

## **Corporate Information**

#### **Board of Directors**

Atul Kumar Shukla Navjeet Singh Sobti Jagdeep Singh Krishan Lall Khetarpaul

Ajay Kumar Sanjay Tiwari

Abdul Redha Mustafa Abdul Redha Sultan

Neelu Jain

Satish Chandra Sinha Debashish Ghoshal

#### **Auditors**

Mohan Gupta & Company Chartered Accountants B-2A/37, Janak Puri, Near Metro Pillar No. 536, Main Najafgarh Road, New Delhi-110058 Ph:45597859/41612538 e-mail: mohan.mgc@gmail.com

### Company Secretary & Compliance Officer

Ajay Pratap

#### **Bankers**

HDFC Bank Ltd. Axis Bank Ltd. Punjab National Bank

### **Registered Office**

2nd Floor, 3 Scindia House, Janpath, New Delhi-110 001

#### Registrar & Share Transfer Agent

Beetal Financial & Computer Services (P) Ltd. "Beetal House" 3rd Floor, 99, Madangir, Behind Local Shopping Centre, Near Dada Harsukhdas Mandir,

New Delhi - 110 062 Phones: 011-29961281, 29961282

Fax: 011-29961280/84 E-mail: <u>beetalrta@gmail.com</u> Website: www.beetalfinancial.com

- Non-Executive & Independent ChairmanVice Chairman & Managing Director
- Wholetime Director
- Non-Executive & Independent DirectorNon-Executive & Independent Director
- Non-Executive Director
   Non-Executive Director
   Non-Executive Director
- Non-Executive & Independent Director
- Wholetime Director

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### LAST FIVE YEARS AT A GLANCE

Rs. In Lakhs\*

SI. No.	Particulars/Financial Year	2013-14	2014-15	2015-16	2016-17	2017-18
1	Gross Revenue	4310.94	5365.65	3975.47	3381.99	3996.53
2	EBITDA	1507.12	1193.22	501.37	608.18	545.69
3	РВТ	787.08	602.06	15.22	137.17	219.85
4	PAT	583.94	484.69	69.39	151.31	231.86
5	Paid-up Equity Capital	1553.09	1553.09	1553.09	1553.09	1553.09
6	Net Worth	11677.09	12091.53	12160.92	12312.24	12544.10
7	Current Assets	7748.43	7994.95	4959.99	5566.26	5232.98
8	Current Liabilities	1709.78	3798.08	1837.65	2239.69	2591.47
9	Provisions	54.52	53.10	67.81	59.58	55.94
10	Total Assets	15331.57	17648.98	15529.53	15853.72	16140.90
11	Current Ratio	4.53	2.10	2.70	2.48	2.01
12	Total Assets Turnover	0.28	0.30	0.26	0.21	0.24
13	Fixed Assets Turnover	1.16	1.57	1.21	1.07	1.29
14	EPS	2.26	1.60	0.27	0.58	0.90

<sup>\*</sup> Figures may vary on account of reclassification

<sup>\*</sup> Except SI. Nos. 11 to 14, which are ratio



### **Directors' Report**

#### To the Members of Almondz Global Securities Limited,

The Board of Directors submits the Annual Report of your Company together with the audited statement of accounts for the year ended March 31, 2018.

#### 1. Financial Results

Financial Results of the Company for the year under review are summarized as under:

(Rs. in Lakh)

Particulars	201	7-18	2016-17	
	Standalone	Consolidated	Standalone	Consolidated
Authorised share capital				
Total Income	3996.53	7674.85	3381.99	5480.01
Total expenditure	3776.05	7187.80	3242.95	5514.86
Profit before Tax	219.85	487.14	137.17	(38.32)
Provision for Tax	(120.10)	17.84	(141.36)	8.08
Profit after Tax	231.86	469.30	151.31	(46.41)
Transfer to General Reserve	NIL	NIL	NIL	NIL
Profit available for appropriation	231.86	469.30	151.31	37.30
Balance Carried to Balance Sheet	231.86	633.28	151.31	37.30

#### 2. Standalone & Consolidated Financials

For the year ended March 31, 2018, your Company earned a total income of Rs. 3996.53 Lakhs, as against previous year's total income of Rs. 3381.99 Lakhs. As per the Consolidated Accounts, the total income is Rs. 7674.85 Lakhs, as against the previous year's income of Rs. 5480.01 Lakhs. The Company has incurred a profit of Rs. 231.86 Lakhs in the current year as compared to a profit of Rs. 151.31 Lakhs in the previous year. As per the Consolidated Accounts, the net profit after minority interest and associate profit for the year is Rs. 633.28 Lakh as compared to profit of Rs. 37.30 Lakhs in 2016-17.

