

Process Engineering Systems

Annual Report 2015-2016

# **AXTEL INDUSTRIES LIMITED**

# **TWENTY FOURTH ANNUAL REPORT 2015-2016**

BOARD OF DIRECTORS	:	Shri Kirit Kumar Pathak, Non-Executive Director Shri Ajay Naishad Desai, Executive Director Shri Ajay Nalin Parikh, Executive Director Shri Hardip Singh Bubber, Non-Executive Director Shri Ajit Singh Bubber, Non-Executive Director Shri Ameet Nalin Parikh Non-Executive Director Shri Sandeep Lalwani, Independent Director Shri Nikhil Ramesh Parikh, Independent Director Smt. Anjali Harshvardhan Hegde, Independent Director
COMPANY SECRETARY	:	Mrs. Prerna Sudeep Bokil
CHIEF FINANCIAL OFFICER	:	Mr. Rajendra K. Bhavsar
AUDITORS	:	V. K. SHASTRI & CO., Chartered Accountants, Vadodara.
BANKERS	:	Bank of Baroda, Halol
REGISTERED OFFICE & WORKS	:	Plot No. 43 / 1, Village Nurpura, P.O. Baska, Taluka HALOL - 389 350, Dist: Panchmahals, Gujarat. Tel : [02676] 247900 Fax : [02676] 247125
Corporate Identification Number (CIN) E-mail address Website	: : :	L91110GJ1991PLC016185 info@axtelindia.com www.axtelindia.com

# NOTICE

NOTICE is hereby given that the twenty fourth annual general meeting of the members of AXTEL INDUSTRIES LIMITED will be held at 11.00 a.m. on Friday, the 30<sup>th</sup> September, 2016 at the Registered Office of the Company situated at Plot No. 43/1, Village Nurpura, P.O. Baska, Tal. Halol – 389 350, Dist. Panchmahals, Gujarat to transact the following business:

# **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the audited financial statements of the Company for the financial year ended 31<sup>st</sup> March, 2016, and the reports of the Board of Directors and the Auditors thereon.
- 2. To appoint a Director in place of Shri Ajitsingh Mohansingh Bubber (DIN 00454111), who retires by rotation and being eligible offers himself for re-appointment.
- 3. To appoint a Director in place of Shri Hardipsingh Jugindersingh Bubber (DIN 00453921), who retires by rotation and being eligible offers himself for re-appointment.
- 4. To Reappoint the Auditors of the Company and fix their remuneration.

# SPECIAL BUSINESS :

5. To consider and if thought fit, to pass the following resolutions as Special Resolutions:

"RESOLVED that pursuant to section 196,197,203 and other provisions applicable, if any and schedule V of the Companies Act, 2013 consent of the members of the Company be and is hereby given for the re-appointment of Shri Ajay Naishad Desai (DIN:00452821) as Executive Director of the Company for a period of five years with effect from the 1<sup>st</sup> March, 2017 on the terms and conditions as detailed hereunder, with a liberty to the Board of Directors of the Company to modify the said terms and conditions within the limits prescribed/which may be prescribed in schedule V of the Companies Act, 2013 and any amendment thereof from time to time:

[i] Salary:

Not exceeding Rs.7,00,000 [Rupees Seven Lac Only] per month [including perquisites and other allowance, if any].

[ii] Perquisites and other allowances:

Perquisites and other allowances shall also be allowed in addition to salary. However, total managerial remuneration by way of salary, perquisites and other allowances shall not exceed the overall limit of Rs.84,00,000 per annum.

- [iii] Contribution to provident fund, superannuation fund and annuity fund will not be included in the computation of the ceiling on managerial remuneration to the extent these either singly or put together are not taxable under the Income-Tax Act. Gratuity payable should not exceed half a month's salary for each completed year of service.
- [iv] Encashment of leave at the end of the tenure will not be included in the computation of the ceiling on perquisites.
- [v] Provision of car with driver for use on Company's business and telephone at residence will not be considered as perquisites/remuneration. Personal long distance calls on telephone and use of car for private purpose shall be billed by the Company to the individual appointee concerned.

"RESOLVED FURTHER THAT, where in any financial year, during the currency of tenure of Ajay Naishad Desai as Executive Director, the Company has no profit or its profits are inadequate, it may pay him minimum remuneration by way of salary, perquisites and allowances not exceeding the limits specified above.

