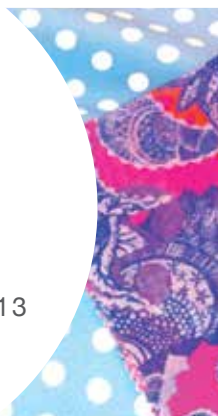




# BEYOND CONSOLIDATION

27<sup>th</sup> Annual Report 2012-13



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## A STRONG FOUNDATION

For over 25 years, we have lived and breathed textiles. Our concerted, continuing focus on building and consolidating our competitive strengths in our core business domain has made us arguably India's largest vertically integrated textile company. Today, as we move onwards into the next phase of growth, we are looking Beyond Consolidation.

## BEYOND CONSOLIDATION

Having divested a major portion of our interests in realty and with a strategy in place to exit retail, we are now focussed on the textiles business in a very targeted manner. By doing so, we are addressing the challenges that will deleverage our balance sheet, enabling us to focus our capital and energies on the opportunities unfolding in the textile business globally. We are now ready to write the next chapter of growth at Alok. Beyond Consolidation.

# Alok Industries at a Glance

Alok Industries is possibly the largest vertically integrated textile company in India, having significant global scale manufacturing facilities across the cotton and polyester value chains. Our integrated manufacturing process gives us immense competitive advantage when it comes to controlling both cost as well as quality of the products we market. Our competitive pricing, customer-friendly service and ability to turn around large volumes within record time makes us a partner of choice for blue chip international customers comprising world renowned retailers, as well as importers and brands. Our focus on R&D has enabled us to expand into value-added segments and offer Innovative Textile Solutions.

## Five core divisions



Cotton Yarn



Apparel Fabric



Home Textiles



Garments



Polyester Yarn



**29,000 +  
Employees**

**90  
Countries**

US, Europe, Latin  
America, Asia & Africa



**26%  
Exports**



**Innovative  
Textile  
Solutions**

# Our Philosophy

## Our Vision

To be the world's best integrated textile enterprise, driven by research & innovation, with a leadership position across products & markets, while exceeding customer & stakeholder expectations

The barometer of our success would be the ROCE

## Our Values

- Customer Satisfaction
- Passionate About Excellence
- Develop Human Capital
- Fair To All
- Concern For The Environment And The Community
- Safety And Health
- Responsible Corporate Citizen

## Our Mission

### We will:

- Be a knowledge leader & an innovator in our businesses
- Maximise people development initiatives
- Optimise use of all resources
- Become a process driven organisation
- Exceed compliance and global quality standards
- Actively explore potential market & products
- Offer innovative, customised and value-added services to our customers
- Be an ethical, transparent and responsible global organisation



# General Information

## Bankers

- Allahabad Bank
- Andhra Bank
- Axis Bank Limited
- Bank of Baroda
- Bank of India
- Bank of Maharashtra
- Canara Bank
- Central Bank of India
- Corporation Bank
- DBS Bank Limited
- Dena Bank
- Export Import Bank of India
- Indian Bank
- IDBI Bank Limited
- Indian Overseas Bank
- ING Vysya Bank Limited
- Oriental Bank Of Commerce
- Punjab National Bank
- Standard Chartered Bank
- State Bank of Bikaner & Jaipur
- State Bank of Hyderabad
- State Bank of India
- State Bank of Mysore
- State Bank of Patiala
- State Bank of Travancore
- Syndicate Bank
- The Jammu & Kashmir Bank Limited
- The Federal Bank Limited
- The Karur Vysya Bank Limited
- UCO Bank
- United Bank Of India
- Union Bank Of India
- Vijaya Bank

## Statutory Auditors

Deloitte Haskins & Sells LLP  
Chartered Accountants

## Internal Auditors

Bhandarkar & Co.  
Chartered Accountants

Devdhar Joglekar & Srinivasan  
Chartered Accountants

N.T. Jain & Co.,  
Chartered Accountants

Shah Gupta & Co.  
Chartered Accountants

T.R. Chadha & Co.  
Chartered Accountants

## Legal Advisors & Solicitors

Desai Desai Carimjee & Mulla

## Executive Director & Chief Financial Officer

Sunil O. Khandelwal

## Executive Director & Secretary

K. H. Gopal

## Demat ISIN Number in NSDL & CSDL

Equity Shares - INE 270A01011

## Website Address

[www.alokind.com](http://www.alokind.com)

## E-mail Address

[info@alokind.com](mailto:info@alokind.com)

## Registered Office

17/5/1 & 521/1 Rakholi/ Saily,  
Silvassa-396230  
Union Territory of Dadra and  
Nagar Haveli

## Corporate Office

Tower B, 2nd and 3rd Floor,  
Peninsula Business Park,  
G. K. Marg, Lower Parel,  
Mumbai - 400 013

## Marketing Offices

### DOMESTIC

#### Delhi

F-2/9, 1st Floor, Okhla Industrial  
Estate Phase I  
New Delhi - 110 020

#### Bengaluru

8-3/1, Pentaform Tower,  
Langford Town, Shanti Nagar,  
Langford Road  
Bengaluru - 560 025

