2020-21

36TH ANNUAL REPORT

PREPARED BY

ADVIK CAPITAL LIMITED

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DELIVERING VALUE FOR SOCIETY AND RETURNS FOR OUR SHAREHOLDERS

In our eventful and exciting journey of 36 years, we have reached many milestones each milestone we reached has been the starting point of the next phase and a new beginning.

At Advik Capital, our constant and tireless endeavor has been to reach further, aim higher and living up to our own expectations, surpassing them and setting ourselves yet higher targets and goals.

In the fast emerging and burgeoning NBFC space, growth is more or less given for all players. What differentiates long-term and sustainable growth is the quality of growth. And it is precisely this - not just growth per se, but quality growth that is what makes Advik Capital distinct and different. It is the vision and value systems of Advik Capital underlined by a deep-rooted belief of the founders in the philosophy of trusteeship along with the passion has resulted in steady growth and expansion every year.

INDUSTRY OVERVIEW

Vision
To be a leading financial services provider in all over India.

Mission
To transform rural lives and drive positive change in the communities.

Core Purpose
We will challenge conventional thinking and innovatively use all our resources to drive positive changes in the lives of our stakeholders and communities across the world, to enable them to Rise.

Brand Pillers
Accepting No Limits
Alternative Thinking
Driving Positive Change

Core values
Professionalism
Good Corporate Citizenship
Customer First
Quality Focus
Dignity of the Individual

FINANCIAL CAPITAL

The financial capital to drive our business includes strong parent support and a credible reputation among investors.

OPERATIONAL EXPERTISE

We design our products and services in line with our customers' changing financial aspirations. We converge the capabilities of our people and technology architecture to operate at optimal level.

PEOPLE

Our people represent our strongest competitive advantage. The focus is on attracting, nurturing and inspiring teams to apply their expertise to serve our diverse clients, within the boundaries of our risk appetite and compliance requirements.

SHAREHOLDER RELATIONSHIPS

We foster enduring relationships with our clients, capital providers, regulators and other stakeholders to remain commercially and socially relevant. These relationships underpin our legitimacy as an organization, our reputation and the trust that stakeholders have reposed in us forming the basis on which we compete and win.

ADVIK CAPITAL AT A GLANCE

Advik Capital Limited is one of the emerging non-deposit taking Non-Banking Finance Company (NBFC) registered with the Reserve Bank of India, New Delhi, bearing Registration No. ***B-14.00724****. In addition to this the Company is a listed entity and trading its equity shares at the Bombay Stock Exchange Limited (BSE). The BSE security code of the company is* ***539773****.*

The Company is carrying on the business of investing funds, assisting the financial accommodation by way of loans/advances to the industrial concerns and undertaking the business of leasing and to finance lease operations of all kinds, purchasing, selling, hiring or letting on hire or all kinds of plants and machinery.

MISSION & STRATERGY

Advik Capital is looking to the future with confidence, driven by a clear mission and strategy. The Company's Code of Conduct ensures that all its employees, suppliers and vendors respect human rights not only among themselves, but also within communities in which they operate. Advik Capital Limited has instituted a set of policies, codes, and guidelines to govern its employees. We are facing unusual crisis with no precedent in recent history. As a responsible company, we need to formulate strategies which mitigate the impact of Covid-19 on our stakeholders. Our aim is to make sure that our employees are safe and secure during the lockdown and after the lockdown ends. We are continuously communicating with them and engaging with them. We are working on the guidelines and protocols.

This mechanism includes directors, senior executives, officers, employees (whether permanent, fixed-term or temporary), and third parties including suppliers and business partners associated with Advik Capital. The well-defined policy lists tenets on ethical business conduct, definitions and the framework for reporting concerns. Offering worldwide the best of our product in terms of quality, efficacy and safety to satisfy all their financial needs and desires, in their infinite diversity. Trust is our cherished intangible that creates tangible outcomes. We have helped a large number of first-time borrowers, with no or limited credit history, but a strong commitment to realize their dreams. Our customers have reposed their faith in the ability of Advik Capital to help elevate their quality of life.

CHAIRMAN & MANAGING DIRECTOR'S STATEMENT

Dear Shareholder,

My sincere wishes that each of you, your families and loved ones are safe and healthy and taking due care in these trying times.

