

# **AVANTI FEEDS LIMITED**

24th Annual Report 2016-2017



Inauguration of new shrimp feed plant at Bandapuram by Sri. Alluri Indra Kumar.



New shrimp feed plant at Bandapuram.



# **BOARD OF DIRECTORS**

# A. Indra Kumar

Chairman & Managing Director

# C. Ramachandra Rao

Joint Managing Director, Company Secretary & CFO

A.V. Achar

N. Ram Prasad

K. Ramamohana Rao

B.V. Kumar

M.S.P. Rao

N.V.D.S. Raju

Smt. K. Kiranmayee

Bunluesak Sorajjakit

Wai Yat Paco Lee

Kartikeya Misra, IAS, Nominee-APIDC

#### **AUDITORS**

Karvy & Co

Chartered Accountants Bhooma Plaza, Street No.4, Avenue 7, Banjara Hills, Hyderabad - 500 034.

#### **BANKERS**

State Bank of India Rabo Bank International

## **REGISTRARS & SHARE TRANSFER AGENTS**

Karvy Computershare Private Limited

Karvy Selenium Tower B, Plot No. 31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad - 500 032

## **REGISTERED OFFICE**

Plot No.37, H. No.37, Baymount, Rushikonda, Visakhapatnam-530 045. Andhra Pradesh. India

#### **CORPORATE OFFICE**

G-2, Concorde Apartments # 6-3-658, Somajiguda Hyderabad - 500 082.

Website: www.avantifeeds.com



CONTENT	
	•
Notice to Shareholders	1
Board's Report	12
Management Discussion & Analysis	46
Business Responsibility Report	50
Report on Corporate Governance	61
Secretarial Audit Report	86
Auditors' Report on Financial Statements	90
Balance Sheet	98
Statement of Profit & Loss	99
Cash Flow Statement	100
Notes on Financial Statements	102
Statement of interest in subsidiary Companies	135
Auditors' Report on Consolidated Financial Statements	136
Consolidated Balance Sheet	142
Consolidated Statement of Profit & Loss	143
Consolidated Cashflow Statement	144
Notes on Consolidated Financial Statements	146
Financial Information of Subsidiary Companies	180
Attendance Slip	181
Route Map for the venue of the Annual General Meeting	182
Form No.MGT-11 Proxy Form	183



#### **NOTICE**

Notice is hereby given that the Twenty Fourth (24th) Annual General Meeting of the members of Avanti Feeds Limited (CIN: L16001AP1993PLC095778) will be held on Saturday, the 12th August, 2017 at 11.00 A.M. at Vedika Hall, Hotel Daspalla, Jagadamba Junction, Visakhapatnam-530 020 to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt:
  - a. The audited Financial Statements of the Company for the year ended 31st March, 2017, the Report of the Board of Directors and the Report of the Auditors thereon.
  - b. The audited Consolidated Financial Statements of the Company for the financial year ended 31st March,2017 and the Report of the Auditors thereon.
- 2. To declare dividend of Rs.9/- per equity share of Rs.2/- each fully paid-up for the year 2016-17.
- 3. To appoint a Director in place of Sri N. Ram Prasad (DIN: 00145558), who retires by rotation and being eligible, offers himself for re-appointment.
- 4. To appoint a Director in place of Mr. Wai Yat Paco Lee, (DIN: 02931372), who retires by rotation and, being eligible, offers himself for re-appointment.
- 5. To consider and if thought fit, to pass with or without modification(s) the following Resolution as Ordinary Resolution:

RESOLVED that in terms of the provisions of Sections 139 to 142 and other applicable provisions if any, of the Companies Act 2013 read with the underlying rules viz., Companies (Audit and Auditors) Rules, 2014, as amended from time to time, Tukaram & Company Chartered Accountants, Hyderabad (ICAI Registration No. 004436S) be and is hereby appointed as Independent Auditors of the Company for a period of five years to hold office from the conclusion of this meeting until the conclusion of Twenty Ninth (29th) AGM of the Company on such a remuneration inclusive of service tax and such other taxes (as may be applicable) and reimbursement of out-of pocket expenses in connection with the audit of the accounts of the Company (including terms of payment) as may be fixed by the Board of Directors of the Company, based on the recommendation of Audit Committee.

