







ACCURATE TRANSFORMERS LTD.

DIRECTORS' REPORT

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The Members,

Accurate Transformers Limited.

Your Directors have pleasure in presenting their **SIXTEENTH ANNUAL REPORT** on the Statement of Accounts of your company for the financial year ended 31st March' 2004.

| Financial Results | | (Rs. in Lakhs) |
|-------------------------------------|-----------------------------|------------------------------|
| | Current Year (2003-2004) | Previous Year (2002-2003) |
| Sales & Other Income | 7340.18 | 4092.45 |
| Gross Profit before interest, | | |
| Depreciation & Tax | 327.09 | 253.54 |
| Less Interest | 75.17 | 91.13 |
| Depreciation | 39.71 | 39.81 |
| Profit before Tax | 212.21 | 122.60 |
| Less Provision for Tax (Current) | 78.00 | 45.00 |
| (Deferred) | 1.57 | -0.41 |
| (Previous Year) | 6.01 | 24.96 |
| Profit after Tax | 126.63 | 53.05 |
| Add Balance brought forward | 545.77 | 492.72 |
| Profit available for appropriation | 672.40 | 545.77 |
| Apropriations | | |
| 1. General Reserve | 0.00 | 0.00 |
| 2. Surplus carried to Balance Sheet | 672.40 | 545.77 |
| | 672.40 | 545.77 |
| | | |

Operation

During the year under consideration, your company achieved a turnover of Rs. 7273.87 lakhs as against Rs. 4071.69 lakhs for the previous year. The net Profit after tax at Rs. 126.63 lakhs which is higher as compared to the Previous year of Rs. 53.05 lakhs. Your company accordingly has registered an increase of Rs. 3202.18 lakhs in turnover and Rs. 73.58 lakhs in net profit during the Financial Year 2003-2004.

Dividend

With a view to conserve the resources of the Company, the Directors regret their inablity to declare dividend for the year is being carried forward in the Profit & Loss Account.

ACCURATE TRANSFORMERS LTD.

Directors

Shri K.L. Chauhan, Director retires by rotation at the ensuing Annual General Meeting & being eligible offers himself for re-appointment.

Directors' Responsibility Statement

Pursuant to the requirement under Section 217(2AA) of the Companies Act, 1956, with respect to Directors' Responsibility Statement, it is hereby confirmed :

- (i) That in the preparation of the accounts for the financial year ended 31st March, 2004, the applicable accounting standards have been followed alongwith proper explanation relating to material departures ;
- (ii) That the Directors have selected such accounting policies and applied them consistently and made judgements and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for the year under review ;
- (iii) That the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (iv) That the Directors have prepared the accounts for the financial year ended 31st March, 2004 on a going concern basis.

Auditors' and Their Report

M/s S. Lal & Company, Chartered Accountants, the Statutory Auditors of the company will retire at the end of the ensuing Annual General Meeting and being eligible offer themselves for re-appointment.

The report of the Auditors on the accounts of your company for the period under report is appended elsewhere with this report. The observations made by them in their report, however, are self-explanatory and do not fall for any further comments under Section 217 of the Companies Act, 1956.

Fixed Deposits

Your company has not accepted any fresh deposit during 2003-2004.

Conservation of Energy, Technology Absorption, Foreign Exchange Earnings and Outgo.

The requisite information in regard to conservation of energy, technology absorption, foreign exchange earnings and outgo in terms of Section 217(1) (e) of Companies Act, 1956 read with Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 is set out in Annexure A annexed hereto which forms part of this report.

Particulars of Employees

Information as per Section 217 (2-A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Rules, 1975 is 'Nil' as no employee of the company was in receipt of remuneration of Rs. 24.00 lakhs or more during the year ended 31st March, 2004 or Rs. 2,00,000/- or more per month during any part of the year.

ACCURATE TRANSFORMERS LTD.

Compliance of the Listing Agreements - Clause 32

Cash flow statement is annexed elsewhere and forms part of this report.