RESOLVED FURTHER THAT remuneration payable as above is fixed for a period of 3 years [i.e. from 01<sup>st</sup> March, 2017 to 28<sup>th</sup> February, 2020] and thereafter remuneration for remaining period of his term as Executive Director will be fixed by passing special resolution at the general meeting as per schedule V of the Companies Act, 2013.

6. To consider and if thought fit, to pass the following resolutions as Special Resolutions:

"RESOLVED that pursuant to section 197, 200 and other provisions applicable, if any and schedule V of the Companies Act, 2013 and subject to approval of central govt. or any other authority required, if any, consent of the members of the company is accorded to fix remuneration of Shri Ajay Nalin Parikh, Executive Director (DIN: 00453711) of the Company with effect from the 1<sup>st</sup> April, 2017 within the limits prescribed hereunder from time to time:

[i] Salary:

Not exceeding Rs.7,00,000 (Rupees Seven Lac Only) per month [including perquisites and other allowance, if any]

[ii] Perquisites and other allowances:

Perquisites and other allowances shall also be allowed in addition to salary. However, total managerial remuneration by way of salary, perquisites and other allowances shall not exceed the overall limit of Rs.84,00,000 (Rupees Eighty Four Lac Only) per annum.

- [iii] Contribution to provident fund, superannuation fund and annuity fund will not be included in the computation of the ceiling on managerial remuneration to the extent these either singly or put together are not taxable under the Income-Tax Act. Gratuity payable should not exceed half a month's salary for each completed year of service.
- [iv] Encashment of leave at the end of the tenure will not be included in the computation of the ceiling on perquisites.

[v] Provision of car with driver for use on Company's business and telephone at residence will not be considered as perquisites/remuneration. Personal long distance calls on telephone and use of car for private purpose shall be billed by the Company to the individual appointee concerned.

"RESOLVED FURTHER THAT, where in any financial year, during the currency of tenure of Shri Ajay Nalin Parikh as Executive Director, the Company has no profit or its profits are inadequate, it may pay him minimum remuneration by way of salary, perquisites and allowances not exceeding the limits specified above for a period from 1<sup>st</sup> April, 2017 to 31<sup>st</sup> July, 2018.

#### By the Order of the Board of Directors

Dated: 01.08.2016

Place: Registered Office :

Plot No.43/1, Village: Nurpura,

P.O. Baska, Tal. Halol - 389 350

Dist. Panchmahals, Gujarat

Ajay Naishad Desai Executive Director DIN: 00452821

#### NOTES:

1) A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND ON A POLL ONLY TO VOTE INSTEAD OF HIM. SUCH PROXY NEED NOT BE A MEMBER OF THE COMPANY. PROXIES IN ORDER TO BE EFFECTIVE MUST BE RECEIVED BY THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE MEETING. A PROXY FORM IS SENT HEREWITH.

A person can act as proxy on behalf of members not exceeding 50 (fifty) and holding in the aggregate not more than 10 (ten) percent of the total share capital of the Company.

Proxy submitted on behalf of the companies, Societies etc. must be supported by an appropriate resolution/ authority as applicable.

