

**Annual Report 2013 – 2014** 

## **Board of Directors**

Mr. Sureshkumar Anandilal Choudhary Mr. Rajendrakumar Anandilal Choudhary Mr. Kesavan Mudakkarappillil Sugathan

Mr. Vasudev Gajanan Kulkarni

# **Company Secretary & Compliance Officer**

Ms. Astha Rathi

# **Registered Office**

2nd Floor, Vikas Chambers, Link & Marve Road, Malad (West), Mumbai – 400 064 Tel – +91 22 42728080 Fax – +91 22 28811225

# **Manufacturing Unit**

Village – Kanchad, Taluka – Wada, Dist – Thane Phone – +02526 645947 Fax – +02526 235622

## **CORPORATE IDENTITY NUMBER**

L28995MH2010PLC199691

# Website

www.bilenergy.com

# **Investor Relations Email ID**

investors@bilenergy.com

# **Statutory Auditors**

M/s Bansal Bansal & Co., Chartered Accountants 6 / 120, Sanjay Building, Mittal Estate, Andheri-Kurla Road, Andheri (East), Mumbai – 400 059

# **Registrars & Share Transfer Agents**

M/s. System Support Services 209, Shivai Industrial Estate, Near Logitech Park, 89, Andheri-Kurla Road, Andheri (East), Mumbai – 400 072.

Phone - +91 22 2850 0835 (5 Lines)

Email: sysss72@yahoo.com

# Bankers State Bank of India

Industrial Finance Branch Natraj Building, 201, 1st Floor, 194, Sir M.V. Road, Western Express Highway, Andheri (East), Mumbai – 400 069.

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# **Important Communication to Members**

The Ministry of Corporate Affairs has taken a "Green Initiative in the Corporate Governance" by allowing paperless compliances by the companies and has issued circulars stating that service of notice/ documents including Annual Report can be sent by e-mail to its members. To support this green initiative of the Government in full measure, members who have not registered their e-mail addresses, so far, are requested to register their e-mail addresses, in respect of electronic holdings with the Depository through their concerned Depository Participants. Members who hold shares in physical form are requested to update their e-mail address with the Company or M/s. System Support Services (RTA), to enable us to send all the documents through electronic mode in future.

# NOTICE



NOTICE is hereby given that the 5th Annual General Meeting of the Members of **BIL ENERGY SYSTEMS LIMITED** will be held at IJMA, 1036/37/38, 10th Floor, IJMIMA Complex, Raheja Metroplex, Link Road, Behind Goregaon Sports Club, Malad (W), Mumbai – 400 064 on Monday, 29th September, 2014 at 3.00 p.m. to transact with or without modification(s), as may be permissible, the following business:

#### **ORDINARY BUSINESS: –**

- 1. To receive, consider and adopt the Audited Balance Sheet of the Company as at 31st March, 2014 and statement of Profit & Loss Account for the year ended as on that date together with the reports of the Directors and Auditors thereon.
- 2. To appoint Mr. Sureshkumar Anandilal Choudhary (DIN:00494510) as Director of the Company, who retires by rotation and being eligible offers himself for re appointment
- 3. To consider and if thought fit, to pass, with or without modification(s), the following Resolution as an Ordinary Resolution:-
  - "RESOLVED THAT pursuant to the provisions of Section 139 and other applicable provisions, if any, of the Companies Act, 2013 and the Rules framed thereunder, as amended from time to time, M/s. Bansal Bansal & Co., Chartered Accountants, Mumbai having firm registration number 100986W issued by the Institute of Chartered Accountants of India (ICAI), be and is hereby re-appointed as the Statutory Auditors of the Company to hold office from the conclusion of this Annual General Meeting (AGM) till the conclusion of Sixth Annual General Meeting (AGM), at such remuneration as may be mutually agreed between the Board of Directors of the Company and the Auditors.

**RESOLVED FURTHER THAT** the Board be and is hereby authorised to do all such acts, deeds, matters and things as may be necessary to implement this resolution".

