank Limited
The SVC Co-Operative Bank Limited

Corporate Office

Mahendra Industrial Estate, Ground Floor, Plot No. 109-D,
Road No. 29, Sion (E), Mumbai- 400 022, Maharashtra
Visit us at www.aartidrugs.co.in



CORPORATE IDENTITY

Aarti Drugs Limited was established in the year 1984 and forms part of \$900 Million Aarti Group of Industries with robust R&D Division at Tarapur, Maharashtra Industrial Development Corporation (MIDC) in close vicinity to manufacturing locations. The Company is engaged in the manufacturing of Active Pharmaceutical Ingredients (APIs), Pharma Intermediates, Specialty Chemicals and also produces Formulations with its wholly-owned subsidiary - Pinnacle Life Science Private Limited. Products under APIs includes Ciprofloxacin Hydrochloride, Metronidazole, Metformin HCL, Ketoconazole, Ofloxacin etc. whereas Specialty Chemicals includes Benzene Sulphonyl Chloride, Methyl Nicotinate etc.



THE CHEMISTRY OF SUSTAINED RELATIONSHIPS





Seek global market leadership



Focus on growth and development of the product



Continue to create winning culture, operating in highest standards of ethics and values with co-operation among competitors



Strive for excellence in customer service, quality and R&D

Mission



Vision

We Shall Become The First Choice Vendor Of Bulk Drugs And Achieve A Leadership Position By:



Assuring consistent quality and timely delivery at competitive price.



Providing customized solutions and service to meet changing requirements of customers.



Choose the best and the most flexible manufacturing practices and methods.



Adopt processes supported by proven technologies, which are cost effective and safe.



Aim at customer orientation through continuous technology upgrade, high business ethics and new product development.

KEY FACTS



13

Manufacturing facilities



~38%

Export revenue



100+

Countries



2,480_{MT}

Monthly API Capacity



1,452

Employees



50,983_{Sq.M}

Plant Area



50+

API Molecules



80+

Finished Products



One of the leading producers of
Metformin in the world

One of the Largest producer in
Fluoroquinolones in the world

Largest producer of Tinidazole in the
world

Largest producer of Metronidazole
Benzoate in the world

Largest producer of Metronidazole in
India

Largest producer of Ketoconazole in the
world

Largest producer of Nimesulide in the
world

Disclaimer: Based on information available with the company

Milestones

