# AGRI-MARINE EXPORTS LTD.



ANNUAL REPORT 2004 – 2005





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#### AGRI MARINE EXPORTS LTD.

## NOTICE TO THE SHAREHOLDERS

Notice is hereby given that the Twentieth Annual General Meeting of the members of AGRI-MARINE EXPORTS LIMITED will be held at 11.30 A.M. on Monday, the 19th day of December 2005 at the Registered Office of the Company at 216-B, Ennore Coastal High Road, Kaladipet, Chennai - 600 019 to transact the following business:

#### **ORDINARY BUSINESS**

- To receive, consider and adopt the Audited Balance Sheet of the Company as at 31st March 2005 and Profit and Loss account for the year ended 31st March 2005 and the Reports of the Directors and Auditors thereon.
- To appoint a Director in the place of Mr. S. Muthu who retires by rotation and being eligible offers himself for re-election.

 To consider and if thought fit to pass with or without modification the following resolution as an ordinary resolution.

"RESOLVED that M/s Vivekanandan Associates, Chartered Accountants, Chennai, be and are hereby appointed as the Statutory Auditors of the Company to hold office until the conclusion of the next Annual General Meeting, on such remuneration as may be decided by the Board of Directors in addition to reimbursement of out of pocket expenses incurred by them."

By Order of the Board

9th November 2005 Chennal – 600019

S.H. MOHIDEEN DIRECTOR

#### NOTES

- A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and on poll, to vote instead of himself/herself and a proxy need not be a member of the company. The instrument appointing the Proxy shall be deposited at the Registered Office of the Company not later than 48 hours before the time fixed for the commencement of the meeting. In default, the instrument of proxy shall not be treated as valid.
- Members are requested to notify immediately any change in their address to the Company.
- Shareholders seeking any information with regard to accounts are requested to write to the Company at an early date so as to enable the Management to keep the information ready.
- Members/Proxies should bring the attendence slip duly filled in for attending the meeting.
- Shareholders are requested to bring their copy of Annual Report for the meeting.

# **DIRECTORS' REPORT**

Net Loss carried to Balance Sheet

Your Directors have pleasure in presenting the Twentieth Annual Report along with the Audited Accounts for the year ended 31st March 2005.

#### **FINANCIAL RESULTS**

Your Company has recorded a total other income Rs.62.70 Lakhs during the year ended 31st March 2005. The Net-Loss of your Company during the year under review is Rs.78.47 Lakhs.

The financial results of the company for the year ended 31st March 2005 are summarised as follows:

4		100	Rs. in lakh	S.
Other Income	*,		62.7	0
Total Expenditure			89.2	8
Gross Loss before de	epreciation ar	nd taxation	26.5	8 -
Depreciation			51.8	9

## **FUTURE PLANS**

Due to versatility of the Factory, your Company is venturing into export of Processed Food Products and Vegetables. The company is able to cut costs and improve on the revenue through processing. The Company has been registered with the Board for Industrial and Financial Reconstruction (BIFR) and the Operating Agency, namely, IDBI is in preparation of a report. The company is hopeful of getting concessions in the BIFR package.

#### SUBSIDIARY COMPANIES

The Turnover of the subsdiaries, namely, Agri-marine (Europe) Limited amounted to 1,97,790 UK Pounds while M&M Harvests amounted to Rs.35,120/- during the year.

#### **PUBLIC DEPOSIT**

The Company has not accepted any deposit from the public during the year.

78.47

## AGRI MARINE EXPORTS LTD.



#### RESPONSIBILITY STATEMENTS

## The Directors Confirm:

- that in the preparation of the annual accounts, the applicable accounting standards have been followed and that no material departures have been made from the same;
- b. that they have selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to given a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for that period;
- that they have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities:
- d. that they have prepared the annual accounts on a going concern basis.

#### DIRECTORS

Under Article 79 of the Articles of Association of the Company Mr. S. Muthu, Director of the Company is retiring by rotation and being eligible offers himself for reappointment.