#### **SPECIAL BUSINESS:-**

- 4. To appoint Mr. Kesavan Mudakkarappillil Sugathan( DIN: 00269892) as an Independent Director and in this regard to consider and if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT pursuant to the provisions of Sections 149, 152 read with Schedule IV and all other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) and Clause 49 of the Listing Agreement, Mr. Kesavan Mudakkarappillil Sugathan( DIN: 00269892), who was appointed as a Director liable to retire by rotation, has submitted a declaration that he meets the criteria for Independent Director pursuant to section 149(6) of the Companies Act, 2013 and in respect of whom the Company has received a notice in writing from the said Director under section 160 of the Companies Act, 2013 proposing his candidature for the office of Director of the company, be and is hereby appointed as an Independent Director of the Company to hold office for a term of 5 (five) consecutive years starting from 29th September, 2014 up to 28th September, 2019 and who shall not be liable to retire by rotation."
- 5. To appoint Mr. Vasudev Gajanan Kulkarni (DIN: 02791914) as an Independent Director and in this regard to consider and if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT pursuant to the provisions of Sections 149, 152 read with Schedule IV and all other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) and Clause 49 of the Listing Agreement, Mr. Vasudev Gajanan Kulkarni (DIN: 02791914), who was appointed as a Director liable to retire by rotation, has submitted a declaration that he meets the criteria for Independent Director pursuant to section 149(6) of the Companies Act, 2013 and in respect of whom the Company has received a notice in writing from the said Director under section 160 of the Companies Act, 2013 proposing his candidature for the office of Director of the company, be and is hereby appointed as an Independent Director of the Company to hold office for a term of 5 (five) consecutive years starting from 29th September, 2014 up to 28th September, 2019 and who shall not be liable to retire by rotation."

#### **NOTES:-**

- a. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE ANNUAL GENERAL MEETING IS ENTITLED TO APPOINT A PROXY/ PROXIES TO ATTEND AND VOTE ON A POLL INSTEAD OF HIMSELF AND THE PROXY/ PROXIES NEED NOT BE A MEMBER OF THE COMPANY. THE INSTRUMENT APPOINTING A PROXY/ PROXIES SHOULD, HOWEVER, BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING.
- b. A person can act as proxy on behalf of Members not exceeding Fifty (50) and holding in the aggregate not more than 10% of the total share Capital of the Company. In case a proxy is proposed to be appointed by a Member holding more than 10% of the total share capital of the Company carrying voting rights, then such proxy shall not act as a proxy for any other person or shareholder.
- c. Corporate members intending to send their authorized representatives to attend the meeting are requested to send a certified copy of the Board Resolution authorizing their representatives to attend and vote on their behalf at the meeting.
- d. The Company has notified closure of register of members and transfer books from Thursday, September 25, 2014 to Monday, September 29, 2014 (both days inclusive).
- e. Members holding shares in Physical form are requested to notify change of address, if any, to Registrar and Share Transfer Agents and those who hold shares in dematerialized form are requested to notify to their Depository participants their change in address.
- f. As per the provisions of the Companies Act, 2013, facility for making nomination is available to the shareholders in respect of the Shares held by them. Nomination Forms can be obtained from the registrar and share transfer agents of the Company.
- g. As a measure of economy, copies of Annual Report will not be distributed at the Annual General Meeting. Members are, therefore, requested to bring their respective copy of the Annual Report to the Meeting and affix their signature at the place provided on the attendance slip annexed to the Proxy form and hand over the slip at the entrance to the place of the Meeting.
- h. Non Resident Indian Members are requested to inform the Company's registrar and share transfer agents M/s. System Support Services immediately of
  - a. The change in the residential status on return to India for permanent settlement.
  - b. The particulars of the bank account maintained in India with complete name, branch, account type, account number and address of the bank with pin code number, if not furnished earlier.
- i. Relevant documents referred to in the accompanying Notice are open for inspection at the Registered Office of the Company on all working days except Saturdays between 11.00 a.m. and 1.00 p.m. up to the date of the 5th Annual General Meeting.



