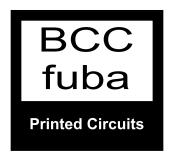
BCC FUBA INDIA LIMITED

35[™] ANNUAL REPORT 2020-2021



BOARD OF DIRECTORS

1.	MR. CHANDAR VIR SINGH J	UNEJA	CHAIRPERSON & INDEPENDENT DIRECTOR	
2.	MR. PARMOD KUMAR GUPT	A	NON EXECUTIVE DIRECTOR	
3.	MR. VISHAL TAYAL		NON EXECUTIVE DIRECTOR	
4.	MRS. MONA TAYAL		NON EXECUTIVE DIRECTOR	
5.	MRS. RICHA BHANSALI		INDEPENDENT DIRECTOR	
6. MR. ABHINAV BHARDWAJ			EXECUTIVE DIRECTOR	
7.	MR. ANURAG GUPTA		NON EXECUTIVE DIRECTOR	
8.	MR. HARI DATT JANGID		INDEPENDENT DIRECTOR	
AUDIT	ORS		INTERNAL AUDITORS	
RAJESH K GOEL & ASSOCIATES Chartered Accountants 108-109, Prerna Complex, B-3, Subhash Chowk, Laxmi Nagar, Delhi-110092			VIMAL JAIN & ASSOCIATES Chartered Accountants RZ A-10, Shish Ram Park, Uttam Nagar, New Delhi – 110059	
Regd.	Office	:	4km., Swarghat Road, Nalagarh Distt. Solan, Himachal Pradesh-174101	
Corporate Office		:	109, Wing – II, Hans Bhawan, Bahadur Shah Zafar Marg, New Delhi 110002	
Share Transfer Agent		:	LINK INTIME INDIA PRIVATE LIMITED Noble Heights, 1st Floor, Plot No. NH 2, LSC, C-1 Block, Near Savitri Market, Janakpuri, New Delhi-110058 Ph- 011-41410592/93/94	
Secret	arial Auditors	:	Pankhuri Mathur & Associates H-104, Amrapali Zodiac, Sector-120, Noida, Uttar Pradesh 201301	

NOTICE

NOTICE is hereby given that the 35th Annual General Meeting of the members of **BCC FUBA INDIA LIMITED** ("the company") will be held on Thursday, the 30th day of September 2021 at 10:00 A.M. through Video Conferencing ("VC") in accordance with the applicable provisions of the Companies Act, 2013 read with MCA General Circular No.20/2020, 14/2020 and 17/2020 dated 5th May, 2020, 8th April, 2020 and 13th April, 2020 respectively to transact the following businesses: -

ORDINARY BUSINESS: -

- 1. To receive, consider and adopt the Audited Financial Statements of the company for the Financial Year ended 31st March 2021 and the Reports of the Board of Directors and the Auditor s thereon.
- 2. To appoint a Director in place of Mr. Vishal Tayal (DIN: 01043995), who retires by rotation and being eligible offers himself for re-appointment.

"**RESOLVED THAT** Mr. Vishal Tayal (DIN: 01043995), who retires by rotation from the Board of Directors pursuant to the provisions of section 152 of the Companies Act, 2013 and Company's Articles of Association be and is hereby reappointed as a Director of the Company."

For B C C Fuba India Limited Abhinav Bhardwaj Director DIN: 06785065

NOTES:

Date: 02.09.2021

- 1. In view of the global outbreak of the COVID-19 pandemic, the Ministry of Corporate Affairs ('MCA') has vide its General Circular dated 5th May 2020 read with Circulars dated 8th April, 2020, 13th April, 2020, 28th September, 2020 and 13th January, 2021 (collectively referred to as "MCA Circulars"), has introduced certain measures enabling companies to convene their Annual General Meetings (AGM/ Meeting) through Video Conferencing (VC) or Other Audio Visual Means (OAVM) without the physical presence of the Members at a common venue. Further the Securities and Exchange Board of India ('SEBI') vide its circulars dated 12th May 2020 and 15th January 2021 ('SEBI Circulars') has also granted certain relaxations. In compliance with the provisions of the Companies Act, 2013 ("Act"), SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") and MCA Circulars, the AGM of the Company is being held through VC / OAVM. In compliance with the said requirements of the MCA Circulars, electronic copy of the Notice along with requisite documents and the Annual Report for the financial year ended 31st March 2021 (Collectively referred to as Notice) have been sent only to those members whose e- mail ids are registered with the Company or the Registrar and Share Transfer Agent or the Depository Participants(s) through electronic means. The Notice shall also be available on the Company's website www.bccfuba.com.
- 2. In compliance with the said Circulars, the Company has also published a public notice by way of an advertisement made dated 3rd September, 2021 in Financial Express (Nation daily newspaper English Edition) and in Jansatta (Himachal Daily Newspaper Hindi Edition) along with their electronic editions, inter alia, advising the members whose e-mail ids are not registered with the Company, its Registrar and Share Transfer Agent (RTA) or Depository Participant(s) (DPs), as the case may be, to register their e-mail ids with them. The Company has also provided an opportunity to its shareholders to register or update their email addresses pursuant to the proviso to Rule 18(3) (i) of Companies (Management and Administration) Rules, 2014.

3. Registration of e-mail address permanently with Company/ Registrar and Transfer Agent:

The members who have not yet registered their e- mail ids with the Company or if there is any change in the email-id already registered with the company may register/change it through our Registrar and Transfer Agent (RTA) viz. Link Intime India Pvt. Ltd. (LIIPL) by accessing the following link click on the mentioned link https://linkintime.co.in/emailreg/email-register.html for registering their e- mail ids. The Company shall send the Notice to such members whose e-mail ids get registered within the aforesaid time enabling them to participate in the meeting and cast their votes.

BCC FUBA INDIA LIMITED

- 4. In terms of the aforesaid Circulars, Notice of the AGM along with the Annual Report 2020-21 is being sent only through electronic mode to those Members whose email addresses are registered with the Company/ Depositories. Members may note that the Notice and Annual Report 2020-21 will also be available on the Company's website www.bccfuba.com and website of the Stock Exchange i.e. BSE Limited at www.bseindia.com. Further as per the aforesaid Circulars, the businesses set out in the Notice will be transacted by the members only through remote e-voting or through the e-voting system provided during the meeting while participating through VC facility.
- 5. Since, the AGM is being conducted through VC/ OAVM (without the physical presence of the members), the Proxy Form, Attendance Slip, Route Map and place of meeting are not required. However, corporate members are required to send to the Company's email address <u>delhi@bccfuba.com</u>, a certified copy of the Board Resolution, pursuant to section 113 of the Companies Act 2013, authorizing their representative to attend and vote at the Meeting through VC.
- 6. Members attending the AGM through VC/OAVM shall be counted for the purpose of reckoning the quorum under Section 103 of the Act.
- 7. In case of joint holders, the Member whose name appears as the first holder in the order of names as per the Register of Members of the Company will be entitled to vote at the AGM.
- 8. The Register of Members and Share Transfer Books of the Company will remain closed from Friday, 24th September, 2021 to Thursday, 30th September, 2021 (both days inclusive). The book closure dates have been fixed in consultation with the Stock Exchanges.
- 9. Pursuant to Section 108 and other applicable provisions, if any, of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 and amendments thereto and applicable provisions of the SEBI Listing Regulations, the Company is pleased to provide the facility to Members to exercise their right on the all resolutions proposed to be passed at AGM by way of electronic means. The facility of e-voting through the same portal provided by LIIPL will be available during the Meeting through VC also to those Members who do not cast their votes by remote e-voting prior to the Meeting. Members, who cast their votes by remote e-voting, may attend the Meeting through VC but will not be entitled to cast their votes once again.
- 10. Voting rights of the members for voting through remote e-voting or e-voting system provide in the Meeting itself as on the cut-off date i.e. Thursday, 23rd September, 2021. A person, whose name is recorded in the Register of Members or in the Register of Beneficial owners maintained by the depositories as on the cut-off date shall only be entitled to avail the facility of remote evoting or e- voting system provide in the Meeting. The members may cast their votes on electronic voting system from place other than the venue of the meeting (remote e-voting). The remote e-voting period will commence at 9:00 A.M. on Monday, 27th September, 2021 and will end at 5.00 P.M. on Wednesday, 29th September, 2021. In addition, the facility for voting through e voting system shall also be made available at the VC and the Members attending the AGM by VC who have not cast their vote by remote e-voting shall be eligible to vote at the AGM. The Company has appointed Mr. Naresh Samkaria, Partner of Samkaria & Associates, Practicing Chartered Accountant, to act as the Scrutinizer, to scrutinize the entire e-voting process in a fair and transparent manner. The Members desiring to vote through remote e-voting are requested to refer to the detailed procedure given hereinafter.
- 11. In accordance with the aforementioned MCA Circulars, the Company has appointed Link Intime India Private Limited (LIIPL) for providing the VC facility to the members for participating in the Meeting. The members are requested to follow the following instructions in order to participate in the Meeting through VC mechanism:

Process and manner for attending the Annual General Meeting through InstaMeet:

- 1) Open the internet browser and launch the URL: <u>https://instameet.linkintime.co.in</u>
 - Select the "Company" and 'Event Date' and register with your following details: -
 - A. Demat Account No. or Folio No: Enter your 16 digit Demat Account No. or Folio No
 - Shareholders/ members holding shares in CDSL demat account shall provide 16 Digit Beneficiary ID
 - Shareholders/ members holding shares in NSDL demat account shall provide 8 Character
 DP ID followed by 8 Digit Client ID
 - Shareholders/ members holding shares in physical form shall provide Folio Number registered with the Company
 - **B. PAN:** Enter your 10-digit Permanent Account Number (PAN) (Members who have not updated their PAN with the Depository Participant (DP)/Company shall use the sequence number provided to you, if applicable.
 - C. Mobile No.: Enter your mobile number.
 - D. Email ID: Enter your email id, as recorded with your DP/Company.
 - Click "Go to Meeting" (You are now registered for InstaMeet and your attendance is marked for the meeting).

Please refer the instructions (annexure) for the software requirements and kindly ensure to install the same on the device which would be used to attend the meeting. Please read the instructions carefully and participate in the meeting. You may also call upon the InstaMeet Support Desk for any support on the dedicated number provided to you in the instruction/ InstaMEET website.

Instructions for Shareholders/ Members to Speak during the Annual General Meeting through InstaMeet:

- Shareholders who would like to speak during the meeting must register their request 3-4 days in advance i.e. 25th September, 2021 with the company on the <u>delhi@bccfuba.com</u> email id.
- 2) Shareholders will receive "speaking serial number" once they mark attendance for the meeting.
- 3) Other shareholder may ask questions to the panellist, via active chat-board during the meeting.
- 4) Please remember speaking serial number and start your conversation with panellist by switching on video mode and audio of your device.
- 5) Facility of joining the AGM through VC / OAVM shall open 15 minutes before the time scheduled for the AGM till 15 minutes thereafter and will be available for Members on first come first served basis upto 1000 members. The large shareholders (i.e. shareholders holding 2% or more shareholding), promoters, institutional investors, directors, key managerial personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors, etc. can attend the 35th AGM without any restriction on account of first-come first served principle.

Shareholders are requested to speak only when moderator of the meeting/ management will announce the name and serial number for speaking.

Instructions for Shareholders/ Members to Vote during the Annual General Meeting through InstaMeet:

Once the electronic voting is activated by the scrutinizer/ moderator during the meeting, shareholders/ members who have not exercised their vote through the remote e-voting can cast the vote as under:

- 1) On the Shareholders VC page, click on the link for e-Voting "Cast your vote"
- 2) Enter your 16 digit Demat Account No. / Folio No. and OTP (received on the registered mobile number/ registered email Id) received during registration for InstaMEET and click on 'Submit'.
- 3) After successful login, you will see "Resolution Description" and against the same the option "Favour/ Against" for voting.

