



Investing for the FUTURE

ANNUAL REPORT

2021 - 22

**Astec LifeSciences
Limited**

Chemistry at Work





Investing for the FUTURE

With robust and consistent growth over the last many years, Astec LifeSciences is gearing up to capitalize on the new opportunities through sharpened focus on Research and Development (R&D) and increased manufacturing capacities. We have planned our significant capital expenditures over the next few years with the aim to augment our manufacturing capabilities and new products with focus on CDMO. Our new state-of-the-art R&D centre to be commissioned in FY 2022-23 would boost our offering in chemistries and capabilities. This along with our planned greenfield multi-purpose plant and capacity additions over the next few years will also enhance our ability to provide end-to-end solutions right from the R&D stage development to commercialization of products for exports and domestic market.

We are committed to deliver value to our partners by developing a product portfolio which is not just diversified but also sustainable. Our robust financials give us a solid positioning to embark upon the journey of transformation and innovation through focussed Strategic Partnerships and Collaborations, Operational Excellence and Cost Leadership that will not only drive growth for the Company but will also augment the value creation process.

Our planned capital investments will put us on the accelerated growth path of not only becoming one of the leading players in the agrochemical sector but also in becoming the 'Most Attractive Partner' for multi-national companies by addressing and adapting to the dynamic business needs of our customers.



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Disclaimer

The statements in the "Management Discussion and Analysis Report" describe your Company's objectives, projections, estimates and expectations which may be "forward-looking statements" within the meaning of the applicable laws and regulations. The actual results could differ materially from those expressed or implied, depending upon the economic and climatic conditions, government policies, taxation and other laws and other incidental factors.

Our Values



Trust

- We hold ourselves to the highest standards of personal and business integrity.
- Our word is stronger than any contract.
- We put people and our planet alongside profits.



Be Bold

- We have bold ambitions. We set the bar high. We outperform expectations.
- We adapt. We are agile and resilient.
- We continuously innovate. We champion new ideas. We take risks.



Create Delight

- We place our consumers at the heart of all we do.
- We obsess over current and future needs of our consumers. And then deliver.
- We offer consumers amazing quality products at great value.



Own It

- We are 100/0. Take 100% accountability with 0 excuses.
- We speak our mind. We challenge the status quo.
- We focus on the details, but never forget the bigger picture.



Be Humble

- We own up to and learn from our mistakes.
- We ask for feedback. And then grow with it.
- We give credit wherever due.



Show Respect

- We treat people like we would want to be treated.
- We embrace and celebrate diversity.
- We foster collaboration

Business Overview



From CEO's Desk



Dear Shareholders,

I hope this letter finds you and your families well and safe.

FY 2021-22 was a year of revival for Indian economy from Covid-induced disruption. The country made rapid progress in vaccination and closed the year with majority of the adult population vaccinated with both the doses. India's GDP growth rebounded to an estimated 8.7% in FY 2021-22 from contraction in the previous year, fastest in the world. India's merchandise exports reached a record high of \$418 billion in FY 2021-22, a 40% growth over the previous year.

Another Year of Stellar Performance

For your Company, it was another of stellar performance, with the growth of 22.1% in total income and 38.1% in profit after tax, year-on-year, respectively. Your Company achieved its highest ever total income and profits primarily driven by higher realisations from exports, favourable product mix and operational efficiencies.

During the year, your Company commissioned a new herbicide plant and started production of CDMO products with satisfactory results. The construction of a new state-of-the-art R&D centre is on track and is expected to be completed in FY 2022-23. Your Company launched two new CDMO products in FY 2021-22.

We are following a focused strategy of making significant investments to augment our Capacity, Product Portfolio and our R&D capabilities. This will provide impetus to the organic growth of our CDMO portfolio, which is our key focus area for future.

We care

Our Environment, Health and Safety (EHS) team continued to work with highest level of dedication and commitment to safety standards. Our safety record was excellent and we had no lost time injuries. Our Corporate Social Responsibility (CSR) activities continued in line with the Godrej Group's Good and Green philosophy and positively impacted our communities. We worked on projects in the area of agriculture and rural livelihoods, women empowerment, water security, education and community development. Under our Grameen Vikas initiative, we organised trainings for farmers in 9 villages in animal husbandry leading to visible improvement in yield and income levels. We also facilitated drip irrigation facilities, community seed bank and kitchen gardens for rural households. As a part of community education programme, we expanded our support for digital education to 978 students and 15,000+ hours of education content.

We continued our work on COVID-19 relief programme during the year and facilitated vaccination of 16,787 community members spread over 16 villages.

Way Forward

Going forward, your Company will continue to work towards expanding contract manufacturing business and also focus on diversification into other chemistries. Your Company's newly commissioned herbicides plant and new R&D centre, once completed, will provide a solid launchpad for achieving these targets.

We have our eyes set on the opportunities that the future holds for the agrochemicals sector of India owing to the factors such as China plus One Strategy and Atmanirbhar Bharat, to capitalize on the opportunities of tomorrow.

