Annual Report 2010-2011



BOARD OF DIRECTORS

D. Ranga Raju ChairmanK.S. Raju DirectorDr. S. Ramnarayan DirectorSudhakar Kudva Director

V. Vijay Shankar Additional Director

S. Chandra Sekhar Director

D. Sadasivudu Executive Director

18th ANNUAL GENERAL MEETING

Day : Wednesday

Date: 10th August 2011

Time : 10.30 A.M.

Venue : Hotel Green Park

Greenlands, Ameerpet Hyderabad 500 016.

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BANKERS

State Bank of India AXIS Bank Limited

AUDITORS

R. Kankaria & Uttam Singhi Chartered Accountants Hyderabad - 500 082

REGISTERED OFFICE

8-2-269/S/3/A, Plot No.3 Sagar Society, Road No.2

Banjara Hills, Hyderabad - 500 034

Tel. : (040) 23608083 Fax : (040) 23540444 Email : info@bhagirad.com

FACTORY

Cheruvukommupalem village Yerajarla Road, Ongole Mandal Prakasam District, Andhra Pradesh

REGISTRAR & SHARE TRANSFER AGENT

XL Softech Systems Limited Plot No.3, Sagar Society Road No.2, Banjara Hills Hyderabad - 500 034 Tel. : 040 23545913

Fax : 040 23553214

Email: xlfield@rediffmail.com

NOTICE

Notice is hereby given that the Eighteenth Annual General Meeting of the Shareholders of Bhagiradha Chemicals & Industries Limited will be held at 10.30 A.M. on Wednesday, the 10th day of August, 2011 at Hotel Green Park, Greenlands, Ameerpet, Hyderabad - 500 016 to transact the following business:

ORDINARY BUSINESS

- To receive, consider and adopt the Audited Balance Sheet as at 31st March, 2011 and the Profit and Loss Account for the year ended on that date, together with the Director's and Auditor's Reports thereon.
- To appoint a director in the place of Sri D. Ranga Raju who retires by rotation in terms
 of Article 143 of the Articles of Association and being eligible, offers himself for
 re-appointment.
- 3. To appoint a director in the place of Sri Sudhakar Kudva who retires by rotation in terms of Article 143 of the Articles of Association and being eligible, offers himself for re-appointment.
- 4. To reappoint M/s. R. Kankaria & Uttam Singhi, Chartered Accountants, bearing ICAI Registration No.000442S as auditors of the company to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting and to authorise the Board of Directors to fix their remuneration.

SPECIAL BUSINESS

5. To consider and if thought fit, to pass with or without modification, the following resolution as ordinary resolution:

"RESOLVED THAT Mr. V. Vijay Shankar, who was appointed as an additional director of the company by the Board of Directors pursuant to Section 260 of the Companies Act, 1956 and Article 129 of the Articles of Association of the company and who holds office up to the date of this Annual General Meeting be and is hereby appointed as director of the company liable to retire by rotation."

By Order of the Board

Place : Hyderabad J.R. Nagajayanthi
Date : 30.05.2011 Company Secretary

Notes:

- A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend the meeting and vote on his behalf. The proxy need not be a member of the company. The proxy form, in order to be effective must be duly completed and deposited at the registered office of the company at least 48 hours before the commencement of the meeting.
- 2. An explanatory statement pursuant to section 173 (2) of the Companies Act, 1956 relating to the special business to be transacted at the meeting is annexed hereto.
- 3. The Register of Members and Share Transfer Books of the company will remain closed from 25.07.2011 to 29.07.2011 (both days inclusive).
- 4. The members may address their communication to the Registrars and Share Transfer Agents of the company M/s XL Softech Systems Limited, Plot No. 3, Sagar Society, Road No.2, Banjara Hills, Hyderabad 500 034 or to the Registered Office of the company.

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5. Pursuant to the provisions of Sections 205A and 205C of the Companies Act, 1956, the amounts of dividends remaining unclaimed for a period of seven years are to be transferred to Investor Education and Protection Fund (IEPF). Information in respect of such unclaimed dividend when due for transfer to the said Fund is given below:

Financial year	Date of declaration of dividend	Last date for claiming	Due date for transfer to IEP Fund
	or arvidend	unpaid dividend	transier to IEP Fund
2003-2004	24-09-2004	23-09-2011	22-10-2011
2004-2005	29-07-2005	28-07-2012	27-08-2012
2005-2006	31-07-2006	30-07-2013	29-08-2013
2006-2007	30-07-2007	29-07-2014	28-08-2014
2007-2008	31-07-2008	30-07-2015	29-08-2015
2008-2009	14-11-2008	13-11-2015	12-11-2015
2008-2009	31-07-2009	30-07-2016	29-07-2016

Members who have not en-cashed the dividend warrants so far in respect of the aforesaid periods are requested to send their claims, if any, to the company well in advance of the above due dates. Once the amounts in the unpaid dividend is transferred to the IEPF, no claim shall lie against IEPF or the company in respect thereof and the Members will lose their right to claim such dividend.