# **SPECIAL BUSINESS:**

6. Appointment of Sri C. Ramachandra Rao as Joint Managing Director, Company Secretary and CFO for a further period of 5 years:

To consider and, if thought fit, to pass with or without modification(s), the following Resolution as a Special Resolution:

"RESOLVED that pursuant to Sec. 196, 197,198, 203 and other applicable provisions and relevant Rules, if any, of the Companies Act 2013 and subject to necessary approvals of financial institutions / authorities if any, consent of the Company be and is hereby accorded for appointment of Sri C. Ramachandra Rao as Joint Managing Director, Company Secretary & CFO for a further period of 5 years with effect from 01.08.2017 and for payment of Remuneration partly by way of (i) Salary, Allowances, and perquisites per month and ex-gratia per annum and (ii) Commission on Net Profits of the Company, as detailed below. Sri C. Ramachandrra Rao is also Managing Director of Srivatsa Power Projects Private Limited, an associate Company of Avanti Feeds Limited.

Salary: Rs.6,75,000 per month in the scale of Rs 6,75,000-75,000-9,75,000.
Perquisites:

In addition to the salary as above, perquisites as under shall be payable.



# Category A:

#### A) Housing:

Unfurnished accommodation or HRA subject to a limit of 60% of the salary per month. The expenditure incurred by the Company on Gas, Electricity, Water expenses and Furnishing, to be valued as per Income Tax Rules, 1962. This shall however be subject to a ceiling of 10% of salary.

#### Category B:

- a) Company's contribution towards Provident Fund subject to a ceiling of 12% of salary.
- b) Company's contribution towards pension/superannuation funds which shall not together with the company's contribution towards provident fund exceed 25% of the salary or such other higher percentage thereof as may be laid down from time to time under the Income Tax Rules.
- c) Contribution to provident fund, superannuation fund and annuity will not be included in the computation of ceiling on perquisites to the extent these either singly or put together are not taxable under Income Tax Act.
- d) Gratuity not exceeding half month's salary for each completed year of service subject to a ceiling of Rs. 10,00,000 or such higher ceiling as may be fixed from time to time by the Central Government.

#### II. Ex-gratia:

Yearly Ex-gratia subject to a limit of 20% of the annual basic remuneration.

#### III. Commission:

In addition to salary and perquisites as above, Sri C. Ramachandra Rao Joint Managing Director, Company Secretary & CFO shall be entitled to Commission at the rate of 3% of the Net Profits of the Company in the manner laid down under Sec. 198 of the Companies Act, 2013 and other applicable provisions of the said Act.

#### IV. Minimum Remuneration:

"RESOLVED FURTHER that in pursuance of the provisions of Section 197 (11) read with Schedule V of the Companies Act, 2013 where in any financial year the company incurs loss or its profits are inadequate, the salary, perquisites and allowances per month and ex-gratia per annum as specified above be paid as Minimum Remuneration subject to a maximum limit of Rs.1,56,95,000/-, 1,73,00,000/-, Rs.1,89,20,000, Rs.2,05,40,000/- and Rs.2,21,60,000/- for the years first to fifth respectively subject to the approval of Central Government, if any.

"RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorized to do all such acts, deeds, matters and things as in its absolute discretion, it may consider necessary, expedient or desirable, and to settle any question, or doubt that may arise in relation thereto in order to give effect to the foregoing resolution, or as may be otherwise considered by it to be in the best interests of the Company".

By Order of the Board for Avanti Feeds Limited A. Indra Kumar

DIN: 00190168 Chairman & Managing Director

Place: Hyderabad Date: 13.05.2017



#### **NOTES**

- 1. A member entitled to attend and vote at the Annual General Meeting (the "Meeting") is entitled to appoint a Proxy to attend and vote instead of himself and such Proxy need not be a member of the Company.
- 2. The instrument of Proxy in order to be effective must be deposited at the Registered Office of the Company, duly completed and signed not less than 48 hours before the commencement of the Meeting. Proxies submitted on behalf of the companies, societies etc., must be supported by an appropriate resolution / authority, as applicable.
- 3. A person can act as a Proxy on behalf of members not exceeding 50 (fifty) and holding in the aggregate not more than 10% of the total share capital of the Company, carrying voting rights. A member holding more than 10% (ten percent) of the share capital of the Company carrying voting rights may appoint a single person as Proxy and such person shall not act as Proxy for any other person or share holder.
- 4. The business set out in the Notice will be transacted through electronic voting system and the Company is providing facility for voting by electronic means. Instructions and other information relating to e-voting forms part of this Notice.
- 5. The Explanatory Statement pursuant to Sec.102 of the Companies Act, 2013 which sets out details relating to Special Business to be transacted at the meeting is annexed hereto.
- 6. Details of Directors seeking appointment at this Annual General Meeting pursuant to Regulation 36(3) of SEBI (Listing Obligations and Disclosure Requirements) regulations 2015, forms part of the report on Corporate Governance at Point No.3.
- 7. Register of Members and Share Transfer Books of the Company shall remain closed from 07.08.2017 to 12.08.2017 (both days inclusive) for annual closing and determining the entitlement of the shareholders for the dividend for the year 2016-17, if declared, at the Annual General Meeting.
- 8. The dividend on equity shares, if declared at the Annual General Meeting, will be credited / dispatched on or before 31.08.2017 as under:
  - a) To all those beneficial owners holding shares in electronic form, as per the beneficial ownership data as may be made available to the Company by National Securities Depository Ltd (NSDL) and Central Depository Services (India) Ltd (CDSL) as of the close of the business hours on 06.08.2017 and
  - b) To all those members holding shares in physical form, after giving effect to all the valid share transfers lodged with the Company/share transfer agent (i.e. Karvy Computershare Pvt., Ltd.,) on or before the close of business hours on 06.08.2017.
- 9. To ensure timely delivery of shareholders' communications and also credit of dividend through NECS or dividend warrants/payment instruments, members are requested to notify change of address, or particulars of their Bank account, if changed, along with the 9 digit MICR/NECS details, (i) in case of shares held in demat, to the respective depository participant and (ii) in case of shares held in physical form to Registrars & Transfer Agents (RTA) of the Company i.e. Karvy Computershare Private Limited, Hyderabad, on or before 06.08.2017.
- 10. To avoid fraudulent transactions, the identity/signature of the members holding shares in electronic/demat form is verified with the specimen signatures furnished by NSDL/CDSL and that of members