- 2) Members should notify change in the address, if any, specifying full address in block letters with pin code of the post office.
- 3) Members seeking further information on the accounts or any other matter contained in the notice are requested to write to the Company at least 7 days before the meeting, so that relevant information can be kept ready at the meeting.
- 4) The register of members and share transfer book will remain closed from Friday, the 23<sup>rd</sup> September, 2016 to Friday, the 30<sup>th</sup> September, 2016 [both days inclusive].
- 5) Members attending the meeting are requested to bring their copy of the Annual Report.
- 6) Pursuant to Section 72 of the Companies Act, 2013, members who hold shares in the physical form can nominate a person in respect of all the shares held by them singly or jointly. Members who hold shares in single name are advised, in their own interest, to avail of the nomination facility by filing required form.
- 7) The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in physical form can submit their PAN details to the Company/ Registrar and Share Transfer Agent.
- 8) The company has created an exclusive E-mail. Id: investors@axtelindia.com for quick redressal of shareholders/investors grievances.
- 9) In terms of the Circulars No. 17/2011 of 21st April, 2011 and 18/2011 of 29th April, 2011 issued by the Ministry of Corporate Affairs (MCA) as part of its "green initiative in Corporate Governance", MCA allows paperless compliances including service of a notice/document by companies to their members through electronic mode. Therefore as was done last year, the Company proposes to send documents required to be sent to the members like Notices of General Meetings (including AGM), Audited Financial Statements, Report of the Directors, Independent Auditor's Report etc. to the members in electronic form to the e-mail IDs provided by them and made available to the Company by the Depositories. This will also ensure prompt receipt of communication and avoid loss in postal transit. These documents will also be available on the Company's website www.axtelindia.com for download by the Members. The physical copies of the annual report will be made available upon receipt of a requisition from the members, any time as a member of the Company.
- 10) In terms of Section 152 of the Companies Act, 2013, Shri Shri Ajitsingh Mohansingh Bubber (DIN 00454111) and Shri Hardipsingh Jugindersingh Bubber (DIN 00453921), Directors, retire by rotation at the meeting and being eligible, offer themselves for reappointment.
- 11) Voting through electronic means: E-voting: Pursuant to the provisions of Section 108 and other applicable provisions, if any, of the Companies Act, 2013 and the Companies (Management and Administration) Rules, 2014, as amended and Regulation 44 of the SEBI (Listing and Disclosure Requirements), 2015, the Company is pleased to provide E-voting facility through Central Depository Services (India) Limited (CDSL) as an alternative for all the members of the Company to enable them to cast their votes electronically. The instructions for E-voting are attached herewith.
- 12) The Board of Directors of the Company has appointed Dineshchandra Mangaldas Mehta of M/s. Dinesh Mehta & Co., Company Secretary in Practice as Scrutinizer to scrutinize the e-voting process in a fair and transparent manner and he has communicated his willingness to be appointed and will be available for same purpose.
- 13) Voting rights shall be reckoned on the paid up value of shares registered in the name of the member as on the cut-off date i.e 23<sup>rd</sup> September, 2016.

- 14) A person, whose name is recorded in the register of members by the depositories as on the cut-off date, i.e. 23<sup>rd</sup> September, 2016 only shall be entitled to avail the facility of e-voting / Poll.
- 15) The e-voting facility will be available during the following period: Commencement of e-voting : From 9.00 a.m. (IST) on 27<sup>th</sup> September, 2016

End of e-voting : Up to 5.00 p.m. (IST) on 29th September, 2016

The e-voting will not be allowed beyond the aforesaid date and time and the e-voting module shall be disabled by (CDSL) upon expiry of aforesaid period.

- 16) The Scrutinizer, after scrutinising the votes cast at the meeting on poll and through e-voting will, not later than 48 hours of conclusion of the meeting, make a consolidated scrutinizer's report and submit the same to the Chairman. The results declared along with the consolidated scrutinizer's report shall be placed on the website of the Company www.axtelindia.com and the results shall simultaneously be communicated to the Bombay Stock Exchange.
- 17) Subject to receipt of requisite number of votes, the resolutions shall be deemed to be passed on the date of the meeting.
- 18) A route map along with prominent landmark for easy location to reach the venue of AGM is annexed herewith.
- 19) Explanatory statement setting out all material facts concerning the special business u/s102 of the Companies Act, 2013 is annexed hereto :

#### The instructions for shareholders voting electronically are as under:

- (i) The e-voting period begins From 9.00 a.m. (IST) on 27<sup>th</sup> September, 2016 and end e-voting at 5.00 p.m. (IST) on 29<sup>th</sup> September, 2016. During this period shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of 23<sup>rd</sup> September, 2016, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- (ii) The shareholders should log on to the e-voting website www.evotingindia.com.
- (iii) Click on Shareholders.
- (iv) Now Enter your User ID
  - a. For CDSL: 16 digits beneficiary ID,
  - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
  - c. Members holding shares in Physical Form should enter Folio Number registered with the Company.
- (v) Next enter the Image Verification as displayed and Click on Login.
- (vi) If you are holding shares in demat form and had logged on to <u>www.evotingindia.com</u> and voted on an earlier voting of any company, then your existing password is to be used.
- (vii) If you are a first time user follow the steps given below:

For Members holding shares in Demat Form and Physical Form		
PAN	Enter your 10 digit alpha-numeric *PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)	
	<ul> <li>Members who have not updated their PAN with the Company/Depository Participant are requested to use the sequence number which is printed on Attendance Slip indicated in the PAN field.</li> </ul>	
DOB	Enter the Date of Birth as recorded in your demat account or in the company records for the said demat account or folio in dd/mm/yyyy format.	

