

The Anup Engineering Limited



## **Corporate Information**

#### **Board of Directors**

Mr. Sanjay S. Lalbhai Chairman & Non-Executive Director
Mr. Punit S. Lalbhai Non-Executive Director
Mr. Samvegbhai Lalbhai Non-Executive Director
Mr. Arpit Patel Independent Director

Mr. Ganpatraj Chowdhary Independent Director Ms. Reena Bhagwati Independent Director

#### **Audit Committee**

Mr. Arpit Patel Chairman
Mr. Ganpatraj Chowdhary Member
Ms. Reena Bhagwati Member

#### Nomination and Remuneration Committee

Mr. Arpit Patel Chairman
Mr. Punit S. Lalbhai Member
Mr. Ganpatraj Chowdhary Member

#### Stakeholders Relationship Committee

Mr. Punit S. Lalbhai Chairman
Mr. Arpit Patel Member
Mr. Ganpatraj Chowdhary Member

#### **Corporate Social Responsibility Committee**

Mr. Punit S. Lalbhai Chairman Mr. Arpit Patel Member Mr. Ganpatraj Chowdhary Member

#### **Key Managerial Personnel**

Mr. Rishi Roop Kapoor Chief Executive Officer
Mr. Rakesh Kumar Poddar Chief Financial Officer
Mr. Chintankumar Patel Company Secretary

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#### **Auditors**

M/s. Sorab S. Engineer & Co. 804, Sakar-IX, Besides Old RBI, Ashram Road, Ahmedabad – 380 009

#### **Bankers**

ICICI Bank Limited HDFC Bank Limited Bank of Baroda IndusInd Bank Limited

#### **Registered/Corporate Office**

The Anup Engineering Limited

(Formerly Known as Anveshan Heavy Engineering Limited)

CIN: L29306GJ2017PLC099085 Behind 66 KV Elec. Sub-Station, Odhav Road, Ahmedabad-382415

Tel: +9179 2287 2823, 2287 0622 Fax: +9179 2287 0642

Email: investorconnect@anupengg.com

Website: www.anupengg.com

#### **Registrar and Transfer Agents**

Link Intime India Private Limited

506-508, Amarnath Business Centre-1 (abc-1),

Beside Gala Business Centre, Near St. Xavier's College Corner,

Off C G Road, Ellisbridge, Ahmedabad 380006

Tel No: +9179 26465179 /86 / 87

E-mail id: ahmedabad@linkintime.co.in

Website: www.linkintime.co.in



## CEO Message to Shareholders

Dear Shareholder,

FY2020 has yet again been a milestone in more ways than one. Despite the outbreak of the pandemic hitting operations in March, which has always been the most crucial and productive month for not just Anup but the manufacturing sector in general, we were able to register our best performance ever. Though the growth would have been much more significant had it not been for the pandemic, we still managed to deliver PAT of ₹ 43 Crores as compared to ₹ 39 Crores in FY19, up by 10%. EBITDA grew as well by 13% at ₹ 69 Crores compared to ₹ 61 Crores in FY19. Revenues rose by 11% at ₹ 245 Crores compared to ₹ 221 Crores in FY19 (excluding trading income & profit).

COVID-19 not only impacted businesses but also the way we live our lives. This unprecedented situation has left all sections of the society and entire nations jolted like never before. Lockdowns, containment zones, complete suspension of all forms of travel were some of the measures that were implemented by the Government and local administration.

Q4 sales were directly affected and hence Q4 FY20 is not comparable to its corresponding period last year. We could however take heart from the fact that we did manage to limit the impact of the crisis and achieved revenue of ₹ 70 Crores which was higher by 8% as compared to corresponding period last year. As we closed the year we had an order book of ₹ 267 Crores which yet again reaffirmed the trust placed upon us by our customers. Even during the ensuing lockdown we were able to significantly augment our order book by sustaining a strong in-flow of orders.

On the Capex front we were able to commission a new heavy bay in January 2020. This will help the company execute larger and more complex equipment orders at Odhav. At the Kheda campus though we completed the pre-construction work the actual construction could not be started due to the prevailing circumstances, setting back our Phase I plans by about 12 months. However we have reinitiated the work with a plan to complete Phase I by August 2021.

The commitment of our team enabled us to respond quickly to the challenging circumstances by implementing a business continuity plan which focused on ensuring safety and security of all our employees and adhering to the guidelines recommended by the government and local authorities. We are happy to report that the employment contracts of all new employees were honored and all employees have received their salaries in full along with other committed benefits.

