


## ADVANCED MICRONIC DEVICES LTD.

BOARD OF DIRECTORS - Mr. Vinod Ramnani hairman and Managing Director- Mr. Bhaskar Valiveti- Mrs. Usha Ramnani- Mr. V. Bala Subramaniam- Dr. Anvay MulayWhole-Time DirectorDirectorIndependent Director

- Dr. Suleman Adam MerchantIndependent Director
- Mr. Rajkumar Raisinghani
Independent DirectorIndependent Director- M/s. Anand Amarnath and AssociatesChartered Accountants
S-2, II Floor, Gem Plaza
No. 66, Infantry Road
Bangalore - 560001
COMPANY SECRETARY - Mrs. Rose Chintamani
BANKERS - State Bank of India
Bangalore Commercial Branch
Hudson Circle, Bangalore - 560001- State Bank of TravancoreIndustrial Finance BranchM.G. Road, Bangalore - 560001
REGISTERED OFFICE - A-306, II Floor, Block I, KSSIDC Building, Electronic City, Bangalore - 560100.
INVESTOR'S SERVICE CELI ..... Tel : 080-28521634Fax : 080-41307586
Annual General MeetingDay \& Date : Tuesday, $30^{\text {th }}$ September 2008Time : 3.00 P.MVenue : NIMHANS CONVENTION CENTRENIMHANS Campus, Hosur RoadBangalore-560 029


## DIRECTOR'S REPORT

## DEAR SHAREHOLDERS,

Your Directors have pleasure in presenting the Twenty Seventh Annual Report on the business and operations of the Company together with the audited financial statements and auditors report for the financial year ended $31^{\text {st }}$ March 2008.

Financial Results
(Rs. in Lakhs)

| Particulars $\quad$ Yea | Year Ended 31-03-2008 | Year Ended 31-03-2007 |
| :---: | :---: | :---: |
| Turnover and Profitability |  |  |
| Gross Sales | 5261.10 | 4982.67 |
| Total Expenditure | 4505.40 | 4400.03 |
| Profit before Depreciation and Financial Charges | 755.70 | 582.64 |
| Depreciation | 100.06 | 46.40 |
| Firarıcial Charges | 199.49 | 207.87 |
| Profit before Tax | 456.15 | 328.37 |
| Provision for Taxation | 172.88 | 124.37 |
| Profit after Tax | 283.27 | 204.00 |
| Prior year adjustments | (178.82) | (36.91) |
| Add Profit brought |  |  |
| forward from previous year | 437.65 | 403.53 |
| Profit available for Appropriation from Operations | - 542.10 | 570.62 |
| Appropriations |  |  |
| Proposed Dividend | 105.62 | 105.62 |
| Provision for Tax on Proposed |  |  |
| Dividend | 14.81 | 14.81 |
| Transfer to General Reserve | 7.83 | 12.53 |
| Balance in Profit \& Loss Account | unt 413.84 | 437.66 |

## RESULTS FROM OPERATIONS

## TURNOVER AND PROFITABILITY

The gross sales and other income for the financial year under review was Rs. 5261.10 lakhs. The Profit before Tax (after depreciation and Financial charges) was Rs. 456.15 lakhs and Profit after Tax (before extraordinary items) was Rs. 283.27 lakhs.

## APPROPRIATIONS

## DIVIDEND

Considering the performance of the Company, your Directors are pleased to recommend a dividend of $20 \%$ on the paid-up Equity Share Capital of the Company for the year 2007-08.

## TRANSFER TO GENERAL RESERVE

We propose to transfer Rs. 7.83 lakhs to General Reserves.

## CAPITAL STRUCTURE

During the financial year under review, the Authorized Share Capital of your Company was increased from Rs. $7,50,00,000$ to Rs. $10,00,00,000$ as approved at the $26^{\text {hh }}$ Annual General Meeting held on $25^{\text {th }}$ September 2007.

## CORPORATE GOVERNANCE

The Company is committed to maintain the highest standards of Corporate Governance and disclosure practices. Company is ensuring compliance of law and adherence to ethical standards to enhance customer value. A separate section on Corporate Governance along with a certificate from the auditors confirming the level of compliance is annexed and forms a part of the Directors' Report.