- 4) Cast your vote by selecting appropriate option i.e. "Favour/Against" as desired. Enter the number of shares (which represents no. of votes) as on the cut-off date under 'Favour/Against'.
- 5) After selecting the appropriate option i.e. Favour/Against as desired and you have decided to vote, click on "Save". A confirmation box will be displayed. If you wish to confirm your vote, click on "Confirm", else to change your vote, click on "Back" and accordingly modify your vote.

Note: Shareholders/ Members, who will be present in the Annual General Meeting through InstaMeet facility and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting facility during the meeting. Shareholders/ Members who have voted through Remote e-Voting prior to the Annual General Meeting will be eligible to attend/ participate in the Annual General Meeting through InstaMeet. However, they will not be eligible to vote again during the meeting.

Shareholders/ Members are encouraged to join the Meeting through Tablets/ Laptops connected through broadband for better experience.

Shareholders/ Members are required to use Internet with a good speed (preferably 2 MBPS download stream) to avoid any disturbance during the meeting.

Please note that Shareholders/ Members connecting from Mobile Devices or Tablets or through Laptops connecting via Mobile Hotspot may experience Audio/Visual loss due to fluctuation in their network. It is therefore recommended to use stable Wi-Fl or LAN connection to mitigate any kind of aforesaid glitches.

In case shareholders/ members have any queries regarding login/ e-voting, they may send an email to instameet@linkintime.co.in or contact on: - Tel: 022-49186175.

- 12. The Register of Directors and Key Managerial Personnel and their shareholding maintained under Section 170 of the Companies Act, 2013 and the Register of Contracts and Arrangements in which Directors are interested maintained under Section 189 of the Companies Act, 2013 and all documents referred to in the Notice shall be made available only in electronic form for inspection during the Meeting through VC.
- 13. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are therefore requested to submit the PAN to their Depository Participants with whom they are maintaining their Demat accounts. Members holding shares in physical form can submit their PAN details to the Company or to the RTA.

14. PROCEDURE FOR REMOTE E-VOTING

EVENT NUMBER: 210369

Remote e-Voting Instructions for shareholders:

- 1. The voting period begins Monday, 27th September, 2021 at 9:00 A.M. and ends on Wednesday, 29th September, 2021 at 5:00 P.M. During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of 23rd September, 2021, may cast their vote electronically. The e-voting module shall be disabled by Link Intime India Private Limited (LIIPL) for voting thereafter.
- 2. Open the internet browser and launch the URL: <u>https://instavote.linkintime.co.in</u>

Those who are first time users of LIIPL e-voting platform or holding shares in physical mode have to mandatorily generate their own Password, as under:

- ► Click on "Sign Up" under 'SHARE HOLDER' tab and register with your following details: -
 - A. User ID: Enter your User ID
 - Shareholders/ members holding shares in CDSL demat account shall provide 16 Digit Beneficiary ID
 - Shareholders/ members holding shares in NSDL demat account shall provide 8 Character DP ID followed by 8 Digit Client ID
 - Shareholders/ members holding shares in physical form shall provide Event No + Folio Number registered with the Company
 - **B. PAN:** Enter your 10-digit Permanent Account Number (PAN) (Members who have not updated their PAN with the Depository Participant (DP)/ Company shall use the sequence number provided to you, if applicable.

- **C. DOB/DOI:** Enter the Date of Birth (DOB) / Date of Incorporation (DOI) (As recorded with your DP / Company in DD/MM/YYYY format)
- **D.** Bank Account Number: Enter your Bank Account Number (last four digits), as recorded with your DP/Company.
 - Shareholders/ members holding shares in CDSL demat account shall provide either 'C' or 'D', above
 - Shareholders/ members holding shares in NSDL demat account shall provide 'D', above
 - Shareholders/ members holding shares in **physical form** but have not recorded 'C' and 'D', shall provide their Folio number in 'D' above
- Set the password of your choice (The password should contain minimum 8 characters, at least one special Character (@!#\$&*), at least one numeral, at least one alphabet and at least one capital letter).
- ► Click "confirm" (Your password is now generated).

