



BEYOND CONSOLIDATION

27th Annual Report 2012-13



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A STRONG FOUNDATION

For over 25 years, we have lived and breathed textiles. Our concerted, continuing focus on building and consolidating our competitive strengths in our core business domain has made us arguably India's largest vertically integrated textile company. Today, as we move onwards into the next phase of growth, we are looking Beyond Consolidation.

BEYOND CONSOLIDATION

Having divested a major portion of our interests in realty and with a strategy in place to exit retail, we are now focussed on the textiles business in a very targeted manner. By doing so, we are addressing the challenges that will deleverage our balance sheet, enabling us to focus our capital and energies on the opportunities unfolding in the textile business globally. We are now ready to write the next chapter of growth at Alok. Beyond Consolidation.

Alok Industries at a Glance

Alok Industries is possibly the largest vertically integrated textile company in India, having significant global scale manufacturing facilities across the cotton and polyester value chains. Our integrated manufacturing process gives us immense competitive advantage when it comes to controlling both cost as well as quality of the products we market. Our competitive pricing, customer-friendly service and ability to turn around large volumes within record time makes us a partner of choice for blue chip international customers comprising world renowned retailers, as well as importers and brands. Our focus on R&D has enabled us to expand into value-added segments and offer Innovative Textile Solutions.

Five core divisions



Cotton Yarn



Apparel Fabric



Home Textiles



Garments



Polyester Yarn



**29,000 +
Employees**

**90
Countries**

US, Europe, Latin
America, Asia & Africa



**26%
Exports**



**Innovative
Textile
Solutions**

Our Philosophy

Our Vision

To be the world's best integrated textile enterprise, driven by research & innovation, with a leadership position across products & markets, while exceeding customer & stakeholder expectations

The barometer of our success would be the ROCE

Our Values

- Customer Satisfaction
- Passionate About Excellence
- Develop Human Capital
- Fair To All
- Concern For The Environment And The Community
- Safety And Health
- Responsible Corporate Citizen

Our Mission

We will:

- Be a knowledge leader & an innovator in our businesses
- Maximise people development initiatives
- Optimise use of all resources
- Become a process driven organisation
- Exceed compliance and global quality standards
- Actively explore potential market & products
- Offer innovative, customised and value-added services to our customers
- Be an ethical, transparent and responsible global organisation

General Information

Bankers

- Allahabad Bank
- Andhra Bank
- Axis Bank Limited
- Bank of Baroda
- Bank of India
- Bank of Maharashtra
- Canara Bank
- Central Bank of India
- Corporation Bank
- DBS Bank Limited
- Dena Bank
- Export Import Bank of India
- Indian Bank
- IDBI Bank Limited
- Indian Overseas Bank
- ING Vysya Bank Limited
- Oriental Bank Of Commerce
- Punjab National Bank
- Standard Chartered Bank
- State Bank of Bikaner & Jaipur
- State Bank of Hyderabad
- State Bank of India
- State Bank of Mysore
- State Bank of Patiala
- State Bank of Travancore
- Syndicate Bank
- The Jammu & Kashmir Bank Limited
- The Federal Bank Limited
- The Karur Vysya Bank Limited
- UCO Bank
- United Bank Of India
- Union Bank Of India
- Vijaya Bank

Statutory Auditors

Deloitte Haskins & Sells LLP
Chartered Accountants

Internal Auditors

Bhandarkar & Co.
Chartered Accountants

Devdhar Joglekar & Srinivasan
Chartered Accountants

N.T. Jain & Co.,
Chartered Accountants

Shah Gupta & Co.
Chartered Accountants

T.R. Chadha & Co.
Chartered Accountants

Legal Advisors & Solicitors

Desai Desai Carimjee & Mulla

Executive Director & Chief Financial Officer

Sunil O. Khandelwal

Executive Director & Secretary

K. H. Gopal

Demat ISIN Number in NSDL & CSDL

Equity Shares - INE 270A01011

Website Address

www.alokind.com

E-mail Address

info@alokind.com

Registered Office

17/5/1 & 521/1 Rakholi/ Saily,
Silvassa-396230
Union Territory of Dadra and
Nagar Haveli

Corporate Office

Tower B, 2nd and 3rd Floor,
Peninsula Business Park,
G. K. Marg, Lower Parel,
Mumbai - 400 013

Marketing Offices

DOMESTIC

Delhi

F-2/9, 1st Floor, Okhla Industrial
Estate Phase I
New Delhi - 110 020

Bengaluru

8-3/1, Pentafor Tower,
Langford Town, Shanti Nagar,
Langford Road
Bengaluru - 560 025

Chennai

156, First Floor, Doshi Towers
Poonamallee High Road, Kilpauk,
Chennai - 600 010

OVERSEAS

Sri Lanka

26, Hallmark Building, Vajira Road,
Colombo - 04,
Sri Lanka

Bangladesh

Asset Rosedale,
Unit B1 (1st floor),
House # 2 Road,
55, Gulshan Avenue,
Gulshan - 2, Dhaka - 1212,
Bangladesh