- (viii) After entering these details appropriately, click on "SUBMIT" tab.
- (ix) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (x) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (xi) Click on the EVSN for the relevant <Company Name> on which you choose to vote.
- (xii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xiii) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xiv) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xv) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xvi) You can also take out print of the voting done by you by clicking on "Click here to print" option on the Voting page.

- (xvii) If Demat account holder has forgotten the same password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (xviii)Note for Non Individual Shareholders and Custodians
  - Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to www.evotingindia.com and register themselves as Corporates.
  - A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
  - After receiving the login details a compliance user should be created using the admin login and password. The Compliance user would be able to link the account(s) for which they wish to vote on.
  - The list of accounts should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
  - A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- (xix) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and evoting manual available at www.evotingindia.com, under help section or write an email to <u>helpdesk.evoting@cdslindia.com</u>.

# Explanatory statement in respect of the special business u/s 102 of the Companies Act, 2013

# Item No.5:

Shri Ajay Naishad Desai was re-appointed as Executive Director of the Company for a period of five years w.e.f. 01<sup>st</sup> March, 2012 as per special resolutions passed by the members of the Company at the annual general meeting of the Company held on 19<sup>th</sup> September, 2011. His term as Executive Director will expire on 28<sup>th</sup> February, 2017. Your Board propose to reappoint him as Executive Director for a further period of five years with effect from 1<sup>st</sup> March, 2017.

Shri Ajay Naishad Desai is looking after the marketing and administration department of the Company. The audit committee has recommended to re-appoint him as Executive Director of the Company for a period of five years w.e.f. 01<sup>st</sup> March, 2017. Nomination and remuneration committee of the Company has recommended to pay him remuneration of Rs.7,00,000 per month.

The information required as per clause iv of proviso of section II of part II of schedule V of the Companies Act,2013 is furnished hereunder:

# I. General Information:

- 1. Nature of Industry : Engineering industry manufacturing food processing plant, machinery and equipment and dairy machinery since 1993.
- 2. Financial Performance : The Company's net profit after taxation is Rs.480.12 lacs for the year ended 31<sup>st</sup> March, 2016
- 3. Export Performance: The Company has made export of Rs.90.65 lacs during the year ended 31<sup>st</sup> March, 2016.

### II. Information about Shri Ajay Naishad Desai, Appointee:

- 1. Back Ground Details: He is a 1st Class graduate in Electrical Engineering. He possesses over 34 years of wide and rich experience in the field of process and equipment design for food and pharmaceutical industries.
- 2. Past remuneration: He is paid remuneration of Rs.7,00,000 per month as per special resolutions passed at the annual general meeting of the Company held on 29<sup>th</sup> September,2014.

### 3. Recognition or awards : Nil

- 4. Job profile and his suitability:
  - Graduated from The Maharaja Sayjirao University at Vadodara in the year 1981 as an Electrical Engineer and having scored a first class.
  - 1981-83: Worked as a marketing and sales engineer with M/s Finex Sieves Pvt. Ltd., who were at that time a leading company for supply of knowhow and equipment for sieving and straining applications in food, pharmaceutical, chemical, paint, paper and other industries. Shri Ajai Naishad Desai was instrumental in increasing the turnover of the company manifold, which was achieved in a very short period.
  - 1985-86: Together with others he formed a partnership company, Aro-Grad Engineering and set up a workshop to
    manufacture equipment for food and dairy industries. The first customer of Aro-Grad Engineering was Amul Dairy
    followed by the National Dairy & Development Board. Shri Ajai Naishad Desai worked closely with eminent
    personalities such as Dr. Verghese Kurien, Dr. V.H.Shah and others to develop various dairy and food equipment as
    import substitutes for many large dairies all over India. During this period he gained rich experience in the design,
    development, manufacture and use of GMP equipment for the dairy, food and pharmaceutical sectors.
  - 1986-93: Promoted Age Technologies Pvt. Ltd. which was a larger version of Aro-Grad Engineering. This company continued the activities of Aro-Grad Engineering, with a substantially increased manufacturing facility. Age Technologies successfully commissioned various equipment and plants for dairies, food, animal feed and other similar industries. Many of these were import substitutes, eliminating the need for importing similar equipment from advanced countries.
  - 1992-till date, as Executive Director He is Executive Director with Axtel Industries Ltd. since its inception. Due to his efforts Axtel today is the preferred supplier to Indian and MNC food processing companies such as Kraft Foods,

