

# **Board of Directors**

Shri K.V.Vishnu Raju Chairman

Shri R.Ravichandran Wholetime Director

Shri P.V.R.L.Narasimha Raju Director
Shri S.Ram Kumar Director
Shri K.Hari Babu Director
Smt.K.Anuradha Director
Shri K.Aditya Vissam Director
Shri P.Ranqanath Director

Shri B.Rajasekhar CFO

Ms. R.K.Pooja Company Secretary

### 34th Annual General Meeting

Date : 29<sup>th</sup> September 2018

Time : 10.30 AM

Venue : Administrative Building, Dr. B.V.Raju

Foundation, Vishnupur, Bhhimavaram,

W.G.District

## CIN: L65910AP1983PLC004005

### Registered Office:

Vishnupur, Garagaparru Road, Bhimavaram – 534 202 West Godavari District, Andhra Pradesh

### Corporate Office:

'Anjani Vishnu Centre' Plot No 7 & 8, Nagarjuna Hills, Panjaqutta, Hyderabad-500 082

### Auditors:

M. Anandam & Co., 7 A, Surya Towers, Sardar Patel Road Secunderabad – 500 482.

### Secretarial Auditors:

D. Hanumanta Raju & Co. Company Secretaries, B-13, F-1, P.S.Nagar, Vijayanagar Colony, Hyderabad - 500 057

Bankers: Indian Bank

#### Share Registrars and Transfer Agents:

M/s. Karvy Computershare Private Limited Karvy Selenium Tower No. B, Plot No. 31-32, Gachibowli, Financial District Nanakramguda, Hyderabad - 500 032.

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# NOTICE

Notice is hereby be given that the 34th Annual General Meeting of the Members of the Company will be held on Saturday, the 29th September, 2018 at 10.30 A.M at Administrative Building, Dr.B.V.Raju Foundation, Vishnupur, Bhimavaram, W.G.District-534202 to transact the following items of business:

### ORDINARY BUSINESS:

- 1. To receive, consider and adopt the Audited Balance Sheet as at March 31, 2018, the Profit & Loss Account and Cash Flow Statement for the year ended on that date together with the Schedules and Notes attached thereto, along with the Reports of Auditors and Directors thereon.
- 2. To appoint a Director in place of Mr. K.Aditya Vissam who retires by rotation and being eligible, offers himself for reappointment as Director.

For and on Behalf of the Board

Place: Hyderabad K.V.Vishnu Raju Date: 31.08.2018 Chairman



#### NOTES

1. A member entitled to attend and vote at the Annual General Meeting (AGM) is entitled to appoint a proxy or proxies to attend and vote instead of himself/herself and such a proxy need not be a member of the company.

The instrument of a proxy, to be effective, should be deposited at the registered office of the company not later than 48 hours before the commencement of the meeting.

A person can act as proxy on behalf of members not exceeding fifty (50) and holding in the aggregate not more than 10% of the total share capital of the company. A member holding more than 10% of the total share capital of the company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.

