



ANNUAL REPORT & ACCOUNTS
2007-2008



BOARD OF DIRECTORS

Shri S. L. Agarwalla
Chairman

DIRECTORS

Shri S. K. Agarwal
Shri M. L. Kansal
Dr. H. P. Bezboorah
Shri Basant Agarwal
Shri Binod Agarwal
Shri Sandeep Agarwal
Shri Kamal Kant Agarwal

AUDITORS

Manoj Kr. Goyal
Chartered Accountants
1st Floor, Commerce Building
Bidhan Market Road, Siliguri

BANKERS

State Bank of Bikaner & Jaipur
State Bank of Mysore
Vijaya Bank

SHARES TRANSFER DEPARTMENT

S. K. Computers
34/1A, Sudhir Chatterjee Street
Kolkata - 6

REGISTERED OFFICE

33, M.G. Road
Siliguri (West Bengal)
Pin - 734005

GARDEN & FACTORY

Fatapukur, Dist. Jalpaiguri
(West Bengal)

21st
Annual Report &
Accounts 2007-2008

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NOTICE

Notice is hereby given that the 21st Annual General Meeting of Members of the Company will be held on Tuesday, the 30th September, 2008 at 10.00 A.M. at the Meeting Hall of Hotel Embassy, Siliguri - 734001 to transact the following business :

ORDINARY BUSINESS : -

1. To receive, consider and adopt the audited Balance Sheet of the Company at 31st March, 2008 and the profit and Loss Account for the year ended as on that date and the report of the Board of Directors and of the Company's Auditors.
2. To appoint a Director in place of Shri M. L. Kansal, who retires by rotation and being eligible, offers himself for reappointment.
3. To appoint a Director in place of Shri H. P. Bezboorah, who retires by rotation and being eligible, offers himself for reappointment.
4. To appoint a Director in place of Shri Basant Agarwal, who retires by rotation and being eligible, offers himself for reappointment.
5. To appoint Auditors and fix their remuneration and for this purpose to consider and, if thought fit, to pass the following resolution with or without modification:

"RESOLVED the pursuant to the provisions of section 224 of the Companies Act 1956, M/s. Manoj Kumar Goyal be and is hereby appointed as Auditors of the Company to hold office from the conclusion of this Annual General Meeting until the conclusion of next Annual General Meeting of the company at a remuneration to be decided mutually between the Board of Directors and the Auditors."

Place : Siliguri
Date : 28th July, 2008

By Order of The Board
S. K. Agarwal
Director

NOTES :

1. Member entitled to attend and vote at the meeting are entitled to appoint a proxy to attend and vote instead of himself and such a proxy need not be a member of the company.
2. A Instrument of proxies in order to be effective must be deposited with the company at its Registered office not less than 48 hours before the commencement of the meeting.
3. The register of members of the Company and Share Transfer Book will remain closed from 25th Sept. 2008 to 27th Sept. 2008 (both days inclusive).
4. The explanatory statement pursuant to the provisions of Sec. 173(2) of the Companies Act. 1956 is Annexed in this notice.
5. Members who have multiple registered folios in identical order on name(s) are requested to write to the Company quoting their Registered Folio No.(s) and enclosing their Share Certificate, for consolidation of all such shareholding into one registered folio to facilitate better service.
6. Members are requested to bring the attendance slip alongwith copies of Annual Reports to the Meeting.



Additional Information required to be furnished under the listing agreement:

As required under the listing agreement, the particulars of Directors who are proposed to be appointed/re-appointed are given below :

1. Name : Sri M. L. Kansal
 Age : 54 Years
 Qualification : FCA
 Expertise : Accounts
 Other Directorship : Nil
2. Name : Sri H. P. Bezboorah
 Age : 67 years
 Qualifications : Graduate
 Expertise : Tea Plantation & Clones
 Other Directorship : Nil
3. Name : Sri Basant Agarwal
 Age : 46 year
 Qualifications : Graduate
 Expertise : Tea Marketing & Finances
 Other Directorship : W.B. Tea Informatics (P) Ltd.



DIRECTORS REPORT TO THE MEMBERS OF BANSISONS TEA INDUSTRIES LIMITED

Dear Shareholders,

Your Directors present herewith your Company's Twentieth Annual Report together with the Audited Accounts for the year ended 31st March 2008.

