

# **ADITYA ISPAT LIMITED**

Regd. Office: Plot No. 20, Phase V, IDA, Jeedimetla, Hyderabad - 500 055.

21st ANNUAL REPORT 2011 - 2012

# **Board of Directors:**

Shri Satya Bhagwan Chachan Chairman & Managing Director

Shri H.M. Dugar Director
Shri Sanjay Solanki Director
Shri Swamy S.B. Das Director

## **Auditors:**

M/s. Dagliya & Co. Chartered Accountants 5-5-9/13, 2nd Floor, Srinivasa Building, Ranigunj, Secunderabad - 500 003.

# Registered Office & Works:

Plot No. 20, Phase V, IDA, Jeedimetla, Hyderabad - 500 055.

e-mail: info@adityaispat.com Website: www.adityaispat.com

## Bankers:

Allahabad Bank Balanagar Branch Hyderabad - 500 018.

# Registrar & Share Transfer Agents:

M/s. XL Softech Systems Private Limited 3 Sagar Society, Road No. 2, Hyderabad - 500 034.

Tel: 040-23545913/14/15, Fax: 23553214

ISIN NO. INE037E01016

#### NOTICE

NOTICE is hereby given that the Twenty First Annual General Meeting of the members of Aditya Ispat Limited will be held on Friday, the 28th September, 2012 at 10.30 AM at Rajasthani Graduates Association, Snatak Bhavan, 5-4-790/1, 1st Floor, Abids, Hyderabad - 500 001 to transact the following business:

### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Statement of Profit and Loss of the Company for the year ended 31st March, 2012 and the Balance Sheet as on that date together with the reports of the Auditors and Directors thereon.
- 2. To appoint a Director in place of Shri. H.M.Dugar, who retires by rotation and being eligible offers himself for re-appointment.
- 3. To appoint auditors and to fix their remuneration and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution:

"RESOLVED that M/s.Dagliya & Co, Chartered Accountants, Secunderabad the retiring auditors of the Company be and are hereby re-appointed as Auditors of the Company to hold office from the conclusion of this Annual General Meeting till the conclusion of the next Annual General Meeting at such remuneration as may be fixed by the Board of Directors of the Company."

By order of the Board of Directors

Place: Hyderabad.

Date: 31st August, 2012

# S.B CHACHAN CHAIRMAN & MANAGING DIRECTOR

### Notes:

- i. A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote on a poll instead of himself and such proxy need not be a member of the Company. Proxies to be effective must be received by the Company not less than 48 hours before the commencement of the meeting.
- ii. Members who hold shares in dematerialized form are requested to bring their Client ID and DPID numbers for easy identification of attendance at the meeting.
- iii. The Register of Members and Share transfer books of the Company will remain closed from 22nd September, 2012 to 28th September, 2012(both days inclusive).
- iv. Consequent upon the introduction of Section 109 A of the Companies Act, 1956, shareholders are entitled to make nomination in respect of shares held by them in physical form. Shareholders desirous of making nominations are requested to send their requests in Form No.2B in duplicate to the Company.

## **BRIEF PROFILES OF DIRECTORS SEEKING RE-APPOINTMENT**

## 1. Shri H.M.Duggar

Shri H.M.Duggar aged about 61 years, is a qualified Chartered Accountant engaged in practice. He is specialized in Companies Act and Income Tax matters. He is a member cum chairman of Remuneration Committee. He is also a member of Audit Committee and Investor's Grievance Committee of the Company.

## **DIRECTORS' REPORT**

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## The Members of Aditya Ispat Limited,

Hyderabad

Your Directors take pleasure in presenting the Twenty First Annual Report on the affairs of the Company for the financial year 2011-2012 together with the Audited Financial Statements and Report of the Auditors thereon.

## **BUSINESS PERFORMANCE:**

## Financial Results:

The overall performance of the Company for the financial year 2011-12 is summarized as under:

(Rs. in Lakhs)

S.No.	. Particulars	2011-2012	2010-2011
1.	Sales ( Gross)	1815.00	1441.50
	Less : Excise Duty	133.42	111.10
	Sales ( Net)	1681.58	1330.40
2.	Other Income	1.56	1.36
	Total Revenue	1683.14	1331.76
3.	Gross Profit before Finance Costs,		
	Depreciation, & taxation	106.84	82.80
4.	Financial Costs	59.52	38.96
5.	Depreciation	15.29	12.97
6.	Profit before tax	32.03	30.87
	Less: Provision for current tax	8.60	4.96
	Less: Provision for Deferred Tax	1.28	4.63
	Net Profit(loss) after tax	22.15	21.28
	Add: Balance from previous year	91.68	70.40
	Surplus carried to Balance Sheet	113.83	91.68

## **BUSINESS REVIEW**

During the year 2011-12, the Company has posted a turnover of Rs 1815.01 lakhs as against Rs. 1441.50 lakhs in the previous year and has earned net profit of Rs 32.03 lakhs before tax compared to previous year's profit of Rs.30.87 lakhs.. There is an improvement in profitability due to increase in turnover and on account of cost effective means adapted by the management for production. However on account of inadequate profits, the Board has not recommended any dividend nor any transfer to reserves.