- Corporate members intending to send their authorised representatives to attend the meeting are requested to send to the company a certified copy of Board Resolution authorising their representative who attend and vote on their behalf at the meeting.
- 3. In case of joint holders attending the meeting, only such joint holders who is higher in the order of names will be entitled to vote.
- 4. Members holding shares in electronic form are requested to intimate immediately any change in their address or bank mandates to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form are requested to advise any change in their address or bank mandates immediately to the registrars of the company, Karvy Computershare Private Limited, Karvy Selenium Tower B, Plot 31-32, Gachibowli, Financial District, Nanakramquda, Hyderabad-500 032.
- 5. Members/Proxies are requested to bring attendance slip filled in for attending the meeting.
- 6. The company has notified that the register of members and share transfer books of the company will remain closed from September 23, 2018 to September 29, 2018 (both days inclusive).
- 7. Members who holds shares in physical form can nominate a person in respect of all the shares held by them singly or jointly. Members who holds shares in single name are advised, in their own interest to avail the nomination facility. Members holding shares in Dematerialised form may contact their respective Depository Participant(s) for recording nomination in respect of their shares.
- 8. Members desiring any information as regard accounts are requested to write to the company on or before September 22, 2018, to the attention of the Compliance Officer so as to enable the company to keep the information ready.
- 9. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities holding shares in electronic form are, therefore, requested to submit their PAN to their Depository
  - Participants with their maintaining their Demat accounts. Members holding shares in physical form can submit their PAN details to the company/Karvy.
- 10. Members who holds shares in physical form in multiple folios in identical names or joint holding in the same order of names are requested to send share certificates to Karvy, for consolidation into a single folio.
- 11. Electronic copy of annual report is being sent to all the members whose email Ids are registered with the company/
  Depositories unless any member has requested for a hard copy of the same. For members who have not registered their
  email address, physical copies of the Annual Report is being sent in the permitted mode.
- 12. To promote green initiative, Members are requested to register their e-mail addresses through their Depository Participants for receiving all communications including Annual Report, Notices, Circulars, etc. From the company electronically. Members holding the shares in physical forms may register their e-mail addresses through the Registrar & Transfer Agent, giving reference of their Folio Number.
- 13. Non- Resident Indian members are requested to inform Karvy about change in their residential status on return to India for permanent settlement.

# 14. Voting through electronic means

Pursuant to the provision of Section 108 and other applicable provision, if any, of the companies Act, 2013 read with Rule 20 of the companies (Management and Administration) Rules, 2014 as amended and Clause 44(3) of the SEBI (Listing Obligations & Disclosures Requirements) Regulations, 2015, the Members are provided with the facility to cast their Votes on resolution through e-voting services provided by Karvy Computershare Private Limited The e- voting period commence on Wednesday, September 26, 2018 (9.00 a.m. IST) and ends on Friday, September 28, 2018 (5.00 p.m. IST). During this period, Members of the company, holding shares either in physical form or in dematerialized form, as on September 22, 2018, may cast their votes electronically. The e-voting module shall be disabled by Karvy for voting thereafter. Once the vote on a resolution is cast by the member, he shall not be allowed to change it subsequently.



### The instructions for Electronic Voting are as under:

### A. For members who receive notice of Annual General Meeting through e-mail:

- i. Open the internet browser by typing the <u>URL: https://evoting.karvy.com.</u>
- ii. Enter the Login credentials (i.e User ID and password). In case of physical folio, User ID will be EVENT number followed by folio number. In case of demat account, User ID will be your DP ID and client ID. However if you are already registerred with Karvy for e-voting you can use your existing user ID and password for casting your vote. If required, please visit <a href="https://evoting.karvy.com.">https://evoting.karvy.com.</a> or contact toll free number 1-800-3454-001 for your existing password.
- iii. After entering these details appropriately, click on "LOGIN".
- iv. Members holding shares in Demat/Physical form will now reach Password Change menu wherein they are required to mandatorily change their login password in the new password field. The new password has to be minimum eight characters consisting of at least one uppercase (A-Z).one lower case (a-z), one numeric value (0-9) and a special character. Kindly notethat this password can be used by the Demat holders for voting for resolution of any other Company on which they are eligible to vote, provided that Company opts for e-voting through Karvy Computershare Private Limited e-voting platform. System will prompt you to change your password and update any contact details like mobile #, email ID etc on 1st login. You may also enter the Secret Question and answer of your choice to retrieve your password in case you forget it. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- v. You need to login again with the new credentials.
- vi. On successful login, system will prompt to select the 'Event' i.e., 'Company Name'.
- vii. On the voting page, enter the number of shares (which represents the number of votes) as on the cut-off date under "FOR/AGAINST" or alternatively, you may partially enter any number in "FOR" and partially "AGAINST" but the total number in "FOR/AGAINST" taken together not exceeding your total shareholding as mentioned herein above. You may also choose "ABSTAIN". If the shareholder does not indicate either "FOR" or "AGAINST" it will be treated as "ABSTAIN" and the shares held will not be counted under either head.
- viii. Shareholders holding multiple folios/demat accounts shall choose the voting process separately for each folio/demat accounts.
- ix. Voting has to be done for each item of the notice separately. In case you do not desire to cast your vote on specific item it will be treated as abstained.
- x. After entering these details appropriately, click on "SUBMIT" tab.
- xi. A Confirmation box will be displayed. Click "OK" to confirm else "CANCEL" to modify. Once you have voted on the resolution, you will not be allowed to modify your vote. During voting period, Members can login any number of times till they have voted on resolution(s).
- xii. Corporate/Institutional Members (corporate /Fls/Flls/Trust/Mutual Funds/Banks, etc) are required to send scan (PDF format) of the relevant Board resolution to the Scrutinizer through e-mail to with copy to evoting@karvy.com. The file scanned image of the Board Resolution should be in the naming format "Corporate Name Event no.