### 3. Dividend

In order to conserve resources and to strengthen the financial position of the Company to enable expansion of the Company, your Directors do not recommend payment of dividend.

#### Reserves

The Company proposes the total amount of Rs. 231.86 Lakhs available for appropriation to be retained in the profit and loss account.

#### 5. Information on State of Affairs of the Company

Information of the segmental operations and financial performance are given in the Management Discussion and Analysis Report in accordance with Regulation 34 (3) and Schedule V (C) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

### 6. Human Resources

Human Resource is critical for ensuring that Almondz's most valuable asset, its employees, is supported in driving key business objectives. Our policies and processes center around to attract, enable, empower and retain the best and the brightest talent, and build a multi-cultural workforce. Your company has generally enjoyed cordial relations with its employees. We believe in aligning

business priorities with the aspirations of employees leading to the development of an empowered and responsive human capital. As on 31 March 2018, your Company has a diverse employee base with 190 employees all over India. This heterogeneous base is central to sustaining the Company's competitive edge.

#### 7. Material changes and commitments

There have been no material changes and commitments, affecting the financial position of the Company, which have occurred between the end of the financial year of the Company and the date of this Report.

# 8. Details of significant and material orders passed by the regulators or courts or tribunals impacting the going concern status and company's operations in future

During the year under review, there were no significant and material orders passed by the regulators or courts or tribunals, which may impact the going concern status of the Company and its operations in future.

#### 9. Internal Financial Controls

The Company has adequate internal financial controls with reference to Financial Statements.

#### 10. Deposits

Your Company has neither accepted nor renewed any deposits from public within the meaning of Section 73 of the Companies Act, 2013 read with Companies (Acceptance of Deposits) Rules, 2014 during the year.

#### 11. Share Capital

During the year under Report, the Company has not issued any share capital.

#### 12. Particulars of remuneration of Directors/ KMP/ Employees

In terms of the provisions of Section 197(12) of the Companies





Act, 2013 read with Rules 5(2) and 5(3) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, a statement showing the names and other particulars of the employees drawing remuneration in excess of the limits set out in the said rules is attached as 'Annexure IA' which forms part of this report.

Disclosures pertaining to remuneration and other details as required under Section 197(12) of the Act read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 is attached as 'Annexure IB' which forms part of this report.

#### 13. Employees Stock Option Plan

To share the value created by the employees and to promote the culture of employee ownership in your Company, your Company introduced the "Almondz Global Securities Employees Stock Option Scheme 2007" ('the Scheme" or "ESOS 2007") for granting, offering and issuing upto 4500000 options or 15% of paid-up share capital of the Company, whichever is lower, in one or more tranches which was also approved by the shareholders on March 4, 2008 through Postal Ballot. Thereafter, the Scheme was amended vide approval of the shareholders of the Company by passing a Special Resolution on 13 April 2010 by way of postal ballot, thereby increasing the number of options which can be granted under the Scheme from 4500000 or 15% of paid-up share capital of the Company, whichever is lower, to 1,50,00,000 or 50% of paid-up share capital of the Company, whichever is lower.

During the year under Report, no options have been granted by the Company and 191333 options lapsed.

During the year under Report, no option were vested. The exercisable option at the end of 31 March 2018 is 153335.

Details of the options issued under ESOS 2007, as also the disclosures in compliance with Clause 12 of the Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 are set out in the **Annexure II** to this Report.

None of the management employees has received options exceeding 5% of the number of the options issued during the year ended 31 March 2018. Likewise, no employee has been issued stock options, during the period under Report, equal to or exceeding 1% of the issued capital (excluding outstanding warrants and conversions) of the Company at the time of grant.