NOTE: If Shareholders/ members are holding shares in demat form and have registered on to e-Voting system of LIIPL: <u>https://instavote.linkintime.co.in</u>, and/or voted on an earlier event of any company then they can use their existing password

- 3. Click on 'Login' under **'SHARE HOLDER'** tab.
- 4. Enter your User ID, Password and Image Verification (CAPTCHA) Code and click on 'Submit'.
- 5. After successful login, you will be able to see the notification for e-voting. Select 'View' icon.
- 6. E-voting page will appear.
- 7. Refer the Resolution description and cast your vote by selecting your desired option 'Favour / Against' (If you wish to view the entire Resolution details, click on the 'View Resolution' file link).
- 8. After selecting the desired option i.e. Favour / Against, click on 'Submit'. A confirmation box will be displayed. If you wish to confirm your vote, click on 'Yes', else to change your vote, click on 'No' and accordingly modify your vote.
- 9. Institutional shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodians are required to log on the e-voting system of LIIPL at https://instavote.linkintime.co.in and register themselves as 'Custodian / Mutual Fund / Corporate Body'. They are also required to upload a scanned certified true copy of the board resolution /authority letter/power of attorney etc. together with attested specimen signature of the duly authorised representative(s) in PDF format in the 'Custodian / Mutual Fund / Corporate Body' login for the Scrutinizer to verify the same.

If you have forgotten the password:

- Click on 'Login' under 'SHARE HOLDER' tab and further Click 'forgot password?'
- Enter User ID, select Mode and Enter Image Verification (CAPTCHA) Code and Click on 'Submit'.
- In case shareholders/ members is having valid email address, Password will be sent to his / her registered e-mail address.
- Shareholders/ members can set the password of his/her choice by providing the information about the
 particulars of the Security Question and Answer, PAN, DOB/DOI, Bank Account Number (last four digits) etc. as
 mentioned above.
- The password should contain minimum 8 characters, at least one special character (@!#\$&*), at least one numeral, at least one alphabet and at least one capital letter.
- It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.

For shareholders/ members holding shares in physical form, the details can be used only for voting on the resolutions contained in the Notice.

During the voting period, shareholders/ members can login any number of time till they have voted on the resolution(s) for a particular "Event".

Shareholders/ members holding multiple folios/demat account shall choose the voting process separately for each of the folios/demat account.

In case shareholders/ members have any queries regarding e-voting, they may refer the **Frequently Asked Questions** ('FAQs') and InstaVote e-Voting manual available at https://instavote.linkintime.co.in, under Help section or send an email to enotices@linkintime.co.in or contact on: - Tel: 022 –4918 6000.

For B C C Fuba India Limited Abhinav Bhardwaj Director DIN: 06785065

Date: 02.09.2021

BOARD'S REPORT

Dear Members,

Your Directors have pleasure in presenting the 35th Annual Report and the audited Accounts of the Company for the financial year ended 31st March 2021.

A brief summary of the audited Standalone financial results of the Company for the year ended March 31, 2021 is as under:

⁽Figures in Rs. In 100)

S. No	Particulars	March 31, 2021	March 31, 2020
1.	Revenue from operations	44,45,220.91	47,37,738.79
2.	Profit/(Loss) before Interest & Depreciation	1,30,732.21	-29,159.25
3.	Interest	39,041.88	41,993.19
4.	Profit/(Loss) after Interest & before Depreciation	91,690.33	-71,152.44
5.	Depreciation	37,441.59	37,808.00
6.	Profit / Loss before exceptional items	54,248.74	-1,08,960.44
7.	Exceptional Items	4,754.52	14,367.28
6.	Net Profit/(Loss)	59,003.27	(94,593.16)

OPERATIONAL HIGHLIGHT

The Company achieved revenue from operations of **Rs. 44,45,22,091/-** and Profit before interest, Depreciation and tax of Rs. **1,30,73,221/-** in the current year as against **Rs. 47,37,73,879/-** revenue and Loss before interest, depreciation and tax of Rs. **-29,15,925/-** respectively in the previous year.