Business in these times is certainly not as usual and that it is challenging would perhaps be an understatement. However, your company is prepared to deal with the crisis and its impact and still deliver a reasonably good performance. The focal point for all our efforts shall continue to be to ensure a safe environment at work for all, keeping our commitments to our customers, containing costs, ensuring progress on our key strategic initiatives – Capex, Market expansion, strengthening of product mix, and preventing disruptions in the supply chain.

I would like to take this opportunity to thank all our stakeholders including investors, our valued customers & suppliers and the administrative authorities for their support during the continuing pandemic situation. I would also like to express my heartfelt appreciation to our team members for their dedication and sincere efforts which have been instrumental in sustaining our business operations despite severe challenges. Their passion and enthusiasm define our collective approach. We are committed to continue our journey towards becoming the best manufacturer of process equipment with a deep sense of responsibility to our ecosystem, compassion and humility.

Best regards, Rishi Roop Kapoor Chief Executive Officer



## **Notice**

Notice is hereby given that the **3rd (Third)** Annual General Meeting ("AGM") of the Members of **The Anup Engineering Limited** (Formerly known as Anveshan Heavy Engineering Limited) will be held on Saturday, 26th September 2020 at 11:00 a.m. through Video Conferencing ("VC") / Other Audio Visual Means ("OAVM") to transact the following business:

#### **ORDINARY BUSINESS:**

- To receive, consider and adopt the Audited Financial Statements [including Consolidated Financial Statements] of the Company for the Financial Year ended 31st March 2020 and the Reports of the Board of Directors and Auditors thereon.
- 2 To declare dividend on Equity Shares.
- To appoint a Director in place of Mr. Punit S. Lalbhai (holding DIN 05125502), who retires by rotation in terms of Article 168 of the Articles of Association of the company and being eligible, offers himself for re-appointment.

#### **SPECIAL BUSINESS:**

4 To consider and, if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

RESOLVED THAT pursuant to the provisions of Section 148 and other provisions, if any, of the Companies Act 2013, read with Companies [Audit and Auditors] Rules, 2014 [including any statutory modification(s) or re-enactment(s) thereof for the time being in force], the consent of the members be and is hereby accorded to ratify the remuneration, decided by the Board of Directors on the recommendations of the Audit Committee, of ₹ 25,000 (Rupees Twenty Five Thousand Only) plus applicable taxes and reimbursement of out-of-pocket expenses in connection with the audit, payable to M/s. Maulin Shah & Associates, Cost Accountants, Ahmedabad, having Firm Registration No. 32503, appointed by the Board to conduct the audit of cost records maintained by the company in respect of Heat Exchangers / Pressure Vessels/ Columns/ Reactors etc. products for the Financial Year ended 31st March 2020.

RESOLVED FURTHER THAT the Board of directors of the company (including any Committee thereof) be and is hereby authorized to do all such acts and take all such steps as maybe necessary, proper or expedient to give effect to this resolution.

Registered Office: By order of the Board Behind 66 KV Elec. Sub-Station, For The Anup Engineering Limited Odhav Road,

Ahmedabad-382415 Chintankumar Patel
Date: 24th June 2020 Company Secretary

#### NOTES

 In view of the massive outbreak of the COVID-19 pandemic, social distancing has to be a pre-requisite. The Ministry of Corporate Affairs ("MCA") has vide its circular dated 5th May 2020 read with circulars dated 8th April 2020 and 13th April 2020 ("MCA") Circulars") and Securities and Exchange Board of India vide its circular dated 12th May 2020 ("SEBI Circular"), permitted the holding of the Annual General Meeting ("AGM") through VC / OAVM, without the physical presence of the Members at a common venue. In compliance with the provisions of the Companies Act, 2013 ("Act"), SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") and MCA Circulars, the AGM of the Company will be held through VC / OAVM. Hence, Members can attend and participate in the AGM through VC/OAVM only. The deemed venue for the 3rd Annual General Meeting of the Company shall be the Registered Office of the Company. The detailed procedure for participating in the meeting through VC/OAVM is explained at Note No.20 below.