#### PARTICULARS OF EMPLOYEES

With regard to information relating to employees covered under Section 217(2A) of the Companies Act, we wish to report that no employee of the Company is in receipt of remuneration during the year under review in excess of the prescribed limits.

#### **AUDITORS**

M/s Vivekanandan Associates, the auditors of the company retire at the conclusion of the Annual General Meeting and are eligible for re- appointment.

#### **CLARIFICATION ON THE AUDITORS' COMMENTS**

Note No.6: The company is following the practice of accounting of export revenue receipts at the rates prevailing on the date of negotiation. The net effect would be the same for the revenue would be increased/decreased and the effect would be shown separately as exchange fluctuation. As the net effect is the same the company is following this method consistently.

Note No. 4 & 5: The company is optimistic over the realisation of the Debtors and hence did not warrant any provision for bad and doubtful debtors. Since the company's credit facilities have become non performing assets, in some cases, the company could not obtain confirmation of balances from Banks and Financial Institutions. However, there is no operation in these accounts and obtaining confirmation is only procedural and this will not affect in any way.

Note No. 7: The working capital loan has become a non performing asset with respect to the bank and hence no provision has been made on the said loans. The company felt that the rate of interest charged by the bank could be negotiated and hence no provision has been made.

Note No.8: Regarding capitalisation of interest pertaining to term loan from IDBI, it is clarified that the interest on the loan from IDBI form part of the fixed assets for which the said loan is raised and hence the company capitalised the interest.

Point No.4 of Annexure to Auditors Report: The company did not have purchases during the year and is doing only processing and hence the internal control procedures for the purchase of raw materials and others have no bearing · on the present company's business.

Point No.9 of Annexure to Auditors Report: Due to the financial crunch faced by the company, there are delays in depositing the PF and ESI dues. However, there is no outstanding to be remitted to the authorities.

Disclosure of particulars with respect to conservation of Energy, Technology Absorption, Foreign Exchange Earnings and outgo as required under the Companies (Disclosure of particulars in the Report of Board of Directors) Rules, 1988 and forming part of the report of the Board of Directors for the year ended 31st March 2004.

(Rs.in Lakhs)

Total Foreign Exchange Earnings during the year NIL NIL

Total Foreign Exchange used during the year

The particulars regarding conservation of Energy, Technology Absorption and R & D are not applicable during the year.

# MANAGEMENT DISCUSSION AND ANALYSIS REPORT

#### a. Industry structure and development

The European Union has set standards for marine products and your company has got the certification of its factory approved. Even after that the demand for the products abroad has not taken off.

#### b. Opportunities and threats

The company has ventured into providing the factory. on job work basis due to stiff competition in the international market as well as domestic market.

## RI MARINE EXPORTS LTD.

#### c. Segment wise performance

The company is into only one segment of marineproducts and the performance is given in the main directors report.

#### d. Outlook

The outlook for the company is encouraging with more and more enquiries for job work by non certified clients.

#### e. Risks and concerns

In the absence of any positive trigger for increased marine products consumption, the strategy would have to contend with severe competition and focus on demonstrating tangible value through job work.

#### f. Internal control systems and their adequacy

Your company continues to place considerable emphasis and effort on the internal control systems.

The matters required to be set in the Corporate Governance is enclosed alongwith this report.

#### **ACKNOWLEDGEMENTS**

The Board of Directors thanks its Shareholders, Bankers and Financial Institutions for their continued support and wishes to place on record its sincere appreciation and gratitude to all it's employees for their contribution.

For and on behalf of the Board

24th August 2005		EHJAZ ELIAS	S.H. MOHIDEEN
Chennai - 600 019	Š	Managing Director	Director

# CORPORATE GOVERNANCE

# a. Company philosophy

The Company firmly believes in and continues to practice good Corporate Governance. The Company's essential character is shaped by the very values of transparency, professionalism and accountability. The Company continuously endeavours to improve on these aspects on an ongoing basis.