China

Room No 701,
Youngong Communication Plaza,
East Wing Building, Zheijiang,
China

Dubai

6 WA, 232, 2nd Floor,
P. O. Box 54917,
Dubai Airport Free Zone

USA

1) 7 West, 34th Street,
Suite # 607,
New York NY- 10001

2) 123 Oaklawn Avenue,
DALLAS, TX 75207

Czech Republic

Husova 734,
508 01 Horice Czech Republic

British Virgin Islands

Pasea Estate, Road Town,
Tortola British Virgin Islands

Store Twenty One

Unit 1, Plot C1
Central Boulevard,
Blythe Valley Business Park
Solihull - B90 8AH, UK

Listing & Code

BSE Limited (521070)
National Stock Exchange of India
Limited (ALOKTEXT EQ)

**Registrar & Share
Transfer Agent**

Link Intime India Private Limited
C-13 Pannalal Silk Mill Compound,
L.B.S. Marg, Bhandup (West),
Mumbai - 400 078

WORKS

Spinning

412 (15) Saily, Silvassa,
Union Territory of Dadra &
Nagar Haveli

Weaving

- a) 17/5/1 & 521/1, Rakholi / Saily,
Silvassa, Union Territory of
Dadra & Nagar Haveli.
- b) 209/1 & 209/4, Dadra,
U. T. of Dadra and Nagar Haveli.
- c) Babla Compound, Kalyan Road,
Bhiwandi - Dist. Thane

Processing

- a) 254, 261, 268, Balitha,
Taluka Pardi,
Dist. Valsad, Gujarat
- b) C-16/2, Village Pawane,
TTC Industrial Area, MIDC,
Navi Mumbai Dist. Thane.

Knitting

412 (15) Saily, Silvassa
Union Territory of Dadra &
Nagar Haveli

Hemming

103/2, Rakholi, Silvassa,
Union Territory of Dadra &
Nagar Haveli

Polyester Yarn

17/5/1, 521/1, Rakholi / Saily and
409/1 Saily Silvassa,
Union Territory of
Dadra & Nagar Haveli

Garments

- a) 374/2/2, Saily,
Silvassa Khanvel Road,
Union Territory of Dadra &
Nagar Haveli.
- b) 17/5/2, Rakholi, Silvassa,
Union Territory of Dadra &
Nagar Haveli

- c) 273/1/1,
Hingraj Industrial Estate,
Atiawad, Daman, Union Territory
- d) 50/P2, 52/P1, Morai,
Taluka Pardi,
Dist. Valsad, Gujarat

Packaging

87/1 and 96/1 Village Falandi,
Silvassa
Union Territory of Dadra &
Nagar Haveli.