#### B. For members who receive the notice of AGM in physical form:

- Members holding shares either in demat or physical mode who are in receipt of notice in physical form, may cast their votes using the ballot form enclosed to this notice. Please refer instruction given in the said form for details.
- ii. Members may alternatively opt for E-Voting Event Number (EVEN), User ID and password is enclosed. Please follow steps from Sl.No(i) to (xii) under the heading A of Note no.14 above to vote through e-voting platform.

# 15. Voting Facility at AGM:

- i. In addition to the remote e-voting facility as described above, the company shall make a voting facility available at the venue of the Meeting, through ballot form and members attending the meeting who have not already cast their votes by remote e-voting or ballot form as mentioned above shall be able to exercise their right at the meeting.
- ii. Members who have cast their votes by remote e-voting or ballot form prior to the meeting may attend the meeting, but shall not be entitled to cast their vote again

### General Instructions regarding voting:

16. Members can opt for only one mode of voting, i.e. either by Ballot Form or e-voting. In case members cast their votes through both the modes, voting done by e-voting shall prevail and votes cast through Ballot Form shall be treated as invalid.



- 17. Any person who becomes a member of the company after dispatch of the Notice of the meeting and holding shares as on the cut-off date i.e. September 22, 2018, may obtain the User ID and password in the manner as mentioned below:
  - a) If e-mail address or mobile number of the member is registered against folio number/DP ID Client ID, then on home page of <a href="https://evoting.karvy.com">https://evoting.karvy.com</a>, the member may click "Forgot Password" and enter folio number folio number or DP ID Client ID and PAN to generate a password.
  - b) Member may call karvy's toll free number 1-800-3454-001.
  - c) Member may send an e-mail request to pooja.rk@freshchoice.in.
    - If the member is already registered with karvy e-voting platform then he can use his existing user ID and password for casting the vote through remote e-voting
- 18. The voting rights of members shall be in proportion to their shares of paid up equity share capital of the company as on September 22, 2018. A person, whose name is recorded in the register of members or in register of beneficial owners maintained by the depositories as on the cut off date only shall be entitle to avail the facility of remote e-voting or voting the meeting through ballot paper.
- 19. The Company has appointed M/s D. Hanumanta Raju & Co., Practising Company Secretaries, Hyderabad to act as the Scrutinizer to the e-voting process, and voting at the venue of Annual General Meeting in a fair and transparent manner and they have communicated their willingness to be appointed and will be available for same purpose.
- 20. The scrutinizer shall, immediately after the conclusion of voting at the General meeting, first count the votes cast at the meeting, thereafter un block the votes through e-voting in presence of at least two witnesses, not in employment of the company and make, not later than two days from the conclusion of meeting, the consolidated scrutinizer report of the total votes cast in favour or against, if any, and submit the same to the chairman of the company, who shall countersign the same.
- 21. The scrutinizer shall submit his report to the chairman, who shall declare the results of the voting. The results declared along with the scrutinizers report shall be placed on the company's website. And on website of karvy and shall also be communicated to the stock exchanges.
- 22. Subject to receipt of requisite number of votes, resolutions shall be deemed to be passed on the date of meeting i.e September 29, 2018.
- 23. In case a member is desirous of obtaining duplicate ballot form, such member may send an email to evoting@karvy.com by mentioning their folio/ DP ID and Client ID number.