#### b. Board of Directors

The Board of Directors comprises a Managing Director and 3 Non-executive Directors. During the year, 7 Board Meetings were held on 16th May 2004, 28th July 2004, 20th August 2004, 29th September 2004, 31st October 2004, 29th January 2005 and 23rd March 2005. The composition of the Board of Directors and their attendance at the Meetings during the year and at the last Annual General Meeting as also number of other directorships/memberships of committees are as follows:

Name of Director	Category of	No. of Board	Attendance	No. of other	Committee Me	embership
	Directorship	Meetings attended	at last AGM	Directorships	Member	Chairman
Mr. R. Muthu Mr. Ehjaz Elias Mr. S.H.Mohideen Mr. Firoz Elias	NED MD NED NED	7 4 7 3	Yes Yes Yes Yes	4 2 2 1	1 3 3 3	Nil 3 Nil Nil

MD - Managing Director NED - Non-Executive Director

#### c. Audit Committee:

The Audit Committee is to oversee the Company's financial reporting process and disclosure of its financial information, to recommend the appointment of Statutory Auditors, and fixation of their fees, to review and discuss with the Auditors about internal control systems, the scope of Audit including the observations of the Auditors, adequacy of the internal audit / control system, major accounting policies, practices and entries, compliances with accounting standards and Listing Agreement entered into with the Stock exchange and other legal requirements concerning financial statements and related party transactions, if any, to review the Company's financial and risk management policies and discuss with the internal Auditors any significant findings for follow-up thereon, to review the Quarterly, Half Yearly and Annual financial statements before they are submitted to the Board of Directors.

The Committee also meets the operating management personnel and reviews the operations, new initiatives and performance of the business units. Minutes of the Audit Committee Meetings are circulated to the Members of the Board, discussed and taken note of.

## AGRI MARINE EXPORTS LTD.



Composition:

Name of Member Status No.of Meetings attended

Mr. S.H. Mohideen Mr. R. Muthu Chairman Member

The Financial Manager is permanent invitee.

### d. Remuneration Committee:

#### 1. Terms of reference:

To review, assess and recommend the appointment of Executive and Non-Executive Directors and, to review their remuneration package, to recommend compensation to the Non-Executive Directors in accordance with the provisions of the Companies Act, 1956.

# 2. Composition & Remuneration Policy:

The Committee comprises Managing Director. The Committee did not meet during the year since there was no revision of remuneration.

#### e. Shareholders' Grievance Committee:

#### 1. Terms of reference:

To look into the investors' complaints, if any, and to redress the same expeditiously. The committee approves requests for issue of Duplicate Share Certificates and requests for issue of new certificates on split/consolidation/renewal, etc., as also requests for transmission of shares and Bonds, as may be referred to it by the Share Transfer committee.

#### 2. Composition:

The Shareholders' Grievance Committee comprises one Non-Executive Director and the Managing Director.

During the year, the Committee held 3 meetings and the attendance of members were as follows:

Name of Member	Status	No.of Meetings attended
Mr. S.H. Mohideen	Chairman	3
Mr. Ehjaz Elias	Member	3
The Secretarial Officer	is the Compliance Office	A a life of the deline

During the year, 5 letter/complaints were received from the investors out of which 5 letters/complaints were replied/ resolved to their satisfaction.

f. The Board has delegated the powers to approve transfer of the Securities allotted by the company to a Share Transfer Committee. The Committee held 1 meeting during the year and approved the transfer of the shares lodged with the company.

#### g. General Body Meetings:

The last three Annual General Meetings were held as under:

Financial Year	Type of Resolution passed	Location	
2001-2002	Ordinary	216-B, Ennore Coastal High Road, Kaladipet, Chennai	
2002-2003	Ordinary	216-B, Ennore Coastal High Road, Kaladipet, Chennai	
2003-2004	Ordinary	216-B, Ennore Coastal High Road, Kaladipet, Chennai	
•			

No special resolutions were required to be put through postal ballet last year.