#### **FUTURE OUTLOOK:**

Indian Steel demand growth is expected to remain subdued due to slowdown in investments and delayed start-up of industrial projects. However, the automotive / industrial segment, it is expected to grow by 11-13% in Financial year 2012-13. As per world steel forecasts, steel demand in India should grow up by 6.9% in 2012 and the growth should accelerate to 9.4% in 2013.

Your Company has registered increase in sales Turnover as well as Profitability during the year under review. The company is making all efforts to improve the quality of its products, sales network and profitability

#### **FINANCIAL RESOURCES**

The company has made arrangements with its Banker to enhance cash credit limit from Rs 400 lacs to Rs. 600 lacs to meet its working capital requirements. This will help Company to boosts its turnover in the coming years.

## **DIRECTORS:**

Shri H.M.Duggar retires by rotation and being eligible offers himself for reappointment. The Board recommends his reappointment.

## **DIRECTORS' RESPONSIBILITY STATEMENT:**

In accordance with the provisions of Section 217(2AA) of the Companies Act,1956, your Directors state:

- 1. That the accounting standards to the extent applicable to the Company have been followed in the preparation of the annual accounts and there are no material departures
- 2. That the accounting policies selected by the Board for the purpose of preparation and presentation of the financial statements have been and are being applied consistently and reasonable and prudent judgments and estimates (wherever applicable) have been made for the said purpose, so as to give a true and fair view of the affairs of the Company as at the end of the financial year under review and of the profit and loss for the said year.
- 3. That proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of your company and for preventing and detecting fraud and other irregularities.
- 4. That the annual Accounts have been prepared on a going concern basis.

## **AUDITORS:**

# **Statutory Auditors**

M/s. Dagliya & Co, Chartered Accountants, Secunderabad, the Auditors of the company retire at the conclusion of the ensuing Annual General Meeting and are eligible for reappointment. The Board recommends their reappointment.

### **Cost Auditors**

Your Company have appointed M/s Sagar & Associates, Cost Accountants, Hyderabad, as Cost Auditor, with the approval of the Central Government, for audit of cost records maintained by the Company for the financial year ended 31<sup>st</sup> March, 2012. The due date for filing the Cost Audit Reports is 30<sup>th</sup> September, 2012.

## LISTING:

The shares of your company are listed on Mumbai and Kolkata Stock Exchanges.

## PARTICULARS OF EMPLOYEES U/S 217(2A) OF THE COMPANIES ACT. 1956:

There are no employees whose particulars are required to be disclosed pursuant to the provisions of Section 217 (2A) of the Companies Act, 1956.

#### FIXED DEPOSITS:

During the year under review, the company has not accepted any deposits under Section 58A of the Companies Act 1956 read with Companies (Acceptance of Deposits) Rules, 1975.

## CONSERVATION OF ENERGY, RESEARCH AND DEVELOPMENT, TECHNOLOGY ABSORPTION. FOREIGN EXCHANGE EARNINGS AND OUTGO:

Information regarding Energy Conservation, Technology Absorption, Foreign Exchange Earnings and outgo in accordance with Section 217 (1)(e) of the Companies Act, 1956 read with Companies (Disclosure of particulars in the report of Board of Directors) Rules 1988, forming part of the Directors Report for the vear ended 31st March, 2012 are as follows:

- Conservation of Energy: The company's operations require low energy consumption. Adequate measures are taken to conserve energy wherever possible. The details required are attached herewith.
- 2. Technology Absorption:
  - Research & Development There is no specific Research and Development a. activity carried out by the Company during the vear.
  - b. **Technology Absorption** NIL NII Foreign Exchange Earning and Outgo

## **CORPORATE GOVERNANCE:**

The company has implemented the Code for Corporate Governance as stipulated under the revised Clause 49 of the Listing Agreement. A separate report on Corporate Governance is annexed to this report.

### CODE OF CONDUCT

3.