#### 14. Listing

The shares of your Company are listed at Bombay Stock Exchange Limited and National Stock Exchange of India Limited, Mumbai. The listing fees to the Stock Exchanges for the financial year 2018-19 have been paid.

#### 15. Extract of Annual Return

Pursuant to the Section 92(3) of the Companies Act, 2013 extract of the annual Return is annexed to this report as **Annexure - III.** 

# 16. Conservation of energy & technology absorption and Foreign exchange earnings and Outgo

- A. Since the Company does not carry any manufacturing activities, particulars to be disclosed with respect to Conservation of energy & technology absorption under Section 134 (3) (m) of Companies Act, 2013 read with Companies (Accounts) Rules, 2014 are not applicable.
- During the year under review there has been no earnings and outgo in foreign exchange.

#### 17. Directors

Mrs. Neelu Jain, Director, retire by rotation at the ensuing 24<sup>th</sup> Annual General Meeting.

Pursuant to the provisions under Section 134(3)(d) of the Companies Act, 2013, with respect to statement on declaration given by Independent Directors under Section 149(6) of the Act, the Board hereby confirms that all the Independent Directors of the Company have given a declaration and have confirmed that they meet the criteria of independence as provided in the said Section 149(6).

#### 18. Number of Meetings of the Board

During the Financial Year 2017-18, 6 (Six) number of Board meetings were held. For details thereof kindly refer to the section 'Board of Directors- in the Corporate Governance Report.

#### 19. Disclosure on Audit Committee

The Audit Committee as on March 31, 2018 comprised of the following Independent Directors:

Mr. Ajay Kumar (Chairman), Mr. Atul Kumar Shukla, Mr. Krishan Lalla Khetarpaul and Mr. Satish Chandra Sinha. Further, all recommendations of Audit Committee were accepted by the Board of Directors.

#### 20. Sexual Harassment

The Company has zero tolerance for sexual harassment at the workplace and has adopted a policy on prevention, prohibition and redressal of sexual harassment at the workplace in line with the provisions of the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and the rules framed thereunder. The company did not receive any complaints to report in the Board's report.

#### 21. Vigil Mechanism/Whistle Blower Policy

The Company has established a Vigil Mechanism (Whistle\_Blower) Policy for Directors and Employees to report concerns about unethical behaviour, actual or suspected fraud or violation of the Company's code of conduct or ethics policy. The Vigil Mechanism shall provide adequate safeguards against victimization of Director(s) / Employee(s), who avail of the mechanism and also provide for direct access to the Chairman of the Audit Committee. The details of establishment of the vigil mechanism disclosed by the Company on its website, www.almondzglobal.com.

# 22. Performance Evaluation of the Board, its Committees and Individual Directors

Pursuant to applicable provisions of the Companies Act, 2013 and the Listing Agreement with Stock Exchanges, the Board, in consultation with its Nomination & Remuneration Committee, has formulated a framework containing, inter-alia, the criteria for performance evaluation of the entire Board of the Company, its Committees and Individual Directors, including Independent Directors. A structured questionnaire has been prepared, covering various aspects of the functioning of the Board and its Committee, such as, adequacy of the constitution and composition of the Board and its Committees, matters addressed in the Board and Committee meetings, processes followed at the meeting, Board's focus, regulatory compliances and Corporate Governance, etc. Similarly, for evaluation of Individual Director's performance, the questionnaire covers various aspects like his/ her profile, contribution in Board and Committee meetings, execution and performance of specific duties, obligations, regulatory compliances and governance, etc.



The Board has carried out a formal annual evaluation of its own performance and that of its Committees and individual Directors. The Directors expressed their satisfaction with the evaluation process.

#### 23. Nomination & Remuneration Committee & Policy

The Board of Directors of your Company has constituted the Nomination & Remuneration Committee and based on their recommendation framed and adopted a policy for selection and appointment of Directors, KMP and their remuneration. The contents of the policy are disclosed by the company on its website, www.almondzglobal.com.