No special resolutions on matters requiring postal ballot are placed for shareholders' approval at this meeting:

#### h. Disclosures:

- 1. During the year, there were no transactions of material nature with the directors or the management or their subsidiaries or relatives that had potential conflict with the interest of the company.
- 2. There were no instances of non-compliance on any matter related to the capital markets, during the last three years. However, the Company's shares were suspended from trading in the Stock Exchanges.

#### i. Means of communication:

Quarterly results are published in Makkai Kural and Trinity Mirror. Management's Discussion & Analysis forms part of the Annual Report, which is mailed to the shareholders of the company.

# GRI MARINE EXPORTS LTD.

#### . General Shareholders' information:

 Annual General Meeting is to be held on Monday, the 19th December 2005 at 216-B, Ennore Coastal High Road, Kaladipet, Chennai 600019.

# 2. Financial Calender:

Annual results of previous year

End August

Mailing of annual reports

First week of September

First quarter results

28th July 2004

Annual General Meeting Second quarter results

29th September 2004 31st October 2004

Third quarter results

29th January 2005

Fourth Quarter results

29th May 2005

3. Listing of equity shares/debentures on stock exchanges at Chennai, Mumbai.

#### 4. Share Transfer system:

Shares in physical mode that are lodged for transfer are processed and returned to the shareholders within the stipulated time. The share related information is computerized and is available at any time.

5. Distribution of shareholding as on 31st March 2005

No. of Shares	Shareh	olders	Shareholding		
	Numbers	Percentage	Numbers	Percentage	
Up to 5000	13808	95.94	19416000	39.33	
5001-10000	311	2.16	2541000	5.15	
10001-20000	126	0.88	1911000	3.87	
20001-30000	36	0.25	892000	1.81	
30001-40000	37	0.26	1418000	2.87	
40001-50000	15	0.10	710000	1.44	
50001-100000	29	0.20	2016000	4.08	
Above 100001	31	0.22	20458000	41.44	
TOTAL	14419	100.00	49348000	100.00	

## 6. Categories of Shareholders as on 31st March 2005:

No.of Shares he	ld	% Shareholding
4400		0.09
121100		2.45
1564900		31.70
	4400 121100	121100

#### 7. Plant Locations:

The Company's plants are located at 216-B, Ennore Coastal High Road, Kaladipet, Chennai: 600 019.

## 8. Address for correspondence:

The Company's Registered Office is situated at 216-B, Ennore Coastal High Road, Kaladipet, Chennai: 600 019. Tel No.25992315. Fax: 25991217

Shareholder correspondence should be addressed to the above address.

## AGRI MARINE EXPORTS LTD.



# **AUDITOR'S CERTIFICATE**

(under Clause 49 of the Listing Agreement)

#### TO THE MEMBERS OF AGRI MARINE EXPORTS LIMITED

We have examined the compliance of conditions of corporate governance by Agrimarine Exports Limited (the Company) for the year ended on 31st March; 2005 as stipulated in clause 49 of the Listing Agreements of the Company with the stock Exchanges.

The compliance of conditions of corporate governance is the resposibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the company for ensuring the compliance of the conditions of corporate governance. It is neither an audit not an expression of opinion on the financial statement of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement, subject to the following:

- 1. The Company has no independent directors on Board.
- 2. The member of the Audit Committee is a director of the company.

We state that no investor grievances are pending for a period exceeding one month against the Company as per the records maintained by the Investors Grievance Committee.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For Vivekanandan Associates Chartered Accountants

24th August 2005 Chennai S. DEHALEESAN Partner Mem No. 27312

# **AUDITOR'S REPORT TO THE MEMBERS**

We have audited the attached balance sheet of Agri marine Exports Limited as at March 31, 2005 and also the profit and loss account and cash flow statement for the year ended on the date annexed thereto. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conduced our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and the disclosures in the financial statements. An audit also includes assessing the accounting principals used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of subsection (4A) of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraph 4 and 5 of the said Order.

