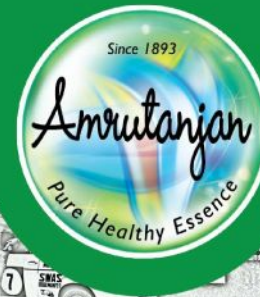


# A LEGACY OF CARE. TRUSTED BY GENERATIONS.



### WOMEN'S HYGIENE

**Confly**

Confly Sanitary Napkins

High Quality Soft 100% Cotton, absorbent for longer lasting comfort and dryness. Amrutanjan's Confly Sanitary Napkins are made from 100% cotton, soft and absorbent. They are designed to keep you comfortable and dry throughout your period. Confly Sanitary Napkins are available in two sizes: Regular and Super. They are also available in two colors: White and Blue. Confly Sanitary Napkins are a trusted choice for women's hygiene.

### அமிர்தாஞ்சனம்

அமிர்தாஞ்சனம்

அமிர்தாஞ்சனம்

அமிர்தாஞ்சனம்

### சனியம் எதிர்வினம் அமிர்தம்

அமிர்தம்

அமிர்தம்

அமிர்தம்

### அமிர்தாஞ்சனம்

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### Amrutanjan's Bagnoli

Amrutanjan's Bagnoli

Amrutanjan's Bagnoli

Amrutanjan's Bagnoli

### அமிர்தாஞ்சனம்

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அமிர்தாஞ்சனம்

### AMRUTANJAN ADVANCED BACK PAIN + RANGE

AMRUTANJAN ADVANCED BACK PAIN + RANGE

AMRUTANJAN ADVANCED BACK PAIN + RANGE

AMRUTANJAN ADVANCED BACK PAIN + RANGE

### AMRUTANJAN For Safe Fast Soothing Relief from COLDS & COUGHS

AMRUTANJAN For Safe Fast Soothing Relief from COLDS & COUGHS

AMRUTANJAN For Safe Fast Soothing Relief from COLDS & COUGHS

AMRUTANJAN For Safe Fast Soothing Relief from COLDS & COUGHS

### அமிர்தாஞ்சனம்

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அமிர்தாஞ்சனம்

அமிர்தாஞ்சனம்

### ELECTRO ORS REHYDRATE, Feel alive

ELECTRO ORS REHYDRATE, Feel alive

ELECTRO ORS REHYDRATE, Feel alive

ELECTRO ORS REHYDRATE, Feel alive

### அமிர்தாஞ்சனம்

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அமிர்தாஞ்சனம்

### AMRUTANJAN at home?

AMRUTANJAN at home?

AMRUTANJAN at home?

AMRUTANJAN at home?

### AMRUTANJAN at home?

AMRUTANJAN at home?

AMRUTANJAN at home?

AMRUTANJAN at home?

### அமிர்தாஞ்சனம்

அமிர்தாஞ்சனம்

அமிர்தாஞ்சனம்

அமிர்தாஞ்சனம்

### AMRUTANJAN gets rid of painful ailments before they get serious

AMRUTANJAN gets rid of painful ailments before they get serious

AMRUTANJAN gets rid of painful ailments before they get serious

AMRUTANJAN gets rid of painful ailments before they get serious

### அமிர்தாஞ்சனம்

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அமிர்தாஞ்சனம்

### AMRUTANJAN RINGWORM OINTMENT

AMRUTANJAN RINGWORM OINTMENT

AMRUTANJAN RINGWORM OINTMENT

AMRUTANJAN RINGWORM OINTMENT

### AMRUTANJAN

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### AMRUTANJAN

AMRUTANJAN

AMRUTANJAN

AMRUTANJAN

### Amrutanjan Roll On For headaches on-the-go

Amrutanjan Roll On For headaches on-the-go

Amrutanjan Roll On For headaches on-the-go

Amrutanjan Roll On For headaches on-the-go

### அமிர்தாஞ்சனம்

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அமிர்தாஞ்சனம்

### AMRUTANJAN DONT STOP PAIN

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## WOMEN'S HYGIENE



### Comfy Sanitary Napkin

With Comfy Snug Fit, stay protected for longer while feeling clean and dry throughout the day. Its snug fit and soft design gently hugs your body, adapting easily to your movements, leaving you worry free.