- j. Members holding shares in physical form and who have not registered their email IDs, are requested to register the same with the Company's registrar and share transfer agents M/s. System Support Services.
- k. The Notice of the AGM along with the Annual Report 2013-14 is being sent by electronic mode to those Members whose e-mail addresses are registered with the Company/Depositories, unless any Member has requested for a physical copy of the same. For Members who have not registered their e-mail addresses, physical copies are being sent by the permitted mode.
- I. To support the 'Green Initiative', the Members who have not registered their e-mail addresses are requested to register the same with the Company's registrar and share transfer agents M/s. System Support Services.
- m. In compliance with the provisions of Section 108 of the Companies Act, 2013 and Rule 20 of the Companies (Management and Administration) Rules, 2014, the Members are provided with the facility to cast their vote electronically through the e-voting services provided by Central Depository Services (India) Limited (CDSL), on all resolutions set forth in this Notice.

# Instructions for Members for e-voting are as under:-

- i. Log on to the e-voting website https://www.evotingindia.com
- ii. Click on "Shareholders" tab.
- iii. Now, select "BIL ENERGY SYSTEMS LIMITED" from the drop down menu and click on "SUBMIT."
- iv. Now enter your User ID (For CDSL: 16 digits beneficiary ID, For NSDL: 8 Character DP ID followed by 8 Digits Client ID). Members holding shares in physical form should enter Folio Number registered with the Company and then enter the Captcha Code as displayed and Click on Login.
- v. If you are holding shares in electronic form and had logged on to https://www.evotingindia.com and voted on an earlier e-voting of any company, then your existing password is to be used.
- vi. For Shareholders holding shares in physical form and first time users holding shares in electronic form, the steps given below are to be followed:

PAN	Enter your 10 digit alpha-numeric PAN issued by Income Tax Department.			
	<ul> <li>Members who have not updated their PAN with the Company/DP are requested to use the first two letters of their name in CAPITAL followed by the last 8 digits of their demat account number/Folio No., as the case may be, in the PAN field.</li> <li>In case the Folio No. is less than 8 digits enter the applicable number of 0s before the number after the first two characters of the name in CAPITAL letters. Eg. If your name is Ramesh Kumar and Folio No. is 1 then enter RA00000001 in the PAN field.</li> </ul>			
Date of Birth or Date of Incorporation OR Bank Account Number	····································			

- vii. After entering these details appropriately, click on "SUBMIT" tab.
- viii. For Members holding shares in physical form, the login details can be used only for e-voting on the resolutions contained in this Notice. On logging in, Members holding shares in physical form will be directed to the Company selection screen.
- ix. Members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the electronic holders for voting on resolutions of other companies, as well, on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- x. Click on the EVSN for the BIL ENERGY SYSTEMS LIMITED.
- xi. On the voting page, you will see Resolution Description and against the same the option "YES/NO" for voting. Select the option YES or NO, as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- xii. Click on the "Resolutions File" Link if you wish to view the entire Notice.
- xiii. After selecting the Resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- xiv. Once you "CONFIRM" your vote on the Resolution, you will not be allowed to modify your vote.
- xv. You can also take a print of the voting done by you.
- xvi. If an electronic account holder has forgotten the set password, then he has a 'Forgot password' option to reset the password.
- xvii. Note for Institutional Shareholders:
  - Institutional shareholders (i.e. other than Individuals, HUFs, NRIs etc.) are required to log on to https://www.evotingindia.com and register themselves as Corporates.
  - A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
  - After receiving the login details, they have to create a compliance user using the admin login and password. The Compliance user would be able to link the account(s) for which they wish to vote on.
  - The list of accounts should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
  - A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favor of the Custodian, if any, should be uploaded
    in PDF format in the system for the Scrutinizer to verify the same.



xviii. In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions (FAQs) and e-voting manual available at https://www.evotingindia.com under help section or write an email to helpdesk.evoting@cdslindia.com.

#### Other Instructions:

- i. The e-voting period commences on 23rd September, 2014 (10.00 A.M. IST) and ends on 25th September, 2014 (6.00 P.M. IST). During this period, Members of the Company, holding shares either in physical form or in electronic form, as on 22nd August, 2014, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter. Once the vote on a resolution is cast and confirmed by the Member, he shall not be allowed to change it subsequently.
- ii. The voting rights of Members shall be in proportion to the shares held by them in the paid up equity share capital of the Company as on 22nd August, 2014 which is the cutoff date for the purpose of e-voting.
- iii. M/s. Bhuwnesh Bansal & Associates, Practicing Company Secretary (Membership No. FCS 6526 & COP 9089), has been appointed as the Scrutinizer to conduct the e-voting process in a fair and transparent manner.
- iv. The Scrutinizer shall, within a period not exceeding three working days from the conclusion of the e-voting period, unblock the votes in the presence of at least two witnesses not in the employment of the Company and submit a Scrutinizer's Report of the votes cast in favor of or against, if any, forthwith to the Chairman of the Company.
- v. The results declared alongwith the Scrutinizer's Report shall be placed on the Company's website www.bilenergy.com and on the website of CDSL https://www.evotingindia.com within two days of the passing of the resolutions at the Fifth AGM of the Company on 29th September, 2014 and communicated to BSE Limited and National Stock Exchange of India Limited, where the shares of the Company are listed.

