



# BNK CAPITAL MARKETS LTD.

TWENTYSIXTH ANNUAL REPORT 2011-2012



# **BOARD OF DIRECTORS**

Dr. N. K. Sengupta, Chairman

Mr. R. S. Khandelwal, Vice-Chairman

Mr. P. Brahmachari

Mr. P. Chakravarti

Mr. S. Khandelwal

Mr. Ajit Khandelwal, Managing Director

AGM on 25th August 2012 MAYFAIR TOWERS, Ground floor, 2, Palm Avenue, Kolkata - 700 019 at 12.00 noon

# **AUDITORS**

M/s R. Bhattacharya & Associates Chartered Accountants

7B. Panchanantala Road

Kolkata-700 029

# **BANKERS**

HDFC Bank Ltd.

Standard Chartered Bank

# **REGISTERED OFFICE**

**Mayfair Towers** 2, Palm Avenue

Kolkata - 700 019, India

# **REGISTRAR & SHARE TRANSFER AGENTS**

CB Management Services (P) Limited

P-22, Bondel Road, Kolkata-700 019

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# BNK CAPITAL MARKETSLTD.



# **NOTICE**

Notice is hereby given that the 26th Annual General Meeting of the Company will be held on, Saturday, the 25th August 2012 at Mayfair Tower, Ground floor, 2, Palm Avenue, Kolkata - 700 019 at 12.00 noon to transact the following business:

#### **As Ordinary Business**

- 1. To receive, consider and adopt the Profit & Loss Account for the year ended 31st March, 2012, along with the Balance Sheet as at that date together with the report of the Directors and Auditors thereon.
- 2. To approve payment of dividend
- 3. To elect the Directors in place of those retiring by rotation.
- 4. To appoint Auditors and to fix their remuneration.

Registered Office: By order of the Board

Mayfair Tower

2, Palm Avenue Ajit Khandelwal

Kolkata - 700 019, India. Managing Director

Dated: 28th May 2012

#### Notes:

- 1. A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of himself, and the proxy need not be a member of the Company. The instrument appointing proxy should be deposited at the Registered Office of the Company not less than 48 hours before the time fixed for the meeting.
- 2. The Register of members and Share Transfer Books of the Company will remain closed from 18th August to 25th August 2012.
- 3. Members are requested to:
  - a) Notify immediately any change in their address to the Company.
  - b) Bring their copy of the Annual Report to the Meeting.
  - c) Members desiring any information on the business to be transacted at the meeting are requested to write to the Company at least 10 days in advance to enable the Management to keep the information, as far as possible, ready at the meeting.
- 4. A copy of the Memorandum and Articles of Association and other relevant documents are available for inspection at the Registered Office of the Company on any working day from between 11.00a.m. to 1.00 p.m.
- 5. The Equity Shares of the Company are now traded on the Stock Exchange only in dematerialized form. It is in the interest of the Shareholders to get their physical share certificates demated.
- 6. Dividend, if approved in the Annual General Meeting shall be paid to the shareholders as on the date of the book closure for the purpose, within the stipulated time.



## **DIRECTORS' REPORT TO THE MEMBERS**

Your Directors present before you the 26th Annual Report together with Audited Accounts for the year ending 31st March 2012.

#### **Operation and Future Prospects**

The Global melt down, Euro zone crises and recession backed by the continuing crude price hike gave a significant hit to the Indian economy last year. The GDP growth rate has fallen down to 6.5% in 2012. The Country had started facing, food and non food inflation. The RBI had to intervene and is still trying to fight it. It had to increase interest rate 13 times in rapid succession to check inflation. The effect of this had resulted in a slowdown in the economy. This has started affecting all interest rate sensitive and infra projects. Quite a number of projects have been put on hold or delayed. The rising oil prices and the fall in the value of Rupee, mounting pressure on the subsidy bill, negative balance of payment are posing a continuous threat to the economy. Indian economy is facing a typical problem of having to manage between high inflation and fast economic growth. Further the inability of the Govt. to pursue reforms and implement its policies because of its political compulsions, scams and issues of corruptions, in activeness of Govt. machineries has brought the business confidence levels to its lowest. This has resulted in a substantial decrease in the capital inflow. We are hoping on good monsoon and the cooling down of the crude price. This if coupled with a strong Govt action on policy implementation may take couple of quarters to again start moving on the growth trajectory. The Govt. expects to maintain the growth rate of the economy at about 7% for the current year. Both the capital markets and the interest rate markets are expected to remain volatile in near future.

#### **Financial Results**

The financial performance of the Company, for the year ended 31st March 2012 is summarized below:

	Year Ended	Year Ended
319	st March 2012	31st March 2011
	(`In Lacs)	(`In Lacs)
Profit before Depreciation and Amortisation	354.79	399.39
Expenses, Finance Costs and Tax Expenses		
Less: Finance Costs	28.18	38.55
Depreciation and Amortisation Expences	9.14	8.82
Profit before Tax	317.47	352.02
Less:CurrentTax	34.05	39.58
Deferred Tax	(0.48)	(0.64)
Profit for the year	283.90	313.08
Add: Balance in Profit & Loss Account	569.89	465.10
	853.79	778.18
Less: Appropriation		
Transferred to Statutory Reserve	56.78	65.00
Transferred to General Reserve	50.00	50.00
Proposed Dividend on Equity Shares	80.00	80.00
Tax on Dividend	12.98	13.29
Closing Balance	654.03	569.89

Your Directors recommend payment of Dividend of ` 0.80 per equity share of ` 10 each for the year ended 31st March 2012.