# DIRECTORS' REPORT

To

The Members,

### ANJANI FOODS LIMITED.

Your Directors hereby presents the 34th Annual Report of your Company together with the Audited Statement of Accounts and the Auditors' Report of your company for the financial year ended, 31st March, 2018. The summarized financial results for the year ended 31st March, 2018 are as under:

#### FINANCIAL RESULTS

Amount in Lakhs

Particulars	31-03-2018	31-03-2017
Total income	2,068.46	2,317.94
Operating profit before interest, depreciation and		
tax		
Interest and financial charges	51.11	39.82
Depreciation	67.57	56.78
Profit before taxation	6.45	(78.43)
Provisions for taxation	(23.91)	6.10
Profit / (Loss) after taxation	(17.45)	(72.33)
Transfer to General Reserves	-	-
Provision for dividend	-	-
Provision for dividend tax	-	-
Other Comprehensive Income	(3.23)	-
Balance carried to Balance Sheet	(20.68)	(72.33)

#### REVIEW OF OPERATIONS:

During the period, the total income of the Company decreased to Rs. 2,068.46 lakhs as compared to Rs. 2,317.94 lakhs of the previous year. The net profit before tax for the period is Rs. 6.45 lakhs as compared to net loss of Rs. 78.43 lakhs of the previous year.

#### DIRECTORS' RESPONSIBILITY STATEMENT

The Board of Directors confirm that in the preparation of Profit & Loss Account for the year end and Balance Sheet as at that date ("Financial Statements") that:

- (a) in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- (b) the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit and loss of the company for that period;
- (c) the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;



- (d) the directors had prepared the annual accounts on a going concern basis; and
- (e) The directors, in the case of a listed company, had laid down internal financial controls to be followed by the company and that such internal financial controls are adequate and were operating effectively.
- (f) The directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

### DISCLOSURES UNDER SECTION 134 OF THE COMPANIES ACT, 2013

### 1. State of affairs of the company:

The Company deals in the business of Food and Beverages segment. During the year, the Company's Income has decreased which is reflected in the financial results of the Company. The company is in the process of expanding its business and strengthening its retail presence by increasing the outlets.

### 2. Amounts, if any, they proposed to carry to any reserves:

In view of the loss, your Board of Directors does not appropriate any amount to be transferred to General Reserves during the year under review.

#### 3. Dividend:

In view of the loss, the Directors have not recommended any dividend for the year.

#### 4. Deposits:

Your company has not accepted any public deposits as such; no amount on account of principal or interest on public deposits was outstanding as on the date of the Balance Sheet.

### 5. Number of meetings of the Board:

Secretarial Standards as applicable have been complied with. Seven meetings of the board were held during the year as per the details given below:

S. No.	Date of Meeting	Total No. of Directors on the Date of Meeting	No. of Directors attended	% of Attendance
1.	29.05.2017	8	8	100
2.	16.06.2017	8	8	100
3.	13.09.2017	8	8	100
4	30.11.2017	8	8	100
5.	14.12.2017	8	8	100
6.	12.01.2018	8	8	100
7.	14.02.2018	8	8	100

#### 6. Board Evaluation:

The Company has devised a Policy for performance evaluation of Independent Directors, Board, Committees and other individual Directors pursuant to the provisions of the Act

The performance of the Board was evaluated by the Board after seeking inputs from all the directors on the basis of the criteria such as the Board composition and structure, effectiveness of board processes, information and functioning, etc.

In a separate meeting of Independent Directors, performance of Non- Independent directors, performance of the Board as a whole and performance of the Chairman was evaluated, taking into accounts the views of Executive Directors and Non-Executive Directors. The same was discussed in the board meeting that followed the meeting of the Independent Directors, at which the performance of Board, its committee and individual directors was also discussed.



### 7. Policy on Directors' appointment and remuneration and others details:

The company's policy on Directors appointment and remuneration and other matters provided in section 178 of the Companies Act are as under:

#### NOMINATION AND REMUNERATRION POLICY OF ANJANI FOODS LIMITED

#### INTRODUCTION

The Remuneration Policy of Anjani Foods Limited (the "Company") is aligned with the compensation philosophy of its competitors which is to pay competitively and reward performance. To achieve this philosophy, total compensation is based on employee's role, market value of job and employees contributions.

This Policy is designed to attract, motivate, and retain talent by creating a congenial work environment, encouraging initiatives, personal growth and team work, and inculcating a sense of belonging and involvement, besides offering appropriate remuneration packages and retirement benefits.

The policy reflects the Company's objectives for good corporate governance as well as sustained long term value creation for shareholders.

This Remuneration Policy applies to Directors and senior management including its Key Managerial Personnel (KMP) of the Company.

#### 1. DEFINITIONS

Act means the Companies Act, 2013 and Rules framed there under, as amended from time to time.

"Board" means Board of Directors of the Company.

"Committee" means Nomination and Remuneration Committee constituted by the Board

"Directors" mean Directors of the Company.

### "Key Managerial Personnel" means

Chief Executive Officer or the Managing Director or Manager

Whole-time director:

Chief Financial Officer;

Company Secretary; and

such other officer as may be prescribed by the Companies Act, 2013.

"Executive Directors" mean Managing Director/ Jt. Managing Director and Whole Time Director, if any.

**"Senior Management"** means personnel of the company who are members of senior leadership typically vice presidents or equivalent and higher position levels.

# 2. GUIDING PRINICIPLE

The guiding principle is that the remuneration and the other terms of employmentshould effectively help in attracting and retaining talented employees.

While designing remuneration packages, industry's best practices, cost of living and potential of employees are also taken into consideration.

### 3. POLICY RELATING TO THE REMUNERATION FOR THE WHOLE-TIME DIRECTOR, KMP AND SENIOR MANAGEMENT PERSONNEL

#### 3.1. General:

- a) The remuneration package of KMP will be determined by the Committee and recommended to Board for approval. In addition, the approval of the shareholders of the Company and Central Government, wherever required, will be obtained for the remuneration package of Executive Directors. The remuneration package of other senior management personnel will be recommended by Chairman & Managing Director and submitted to Committee for approval.
- b) The remuneration package of Executive Directors shall be in accordance with the percentage / slabs / conditions laid down in the Act.
- c) Increments to the existing remuneration package of Executive Directors may be recommended by the Committee to the Board which should be within the slabs approved by the Shareholders.



**3.2.**Where any insurance is taken by the Company on behalf of its Directors, Executive Directors, Whole-time Director, Chief Executive Officer, Chief Financial Officer, the Company Secretary and any other employees for indemnifying them against any liability, the premium paid on such insurance shall not be treated as part of the remuneration payable to such personnel.

# 4. REMUNERATION TO EXECUTIVE DIRECTORS KMP AND SENIOR MANAGEMENT PERSONNEL:

### 4.1.1. Pay and Allowances:

The Executive Directors, KMP and Senior Management Personnel shall be eligible for a monthly remuneration as may be approved by the Committee or Board on the recommendation of the Committee. The remuneration comprises of basic pay and allowances in addition to perquisites such as contribution to Provident Fund, Gratuity, group life insurance, group medical insurance etc.

#### 4.1.1.1. Minimum Remuneration:

If, in any financial year, the Company has no profits or its profits are inadequate, the Company shall pay remuneration to its Executive Directors in accordance with the provisions of Schedule V of the Act and if it is not able to comply with such provisions, with the previous approval of the Central Government.

### 4.1.1.2. Provisions for excess remuneration:

If any Whole-time Director draws or receives, directly or indirectly by way of remuneration any such sums in excess of the limits prescribed under the Act or without the sanction of the Central Government, where required, he / she shall refund such sums to the Company and until such sum is refunded, hold it in trust for the Company. The Company shall not waive recovery of such sum refundable to it unless permitted by the Central Government.