By Order of the Board of Directors, For Bil Energy Systems Limited Astha Rathi Company Secretary

#### Registered Office:-

2nd Floor, Vikas Chambers, Junction of Link & Marve Road, Malad (West), Mumbai - 400 064

Tel.: +91 22 42728080, Fax: +91 22 28811225

Website: www.bilenergy.com • E-mail: investors@bilenergy.com

CIN- L28995MH2010PLC199691 Mumbai, 14th August, 2014

# **Explanatory Statement**

Statement Pursuant to Section 102(1) of the Companies Act, 2013

The following Explanatory Statement sets out the material facts relating to the business under Item No. 4 & 5 of the accompanying Notice:

## Item No. 4 & 5

Pursuant to the provisions of Section 149 of the Companies Act, 2013 and amended Listing agreement the Board of Directors of the Company should have at least one-third of the total number of Directors as Independent Director. The tenure of Independent Director will be for a period of five years and provisions relating to retirement of Directors shall not be applicable to Independent Directors.

The Board recommends the appointment of Mr. Kesavan Mudakkarappillil Sugathan (DIN: 00269892) and Mr. Vasudev Gajanan Kulkarni (DIN: 02791914) as Independent Directors, in accordance with the Provisions of Section 149 read with Schedule IV of the Companies Act, 2013 to hold office for a term up to five consecutive years on the Board of Directors of the Company with effect from the date of this Annual General Meeting.

The Company has received Notices in writing from the respective directors along with the requisite deposit in accordance with Section 160 of the Companies Act, 2013 proposing themselves as candidates to be appointed as Independent Director.

The Company has also received the declarations from the above mentioned Independent Directors to the effect that they meet the criteria of Independence as prescribed under sub—section (6) of section 149 of the Companies Act, 2013 and clause 49 of the Listing Agreement.

In the opinion of Board, each of these Directors fulfill the conditions specified in the Companies Act, 2013 read with the relevant Rules and the Listing Agreement, for their respective appointment as Independent Director and they are independent of Management.

Brief Profile of the Independent Directors to be appointed, the nature of their expertise, names of Companies in which they hold Directorship and Membership/chairmanship of Board Committee shareholding in the Company etc. as stipulated in Clause 49 of the Listing Agreement with the Stock Exchange are furnished in the Corporate Governance Report forming part of the Annual Report.

The Board commends the Ordinary Resolutions set out at Items Nos. 4 & 5 of the Notice for the approval of Members.

The above Independent Directors are interested in the Resolutions mentioned at Item Nos. 4 & 5 of the Notice with regard to their respective appointments only. Except as provided above, none of the other Directors, Key Managerial Personnel of the Company or their respective relative is in any way concerned or interested in the said resolutions. The explanatory statement may also be regarded as a disclosure under Clause 49 of the Listing Agreement with the Stock Exchanges.

By Order of the Board of Directors, For Bil Energy Systems Limited Astha Rathi Company Secretary

#### Registered Office:-

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CIN- L28995MH2010PLC199691 Mumbai, 14th August, 2014



# **DIRECTORS' REPORT**

Dear Members.

The Directors of your Company have pleasure in presenting Fifth Annual Report together with the Audited Accounts and Auditors' Report for the year ended 31st March, 2014.