- Dry top sheet for clean and dry feeling for longer
- Anti-leak system avoids leakage on tips and sides of the napkin
- Rapid suction funnels absorb rapidly for maximum comfort
- Bigger wings prevent leakage and keep the napkin in place
- Ultra-thin napkins for maximum comfort and odour free experience
- Super Gel Lock core for leak protection for up to 12 hours







## CONTENTS

|   |    |
|---|----|
| Our Values                                | 2  |
| Corporate Information                     | 3  |
| Ten Year Record                           | 4  |
| Our Products and Services                 | 5  |
| Chairman and Managing Director's Letter   | 17 |
| Notice                                    | 18 |
| Board's Report                            | 29 |
| Management Discussion and Analysis Report | 38 |
| Report on Corporate Governance            | 50 |
| Business Responsibility Report            | 67 |
| Independent Auditors' Report              | 84 |
| Balance Sheet                             | 90 |
| Profit and Loss Account                   | 91 |
| Cash Flow Statement                       | 93 |
| Notes to Financial Statements             | 95 |





# OUR VALUES

- Commitment towards the interest of all stakeholders- customers, employees, shareholders and the community
- To achieve leadership position in all our businesses
- We never compromise on our ethics and this is reflected in all our actions
- We strive to provide a culture that accepts new ideas, embraces change and rejects bureaucracy and small-mindedness.



## Corporate Information

### Board of Directors

|   |   |
|---|---|
| <b>S Sambhu Prasad</b>                                  | <i>Chairman &amp; Managing Director</i>   |
| <b>Dr. Pasumarthi S N Murthi</b>                        | <i>Non-executive Director</i>             |
| <b>Dr. (Ms.) Marie Shiranee Pereira</b>                 | <i>Non-executive Independent Director</i> |
| <b>Dr. S Vydeeswaran</b>                                | <i>Non-executive Independent Director</i> |
| <b>G Raghavan</b>                                       | <i>Non-executive Independent Director</i> |
| <b>Raja Venkataraman</b><br>(Effective from 27.05.2021) | <i>Non-executive Independent Director</i> |
| <b>S Muralidharan</b><br>(Effective from 29.06.2021)    | <i>Non-executive Independent Director</i> |

### Key Managerial Personnel

|                      |   |
|----------------------|---|
| <b>N Swaminathan</b> | <i>Chief Financial Officer</i>                    |
| <b>M Srinivasan</b>  | <i>Company Secretary &amp; Compliance Officer</i> |

### Management Team

|                               |  |
|-------------------------------|--|
| <b>S Jeyakanth</b>            | <i>Chief Operating Officer<br/>(Supply Chain &amp; Product Delivery)</i> |
| <b>Mani Bhagavatheeswaran</b> | <i>Chief Marketing Officer</i>   |
| <b>Dr. J Ravichandran</b>     | <i>General Manager - QC/QA/R&amp;D</i>                                   |
| <b>P Kannan</b>               | <i>General Manager - HR and Administration</i>                           |
| <b>Soumomoy Pal</b>           | <i>General Manager - Information Technology</i>                          |

### Statutory Auditors

**B S R & Co. LLP**  
Chartered Accountants  
KRM Tower, 1st & 2nd Floor, No. 1, Harrington Road, Chetpet, Chennai - 600 031.

### Bankers

**HDFC Bank Limited**  
**Punjab National Bank**  
**ICICI Bank Limited**

### Registered Office

No.103 (Old No.42-45), Luz Church Road  
Mylapore, Chennai - 600 004.  
Telephone : 044-2499 4164 / 2499 4146 / 2499 4465 / 2499 4366  
Fax : 044-2499 4585  
E-mail : [shares@amrutanjan.com](mailto:shares@amrutanjan.com)  
Website : [www.amrutanjan.com](http://www.amrutanjan.com)

### Corporate Identity Number

**L24231TN1936PLC000017**

### Factories

**OTC :** - Alathur, Kancheepuram District, Tamil Nadu  
- Uppal, Hyderabad, Telangana  
**Beverage :** - Aranvoyal Village, Tiruvallur District, Tamil Nadu

