



**BAJAJ STEEL INDUSTRIES LIMITED**  
**46th Annual Report 2006-2007**



## BAJAJ STEEL INDUSTRIES LIMITED

### BOARD OF DIRECTORS

Chairman	Shri Hargovind Bajaj
Managing Director	Shri Rohit Bajaj
Executive Director	Shri Sunil Bajaj
Whole-time Director	Shri Ashish Bajaj
Directors	Shri Vinodkumar Bajaj Shri Lalchand Mutha Smt. Ramadevi Ruia Shri Kamal Kishore Kela Shri Mohan Agrawal Shri R. G. Dwivedi (MPFC Nominee)
Company Secretary	Shri Murli Lahoti
Auditors	B. Chhawchharia & Co. 602, Govind Estates, Plot No. 172 Shivaji Nagar, Nagpur – 440 010
Bankers	Bank of Maharashtra State Bank of India
R & T Agent	Adroit Corporate Services Private Limited 1 <sup>st</sup> Floor, 19/20, Jaferbhoy Industrial Estate Makwana Road, Marol Naka, Mumbai – 400 059 Tel : (022) 2859 0942/4442/4428/4060 email: <a href="mailto:adroits@vsnl.net">adroits@vsnl.net</a>
Registered Office	Imambada Road Nagpur - 440 018 email: <a href="mailto:cs@bajajngp.com">cs@bajajngp.com</a>
Works	Imambada Road Nagpur - 440 018  Plot No. B-14, C-108 & D-5/1 Hingna MIDC Area, Nagpur  Bajajgram, Post – Savli, Sausar – 480 106, Distt - Chhindawara (M. P)

## BAJAJ STEEL INDUSTRIES LIMITED

## NOTICE TO MEMBERS

NOTICE is hereby given that the Forty-Sixth Annual General Meeting of the Members of Bajaj Steel Industries Limited will be held on Friday, the 28<sup>th</sup> day of September, 2007 at 4.00 P. M. at VIA Hall, Udyog Bhavan, Civil Lines, Nagpur – 440 001 to transact the following business:

## ORDINARY BUSINESS:

1. To receive, consider and adopt the Profit and Loss Account for the year ended 31<sup>st</sup> March, 2007 and the Balance Sheet as at that date and Reports of the Auditors and Directors thereon.
2. To declare dividend on Equity Shares for the year ended 31<sup>st</sup> March, 2007.
3. To appoint a Director in place of Shri Lalchand Mutha, who retires by rotation, and being eligible, offers himself for re-appointment.
4. To appoint a Director in place of Smt. Ramadevi Ruia, who retires by rotation, and being eligible, offers herself for re-appointment.
5. To appoint Auditors and to fix their remuneration.

Registered office:

Imambada Road,  
Nagpur - 440 018

By order of the Board

Murli Lahoti  
Company Secretary

Dated : 23<sup>rd</sup> August, 2007

## NOTES

1. MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER.
2. The Register of Members of the Company will remain closed from 22<sup>nd</sup> September, 2007 to 28<sup>th</sup> September, 2007.
3. Members are requested to:
  - a) Intimate to the R & T Agent about the changes, if any, in their registered addresses, Dividend Mandates etc.
  - b) Quote their **Folio Number** in all their correspondence.
4. Members who have multiple folios with identical order of name are requested to intimate to the R & T Agent these folios to enable the R & T Agent to consolidate all share holdings into one folio.

**BAJAJ STEEL INDUSTRIES LIMITED****REPORT OF THE DIRECTORS**

The Directors presents their Forty-Sixth Annual Report on the affairs of the Company together with the Audited Accounts for the year ended 31<sup>st</sup> March, 2007:

**FINANCIAL RESULTS****RUPEES**

	<b>GROWTH(In %)</b>	<b>2006-2007</b>	<b>2005-2006</b>
<b>SALES AND OTHER INCOME</b>	<b>13.24%</b>	<b>2,005,401,637</b>	<b>1,770,887,308</b>
<b>Profit before Interest &amp; Depreciation</b>		<b>103,840,959</b>	<b>80,765,902</b>
Less : Interest		<b>44,754,041</b>	<b>40,382,059</b>
Depreciation		<b>19,746,857</b>	<b>14,650,645</b>
		<b>39,340,061</b>	<b>25,733,198</b>
Add : Extra Ordinary Item		<b>( 311,634)</b>	<b>(1,476,415)</b>
<b>Profit before Tax</b>	<b>60.89%</b>	<b>39,028,427</b>	<b>24,256,783</b>
Provision for Taxation		<b>13,548,557</b>	<b>8,637,835</b>
<b>Net Profit</b>	<b>63.13%</b>	<b>25,479,870</b>	<b>15,618,948</b>
Add : Balance Brought Forward from previous year		<b>13,683,839</b>	<b>13,081,991</b>
		<b>39,163,709</b>	<b>28,700,939</b>
<b>Less : Appropriations :</b>			
Proposed Dividend		<b>4,400,000</b>	<b>4,400,000</b>
Corporate Dividend Tax		<b>747,780</b>	<b>617,100</b>
Transfer to General Reserve		<b>15,000,000</b>	<b>10,000,000</b>
<b>Balance Carried Forward to Balance Sheet</b>		<b>19,015,929</b>	<b>13,683,839</b>

**DIVIDEND :**

Considering the performance of the Company, your Directors are pleased to recommend a dividend of Rs. 2.00 per Share. The Dividend as recommended would involve an outflow of Rs. 44.00 Lacs towards dividend and Rs. 7.48 Lacs towards corporate dividend tax, resulting in a total outflow of Rs. 51.48 Lacs. The Dividend will be distributed to the members whose name appears on the register of members as on the date of Annual General Meeting.

**WORKING & FUTURE PROSPECTS :**

During the year under review, the turnover of the Company increased sharply from Rs.177.09 Crores in the year 2005-06 to Rs. 200.54 Crores in the year 2006-07 representing a growth of 13.24%. The profitability of the Company increased from Rs. 1.56 Crores for the year 2005-06 to Rs. 2.55 Crores for the year 2006-07 representing a growth of 63.13%. The Board of Directors are hopeful that the performance of the Company will improve. The working of both the division of the Company is given below:



• **STEEL DIVISION:**

The steel division is concentrating in its core business of manufacturing Cotton Ginning and Pressing machines which has a great potential to expand, considering the increasing cotton cultivation in India & abroad.

• **PLASTIC DIVISION (SUPERPACK):**

The Woven Sacks & Fabric unit has been incurring continuous losses. As such this unit situated at Sausar, Distt. Chhindwara in M.P. has been closed. Your Company is exploring opportunities to dispose of this unit, subject to the sanction of Banks & Financial Institutions and other statutory formalities. The Plastic division is also in the process of increasing production of Master Batch for achieving better profitability.

**AUDITORS' REPORT :**

The observations made by the auditors are self-explanatory.

**PUBLIC DEPOSITS :**

The total public deposits as on 31<sup>st</sup> March, 2007 amounted to Rs. 28,765,000/-. Four deposits amounting to Rs. 35,000/- though matured before 31<sup>st</sup> March, 2007 were not claimed by the depositors. As on date all the four unclaimed deposits have been paid/renewed.

**PARTICULARS OF EMPLOYEES :**

There is no employee in respect of whom particulars pursuant to Section 217 (2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975; are required to be given.

**CONSERVATION OF ENERGY :**

The Company lays great emphasis on savings in the cost of energy consumption. Achieving reduction in the per unit consumption of energy is an ongoing exercise in the Company. Effective measures have been taken to minimise the loss of energy as far as possible.

**TECHNOLOGY ABSORPTION, RESEARCH AND DEVELOPMENT :**

The Company is always in pursuit of finding the ways and means to improve the performance, quality and cost effectiveness of its products. The technology used by the Company is updated as a continuous exercise. The Company is giving great emphasis on Research and Development activity.