Your company had entered into Listing Agreement with five Stock Exchanges and their names and addresses are set out in Annexure 'B' Annexed hereto which forms part of this report.

Industrial Relations

Industrial relations between employees and Management have remained very cordial during the period under report.

Acknowledgement

Your Directors wish to place on record their appreciation for dedicated efforts and contributions made by all the employees of the company during the year. Your Directors would also like to express their sincere gratitude for the valuable assistance, advice and support extended by the Government of India, State Governments, Financial Institutions and Stock Exchanges. The Directors would also like to thank the share holders, customers, suppliers and banks for the support they have given to the company and the confidence they have reposed in the Management.

Looking forward for a still brighter future.

On behalf of the Board of Directors

Place : Delhi Dated : 30th June, 2004

C.L. SHARMA Chairman & Managing Director

| ACCURATE TRANSFORMERS LTD. | | | |
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| ANNEXURE TO THE DIRECTORS' REPORT | | | |
| ANNEXURE TO THE DIRECTORS' REPORT | | | |
| | | Year Ending Year Ending 31.3.2004 31.3.2003 | |
| FO | RM 'A' | | |
| A. Power and Fuel Consumption | | | |
| [| 1. Electricity (a) Purchased | KWH 1138007 728543 | |
| | Total Amount | Rupees 5280926 4122350 | |
| | Rate / Unit | Rupees 4.64 5.66 | |
| 1 | (b) Own Generation | Units 366411 457314 | |
| } | Unit Per Ltr. of Diesel Oil Cost | Unit (KWH) 4.60 4.18 Rs. / Unit 5.08 4.66 | |
| B. Consumption Per Unit of Production | | | |
| ļ | Transformer | No. 8773 6419 | |
| 1 | Electricity (Includes Unit for DG Set) | Unit / Transformer 116.58 116.80 | |
| r | Cost Consumption per unit of Production (Chemical) | Rs. / Transformer 555.01 590.97 Kgs. NIL NIL | |
| 1~ | concerning the part and of a foundation (chomena) | Unit/Kg. NIL NIL | |
| } | · • | Rs./Per Kg. NIL NIL | |
| FO | RM 'B' | | |
| Α. | Research & Development (R & D) | • | |
| | 1. Specific area in which R & D carried out | Improvement of process productivity and quality; | |
| | by the company | reduction of cost and control on rejections; development of new designs and models. | |
| 1 | 2. Benefits derived as a result of the above R & D | Overall improvement in performance of products, | |
| 1 | | reduction in manufacturing costs; optimization of | |
| | | product design; minimize material consumption; | |
| [| | improve performance, increase in productivity and reliability | |
| l | 3. Future plan of action | To continue work in design and development of new | |
| | | models and products; to constantly review quality & | |
| 1 | | performance of existing products for appropriate | |
| ł | | modification etc. | |
| B. Technology Absorption, Adaptation & Innovation | | | |
| | Efforts, in brief, made towards technology absorption and innovation | Developing in-house expertise to absorb technology for adaption and for design & manu facturing of Power Transformers of Higher ratings. | |
| 1 | 2. Benefits derived as a result of the above | Diversification project implemented for manufacture | |
| | efforts e.g. import substitution, etc. | of Power Transformers, product improvement, cost reduction & development. | |
| | 3. In case of imported technology (imported during | | |
| l | the last 5 years reckoned from the beginning of | | |
| | the financial year); following information may be furnished | | |
|] | a) Technology imported | | |
| | b) Year of import | Not Applicable | |
| | c) Has technology been fully absorbed ?d) If not fully absorbed, areas where this has | | |
| | not taken place, reasons therefore and | | |
| Į | future plans of action. | | |
| D | Foreign Exchange Earnings & Outgo | | |
| | Activities relating to foreign exchange are as under : | 2003-2004 2002-2003 | |
| } | Foreign Exachange earned * | | |
| | Foreign Exchange outgo | 8972940 | |
| | | | |