Nestle, Cadbury, GlaxoSmithKline, Heinz, ITC, Unilever and several others in India and abroad. Axtel, under the leadership of Mr. Ajay Desai, has over the last 23 years designed processes/systems equivalent to the best in class. Axtel is represented in Western Europe by M/s AnuTec GmbH, Switzerland. Axtel also works very closely with M/s Wenger Inc., U.S.A. for Food and Feed Extrusion Systems.

- 5. Remuneration proposed: Rs.7,00,000 per month with effect from 1<sup>st</sup> March,2017.
- 6. Comparative remuneration profile with respect to industry, size of the company, profile of the position and person: Figure with respect to industry is not available. However, proposed remuneration payable to Shri Ajay Naishad Desai is low comparing his efforts and responsibility as Executive Director of the Company.
- 7. Pecuniary relationship directly or indirectly with the Company or relationship with the managerial personnel: Shri Ajay Naishad Desai has no pecuniary relationship directly or indirectly with the Company as managerial personnel except remuneration as Executive Director drawn by him and dividend on equity shares, declared if any, by the Company for his shareholding in the Company

#### III. Other information:

- 1. **Reasons for inadequate profit:** Due to recessionary trend prevailing in India and abroad the Company could not procure more orders and as a result sales and profit could not be increased as expected.
- 2. Steps taken or proposed to be taken for improvement: The Company has expanded its production capacity by expansion of its existing factory shed and installed more machineries to cope with the rise in orders from the clients.
- 3. Expected increase in productivity and profits in measurable terms: As Company is manufacturing tailor made plants / machinery it is very difficult to give expected production and profits in measurable terms.

#### IV. Disclosures:

Other disclosures have been mentioned in the Board of Directors' report under the heading "Corporate Governance" attached to the annual report.

The Board of Directors recommends the resolution for the approval of the members.

No Director, Key Managerial Personnel or their relatives, except Shri Ajay Naishad Desai for drawing his remuneration and Shri Kiritkumar Pathak, Director being a relative of Shri Ajay Naishad Desai are directly or indirectly concerned or interested in the above resolution except to the extent of his shareholding (including his relatives), if any, in the Company.

This explanatory statement together with the accompanying notice may also be considered as an abstract of terms and conditions of the contract for the appointment of Shri Ajay Naishad Desai as Executive Director.

#### Item No.6

Shri Ajay Nalin Parikh was re-appointed as Executive Director of the Company for a period of five years w.e.f. 01<sup>st</sup> August, 2013 as per special resolutions passed by the members of the Company at the annual general meeting of the Company held on 31<sup>st</sup> July, 2013. His remuneration was increased to Rs.7,00,000 per month with effect from 1<sup>st</sup> April,2014 to 31<sup>st</sup> March,2017 by passing special resolutions at the annual general meeting held on 29<sup>th</sup> September,2014.

He is looking after the design and production departments of the Company. Nomination and remuneration committee of the Company has recommended to pay him remuneration from Rs.7,00,000 per month with effect from 1<sup>st</sup> April,2017 till 31<sup>st</sup> July,2018.

The information required as per clause iv of proviso of section II of part II of schedule V of the Companies Act,2013 is furnished hereunder:

# I. General Information:

- 1. Nature of Industry : Engineering industry manufacturing food processing plant, machinery and equipment and dairy machinery since 1993.
- 2. Financial Performance : The Company's net profit after taxation is Rs.480.12 lacs for the year ended 31<sup>st</sup> March, 2016
- 3. Export Performance: The Company has made export of Rs.90.65 lacs during the year ended 31<sup>st</sup> March, 2016.