Home Textiles

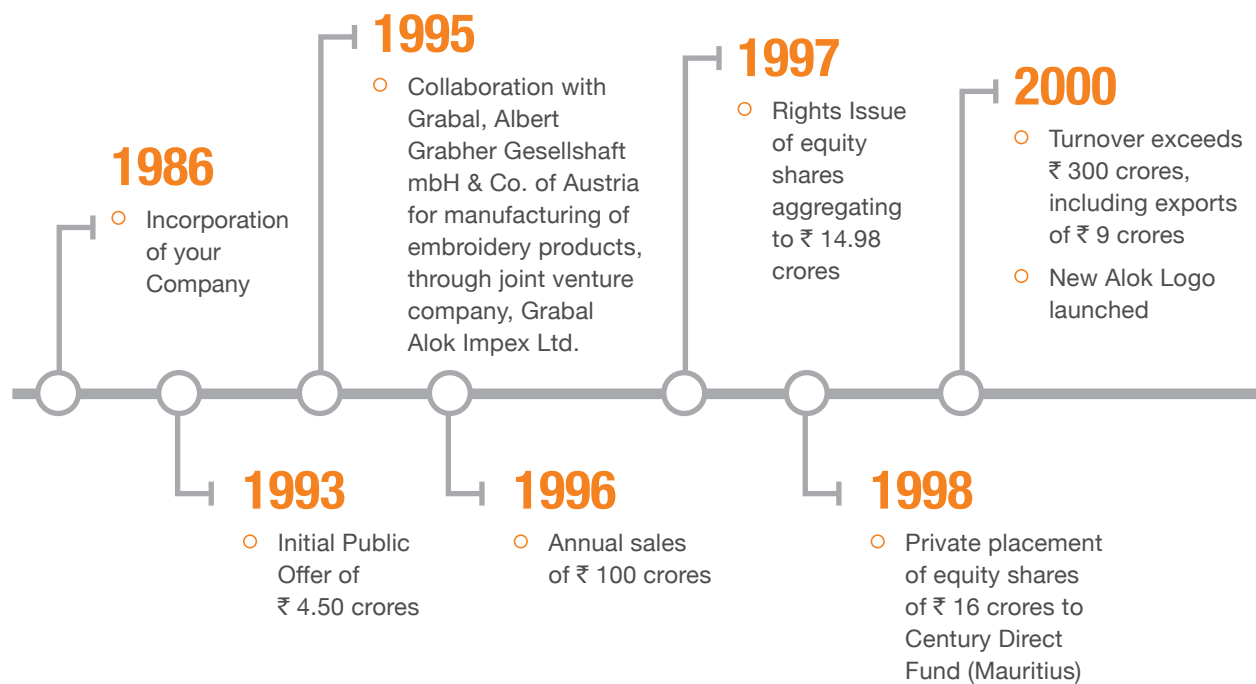
Bed Linen

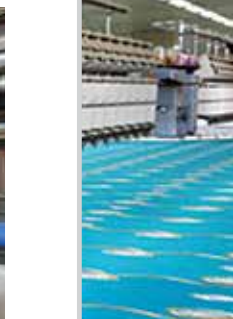
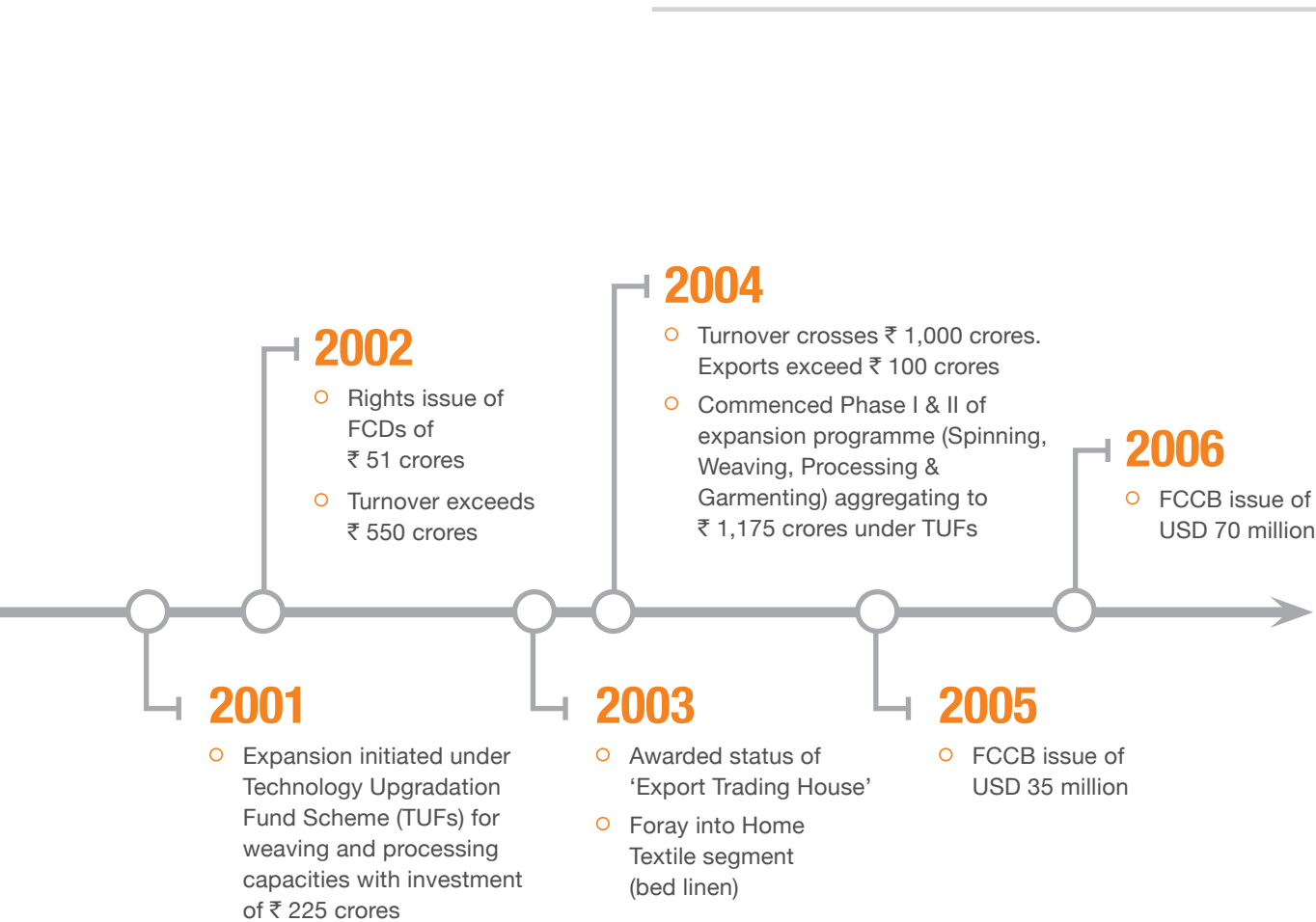
- a) 374/2/2, Saily, Silvassa
Union Territory of Dadra &
Nagar Haveli
- b) 149/150, Morai Taluka,
Pardi, Dist. Valsad,
Gujarat

Terry Towel

263/P1/P1 and 251/2/P1 Balitha,
Taluka Pardi, Dist. Valsad
Gujarat

Our Journey So Far





Our Journey So Far

