

AVANTI FEEDS LIMITED

23rd Annual Report 2015-2016



Forbes Magazine selected "your Company as one of the top 200 companies in Asia-Pacific region and awarded "Best Under A Billion" Company for the Year 2015". Only 10 companies from India made to the list of Forbes. Shri A Indra Kumar receiving the award.



Fortune India recognised your Company as one of the most valuable medium-sized companies in India in the "The Next 500" ranks. Shri A Indra Kumar receiving the award.



BOARD OF DIRECTORS

A. Indra Kumar

Chairman & Managing Director

C. Ramachandra Rao

Joint Managing Director, Company Secretary & CFO

A.V. Achar

N. Ram Prasad

K. Ramamohana Rao

B.V. Kumar

Shamsher Singh Rawat, IAS, Nominee-APIDC

M.S.P. Rao

N.V.D.S. Raju

Smt. K. Kiranmayee

Bunluesak Sorajjakit

Wai Yat Paco Lee

AUDITORS

Karvy & Co

Chartered Accountants Bhooma Plaza, Street No.4, Avenue 7, Banjara Hills, HYDERABAD - 500 034.

BANKERS

State Bank of India Rabo Bank International

REGISTRARS & SHARE TRANSFER AGENTS

Karvy Computershare Private Limited

Karvy Selenium Tower B, Plot No. 31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad - 500 032

REGISTERED OFFICE

Plot No.37, H. No.37, Baymount, Rushikonda, Visakhapatnam-530 045. Andhra Pradesh. India

CORPORATE OFFICE

G-2, Concorde Apartments # 6-3-658, Somajiguda Hyderabad - 500 082.

Website: www.avantifeeds.com



CONTENT	•
Notice to Shareholders	1
Board's Report	10
Management Discussion & Analysis	46
Business Responsibility Report	50
Report on Corporate Governance	59
Secretarial Audit Report	87
Auditors' Report on Financial Statements	91
Balance Sheet	98
Statement of Profit & Loss	99
Cash Flow Statement	100
Notes on Financial Statements	102
Statement of interest in subsidiary Companies	133
Auditors' Report on Consolidated Financial Statements	134
Consolidated Balance Sheet	139
Consolidated Statement of Profit & Loss	140
Consolidated Cashflow Statement	141
Notes on Consolidated Financial Statements	143
Financial Information of Subsidiary Companies	172
Attendance Slip	175
Route Map for the venue of the Annual General Meeting	176
Form No.MGT-11 Proxy Form	177



NOTICE

Notice is hereby given that the Twenty Third (23rd) Annual General Meeting of the members of Avanti Feeds Limited (CIN: L16001AP1993PLC095778) will be held on Saturday 13th August 2016 at 11.00 A.M. at Vedika Hall, Hotel Daspalla, Jagadamba Junction, Visakhapatnam - 530 020 to transact the following business:

ORDINARY BUSINESS:

- 1. To receive, consider and adopt:
 - a. The audited Financial Statements of the Company for the Financial Year ended 31st March, 2016, the Report of Board of Directors and the Report of the Auditors thereon.
 - b. The audited Consolidated Financial Statements of the Company for Financial Year ended 31st March, 2016 and the Report of the Auditors thereon.
- 2. To declare dividend of Rs.7/- per equity share of Rs.2/- each fully paid-up for the year 2015-16.
- 3. To appoint a Director in place of Sri N. Ram Prasad (DIN:00145558), who retires by rotation and being eligible, offers himself for re-appointment.
- 4. To appoint a Director in place of Mr. Bunluesak Sorajjakit, (DIN: 02822828), who retires by rotation and, being eligible, offers himself for re-appointment.
- 5. To consider and if thought fit, to pass with or without modification(s) the following Resolution as Ordinary Resolution:

RESOLVED that in terms of the provisions of Sections 139 to 142 and other applicable provisions if any, of the Companies Act, 2013 read with the underlying rules viz., Companies (Audit and Auditors) Rules, 2014 as may be applicable and pursuant to the resolution of the members at the Twenty First (21st) Annual General Meeting (AGM) held on 2nd August, 2014, the appointment of M/s Karvy & Company, Chartered Accountants, Hyderabad (ICAI Registration No.01757S), as independent auditors of the Company, to hold office from the conclusion of this meeting until the conclusion of Twenty Fourth (24th) AGM of the Company, be and is hereby ratified on such a remuneration inclusive of service tax and such other taxes (as may be applicable) and reimbursement of out-of pocket expenses in connection with the audit of the accounts of the Company (including terms of payment) as may be fixed by the Board of Directors of the Company, based on the recommendation of Audit Committee.

SPECIAL BUSINESS:

- 6. Appointment of Sri A. Indra Kumar, as Chairman & Managing Director for a further period of 5 years: To consider and, if thought fit, to pass with or without modification(s), the following Resolution as a Special Resolution:
 - "RESOLVED that pursuant to Sec. 196, 197, 198, 203 and other applicable provisions and relevant Rules, if any, of the Companies Act 2013 and subject to necessary approvals of financial institutions/authorities if any, consent of the Company be and is hereby accorded for appointment of Sri A. Indra Kumar, as Chairman & Managing Director of the Company for a further period of 5 years with effect from 01.07.2016 and for payment of Remuneration (i) partly by way of Salary, Allowances, and perquisites per month and ex-gratia per annum and (ii) partly by way of Commission on net profits of the Company as detailed below. Sri A. Indra Kumar is also Chairman & Managing Director of Avanti Frozen Foods Pvt. Ltd. (wholly owned subsidiary of Avanti Feeds Limited).



i. Salary: Rs 12,00,000 per month in the scale of Rs 12,00,000 - 13,20,000 - 14,40,000 - 15,60,000 - 16,80,000.

Perquisites: In addition to the salary as above, perquisites payable are as under:

Category A:

A) Housing:

Unfurnished accommodation or HRA subject to a limit of 60% of the salary per month. The expenditure incurred by the Company on Gas, Electricity, Water expenses and Furnishing, to be valued as per Income Tax Rules, 1962. This shall however be subject to a ceiling of 10% of salary.

Category B:

- a) Company's contribution towards Provident Fund subject to a ceiling of 12% of salary.
- b) Company's contribution towards pension/superannuation funds shall not together with the Company's contribution towards provident fund, exceed 25% of the salary or such other higher percentage thereof as may be laid down from time to time under the Income Tax Rules.
- c) Contribution to Provident Fund, Superannuation Fund and annuity will not be included in the computation of ceiling on perquisites to the extent these either singly or put together are not taxable under Income Tax Act.
- d) Gratuity not exceeding half month's salary for each completed year of service subject to a ceiling of Rs. 10,00,000 or such higher ceiling as may be fixed from time to time by the Central Government.
- II. Ex-gratia:

Yearly Ex-gratia subject to a limit of 20% of the annual basic remuneration.

III Commission:

In addition to salary and perquisites as above, Sri A. Indra Kumar, Chairman & Managing Director shall be entitled to Commission at the rate of 4% of the net profits of the Company in the manner laid down under Sec. 198 of the Companies Act, 2013 and other applicable provisions of the said Act.

IV Minimum Remuneration:

"RESOLVED FURTHER that in pursuance of the provisions of Section 197(11) read with Schedule V to the Companies Act, 2013 where in any financial year the company incurs loss or its profits are inadequate, the Salary, Perquisites and Allowances per month and Ex-gratia per annum as specified above be paid as Minimum Remuneration subject to a maximum limit of Rs. 3,09,60,000, Rs. 3,40,56,000, Rs. 3,71,52,000, Rs. 4,02,48,000 and Rs. 4,33,44,000 for the years first to fifth respectively subject to the approval of Central Government, if any.

"RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorized to do all such acts, deeds, matters and things as in its absolute discretion, it may consider necessary, expedient or desirable, and to settle any question, or doubt that may arise in relation thereto in order to give effect to the foregoing resolution, or as may be otherwise considered by it to be in the best interest of the Company".

By Order of the Board for Avanti Feeds Limited A. Indra Kumar DIN: 00190168 Chairman & Managing Director

Place: Hyderabad Date: 21.05.2016



NOTES

- 1. A member entitled to attend and vote at the Annual General Meeting (the "Meeting") is entitled to appoint a Proxy to attend and vote instead of himself and such Proxy need not be a member of the Company.
- 2. The instrument of Proxy in order to be effective must be deposited at the Registered Office of the Company, duly completed and signed not less than 48 hours before the commencement of the Meeting. Proxies submitted on behalf of the companies, societies etc., must be supported by an appropriate resolution / authority, as applicable.
- 3. A person can act as a Proxy on behalf of members not exceeding 50 (fifty) and holding in the aggregate not more than 10% of the total share capital of the Company, carrying voting rights. A member holding more than 10% (ten percent) of the share capital of the Company carrying voting rights may appoint a single person as Proxy and such person shall not act as Proxy for any other person or shareholder.
- 4. The business set out in the Notice will be transacted through electronic voting system and the company is providing facility for voting by electronic means. Instructions and other information relating to e-voting forms part of this notice.
- 5. The Explanatory Statement pursuant to Sec.102 of the Companies Act, 2013 which sets out details relating to Special Business to be transacted at the meeting is annexed hereto.
- 6. Details of the Directors seeking reappointment at this Annual General Meeting pursuant to Regulation 36(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, forms part of the report on Corporate Governance at point No.3.
- 7. Register of Members and Share Transfer Books of the Company shall remain closed from 08.08.2016 to 13.08.2016 (both days inclusive) for annual closing and determining the entitlement of the shareholders for the dividend for the year 2015-16, if declared, at the Annual General Meeting.
- 8. The dividend on equity shares, if declared at the Annual General Meeting, will be credited / dispatched before 30.08.2016 as under:
 - a) To all those beneficial owners holding shares in electronic form, as per the beneficial ownership data as may be made available to the Company by National Securities Depository Ltd (NSDL) and Central Depository Services (India) Ltd (CDSL) as of the close of the business hours on 07.08.2016 and
 - b) To all those members holding shares in physical form, after giving effect to all the valid share transfers lodged with the Company/share transfer agent (i.e. Karvy Computershare Pvt., Ltd.,) on or before the close of business hours on 07.08.2016.
- 9. To ensure timely delivery of shareholders' communications and also credit of dividend through NECS or dividend warrants/payment instruments, members are requested to notify change of address, or particulars of their bank account, if changed, along with the 9 digit MICR/NECS details, (i) in case of shares held in demat, to the respective depository participant and (ii) in case of shares held in physical form to transfer agent of the Company i.e. Karvy Computershare Private Limited, Hyderabad, on or before 07.08.2016.
- 10. To avoid fraudulent transactions, the identity/signature of the members holding shares in electronic/demat form is verified with the specimen signatures furnished by NSDL/CDSL and that of members holding shares in physical form is verified as per the records of the share transfer agent of the Company (i.e. Karvy Computershare Pvt. Ltd.). Members are requested to keep the same updated.