holding shares in physical form is verified as per the records of the share transfer agent of the Company (i.e. Karvy Computershare Pvt. Ltd.). Members are requested to keep the same updated.

- 11. The Notice of Annual General Meeting will be sent to the members, whose name appears in the Register of members / depositories as at closing hours of business on 30th June, 2017.
- 12. Members desiring to seek any information on the annual accounts are requested to write to the Company at an early date to enable compilation of information.
- 13. All communications relating to shares are to be addressed to the Company's Registrars and Transfer Agents i.e. Karvy Computershare Private Limited, Karvy Selenium Tower-B, Plot No. 31 & 32, Financial District, Gachibowli, Nanakramguda, Serilingampally, Hyderabad 500 008. India, Phone No.:+91 040 67161524, Fax:040-23001153, e-Mail id: einward.ris@karvy.com, website: www.karvycomputershare.com
- 14. As per the provisions of the Sec.205 C of the Companies Act, 1956, Unclaimed Dividend amount in respect of the financial year 2007-08 has been transferred to Investor Education and Protection Fund during the year financial year 2015-16. For the financial year 2008-09 and 2009-10 no dividend was declared by the Company. For the financial year 2010-11, unclaimed dividend will be transferred to the Investor Education and Protection Fund, upon expiry of 7 years period. As such, members who have not en-cashed their dividend warrant(s) for the financial year ended 31.03.2011 and / or subsequent years are requested to submit their claims to the Registrars and Transfer Agents of the Company without any delay.
- 15. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in the securities market. Members holding shares in Electronic Form are therefore requested to submit the PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN details to the Registrars and Transfer Agents of the Company.
- 16. Details in respect of Directors seeking appointment / re-appointment at the Annual General Meeting are indicated in the Corporate Governance Report which forms integral part of this Notice. The Directors have furnished the requisite declarations for their appointment / re-appointment.
- 17. Procedure for Voting:
- (a) In compliance with the provisions of Sec. 108 of the Companies Act 2013, read with Rule 20 of Companies (Management and Administration) Rules, 2014 and Regulation 44 of SEBI (LODR) Regulations, 2015 the members are provided with the following alternatives by which they may cast their votes:
- (1) By Electronic means through the remote e-voting platform provided by Karvy Computershare Private Ltd., (Karvy) the agency engaged by the Company to provide e-voting facility. The process of remote e-voting by electronic means is indicated separately in this Notice.
  - The remote e-voting period will commence on 08.08.2017 at 9.00 AM (IST) and will end on 11.08.2017 at 5.00PM (IST). During this period, members holding shares either in physical or electronic form as on the cut off date i.e., 05.08.2017, may cast their vote by remote e-voting by electronic means. The remote