#### 24. Key Managerial Personnel

The Key Managerial Personnel (KMP) in the Company as per Section 2(51) and 203 of the Companies Act, 2013 are as follows:

Mr. Navjeet Singh Sobti: Vice Chairman & Managing Director

Mr. Rajeev Kumar: Chief Financial Officer

Mr. Ajay Pratap: Company Secretary & Vice President Corporate Affairs

# 25. Contracts or arrangements with Related Parties under Section 188(1) of the Companies Act, 2013

With reference to Section 134(3)(h) of the Companies Act, 2013, all contracts and arrangements with related parties under Section 188(1) of the Act, entered by the Company during the financial year, were on an arm's length basis.

There being no 'material' related party transactions as defined under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, there are no details to be disclosed in Form AOC-2 in that regard. During the year 2017-18, pursuant to section 177 of the Companies Act, 2013 and SEBI Listing Regulations, 2015. All RPTs were placed before Audit Committee for its prior/omnibus approval. The Policy on RPTs as approved by Board is uploaded on the Company's website.

#### 26. Risk Management

The Board of the Company has formed a risk management committee to frame, implement and monitor the risk management plan for the Company. The committee is responsible for reviewing the risk management plan and ensuring its effectiveness. The audit committee has additional oversight in the area of financial risks and controls. Major risks identified by the businesses and functions are systematically addressed through mitigating actions on a continuing basis.

The development and implementation of risk management policy has been covered in the management discussion and analysis, which forms part of this report.

#### 27. Secretarial Auditor & Secretarial Audit Report

The Board had appointed M/s Ashu Gupta & Co., Company Secretaries in Wholetime Practice, to carry out Secretarial Audit under the provisions of Section 204 of the Companies Act, 2013 for the financial year 2017-18. The report of the Secretarial Auditor is annexed to this report as **Annexure - IV.** The Secretarial Aduditors' Report for the financial year 2017-18 does not contain any qualification, resevation or adverse remarks.

### 28. Corporate Social Responsibility

In terms of Companies Act, 2013, your company is to undertake Corporate Social Responsibility programme. The disclosure as per Rule 9 of the Companies (Corporate Social Responsibility Policy) Rule, 2014 is annexed as Annexure V of this Report.

#### 29. Details of Subsidiary/Joint Ventures/Associate Companies

Almondz Global Securities Limited is holding Company for various companies engaged in different sector. Company is having seven subsidiaries and two associate companies. The details of Subsidiaries /Associates and Joint Venture are as under. The statement containing the summarised financial position of the subsidiary/Associates/Joint Ventures pursuant to Section 129 and Rules 5 of the Companies (Accounts) Rules, 2014, is contained in Form AOC – 1 which form part of the Annual Report as Annexure-VI.

# a. Almondz Global Infra-Consultant Limited (Wholly Owned Subsidiary)

Almondz Global Infra - Consultant Limited (AGICL) is an ISO 9001:2015 certified Wholly Owned Subsidiary of Almondz Global Securities Limited (AGSL) which was set up on 12th December, 2013. AGICL is providing Technical Consultancy Services in various infrastructure sectors especially in Smart Cities, Urban Infrastructure, Roads, Bridges, Highways & Tunnels, Water & Waste Water, Tourism, Railways & Metro Rail, Ports & Inland Waterways & Airport. AGICL deep domain knowledge and understanding of various infrastructure sectors enables it to provide Transaction Advisory Services, Project Development Consultancy, Project Management Consultancy, Independent Engineers/ Independent Management Consultancy Services, Lenders Independent Engineers Services, Design Construction Supervision Services, Operation & Maintenance Services, Techno Economic Viability Study Services, project auditing and other allied services.

AGICL Competitive Advantage includes:

- Well Experienced and Qualified Team consist of Highway Professionals, Bridge Engineers, Safety Experts, CAs & Legal Experts
- Backed by Strong Research Team
- Strong Domain Expertise and Knowledge
- · Established Network of Associates
- Developed Commercially Viable Models
- Providing Timely and Efficient Deliverables
- Innovative Solutions on PPP mode for Urban Projects
- In Depth Analysis of Commercially Viable Models of Project
- Delivering High Quality Work within Budgeted Time and Cost
- Well versed in Technical, Financial and Legal Aspects of Roads & Highways Sector.
- Empanelled with various Govt. Authorities