- 11. The notice of Annual General Meeting will be sent to the members, whose name appears in the Register of members / depositories as at closing hours of business on 01.07.2016.
- 12. Members desiring to seek any information on the annual accounts are requested to write to the Company at an early date to enable compilation of information.
- 13. All communications relating to shares are to be addressed to the Company's Registrars and Transfer Agents i.e. M/s.Karvy Computershare Private Limited, Karvy Selenium Tower-B, Plot No. 31 & 32, Financial District, Gachibowli, Nanakramguda, Serilingampally, Hyderabad 500 008. India, Phone No.: +91 040 67161524 Fax:040-23001153,e-Mail id: einward.ris@karvy.com, website: www.karvycomputershare.com
- 14. As per the provisions of the Sec.205 C of the Companies Act, 1956, Unclaimed Dividend amount in respect of 2007-08 has been transferred to Investor Education and Protection Fund. For the financial year ended 31.03.2009, unclaimed dividend will be transferred to the Investor Education and Protection Fund, upon expiry of 7 years period. As such, members who have not en-cashed their dividend warrant(s) for the financial year ended 31.03.2009 and / or subsequent years are requested to submit their claims to the Registrars and Transfer Agents of the Company without any delay.
- 15. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in the securities market. Members holding shares in Electronic Form are therefore requested to submit the PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN details to the Registrars and Transfer Agents of the Company.
- 16. Details in respect of Directors seeking appointment / re-appointment at the Annual General Meeting are indicated in the Corporate Governance Report which forms integral part of this Notice. The Directors have furnished the requisite declarations for their appointment / re-appointment.
- 17. Pursuant to Section 108 of the Companies Act, 2013 read with relevant Rules under the Act, the Company is pleased to provide the facility to the Members to exercise their right to vote through electronic voting. The members who have not cast their vote by remote e-voting shall be able to vote at the meeting.
- 18. The members whose names appear on the Register of Members/list of beneficial owners as on 06.08.2016 are eligible to participate in e-voting on the resolutions set forth in this notice.
- 19. The Companies (Management and Administration) Rules, 2015 provide that the electronic voting period shall close at 5 PM, on the date preceding the AGM. Accordingly, the remote e-voting period will commence at 9 A.M. (IST) on 09.08.2016 and will end at 5 P.M. (IST) on 12.08.2016.
- 20. The remote e-voting will not be allowed beyond the aforesaid period and time, and the remote e-voting module shall be disabled by Karvy Computershare Private Limited, the agency engaged by the company to provide e-voting facility.
- 21. The member(s) who have cast their vote by remote e-voting may also attend the meeting but shall not be entitled to cast their vote again.
- 22. Once the vote on a resolution is cast by a member, the member shall not be allowed to change it subsequently.
- 23. In order to enable its members, who do not have access to e-voting facility, to send their assent or dissent in writing in respect of the resolutions as set forth in their Notice, the Company is enclosing a Ballot form with the Notice. Resolution (s) passed by the members through ballot forms, remote e-voting and voting at the AGM are deemed to have passed as if they have been passed at the AGM.



- 24. The Company has appointed Sri V. Bhaskara Rao, Practising Company Secretary, Hyderabad to act as Scrutinizer to scrutinize the poll at the Annual General Meeting, remote e-voting process and through ballot form in a fair and transparent manner. The members desiring to vote through remote e-voting are requested to refer to the detailed procedure given hereinafter.
- 25. The Scrutinizer after scrutinizing the votes cast at the meeting and through remote e-voting will not later than three days of conclusion of the meeting, make a consolidated Scrutinizer's Report and submit the same to Chairman. The results declared along with Scrutinizer's Report shall be placed on the website of the Company. The results shall simultaneously be communicated to stock exchanges where the shares of the Company are listed i.e. Bombay Stock Exchange and National Stock Exchange.
- 26. A route map giving directions to reach the venue of the 23rd Annual General Meeting is given at the end of the Notice.
- 27. Subject to approval of the requisite number of votes, the resolutions set forth in the Notice for the AGM shall be deemed to be passed on the date of the meeting i.e., 13.08.2016.