Further to our comments in the Annexure referred to above, we report that;

- We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit;
- (ii) In our opinion, proper books of account as required by law have been kept by the company so far as appears from our examination of those books:
- (iii) The balance sheet, profit and loss account and cash flow statement dealt with by this report are in agreement with the books of account;

- (iv) In our opinion, the balance sheet, profit and loss account and cash flow statement (read in conjunction with the Notes and Schedule attached thereto) dealt with by this report comply with the accounting standards referred to in subsection (3C) of Section 211 of the Companies Act, 1956;
- (v) On the basis of written representations received from the directors, as on 31st March, 2005, and taken on record by the board of Directors, we report that none of the directors is disqualified as on 31st March, 2005 from being appointed as a director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956;
- (vi) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with the notes thereon subject to:

Note No. 6 regarding accounting policy for foreign currency transactions

Note No. 4&5 regarding non-provision for bad and doubtful debts & confirmation of balances

Note No.7 regarding non-provision of Interest on loans from banks

Note No 8 regarding capitalization of interest pertaining to Term Loan from financial institution.

give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India.

- (a) in the case of the balance sheet, of the state of affairs of the company as at 31st March,2005;
- (b) in the case of the profit and loss account, of the loss for the year ended on that date; and
- (c) in the case of the cash flow statement, of the cash flows for the year ended on that date.

For Vivekanandan Associates Chartered Accountants

24th August 2005 Chennai S. DEHALEESAN Partner Mem No. 27312

#### GRI MARINE EXPORTS LTD.

#### ANNEXURE TO THE AUDITORS' REPORT

ANNEXURE REFERRED TO IN PARAGRAPH 3 OF THE AUDITORS' REPORT TO THE MEMBERS ON THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2005.

- (a) The Fixed Assets register maintained by the company has to be updated to show full particulars including quantitative details and situation of fixed assets.
  - (b) We were informed that the management at reasonable intervals has physically verified the Fixed Assets and discrepancies noticed on such verification have been given effect in accounts.
  - (c) In our opinion, the company has not disposed off a substantial part of fixed assets during the year and therefore paragraph 4(i) (c) of the companies (Auditor's Report) Order, 2003 (hereinafter referred to as the Order) is not applicable.
- (a) The Company handled no raw materials or finished goods during the year. Hence the compliance regarding physical verification of inventories, its frequency of verification is not commented upon.
  - (b) No physical verification of inventories was conducted since the Company did not carry any raw materials, finished goods during the year. Hence commenting on the on reasonableness and adequacy in relation to the size of the company and the nature of its business does not arise.
  - (c) As said earlier, the Company handled no raw materials, finished goods during the year. However, the company is maintaining proper records of inventory of consumables used for processing and no material discrepancies have been noticed on physical verification of inventories as compared to the book records.
- 3. The company has not taken any loans, secured or unsecured, to/from companies, firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956. However, the Company has granted unsecured loans of Rs. 11,80,751/- to firms or other parties listed in the register maintained under section 301 of the Companies Act, 1956 being a company under the same management as per section 370 (7萬) of the Companies Act, 1956 and the terms and conditions are not prima facie prejudicial to the interest of the company.
- 4. In our opinion and according to the information and explanation given to us the internal control procedures are not commensurate with the size of the company and nature of its business for purchase of raw material including components, plant and machinery, equipment and other assets and for the sale of goods and services:
- (a) According to the information and explanations given to us, we are of the opinion that the transactions