## DIRECTORS

Mr. V. Bala Subramaniam and Dr. Anvay Mulay retire by rotation at the ensuing Annual General Meeting, and being eligible, offer themselves for reappointment.

## AUDITORS

$\mathrm{M} / \mathrm{s}$. Anand Amarnath \& Associates, Chartered Accountants, Bangalore (Formerly known as M/s. Anand Shenoy \& Co.) retire at the conclusion of the forthcoming Annual General Meeting. We have received intimation on their change of name with effect from $16^{\text {th }}$ April 2008 without any change in the constitution of the firm, duly confirmed by The Institute of Chartered Accounts of India. Your Company has received a letter from them to the effect that their re-appointment, if made, will be in accordance with the provisions of Section 224 (1B) of the Companies Act, 1956.

In the report by the auditors under Companies (Auditors' Report) Order, 2003 (as amended), the Auditors have reported that the Company has maintained proper records of all Accounting transactions.

With regard to the observation made in Point No. iv of the Audit Report on the Gratuity provisions made, we have initiated action to approach the Gratuity Actuarial to make remittance.

Regarding the Point No. ix on the Annexure to Auditors Report, we are in the process of remitting the due amount to the Department and shall ensure that it is paid in the earliest possible time.

## MANAGEMENT DISCUSSION AND ANALYSIS REPORT

The report as required is given as Annexure I and forms part of the Directors' Report.

## FIXED DEPOSITS

During the year under review, your Company has not accepted any deposit under Section 58A of the Companies Act, 1956 read with Companies (Acceptance of Deposits) Rules, 1975.

## DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the requirement under Section 217 (2AA) of the Companies Act, 1956, with respect to the Directors Responsibility Statement, your Directors state :
(i) that in the preparation of the annual accounts, the applicable accounting standards have been followed and there has been no material departure;
(ii) that the selected Accounting Policies were applied consistently and the Directors made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at $31^{\text {st }}$ March 2008 and of the profit of the Company for the year ended on that date;
(iii) that proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities; and
(iv) that the annual accounts have been prepared on a going concern basis.

## PARTICULARS OF RESEARCH AND

 DEVELOPMENT, CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO ETC.Particulars required under Section 217 (1)(e) of the Companies Act, 1956 read with Rule 2 of the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 is given in the Annexure-II to the Report.

## PARTICULARS OF EMPLOYEES

The details of Employees of the Company who received remuneration in excess of the limits prescribed under Section 217 (2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975 is given in the Annexure-III to the report.

## ACKNOWLEDGEMENTS

Your Directors place on record their gratitude to the Central Government, State Government and Company's Bankers for their assistance, co-operation and encouragement extended to the Company. Your Directors also thank and sincerely appreciate the Dealers, Business Associates and Employees at all levels for their unstinting efforts in ensuring an excellent all round operational performance. Last but not the least the Directors would also like to thank valuable shareholders for their support and contribution. We look forward for their continued support in the future.

For and on behalf of the Board

Place: Bangalore
Date: $27^{\text {th }}$ May 2008

VINOD RAMNANI
Chairman \& Managing Director

## ANNEXURE - I

## MANAGEMENT DISCUSSION AND ANALYSIS REPORT

## FORWARD - LOOKING STATEMENTS

All statements that address expectations or projections about the future, including but not limited to statements about the Company's strategy for growth, product development, market position, expenditures and financial results, are forward-looking statements. Forward-looking statements are based on certain assumptions and expectations of future events. The Company cannot guarantee that these assumptions and expectations are accurate or will be realized. The Company's actual results, performance or achievements could thus differ materially from those projected in any such forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect Management's analysis only as of the date hereof. The Company assumes no responsibility to publicly amend, modify or revise any forward looking statements, on the basis of any subsequent developments, information or events.

## OVERVIEW

The Financial statements have been prepared in compliance with the requirements of the Companies Act, 1956, guidelines issued by the Securities and Exchange Board of India (SEBI) and Generally accepted Accounting Principles (GAAP) in India. Our Management accepts responsibility for the integrity and objectivity of these financial statements, as well as for various estimates and judgements used therein. The estimates and judgements relating to financial statements have been made on a prudent and reasonable basis, so that the financial statements reflect in a true and fair manner the form and substance of transactions, and reasonably present our state of affairs, profits and cash flows for the year.
a) INDUSTRY STRUCTURE AND DEVELOPMENTS, OPPORTUNITIES AND THREATS, OUTLOOK, RISKS AND CONCERNS:
The Company's activities are diversified and each business segment is in a widely varying industry type. To make the Analysis and Discussion clearly understandable, each Business division has been covered separately.