The Company AGICL Empanelment's Across Sectors includes:

- Delhi Metro Rail Corporation (DMRC)
- Directorate of Institutional Finance, Finance-Department, Govt. of Madhya Pradesh (DIFMP)
- Gujarat Infrastructure Development Board (GIDB)
- Guwahati Metropolitan Development Authority (GMDA)
- IIFCL Projects Limited
- · Madhya Pradesh Jal Nigam Maryadit
- Madhya Pradesh PWD Structural Engineer
- National Highways Authority of India (NHAI)
- Orissa Mining Corporation (OMC)
- PFC Consulting Limited (PFCCL)



#### b. Premier Alcobev Private Limited (Joint Venture of Wholly Owned Subsidiary)

Almondz Global Securities Limited through its wholly owned subsidiary namely North Square Projects Private Limited has set up a Joint Venture (50:50) in the name of Premier Alcobev Private Limited (PAPL) on 25th May, 2007 and is carrying on the activity of distillery and bottling plant with a installed capacity of 45 KLPD and 10 lacs cases of bottling for manufacture and marketing of potable alcohol and country liquor in the designated territory of India and its current frontiers under the license from Govt. of Himachal Pradesh.

The Joint Venture, PAPL stands on the pillars of world – class technology which works with, a hardworking team and stringent quality controls at every step to deliver the best of everything. These pillars together ensure to meet with the international standards for grain spirits and provide with the finest quality ENA which is made using broken rice, maize, bajra and jowar. The distillery is strategically located in Himachal Pradesh which is at close proximity from major cities and states like Delhi, Chandigarh, Punjab and Jammu & Kashmir. The Company currently producing Grain ENA, IMFL, High Protein DDGS, SDS and have its own brands for rum and whisky.

The production capacity of distilleries is 45,000 litres per day. The latest process and equipment for the production are adopted to produce alcohol as per standards and benchmarks set by all major buyers like USL, Seagram etc. It has eco friendly equipments like Air Scrubber Systems, Integrated evaporator for spent lease treatment and Decanter. The DDGS dryer as well as effluent treatment plant is for the effluent and waste water treatment to ensure complete recycling of treated water. The plant aims to generate its power requirement of 2 mw/day. The plant has an Ecofine Multi- Pressure Distillation system and MPR system to meet high quality ENA norms and for efficient energy utilization. The technology and processes used have a zero discharge of effluents which enables us to meet the standards set by the Ministry of Environment and Forest Guidelines.

The distillery is set up with the founding Principals of minimum down time, ease of operation, optimisation of resources without any breakdowns. Spread over 10 acres in the green arms of Himachal Pradesh, the distillery has a production capacity of 45,000 litres per day. The plant has been supplied by PRAJ INDIST based on their latest technology ecosmart grain and high fermentation process. The bottling plant is automated right from washing of bottles to filling of liquor so as to prevent any contamination of bottles due to human intervention.

The plant has most modern technology in the country and makes use of the latest process and equipments for the production. The technology and processes used have a zero discharge of effluents which enables us to meet the standards set by the Ministry of Environment and Forest Guidelines. The technology and processes used has a zero discharge of effluents which enables us to meet the standards set by the Ministry of Environment and Forest Guidelines. The plant has a MPR system to meet high quality ENA norms and to achieve efficient energy utilization.

The major customers of ENA are as under:

- Pernod- Ricard India Pvt. Ltd. (Seagram)
- 2. United Spirits Ltd. (USL)

- 3. Allied Blenders and Distillers Pvt. Ltd (ABD)
- 4. HPGIC

#### c. Almondz Finanz Limited (Wholly Owned Subsidiary)

Almondz Finanz Limited was incorporated on 12<sup>th</sup> May 2006 as a Public Limited Company to take up the business of Non-Banking Finance Company (NBFC) as a wholly owned subsidiary of Almondz Global Securities Limited. The Company is registered as a Non-Banking Finance Company with the Reserve Bank of India.

# d. Skiffle Healthcare Services Limited( Wholly Owned Subsidiary)

Skiffle Healthcare Services Limited was established in 14<sup>th</sup> December, 2012, with the aim of providing best quality, personalized and affordable eye care service to everyone. The Company is 100% subsidiary of Almondz Global Securities Limited. The Company provides sophisticated diagnostic and treatment procedure across all the spectrum of eye disorders like:

- Cornea
- Retina
- Glaucoma
- Paediatric Ophthalmology
- Neuro Ophthalmology
- Oculoplasty
- Lasik

Every specialty department is well equipped with latest technologies for accurate & early diagnosis for quality treatment. The Company is committed to the achievement and maintenance of excellence in Eye care, Research and Education for the benefit of humanity. The Company presently operates 4 centres at different locations in and around Delhi i.e., Sonepat (Haryana), Ghaziabad, Noida and Shahdara

### e. Almondz Insolvency Resolutions Services Private Limited (Associate)

Almondz Insolvency Resolution Professional Limited is a brain child of Almondz Global Securities Limited and promoted by it on 4<sup>th</sup> October, 2017 with three Insolvency Professionals. Almondz global Securities Limited holds 33% shares in the Company. The Company is registered with Insolvency & Bankruptcy Board of India (IBBI) as IPE vide registration No. IBBI/IPE/0049.

The Company with three IPs as whole time directors having combined experience of over 110 years in Industry/financial and Banking Sector is headed by Ex. Executive Director of Oriental Bank of Commerce. Other directors are from different fields of industry with experience ranging from 15-40 years each handling various activities which include Credit Appraisal, Debt Syndication, Debt Restructuring, Stressed Assets management, Business management and Company Due Diligence.

The Advisory Board of the Company consists of experts from Financial sector/Industry including Ex. MD of PSU Bank/ SAIL/Leading financial group. The Company has excellent infrastructure for smooth execution of assignments with strong team of back office staff including CAs/CSs and association with leading CA/CS/Legal firms IPs of entity empaneled with SBI, BoB, OBC & IoB have experience of handling CIRP matters as IRP and preparation of Resolution Plan on behalf of Resolution Applicants.



# f. Almondz Wealth Advisors Limited (Wholly owned subsidiary)

Almondz Wealth Advisors Limited (AWAL) is a wholly owned subsidiary incorporated on 25<sup>th</sup> September 2009. AWAL is a well diversified financial services company which offers a broad range of financial products and services to a substantial and varied client base including Corporate, Institutional, High Net Worth individuals and Retail clients. AWAL products and services across multiple asset classes and consumer segments. The Company cover the entire spectrum of financial services including Mutual Funds, Equities, Fixed Income products, Loan & Mortgages, Derivatives, Commodities, Currencies, PMS, IPO's, Insurance and Real Estate.

The Company services its clients through a network of 7 fully functional offices spread across the country along with over 20,000 registered Sub Brokers.

Since its inception, the Company have been utilizing its quality research capabilities and expertise to provide best and customized services to investors. The Company is continuously evolving and growing as a comprehensive financial service provider in the country.

# g. North Square Projects Private Limited (Wholly owned subsidiary)

North Square Projects Private Limited (NSPPL) is a wholly owned subsidiary of Almondz Global Securities Ltd as was promoted on 6th August 2012 .as a Special Purpose Vehicle (SPV) to enter into a Joint Venture for taking up the distillery and bottling business in the name of Premier Alcobev Private Limited.

# Almondz Commodities Private Limited (Wholly owned subsidiary)

Almondz Commodities Pvt. Ltd., incorporated on 17<sup>th</sup> August 2005 is a wholly owned subsidiary of Almondz Global Securities Ltd. The Company provides commodity trading in MCX, NCDEX & NSEL.

#### i. Almondz Debt Advisors Limited (Subsidiary Company)

Almondz Debt Advisors Limited is a subsidiary Company of Almondz Global Securities Limited with 70% holding, was incorporated with the object to take up the business activities in the debt market. Summary of the financial of the Subsidiaries/Joint venture and the Associates are as under: Consolidated comparative net Revenue from the operations under different segments are as under:

#### 30. Statutory Auditors

Pursuant to the provisions of section 139 of the Companies Act, 2013 and the Rules made there under, the current auditors of the Company, M/s. Mohan Gupta & Company, Chartered Accountants (registration number: 006519N) were appointed by the shareholders at the 23<sup>rd</sup> annual general meeting to hold office until the conclusion of the 28<sup>th</sup> annual general meeting. Ratification at every annual general meeting by the members is no longer necessary till the conclusion of aforesaid 28<sup>th</sup> annual general meeting.