#### Chennai

156, First Floor, Doshi Towers  
Poonamallee High Road, Kilpauk,  
Chennai - 600 010

### OVERSEAS

#### Sri Lanka

26, Hallmark Building, Vajira Road,  
Colombo - 04,  
Sri Lanka

#### Bangladesh

Asset Rosedale,  
Unit B1 (1st floor),  
House # 2 Road,  
# 55, Gulshan Avenue,  
Gulshan - 2, Dhaka - 1212,  
Bangladesh

#### China

Room No 701,  
Youngong Communication Plaza,  
East Wing Building, Zheijiang,  
China

#### **Dubai**

6 WA, 232, 2nd Floor,  
P. O. Box 54917,  
Dubai Airport Free Zone

#### **USA**

1) 7 West, 34th Street,  
Suite # 607,  
New York NY- 10001

2) 123 Oaklawn Avenue,  
DALLAS, TX 75207

#### **Czech Republic**

Husova 734,  
508 01 Horice Czech Republic

#### **British Virgin Islands**

Pasea Estate, Road Town,  
Tortola British Virgin Islands

#### **Store Twenty One**

Unit 1, Plot C1  
Central Boulevard,  
Blythe Valley Business Park  
Solihull - B90 8AH, UK

#### **Listing & Code**

BSE Limited (521070)  
National Stock Exchange of India  
Limited (ALOKTEXT EQ)

#### **Registrar & Share Transfer Agent**

Link Intime India Private Limited  
C-13 Pannalal Silk Mill Compound,  
L.B.S. Marg, Bhandup (West),  
Mumbai - 400 078

#### **WORKS**

##### **Spinning**

412 (15) Saily, Silvassa,  
Union Territory of Dadra &  
Nagar Haveli

##### **Weaving**

- a) 17/5/1 & 521/1, Rakholi / Saily,  
Silvassa, Union Territory of  
Dadra & Nagar Haveli.
- b) 209/1 & 209/4, Dadra,  
U. T. of Dadra and Nagar Haveli.
- c) Babla Compound, Kalyan Road,  
Bhiwandi - Dist. Thane

##### **Processing**

- a) 254, 261, 268, Balitha,  
Taluka Pardi,  
Dist. Valsad, Gujarat
- b) C-16/2, Village Pawane,  
TTC Industrial Area, MIDC,  
Navi Mumbai Dist. Thane.

##### **Knitting**

412 (15) Saily, Silvassa  
Union Territory of Dadra &  
Nagar Haveli

##### **Hemming**

103/2, Rakholi, Silvassa,  
Union Territory of Dadra &  
Nagar Haveli

##### **Polyester Yarn**

17/5/1, 521/1, Rakholi / Saily and  
409/1 Saily Silvassa,  
Union Territory of  
Dadra & Nagar Haveli

##### **Garments**

- a) 374/2/2, Saily,  
Silvassa Khanvel Road,  
Union Territory of Dadra &  
Nagar Haveli.
- b) 17/5/2, Rakholi, Silvassa,  
Union Territory of Dadra &  
Nagar Haveli

- c) 273/1/1,  
Hingraj Industrial Estate,  
Atiawad, Daman, Union Territory
- d) 50/P2, 52/P1, Morai,  
Taluka Pardi,  
Dist. Valsad, Gujarat

##### **Packaging**

87/1 and 96/1 Village Falandi,  
Silvassa  
Union Territory of Dadra &  
Nagar Haveli.