## i) HEALTHCARE DIVISION :

## Industry structure and development

The medical device industry has seen rapid changes in the past 5 years driven by changes in technology and treatment protocols for patients. Medical device Companies successfully navigate the many challenges by ensuring better innovation throughout the process to enhance product quality.

## Outlook on Opportunities

India is one of the fastest growing markets in the world for medical devices. The Medical equipment and devices market will continue to grow by $10 \%$ $12 \%$ annually through 2010. Government is also becoming more responsive to the modernization needs of the sector in the Country, giving us tremendous business opportunities. We continue to be one of the top medical equipment marketing Companies in India, with our experience of over 30 years in marketing and servicing of medical equipment.

With our new range of products in the non invasive segment, from Criticare, USA and extended network of strategic business associates and distributors, the Company looks forward to a new growth trajectory in the coming years.

## Outlook on Threats, Risks and Concerns

The Company operates in a regulated environment and has to comply with the broad range of regulatory controls in the market. Further, the generic business has certain inherent compliance related issues.

Apart from these, some other key risks faced by the division include the rise in cost of products, exchange rate fluctuations, tax laws and significant changes in the global political and economic environment.
ii) STRATEGIC ELECTRONIC (SED) AND INFORMATION TECHNOLOGY DIVISIONS.

## Industry structure and development

As per the Finance ministry's annual report card on the Indian Economy, "The economy has moved decisively to a higher growth phase". The outlook for 2008-09 is "optimism, but with caution as the watchword." India's GDP grew at $8.7 \%$ during 2007-08. One section of economists feel that India's economic growth will slow down to $8.4 \%$ by 2009 on the backdrop of higher interest rates and the country will need further reforms for sustainable high rates of growth.
Over the last few years, there have been tremendous changes in technology and global markets. The growing awareness of new products and technologies is creating new markets and competition for Organizations.

## Outlook on Opportunities

The Division has been in the forefront in offering leading edge technology products and solutions in the specific areas of Global Positioning System and services, Electronic Data Automation (EDA) software, Simulation and Automation Products, Design Services and Hardware and software maintenance.

Through a combination of multiple technologies, products and Services this division has achieved high stability and growth rate over the past years.
During the past ten years, awareness of GPS technology has spread very well in India. Today the demand for GPS based products in defence, aerospace, industries, Government and private survey organizations, research institutes, educational organizations are registering steady growth. In the defence sector major developments completed during the past decade are getting into production phase which brings volume business for us.

Opportunities for the GPS services group comes from various Government Organizations, who are investing heavily in power transmission lines. This give the service group a lot of opportunities for survey work.
The healthy growth of electronics Industry in India in turn grows the demand for design tools. This trend opens up new business opportunities for SED. Recognizing the demand for engineers with expertise in advanced design tools, many universities are including EDA tools in their syllabus. Educational sector being a major customer segment of SED for EDA tools this initiative of universities will bring in good business.
In its constant endeavor to pursue new business opportunities, EDA Services Group is extending its scope of services from PCB design to the next phase; namely; CAM Services. It has already tied up with a foreign customer who will be down loading its CAM Designs requirements to SED. Dedicated high Speed networks, computer systems, etc. are being installed for this new business.

Increasing complexity of products and reducing time to market, forces product developers to run simulation models instead of building prototypes before releasing products for production. This is a constantly growing market whether the end products are electrical machines or optical communication products. Hence the market for the Simulation and Automation tools is constantly growing.
The increasing focus on achieving better power management is opening up new application areas such as efficient environment management, street light management etc. The business of Simulation and Automation Products group is benefited from this trend.

The Information Technology Services group continues to enjoy new opportunities created by the continuous increase in demand for the latest IT hardware and software to help customers increase their revenue base.