#### **Subsidiary Company & Investments**

The Company has upto now invested a sum of Rs 161 lacs to wards the Equity capital of its subsidiary Company, BNK Commodities Pvt Ltd out of which Rs 56 lacs is pending allotment. BNK Commodities Pvt Ltd. is a member of MCX, NCDEX, and NSEL. Commodity Exchanges are gradually picking up and is expected to generate

very high volumes of trading thus providing a good business opportunity. Your Company along with its subsidiaries and its Associate Companies is fully geared up to offer complete financial solutions including trading in securities, commodities and their derivatives, currency derivatives, Depository services & Category I Merchant Bankers

As a plan to diversify into other business area Your Company has registered itself as a UID enrolling agency. It has plans to bid and participate in the UID projects of the Govt of India. For this purpose, to start with, your company has tied up with an existing service provider in this area.

#### **Fixed Deposits**

The Company has not raised any Fixed Deposits during the year.

#### **Directors**

In accordance with the provisions of the Companies Act, 1956 and the Articles of Association of the Company Dr. N.K. Sengupta and Mr. Sanjeev Khandelwal, Directors of the Company retire by rotation at the conclusion of the forthcoming Annual General Meeting, and being eligible offer themselves for reappointment.

#### **Auditors**

M/s. R. Bhattacharya & Associates, Chartered Accountants, Auditors of the Company, retire at the Conclusion of the forthcoming Annual General Meeting, and being eligible, offer themselves for Appointment.

#### Corporate Governance

Your Directors re-affirm their commitment to the Corporate Governance standards prescribed by Securities and Exchange Board of India (SEBI) codified as clause 49 of the Listing Agreement with Stock Exchanges. Corporate Governance and Management Discussion and Analysis Report as well as Corporate Governance compliance certificate by Auditor are set out in separate Annexure to this report.

#### **Directors' Responsibility Statement:**

Pursuant to Section 217 (2AA) of the Companies Act, 1956 your Directors confirm:

- That in the preparation of the Annual Accounts, the applicable accounting standards had been followed along with proper explanation relating to material departure;
- That they have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year;
- That they have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- That they have prepared the Annual Accounts on a 'going concern' basis.

## **Statutory Information**

The provision relating to conservation of energy and technology absorption does not apply to the Company. The Company has no foreign exchange earning during the year under report. The Company has incurred expenses in foreign exchange to a tune of US\$ 218 during the year. There is no employee of the Company as covered under Section 217(2A) of the Companies Act, 1956, for which a separate disclosure is required.

#### Acknowledgement

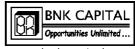
Place: Kolkata

Your Directors take this opportunity to express their grateful appreciation for the cooperation and guidance received from the Regulators, Central &State Govts., Bankers as well as the Shareholders during the year. Your Directors also wish to place on record their appreciation for the devoted and dedicated service rendered by all the employees of the Company.

For and on behalf of the Board

Dr. N.K.Sengupta

Dated: 28th May 2012 Chairman



## REPORT ON CORPORATE GOVERNANCE

The Company has put in place the SEBI guidelines pertaining to Corporate Governance effective from Financial year 2002-2003. The report on Corporate Governance for the year 2011-12 is as under:

#### Corporate Governance - Philosophy

The basic objective of the Corporate Governance policies adopted by your Company is to focus on good Corporate Governance -which is the pivotal driver of sustainable corporate growth and long term value creation for the shareholders, other stakeholders and society at large.

#### 1. Board of Directors

As on 31st March 2012 Board of the Company comprised of six directors of which five are Non-executive including the non-executive Chairman. Fifty percent of the directors are Independent Directors The Independent Directors have no professional and / or business relationship with the Company. They are eminent professionals, drawn from amongst persons with experience in business, finance, law and corporate management. The composition of the board during the year is tabulated below:

Director	Executive/Non-	OtherDirecto	
	Executive/ Independent	ships held	
Dr.N.K.Sengupta	Chairman, Non-Executive		
	& Independent	05	
Mr.R.S.Khandelwal	Vice-Chairman &		
	Non-Executive	80	
Mr.P.Chakravarti	Non-Executive & Independent	10	
Mr.P.Brahmachari	Non-Executive & Independent	01	
Mr.S.Khandelwal	Non-Executive	06	
Mr.A.Khandelwal	Managing Director	11	

#### 2. Audit Committee

The Company has an Audit Committee at the Board level functioning since May 30, 2002. The Committee, interalia, provides reassurance to the Board on the existence of an effective internal control system. It also oversees financial disclosures compliance with all relevant statutes, safeguarding of assets and adequacy of provisions for all liabilities and generally accepted accounting principles by the Company.

The Committee carries out the role as laid down in sub paragraph D of paragraph II of Clause-49 of the Listing Agreement with Stock Exchanges.

The Audit Committee comprised of three members, all members including the Chairman of the Committee are non-executive. The Statutory Auditor and Managing Director of the Company are permanent invitees to all Audit Committee meetings. Mr. R.N.Mishra is the Secretary to the Audit Committee.

The Composition of the Audit Committee and the details of meeting held by it are as follows:

Director	Position	Meeting held	Meeting Attended
Mr.P.Chakravarti	Chairman	04	04
Mr.R.S.Khandelwal	Member	04	04
Mr.P.Brahmachari	Member	04	03

#### 3.Remuneration Committee

The Board of Directors of the Company at their meeting held on 30.5.2002 constituted a Remuneration Committee of Directors mainly for the purposes of recommending the Company's policy on Remuneration Package for Managing/ Executive Directors, reviewing the structure, design and implementation of remuneration policy in respect of key management personnel and approving, reviewing and evaluating Employees' Stock Option Plan.

The composition of the Remuneration Committee and the details of meeting held by it are as follow:

Director	Position	Meeting held	Meeting Attended
Mr. R. S. Khandelwal	Chairman	0	0
Mr. N. K. Sengupta	Member	0	0
Mr. P. Brahmachari	Member	0	0
Mr. R. N. Mishra is the	Secretary to	the Remuneration	on Committee.

#### 4. Remuneration to Directors

Director	Designation	Remuneration paid during 2012		uring
		(All figure Sitting fees	s in `) Salary & Perks	Total
Dr.N.K.Sengupta	Chairman	12000		12000
Mr.R.S.Khandelwal	Vice-Chairman	23000		23000
Mr.P.Chakravarti	Director	23000		23000
Mr.P.Brahmachari	Director	24000		24000
Mr.S.Khandelwal	Director	23000		23000
Mr.A.Khandelwal	Managing Director		12873281	287328

#### 5. Shareholders/Investers Grievance & Transfer Committee

The Company has "SHAREHOLDERS / INVESTERS GRIEVANCE & TRANSFER COMMITTEE" under the Chairmanship of a Non-Executive and Independent Director to specifically look into shareholders issue including share transfer, transmission, issue of duplicate certificates and redressing of shareholders complaints like non receipt of balance sheet, declared dividend etc.

Details of the composition of Shareholders/Investors Grievance & Transfer Committee are as follows:

Director	Position	Meeting held	Meeting Attended
Mr.P.Brahmachari	Chairman	04	03
Mr.S.Khandelwal	Member	04	04
Mr.A.Khandelwal	Member	04	04

M/S.C. B. Management Services (P) Ltd., the Company's Registrar and Share Transfer Agent among others, expedites the process of transfer of shares under supervision of compliance officer. Thereafter, the proposals are placed before the Shareholders / Investors Grievances & Transfer Committee for approval. To expedite the process of transfer sometimes the members of the committee approve cases of routine nature of transfers of shares by circulation, which are subsequently ratified.

 $\mbox{Mr. R.\ N.\ }\mbox{Mishra},$  the Compliance Officer of the Company and is also the Secretary to the committee.

Details of complaints received, number of shares transferred as well as average time taken for transfers are highlighted in the "Shareholder Information" section of the Annual Report separately.

#### 6. Number of Board Meetings and Board Procedures.

Your Company's Board met 5 (Five) times during the year and details of the meeting are high lighted below. Agenda papers along with explanatory statements were circulated to the Directors well in advance of the meeting. The senior management of your Company was invited to participate in matters of interest, importance and relevance. The Board has access to any information within your Company and every effort is made to ensure that the information is adequate and appropriate to enable the Board to take considered decisions on issues.

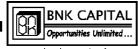
Your Company has placed all relevant information before the Board as per Annexure I of Clause 49 of the Listing Agreement.

	Date of Board Meeting	Place
1	17th April 2011	Kolkata
2	28th May 2011	Kolkata
3	30th July 2011	Kolkata
4	5th November 2011	Kolkata
5	4th February 2012	Kolkata

#### **Directors** No. of Meetings Held Attended Attended Last AGM Dr.N.K.Sengupta 05 04 No Mr.R.S.Khandelwal 05 05 Yes Mr P Chakravarti 05 05 Yes Mr.P.Brahmachari 05 04 No Mr. S. Khandelwal 05 05 Yes Mr. A. Khandelwal 05 05 Yes 7. Management Discussions and Analysis Report

As a part of the disclosure related to Management, in addition to the Directors' Report, Management Discussion and Analysis Report forms part of the Annual Report to the shareholders as per specification of SEBI.





#### 8. Director's Membership/Chairmanship in Committees

No Director is a member of more than 10 committees or Chairman of more than 5 committees across all companies in which he is a Director. The details are as under :  $\frac{1}{2}$ 

Director	No. of Committees in which		
	Member	Chairman	
Dr.N.K.Sengupta			
Mr.R.S.Khandelwal	02		
Mr.P.Chakravarti	08	01	
Mr.P.Brahmachari	01		
Mr.S.Khandelwal	01		
Mr.A.Khandelwal	06	01	

(The above includes committee positions in BNK Capital Markets Limited)

#### 9. Disciosure regarding Director's Appointment and Re-Appointment

A brief resume, expertise in specific functional areas, directorships / membership of committees held in other companies in respect of Directors retiring by rotation / being appointed at the ensuing Annual General Meeting is as under:

Name of Director Mr. N.K.Segupta Mr. Sanjeev Khandelwal

Name of Director Mr. N.K.Segupta Mr. Sanjeev Khandelwal
Date of Birth 23rd September 1934 15th November 1960
Date of appointment 21st November 1995 27th June 1995
Experience in specific I.A.S. Buisnessman

functional areas

List of outside
Directorships held
Excluding Alternate
Directorship and

1.MCX Stock Exchange Limited
2.Credit Analysis & Research Ltd
3.Nagarjuna Agro Chem. Ltd
4.Hindustan Gum & Chemicals Ltd Nil

Private Companies

#### 10. Material Contracts/Transactions Concerning Director's Interest

The Company had not entered into any arrangement with any body other than with BNK Securities Private Limited and BNK Commodities Pvt. Ltd., for dealing in shares, securities, curreny their derivatives and commodities where the Promoter Directors are interested. The Company has entered into an understanding with In Media Computer Services LLP (a firm Co-owned by the Promoters) to bid and participated in UID projects. The disclosure to this effect was made at the relevant meeting of the Board of Directors There was no arrangement of material nature other than stated above that may have a potential conflict with interest of your Company. Your company is also a promoter of the said BNK Securities Pvt. Ltd. & BNK Commodities Pvt. Ltd.

## 11. Code For Prevention Of Insider Trading

In accordance with the Securities & Exchange Board of India (Prohibition of inside Trading) Regulation, 1992, as amended in February 2002, the Board of Director of the Company has formulated the code of conduct for prevention of insider trading in shares of Company by its employees.

#### 12. Other Disclosures

### i. Details Of Annual General Meeting

A. Locati	on and time of last 3 (three) AGM	S	
Year	Location	Date	Time
2008-2009	MayfairTower, Ground floor,		
	2, Palm Avenue		
	Kolkata – 700 019.	2nd Sep, 2009	11.30 AM
2009-2010	MayfairTower, Ground floor,		
	2, Palm Avenue		
	Kolkata – 700 019.	27th July,2010	11.30 AM
2010-2011	Mayfair Tower Ground floor,		
	2,Palm Avenue,		
	Kolkata - 700 019.	30th July, 2011	11.30 A.M
B. Wheth	ner special resolution were put thr	ough	
	ballot last year?		NO
	otes proposed to be conducted the	rough	
postal	ballot this year?		NO
	s of Communication		
,	report / highlights sent to	No	
Househo	ld of each shareholders	Published in specified	
Quarterly	results, published in	Business Standa	rd(English)

Household of each shareholders

Quarterly results, published in

Quarterly results, published in

Duronto Bharta (Bengali)

Corporate website

Any Official new release published

Any Official new release published

in newspapers

Whether MD&A is a part of Annual Report Yes
Whether shareholder information section Yes
forms part of Annual Report

iii. Shareholders Information

1. Annual General Meeting

\* Date and Time : 25th August 2012 at 11.30 A.M \* Venue : Mayfair Tower, Ground Floor, 2. Palm Avenue Kolkata - 700 019

2. Financial Calender

For the Financial Year ended 31st March 2012.

Financial Results for Quarter

ended June 30, 2011. : 30th July, 2011

Financial Results for Quarter ended September 30, 2011. : 5th November, 2011 Financial Results for Quarter

4th February, 2012

ended December 31, 2011. Audited Financial Results for

Year ended March 31, 2012. : 28th May 2012

3. Date of Book Closure 18th August 2012 to 25th August 2012 (Both days inclusive)

4. Dividend Payment Date

Dividend @ `0.80 per Equity Share of `10 each if approved at the forth Company AGM shall be Paid/credited to the bank a/c of the share holders as on the date of book closure of the Company within the stipulated time.

5. Registered Office

Mayfair Tower, 2 Palm Avenue, Kolkata: 700 019 Tel: (033) 2281-0560 / 61, Fax: (033) 30580562

6. Listing Details (Equity Share)

The Stock Exchange, Mumbai

Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai 400 023.

The Calcutta Stock Exchange Association Ltd.

7, Lyons Range, Kolkata-700 001.

The Company has paid the Listing Fees for the year 2011-12 to both the Stock Exchanges.

7. Registrar & Transfer Agent

C B Management Services (P) Ltd, P-22, Bondel Road,

Kolkata: 700 019

Tel No.: (033) 2280-6692 / 6693, Fax No.: (033) 2247-0263

E-mail: cbmsl 1 @cal2.vsnl.net.in, rta@cbmsl.com

#### 8. Share Transfer System

A Committee of Directors (Shareholders / Investors Grievance & Transfer Committee) has been constituted to approve the transfer and transmission of shares, issue of duplicate share certificates and allied matters To ensure transfer of shares in physical form within 15 days of receipt, a subcommittee has been constituted Comprising of 3 Directors and Independent Director as its Chairman. In case of routine matters a process of circular resolutions adopted. Share Certificates in physical form are dispatched within prescribed time after complying with the requirement of SEBI guidelines on transfer cum dematerialization of shares.

#### 9. Investor Services

Complaints received during the year

	2011-201	12	2010-201	1
Nature of Complaints	Received	Cleared	Received	Cleared
Relating to Transfer,	Nil	Nil	Nil	Nil
Transmission etc.,				
Dividend, Interest,				
Redemption etc.,				
Change of Address,				
Demat - Remat and Others				
Received from SEBI,	2	2	Nil	Nil
Stock Exchanges and				
Other Statutory Authorities				
Total	2	2	Nil	Nil

The Company endeavors to settle all shareholder complaints in the minimum Possible time.

10. Distribution of Shareholding as on 31st March 2012. (See table No. 1)

11. Categories of Shareholding as on 31st March 2012. (See table No. 2)

#### 12. Dematerialization of shares & liquidity

Over 94.85 % of equity shares have been dematerialized as on 31.03.2012. Trading in equity shares of your Company on Bombay Stock Exchange (BSE) and Calcutta Stock Exchange (CSE) is permitted only in dematerialized mode w.e.f. November 25, 2000 as per notification issued by SEBI.

To facilitate the investors in having easy access to demat system, the Company has signed agreements with both the depositories viz. National Securities Depository Ltd. (NSDL) and Central Depository Services (India) Ltd. (CDSL).

# BNK CAPITAL MARKETSLTD.



www.bnkcapital.com

- Details on use of public fund obtained in the last three years: N.A 13.
- 14. Fresh Issue of Capital
- During the year under review, your Company has not raised any fresh capital. It has allotted 2000000 Equity Shares of `10/-each as Bonus Shares in the ratio of 1 shares for every 4 shares held. **Investors Correspondence**
- Registered Office: Mayfair Tower, 2 Palm Avenue, Kolkata: 700 019, Tel: (033) 2281 0560 / 61, Fax: (033) 30580562, E-mail: corporate@bnkcapital.com, compliance@bnkcapital.com
- pRegisterar & Share Transfer Agents

C B Management Services (P) Ltd,

P-22, Bondel Road, Kolkata: 700 019, Tel No.: (033) 22806692 / 6693, Fax No.: (033) 22470263, E-mail: cbmsl1@cal2.vsnl.net.in, rta@cbmsl.com

TRANSFER OF UNCLAIMED DIVIDEND TO INVESTOR EDUCATION AND PROTECTION FUND (IEPF)

The due date on which unclaimed dividends lying in the unpaid dividend accounts of the Company would be credited to the IEPF, are stated in the table below. Investors are requested to claim their

Financial Year	Date of Declaration	30days expire from the date of declaration	Transfer to unpaid dividend "unpaid/unclaimed dividend account	7 Years expire from the date of transfer to unpaid /unclaimed dividend account	Amount lying unpaid / unclaimed as on 31st March 2012
2005-06	23-09-2006	22-10-2006	23-10-2006	22-10-2013	4,79,249.00
2006-07	28-09-2007	27-10-2007	28-10-2007	27-10-2014	1,32,847.00
2007-08	06-09-2008	05-10-2008	06-10-2008	05-10-2015	1,38,608.18
2008-09	02-09-2009	01-10-2009	02-10-2009	01-10-2016	1,38,697.00
2009-10	27-07-2010	26-08-2010	27-08-2010	26-08-2017	1,16,493.00
2010-11	30-07-2011	29-08-2011	30-08-2011	29-08-2018	1,10,740.00

In terms of the shares issued by the Company in physical form, the certificates of which are lying unclaimed, the Company intends to issue reminders to their holders after which these Shares will be transferred into one folio in the name of "Unclaimed Suspense Account"in due course.

17. Per Share data	<u>2011-2012</u>	<u>2010-2011</u>			
EPS(`)	2.97	3.91			
EPS Growth (%)	-24%	55%			
Book Value per share (`)	38.52	45.46			
Share price as on 31st March 2012	20.00	41.65			
18. Market Price(High & Low)at BSE during each	month of the Financial Year	·11-12			
Month	High (`)	Low(`)	Month	High (`)	Low (`)
April 2011	54.50	39.30	October 2011	24.50	20.50
May 2011	43.95	36.15	November 2011	24.35	19.20
June 2011	41.95	22.80	December 2011	21.85	16.80
July 2011	31.50	23.20	January 2012	21.00	18.15
August 2011	28.95	20.10	February 2012	23.40	19.05
September 2011	27.15	21.65	March 2012	24.00	18.80

Table 1									
	2011-2012				2010-2011				
Share held	No. of share holders	% of share holders	Share amount	% of share amount	No. of share holders	% of share holders	Share amount	% of share amount	
1-5000	2050	80.74	394411	3.94%	2120	85.28	382937	4.79%	
5001-10000	209	8.23	146288	1.46%	139	5.59	113632	1.42%	
10001-20000	109	4.29	158077	1.58%	88	3.54	138518	1.71%	
20001-30000	43	1.69	106811	1.07%	41	1.65	101606	1.27%	
30001-40000	33	1.30	108051	1.08%	10	0.40	36097	0.45%	
40001-50000	7	0.28	32772	0.33%	15	0.60	72072	0.90%	
50001-100000	29	1.14	206123	2.06%	20	0.81	152386	1.91%	
100001 & above	59	2.33	8847467	88.48%	53	2.13	7002752	87.53%	
Total	2539	100.00	10000000	100.00	2486	100.00	8000000	100.00	

#### Table 2

	2011-2012		2010	-2011
Category	No. of %	of share	No. of	% of share
	share held h	olding	share held	holding
01. Promoter Company	1871881	18.72	1171225	14.64
02. Director	3358251	33.58	2740102	34.25
03. Directors Relative	66875	0.67	53500	0.67
04. Mutual Fund	31250	0.31	25000	0.31
05. F.I.I.	NIL	NIL	NIL	NIL
06. Financial Institution	NIL	NIL	NIL	NIL
07. N.R.I	33061	0.33	26052	0.33
08. Other Bodies Corp.	2628876	26.29	2442434	30.53
09. Bank	NIL	NIL	NIL	NIL
10. Resident Individual	2008341	20.08	1532599	19.16
11. Clearing Members	1465	0.02	9088	0.11
TOTAL	10000000	100.00	8000000	100.00

#### **AUDITOR'S CERTIFICATE**

#### The Members of BNK Capital Markets Ltd.

To

We have examined the compliance of conditions of corporate governance by BNK Capital Markets Ltd., for the year ended on 31st March 2012, as stipulated in Clause - 49 of the Listing Agreement of the said Company with stock exchanges in India.

The compliance of conditions of corporate governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the abovementioned Listing Agreements.

As per representation received from the Registrars of the Company, we state that as per records maintained by the Shareholders/Investors Grievance Committee, no investor grievance is remaining unattended/pending for more then 30 days.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For R.Bhattacharya & Associates Chartered Accountants Registration No. 307124E R. BHATTACHARYA Kolkata 28th May 2012 Proprietor Membership No. 012394

# BNK CAPITAL MARKETSLTD



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## **Management Discussion & Analysis Report**

Overview: The Global melt down, Eurozone crises and recession backed by the continuing crude price hike gave a significant hit to the Indian economy last year. The GDP growth rate has fallen down to 6.5% in 2012. The Country had started facing, food and non food inflation. The RBI had to intervene and is still trying to fight it. It had to increase interest rate 13 times in rapid succession to check inflation. The effect of this had resulted in a slowdown in the economy. This has started affecting all interest rate sensitive and infra projects. Quite a number of projects have been put on hold or delayed. The rising oil prices and the fall in the value of Rupee, mounting pressure on the subsidy bill, negative balance of payment are posing a continuous threat to the economy. Indian economy is facing a typical problem of having to manage between high inflation and fast economic growth. Further the inability of the Govt. to pursue reforms and implement its policies because of its political compulsions, scams and issues of corruptions, in activeness of Govt. machineries has brought the business confidence levels to its lowest. This has resulted in a substantial decrease in the capital inflow. We are hoping on good monsoon and the cooling down of the crude price. This if coupled with a strong Govt action on policy implementation may take couple of quarters to again start moving on the growth trajectory. The Govt. expects to maintain the growth rate of the economy at about 7% for the current year. Both the capital markets and the interest rate markets are expected to remain volatile in near future.

**Opportunities and Threats**: The economy is looking up for the timely and good monsoon this time. This if coupled with a strong Govt action on policy implementation may take couple of quarters to again start moving on the growth trajectory. The Govt. expects to maintain the growth rate of the economy at about 7% for the current year. Cooling down of crude will help in bringing down the energy bill and will also help in controlling cost inflation. It is expected that the GDP will grow @ 6.5% this year. We should see again moving on the fast growth trajectory by the last quarter of the financial year.

The key threats include the change/slowdown in implementation of the policies of the Government. Indecisiveness of the Govt. because of political pressures, changes in tax structure, failure to contain actual inflation within a reasonable range, high inflation rate, increasing interest rates, governing rules of SEBI and RBI etc., crises in Eurozone, which may affect the capital and debt market substantially.

**Business Segment Analysis:** During the period under review the Company's activities were mainly restricted to Capital Market and related fields. However the company has made investments and disinvestments in Equity Shares, trading and dealings in G Secs, Corporate Bonds and other debts instruments. The Company's Debt Desks in Mumbai has started to cater large corporate clients, Banks & Institutions, Provident Funds, Trusts etc.

# AUDITORS' REPORT TO THE MEMBERS OF BNK CAPITAL MARKETS LTD.

- We have audited the attached Balance Sheet of BNK CAPITAL MARKETS LTD. (the Company) as at 31st March 2012 and also the statement of Profit and Loss and the Cash Flow Statement of the Company for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- As required by the Companies (Auditor's Report) Order, (The Order) 2003, issued by the Central Government of India in terms of sub-section 4(A) of section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said order.

#### FINANCIAL PERFORMANCE

31s	ear Ended t March 2012 `In Lacs)	Year Ended 31st March 201 <sup>o</sup> (` In Lacs)
Profit before Depreciation and	,	, ,
Amortisation Expenses, Finance		
Costs and Tax Expenses	354.79	399.39
Less: Finance Costs	28.18	38.55
Depreciation and Amortisation Expences	9.14	8.82
Profit before Tax	317.47	352.02
Less: Current Tax	34.05	39.58
Deferred Tax	(0.48)	(0.64)
Profit for the year	283.90	313.08
Add: Balance in Profit & Loss Account	569.89	465.10
	853.79	778.18
Less: Appropriation		
Transferred to Statutory Reserve	56.78	65.00
Transferred to General Reserve	50.00	50.00
Proposed Dividend on Equity Shares	80.00	80.00
Tax on Dividend	12.98	13.29
Closing Balance	654.03	569.89

#### Comment on current year's performance:

Revenue: Total Revenue of the Company has decreased in comparison to Previous year because of volatile capital markets, volatile interest rate regime. Operating Expenses: Operating expense has increased compare to last year because of setting up of new offices. However your directors have tried to keep it to minimum levels.

Operating Profit: Profit on account of sale of investment, dividend, interest has decreased in comparison to last year.

Interest Expense: Interest Expenses has been lower as compared to last year. Depreciation Depreciation has increased during the year.

Net Profit: Net profit has shown an decrease during the period under review. **HUMAN RESOURCES:** The Company's human resource strategy, which is in line with the group strategy, revolves around the development of the individual. **INTERNAL CONTROLS:** The Company has a proper and adequate system of internal controls befitting its size to ensure that all its assets are safeguarded and protected against loss from unauthorized use and disposal and that all transactions are authorized and reported correctly.

The internal controls are supplemented by internal audits, reviewed by Management and Audit Committee of Board of Directo` The internal control ensures that appropriate financial records are available for preparing financial statements and other data for showing a true and fair picture of the state of affairs of the Company.

- 4. Further to our comments in the Annexure referred to in paragraph 3 above, we report that:
  - (a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - (b) In our opinion, proper books of account as required by law have been kept by the company so far as appears from our examination of those books:
  - (c) The Balance Sheet, statement of Profit and Loss and Cash Flow Statement dealt with by this report are in agreement with the books of account:
  - (d) In our opinion, the Balance Sheet, statement of Profit and Loss and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in subsection (3C) of Section 211 of the Companies Act, 1956;
  - (e) On the basis of the written representations received from the Directors, as on 31st March, 2012 and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31st March, 2012 from being appointed as a Director in terms of clause (g) of sub section (1) of section 274 of the Companies Act, 1956;
  - (f) In our opinion, and to the best of our information and according to the explanations given to us, the said accounts read together with the Significant Accounting Policies and notes thereon give the information required by the

# BNK CAPITAL MARKETSLTD.



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Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (i) In the case of the Balance Sheet, of the State of Affairs of the Company as at 31st March, 2012;
- (ii) In the case of the statement of Profit and Loss, of the profit of the Company for the year ended on that date; and
- (iii) In the case of the Cash Flow Statement, of the cash flows of the Company for the year ended on that date.

For R. BHATTACHARYA & ASSOCIATES CHARTERED ACCOUNTANTS Registration No. 307124E

Kolkata 28th May, 2012. (R. BHATTACHARYA) Proprietor Membership No. - 012394

#### ANNEXURE TO THE AUDITORS' REPORT

With reference to the Annexure referred to in Paragraph 3 of the Auditors' Report of Even Date to the Members of BNK Capital Markets Ltd.on the financial statement for the year ended 31st March 2012, we report that:

- (1) (a) The Company is maintaining proper records showing full particulars including quantitative details and situation of fixed assets.
  - (b) According the information and explanations given to us, the Fixed Assets of the Company have been physically verified by the management during the year, and no material discrepancies were noticed on such verification as confirmed by the management.
  - (c) The Company has not disposed off any substantial part of its fixed assets during the year and the going concern status of the Company is not affected.
- (2) (a) As explained to us, inventories have been physically verified by the management at reasonable intervals during the year.
  - (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the company and the nature of its business.
  - (c) In our opinion and according to information and explanations given to us, the Company has maintained proper records of its inventories and no material discrepancies were noticed on physical verification.
- (3) (a) The Company has not granted any loans, secured or unsecured, to companies, firms or other parties listed in the register maintained under section 301 of the Companies Act, 1956.Accordingly sub clauses (b), (c) and (d) of clause 4(iii) of said order are not applicable to the company.
  - (b) The Company has not taken any loans, secured or unsecured from companies, firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956. Accodingly sub clauses (f) and (g)of clause 4(iii)of the said order are not applicable to the company.
- (4) In our opinion and according to the information and explanations given to us, there is an adequate internal control system which commensurate with the size of the company and the nature of its business with regard to purchases of securities, fixed assets and sale of securities and services. During the course of our audit we have not observed any continuing failure to correct major weaknesses in internal control system.
- (5) According to the information and explanations given to us, we are of the opinion that there are no contracts or arrangements that need to be entered into the register required to be maintained under section 301 of the Companies Act, 1956
- (6) The Company has not accepted any deposits from the public within the meaning of sections 58A and 58AA or any other relevant provisions of the Companies Act. 1956 and the rules framed there under.

- (7) In our opinion, the company has an internal audit system commensurate with the size and nature of its business, for the purchases of shares/securities, equipment and other assets and for sale of shares/securities.
- (8) In our opinion, the provisions of section 209 (1) (d) of the Companies Act, 1956 for the maintenance of cost records are not applicable to the company.
- (9) (a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company is regular in depositing the undisputed statutory dues including Investor Education and Protection Fund, Income Tax, Wealth Tax, Service Tax, , Cess and other material statutory dues as applicable to the appropriate authorities.
- (b) According to the information and explanations given to us, there are no dues of, Income Tax,, Wealth Tax, Service Tax, and Cess which have not been deposited on account of any dispute payable for a period of more than six month from the date they became payable.
   (10) The company has no accumulated losses at the end of the
- (10) The company has no accumulated losses at the end of the financial year and it has not incurred any cash losses in the financial year ended on that date or in the immediately preceding financial year.
- (11) According to the records of the Company examined by us and the information and explanations given to us, the Company has not defaulted in repayment of dues to any financial institution or bank or debenture holder as at the balance sheet date.
- (12) The company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (13) The provisions of any special statute applicable to chit fund/nidhi/ mutual benefit fund/societies are not applicable to the company.
- (14) In our opinion and according to the information and explanations given to us, proper records have been maintained for the transactions and contracts in respect of inventories or dealing in shares, securities, debentures and other investments and timely entries have been made therein and also the shares, securities, debentures and other investments have been held by the company in its own name except to the extent of the exemption, if any, granted u/s 49 of the Companies Act, 1956.
- (15) In our opinion and according to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks or financial institutions during the year.
- (16) The Company did not have any term loans outstanding during the year.
- (17) According to the information and explanations given to us and on an overall examination of the balance sheet of the Company, we report that no funds raised on short-term basis have been used for long-term investment. No long- term funds have been used to finance short-term assets except permanent working capital.
- (18) According to the information and explanations given to us, no preferential shares have been allotted by the company to parties and companies covered in the register maintained u/s 301 of the Companies Act, 1956.
- (19) During the year under audit, the Company has not created any security or charge in respect of debentures issued.
- (20) The Company has not raised any monies by way of public issues during the year.
- (21) To the best of our knowledge and belief and according to the information and explanations given to us, no material fraud on or by the Company was noticed or reported during the year.

For R. BHATTACHARYA & ASSOCIATES CHARTERED ACCOUNTANTS Registration No. 307124E

Kolkata 28th May, 2012. (R. BHATTACHARYA) Proprietor Membership No. - 012394



# **BALANCE SHEET AS AT 31ST MARCH, 2012.**

	Particulars	Note No	`(lacs)	As at 31.03.2012 (lacs)	`(lacs)	As at 31.03.2011 (lacs)
I.	EQUITY AND LIABILITIES (1) Shareholders' Funds					
	(a) Share Capital	2	1,000.00		800.00	
	(b) Reserves and Surplus	3	2,851.64	3,851.64	2,860.70	3,660.70
	(2) Current Liabilities					
	(a) Short-term borrowings	4(a)	2,587.13		2,962.79	
	(b) Trade payables	4(b)	4.11		4.10	
	(c) Other current liabilities	4(c)	2.76		5.51	
	(d) Short-term provisions	4(d )	244.46	2,838.46	210.72	3,183.12
	Total			6,690.10		6,843.82
II.	ASSETS					
	(1) Non-Current Assets					
	(a) Fixed Assets					
	Tangible assets	5(a)	31.10	31.10	25.04	25.04
	(b) Non-current investments	5(b)	3,325.98		3,546.59	
	(c) Long term loans and advances	5( c )	18.13		18.60	
	(d) Deferred tax assets (Net)	5(d)	0.92	3,345.03	0.44	3,565.63
	(2) Current Assets					
	(a) Current Investments	6(a)	474.00		698.84	
	(b) Inventories	27	262.55		511.99	
	(c) Trade receivables	6(b)	1.55		114.60	
	(d) Cash and cash equivalents	6(c)	89.93		156.29	
	(e) Short-term loans and advances	6(d)	2,203.71		1,544.64	
	(f) Other current assets	6(e)	282.23	3,313.97	226.79	3,253.15
	Total			6,690.10		6,843.82

# **R.BHATTACHARYA & ASSOCIATES**

**Chartered Accountants** (Registration No. 307124E)

R.Bhattacharya

Proprietor Membership No.12394 7B Panchanantala Road Kolkata- 700029 Kolkata, May 28th, 2012.

# ON BEHALF OF THE BOARD

Dr. N. K. Sengupta R. S. Khandelwal A. Khandelwal Chairman Vice-Chairman Managing Director

> P. Chakravarti Director

S. Khandelwal Director