### Registrar & Transfer Agent

**Cameo Corporate Services Limited**  
"Subramaniam Building"  
No.1, Club House Road, Chennai - 600 002.  
Telephone : 044-2846 0390 (5 Lines), Fax : 044-2486 0129  
E-mail : [investor@cameoindia.com](mailto:investor@cameoindia.com)



## TEN YEAR RECORD

(Rs.in lakhs)

| Particulars  | 2021             | 2020             | 2019             | 2018             | 2017             | 2016             | 2015             | 2014             | 2013             | 2012             |
|--|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Net Sales  | 33,284.40        | 26,147.67        | 25,322.73        | 22,153.46        | 21,719.11        | 19,192.25        | 17,062.11        | 14,440.37        | 14,209.16        | 14,038.22        |
| Other Income   | 1,132.01         | 832.13           | 713.09           | 602.45           | 724.61           | 573.05           | 469.43           | 283.71           | 426.64           | 449.26           |
| Total Income   | 34,416.41        | 26,979.80        | 26,035.82        | 22,755.91        | 22,443.72        | 19,765.30        | 17,531.54        | 14,724.08        | 14,635.80        | 14,487.48        |
| Profit Before Tax (PBT)                              | 8,190.45         | 3,445.39         | 3,468.39         | 3,279.38         | 3,363.58         | 3,456.19         | 2,638.69         | 2,125.34         | 1,779.43         | 1,889.00         |
| <b>Provision for Taxation</b>                        |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| - Current tax & short provision of earlier years     | 1,973.00         | 943.00           | 1,023.00         | 1,320.00         | 1,167.18         | 1,163.76         | 920.00           | 715.00           | 589.93           | 650.00           |
| - Deferred Tax                                       | 98.41            | (5.94)           | (6.04)           | (37.92)          | 16.49            | 50.64            | 7.18             | (41.97)          | (22.46)          | (117.49)         |
| Profit After Tax (PAT)                               | 6,119.04         | 2,508.33         | 2,451.43         | 1,997.30         | 2,179.91         | 2,241.79         | 1,711.51         | 1,452.31         | 1,211.96         | 1,356.49         |
| Dividend   | 467.70*          | 920.76           | 570.00           | 562.69           | 321.54           | 562.68           | 511.54           | 467.69           | 438.46           | 438.46           |
| Property Plant & Equipment & Non Current Investments | 3,684.35         | 4,430.98         | 4151.14          | 3,512.35         | 3,526.44         | 3,670.37         | 3,056.03         | 2,960.08         | 4,790.09         | 5,394.60         |
| Deferred Tax Asset                                   | 342.50           | 439.97           | 424.15           | 394.88           | 347.15           | 343.05           | -                | -                | -                | -                |
| Other Financial assets & other Non Current Assets    | 1,110.38         | 3,081.54         | 224.35           | 582.73           | 529.41           | 222.88           | -                | -                | -                | -                |
| Net Current Assets                                   | 17,079.50        | 8,675.76         | 10350.13         | 8,897.48         | 7,838.44         | 6,226.24         | 7,569.22         | 7,487.71         | 5,502.08         | 4,970.80         |
| <b>Total</b>   | <b>22,216.73</b> | <b>16,628.25</b> | <b>15,149.77</b> | <b>13,387.44</b> | <b>12,241.44</b> | <b>10,462.54</b> | <b>10,625.25</b> | <b>10,447.79</b> | <b>10,292.17</b> | <b>10,365.40</b> |
| <b>Represented by:</b>                               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| Share Capital  | 292.31           | 292.31           | 292.31           | 292.31           | 292.31           | 292.31           | 292.31           | 292.31           | 292.31           | 292.31           |
| Reserves   | 21,264.16        | 15,650.25        | 14,281.32        | 12,573.60        | 11,279.00        | 9,527.78         | 10,192.19        | 9,399.86         | 8,494.72         | 7,794.61         |
| Net Worth  | 21,556.47        | 15,942.56        | 14,573.63        | 12,865.91        | 11,571.31        | 9,820.09         | 10,484.50        | 9,692.17         | 8,787.03         | 8,086.92         |
| Loans  | -                | -                | -                | -                | 248.28           | 250.00           | -                | 550.00           | 1,257.54         | 2,008.42         |
| Non Current Liabilities                              | 660.26           | 685.69           | 576.14           | 521.53           | 421.85           | 392.45           | -                | -                | -                | -                |
| Deferred Tax Liability                               | -                | -                | -                | -                | -                | -                | 140.75           | 205.62           | 247.60           | 270.06           |
| <b>Total</b>   | <b>22,216.73</b> | <b>16,628.25</b> | <b>15,149.77</b> | <b>13,387.44</b> | <b>12,241.44</b> | <b>10,462.54</b> | <b>10,625.25</b> | <b>10,447.79</b> | <b>10,292.17</b> | <b>10,365.40</b> |
| Earnings per share (Rs.)                             |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| Basic  | 20.94            | 8.58             | 8.38             | 6.83             | 7.46             | 15.34            | 11.83            | 9.94             | 8.29             | 45.71            |
| Diluted  | 20.93            | 8.58             | 8.38             | 6.83             | 7.46             | 15.34            | 11.83            | 9.94             | 8.29             | 45.71            |
| Book value per share (Rs.)                           | 73.75            | 54.54            | 49.86            | 44.01            | 39.59            | 67.19            | 71.74            | 66.32            | 62.46            | 276.67           |
| Face value per share (Rs.)                           | 1.00             | 1.00             | 1.00             | 1.00             | 1.00             | 2.00             | 2.00             | 2.00             | 2.00             | 10.00            |
| Dividend (%)   | 420.00**         | 210.00           | 215.00           | 195.00           | 192.50           | 192.50           | 175.00           | 160.00           | 150.00           | 150.00           |