## Outlook on Threats, Risks and Concerns

The Divisions' activities are in high end technology areas, where technological obsolescence is a constant threat. Special focus is being given for getting its personnel trained at principal's facilities and also by arranging training in India. Managerial staff is given training on management skills and soft skills. These conscious efforts keep its staff highly trained and competent in their respective areas of activities.

Since most of the products are of foreign origin the fluctuations in currency rates will affect the margins. By a judicious mixing of Dollar trading and Rupee trading the margins are protected.

Policy decisions of Principals, their countries and our own exim policies will affect the business of SED to a great extent. However the large number of principals SED is representing in India gives a very good stability and avoids total dependency on any one principal, technology or customer segment.

## iii) BANKCARD TECHNOLOGY DIVISION

 Industry structure and developmentThe landscape of the Indian Economy and business is witnessing significant changes. Technoiogical innovations and globalization is creating a very competitive market environment that is driving Companies to transform and adapt to the changes. The ability to design, develop, implement and maintain advanced technology platforms and solutions to address business and Customer needs has become a competitive advantage and priority for Organizations' worldwide.

## Outlook on Opportunities

At present our product portfolio consists of Phoenix 9600 EDC payment terminal and Access thermal printer. Further, we have enhanced the design of these two products with Biometrics (Finger Print Authentication) and the printer with a Bluetooth option to support mobile phone based payment industry.

The Biometric based terminal for access to high security zones and printer for Micro Finance application and managing distribution of pension funds are increasing to an appreciable level. With limited players in the market for such products, we find tremendous opportunities for growth. Further, mobile enabled payment is soon becoming the order of the day thereby giving us an edge.
The outlook for the sale of our terminal looks promising with increase in sales to Corporates for loyalty programs. The Access Thermal Printer with Biometric and Bluetooth option enhances the product features, thereby vastly increase the demand for such printers.

## Outlook on Threats, Risks and Concerns

The threats are broadly divided into competitive threats from other product vendors and emerging technology threats from mobile phone payment technologies (creation of virtual plastic card) and on-line Wallet program by Google and others. Our focus is in strengthening the product features of our payment terminal and Access Printer.
b) INTERNAL CONTROL SYSTEMS \& THEIR ADEQUACY:
Your Company has adequate internal control systems to ensure that all transactions are authorized, recorded and reported correctly. All transactions are also subject to internal and external audit. The details on the composition and functions of the Audit Committee can be found in the section on Corporate Governance of this annual Report.
c) DISCUSSION ON FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE:
The financial statements have been prepared in compliance with the requirements of the Companies Act, 1956.

Amount in Rs.

| Particulars | As on | As on |
| :--- | ---: | ---: |
|  | $31-03-2008$ | $\mathbf{3 1 - 0 3 - 2 0 0 7}$ |
| SOURCES OF FUNDS |  |  |
| Shareholders funds |  |  |
| Share Capital | $52,811,000$ | $52,811,000$ |
| Reserve \& Surplus | $126,474,035$ | $128,072,532$ |
|  | $179,285,035$ | $180,883,532$ |
| Loan Funds |  |  |
| Secured Loans | $122,427,738$ | $145,775,950$ |
| Deferred Tax Liability | $5,091,275$ | $5,091,275$ |
|  | $306,804,048$ | $\mathbf{3 3 1 , 7 5 0 , 7 5 7}$ |

## APPLICATION OF FUNDS

## Fixed Assets

| Cost | $123,685,570$ | $121,809,514$ |
| :--- | ---: | ---: |
| Less : Accumulated |  |  |
| depreciation | $31,335,237$ | $22,283,333$ |
| Net Book Value | $92,350,333$ | $99,526,181$ |
| Investments | $2,850,225$ | $2,850,225$ |


| Current Assets, Loans and Advances |  |  |
| :--- | ---: | ---: |
| Inventories | $267,599,074$ | $279,073,557$ |
| Sundry Debtors | $315,849,850$ | $222,122,255$ |
| Cash \& Bank Balances | $50,349,905$ | $64,284,557$ |
| Loans \& Advances | $52,636,661$ | $61,409,110$ |
|  | $686,435,490$ | $626,889,479$ |
| Less: Current Liabilities |  |  |
| and provisions | $474,832,000$ | $397,515,128$ |
| Net Current Assets | $211,603,490$ | $229,374,351$ |

## SHARE CAPITAL (Issued, subscribed and paid up)

The Company has only one class of shares viz. equity shares of par value Rs. 10/- each. The authorized share capital of the Company is Rs. $10,00,00,000$ constituting $1,00,00,000$ equity shares of Rs. 10/- each. The paid up share capital of the company. is Rs. 52,811,000 comprising $52,81,100$ shares of Rs. 10/- each.