### II. Information about Shri Ajay Nalin Parikh:

- 1. Back Ground Details: He is a Bachelor of Engg. (Mechanical) with distinction from The Maharaja Sayjirao University at Vadodara in the year 1980. He possesses over 36 years of experience in the field of design, engineering and manufacturing of high quality process equipment and plant for the food and pharmaceutical industries.
- 2. Past remuneration: He is paid remuneration of Rs. 7,00,000 per month with effect from 1<sup>st</sup> April,2014 as per special resolutions passed at the annual general meeting held on 29<sup>th</sup> September,2014.
- 3. Recognition or awards : Nil

### 4. Job profile and his suitability:

Shri Ajay Nalin Parikh is a Bachelor of Engg. (Mechanical) with distinction from The Maharaja Sayjirao University at Vadodara in the year 1980. He possesses over 36 years of experience in the field of design, engineering and manufacturing of high quality process equipment and plant for the food and pharmaceutical industries. A brief overview of his career profile is as follows:

• 1980-82 worked as a Design Engineer with M/s Vulcan Engineers Pvt. Ltd., Mumbai, who are engaged in providing complete heat treatment plant and furnaces for large steel manufacturers and for wheel and axle plants of the Indian

Railways. As a design engineer, he was responsible for heat and mass transfer calculations, machine and equipment design, structural design, P & IDs and plant drawings and leading a team of draftsmen to produce detailed manufacturing drawings.

- 1982-84 worked as Design Engineer for Finex Sieves Pvt. Ltd. at Vadodara, manufacturing rotary and gyratory sieving and straining equipment for the food, pharmaceutical and chemical industries.
- 1984-85 He ventured out on his own and was partner in a company called Wynsales. Wynsales represented various engineering goods manufacturing companies for sales in the State of Gujarat. Here he was responsible in selling material handling equipment, non-destructive testing equipment and other engineered equipment.
- 1985-86 He formed another company, Aro-Grad Engineering and set up a workshop to manufacture equipment for the food and dairy industry. The first customer of Aro-Grad Engineering was Amul Dairy followed by the National Dairy & Development Board. Mr. Parikh worked closely with eminent personalities such as Dr. V. H. Vyas, Dr. Kurien and others to develop various dairy and food equipment as import substitutes for many large dairies all over India. During this period he gained rich experience in the design, development, manufacture and use of GMP equipment for the dairy, food and pharmaceutical sectors.
- 1986-92 Promoted and managed Age Technologies Pvt. Ltd. which continued the activities of Aro-Grad Engineering with a much larger manufacturing facility at Vadodara. Age Technologies successfully commissioned various cattle feed, dairy and powder handling plant and equipment. Many of these substituted the need for importing such equipment from Europe and other developed countries.
- 1992-till date, as Executive Director with Axtel Industries Ltd. since its inception. He was involved in setting up the company, its manufacturing facilities and subsequent expansion of the same. During his tenure Shri Ajay Nalin Parikh Parikh has to his credit the development of a very large range of equipment, plant and machinery, most of which are import substitutes. Axtel today has a state-of-the-art manufacturing facility and is the preferred supplier to many multi-national and large FMCG and food processing companies in India and abroad. Axtel, under the leadership of Shri Ajay Nalin Parikh, has over the last 23 years developed and manufacture these equipment equivalent to the best in class that are made in the developed nations. Various innovative ideas have also been applied for indigenization and cost reduction. All of these have been completely developed in-house without any foreign collaboration. Axtel exports these equipment and machinery to Europe, Middle East, Far East and our neighbouring countries to the various food manufacturing companies there.
- 5. Remuneration proposed: Rs.7,00,000 per month with effect from 1<sup>st</sup> April,2017 till 31<sup>st</sup> July,2018.
- 6. Comparative remuneration profile with respect to industry, size of the company, profile of the position and person: Figure with respect to industry is not available. However, proposed remuneration payable to Shri Ajay Nalin Parikh is low comparing his efforts and responsibility as Executive Director of the Company.
- 7. Pecuniary relationship directly or indirectly with the Company or relationship with the managerial personnel: Shri Ajay Nalin Parikh has no pecuniary relationship directly or indirectly with the Company as managerial personnel except remuneration as Executive Director drawn by him and dividend on equity shares, declared if any, by the Company for his shareholding in the Company