#### I. Financial Performance:-

The financial performance of the Company for the Year ended 31st March, 2014 is as summarized below:-

(₹ In Lacs)

Particulars	2013-14	2012-13
Gross Turnover & Other Income	5952.72	9788.21
Profit /(Loss) before Exceptional Item Interest, Depreciation & Taxation	(166.08)	89.90
Less : Exceptional Item	280.14	-
Profit /(Loss) before Interest, Depreciation & Taxation	(446.22)	89.90
Less – Interest	1054.76	841.77
Profit / (Loss) before Depreciation & Taxation	(1500.98)	(751.87)
Less – Depreciation	304.72	303.41
Profit / (Loss) before tax	(1805.70)	(1055.28)
Less- Provision for Taxation (Incl. Deferred Tax)	-	(463.73)
Net Profit / (Loss) for the year	(1805.70)	(591.55)
Add/ (less) – Balance brought forward from previous Year	(1253.08)	(661.53)
Balance Carried to Balance Sheet	(3058.78)	(1253.08)

# 2. Performance Review:-

For the year 2013-14, the Turnover of the Company decreased and stood at ₹ 5860.71 Lakhs and Loss incurred was ₹ 1805.70 Lakhs, which is mainly due to exceptional item and lower capacity utilization coupled with falling margins.

#### Dividend:

Your Directors do not recommend any dividend for the year under review in view of losses incurred.

#### 4. Directors: -

Mr. Sureshkumar Anandilal Choudhary, Director, retires from the Board by rotation and is eligible offered himself for re – appointment at the ensuing Annual General Meeting.

Pursuant to Sections 149, 150 & 152 of the Companies Act, 2013 read with Companies (Appointment and qualification of Director) Rules, 2014 along with Schedule IV or re-enactment thereof for the time being in force, the Independent Directors can hold office for a term of Five consecutive years on the Board of your Company. Accordingly, it is proposed to appoint Mr. Kesavan Mudakkarappillil Sugathan (DIN: 00269892) and Mr. Vasudev Gajanan Kulkarni (DIN: 02791914), existing Directors as Non – Executive Independent Directors for a term of five consecutive years and they shall not be liable to retire by rotation. The Company has received requisite notice from the respective directors proposing their candidature for appointment as an Independent Director and has also received declaration from the aforesaid Independent Directors confirming that they meet the criteria of Independence as prescribed under provisions of Section 149(6) of the Companies Act, 2013 and Clause 49 of the Listing Agreement with the Stock Exchanges.

Brief resume of the Directors proposed to be appointed / re-appointed, qualification, experience and the names of the Companies in which they hold directorship, membership of the board committees, as stipulated in the clause 49 of the listing agreement are provided in the Report on Corporate Governance forming a part of the annual report.

# 5. Directors' Responsibility Statement: -

Pursuant to the requirement under Section 217(2AA) of the Companies Act, 1956, the Directors, to the Best of their knowledge and belief, confirm that: -

- a) In the preparation of the annual accounts for the financial year 2013-14, the applicable accounting standards have been followed and there are no material departures;
- b) Appropriate accounting policies have been selected and applied consistently and such judgments & estimates have been made that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2014 and of the Profit / loss of the Company for the accounting year ended on that date;
- c) Proper & sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing & detecting fraud and other irregularities; and
- d) The annual accounts of the Company have been prepared on a going concern basis.

# 6. Auditors: -

M/s. Bansal Bansal & Co, Chartered Accountants, who are the Statutory Auditors of the Company, hold office till the conclusion of the forthcoming AGM and are eligible for re-appointment. Pursuant to the provisions of section 139 of the Companies Act, 2013 and the Rules framed there under, it is proposed to appoint M/s. Bansal Bansal & Co as statutory auditors of the Company from the conclusion of the Fifth Annual General Meeting (AGM) till the conclusion of Sixth Annual General Meeting (AGM).

The Company has received a Certificate from them that their re-appointment, if made, would be within the limits and that they are not disqualified for such an appointment under the Companies Act, 2013. Their reappointment is recommended by the board.

# 7. Auditors' Report: -

As regards Auditors remarks in the Audit report, comments of the Board of Directors are as under:

### I) Auditor Remark:

The company has sent letters to customers in respect of trade receivables for confirming balances outstanding as at March 31, 2014, but in most of the cases the customers have not sent written confirmation confirming the balance outstanding as at March 31, 2014. In the absence of confirmation any provision to be made for adverse variation in the carrying amounts of trade receivables is not quantified.