Financial Result

	(Rupees in Lakhs)	
	31/03/08	31/03/07
Net Sales / Income from operations	52.41	36.78
Other Income-Interest (Net)	4.17	9.21
Total Expenditure	49.18	47.32
Gross Profit / (Loss) After Interest but before depreciation and Taxation	7.39	(1.33)
Depreciation	1.60	9.48
Profit/ (Loss) for the year after Depreciation	5.79	(10.81)
Profit / (Loss) before Tax	5.79	(10.81)
Provision for Taxation	Nil	Nil
Taxation	Nil	Nil
Profit/ (Loss) after Tax	5.79	(10.81)
Paid-Up Equity Share Capital	619.75	619.75
Reserves Excluding Revaluation	(3.52)	(9.31)

MANAGEMENT DISCUSSION AND ANALYSIS:

Pursuant to clause 49 of the Listing Agreement a Management Analysis Report is given below:

A. INDUSTRY BACKGROUND :

Tea is one of the oldest industries in India started during the British Empire. India is not only the largest producer of tea but is also the largest consumer. Tea is an important industry for India since it earns a substantial amount of foreign exchange by way of exports even though the quantum and value of exports has been coming down over the past few years.

B. INDUSTRY OUTLOOK :

The Company has a long experience of tea plantation, production and marketing. The availability of land for tea cultivation is limited and not all land is suitable for tea cultivation. The Company has inducted into the Board the well experienced people. Government regulation and control also affect the tea industry., The multiplicity of taxes on the industry also affect profitability. Production of tea is highly dependent on climatic and soil conditions. The Government of India is expected to continue to support the industry, which is a major foreign exchange earner.

C. INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY :

The Company has adequate internal control systems commensurate with the size of its operations and for the purpose of exercising adequate controls on the day-to-day operations. Systems are regularly reviewed to ensure effectiveness.



Directors Report (Contd....)

D. MATERIAL DEVELOPMENTS IN HUMAN RESOURCES/INDUSTRIAL RELATIONS :

During the year there are no material developments in Human Resources.

OPERATIONS:

The Company has concentrated its main activities in increasing the tea plantation maintenance of the bushes. And the factory was suspended /lockout during the year.

DIVIDEND :

Due to non-availability of distributable profitability your Directors regret their inability to recommend any dividend in respect of Equity shares for the year under review.

DIRECTORS :

In terms of article of Association of your Company read with Section 255 of the companies Act, 1956. Shri M. L Kansal, Sri H. P. Bezboorah, Shri Basant Agarwal retires at the forthcoming Annual General Meeting, but being eligible offers themselves for reappointment.

AUDITORS :

M/s. Monoj Kumar Goyal, Chartered Accountants, Auditors of the Company retire at the ensuing Annual General Meeting and being eligible, offer themselves for reappointment. The Company has received a certificate from the Auditors that they are qualified under section 224(1B) of the Companies Act 1956, to Act as the Auditors of the Company, if re-appointed.

PERSONNEL :

None of the employee of the Company is drawing remuneration exceeding the limits specified under section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975.

PUBLIC DEPOSIT :

Your Company has not accepted any deposit(s) within the meaning of Sec-58A of the Companies Act, 1956 and the rules made thereof.

RESPONSIBILITY STATEMENT

The Directors Confirms,

1. That in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
2. That the directors had selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss of the company for that period;
3. That the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
4. That the directors had prepared the annual accounts on a going concern basis.



Directors Report (Contd.....)

SUBSIDIARY :

The Company does not have any subsidiary within the meaning of Sec-4 of the Companies Act, 1956.

STATEMENT PURSUANT TO LISTING AGREEMENT

Presently the Company's share are listed at the Stock Exchange Mumbai(BSE), Calcutta Stock Exchange, Madras Stock Exchange and Jaipur Stock Exchange.

CORPORATE GOVERNANCE :

Your Company has always been committed to the best practices in the governance of its affairs. The Board is taking efforts to comply the same. Kindly refer to ANNEXURE 'A' to Directors Report. The Auditors Certificate on compliance with the mandatory requirements of Corporate Governance is given in Annexure "A" to this Report.

AUDITORS REPORT :

With reference to the observations made by the Auditors in their report, the directors are to state that the notes submitted by the Board as contemplated under section 217(3) of the Companies Act, 1956; forming part of Company's Accounts are self explanatory and therefore do not call for any further clarification.