- e-voting will not be allowed beyond the aforesaid date and time and e-voting module will be disabled by Karvy for e-voting thereafter.
- (2) In order to enable members who do not have access to voting by electronic means, a Ballot Form is sent to the members separately, to send their assent or dissent in respect of the Resolutions set-forth in this Notice.
  - Members who do not have access to e-voting by electronic means and intend to vote through Ballot Form, may send duly completed Ballot Form to Scrutinizer: Sri V Bhaskara Rao, Practicing Company Secretary C/o Karvy Computershare Private Ltd., Unit: Avanti Feeds Ltd., Karvy Selenium Tower B, Plot Nos. 31 & 32, Financial District, Gachhibowli, Nanakramguda, Serilingampally, Hyderabad-500008 so as to reach him on or before 11.08.2017 by 5.00 PM. Ballot Forms received after 5.00 PM on 11.08.2017 will be treated as invalid.
  - A member can opt only one mode of remote e-voting i.e., either through electronic means or by Ballot Form. If a member cast votes by both the modes, the voting done through electronic means is treated as valid and the voting through Ballot Form will be treated as invalid.
- (3) The facility of voting through Polling Paper shall also be made available at the AGM venue for the members who have not cast their votes earlier.
  - Members who have cast their votes by e-voting by electronic means or by Ballot Form prior to the AGM may attend meeting but they shall not be entitled to cast their votes again.
- 18. The Voting rights of members shall be in proportion to their shares of paid-up equity share capital of the Company as on the cut-off date i.e., 05.08.2017.
- 19. Once the vote on a Resolution is cast by a member, the member shall not be allowed to change it subsequently.
- 20. The Company has appointed Sri V. Bhaskara Rao, Practicing Company Secretary, Hyderabad to act as Scrutinizer to scrutinize the poll at the Annual General Meeting and remote e-voting process by electronic means and through Ballot Form and through polling paper at the AGM in a fair and transparent manner.
- 21. The Scrutinizer after scrutinizing the votes cast at the meeting and through remote e-voting will not later than three days of conclusion of the meeting, make a consolidated Scrutinizer's Report and submit the same to Chairman. The results declared along with Scrutinizer's Report shall be placed on the website of the Company. The results shall simultaneously be communicated to Stock Exchanges where the shares of the Company are listed i.e. Bombay Stock Exchange (BSE Ltd) and National Stock Exchange.
- 22. A route map giving directions to reach the venue of the 24th Annual General Meeting is given at the end of this Notice.
- 23. Subject to approval of the requisite number of votes, the Resolutions set forth in the Notice for the AGM shall be deemed to be passed on the date of the meeting i.e., 12.08.2017.

Procedure for remote e-voting by electronic means:

I. The Company has engaged the services of Karvy Computershare Private Limited (Karvy) as agency to provide e-voting facility for AGM. The instructions for remote e-voting are as under:



- (a) In case of Members receiving an e-mail from Karvy:
  - (i) Launch an internet browser and open https://evoting.karvy.com
  - (ii) Enter the login credentials (i.e. User ID and password). The Event No. + Folio No. or DP ID-Client ID will be your User ID. However, if you are already registered with Karvy for e-voting, you can use your existing User ID and password for casting your vote.
  - (iii) After entering the above details Click on Login.
  - (iv) Password change menu will appear. Change the Password with a new Password of your choice. The new password shall comprise minimum 8 characters with at least one upper case (A-Z), one lower case (a-z), one numeric (0-9) and a special character (@,#,\$,etc.) The system will also prompt you to update your contact details like mobile number, email ID, etc. on first login. You may also enter a secret question and answer of your choice to retrieve your password in case you forget it. It is strongly recommended that you do not share your password with any other person and that you take utmost care to keep your password confidential. You need to login again with the new credentials.
  - (v) On successful login, the system will prompt you to select the E-Voting Event.
  - (vi) Select the EVENT of Avanti Feeds Limited and click on Submit.
  - (vii) Now you are ready for e-voting as 'Cast Vote' page opens.
  - (viii) Cast your vote by selecting appropriate option and click on 'Submit'. Click on 'OK' when prompted.
  - (ix) Upon confirmation, the message 'Vote cast successfully' will be displayed.
  - (x) Once you have voted on the resolution, you will not be allowed to modify your vote.
  - (xi) Institutional shareholders (i.e. other than individuals, HUF, NRI, etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority Letter, along with attested specimen signature of the duly authorised signatory(ies) who are authorised to vote, to the Scrutinizer by an e-mail at bhaskararaoandco@gmail.com and they may also upload the same in the e-voting module in their login. The scanned image of the above mentioned documents should be in the naming format "Corporate Name EVENT NO."
  - (b) In case of Shareholders receiving physical copy of the Notice of AGM and Attendance Slip:
    - (i) INITIAL PASSWORD IS PROVIDED, AS FOLLOWS, AT THE BOTTOM OF THE ATTENDANCE SLIP.

EVEN (E-Voting Event Number)	USER ID	PASSWORD
_	_	-

- (ii) Please follow all steps from Sr. No. (i) to Sr. No. (xi) above, to cast vote.
- II. In case of any queries, you may refer to the 'Frequently Asked Questions' (FAQs) and 'e-voting user manual' available in the downloads section of Karvy's e-voting website https://evoting.karvy.com
- III. If you are already registered with Karvy for e-voting then you can use your existing User ID and Password for casting vote.