Boards Comments on the same:

The Board considers all outstanding balance of customers as on 31st March 2014 as good and recoverable excepting those considered doubtful and



provided for during the financial year 2013-14.

#### 2) Auditor Remark:

The Lender Bank of Bilpower Limited has pursuant to certain Corporate Guarantees given by the Company demanded from the Company their dues from Bilpower Limited amounting to ₹ 178.80 crores. No provision has been made in the accounts for the probable loss that may arise on account of above demand of ₹ 178.80 crores.

Boards Comments on the same:

- Bilpower Limited, the Borrower in whose favour the Company has given Corporate Guarantee to State Bank of India, has Informed the Company that they are in negotiation with the Lender Bank for settlement/ Re-schedulement of dues and Hence no provision has been made in the account.
- 3) As regards Auditors' remarks in Annexure to their report under Item No. I (b) & 2 (a), with regard to physical verification report of fixed assets and inventories, the same are self explanatory;
- 4) As regards Auditors' remarks in Annexure to their report under Item No. 7, with regard to report of internal audit, Company has in house internal audit system commensurate with the size and nature of its business and hence no formal audit report is available, the same are self explanatory.

#### 8. Cost Auditors:

Jayant J. Paleja, Practicing Cost Accountant, has been appointed as Cost Auditor to conduct cost audit of the records of the Company for the financial year 2014-2015.

The Company has received a Certificate from them that their appointment would be within the limits and that they are not disqualified for such an appointment under the Companies Act, 2013. Their appointment is accepted by the board.

#### 9. Tax Provisions: -

The Company has made adequate provisions as required under the provisions of Income Tax Act, 1961, as well as other relevant laws governing taxation on the company.

#### 10. Fixed Deposits: -

During the year ended on 31st March, 2014, the Company has not accepted any Fixed Deposit from public under Section 58A & 58AA of the Companies Act, 1956 read with the Companies (Acceptance of Deposits) Rules, 1975.

# 11. Management's Discussion and Analysis Report: -

A detailed review of the operations, performance and future outlook of the Company and its businesses is given in the Management's Discussion and Analysis Report, which forms part of this Report as Annexure I.

#### 12. Corporate Governance: -

We adhere to the principal of Corporate Governance mandated by the Securities and Exchange Board of India (SEBI) and have implemented all the prescribed stipulations. As required by Clause 49 of the Listing Agreement, a detailed report on Corporate Governance forms part of this Report. The Auditors' Certificate on compliance with Corporate Governance requirements by the Company is attached with the Corporate Governance Report as Annexure II.

#### 13. Energy Conservation and Technology Absorption: -

The nature of business of the Company is such where electricity consumption comprises of internally DG set generated electricity as well as electricity made available by MSEDCL. Since it is not possible to bifurcate accurately between these two sources, the information required under Section 217(1) (e) of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in Report of the Board of Directors) Rules, 1988 with respect to conservation of Energy, Technology absorption is not given.

# 14. Foreign Exchange earnings and outgo:-

Your Company earned/spent foreign exchange as under during the year.

Earnings : ₹ Nil Outgo : ₹ 418.74 Lacs

# 15. Particulars of Employees:-

There are no employees covered under Section 217(2A) of the Companies Act, 1956.

#### 16. Acknowledgement: -

The Board wishes to place on record its sincere appreciation for the assistance and co-operation received from Bankers, Government Departments and other Business Associates for their continued support towards the conduct of operations of the Company efficiently.

The Directors express their gratitude to the shareholders for their continuing confidence in the Company. The Directors also acknowledge the hard work and persuasive efforts put in by the employees of the Company in carrying forward Company's vision and mission.