\* This represents the amount of two interim dividends paid for FY 2020-21. Provision has not been considered for the proposed final dividend for FY 2020-21.

\*\* Includes a final dividend of Rs.2.60 (260%) per equity share (F.V. Re 1 each) recommended by the Board of Directors for the financial year ended 31st March 2021.

Note : The Company has adopted IND AS from FY ended March 31,2018. Accordingly the details provided above are as per IND AS from April01,2016.





# ADVANCED<sup>®</sup> **BACK PAIN** **+ RANGE**



\*Starts  
Working in

**\*HOT ACTION**  
**HEAT THERAPY**



**PAIN RELIEF + PATCH**



**SPRAY**



30g / 80g

**ROLL ON**



50ml

**LOTION**



30ml



\*Nelson study  
Visit [www.amrutanjani.com](http://www.amrutanjani.com)

**USED FOR**



*Back pain*



*Neck pain*



*Shoulder pain*



*Knee pain*



## AMRUTANJAN PAIN RANGE

### Pain Balm Extra Power

Classic headache and cold remedy

\*STARTS WORKING IN  
**1 MIN\***

\*PAIN RELIEF UP TO  
**8 HRS\***



1ml



8ml



27.5ml



50ml



### Strong Pain Balm

For headache and back pain

\*STARTS WORKING IN  
**1 MIN\***

\*PAIN RELIEF UP TO  
**8 HRS\***



1ml



4ml



8ml



27.5ml



50ml



\*Based on clinical study conducted in August 2020.



## AMRUTANJAN PAIN RANGE

### New Maha Strong Pain Balm

Faster relaxation from body pain



8ml



\*Based on clinical study conducted in August 2020.

### Roll-on

Faster relaxation from headaches on-the-go

India's No.1 Roll-On



Easy to carry



High Pure Menthol  
& cooling effect



Instant relief



Stain free and  
refreshing aroma



5ml



10ml

Advanced Roller Ball  
Technology





# ADVANCED<sup>#</sup> **PAIN RELIEF** + PATCH

— India's 1st Hydrogel Patch with —

UP TO  
TARGETED  
PAIN RELIEF **8**<sup>HRS\*</sup>



**\*HOT ACTION**  
HEAT THERAPY



HIGH PURE NATURAL  
MENTHOL 5%



NON-MESSY



\*AHCL internal study in 2020

Also Available at:

