



Corporate Information

Board of Directors

Mr. Mayank S. Mehta

Chairman and Independent Director

Mr. S. N. Kamath

Managing Director

Mr. Gautam R. Ashra

Non-Executive Director

Dr. Vibha Gagan Sharma

Whole-Time Director

Mrs. Shruti Vishal Rao

Whole-Time Director

Mr. S. R. Vaidya

Independent Director

Mr. Santosh Parab

Independent Director

Registered Office

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Andheri (East), Mumbai - 400 072.

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E-Mail: info@blissgvs.com

Website: www.blissgvs.com

Registrar And Share Transfer Agent

Universal Capital Securities Pvt. Ltd.

21, Shakeel Niwas, Mahakali Caves Road,
Andheri (East), Mumbai - 400 093.

Phone No.: +91-22-28366620

Bankers

The Federal Bank Ltd

Export Import Bank of India

Auditors

Kalyaniwalla & Mistry LLP

Manufacturing Units

Plot No.: 10, 11 & 12,

Village: Aliyali, Palghar Taluka, Dist. Thane,
Maharashtra - 401 404.

Research & Development Centre

Unit 6, Hyde Park, Saki Vihar Road,
Andheri (East), Mumbai - 400 072

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A collage of medical and health-related icons and images. It includes a globe with network lines, a syringe, a pill bottle, a test tube, a microscope, a DNA helix, a family playing in a park, and various medical supplies like gloves, pills, and bottles.

The company is on a voyage to strengthen its position in the sub-Saharan African region and also expand its presence in economies such as South-East Asia, US and Russia to cement its position as a trusted brand in the global pharmaceutical industry.

Incorporated in 1984, Bliss GVS Pharma Limited (BGPL) is a pharmaceutical company engaged in the manufacturing, marketing and exporting of 250+ branded formulations in various dosage forms with major focus on the sub-Sahara African Region. The company's products cater to various therapeutic categories including Anti-fungal, Contraceptive, Laxative, Anti-haemorrhoidal, Anti-spasmodic, Antimalarial, Anti-biotic, Anti-microbial, Anti-inflammatory, Antipyretic, Analgesic and several others.

BGPL is continually seeking to evolve so that it is better able to serve the patients, improving all aspects of health care. The drive to continuously improve and expand is demonstrated by its unceasing foray into new dosage forms, therapeutic areas and geographies, while also firmly

establishing its capabilities as the world
leaders in suppositories and pessaries.

Over the years, BGPL has further diversified its suppositories business by providing contract manufacturing services to leading pharmaceutical companies. The company is the contract manufacturer of choice for these leading international and domestic brands over the last decade due to its high quality systems.

Research & Development now forms the backbone of BGPL, offering it a competitive edge that is hard to beat. The company is continually seeking to expand its product portfolio as is evident by the constant focus on R&D. Providing quality medicines to the patients through constant improvements has been the success mantra for the company which is evident by the portfolio of trusted brands

that the company has built worldwide over the last three decades.

The company is well placed to further strengthen its position as a leading pharmaceutical company in sub-Saharan Africa which has consistently been one of the fastest growing markets. The company is on a voyage to strengthen its position in the sub-Saharan African region and also expand its presence in economies such as South-East Asia, US and Russia to cement its position as a trusted brand in the global pharmaceutical industry.

Major boost is expected from the new state-of-the-art facility in Palghar East, which has been designed to comply with the highest quality standards and cutting-edge technologies. BGPL strives to create a bigger impact by providing life-saving medicines across the world.

Key Milestones

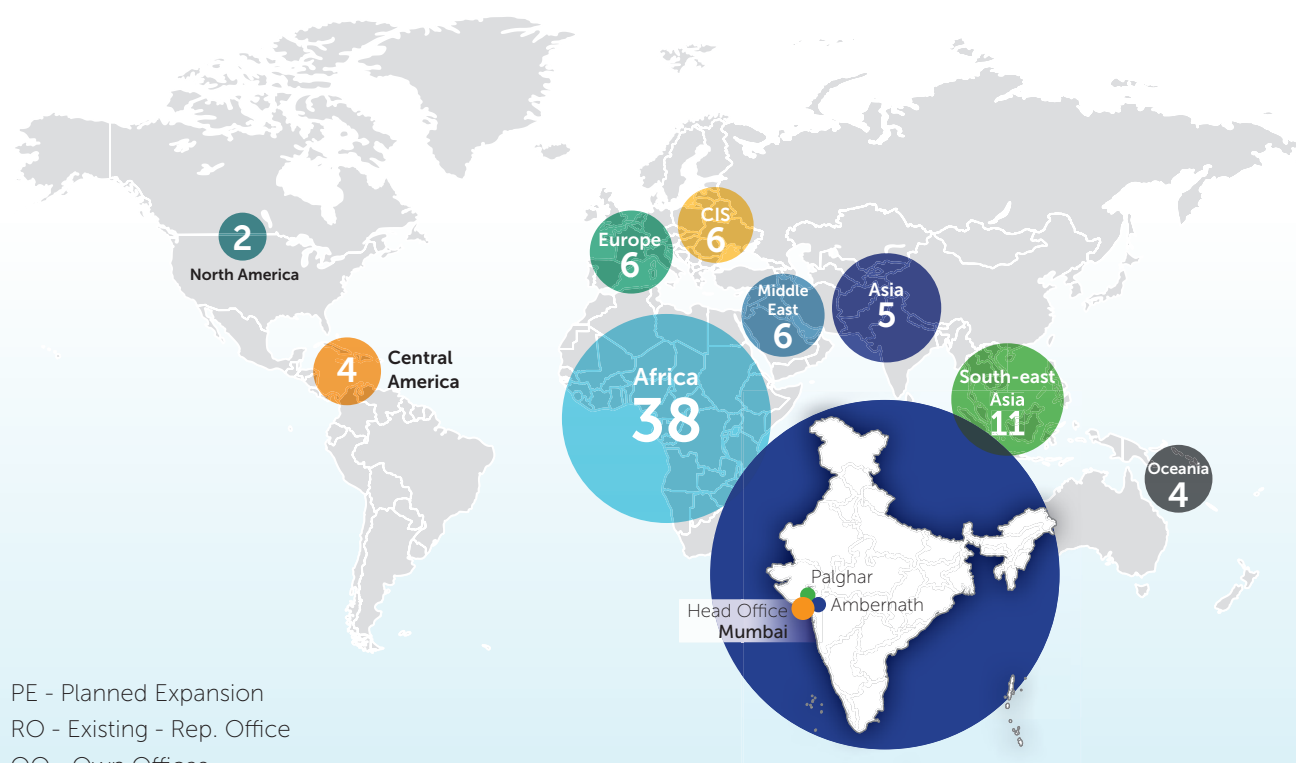


Geographical Presence

BGPL is committed to improving the quality of life globally and is currently on an expedition to grow its presence in the sub-Saharan Africa, South East Asian markets and other countries such

as the US, UK and Russia. Currently, the company has a presence in more than 64 countries with major concentration on the sub-Saharan African region. The company has expertise in serving these

diverse geographies for more than 30 years and delivering quality products which add value to its customers.



Africa

Angola
Benin
Botswana
Burkina Faso
Burundi
Cameroon
Central African Republic
Chad
Cote d'Ivoire
Dem. Rep. Congo
Ethiopia
Gabon
Gambia
Ghana
Guinea

Kenya
Lesotho
Liberia
Libya
Malawi
Mali
Mauretania
Mauritius
Mozambique
Namibia
Niger
Nigeria
Rep. of Congo
Rwanda
Senegal
Sierra Leone
South Sudan

Sudan
Tanzania
Togo
Uganda
Zambia
Zimbabwe

Asia

Afghanistan
Bhutan
India
Macau
Nepal

CIS

Kazakhstan
Kyrgistan

Tajikistan
Turkmenistan
Uzbekistan
Russia (PE)

Europe

France
Romania
United Kingdom
Latvia (PE)
Netherlands (PE)
Portugal (PE)

Middle East

Iraq
Jordan
Lebanon

Qatar
UAE
Yemen

Central America

Costa Rica
Guatemala
Honduras
Panama

North America

Canada
USA

Oceania

Fiji
New Zealand

Pap. New Guinea
Australia (PE)

South East Asia

Bangladesh
Cambodia
Hong Kong
Laos
Malaysia
Maldives
Sri Lanka
Myanmar (OO)
Philippines (OO)
Singapore (RO)
Vietnam (RO)

Manufacturing Facilities

Currently, BGPL has 4 manufacturing facilities, which are certified by WHO-GMP, EU-GMP, ISO 14001 and OHSAS 45001.

Unit
1

Palghar (WHO-GMP)

Suppositories & Pessaries



55 Mn
units/annum

Tablets



300 Mn
units/annum

Dry Syrups



6 Mn
units/annum

Palghar (EU-GMP (PIC/S approval, WHO-GMP approved))

Suppositories & Pessaries



200 Mn
units/annum

Unit
2

Unit
3

Palghar (WHO-GMP Certified)

Suppositories & Pessaries



400 Mn
units/annum

Sachets



21.6 Mn
units/annum

Ambernath (WHO-GMP Approved)

Ointments



Creams



Gels



7.5 Mn
tubes/annum

Unit
4



Vevoor Plant

During the financial year, BGPL has setup another state of the art manufacturing facility in Palghar, Maharashtra having a total area of 19,000 sq. m. to increase the production capacities and cater to the South East Asian market and US, UK and Russia. The plant will be fully equipped to manufacture Tablets, Capsules, Dry Syrups, Ointments, and Sachets.

Moreover, a solar power plant has been deployed within the premises of the plant which will accommodate 30% of the energy requirements resulting in cost savings.

Business Overview

BGPL has a leadership position in Anti-Malarial, Anti-Fungal Dermatological, Anti-Inflammatory branded formulations across sub-Saharan African markets with brands such as Lonart, P-Alaxin, Funbact, and Lofnac, etc, which are supplied in various dosage forms – tablets, suspensions, suppositories, and injections.



Brand Leaders in Anti-Malarials

BGPL is a leading player in the anti-malarial branded formulations segment, which is a prized opportunity given the percentage of malaria cases in the African continent stands at ~90% of the global cases of malaria. BGPL's anti-malaria brands Lonart, P-Alaxin are leaders in their segments across east and west of Africa.

Key Achievements in Anti-Malarial Segment

Pioneers to offer Artesunate across two dosage forms

Injections 30/60/120 mg
Suppositories 50/100/200 mg

Pioneers in launching

6 dose Artemether + Lumefantrine combination with "Lonart DS"

First to introduce

Dihydroartemisinin + Piperaquine combination suspension with "P-Alaxin Suspension"

Pioneers in launching

Dihydroartemisinin + Piperaquine triple strength combination with "P-Alaxin TS Tabs"

Key Brands in Cream and Ointment Segment

Funbact - A



Lofnac gel



Therapeutic Segments and Dosage Forms



Over the past three decades, the company has developed an expertise in formulation development of branded generic products for international and domestic markets. BGPL's branded product portfolio comprises of 250+ products across 20+ therapeutic areas and 16+ dosage forms.

The company holds a strong position in various therapeutic segments like antimalarial, anti-fungal, anti-bacterial, anti-inflammatory products, with expertise in dosage forms of tablets, suppositories, suspensions and injectables.



Pioneers & Leaders in Suppositories & Pessaries

BGPL is the world leader in Suppositories and Pessaries dosage forms with one of the largest product portfolios in this segment and has developed a niche expertise in this dosage form. The company is the only EU-GMP certified suppository and pessary manufacturer across India.

The major application of suppositories is in the medical field of Paediatrics, Geriatrics, and Gynaecology, and this dosage is widely used across countries

like UK, US, Russia, Japan and Africa for the treatment of inflammation, fungal infection, bacterial infection, constipation, contraceptive application and malaria etc. This dosage form has tremendous potential in countries with an ageing population.

Further, the 100 mg Rectal Artesunate Suppository is classified as pre-referral treatment according to the World Health Organisation for management of severe cases of malaria for children.

The company's brand under the name 'Gsunate' was launched to cater to this segment in the sub-Saharan African region.

The product portfolio of BGPL in the suppository dosage form extends to the therapeutic segments of Anti-malarial, Anti-haemorrhoidal, Laxative, Anti-inflammatory, Anti-emetic, Anti-depressant, etc.



Research And Development

To boost growth in this rapid and fast-growing environment, Research & Development serves as a crucial part seeking knowledge to develop, design, and enhance products in every pharmaceutical company. The R&D centre based in Mumbai is fully integrated

with modern instruments like Particle Size Analyzer, Gas Chromatography, High-Performance Liquid Chromatography, Dissolution Tester, Stability Chambers, and Lab Scale Manufacturing machines.

BGPL's vision to improve the quality of life is taken further by the experienced R&D

team comprising of more than 100 highly qualified scientists and researchers. The R&D center is certified by the Department of Scientific & Industrial Research (DSIR), Government of India and consistently follows Good Laboratory Practice guidelines.

R&D Integrated Services



Commercial Batches
& Manufacturing



Pre-formulation
development



Product Development



Stability Studies
& Document
Development



BE studies and Clinical
end point studies