On behalf of the Board of Directors, For Bil Energy Systems Limited

Rajendrakumar Anandilal Choudhary Din: 00494663

Chairman

Mumbai, 28th May, 2014



# Annexure I to the Directors' Report

# MANAGEMENT'S DISCUSSION AND ANALYSIS REPORT

#### BACKGROUND

Bil Energy Systems Limited manufactures Stamping Rotating Machines and Transformer core and Laminations. It is specialized in tailor-made circular stampings up to 1400 mm diameter and segmental stampings of width up to 1250 mm with focused end products for Alternators (Domestic / Industrial), Motors (Micro / HT / LT), Wind Mill Generators, Hydro Generators, Turbo Generators, Compressors for Air conditioners and Refrigerators, AC / DC Motors for Agriculture Pumps, Fans, Computer transformer and Ballasts. The Company also has a wide range of IEC frame tools to manufacture circular stampings. As regards Transformer Cores and Lamination, the Company manufactures the same in various shapes and sizes up to 1000 mm width and also rectangular shaped cores with or without holes. The facility is in place to meet customer specific requirements. Rotors are supplied either loose wire tied, welded or aluminum die-casted. Further, stampings made out of semi-processed steel is decarbed, annealed and blued at the Company's unit itself. The Company is fully equipped with Continuous burn-off, decarb annealing and blueing furnace.

#### **INDUSTRY OVERVIEW**

The latest slowdown in growth of emerging market countries and higher inflation levels, combined with domestic supply and infrastructure constraints, have reduced India's annual inflation-adjusted gross domestic product (GDP) growth from a high of 10.3% in 2010 to 4.4% in 2013, according to the International Monetary Fund (IMF). India was the third-largest economy in the world in 2013, as measured on a purchasing power parity basis. Risks to economic growth in India include high debt levels, infrastructure deficiencies, delays in structural reforms.

Primary energy consumption in India has more than doubled between 1990 and 2012, reaching an estimated 32 quadrillion British thermal units (Btu). The country has the second-largest population in the world, at more than 1.2 billion people in 2012, growing about 1.3% each year since 2008, according to World Bank data. At the same time, India's per capita energy consumption is one-third of the global average, according to the International Energy Agency (IEA), indicating potentially higher energy demand in the long term as the country continues its path of economic development. In the International Energy Outlook 2013, EIA projects India and China will account for about half of global energy demand growth through 2040, with India's energy demand growing at 2.8% per year. Your Company endeavors to utilize its full capacity so as to fulfill the increasing demands in the domestic market and earn profits in near future.

#### **OPERATING RESULTS OF THE COMPANY**

The Financial Statements have been prepared in compliance with the requirements of the Companies Act, 1956 and Accounting Standards (AS) notified by the Companies (Accounting Standard) Rules, 2006.

The salient features of the Company's performance are: -

- . Total Sales of ₹ 5860.71 Lacs
- Net Loss of ₹ 1805.70 Lacs

The Company has a net worth of about ₹ 2363.91 Lacs as on 31st March, 2014.

#### **OUTLOOK FORTHE COMPANY**

The Company's customers list, which includes well respected big companies and our product acceptability, give us hope to overcome the losses and post a decent top-line and bottom-line in the ensuing year.

#### **HUMAN RESOURCES**

Your Company strongly believes that employees are central to the Company's transformation agenda and that it is important to build capabilities of employees to handle both current and future needs. During the year, the Company worked extensively on identifying the needs of employees across all categories and level. The Company has built a young and vibrant team of qualified and competent professionals to meet the emerging business challenges and market competition.

#### **RISK AND CONCERNS**

The Company has to mainly depend on foreign suppliers for import of CRGO and CRNGO. Any delay in procurement of the same would impact the financials of the Company. However, the Company has tied up with major players and has developed a strong relationship with these suppliers. Further, increase in the prices of Electrical Steel would also have an impact on the bottom line of the company. However, it is an established pattern of the company that any escalation in the cost is passed on to the customers to ensure that margins are not affected. While this is the broad understanding with the customers, they may not absorb the increase in raw material cost to full extent at all times and it may not be with immediate effect in all situations.

#### **CAUTIONARY STATEMENT**

Statements in the Management's Discussion and Analysis Report, describing the Company's objectives, projections and estimates, are forward-looking statements and progressive within the meaning of applicable securities laws and regulations. Actual results may vary from those expressed or implied, depending upon economic conditions, Government Policies and other incidental/related factors.

On behalf of the Board of Directors, For Bil Energy Systems Limited

Rajendrakumar Anandilal Choudhary Din: 00494663

Chairman

Mumbai, 28th May, 2014



# Annexure II to the Directors' Report

# REPORT ON CORPORATE GOVERNANCE

(As required under Clause 49 of the Listing Agreement entered into with the Stock Exchanges)

Corporate Governance is the application of best management practices, compliance of law and adherence to ethical standards to achieve the Company's objective of maximizing stakeholders' value and discharge of social responsibility. The Corporate Governance structure in the Company assigns responsibilities and entrusts authority among different participants in the organization viz. the Board of Directors, the Senior Management, Employees etc.