- Pursuant to the provisions of the Act, a Member entitled to attend and vote at the AGM is entitled to appoint a proxy to attend and vote on his/her behalf and the proxy need not be a Member of the Company. Since this AGM is being held pursuant to the MCA Circulars through VC/OAVM, physical attendance of Members has been dispensed with. Accordingly, the facility for appointment of proxies by the Members will not be available for the AGM and hence the Proxy Form and Attendance Slip are not annexed to this Notice.
- The Register of Members and Share Transfer Books of the Company will remain closed from Saturday, the 19th September 2020 to Saturday, the 26th September 2020 (both days inclusive).
- 4. **DIVIDEND:** The dividend on equity shares for the year ended 31st March 2020,as recommended by the Board of Directors, if approved at the AGM, would be paid / dispatched subject to deduction of tax at source on due date (i) to all Beneficial Owners in respect of shares held in dematerialized form as per the data as may be made available by the National Securities Depository Limited ("NSDL") and the Central Depository Services (India) Limited ("CDSL"), as of the close of business hours on Friday, the 18th September 2020 and (ii) To all Members in respect of shares held in physical form after giving effect to valid transfer, transmission or transposition requests lodged with the Company as of the close of business hours on Friday, 18th September 2020.
  - TDS ON DIVIDEND: Pursuant to the changes introduced by the Finance Act 2020, w.e.f. 1st April 2020, the Company would be required to deduct tax at source (TDS) at the prescribed rates on the dividend paid to its shareholders. The TDS rate would vary depending on the residential status of the shareholder and the documents submitted by them and accepted by the Company. Accordingly, the above referred Final Dividend will be paid after deducting the TDS. The Company will be sending out individual communication to the shareholders who have registered their email IDs with us. For the detailed process, the information is available on the Company's website at <a href="https://www.anupengg.com/dividend/">https://www.anupengg.com/dividend/</a>.
- 6. In case the dividend declared at AGM could not be paid due to non-availability of the details of the bank account, the company

- shall dispatch the dividend warrant cheque to such shareholder by post upon normalization of the postal services.
- for a consecutive period of 7 years from the date of transfer to Unpaid Dividend Account of the Company, are liable to be transferred to the Investor Education and Protection Fund ("IEPF"). The shares in respect of such unclaimed dividends are also liable to be transferred to the demat account of the IEPF Authority. In view of this, Members are requested to approach the Company or its RTA to claim their dividends, within the stipulated timeline. The Company did not declare any dividend on equity shares for the financial year 2017-18. Unclaimed and unpaid dividends for the financial year 2018-19 will be transferred to this fund on due date. Kindly note that once unclaimed and unpaid dividends and shares are transferred to the Investor Education and Protection Fund, members will have to approach to IEPF Authority for such dividends and shares.
- SEBI vide its Circular No. SEBI/HO/MIRSD/DOP1/ CIR/P/2018/73 dated 20th April 2018 has mandated that for making dividend payments, companies whose securities are listed on the stock exchanges shall use electronic clearing services, direct credit, real time gross settlement, national electronic funds transfer etc. The Company and its Registrar and Share Transfer Agent ("RTA") are required to seek relevant bank details of shareholders from depositories/ investors for making payment of dividends in electronic mode. Further, pursuant to recent MCA General Circular 20/2020 dated 5th May 2020 Companies are directed to credit the dividend of the shareholders directly to the bank accounts of the shareholders using Electronic Clearing Service. Accordingly, Members are requested to provide or update (as the case may be) their bank details with the respective depository participant for the shares held in dematerialized form and with the RTA in respect of shares held in physical form.
- 9. In compliance with the aforesaid MCA Circulars and SEBI Circular, Notice of the AGM inter-alia, indicating the process and manner of voting through electronic means along with the Annual Report 2019-20 is being sent only through electronic mode to those Members whose e-mail addresses are registered with the Company / Depositories. Members may note that the Notice and Annual Report 2019-20 will also be available on the Company's website i.e. <a href="https://www.anupengg.com/financial-reports/">https://www.anupengg.com/financial-reports/</a>, websites of the Stock Exchanges i.e. BSE Limited and National Stock Exchange of India Limited at <a href="https://www.bseindia.com/">https://www.bseindia.com/</a> and <a href="https://www.bseindia.com/">https://www.nseindia.com/</a> respectively, and on the website of NSDL i.e. <a href="https://www.evoting.nsdl.com/">https://www.evoting.nsdl.com/</a>.
- 10. In case of Joint holders, the Member whose name appears as the first holder in the order of names as per the Register of Members of the Company will be entitled to vote at the AGM.
- Members attending the AGM through VC / OAVM shall be counted for the purpose of reckoning the quorum under Section 103 of the Act.
- 12. Members may note that the VC/OAVM Facility, provided by NSDL, allows participation of atleast 1,000 Members on a first-come-first-served basis. The large shareholders (i.e. shareholders holding 2% or more shareholding), promoters, institutional