Note of Thank

To conclude, on behalf of the Board and management team, I would like to express our sincere appreciation and deep gratitude to all our employees, business partners, customers, vendors, shareholders, investors and other stakeholders for their continued trust, efforts and contribution to the Company.

I would also like to thank Mr. Ashok Hiremath for his immense contribution and guidance during his tenure as the "Managing Director" of the Company. Mr. Hiremath retired on 31st March, 2022 post completion of his term and he shall continue to act as a "Non-Executive (Non-Independent) Director" of the Company. Mr. Hiremath founded Astec LifeSciences in 1994 and provided tremendous leadership for the past 28 years. We look forward to benefit from his insights as a member of the Board.

Regards,

Anurag Roy

Chief Executive Officer



World of Astec LifeSciences

About Us

A Proud Member of the Godrej Family

Since our inception in the year 1994, we have come a long way and have successfully established ourselves as a significant player in the agrochemical business segment. We are a part of highly reputed “Godrej Group”, an Indian multinational conglomerate and a legacy that was established in the year 1897.

We primarily undertake the production and sales of active ingredients, intermediates and formulations used in the agrochemical segment. We have strong export presence in more than 25 countries worldwide. Apart from this, through our contract-manufacturing business, we deliver value and quality to our multi-national clients by undertaking production for them.



Corporate Information

Board of Directors

Mr. Nadir B. Godrej
Chairman

Mr. Ashok V. Hiremath
Managing Director
(upto 31st March, 2022)
Non-Executive Director
(w.e.f. 1st April, 2022)

Mr. Anurag Roy
Whole Time Director
& Chief Executive Officer
w.e.f. 28th July, 2021

Mr. Balram Singh Yadav
Non-Executive,
Non-Independent Director

Mr. R. R. Govindan
Non-Executive,
Independent Director

Mr. Vijay Kashinath Khot
Non-Executive,
Independent Director

Dr. Brahma Nand Vyas
Non-Executive,
Independent Director

Mr. Nandkumar Dhekne
Non-Executive,
Independent Director

Ms. Anjali Gupta
Non-Executive,
Independent Director

Mr. Rakesh Dogra
Non-Executive,
Non-Independent Director
upto 1st May, 2022

Mr. Arijit Mukherjee
Non-Executive,
Non-Independent Director
upto 27th July, 2021

Chief Financial Officer

Mr. Saurav Bhala

Statutory Auditors

B S R & Co. LLP
Chartered Accountants

Secretarial Auditors

BNP & Associates
Company Secretaries

Cost Auditors

NNT & Co.
Cost Accountants

Bankers

ICICI Bank Ltd. / HDFC Bank Ltd.
Axis Bank Ltd. / RBL Bank Ltd.

R & D Centre

F - 39, MIDC-Phase-II,
Dombivli (East),
District Thane – 421 204,
Maharashtra

Factories

Plot Nos. B-16, B-17, B-18
& B-21, MIDC Mahad,
Birwadi Industrial Area,
Taluka Mahad,
District Raigad – 402 302,
Maharashtra

Plot No. K-2/1/1,
Additional MIDC Mahad,
Village Kalinj, Taluka
Mahad, District Raigad –
402 302, Maharashtra

Plot No. K-2/1/2,
Additional MIDC Mahad,
Village Kalinj, Taluka
Mahad, District Raigad –
402 302, Maharashtra

Plot No. K-2/2, K-2/3/1,
Additional MIDC Mahad,
Village Kalinj, Taluka
Mahad, District Raigad –
402 302, Maharashtra

Company Secretary

Ms. Tejashree Pradhan

Registered Office

“Godrej One”, 3rd Floor, Pirojshanagar,
Eastern Express Highway,
Vikhroli (East),
Mumbai – 400 079, Maharashtra
Telephone No.: 022 – 2518 8010
Fax No.: 022 – 2261 8289
Website: www.astecsls.com
E-mail: astecinfo@godrejastec.com
Corporate Identity Number (CIN):
L99999MH1994PLC076236

Registrar & Share Transfer Agent

Bigshare Services Private Limited,
Office No S6-2, 6th Floor,
Pinnacle Business Park,
Next to Ahura Centre,
Mahakali Caves Road,
Andheri (East), Mumbai – 400 093
Tel. No.: 022 – 6263 8200
Fax: 022 – 6263 8299
Website: www.bigshareonline.com
E-mail: investor@bigshareonline.com

Board of Directors



Mr. Nadir Burjor Godrej
Chairman – Non Executive



Mr. Ashok V. Hiremath
Non-Executive Director



Mr. B. S. Yadav
Non-Executive Director



Mr. Vijay Kashinath Khot
Non-Executive, Independent
Director



Dr. Brahma Nand Vyas
Non-Executive, Independent
Director



Mr. Anurag Roy
Whole – Time Director &
Chief Executive Officer



Mr. R. R Govindan
Non-Executive, Independent
Director



Mr. Nandkumar Vasant Dhekne
Non-Executive, Independent
Director



Ms. Anjali Rajesh Gupte,
Independent Director



Audit Committee
CSR Committee
Nomination & Remuneration Committee



Stakeholders' Relationship Committee
Risk Management Committee
Managing Committee