



EXPANDING
POSSIBILITIES

ENABLING INVESTMENT WITH
TECHNOLOGY AND REACH



LISTING CEREMONY 05 OCTOBER, 2020



Dinesh D. Thakkar, CMD, Angel Broking Limited and **Vikram Limaye**, MD and CEO,
National Stock Exchange of India Limited

LISTING CEREMONY 05 OCTOBER, 2020



Dinesh D. Thakkar, CMD, Angel Broking Limited and **Vinay Agrawal**, Whole-time Director and CEO (up to 17 April, 2021),
Angel Broking Limited

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THANK YOU
INVESTORS FOR YOUR
OVERWHELMING
RESPONSE TO THE IPO.

LISTING DATE
05 October, 2020

IPO OFFER PRICE
₹ 305 - ₹ 306 per equity share

SUBSCRIPTION
3.94x times

MARKET CAPITALISATION AS
AT 31 MARCH, 2021
₹ 23,828 million

BSE CODE
543235

NSE SYMBOL
ANGELBRKG

BLOOMBERG CODE
ANGELBRK:IN



Please find our online version at:
<https://www.angelbroking.com/investor-relations>

Disclaimer: This document contains statements about expected future events and financials of Angel Broking Limited (ABL), which are forward looking. By their nature, forward-looking statements require the Company to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that the assumptions, predictions, and other forward-looking statements may not prove to be accurate. Readers are cautioned not to place undue reliance on forward-looking statements as a number of factors could cause assumptions, actual future results, and events to differ materially from those expressed in the forward-looking statements. Accordingly, this document is subject to the disclaimer and qualified in its entirety by the assumptions, qualifications and risk factors referred to in the Management's Discussion and Analysis of this Annual Report.

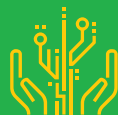
TECHNOLOGY
IS CHANGING,
EXPANDING, AND
TRANSFORMING
EVERY SPHERE OF
OUR LIVES, RIGHT
FROM HOW WE WORK
AND LIVE TO HOW WE
SAVE AND INVEST.

Millennials, who trust technology, are taking the seat as decision-makers. Their expectation as consumers is on a rise. Growing internet base, rising incomes, growing urbanisation and consumerism is paving way for new possibilities in the Fintech space. Together these are making the millennials and first-time retail investors aspire for more. There is an evident increase in investible wealth and a consequent surge in demand for easy access to high-performing and faster financial services.

With technology becoming mainstream, digital platforms offering broking services have gained even more significance. At Angel Broking Limited (ABL), we have leveraged our technological prowess and built a scalable and sustainable digital business model. Our comprehensive financial product suite and expert perspectives cater to the evolving needs of our clients. Through innovative digital platforms, we help investors achieve their goals while enhancing their trading journey.

As the economy recovers, equity market performs better and investor confidence strengthens, we are anticipating growth momentum to persist. There is a discernible prevalence of opportunities ready to be tapped in the Tier II, III and beyond cities. The possibilities are definitely expanding and we are ready to explore.

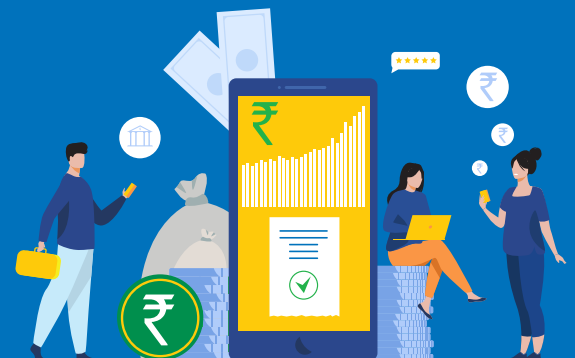
IMPRESSIVE **100%** OF DIRECT
CLIENTS ACQUIRED DIGITALLY, WITH
NO BRANCH NETWORK