- investors, directors, key managerial personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, auditors, etc. can attend the AGM without any restriction on account of first-come first-served principle.
- 13. The relevant Explanatory Statement pursuant to Section 102 of the Companies Act, 2013 setting out material facts concerning the business under Item No. 4 of the Notice, is annexed hereto. The relevant details, as required under Regulation 36(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standard 2 on General Meetings issued by the Institute of Company Secretaries of India, of the person seeking appointment/ re-appointment as a Director under Item No. 3 of the Notice is also annexed to the notice.
- 14. The Register of Directors and Key Managerial Personnel and their shareholding maintained under Section 170 of the Act, the Register of Contracts or Arrangements in which the directors are interested, maintained under Section 189 of the Act, and the relevant documents referred to in the Notice will be available electronically for inspection by the members during the AGM. All documents referred to in the Notice will also be available electronically for inspection without any fee by the members from the date of circulation of this Notice up to the date of AGM. Members seeking to inspect such documents can send an email to investorconnect@anupengg.com.
- 15. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to their Depository Participants (DPs) with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN details to RTA viz. Link Intime India Private Limited / Company.
- 16. As per Regulation 40 of SEBI Listing Regulations, as amended, securities of listed companies can be transferred only in dematerialized form with effect from 1st April 2019, except in case of request received for transmission or transposition of securities. In view of this and to eliminate all risks associated with physical shares and for ease of portfolio management, members holding shares in physical form are requested to consider converting their holdings to dematerialized form. Members can contact the Company or register and share transfer agent viz Link Intime India Private Limited for assistance in this regard.
- 17. A person who is not a Member as on the cut-off date should treat this Notice for information purposes only.
- Since the AGM will be held through VC / OAVM, the Route Map is not annexed with Notice.
- 19. INSTRUCTIONS FOR VOTING THROUGH ELECTRONIC MEANS (E-VOTING) AND OTHER INSTRUCTIONS RELATING THERETO ARE AS UNDER:
  - In compliance with the provisions of Section 108 of the Companies Act, 2013 read with the Companies (Management and Administration) Rules, 2014 and Regulation 44 of the Listing Regulations, the Company is pleased to provide to its



Members facility to exercise their right to vote on resolutions proposed to be passed in the Meeting by electronic means.

- II. The Company has engaged the services of NSDL as the Agency to provide remote e-Voting facility and e-Voting during the AGM.
- III. Ms. Ankita Patel, Practicing Company Secretary (Membership No. FCS 8536, COP 16497) has been appointed as the Scrutinizer to scrutinize the e-Voting during the AGM and remote eVoting in a fair and transparent manner.
- IV. The Results of voting will be declared within 48 hours from the conclusion of the AGM. The declared Results, along with the Scrutinizer's Report will be submitted with the Stock Exchanges where the Company's equity shares are listed (BSE Limited & National Stock Exchange of India Limited) and shall also be displayed on the Company's website <a href="https://www.anupengg.com/">https://www.anupengg.com/</a> and NSDL's website https://www.evoting.nsdl.com/.
- V. Voting rights of the Members for voting through remote e-voting and voting during the AGM shall be in proportion to shares of the paid-up equity share capital of the Company as on the cut-off date i.e. Saturday, 19th September 2020. A person, whose name is recorded in the Register of Members or in the Register of Beneficial owners (as at the end of the business hours) maintained by the depositories as on the cut-off date shall only be entitled to avail the facility of remote e-voting and voting during the AGM.
- VI. The remote e-voting facility will be available during the following period:
  - a. Commencement of remote e-voting: 9.00 A.M. (IST) on Wednesday, 23rd September 2020
  - b. End of remote e-voting: 5.00 P.M. (IST) on Friday, 25th September 2020
  - c. The remote e-voting will not be allowed beyond the aforesaid date and time and the remote e-voting module shall be disabled by NSDL upon expiry of aforesaid period.
- VII. Those Members, who will be present in the AGM through VC/OAVM facility and have not cast their vote on the Resolutions through remote e-voting and are otherwise not barred from doing so, shall be eligible to vote through e-voting system during the AGM.
- VIII. The Members who have cast their vote by remote e-voting prior to the AGM may also attend/ participate in the AGM through VC / OAVM but shall not be entitled to cast their vote again.
- IX. Any person, who acquires shares of the Company and becomes a Member of the Company after sending of the Notice and holds shares as of the cut-off date, may obtain the login ID and password by sending a request at evoting@nsdl.co.in mentioning their demat account number/folio number, PAN, name and registered address.

However, if he/she is already registered with NSDL for remote e-Voting then he/she can use his/her existing User ID and password for casting the vote.

#### X. Process and manner for Remote e-voting:

Members are requested to follow the below instructions to cast their vote through e-Voting:

The way to vote electronically on NSDL e-Voting system consists of "Two Steps" which are mentioned below:

Step 1: Log-in to NSDL e-Voting system at <a href="https://www.evoting.nsdl.com/">https://www.evoting.nsdl.com/</a> Step 2: Cast your vote electronically on NSDL e-Voting system.

#### Details on Step 1 are mentioned below:

#### How to Log in to NSDL e-Voting website?

- Visit the e-Voting website of NSDL Open web browser by typing the following URL: <a href="https://www.evoting.nsdl.com/">https://www.evoting.nsdl.com/</a> either on a Personal Computer or on a mobile.
- Once the home page of e-Voting system is launched, click on the icon "Login" which is available under Shareholders' section.
- A new screen will open. You will have to enter your User ID, your Password and a Verification Code as shown on the screen.
  - Alternatively, if you are registered for NSDL e services i.e. IDEAS, you can log-in at <a href="https://eservices.nsdl.com/">https://eservices.nsdl.com/</a> with your existing IDEAS login. Once you log-in to NSDL e-services after using your log-in credentials, click on e-Voting and you can proceed to Step 2 i.e. cast your vote electronically.
- 4. Your User ID details are given below:

Manner of holding shares i.e. Demat (NSDL or CDSL) or Physical	Your User ID is:
a) For Members who hold shares in demat account with NSDL	8 Character DP ID followed by 8 Digit Client ID. For example if your DP ID is IN300*** and Client ID is 12***** then your user ID is IN300***12*****.
b) For Members who hold shares in demat account with CDSL	16 Digit Beneficiary ID. For example if your Beneficiary ID is 12************************************
c) For Members holding shares in Physical Form.	EVEN Number followed by Folio Number registered with the company. For example if folio number is 001*** and EVEN is 101456thenuserIDis101456001***

- 5. Your password details are given below:
  - a) If you are already registered for e-Voting, then you can use your existing password to login and cast your vote.
  - b) If you are using NSDL e-Voting system for the first time, you will need to retrieve the 'initial password' which was communicated to you. Once you retrieve your 'initial password', you need to enter the 'initial password' and the system will force you to change your password.

- c) How to retrieve your 'initial password'?
  - (i) If your email ID is registered in your demat account or with the company, your 'initial password' is communicated to you on your email ID. Trace the email sent to you from NSDL from your mailbox. Open the email and open the attachment i.e. a .pdf file. Open the .pdf file. The password to open the pdf file is your 8 digit client ID for NSDL account, last 8 digits of client ID for CDSL account or folio number for shares held in physical form. The pdf file contains your 'User ID' and your 'initial password'.
  - (ii) If your email ID is not registered, your 'initial password' is communicated to you on your postal address.
- 6. If you are unable to retrieve or have not received the "Initial password" or have forgotten your password:
  - a) Click on <u>"Forgot User Details/Password?"</u>(If you are holding shares in your demat account with NSDL or CDSL) option available on <u>www.evoting.nsdl.com</u>.
  - b) "Physical User Reset Password?" (If you are holding shares in physical mode) option available on www.evoting.nsdl.com.
  - c) If you are still unable to get the password by aforesaid two options, you can send a request at <u>evoting@nsdl.co.in</u> mentioning your demat account number/folio number, your PAN, your name and your registered address.
  - d) Members can also use the OTP (One Time Password) based login for casting the votes on the e-Voting system of NSDL.
- After entering your password, tick on Agree to "Terms and Conditions" by selecting on the check box.
- 8. Now, you will have to click on "Login" button.
- After you click on the "Login" button, Home page of e-Voting will open.

#### Details on Step 2 are given below:

#### How to cast your vote electronically on NSDL e-Voting system?

- After successful login at Step 1, you will be able to see the Home page of e-Voting. Click on e-Voting. Then, click on Active Voting Cycles.
- After click on Active Voting Cycles, you will be able to see all the companies "EVEN" in which you are holding shares and whose voting cycle is in active status.
- 3. Select "EVEN" of The Anup Engineering Limited to cast your vote.
- 4. Now you are ready for e-Voting as the Voting page opens.
- Cast your vote by selecting appropriate options i.e. assent or dissent, verify/modify the number of shares for which you wish to cast your vote and click on "Submit" and also "Confirm" when prompted.
- Upon confirmation, the message "Vote cast successfully" will be displayed.

- You can also take the printout of the votes cast by you by clicking on the print option on the confirmation page.
- 8. Once you confirm your vote on the resolution, you will not be allowed to modify your vote.

#### Instructions for members for e-voting on the day of the AGM:

- The procedure for e-Voting on the day of the AGM is same as the instructions mentioned above for remote e-voting.
- Only those Members/ shareholders, who will be present in the AGM through VC/OAVM facility and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system in the AGM.
- Members who have voted through Remote e-Voting will be eligible to attend the AGM. However, they will not be eligible to vote at the AGM.
- 4. The details of the person who may be contacted for any grievances connected with the facility for e-Voting on the day of the AGM shall be the same person mentioned for Remote evoting.

#### **General Guidelines for shareholders:**

- Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority Letter etc. with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer by e-mail to <a href="mailto:csankitapatel@gmail.com">csankitapatel@gmail.com</a> with a copy marked to <a href="mailto:evoting@nsdl.co.in">evoting@nsdl.co.in</a>.
- It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Login to the e-Voting website will be disabled upon five unsuccessful attempts to key in the correct password. In such an event, you will need to go through the "Forgot User Details/ Password?" or "Physical User Reset Password?" option available on www.evoting.nsdl.com to reset the password.
- 3. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Shareholders and e-Voting user manual for Shareholders available at the download section of www.evoting.nsdl.com or call on toll free no.: 1800-222-990 or send a request at evoting@nsdl.co.in

# In case you have not registered your e-mail address with the Company/Depository, please follow below instructions for registration of e-mail address for obtaining Annual Report and / or login details for e-voting

Physical Holding	Visit the link: <a href="https://linkintime.co.in/EmailReg/email_register.html">https://linkintime.co.in/EmailReg/email_register.html</a> and follow the registration process as guided therein. The members are requested to provide details such as Name, Folio Number, Certificate number, PAN, mobile number and e-mail address.
Demat Holding	Please contact your Depository Participant (DP) and register your e-mail address in your demat account as per the process advised by your DP.



## 20. INSTRUCTIONS FOR MEMBERS FOR ATTENDING THE AGM THROUGH VC / OAVM:

- I. Members will be able to attend the AGM through VC / OAVM or view the live webcast of AGM provided by NSDL at <a href="https://www.evoting.nsdl.com">https://www.evoting.nsdl.com</a> by using their remote e-voting login credentials and selecting the EVEN for Company's AGM. Members who do not have the User ID and Password for e-voting or have forgotten the User ID and Password may retrieve the same by following the remote e-voting instructions mentioned in the Notice. Further Members can also use the OTP based login for logging into the e-voting system of NSDL.
- II. Facility of joining the AGM through VC / OAVM shall open 30 minutes before the time scheduled for the AGM and will be available for Members on first come first served basis. Further, an additional time of 15 minutes after the commencement of the meeting shall also be provided for joining the meeting.
- III. Members are encouraged to join the Meeting through Laptops for better experience.
- IV. Further Members will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.
- V. Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
- VI. Members who need assistance before or during the AGM, can contact NSDL on <a href="mailto:evoting@nsdl.co.in/1800-222-990">evoting@nsdl.co.in/1800-222-990</a>.
- VII. Members seeking any information with regard to the annual accounts for 2019-20 or any business to be dealt at the AGM, are requested to send e-mail on <a href="mailto:investorconnect@anupengg.com">investorconnect@anupengg.com</a> on or before 23rd September 2020 along with their name, DP ID and Client ID/folio number, PAN and mobile number. The same will be replied by the Company suitably.
- VIII. Further, members who would like to express their views or ask questions during the AGM may register themselves as a speaker by sending their request from their registered e-mail address mentioning their name, DP ID and Client ID/Folio Number, PAN and mobile number at <a href="mailto:investorconnect@anupengg.com">investorconnect@anupengg.com</a> on or before 23rd September 2020. Those Members who have registered themselves as a speaker will only be allowed to express their views/ask questions during the AGM. The Company reserves the right to restrict the number of speakers depending on the availability of time for the AGM.