The Statutory Auditors have furnished their eligibility to continue as Auditors from the conclusion of the ensuing annual general meeting till the subsequent annual general meeting.

The observations made in the Auditors' Report read with the relevant notes thereon are self-explanatory and hence, do not

call for any comments under Section 134 of the Companies Act, 2013.

#### 31. Corporate Governance

Your Company re-affirm its commitment towards the standards of Corporate Governance. At Almondz Global Securities, we ensure the practice of the Principles of Good Corporate Governance on which management decisions are based on a set of principles influenced by the values. All functions of the Company are discharged in a professionally sound, competent and transparent manner.

A detailed report on the Company's commitment at adopting good Corporate Governance Practices is enclosed. The Auditors' certificate on compliance with the mandatory provisions of the Corporate Governance is annexed therewith.

#### 32. Consolidated Financial Results

As required under Section 129 of the Companies Act, 2013 and Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a Consolidated Financial Statement of the Company and all its subsidiaries is attached. The Consolidated Financial Statements have been prepared in accordance with Accounting Standards 21 issued by the Institute of Chartered Accountants of India.

#### 33. Cash Flow Statement

In conformity with the provisions of Listing Regulations the Stock Exchanges, the Cash Flow Statement for the year ended 31 March 2018 is annexed hereto.

#### 34. Management Discussion and Analysis Statement

The Annual Report has a detailed chapter on Management Discussion and Analysis, which forms a part of this report.

#### 35. Policy on Insider Trading

Your Company formulated and implemented a Code of Conduct for Prevention of Insider Trading (Code) in accordance with the guidelines specified under the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992. The Company has adopted code of Internal Procedures and Conduct for Regulating, Monitoring And Reporting of Trading by Insiders in terms of new Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015. The Board of Directors appointed Mr. Ajay Pratap, Company Secretary, as the Compliance Officer under the said Code responsible for complying with the procedures, monitoring adherence to the Code for the preservation of price sensitive information, pre-clearance of trade, monitoring of trades and implementation of the Code of Conduct under the overall supervision of the Board of Directors. The Code of Conduct is available on your Company's website www.almondzglobal.com

#### 36. Directors' Responsibility Statement

Pursuant to Section 134(5) of the Companies Act, 2013, the Board of Directors, to the best of their knowledge and ability, confirm that:

- in the preparation of annual financial statements, the applicable accounting standards have been followed along with proper explanation relating to material departures, if any;
- the directors have selected such accounting policies and applied them consistently and made judgements and



estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year 2017-18 and of the profit of the company for that period;

- (iii) the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (iv) the directors have prepared the annual accounts on a going concern basis;
- The directors had laid down proper internal financial controls and such internal financial controls are adequate and were operating effectively;
- (vi) the directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively;

#### 37. Disclosure

As per the listing Regulations, corporate governance report with auditors' certificate thereon and management discussion and analysis are attached, which form part of this report.

Details of the familiarization programme of the independent directors are available on the website of the Company (<a href="www.almondzglobal.com">www.almondzglobal.com</a>). Policy for determining material subsidiaries of the Company is available on the website of the Company (<a href="www.almondzglobal.com">www.almondzglobal.com</a>). Policy on dealing with related party transactions is available on the website of the Company (<a href="www.almondzglobal.com">www.almondzglobal.com</a>). The Company has

formulated and published a Whistle Blower Policy to provide Vigil Mechanism for employees including directors of the Company to report genuine concerns. The provisions of this policy are in line with the provisions of the Section 177(9) of the Act and the Listing Regulations.

# 38. Particulars of Loans, Guarantees or Investments by the Company

Details of Loans, Guarantees and Investments are given in the notes to Financial Statements

#### 39. Acknowledgements

Your Directors would like to place on record their gratitude for all the guidance and co-operation received from the Securities and Exchange Board of India, the Bombay Stock Exchange Limited, National Stock Exchange of India Limited, National Securities Depository Limited, Central Depository Services (India) Limited and other government and regulatory agencies.