The Company has adopted a uniform Code of Conduct for Directors and Senior Management and above Officers level to ensure ethical standards and ensure compliance to the laid down standards.

## **DEMATERIALISATION OF SHARES:**

M/s. X.L Softech Services Limited, Hyderabad were appointed as Depository Registrars for dematerialization of shares as well for transfer of physical shares were entrusted to them.

The ISIN of dematerialized share of the Company allotted by NSDL and CDSL is "INE570B01012."

## **ACKNOWLEDGEMENTS:**

The Board takes this opportunity to express its deep gratitude for the continued co-operation and support received from its Bankers. State and Central Governments, the customers, share holders, business associates and employees during the year under review.

Place: Hyderabad.

Date: 31st August, 2012 S.B CHACHAN CHAIRMAN & MANAGING DIRECTOR

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On behalf of the Board of Directors

Sd/-

# ANNEXURE – A TO THE DIRECTOR'S REPORT CONSERVATION OF ENERGY, TECHNOLOGY & FOREIGN EXCHANGE.

Information required under section 217(1)(e) of the companies Act, 1956 read the Companies (disclosures of particulars in the Report of the Board of Directors) rules, 1988 with respect to these matters.

## **CONSERVATION OF ENERGY**

SI. No.	Particulars	For the year ended 31.03.12	For the year ended 31.03.11
A.	POWER AND FUEL CONSUMPTION		
1.	ELECTRICITY a. Purchased Units Amounts (Rs.)	82100 563715	74648 516595
	Bate per Unit(average)(Rs.)  b. Own Generator  i. Through diesel Generator  Units	6.87 NIL	6.92 NIL
	Units per litre of Diesel Cost per Unit ii. Through Steam turbine / generator	NIL NIL	NIL NIL
	Units Units per litre of fuel Oil/Gas Cost per Unit	NIL NIL NIL	NIL NIL NIL
2.	COAL (Specify quality and where used) Quantity (Tonnes) Total Cost Average Rate	NIL NIL NIL	NIL NIL NIL
3.	FURNACE OIL Quantity Total Cost Rate Per Unit	NIL NIL NIL	NIL NIL NIL
4.	OTHERS/INTERNAL GENERATION Quantity Total Cost Rate Per Unit	NIL NIL NIL	NIL NIL NIL
5.	CONSUMPTION PER UNIT OF PRODUCTION Production (Units) (M.T) Electricity (Rs.) Coal Furnace Oil Others	2842.082 198.35 NIL NIL NIL	2827.170 182.73 NIL NIL NIL

For and behalf of the Board of Directors

Place : Hyderabad Date : 31st August, 2012

(S.B.CHACHAN)
Chairman & Managing Director

#### ANNEXURE - B

#### MANAGEMENT DISCUSSION AND ANALYSIS:

Pursuant to the revised Clause 49 of the Listing agreement, the Management Discussion and Analysis report covering the performance and outlook of the Company is given below:

## A. INDUSTRY STRUCTURE AND DEVELOPMENTS:

Aditya Ispat Limited (Aditya) is one of the leading manufacturers of Bright Bars at Hyderabad and has produced 2842.082 Tons of Bright Bars during the year under review. This output is slated to grow with increased working capital availability in the coming years.

## B. OUTLOOK - Global Steel Industry

Due to world wide recession the demand and price of Iron & Steel faced a downward trend. However Govt. of India increased spending in infrastructure and capital projects, Automobiles Sector is also showing signs of improvement. Therefore, the bright steel bar will find adequate market.

## C. OPPORTUNITIES & THREATS

#### **OPPORTUNITIES:**

- The demand of Bright Steel Bars is increasing and the company has opportunity to expand its capacities.
- The Company's M.O.U/ Long term relation with the main steel producers like R.I.N.L. Vishakhapatnam gives an edge over manufacturers of other states.
- Demand can be increased by spreading the areas of operations into other parts of the Southern and Western States.

#### THREATS:

- The Company is facing competition from small players.
- The Company is facing demand crunch due to Global recession in Steel Industry.

### D. RISKS & CONCERNS:

- The Company is mainly dependent for its raw material requirement on R.I.N.L (a public sector undertaking). The pricing and availability of raw material is completely dependent on government policies.
- The competition from the small players from the unorganized sector posed a threat to its margins.
- The Company is continuously trying to reduce the cost of production and to improve the quality of the product.