#### 5. Remuneration to Independent Directors:

### 5.1. Remuneration/Commission:

The remuneration/commission shall be fixed as per the slabs and conditions mentioned in the Act.

### a) Sitting Fees:

Independent Director may receive remuneration by way of fees for attending meetings of Board or Committee thereof. Provided that the amount of such fees shall not exceed the amount fixed by the Board from time to time.

#### b) Commission:

Commission may be paid within the monetary limit approved by shareholders, subject to the limit not exceeding 1% of the profits of the Company computed as per the applicable provisions of the Act.

#### c) Stock Options:

An Independent Director shall not be entitled to any stock options of the Company.

### d) Expenses for attending meetings

The expenses incurred by the Independent Directors for attending the meetings of Board of Directors and Committees of the Board shall be reimbursed by the Company or alternatively the Company may provide air tickets, lodging facility and conveyance to the Independent Directors.

#### 6. Disclosure of information

Information on the total remuneration of members of the Company's Board of Directors, Whole time Directors and KMP/senior management personnel may be disclosed in the Company's annual financial statements/ Annual Report as per statutory requirements.

### 7. Application of the Remuneration Policy

This Remuneration Policy shall continue to guide all future employment of Directors, Company's Senior Management including Key Managerial Personnel.

# 8. Performance evaluation criteria for Independent Directors:

The Board of Directors evaluates the performance of independent directors on yearly basis.

a.	All pecuniary relationship or transactions of the non-executive directors	
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The Company has paid Rs	/- as fees for atte	ending Board meetings to Mr	(Non-Executive-
Independent Director) and Rs	/- to Mr	during the financial year ended	on March 31, 2018.



### b. Disclosure with respect to remuneration:

No other element of remuneration package is paid to the Non-Executive Directors except payment of sitting fees to

Independent Non Executive Director as disclosed above.

The Company did not issue any stock options during the year.

One meeting of the committee were held during the year on 30.11.2017 which was attended by all committee members.

The composition, powers, role and terms of reference of the Committee are in accordance with the requirements mandated under Section 178 of the Companies Act, 2013 The Nomination & Remuneration Committee as on 31 March 2018, comprised following three (3) Non-Executive Directors:

S No.	Name	Positions held	Number of	Number of
		in the committee	Meetings held	meetings attended
1	P.V.R.L.Narasimha Raju	Chairman	1	1
2	S.Ram Kumar	Member	1	1
3	K.V.Vishnu Raju	Member	1	1

#### 8. Directors:

There has been no change in the directorships held in the company during the year under review.

# 9. Internal Financial Control Systems and their Adequacy:

The details in respect of internal financial control and their adequacy are included in the Management Discussion & Analysis and which forms a part of this report.

#### 10. Audit Committee:

The composition, powers, role and terms of reference of the Committee are in accordance with the requirements mandated under Section 177 of the Companies Act, 2013 The Audit Committee as on 31 March 2018, comprised following three (3) Non-Executive Directors:

S No.	Name	Positions held	Number of	Number of
		in the committee	Meetings held	meetings attended
1	S. Ram Kumar	Chairman	5	5
2	P.V.R.L.Narasimha Raju	Member	5	5
3	K.V.Vishnu Raju	Member	5	5

The role of the Audit Committee flows directly from the Board of Director's overview function, which holds the Management accountable to the Board and the Board accountable to the stakeholders. The term of reference of the Audit Committee broadly includes:-

- i) acting as a catalyst, in helping the organization achieve its objectives
- ii) The Audit Committee's primary role is to review the Company's financial statements, internal financial reporting process, internal financial controls, the audit process, adequacy, reliability and effectiveness of the internal control systems and risk management process, vigil mechanism, related party transactions, monitoring process for compliance with laws and regulations and the code of conduct.
- iii) The Audit Committee also reviews Management letters and the responses thereto by the Management. During the year under review.
- iv) The Audit Committee held five (5) Meetings, the dates of the meetings being 29 May 2017, 13 September 2017, 30 November 2017, 14 December 2017 and 14 February, 2018.