Your Directors are grateful to the Company's clients, investors, bankers and other business associates for their continued support. Your Directors would also like to take this opportunity to express their appreciation to the dedicated and committed team of employees for their contribution to the Company and rendering high quality services to the clients. We would also like to thank all our shareholders for their support in our endeavours.

For and on behalf of the Board of Directors

New Delhi August 10, 2018 ATUL KUMAR SHUKLA Chairman



#### Annexure 'IA' to Directors' Report

THE INFORMATION REQUIRED UNDER SECTION 197 OF THE ACT READ WITH RULE 5(1) OF THE COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL) RULES, 2014 ARE GIVEN BELOW:

a. The ratio of the remuneration of each director to the median remuneration of the employees of the Company for the financial year 2017-18:

Executive Directors Ratio to median remuneration	
Mr. Navjeet Singh Sobti	11.39 times
Mr. Jagdeep Singh	17.69 times
Mr. Debashish Ghoshal	09.16 times

b. The percentage increase in remuneration of Executive director, chief financial officer & company secretary in the financial year:

Directors, Chief Executive Officer, Chief Financial Officer and Company Secretary	% increase in remuneration in the financial year
Mr. Navjeet Singh Sobti	-
Mr. Jagdeep Singh	25.10%
Mr. Rajeev Kumar, CFO*	-
Mr. Ajay Pratap, Company Secretary	25.00%
Mr. Debashish Ghoshal	-

<sup>\*</sup>Mr. Rajeev Kumar is also the CFO of subsidiary Company namely Almondz Finanz Limited and he draws salary from there.

- The percentage increase in the median remuneration of employees in the financial year: 5.99%
- d. The number of permanent employees on the rolls of Company: 190

C.

e. Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration:

The average percentile of the salaries of employees other than the managerial personnel in the last financial year, i.e., 2017-18 was increased by 6.57% whereas for the managerial remuneration for the same financial year increased was 9.80%.

- f. The key parameters for any variable component of remuneration availed by the directors:

  None
- g. Affirmation that the remuneration is as per the remuneration policy of the Company:

The Company affirms remuneration is as per the remuneration policy of the Company.





Annexure 'IB' to Directors' Report

THE INFORMATION REQUIRED UNDER SECTION 197 OF THE ACT READ WITH RULE 5(2) OF THE COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL) RULES, 2014 ARE GIVEN BELOW:

A. Statement of the top ten employees in terms of remuneration drawn:

Name of the Employee	Remuneration received (Rs. In Lakhs)	Qualification of the Employee	Experience of the Employee in years	Date of Commencement of Employment in the Company	Age of the Employee	Last Employment held by such Employee before joining the Company
Jagdeep Singh	6000000	B.sc. Maths (H), Chartered Accountant	29	01.04.2008	52	Avonmore Capital & Management Services Limited
Harjit Singh Sethi	4200000	B.Com, L.L.B	20	09.03.2005	57	Bosuna Investors Guild Pvt. Ltd.
Nupur Shah	2345293	B.Arch , Post Graduate Programme in Management	14	01.05.2008	40	Satellier
Navjeet Singh Sobti	3890829	B.Com (H), Chartered Accountant	29	01.07.1996	50	N.A
Manoj Kumar Arora	4978400	MBA in finance	27	04.11.1994	45	Medicade Agencies
Sankha Dasgupta	4178400	EXPGDM (XIMB), B.Com	21	12.09.1996	44	Na
Arindam Biswas	2527200	B.com (Hons); Masters in Business Management	20	01.10.2000	43	Sodexho Pass (India) Pvt . Ltd
Govind Prasad Agrawal	2424774	B.Com, LLB, FCS	40	01.04.2005	63	Shiva Paper Mills Ltd.
Sanjay Dewan	4178400	B.COM,PGDFM & MA	33	01.03.2017	52	Bajaj Capital LTD
Debashish Ghoshal	3127420	PGDIM	27	03.07.2017	52	Invictus Corporate Solutions LLP

B. No employee of the Company has drawn remuneration aggregating to Rs. 1.02 Cr per annuam or Rs. 8.50 per month during the year under report