## E. INTERNAL CONTROL SYSTEMS & THEIR ADEQUACY :

The Company has adequate internal control procedures with all safeguards for protection of assets and that all transactions are authorized, reported and recorded properly. The internal control procedures stem from continuous perusal of records and procedures by the Internal Auditors and the Audit Committee of Directors, who meet regularly. There are adequate Budgetary control mechanism established and practiced by the Company. The Code of Conduct also plays an effective role in utilization of energies of people involved.

## F. FINANCIAL POSITION

- The Company has generated sales revenue of Rs. 1815.01 lakhs from manufacturing and trading revenues which is higher than last fiscal. The trend is expected to continue in current fiscal with increased working capital availability for the second half and newer geographical areas of operations. The revenues are likely to improve further during the next year.
- The cost reduction initiatives which were initiated continue to reap benefits in current year and the same will continue with larger economies of scale also.
- The Company has added fixed assets of Rs. 18.52 lakhs The Gross block stood at Rs.415.82 lakhs with Net block of Rs. 295.44 lakhs after depreciation.

#### G. CAUTIONARY STATEMENT:

Statement made in Management Discussion and Analysis report which seeks to describe the Objectives, projections, estimates, predictions may be considered to be forward looking statements and are stated as required by applicable laws and regulations. Actual results could differ from those expressed or implied and are determined by many factors including global and domestic demand – supply conditions, process, raw materials availability, tax laws, governmental policies and other statutes which may affect actual results which may be different from what the Directors envisaged in terms of future performance and outlook.

## REPORT ON CORPORATE GOVERNANCE:

**Aditya Ispat Limited** (Aditya) has implemented the revised Corporate Governance Code in accordance with the SEBI directives and has been consistently following the good governance practices in its day to day working while upholding the core values of transparency, integrity, honesty and accountability.

The information to be furnished under the Code is placed hereunder for the information of the stakeholders:

## 1. Company's philosophy on Code of Corporate Governance:

Aditya Ispat Limited (Aditya) philosophy of Corporate Governance stems from its belief that the Company's business strategy and plans should be consistent with the welfare of all its stakeholders including shareholders It enables the management to direct and control the affairs of the Company in an efficient manner thereby maximizing value for all stakeholders. Good Corporate Governance practice enables a company to attract financial and human capital and leverage these resources to maximize long term shareholders value.

#### 2. BOARD OF DIRECTORS:

## Composition of the Board:

As on 31<sup>st</sup> August, 2012, the Board of Directors consists of Four Directors. Three Directors are non executive and are independent. As 75 per cent of the Board consists of independent Directors, the composition of the Board is in consonance with revised Clause 49 of the Listing Agreement. None of the Directors on the Board is a member of more than 10 committees or act as a chairman of more than 5 committees across all companies in which he is director.

## THE BOARD MEMBERS: ( as on 31st August, 2012)

S.No.	Director	Category	No. of Directorships	Membership in Board Committees.
1.	Shri.S.B Chachan	Executive	2	
2.	Shri Sanjay Solanki	Non executive	1	3
3.	Swamy S.B Das	Non executive	1	3
4.	Shri.H.M. Dugar	Non executive	6	3

The Board formulates strategies, regularly reviews the performance of the Company and ensures that the targeted objectives are met on a consistent basis.

## 3. **Board Meetings:**

During the year 2011-2012, the Board of Directors met Five times on 05<sup>th</sup> May, 2011, 8<sup>th</sup> August, 2011, 30<sup>th</sup> August, 2011, 10<sup>th</sup> November, 2011, 08<sup>th</sup> February, 2012. The longest gap between any two successive Board Meetings did not exceed 4 months.

#### 4. Directors Attendance:

Name of the Director	Board Meetings	Annual General Meeting
Shri.S.B Chachan	5	1
Shri Sanajay Solanki	5	1
Swamy S.B Das	4	1
Shri H.M Dugar	3	-

## 5. Information supplied to the Board:

Board members are given agenda papers along with necessary documents and information in advance of each meeting of the Board and Committees. In addition to the regular business items, the following are regularly placed before the Board to the extent applicable.

Quarterly and Half yearly results of the Company.

Minutes of the Audit Committee and other Committee meetings .

**Details of Agreements** 

## **BOARD LEVEL COMMITTEES**

#### A. Audit committee:

The Audit committee which was constituted has met 5 times during the year 2011-12 on the following dates: 05.05.2011, 08.08.2011, 30.08.2011, 10.11.2011 & 08.02.2012.

The Committee comprises of 3 Non- Executive Independent Directors and the attendance of each member of the said committee is as under:

Director	Designation	No. of meetings attended
Shri Sanjay Solanki	Chairman	5
Swamy S.B Das	Member	4
Shri H.M Dugar	Member	3