6. Members are requested to utilize the Electronic Clearing System (ECS) for receiving dividend and may accordingly advise their Depository Participants in case the shares are held in electronic form and the Registrar & Share Transfer Agent in case of shares in physical form.

ANNEXURE TO THE NOTICE

Explanatory Statement Pursuant to Section 173(2) of the Companies Act, 1956

Item No. 5

Mr. V. Vijay Shankar was appointed as additional director of the company on 30th May 2011 under Article 129 of the Articles of Association of the company. As per the provisions of Section 260 of the Companies Act, 1956, Sri V. Vijay Shankar holds office as director of the company only up to the date of the ensuing Annual General Meeting of the company.

Notice under Section 257 of the Companies Act, 1956 has been received from a member along with a deposit of ₹ 500/- proposing the appointment of Sri V. Vijay Shankar as a director of the company.

Sri V. Vijay Shankar is a Chartered Accountant and has extensive experience in the field of finance and accounts. He has worked with prestigious companies like Zuari, Mahindra & Mahindra, Chambal fertilizers Etc.,

He is also the Managing Director of Nagarjuna Agrichem Limited. He does not hold any committee memberships in the companies in which he is a director. He does not hold any shares in this company.

The company will benefit from the experience of Sri V. Vijay Shankar in varied fields like finance, accounts, treasury and administration.

The Board recommends his appointment.

None of the directors of the company are in any way concerned or interested in this resolution.

By Order of the Board

Place : Hyderabad J.R. Nagajayanthi
Date : 30.05.2011 Company Secretary

DIRECTORS' REPORT

To

The Shareholders

Your directors have pleasure in presenting the Eighteenth annual report together with the audited accounts of the company for the year ended 31st March 2011.

Financial Results

(₹ in lakhs)

		(C III Territo)
	Year ended 31-03-2011	Year ended 31-03-2010
Net sales and other income	6,000	9,909
Operating profit (PBDIT)	103	935
Less: Depreciation	256	346
Less: Interest	118	161
Profit before tax	(271)	428
Less: Provision for tax (Incl. deferred tax)	(279)	96
Net profit	8	332
Balance brought forward from previous year	3,417	3,086
Profit available for appropriation	3,425	3,417
- Transfer to general reserve	-	-
- Balance carried to balance sheet	3,425	3,417

Operations

The net revenue for the current year was ₹ 6,000 Lakhs (₹ 9,909 lakhs) which includes an export income of ₹ 3,688 lakhs (₹ 7,657 lakhs). The profit before tax was (₹ -271) lakhs (₹ 428 lakhs) a significant decline while compared to the previous year. The production during the year was 834 MT (1,880 MT).

Dividend

The Board of Directors have not recommended any dividend for the financial year ended 31st March 2011.

Safety, Health and Environment

Your company has a good record in matters relating to safety, health and environment. Your company is putting its best efforts to augment the treatment and disposal of effluents satisfying the relevant norms of the pollution control authorities.

Your company has always laid great emphasis on Environment, Health, Safety (EHS) and Pollution. EHS and Pollution control responsibility is fundamental to Company's values. As the company is committed to become a world class company, measurable improvements in environment, health, safety and pollution aspects in relation to our products, services & operations remains our key focus. The ambient air quality and stack emissions level gets monitored with the help of third party on a monthly basis. These parties are Government recognized laboratories recognized by Ministry of Environment.

Company undertakes constant & persistent efforts to upgrade environmental performance. Effluents from the plants are treated so effectively that it meets not only the legal parameters

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but also meets with Company's stringent internal standards. Air emissions are effectively controlled by providing dust collectors, wet scrubbers. Waste management system provides comprehensive guideline to monitor, control & minimize generation of wastes.

Corporate Governance

Pursuant to clause 49 of the listing agreement, a Management Discussion and Analysis Report and a Report on Corporate Governance are included in the Annual Report. A certificate from the auditors of the company is annexed to this report.

Director's Responsibility Statement

Pursuant to section 217 (2AA) of the Companies Act, 1956, your directors to the best of their knowledge and belief confirm that:

- a. in the preparation of the annual accounts, the applicable accounting standards have been followed and no material departures have been made from the same.
- b. the directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company for the financial year ended 31st March 2011 and of the Profit/Loss of the company for the year under review.
- c. the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities.
- d. the directors have prepared the annual accounts on a 'going concern' basis.

Industrial Relations

Industrial relations were cordial during the year. Your directors greatly appreciate the dedicated services rendered by the employees.