Procedure for remote e-voting:

- I. The Company has engaged the services of Karvy Computershare Private Limited (Karvy) as agency to provide e-voting facility for AGM. The instructions for remote e-voting are as under:
 - (a) In case of Members receiving an e-mail from Karvy:
 - (i) Launch an internet browser and open https://evoting.karvy.com
 - (ii) Enter the login credentials (i.e. User ID and password). The Event No.+Folio No. or DP ID-Client ID will be your User ID. However, if you are already registered with Karvy for e-voting, you can use your existing User ID and password for casting your vote.
 - (iii) After entering the above details Click on Login.
 - (iv) Password change menu will appear. Change the Password with a new Password of your choice. The new password shall comprise minimum 8 characters with at least one upper case (A-Z), one lower case (a-z), one numeric (0-9) and a special character (@,#,\$,etc.) The system will also prompt you to update your contact details like mobile number, email ID, etc. on first login. You may also enter a secret question and answer of your choice to retrieve your password in case you forget it. It is strongly recommended that you do not share your password with any other person and that you take utmost care to keep your password confidential. You need to login again with the new credentials.
 - (v) On successful login, the system will prompt you to select the E-Voting Event
 - (vi) Select the EVENT of Avanti Feeds Limited and click on Submit.
 - (vii) Now you are ready for e-voting as 'Cast Vote' page opens.
 - (viii) Cast your vote by selecting appropriate option and click on 'Submit'. Click on 'OK' when prompted.
 - (ix) Upon confirmation, the message 'Vote cast successfully' will be displayed.
 - (x) Once you have voted on the resolution, you will not be allowed to modify your vote.
 - (xi) Institutional shareholders (i.e. other than individuals, HUF, NRI, etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority Letter, along with attested specimen signature of the duly authorised signatory(ies) who are authorised to vote, to the Scrutinizer by an e-mail at bhaskararaoandco@gmail.com they may also upload the same in the e-voting module in their login. The scanned image of the above mentioned documents should be in the naming format "Corporate Name EVENT NO."



- (b) In case of Shareholders receiving physical copy of the Notice of AGM and Attendance Slip
 - (i) INITIAL PASSWORD IS PROVIDED, AS FOLLOWS, AT THE BOTTOM OF THE ATTENDANCE SLIP.

EVEN (E-Voting Event Number)	USERID	PASSWORD
_	_	_

- (ii) Please follow all steps from Sr. No. (i) to Sr. No. (xi) above, to cast vote.
- II. In case of any queries, you may refer to the 'Frequently Asked Questions' (FAQs) and 'e-voting user manual' available in the downloads section of Karvy's e-voting website https://evoting.karvy.com.
- III. If you are already registered with Karvy for e-voting then you can use your existing User ID and Password for casting vote.
- IV. Members who have acquired shares after the despatch of the Annual Report and before the books closed may approach Karvy for issuance of the User ID and Password for exercising their right to vote by electronic means.
 - a. If the mobile number of the member is registered against Folio No. / DP ID Client ID, the member may send SMS: MYEPWD <space> Event number+Folio No. or DP ID Client ID to 9212993399

Example for NSDL : MYEPWD < SPACE > In 12345612345678 Example for CDSL : MYEPWD < SPACE > 1402345612345678 Example for Physical : MYEPWD < SPACE > XXX1234567

- b. If e-mail or mobile number of the member is registered against Folio No. / DP ID Client ID, then on the home page of https://evoting.karvy.com, the member may click "forgot password" and enter Folio No. or DP ID Client ID and PAN to generate a password.
- c. Member may call Karvy's toll free number 1-800-3454-001.

d. Member may send an e-mail request to evoting@karvy.com

By Order of the Board for Avanti Feeds Limited A. Indra Kumar DIN: 00190168

ate: 21.05.2016 Chairman & Managing Director

Place: Hyderabad Date: 21.05.2016

IMPORTANT COMMUNICATION TO MEMBERS

The Ministry of Corporate Affairs has taken a "Green Initiative in the Corporate Governance" by allowing paper less compliances by the Companies and has issued circulars stating that the services of notice / documents including Annual Report can be sent by email to its members. To support this Green Initiative in full measure, members who have not registered their email addresses so far, are requested to register their email address in respect of electronic holdings with the Depository through their concerned Depository Participants. Members who hold shares in physical form are requested to register the same with Karvy Computershare Pvt Ltd., Hyderabad.