## RESERVES AND SURPLUS

The total reserves and surplus has decreased from Rs. 128,072,532 on March ' 07 to Rs. 126,474,035 on March '08. The decrease has been on account of prior year adjustments of Rs. 17,882,055.

## LOAN FUNDS

The secured loans have decreased from Rs. 145,775,950 in March'07 to Rs. 122,427,738 in March '08 due to repayment of Bank borrowings.

## FIXED ASSETS

During the year, the Company has capitalized assets to the extent of Rs. 4,063,365 and disposed assets to the tune of Rs. $1,937,453$. The Company has started depreciating the capitalized assets over their estimated useful lives during the year, thereby resulting in an increase in accumulated depreciation.

## CURRENT ASSETS, LOANS AND ADVANCES

Inventories have decreased from Rs. 279,073,557 in March ' 07 to Rs. 267,599,074 in March '08.

Sundry debtors stood at Rs. $315,849,850$ as at March '08 compared to Rs. 222,122,255 as at $31^{\text {st }}$ March 2007. These debtors are considered good and realizable.

Cash and bank balances have reduced from Rs. 64,284,557 as at $31^{\text {st }}$ March 2007 to Rs. $50,349,905$ as at $31^{\text {st }}$ March 2008.

Loans and advances have reduced from Rs. 61,409,110 as at $31^{\text {st }}$ March 2007 to Rs. $52,636,661$ as at $31^{\text {st }}$ March 2008.

## CURRENT LIABILITIES AND PROVISIONS

Current Liabilities and Provisions have increased from Rs. $397,515,128$ as at $31^{\text {st }}$ March 2007 to Rs. 474,832,000 as at $31^{\text {st }}$ March 2008. This increase of Rs. 77,316,872 is mainly due to increase in provision for taxation, Tax on dividend and Liabilities for expenses.

Creditors decreased from Rs. 168,618,132 as at $31^{\text {st }}$ March 2007 to Rs. 135,306,265 as at $31^{\text {st }}$ March 2008.

The Company has proposed a dividend of Rs. 10,562,200 (20\%) for the year ended $31^{\text {st }}$ March 2008.

## REVENUES

Profit And Loss Account for the year ended $31^{\text {st }}$ March 2008 Amount. in Rs.

| Particulars | 31-03-2008 | 31-03-2007 |
| :---: | :---: | :---: |
| INCOME |  |  |
| Sales | 524,209,998 | 494,730,145 |
| Other income | 1,899,732 | 3,536,454 |
|  | 526,109,730 | 498,266,599 |
| EXPENDITURE |  |  |
| Cost of Goods Sold | 333,449,968 | 330,750,018 |
| Administrative \& Selling |  |  |
| Expenses | 117,090,358 | 109,253,081 |
| Interest \& Financial Charges | 19,948,565 | 20,786,944 |
|  | 470,488,891 | 460,790,043 |
| PROFIT BEFORE |  |  |
| DEPRECIATION \& TAXES | 55,620,839 | 37,476,556 |
| Depreciation | 10,006,153 | 4,639,594 |
| PROFIT BEFORE TAXES | 45,614,686 | 32,836,962 |
| Provision for Taxes |  |  |
| Current Tax | 16,028,000 | 10,600,000 |
| Deferred Tax | $(35,000)$ | 678,000 |
| Fringe Benefit Tax | 1,294,579 | 1,158,502 |
| Prior year Adjustments | 17,882,055 | 3,691,117 |