Energy Conservation, Technology Absorption, Foreign Exchange Earning and Outgo

As required under section 217(1)(e) of the Companies Act, 1956 and the Rules made therein, the particulars relating to Energy Conservation, Technology Absorption, Foreign Exchange Earnings and Outgo are given in Annexure, which is attached hereto and forms part the Director's Report.

Directors

During the year Sri Ashok Muni and Sri A. Hari Prasad resigned from the board, the Board places on its record the valuable contribution made by them during their tenure as Director.

Mrs. K. Lakshmi Raju was appointed as additional director on 28th January 2011 and she resigned from the Board on 30th May 2011 due to her personal commitments. Board places on record the valuable contribution made by her during the short span of time.

Sri V. Vijay Shankar was appointed as additional director on 30th May 2011. Sri V. Vijay Shankar holds office as director of the company upto the ensuing Annual general Meeting. Notices in writing have been received from the members of the company under section 257 of the Companies Act 1956, conveying their intention to propose the appointment of Sri V.Vijay Shankar as director of the company.

Sri Ranga Raju and Sri Sudhakar Kudva directors retire by rotation at the ensuing Annual General Meeting and being eligible offer themselves for reappointment.

Statutory Auditors

M/s R. Kankaria & Uttam Singhi, Chartered Accountants, are due to retire as auditors of the company at the forthcoming Annual General Meeting and they being eligible, offer themselves



for re-appointment. The company has received a letter from the auditors to this effect u/s 224 (1-B) of the Companies Act, 1956.

Cost Auditors

M/s Sagar & Associates, Cost Accountants, Hyderabad were appointed as the Cost Auditors of the company for the year 2010-2011. Pursuant to section 224 (1-B) and 233B of the Companies Act, 1956 your board of directors have sought the approval of Central government for their reappointment for the forthcoming financial year also. Your Board of Directors have recommended reappointment after obtaining certificate of 'independence' and ascertaining 'arms length relationship' from the cost auditors.

Fixed Deposits

The company has not accepted any fixed deposits and therefore, the provisions of section 58A of the Companies Act, 1956 are not applicable to the company.

Listing

The shares of your company are listed on the Stock Exchange in Mumbai. The company has paid annual listing fee for the year 2011-2012 to the Bombay Stock Exchange.

Particulars of Employees

During the year under review NONE of the employees have received remuneration more than the limits specified under section 217 (2A) of the companies Act.

Acknowledgement

We thank our customers, vendors, investors and bankers namely State Bank of India and Axis Bank Limited for their continued support during the year. We place on record our appreciation of the contribution made by our employees at all levels. Our consistent growth was made possible by their hard work, solidarity, cooperation and support.

We thank the Government of India, particularly the Ministry of Commerce, the Customs and Excise Departments, the Income Tax Department, , the Ministry of Finance, the Reserve Bank of India, the state governments and other government agencies for their support, and look forward to their continued support in the future.

The company places on record its sincere gratitude to the investors and members for the imposing trust and confidence shown by them on the company.

For and on behalf of the Board

Place : Hyderabad D. Ranga Raju Chairman

ANNEXURE TO THE DIRECTOR'S REPORT

Information required under the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1988.

A) Conservation of Energy

The products manufactured by the company are material intensive. However, consistent efforts are being made for identifying the potential for energy saving.

The requisite information with regard to conservation of energy as required under section 217 (1) (e) of the Companies Act, 1956 and the Rules made therein in Form A are given hereunder:



 $(Amount \ in \ \center{T})$

FORM - A

(See Rule - 2)

Form for Disclosure of Particulars with respect to Conservation of Energy

			(Amount in V)			
	Particulars			ear ended		
		Par	ticui	ars	31-03-2011	31-03-2010
I)	EN	ENERGY CONSERVATION				
	Α.	. Power & Fuel Consumption				
	1.		ctric	•		
	• •	i)		rchased units (kwh)	63,96,067	92,88,390
		-,		cal Amount (₹)	3,02,48,980	
				it Rate (₹)	4.73	3.50
		ii)		vn Generation (on Diesel)		
			a)	Diesel Consumption (Ltrs)	78,050	1,18,300
				Units	2,34,150	3,54,900
				Units per Ltr of Diesel Oil	3.00	3.00
				Total Amount (₹)	41,35,768	41,35,621
				Unit Cost (₹)	17.66	11.65
			b)	Steam Turbine Generation		
				Units	Nil	Nil
				Units per Ltr of Diesel Oil	Nil	Nil
				Unit Cost	Nil	Nil
	2.	'C'	Gra	de Coal used in Boiler		
		Qu	antit	y (MT)	7,669	12,410
		Tot	al A	Amount (₹)	3,13,25,297	4,69,78,175
		Ave	erage	e Rate / MT	4,085	3,786
	3.	Fur	nace	e Oil		
		Qu	antit	y (Ltrs)	74,300	3,78,200
		Tot	al A	mount (₹)	23,76,333	1,23,19,003
		Ave	erage	e Rate / Ltr	31.63	32.57
	4.	Otl	ners	/ Internal Generation		
			antit		Nil	Nil
		Tot	al A	mount	Nil	Nil
		Rat	e /U	nit	Nil	Nil
II.	CONSUMPTION PER TON OF PRODUCTION					
		Electricity purchased & Own Generation (Units)			7,855	5,130
		Furnace Oil (Ltrs)			88	201
Coal -		al - (Qual	ity 'C' Grade (MT)	9.09	6.60