During the year under review the company has earned profits of **Rs. 59,00,327**/- (as compared to Previous year losses of **Rs. 94,59,316**/-) from business.

The financial health of the Company is under the continuous scrutiny of the Board of Directors of Company. The Pandemic in the financial year 2020-21 has few unexpected effects on the business which is one of reasons of company's performance. The Board of Directors assures that our company is doing good and continuingly making efforts to do great and mark its strong presence in the market, so that the members could reap maximum benefits simultaneously with Company growth.

Your directors wish to state that the Company is taking all necessary steps towards embracing the better financial position of the Company. Improved financial performance, increase in turnover and reduction in consumption of raw material predicts better future of the company.

RESERVES

Your Directors have not transferred any amount to the credit of General Reserve of the Company for the year ended 31st March, 2021.

DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 134 of the Act, the Directors state that

- a) In the preparation of the annual accounts for the year ended March 31, 2021, the applicable accounting standards have been followed and that there are no material departures from the same;
- b) The Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent, so as to give a true and fair view of the state of affairs of the Company at the end of the financial year as on 31st March, 2021 and of the profit of the Company for that period;
- c) The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) The Directors have prepared the annual accounts on a going concern basis;
- e) The Directors have laid down internal financial controls to be followed by the Company and that such internal

financial controls are adequate and were operating effectively; and

f) The Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

MATERIAL CHANGES AND COMMITMENTS

There were no significant material changes and commitments which have occurred between the end of financial year of the Company to which the financial statements relates and the date of this report which affects financial position of the Company.

CONSERVATION OF ENERGY & TECHNOLOGY ABSORPTION

Your company is doing its best efforts to give high priority to energy conservation by opting for more power efficient replacements. Particulars of Energy Conservation / Technology Absorption and Foreign Exchange earnings and out go as per Section 134(3) (m) of Companies Act, 2013 are given as an **Annexure-A** to this report.

RISK MANAGEMENT

Your Company recognizes that risk is an integral part of business and is committed to managing the risks in a proactive and efficient manner. Your Company periodically assesses risks in the internal and external environment.

PARTICULARS OF EMPLOYEES

In terms of the provisions of Section 197 (12) of the Companies Act, 2013 read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, a statement showing the remuneration and other details is being annexed to this report as **Annexure-B**.

DIVIDEND

As our Company incurred some huge losses in the past the company is trying to recover those losses. Our Directors regret their inability to declare dividend to the members.

ANNUAL RETURN

Pursuant to Sec 92(3) of the Companies Act, 2013 read with Rule 12 of the Companies (Management and Administration) Rules, 2014, the copy of Annual Return can be accessed at Company's website at <u>www.bccfuba.com</u> Investor-Information/annual-return

FINANCE

- [A] The Cash and cash equivalent as at March 31, 2021 stands at Rs. 2,79,74,026/-. The Company continues to focus on judicious management of its working capital, receivables, inventories and other working capital parameters were kept under strict check through continuous monitoring.
- [B] Recommendation to write off Bad Debt and Debit Balance

Audit committee in their report to the Board of Directors pointed out that there is several debts outstanding in the books of the company whose realization could not be done despite of the several sincere efforts made by the company. It was therefore decided to write off the total outstanding debt of Rs. 5,47,733/-.

DIRECTORS

Your Company is managed and controlled by a Board comprising an optimum blend of Executive and Non-Executive Directors. The Chairman of the Board is a Non-Executive Independent Director. As on March 31, 2021, the Board of Directors comprised of One (1) Executive Director and Seven (7) Directors which are Non-executive Directors, out of which Three (3) are Independent Directors and Two Woman Director. Further in addition to the above mentioned Directors as on March 31, 2021, the Company also had a Chief Executive Officer (CEO) and a Chief Financial Officer (CFO). The composition of the Board is in conformity with Regulation 17 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 and the relevant provisions of the Companies Act, 2013. All the Directors possess requisite qualifications and experience in general corporate management, operations, technical expertise, strategy, governance, finance, banking and other allied fields which enable them to contribute effectively to the Company in their capacity as Directors of the Company.