Registered Office:
Behind 66 KV Elec. Sub-Station,
Odhav Road,
Ahmedabad-382415

Date: 24th June 2020

By order of the Board For The Anup Engineering Limited

Chintankumar Patel

Company Secretary

## Explanatory Statement pursuant to Section 102(2) of the Companies Act, 2013

#### Item No. 4

The Board of Directors on the recommendation of the Audit Committee, re-appointed M/s. Maulin Shah & Associates, Cost Accountants, Ahmedabad as the Cost Auditors to carry out the audit of cost records of the Company for the financial year 2020-21 and fixed the remuneration of ₹ 25,000/- (Twenty Five Thousand Only) plus applicable taxes and out of pocket expenses.

Inaccordancewith the provisions of Section 148 of the Companies Act, 2013 read with the Companies [Audit and Auditors] Rules, 2014, the remuneration fixed by the Board of Directors has to be ratified by the shareholders of the Company.

Accordingly, consent of the members is being sought for passing an Ordinary Resolution for ratification of remuneration payable to the Cost Auditors to carry out the audit of cost records of the Company for the financialyear2020-21.

None of the Directors and Key Managerial Personnel of the Company and their relatives, are in anyway concerned or interested in the said Resolution.

The Board recommends this Ordinary Resolution for your approval.

Registered Office: Behind 66 KV Elec. Sub-Station,

Behind 66 KV Elec. Sub-Station, For Th Odhav Road,

Ahmedabad-382415 Date: 24th June 2020  $\label{prop:bases} By order of the Board \\ For The Anup Engineering Limited$ 

Chintankumar Patel

Company Secretary

#### Annexure to Item No. 3 of the Notice

Details of Directors seeking reappointment at the ensuing Annual General Meeting

(Pursuant to Regulation 24(6) and 36(3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standard on General Meetings ("SS-2"), issued by the Institute of Company Secretaries of India)

Name of the Director	Mr. Punit S. Lalbhai	
Director Identification Number (DIN)	05125502	
Date of Birth	12th March 1982	
Nationality	Indian	
Date of Appointment	25th October 2017	
Qualification	<ul> <li>B.Sc. (Conservative Biology), University of California, USA</li> <li>MES (Environmental Science), Yale University, USA</li> <li>MBA (Strategy &amp; General Management), INSEAD, France</li> <li>Masters in Management Studies</li> </ul>	
Expertise in specific functional Area and experience	Advanced Materials, Engineering and Agribusiness	
Terms and Conditions of re-appointment along with details of remunerationsoughttobepaid	Refer item no. 3 of the Notice and report on Corporate Governance	
Remuneration last drawn (including sitting fees, if any)	Refer report on Corporate Governance	
Directorship in other Companies as on 31.03.2020 (excluding Foreign, private and Section 8 companies)	Arvind Limited     Arvind Fashions Limited     Arvind Smart Textiles Limited     Arvind Envisol Limited	
Membership of Committees in other Public Limited Companies	Arvind Limited Corporate Social Responsibility Committee – Member	
No. of Shares held in the Company as on 31.03.2020 (Face Value ₹10/-pershare)	137	
Number of meetings of the Board attended during the Financial Year2019-20	Refer report on Corporate Governance	
Relationship with other Directors, Manager and Key Managerial Personnel of the Company	Mr. Punit S. Lalbhai is a son of Mr. Sanjay S. Lalbhai, Chairman and Non-Executive Director of the Company.	



## **Directors' Report**

To.

The Members,

Your Directors are pleased to present the Third Annual Report together with the Audited Financial Statements of the company for the financial year ended on 31st March 2020.

#### 1 FINANCIAL PERFORMANCE

The Audited Standalone and Consolidated Financial Statements of the Company as on 31st March 2020 are prepared in accordance with the relevant applicable IND AS and provisions of the Companies Act, 2013 ("Act").