# III. Other information:

- 8. Reasons for inadequate profit: Due to recessionary trend prevailing in India and abroad the Company could not procure more orders and as a result sale and profit could not be increased as expected
- 9. Steps taken or proposed to be taken for improvement: The Company has expanded its production capacity by expansion of its existing factory shed and installed more machineries to cope with the rise in orders from the clients.
- 10. Expected increase in productivity and profits in measurable terms: As Company is manufacturing tailor made plants / machinery it is very difficult to give expected production and profits in measurable terms.

#### IV. Disclosures:

Other disclosures have been mentioned in the Board of Directors' report under the heading "Corporate Governance" attached to the annual report.

The Board of Directors recommends the resolution for the approval of the members.

No Director, Key Managerial Personnel or their relatives, except Shri Ajay Nalin Parikh for drawing his remuneration and Shri Ameet Nalin Parikh, Director being a relative of Shri Ajay Nalin Parikh are directly or indirectly concerned or interested in the above resolution except to the extent of his shareholding (including his relatives), if any, in the Company.

This explanatory statement together with the accompanying notice may also be considered as an abstract of terms and conditions of the contract for the appointment of Shri Ajay Nalin Parikh as Executive Director.

By the Order of the Board of Directors

Dated: 01.08.2016 Place: Registered Office : Plot No.43/1, Village: Nurpura, P.O. Baska, Tal. Halol - 389 350 Dist. Panchmahals, Gujarat

Ajay Naishad Desai Executive Director DIN: 00452821

# **BOARD'S REPORT**

### To,

#### The Members,

Your Directors have pleasure in presenting their 24th Annual Report on the business and operations of the Company and the accounts for the Financial Year ended March 31, 2016.

### 1. Financial summary or highlights/Performance of the Company

The financial results for the year are as under: [Rupees in Lacs
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PARTICULARS	YEAR ENDED 31.03.2016	YEAR ENDED 31.03.2015
Sales and other Income	6734.86	4016.02
Profit before depreciation	916.52	(400.41)
Less: Depreciation	344.58	388.61
Profit/(Loss) of the year	571.94	(789.02)
Less: Provision for tax	124.00	1.39
Provision for deferred tax	(32.18)	(36.47)
Profit/(Loss) after taxation	480.12	(753.94)
Balance brought forward from previous year	918.52	1672.46
Arrears of Depreciation	28.88	NIL
Balance carried to balance sheet	1369.76	918.52

### 2. Dividend

Your Board does not recommend any dividend for the financial year 2015-16.

#### 3. Reserves

Your Board does not propose to carry to any reserves for the financial year 2015-16.

4. Brief description of the Company's working during the year/State of Company's affair Total turnover during the year 2015-16 increased by Rs.2719.90 lac (68.12%) compare to previous year 2014-15 and there is profit

of Rs.480.12 lac (after tax) during the year 2015-16 against loss of Rs.753.94 lac (after deferred tax) in previous year 2014-15.

# 5. Change in the nature of business, if any

There is no change in the nature of business during the financial year 2015-16.

- 6. Material changes and commitments, if any, affecting the financial position of the company which have occurred between the end of the financial year of the company to which the financial statements relate and the date of the report. No material changes occurred subsequent to the close of the financial year of the Company to which the balance sheet relates and the date of the report.
- 7. Details of significant and material orders passed by the regulators or courts or tribunals impacting the going concern status and company's operations in future

No significant and material orders passed by the regulators or courts or tribunals impacting the going concern status and company's operations in future during the financial year and or subsequent to the close of the financial year of the Company to which the balance sheet relates and the date of the report.

# 8. Details in respect of adequacy of internal financial controls with reference to the Financial Statements.

The Company has appointed internal auditor for adequacy of internal financial controls and your Board has taken adequate care for financial control.

9. Details of Subsidiary/Joint Ventures/Associate Companies

Your Company has no Subsidiary/Joint Ventures/Associate Companies during the year.

10. Performance and financial position of each of the subsidiaries, associates and joint venture companies included in the consolidated financial statement.

Your Company has no Subsidiary/Joint Ventures/Associate Companies during the year.

