838D ANNUAL REPORT



# Managing uncertainty. Moving ahead.

ANNUAL REPORT 2019-20



# **PREVENTION IS BETTER**

# INTRODUCING AMPUTANJAN ANOGERMS MOGERMS HAND SANITIZER

ADVANCED

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# **OUR VALUES**

- Commitment towards interest of all stakeholders-customers, employees, shareholders & community.
- To achieve leadership position in all our businesses.
- We never compromise on our ethics and this is reflected in all our actions.
- We strive to provide a culture that accepts new ideas, embraces change and rejects bureaucracy and small-mindedness.

# Corporate Information

Board of Directors	S Sambhu Prasad Dr. Pasumarthi S N Murthi Dr. H B N Shetty Dr. (Ms.) Marie Shiranee Pereira Dr. S Vydeeswaran G Raghavan V Swaminathan	Chairman & Managing Director Non-executive Director Non-executive Independent Director Non-executive Independent Director Non-executive Independent Director Non-executive Independent Director Non-executive Independent Director				
Key Managerial Personnel	N Swaminathan M Srinivasan	Chief Financial Officer Company Secretary & Compliance Officer				
Management Team	R Narayanan S Jeyakanth Dr. J Ravichandran P Kannan	Chief Sales Officer Chief Operating Officer (Supply Chain & Product Delivery) General Manager - QC/QA/R&D General Manager - HR and Administration				
Statutory Auditors	B S R & Co. LLP Chartered Accountants KRM Tower, 1st & 2nd Floor, No. 1, I	Harrington Road, Chetpet, Chennai - 600 031.				
Bankers	HDFC Bank Limited Yes Bank Limited Punjab National Bank ICICI Bank Limited					
Registered Office	No.103 (Old No.42-45), Luz Church Mylapore, Chennai - 600 004. Telephone : 044-2499 4164 / 2499 4 Fax : 044-2499 4585 E-mail : shares@amrutanjan.com Website : www.amrutanjan.com					
Corporate Identity Number	L24231TN1936PLC000017					
Factories	Alathur, Kancheepuram District, Tam Uppal, Hyderabad, Telangana Aranvoyal Village, Tiruvallur District,					
Registrar & Transfer Agent	Cameo Corporate Services Limited "Subramaniam Building" No.1, Club House Road, Chennai - 600 002. Telephone : 044-2846 0390 (5 Lines), Fax : 044-2486 0129 E-mail : investor@cameoindia.com					

# TEN YEAR RECORD

(Rs.in lakhs)

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Particulars	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
Net Sales	26,147.67	25,322.73	22,153.46	21,719.11	19,192.25	17,062.11	14,440.37	14,209.16	14,038.22	10,775.39
Other Income	832.13	713.09	602.45	724.61	573.05	469.43	283.71	426.64	449.26	483.22
Total Income	26,979.80	26,035.82	22,755.91	22,443.72	19,765.30	17,531.54	14,724.08	14,635.80	14,487.48	11,258.61
Profit Before Tax (PBT)	3,445.39	3,468.39	3,279.38	3,363.58	3,456.19	2,638.69	2,125.34	1,779.43	1,889.00	1,608.22
Provision for Taxation:										
Current tax & short Provision of earlier years	943.00	1,023.00	1,320.00	1,167.18	1,163.76	920.00	715.00	589.93	650.00	416.43
Deferred Tax	(5.94)	(6.04)	(37.92)	16.49	50.64	7.18	(41.97)	(22.46)	(117.49)	101.97
Profit after Tax (PAT)	2,508.33	2,451.43	1,997.30	2,179.91	2,241.79	1,711.51	1,452.31	1,211.96	1,356.49	1,089.82
Dividend	920.76*	570.00	562.69	321.54	562.68	511.54	467.69	438.46	438.46	443.81
Property, Plant & Equipment & Non current Investments	4,430.98	4151.14	3,512.35	3,526.44	3,670.37	3,056.03	2,960.08	4,790.09	5,394.60	10,069.30
Deferred Tax Asset	439.97	424.15	394.88	347.15	343.05	-	-		-	-
Other Financial assets & other Non Current Assets	3,081.54	224.35	582.73	529.41	222.88	-	-	-	-	-
Net Current Assets	8,675.76	10,350.13	8,897.48	7,838.44	6,226.24	7,569.22	7,487.71	5,502.08	4,970.80	3,270.05
Total	16,628.25	15,149.77	13,387.44	12,241.44	10,462.54	10,625.25	10,447.79	10,292.17	10,365.40	13,339.35
Represented by:										
Share Capital	292.31	292.31	292.31	292.31	292.31	292.31	292.31	292.31	292.31	303.00
Reserves	15,650.25	14,281.32	12,573.60	11,279.00	9,527.78	10,192.19	9,399.86	8,494.72	7,794.61	9,989.29
Net Worth	15,942.56	14,573.63	12,865.91	11,571.31	9,820.09	10,484.50	9,692.17	8,787.03	8,086.92	10,292.29
Loans	-	-	-	248.28	250.00	-	550.00	1,257.54	2,008.42	2,662.69
Non Current Liabilities	685.69	576.14	521.53	421.85	392.45	-	-	-	-	-
Deferred Tax Liability	-	-	-	-	-	140.75	205.62	247.60	270.06	384.37
Total	16,628.25	15,149.77	13,387.44	12,241.44	10,462.54	10,625.25	10,447.79	10,292.17	10,365.40	13,339.35
Earnings per share (Rs.)	8.58	8.38	6.83	7.46	15.34	11.83	9.94	8.29	45.71	35.97
Book value per share (Rs.)	54.54	49.86	44.01	39.59	67.19	71.74	66.32	62.46	276.67	339.58
Face value per share (Rs.)	1.00	1.00	1.00	1.00	2.00	2.00	2.00	2.00	10.00	10.00
Dividend (%)	210.00	215.00	195.00	192.50	192.50	175.00	160.00	150.00	150.00	150.00

\* This represents the amount of two interim dividends paid for FY 2019-2020 & final dividend paid for FY 2018-2019.

Note : The Company has adopted IND AS from FY ended March 31,2018. Accordingly the details provided above are as per IND AS from April01,2016.













AMRUTANJAN PAIN RANGE

Pain Balm Classic Headache & Cold Remedy













## New Maha Strong Pain Balm Faster relaxation from pain





Pain





Pe-



# **Cold Rub**

- Mild formation
- Hydrocarbon-based formulation
- Carbon-specialized oils



carbon b









### Cough Syrup Relief Cough Syrup provides

"5 Symptom" action. It is non-drowsy and non-alcoholic.





### **Inhaler** Provides fast relief from nasal congestion.





# Swas Mint

Refreshing mint which soothes the throat and gives cooling effect