##### **Home Textiles**

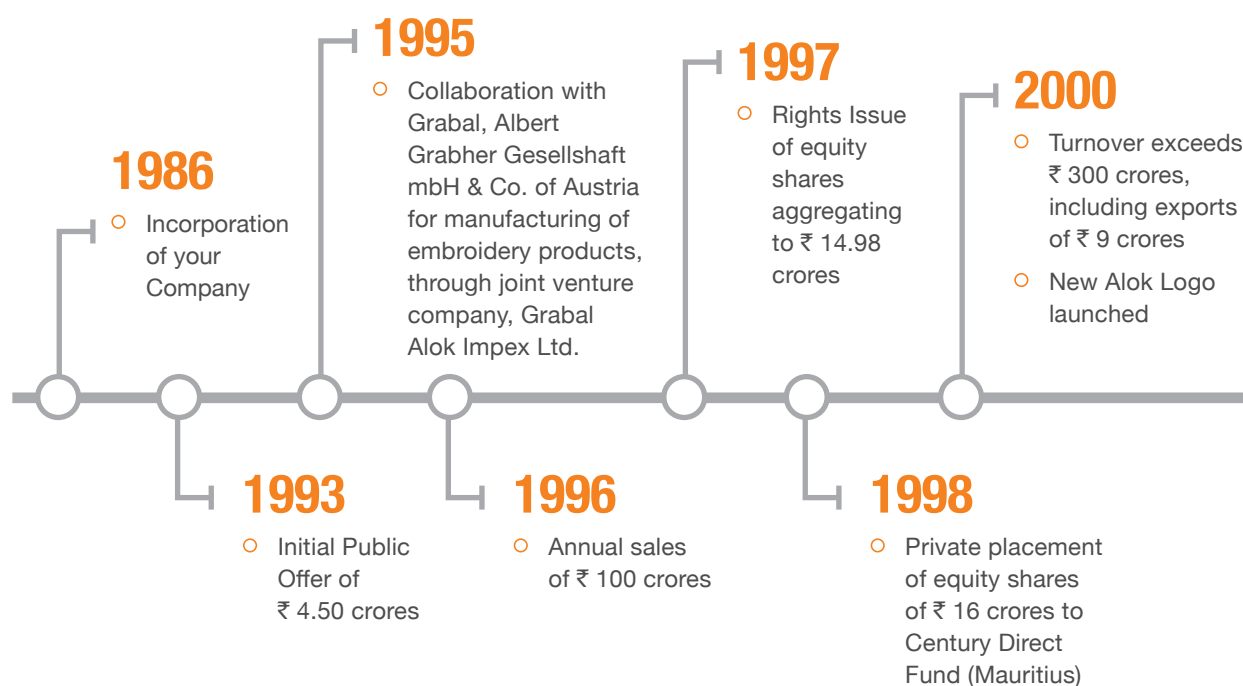
###### **Bed Linen**

- a) 374/2/2, Saily, Silvassa  
Union Territory of Dadra &  
Nagar Haveli
- b) 149/150, Morai Taluka,  
Pardi, Dist. Valsad,  
Gujarat

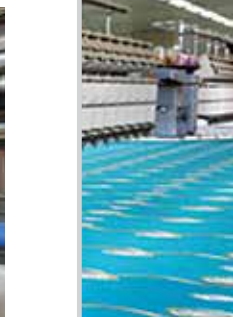
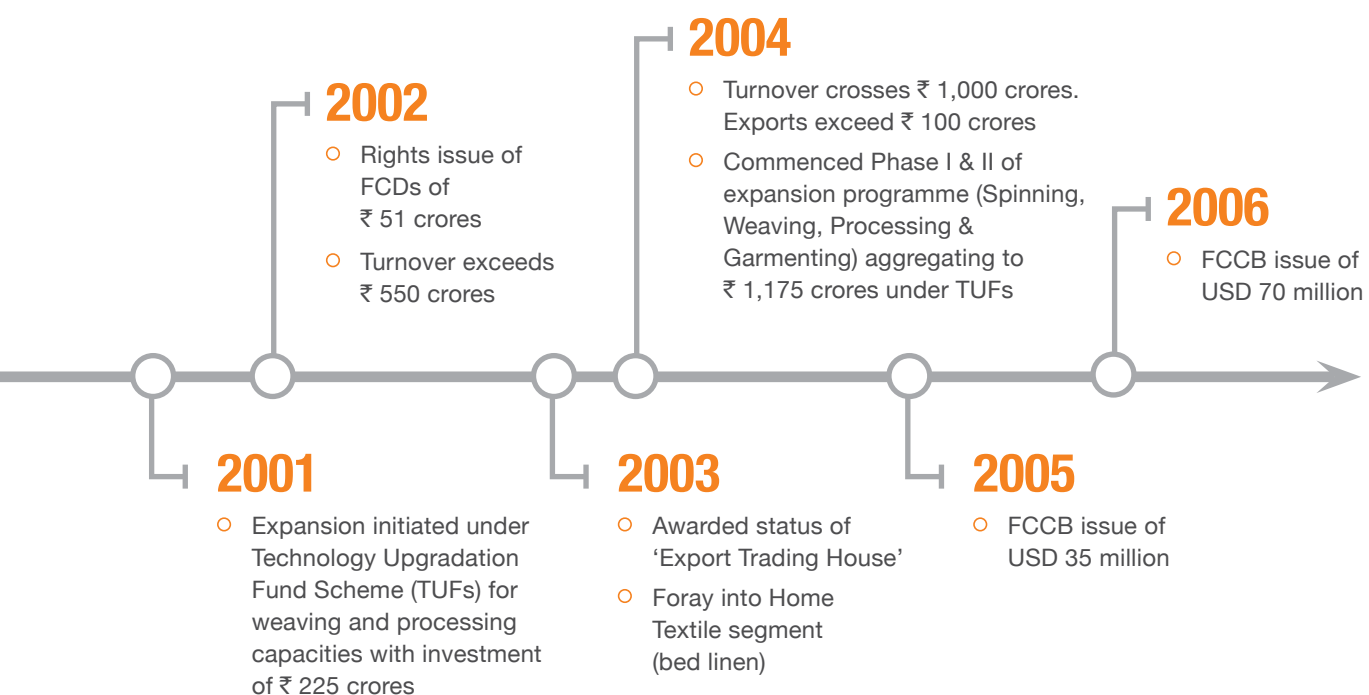
##### **Terry Towel**

263/P1/P1 and 251/2/P1 Balitha,  
Taluka Pardi, Dist. Valsad  
Gujarat

# Our Journey So Far







## Our Journey So Far