### 11. Deposits

Your Company has not accepted any deposit during the year and there was no deposit at the beginning of the year. Therefore the details relating to deposits, covered under Chapter V of the Act is not applicable.

### 12. Statutory Auditors

M/s. V.K. Shastri & Co., Chartered Accountants, Auditors of the Company retire at the ensuing Annual General Meeting and are eligible for reappointment.

The Company has obtained a letter of consent and also a certificate under section 139 and 141 of the Companies Act, 2013 from the Auditors to the effect that, their appointment, if made would be within the limits prescribed in the said section.

### 13. Auditors' Report

The observations of the Auditors are explained, wherever necessary, in an appropriate note to the Audited Statement of Accounts. No qualification, reservation or adverse remark or disclaimer has been made by the auditor in their auditors' report for the year 2015-16.

#### 14. Share Capital

During the year under review, the Company has not issued any securities nor has granted any stock option or sweat equity.

# 15. Extract of the annual return

The extract of the annual return in Form No. MGT – 9 forming part of the Board's report is attached herewith as (Annexure-E)

#### 16. Conservation of energy, technology absorption and foreign exchange earnings and outgo

The details of conservation of energy, technology absorption, foreign exchange earnings and outgo are attached herewith (Annexure-A)

#### 17. Corporate Social Responsibility (CSR)

As net worth of the Company is below rupees five hundred crore or turnover is below rupees one thousand crore or a net profit is below rupees five crore during the preceding financial year ended on 31st March, 2015, section 135 of the Companies Act, 2013 is not applicable and therefore the Company has not spent any sum towards Corporate Social Responsibility during the financial year 2015-16.

#### 18. Directors & Key Managerial Personnel

(A) Shri Ajit Singh Bubber, Non-Executive Director and Shri Hardip Singh Bubber, Non-Executive Director retire by rotation at the ensuing annual general meeting and being eligible offered themselves for re-appointment as Directors.

Mr. Vishal Sharma, Chief Financial Officer resigned on 15.05.2015. Your Company appointed Shri Rajendra Kantilal Bhavsar as Chief Financial Officer during the year.

#### B) Declaration by an Independent Director(s) and re- appointment, if any\_

A declaration, by Independent Directors that they meet the criteria of independence as provided in sub-section (6) of Section 149 of the Companies Act, 2013, have been received.

Shri Ajit Singh Bubber, Non-Executive Director and Shri Hardip Singh Bubber Directors of the Company retiring by rotation and eligible for re-appointment have given their consent and declaration under form DIR-8 pursuant to Section 164(2) read with Rule 14(1) of Companies (Appointment and Qualification of Directors) Rules, 2014. Details of Shri Ajit Singh Bubber and Shri Hardip Singh Bubber seeking re-appointment as per Regulation 36 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 with the Bombay stock exchange is attached herewith (Annexure- F)

### C) Formal Annual Evaluation

The Company has devised a policy for performance evaluation of Independent Directors, Board, Committees and individual Directors which includes criteria for performance evaluation of executive directors and non-executive directors.

In evaluating the suitability of individual Board members, the Committee may take into account factors, such as:

- i. General understanding of the Company's business;
- ii. Educational back ground and experience:
- iii. Personal and professional ethics, integrity and values;
- iv. Willingness to devote sufficient time and energy in carrying out their duties and responsibilities effectively.

### 19. Number of meetings of the Board of Directors

During the year from 1<sup>st</sup> April, 2015 to 31<sup>st</sup> March, 2016 the Board of Directors met five times on the following dates:

Sr	Date	Board Strength	No. of Directors Present
1	29-05-2015	9	6
2	12-08-2015	9	5
3	02-11-2015	9	6
4	03-02-2016	9	3
5	12-02-2016	9	7

#### 20. Audit Committee

The members of the Audit Committee of the Company are as under:

No.	Name of Director	Designation
1	Shri Sandeep Gul Lalwani	Non-Executive Independent Director
2	Shri Nikhil Ramesh Parikh	Non-Executive Independent Director
3	Shri Ameet Nalin Parikh	Non-Executive Director
These		atoma of any warant and then of the Audit Committee during the year

There was no occasion regarding non acceptance of any recommendation of the Audit Committee during the year.