INFORMATION PURSUANT TO SECTION 217(1)(E) OF THE COMPANIES ACT, 1956

As per sec-217(1)(e) of the Companies Act, 1956 read with the companies Disclosure of Particulars in the Report of Board of Directors Rules, 1988 the relevant data pertaining to Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and outgo are setout as hereunder;

ACKNOWLEDGEMENTS:

Your Directors wish to place on record their appreciation of the continued support rendered by the Shareholders, Bankers, Financial Institution Central & State Government Bodies, Business Constituents, Tea Research Association, Tea Board, Siliguri Tea Auction Committee, Terai Indian Planters Association and Indian Tea Planters Association.

Place : Siliguri
Date : 28th July, 2008

By Order of The Boad
S. L. Agarwalla
Chairman



ANNEXURE - "A" TO DIRECTORS REPORT - CORPORATE GOVERNANCE

1. Board's Philosophy on Corporate Governance

"Corporate Governance is about ethical conduct in business". Ethical leadership is good for business as the organization is seen to conduct its business in line with the expectations of all stakeholders. The Company, BANSISONS TEA INDUSTRIES LIMITED believes in adapting the Best Global Practices in the area of Corporate Governance and follows the principles of full transparency and achieving high level of accountability, efficiency, responsibility and fairness in all areas of operation. Our workplace is committed towards the protection of the stakeholder's viz. shareholders, creditors, investors, customers, employees etc. Our policies consistently undergo improvements keeping in mind our goal of maximization of value of all the stakeholders.

The Board considers itself a Trustee of all Shareholders and acknowledges its responsibilities to the Shareholders' wealth. During the year under review, the Board continued its pursuit of achieving these objectives through the adoption and monitoring of corporate strategies, prudent business plans, monitoring of major risks of the Company's business and ensuring that the Company pursues policies and procedures to satisfy its legal and ethical responsibilities.

2. Board of Directors

(i) Composition:

The Board of Directors provides strategic direction and thrust to the operations of the company. The Board consists of 8 Directors; Mr. S.L. Agarwalla is the Chairman of Board and 4 independent non-executives Directors as on 31st March, 2008. The Board has optimum combination of executive and non-executive Directors and more than one third of the Board comprises of independent Directors.

(ii) Boards Meeting:

During the year the Board of Directors of the company met Seven times on 30.04.2007, 26.09.2007, 31.07.2007, 31.10.2007, 31.01.2008, 28.02.2008 and 31.03.2008.

(iii) Particulars of Directors and others Directorships and position held in Board committees of the Companies:



MEETINGS AND ATTENDANCE UPTO MARCH 31, 2008

Name of the Director	Category	No of other Directorships	No of Committees in which member	No of Board meetings attended	Whether attended last AGM
Mr. S. L. Agarwalla	Chairman	Nil	1	7	Yes
Mr. M. L. Kansal	Independent Non-Executive	1	1	5	Yes
Mr. Basant Agarwal	Independent Non-Executive	3	2	7	Yes
Mr. Binod Agarwal	Independent Non-Executive	Nil	2	6	Yes
Mr. S. K. Agarwal	Executive	1	Nil	6	Yes
Dr. H. P. Bezboorah	Executive	Nil	Nil	Nil	No
Mr. Sandeep Agarwal	Executive	4	Nil	7	Yes
Mr. Kamal Kant Agarwal	Independent Non-Executive	1	2	7	Yes

3. Audit Committee:

(i) Terms of Reference:

The Audit Committee formed is instrumental in overseeing the financial reporting besides reviewing the Quarterly, Half yearly Annual financial results of the Company, it reviews company's financial and risks management policies and the internal control system, internal audit systems etc.

The Committee will inter alia:

- Ensure the preservation of good Financial Practices throughout the company.
- Monitor that Internal Controls are in force to ensure the integrity of financial performances reported to the shareholders.
- Provide by way of regular meetings a line of communication between the Board and the Statutory and Internal Auditors.
- Consider the appointment of the Statutory Auditors and the head of Internal Audit/ outsourced Internal Auditors (who will have direct access to the committees chairman). It will consider and recommend to the Board the remuneration of the Statutory Auditors.
- Discuss the Audit plans with both the Statutory and Internal Auditors before the commencement of Audit and ensure Co-ordination between them.
- Review the interim and full year financial statements with the management and Auditor before recommending to the Board.
- Discuss with the Statutory Auditors their concerns, if any, arising from the Audits (in management's absence where necessary); Review the Auditors management letters and managements responses.
- Review reports of the Internal Auditors and managements responses thereto. It will also consider the findings of internal investigation and managements responses thereto.