This has been an unimaginable 15 months. And despite all the pain and suffering, the unbreakable human spirit shines through – in the large and small acts of kindness, empathy and compassion.

In many ways, humanity has come together to fight this global pandemic. Global cooperation has never been more important than it is now. The vaccines for COVID-19 are one of the greatest examples of collaboration and pioneering science.

Even as I write this, India and many other parts of the world are in the grip of second or even third waves of the pandemic, much fiercer than anything we saw last year. It is a health crisis of the kind we have not seen in generations.

We are a resilient and adaptable species. With discipline, focus and fortitude, I am confident that we shall overcome these unprecedented times. We will eventually get it under control, but until then, I urge you to stay safe, follow covid discipline, get vaccinated if you are eligible and keep your spirits up.

Now the economy is gradually opening without seriously risking a major spike in infections, and businesses are trying to go back to the new normal. The government revenues have been hit in a big way and that will have big implications on the government capital spending. The outcome of stimulus given by the government will be a critical thing to monitor.

On the business front, your company weathered the pandemic very well. It adapted quickly and embraced a new operating model that prioritized the health and wellbeing of its employees, while enabling it to continue supporting its customers not just in their mission-critical operations but also in their growth and transformation journeys.

After the initial impact from lockdown related disruptions, the company swiftly returned to a sharp growth trajectory and exited the year on a very strong note.

Advik Capital Limited is a truly great company that produces outstanding results year after year and provides the kind of value that shareholders dream of.

For me, it is a matter of pride to see the commitment and dedication that our employees displayed during this year to serve our clients.

I am extremely grateful to them, our clients, the leadership team, our Board members, and all our well-wishers, who have supported us with their trust and guidance through this most challenging year.

Your company has been guided by a set of strong beliefs, right from the time it was founded. Belief in our core values, belief in putting the customer above all, belief in investing in people and empowering them, belief in constantly trying out new ideas and models, and belief in doing right by all the stakeholder communities we work with.

Being well-capitalized and under-leveraged, we remain poised to take advantage of the favourable industry dynamics and to grow profitably.

Having built a top quality business at Advik, we are working every day to be more responsive to the current dynamic environment and build a resilient and sustainable business. With an experienced management team, efficient risk management processes and a strong position in various lending that the company offers such as Gold Loan, Vehicle Loan, Business, Personal and Property Loan, we are strategically positioned to embark on our next level of growth. Our strong capitalization levels, low leverage and improved access to credit lines, and comfortable liquidity position give us the confidence to move forward with vigour.

I am thankful to our clients, partners, employees, and other stakeholders who have placed their trust and confidence in us. I am very excited about the path we are on, and confident you will see a more ambitious Advik Capital as we move forward,

While the immediate months and quarters ahead of us continue to be partly uncertain, I do retain my measured optimism about our future. Our country is steadily expanding vaccination coverage, which is our best hope of blunting the third wave and eventually putting the deleterious effects of the pandemic behind us. Once we push beyond that, the future appears favourable.

I wish all of you and your families' safety and good health.

Stay safe.

With Best Wishes,

Sd/-

Virender Kumar Agarwal

Chairman & Managing Director

CORPORATE INFORMATION

BOARD OF DIRECTORS

Executive Chairman/Managing Director

Mr. Virender Kumar Agarwal

Executive Directors

Mr. Shakul Kumar Agarwal

Non-Executive Directors

Mr. Hemant Agarwal (Independent)
Ms. Chetna (Independent)
Mr. Vineet Gupta (Independent)
Mrs. Manju Agarwal (Promoter)

CFO

Mr. Rishab Kumar Agarwal

COMPANY SECRETARY

Ms. Poonam Mehta Kalra

STATUTORY AUDITORS

M/s Garg Anil & Co.
Chartered Accountants
New Delhi

SECRETARIAL AUDITOR

M/s A.K. Verma & Co.
Company Secretaries
New Delhi

BANKERS

Kotak Mahindra Bank

REGISTRAR & SHARE TRANSFER AGENTS

Skyline Financial Services Private Limited
D-153A, 1st Floor, Okhla Industrial Area, Phase- I
New Delhi- 110020
Tel: 011- 011-40450193-94-95-96-97
Email: info@skylinerta.com

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