## NET PROFIT FOR THE

YEAR $10,445,052 \quad 16,709,343$

Balance brought forward
from the previous year $43,765,071 \quad 40,352,477$

PROFIT AVAILABLE

| FOR APPROPRIATION | $\mathbf{5 4 , 2 1 0 , 1 2 3}$ | $\mathbf{5 7 , 0 6 1 , 8 2 0}$ |
| :--- | ---: | ---: |
| Proposed dividend on |  |  |
| equity shares | $10,562,200$ | $10,562,200$ |
| Tax on proposed dividend | $1,481,349$ | $1,481,349$ |
| Transfer to General Reserve | $\mathbf{7 8 3 , 3 7 9}$ | $1,253,200$ |
| BALANCE AT END OF |  |  |
| THE YEAR | $\mathbf{4 1 , 3 8 3 , 1 9 5}$ | $\mathbf{4 3 , 7 6 5 , 0 7 1}$ |

The Company's total income has three segments.

- Sales and Service of Healthcare products
- Sales and Service of Information Technology products
- Other Income

The following table sets out the contribution of each of these segments for the years ended $31^{\text {si }}$ March 2008 and 31" March 2007

Amount. in Rs.

| Segment wise Revenue | $\mathbf{3 1 - 0 3 - 2 0 0 8}$ | $\mathbf{3 1 - 0 3 - 2 0 0 7}$ |
| :--- | ---: | ---: |
| Health Care | $303,401,000$ | $291,182,000$ |
| Information Technology | $220,808,998$ | $203,548,145$ |
| Others | $1,899,732$ | $3,536,454$ |
| TOTAL | $\mathbf{5 2 6 , 1 0 9 , 7 3 0}$ | $\mathbf{4 9 8 , 2 6 6 , 5 9 9}$ |
|  |  |  |
| Segment wise contribution | $\mathbf{3 1 - 0 3 - 2 0 0 8}$ | $\mathbf{3 1 - 0 3 - 2 0 0 7}$ |
| Health Care | $36,598,000$ | $27,665,000$ |
| Information Technology | $27,065,268$ | $29,573,546$ |
| Others | $1,899,732$ | $3,536,454$ |
| TOTAL | $\mathbf{6 5 , 5 6 3 , 0 0 0}$ | $\mathbf{6 0 , 7 7 5 , 0 0 0}$ |

## OTHER INCOME

Other income consists mainly of interest received on fixed deposits.

## COST OF GOODS SOLD

The cost of goods sold has increased from Rs. 330,750,018 in the previous year to Rs. $333,449,968$ in the year ended 31 "March 2008 due to increase in sales. As a percentage of sales, material costs have increased by $0.82 \%$ during 2007-08.

## OPERATING AND SELLING EXPENSES

Operating and selling expenses have increased from Rs. 109,253,081 in fiscal 2007 to Rs. 117,090,358 in fiscal 2008.

## INTEREST AND FINANCIAL CHARGES

Interest and financial charges has reduced from Rs. 20,786,944 in fiscal 2007 to $19,948,565$ on account of repayment of part of the Secured loans from the Bank. However, the reduction is not in proportion to the repayment made, due to the increase in the rate of interest in borrowings.

## DEPRECIATION

Depreciation has increased from Rs. 4,639,594 in fiscal 2007 to Rs. $10,006,153$ in fiscal year 2008 due to write-off of intangible Assets.

## PROVISION FOR TAXES

Provision for Current, deferred and fringe benefit tax in the year ended $31^{\text {st }}$ March. 2008 was Rs. 17,287,579

## NET PROFIT

Net profit from operations for the fiscal 2008 has increased by Rs. 4,488,631.
d) MATERIAL DEVELOPMENTS IN HUMAN RESOURCES / INDUSTRIAL RELATIONS FRONT, INCLUDING NUMBER OF PEOPLE EMPLOYED.
The Company considers its employees as valuable assets, and has adopted various HR measures including proper appraisal of employees, placements, recognition, career growth, improvement of managerial and inter-personal skills through various training programs and so on. The Company had 230 employees as at 31 ${ }^{\text {st }}$ March 2008.

## ANNEXURE - II

## CONSERVATION OF ENERGY, RESEARCH AND DEVELOPMENT, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNING AND OUTGO.

In pursuance of the provisions of Section 217 (1)(e) of the Companies Act, 1956, read with Rule 2 of the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1988, the particulars relating to conservation of energy, technology absorption and foreign exchange earning and outgo are furnished below :

1. Conservation of Energy : The operations of your Company are not energy intensive.

Adequate measures have, however, been taken to reduce energy consumption by using Energy efficient computer terminals. Air conditioners are used only when required, thereby enhancing energy efficiency.
2. Research and Development : No R\&D projects was under taken during the year.
3. Technology Absorption: Not applicable.
4. Foreign Exchange Earning and outgo: The Company earned Rs. 670.62 lakhs in Foreign Exchange. The Foreign Exchange outgo including for capital goods was Rs. 2504.61 lakhs.

## ANNEXURE - III

Information as per Section 217 (2A) of the Companies Act, 1956, read with Companies (Particulars of Employees) Rules, 1975, and forming part of the Directors Report for the year ended 31 ${ }^{\text {st }}$ March 2008.
I. Employed throughout the year.

| Employee <br> Name | Designation | Qualifi- <br> cation | Age | Joining <br> Date | Experience <br> (Years) | Gross <br> Remuneration <br> Rs. | Previous <br> Employment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bhaskar <br> Valiveti | Whole-time <br> Director | B.E. | 52 | $24-08-2001$ | 30 | $31,17,830$ | Altron Industries <br> Pvt. Ltd., Director |

II. Employed for part of the year - Nil
III. There were no Employees covered under the provisions of the Section 217(2A)(a)(III) of the Companies Act, 1956.
IV. Mr. Bhaskar Valiveti is not related to any other Director and his nature of duty is Managerial.

## CORPORATE GOVERNANCE

A report containing the details of. Corporate Governance systems and procedures for the period from $1^{\text {st }}$ April 2007 to $31^{\text {st }}$ March 2008 in accordance with Clause 49 of the Listing Agreement with Stock Exchange is as follows:

1. PHILOSOPHY ON THE CODE OF CORPORATE GOVERNANCE:

Corporate Governance at Advanced Micronic Devices Limited has been a continuous journey and the Company continues to evolve and adopt best practices of Corporate Governance. Over the years the Company has evolved Corporate Governance Systems and Procedure envisaging on transparency, accountability, integrity, consistent value systems, delegation and responsibility. The Company continues to exercise and reiterate its commitments to pursue the principles of Corporate Governance in the over all interest of all the stakeholders.

## 2. BOARD OF DIRECTORS

(i) Composition and category:

As on $31^{\text {st }}$ March 2008 the Board of Directors comprises Seven Directors, which include Two Executive Directors and Five Non-Executives, of which four are Independent Directors. Mr. Vinod Ramnani is the Chairman and Managing Director and Mr. Bhaskar Valiveti is the Whole-time Director of the Company.

The Board of Directors (Board) of your Company is constituted by the shareholders. The Board is the apex decision making body of the Company. It decides the strategic policies of the Company and directs its implementation. Effectiveness of the policies is evaluated and deviations if any are controlled by the Board.
The Board and Committee Meetings of the Company are conducted professionally to ensure good corporate governance and creation of value for all the stakeholders.

During the year Nine Board Meetings were held on the following dates.

| SL | Date of Board Meeting | SL | Date of Board Meeting | SL | Date of Board Meeting |
| :--- | :---: | :---: | :---: | :---: | :---: |
| 01 | $28-04-2007$ | 04 | $25-08-2007$ | 07 | $15-12-2007$ |
| 02 | $28-06-2007$ | 05 | $25-09-2007$ | 08 | $29-01-2008$ |
| 03 | $24-07-2007$ | 06 | $24-10-2007$ | 09 | $20-02-2008$ |

(ii), (iii) \& (iv)

Meetings \& Attendance record of Directors and other Directorships / Committee Memberships
The details of the Directors with regard to other Directorships, Committee Memberships as on 31 ${ }^{\text {st }}$ March 2008 and their attendance at the Board / Last Annual General Meeting is as given below:

| Name \& Category | Date of Appointment | No. of Board Meetings Attended | No. of Memberships in the Board of other Companies* | Memberships of Board Committees in all Companies** | Chairman of Board Committees in all Companies** | Whether last <br> AGM <br> Attended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mr. Vinod Ramnani Chairman \& Managing Director | 24-08-2001 | 07 | 02 | Nil | Nil | Yes |
| Mr. Bhaskar Valiveti Executive Director | 24-08-2001 | 09 | Nil | Nil | Nil | Yes |
| Mrs. Usha Ramnani Non Executive Director | 24-08-2001 | 09 | 02 | 02 | Nil | No |
| Dr. Suleman Adam Merchant Non Executive Independent Director | 31-12-2005 | 02 | 01 | 02 | 02 | Yes |
| Dr. Anvay Mulay Non Executive Independent Director | 31-12-2005 | 01 | 01 | Nil | Nil | No |
| Mr. Rajkumar Raisinghani Non Executive Independent Director | 31-12-2005 | 07 | 02 | 04 | Nil | Yes |
| Mr. V. Bala Subramaniam Non Executive Independent Director | 31-12-2005 | 07 | 01 | Nil | 02 | Yes |

* Membership across all Companies excluding Private Companies, Foreign Companies and Companies under Section, 25 of the Companies Act, 1956.
** Chairmanship / Membership of Audit Committee and Share Holders \& Investors Grievance Committee.


## Relationship between Directors

Mr. Vinod Ramnani, Chairman and Managing Director and Mrs. Usha Ramnani, Director being husband and wife are related to each other.

## (v) CODE OF CONDUCT :

The Board of Directors of your Company have laid down a code of conduct ('the code') applicable to all Board Members and Senior Management personnel of your Company. ADeclaration from the CEO of your Company to the effect that all Board Members and Senior Management personnel of your Company have affirmed Compliance with the code forms a part of this Report.

## 3. AUDIT COMMITTEE:

(i) \& (ii) The Company has a qualified and independent Audit Committee. The Present Committee consists of 3 members as given below :

| SI No | Name of the Member | Category | Position |
| :--- | :--- | :---: | :---: |
| 01 | Mr. V. Bala Subramaniam | Non Executive Independent Director | Chairman |
| 02 | Dr. Suleman Adam Merchant | Non Executive Independent Director | Member |
| 03 | Mr. Rajkumar Raisinghani | Non Executive Independent Director | Member |

(iii) during the year five audit committee meetings were held. The requirements on periodicity and time gap between two meetings were in accordance with the requirements of Clause 49 of the Listing agreement.
The details of the Committee and attendance at the Meetings are given below :

| SI No | Name of the Member | Position | No. of Meetings Attended |
| :--- | :--- | :--- | :---: |
| 01 | Mr. V. Bala Subramaniam | Chairman | 05 |
| 02 | Dr. Suleman Adam Merchant | Member | 01 |
| 03 | Mr. Rajkumar Raisinghani | Member | 05 |

The Audit Committee has the following powers:

1. To investigate any activity within its terms of reference.
2. To seek information from any employee.
3. To obtain outside legal or other professional advice.
4. To secure attendance of outsiders with relevant expertise, if it considers necessary.

## The role of the Audit Committee includes the following :

1. Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are fairly stated.
2. Recommending to the Board, the appointment, re-appointment and if required the replacement or removal of statutory auditor and fixation of audit fee.
3. Approval of payment to statutory auditors for any other services rendered by the statutory auditor.
4. Reviewing with Management the annual financial statement before submission to the Board for approval, with particular reference to:
a) Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of Clause (2AA) of Section 217 of the Companies Act, 1956.
b) Changes, if any, in accounting policies and practices and reasons for the same.
c) Major accounting entries invoiving estimates based on the exercise of judgment by Management.
d) Significant adjustments made in the financial statements arising out of audit findings.
e) Compliance with listing and other legal requirements relating to financial statements.
f) Disclosure of any related party transactions.
g) Qualifications in the draft audit report.
5. Reviewing with Management the quarterly financial statements before submission to the Board for approval
6. Reviewing, with the Management, the statements of uses / application of funds raised through an Issue (Public Issue, Rights Issue, Preferential Issue etc.), the statement of funds utilized for purposes other than those stated in the offer documents / prospectus / notice and the report submitted by the monitoring agency, monitoring the utilization of proceeds of a public or right issue and making appropriate recommendation to the Board to take up steps in this matter.
7. Reviewing with the Management performance of statutory and internal auditors and adequacy of internal control systems.
8. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing, and the seniority of the official heading the department, reporting structure, coverage and frequency of internal auditors.