ROBUST OVERALL RETAIL EQUITY
TURNOVER MARKET SHARE OF **16.0%**



SERVING MORE THAN
4.1 MILLION CLIENTS



PERFORMANCE

PARAMETERS THAT SPELL EXCELLENCE

₹ **12,990** million
TOTAL INCOME FOR
FY 2020-21

₹ **2,981** million
PROFIT AFTER TAX FOR
FY 2020-21[#]

₹ **38.8**
EARNINGS PER SHARE

₹ **11,310** million
NETWORTH AS ON
31 MARCH 2021

34.6 %
RETURN ON EQUITY
FOR FY 2020-21

₹ **12.9**
DIVIDEND PER SHARE

2,908
HUMAN CAPITAL

10.3^{*} million
MOBILE APPLICATION
DOWNLOADS

*This is for Angel Broking Mobile App and Angel BEE Mobile App combined
#From Continuing Operations



2.4 million
GROSS ACQUISITIONS
IN FY 2020-21

1.6 million
NSE ACTIVE CLIENT BASE
AS ON MARCH 2021

₹ 2.0 trillion
AVERAGE DAILY TURNOVER
IN FY 2020-21

97.9 %
PINCODES ACROSS INDIA
WITH ANGEL BROKING CLIENTS

16.0 %
OVERALL RETAIL EQUITY ADTO
MARKET SHARE IN FY 2020-21

8.3 %
NSE ACTIVE CLIENT
MARKET SHARE

16.2 %
MARKET SHARE IN INCREMENTAL
DEMAT ACCOUNTS

15,000 +
NO. OF AUTHORISED
PERSONS

Corporate Overview

Statutory Reports

Financial Statements

Numbers are for consolidated financials and rounded off

ANGEL BROKING LIMITED

NAME THAT SPELLS DIGITAL PROWESS

Incorporated in 1996, Angel Broking Limited ('ABL' or 'Company' or 'we') is a technology-led financial services company. It offers broking and advisory services, margin funding, loans against shares and financial products distribution. Backed by a rich legacy of over two decades and exemplary leadership, the Company today is one of the largest retail broking houses in India in terms of active clients on NSE. It is focused towards facilitating advanced digital experience for its clients through its digital prowess.

25

YEARS OF RICH LEGACY

No. 1

STOCK BROKING HOUSE
IN AUTHORISED PERSONS
REGISTERED WITH NSE

4th Largest

STOCK BROKING HOUSE IN
NSE ACTIVE CLIENTS

3rd Largest

INCREMENTAL NSE ACTIVE
CLIENT BASE

4.1 million

OPERATIONAL BROKING
ACCOUNTS*

* as of 31 March, 2021

The Company is dedicated towards fulfilling the diverse investment aspirations of its growing clients. It helps achieve its clients' goals using its advanced technology, integrated processes and financial expertise. The Company provides broking and allied services through state-of-the-art digital trading platforms, mobile applications and a robust network of over 15,000 Authorised Persons. It also offers user-friendly online platforms powered by ARQ – a rule-based

investment advisory engine. These digital tools let clients enjoy a seamless trading and investment experience.

ABL strives to constantly accelerate growth. It aims to deliver enhanced client experience by reinforcing its technological architecture and expanding reach.

The Company is well-placed to reap benefits from the development of Indian financial markets, prominence of digitalisation, and superior returns from such financial investments.



OUR VISION

To become the most preferred full stack Fintech platform for digital natives in India



OUR MOTTO

To develop an integrated ecosystem, incubating innovation, to deliver exceptional product and service to our clients

OUR COMPETITIVE FINANCIAL PRODUCTS AND SERVICE OFFERINGS

BROKING SERVICES

RESEARCH SERVICES

INVESTMENT ADVISORY

MARGIN TRADING FACILITY

LOAN AGAINST SHARES

**DISTRIBUTION OF THIRD
PARTY FINANCIAL PRODUCTS**

INVESTOR EDUCATION

OUR STRATEGIC JOURNEY OF OVER TWO DECADES[#]

*ADTO: Average Daily Turnover