- that need to be entered in the register maintained under Section 301 of the Companies Act, 1956 have been so entered.
- (b) In our opinion and according to the information and explanations given to us, there are no transactions made in pursuance of contracts or arrangements entered in the register maintained under Section 301 of the Companies Act, 1956 that exceed the value of rupees five lakhs in respect of any party during the year.
- In our opinion and according to the information and explanations given to us, as the company has not accepted deposits from the public paragraph 4(vi) of the Order is not applicable.
- Although the company has no formal internal audit system as such, its internal control procedures ensure reasonable internal checking for financial and other records and this needs to be strengthened.
- The Central Government has not prescribed maintenance of cost records under Section 209 (1)(d) of the Companies Act, 1956.
- 9. (a) According to the records, information and explanations given to us, the Company is not regular in depositing with appropriate authorities undisputed amount of provident fund, employees' state insurance. However, there were no arrears of dues to provident fund or employees' state insurance remaining unpaid on the date of this report. There are no undisputed amounts of sales-tax, excise duty and other statutory dues applicable to it that were outstanding as on 31st March 2005 for a period of more than six months from the date they become payable except for Rs.1,26,587/- towards Wealth Tax for the Assessment years 1996-97 to 2001-02 and Income tax Rs. 10,71,361/- (including Rs.9,09,241 towards interest) for the Assessment year 1996-97.
  - (b) According to the information and explanation given to us the following are the details of disputed Sales Tax, Excise Duty and Employees State Insurance dues that have not been deposited with the concerned authorities.

Name of the Statutory dues	Forum where the dispute is pending	Unpaid Amount in Rs.
SALES TAX	Sales Tax Tribunal	3,89,067
INCOME TAX	Income Tax Appellate Tribunal	7,25,465
	Commissioner of Income Tax (Appeals)	39,34,957

## AGRI MARINE EXPORTS LTD.



- 10. The Company's accumulated losses as on 31st March 2005 were Rs. 11,56,20,880/- as against the Networth of Rs. 6,08,82,135/- The Company has not incurred cash losses in the current financial year but has incurred cash losses during 2002-03, the immediately preceding financial year. The Company has been declared as sick industrial undertaking under the Sick Industrial Companies (Special Provisions) Act, 1985.
- 11. In our opinion and according to the information and explanations given to us, the company has defaulted in repayment of dues to banks and financial institutions as listed below.

Bank/Financial Institution	Period of default	Amount (Rs.)
Indian Bank	Since March 1997	7,37,21,809
Gujarat Industrial Investment		
Corporation	Since April 1997	1,35,38,531

The above sums are as shown in the Books of accounts and do not include interest payable to the Financial Institutions shown elsewhere as deferred liability (Rs. 1,35,77,143) and unrecorded interest of Rs. 7,06,28,705/(as reported in Note 7). The Company has arrived at 'One Time Settlement' with Industrial Development Bank of India and has remitted the contracted sum. Therefore, the default in respect of such loan is not mentioned here.

- 12. The company has not granted any loans or advances on the basis of security by way of pledge of shares, debentures and other securities and therefore paragraph 4(xii) of the Order is not applicable.
- 13. The provisions of any special statute applicable to chit fund and nidhi/mutual benefit fund/society are not applicable to the company and therefore paragraph 4 (xiii) of the Order is not applicable.

- 14. The company is not dealing or trading in shares, securities, debentures and other investments and therefore paragraph 4 (xiv) of the Order is not applicable.
- 15. According to the information and explanation given to us, the Company has not given any guarantee for loans taken by others from banks or financial institutions and therefore paragraph 4 (xv) of the Order is not applicable.
- 16. The company has not availed term loans during the year.
- 17. According to the information and explanations given to us and on an overall examination of the balance sheet of the company, in our opinion, short term funds of Rs.15,341/- has been used for fixed assets (long term investments) no long term funds were raised for short term investments.
- 18. The company has not made any preferential allotment of shares during the year and therefore paragraph 4 (xviii) of the Order is not applicable.
- The company has not issued any debentures during the year and therefore paragraph 4 (xix) of the Order is not applicable.
- 20. The company has not raised any money by way of public issues during the year and therefore paragraph 4 (xx) of the Order is not applicable.
- 21. Based upon the audit procedures performed and as per the information and explanations given to us by the management, we report that no fraud on or by the company has been reported or noticed during the year.

For Vivekanandan Associates Chartered Accountants

24th August 2005 Chennai S. DEHALEESAN Partner Mem No. 27312