FORM - B

(See Rule - 2)

Form for disclosure of particulars with respect to technology absorption

Research and Development

- 1) Specific areas in which R&D is carried out by the company
 - Process development.
- 2) Benefits derived as a result of the above efforts
 - Technologies for three additional products were developed.
- 3) Future plan of action
 - Development of technologies for key intermediates.

4)	Expenditure on R&D for the year 2010-2011	₹ in Lakhs
	- Capital	
	- Recurring	29.92
	- Total	29.92
	- R&D expenditure as a percentage of total turnover	0.50

Technology, absorption, adaptation and innovation

- 1) Efforts, in brief, made towards technology absorption, adaptation and innovation.
 - Process technologies are developed in-house at the R&D center.
- 2) Benefits derived as a result of the above efforts
 - Improvement in the quality of products and cost of manufacture.
- 3) Incase of imported technology (imported during the last 5 years), Give details of technology imported, year of import, whether technology fully absorbed.
 - No technology has been imported by the company.

Foreign Exchange Earnings and Outgo	₹ in Lakhs
- Earnings	3,580.48
- Outgo	1,760.54



ANNEXURE

MANAGEMENT DISCUSSION AND ANALYSIS

a) Industry structure and developments

The company manufactures technical grade agrochemicals active constituents used as insecticides and weedicides.

China is dominating the international market in supply of voluminous products being advantageously placed with the domestic availability of intermediates.

b) Opportunities and threats

During the financial year 2010-11, the company had taken rigorous initiatives to replace the Chlorpyriphos, as there was low market viability. But due to ban on other insecticides and stringent enforcement of environmental policies there is surge in the demand and price of Chlorpyriphos. The company, being a reputed manufacturer of Chlorpyriphos for the past 15 years, would like to regain the Chlorpyriphos business along with diversification by adding three new products to its existing product portfolio. These products are likely to be introduced in the forthcoming financial year.

Exports constitute a major part of the company's revenue and hence global recession and currency fluctuations affect the financial performance.

c) Financial performance vis-à-vis operational performance

Drop in sales of Chlorpyriphos led to reduced operational and financial performance of the company. The financial performance is expected to improve with improvement in business volumes and prices.

d) Outlook

- As market conditions for chloropyriphos has improved, the company would like to restart chloropyriphos production, which will contribute to significant portion of company's revenue.
- The company will be commissioning its formulation unit in July, 2011 with an investment of 3 crores. This facility would help the company to market its actives as end formulated products.
- The additional products Clodinafop and Cloquintocet mexyl have contributed to 30% of the sales for the financial year 2010-11 and expected to increase with the launch of formulated products.

e) Risks and concerns

- The likely withdrawal of DEPB and its reflection on the pricing of the agrochemicals is a watchful situation.
- Single manufacturing location and change in demography is calling for more restraint on environmental factors.



 Volatility in prices and supply of imported raw material and exchange fluctuations negatively impact the company which relies both on import of raw materials as well as export of finished products.

f) Internal control system and their adequacy

The company has proper and adequate systems of internal controls, which ensures that all the assets are safeguarded and that all transactions are authorized recorded and reported correctly. The company maintains adequate and effective internal control system and suitable monitoring procedures with regard to the purchase of raw materials, stores, plant & machinery, equipment and other assets as well as for sale of goods. The finance and commercial functions have been structured to provide adequate support and controls for the business of the company.

g) Industrial relations and human resource development

The company has cordial and harmonious industrial relations. Opportunities for individual growth, creativity and dedicated participation in organizational development are being provided.

The employee strength as on March 31, 2011 was 133.

Cautionary Statement

Statements in this report on Management Discussion and Analysis describing the company's objectives, projections, estimates, expectations or predictions may be "forward looking statements" within the meaning of applicable security laws or regulations. These statements are based on certain assumptions and expectation of future events. Actual results could however differ from those expressed or implied. Many important factors including global and domestic demand-supply conditions, prices, raw materials costs and availability, changes in government regulations, tax laws and other statutes may affect the actual result which could be different from what the director's envisage in terms of future performance and outlook.