In addition to these, the Company has also adopted the requirements of Corporate Governance under Clause 49 of the Listing Agreements, the disclosure requirements of which are given below:

#### **Mandatory Requirements:-**

# I. Company's Philosophy on Corporate Governance:-

The Company's philosophy on Corporate Governance is to observe the highest level of ethics in all its dealings, to ensure the efficient conduct of the affairs of the Company to achieve its goal of maximizing value for all its stakeholders.

## 2. Board of Directors (Board):-

#### a) Board Composition:-

The Board of the Company should consist of optimum combination of Executive, Non Executive – Independent Directors, which should be in conformity with the requirement of Clause 49 of the Listing Agreement with Stock Exchanges.

The present strength of the Board is Four (4) Directors, comprising of two Promoter Directors and Two Independent Directors. The Board Members possess the skills, expertise & experience necessary to guide the Company.

Name of Director	Category of Directorship	Designation	
Mr. Rajendrakumar Anandilal Choudhary	Promoter – Executive	Managing Director	
Mr. Sureshkumar Anandilal Choudhary	Promoter – Non-Executive	Director	
Mr. Kesavan Mudakkarappillil Sugathan	Independent – Non Executive	Director	
Mr.Vasudev Gajanan Kulkarni	Independent – Non Executive	Director	

## b) Board Meetings and attendance of Directors:-

During the financial year ended on 31st March, 2014, Four (4) Board Meetings were held on the following dates:-

29th May, 2013, 13th August, 2013, 13th November, 2013 and 10th February, 2014.

Agenda papers containing all necessary information / documents are made available to the Board in advance to enable the Board members to discharge their responsibilities effectively and take informed decisions. Where it is not practicable to attach or send the relevant information as part of Agenda Papers, the same are tabled at the meeting or / and the presentations are made by the concerned managers to the Board. Considerable time is spent by the Directors on discussions and deliberations at the Board Meetings.

The information as specified in Annexure IA to Clause 49 of the Listing Agreement is regularly made available to the Board, whenever applicable, for discussion and consideration.

The attendance at the Board Meetings held during the year and attendance at the last Annual General Meeting, number of directorships in other Public Limited companies and membership / Chairmanship in committees across various companies of which the Director is a Member / Chairman are given below:

Name of Directors	No. of Board Meetings At-		# Directorship held in other Com-	Committee Memberships / Chairmanships	
	tended	September, 2013		Membership	Chairmanship
Sureshkumar Anandilal Choudhary	3	Absent	<ul><li>Bilpower Ltd</li><li>Nik-san Engineering Company Ltd</li><li>Choudhary Global Ltd</li></ul>	-	-
Rajendrakumar Anandilal Choudhary	4	Present	- Bilpower Ltd - Tarapur Transformers Ltd - Choudhary Global Ltd	9	-
*Kesavan Mudakkarappillil Sugathan	4	Absent	- Tarapur Transformers Ltd - Bilpower Ltd	3	6
Vasudev Gajanan Kulkarni	3	Absent	None	3	-
** Mrugen Shah	2	Present	None	-	-

<sup>#</sup> Excluding Private Companies and Companies under Section 25 of the Companies Act, 1956.

The necessary disclosures regarding Committee positions have been made by all the Directors. None of the Directors on the Board is a Member of more than 10 Committees and Chairman of more than 5 Committees (as specified in Clause 49), across all companies in which they are Director. As per Clause 49 of the Listing agreement, for the purpose of reckoning the said limit, Chairmanship/ membership of the Audit Committee and the Stakeholders Relationship Committee alone shall be considered.

None of the Directors of the Company are related to each other except Mr. Rajendrakumar Anandilal Choudhary and Mr. Sureshkumar Anandilal Choudhary who are relative.

<sup>\*</sup> Appointed as Director w.e.f. 13th November, 2013.

<sup>\*\*</sup> Resigned as Director w.e.f. 13th November, 2013.