The summarized financial highlight is depicted below:

(₹ in Lakhs)

• 1	Standalana	
Particulars	Standalone	
	2019-20	2018-19
Revenue from operations	24,546.14	24,299.19
Other Income	406.66	458.15
Total Income	24,952.80	24,757.34
Profit before Finance Cost, Depreciation &		
Amortization and Tax Expenses	7,267.96	6,851.82
Finance Cost	75.89	179.85
Depreciation & Amortization	891.83	793.00
Profit Before Tax	6,300.24	5,878.97
(i) Provision for Taxation (Current)	1,752.00	1,492.00
(ii) Deferred Tax	251.40	188.38
(iii) Provision for tax of earlier years	-	-
Profit After Tax	4,296.84	4,198.59
Non-Controlling Interest	-	-
Net Profit after Non-Controlling Interest	-	-
Other Comprehensive income	(9.26)	(7.73)
Total Comprehensive Income /(Expenses)	4,287.58	4,190.86

#### 2 PERFORMANCE HIGHLIGHTS

- Sales stood at ₹ 245 Crores, up 11% versus ₹ 221 Crores\* of last year.
- EBITDA stood at ₹ 69 Crores, up 13% versus ₹ 61 Crores of last year.
- EBITDA Margin improved to 28% versus 27% of last year.
- Net profit is ₹ 43 Crores, up 10% versus ₹ 39 Crores of last year.
  - \* (For comparative purpose, sales excludes trading income of ₹ 22.88 Crores for Financial Year 2019)

Anup's order book continues to remain very strong and opened this financial year with confirmed orders of ₹ 267 Crores to be delivered in next 4-5 quarters.

#### 3 EFFECT OF COVID-19 PANDEMIC

The spread of COVID-19 has severely impacted businesses around the globe, including India. There has been severe disruption to regular business operations due to lock-down, disruption in transportation, supply chain and other emergency measures. The Company's office and plant was under lockdown since 23rd March 2020. As a result the volumes for the period from March to June

2020 has been impacted. The Company is monitoring the situation closely and operations are being ramped up in a phased manner taking into account directives from the Government.

In view of the outbreak of the pandemic, the Company undertook timely and essential measures to ensure the safety and well-being of all its employees at its plant location and the head office. The Company observed all the government advisories and guidelines thoroughly and in good faith.

#### 4 DIVIDEND

The Board of Directors have recommended a final dividend of ₹ 7.00 (70%) per equity share of ₹ 10/- each for the year ended on 31st March 2020. The proposal is subject to the approval of shareholders at the ensuing Annual General Meeting (AGM). The final dividend on equity shares, if approved by the members, would involve a cash outflow of ₹ 7.14 Crores.

#### 5 TRANSFER TO RESERVES

During the year under review, no amount is appropriated from Profit and Loss Account and transferred to any Reserve Account.

## 6 MATERIAL CHANGES AND COMMITMENT AFFECTING THE FINANCIAL POSITION OF THE COMPANY

There are no material changes and/or commitments which may affect the financial position of the Company between the end of the financial period and the date of this report.

#### **7 SHARE CAPITAL**

During the financial year under the review, there has been no change in the Authorised Capital of the Company. However, during the year company has allotted 5556 Equity Shares to the eligible employees pursuant to the exercise of the options granted to them under The Anup Engineering Limited – Employee Stock Option Scheme (DEMERGER) – 2018 at price of ₹ 244.02/- each including premium of ₹ 234.02/- each on 18th July 2019.

During the year under review, the Company has neither issued shares with differential voting rights and sweat equity shares.

#### 8 EMPLOYEE STOCK OPTION SCHEMES (ESOS)

The Company has instituted three schemes viz, The Anup Engineering Limited - Employee Stock Option Scheme - 2018 ("TAEL ESOS - 2018"), The Anup Engineering Limited - Employee Stock Option Scheme (Demerger) - 2018 ("TAEL ESOS (DEMERGER) - 2018") and ANUP - Employee Stock Option Scheme - 2019 ("ANUP - ESOS 2019") pursuant to approval of the shareholders of the Company in their Meetings held on 12th May 2018, 12th May 2018 and 7th August 2019 respectively.

The Company has issued 87,500 options under TAEL ESOS - 2018, 58,371 options under TAEL ESOS (DEMERGER) - 2018 and 37500 options under Anup - ESOS 2019 up to 31st March 2020. All these options are convertible into equal number of Equity Shares of face value of ₹ 10 each.

The disclosures with respect to TAEL ESOS - 2018, TAEL ESOS (Demerger) - 2018 and ANUP ESOS - 2019 as required by Section 62 of the Companies Act, 2013, Rule 12 of Companies (Share Capital and Debentures) Rules, 2014 and the Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 are set out in **Annexure-A** to the Board's Report.