**FOREIGN EXCHANGE EARNINGS AND OUTGO :**

Details of foreign exchange earnings through exports and foreign exchange outgo on account of imports, expenditure on Traveling and other matters etc. are shown in the Notes No. 12(c), 12(b) and 12(d) respectively of Notes on Accounts. To avoid repetition, the members are requested to refer to these Notes.

**LISTING OF SHARES :**

The Equity Shares of the Company are listed on The Stock Exchange, Mumbai. The Company has paid annual listing fees of the Stock Exchange for the financial year 2007-2008.

## BAJAJ STEEL INDUSTRIES LIMITED

### DIRECTORS RESPONSIBILITY STATEMENT :

As per provision of Section 217(2AA) of the Companies Act, 1956, the Directors confirm that :

- a. In the preparation of annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures.
- b. The accounting policies have been consistently applied and reasonable and prudent judgement and estimates have been made so as to give a true and fair view of the state of affairs of the Company as at 31<sup>st</sup> March, 2007 and the Profit and Loss Account of the Company for the period.
- c. Proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 has been taken for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- d. The annual accounts have been prepared on a going concern basis.

### DIRECTORS :

Shri Lalchand Mutha and Smt. Ramadevi Ruia, retires by rotation and being eligible offers themselves for re-appointment.

### AUDITORS :

M/s B. Chhawchharia & Co., Chartered Accountants, Nagpur retires at the conclusion of the ensuing Annual General Meeting and are eligible for re-appointment.

### ACKNOWLEDGEMENT :

The Directors are grateful to the Bankers and Financial Institutions for their continued support, co-operation and assistance during the year.

The Directors express their thanks for the sincere and dedicated efforts put in by the workers, staff and officers during the year.

For and on behalf of the Board

NAGPUR

Dated : 23<sup>rd</sup> August, 2007

Hargovind Bajaj  
Chairman



## AUDITORS' REPORT

### To the members of Bajaj Steel Industries Limited

We have audited the attached Balance Sheet of M/s. Bajaj Steel Industries Limited as at 31<sup>st</sup> March, 2007, the Profit & Loss Account and the Cash Flow Statement for the year ended on that date annexed hereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements based on our audit.

We have conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining, on a test basis, *evidence supporting the amounts and disclosures in the financial statements. An audit also includes* assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion and we report that:

1. As required by the Companies (Auditors' Report) Order, 2003, issued by the Central Government of India in terms of Section 227(4A) of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said order.
2. Further to our comments in the Annexure referred above, we report that :
  - (a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of such books;
  - (c) The Balance Sheet, the Profit & Loss Account and the Cash Flow Statement referred to in this report are in agreement with the books of account;
  - (d) In our opinion, subject to our comments hereinafter, the Balance Sheet, the Profit & Loss Account and the Cash Flow Statement comply with the Accounting Standards as referred to in Sub-section (3C) of Section 211 of the Companies Act, 1956;
  - (e) On the basis of the written representation received from the Directors of the Company and taken on record by the Board of Directors, we report that none of the directors is disqualified as on 31<sup>st</sup> March, 2007 from being appointed as a director in terms of clause (g) of Sub Section (1) of Section 274 of the Companies Act, 1956;
  - (f) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with Significant Accounting Policies and Notes to the Accounts, give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India :
    - i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31<sup>st</sup> March, 2007,
    - ii) in the case of the Profit & Loss Account, of the Profit of the Company for the year ended on that date, and
    - iii) in the case of the Cash Flow Statements, of the Cash flows of the Company for the year ended on that date.

For B. CHHAWCHHARIA & CO.  
Chartered Accountants

P.K.Chhawchharia  
Partner  
Membership No.50786

Place: Nagpur  
Date: 23<sup>rd</sup> August, 2007

**BAJAJ STEEL INDUSTRIES LIMITED****ANNEXURE TO THE AUDITORS' REPORT**

Referred to in paragraph 1 of our Report of even date for the year ended 31<sup>st</sup> March, 2007.

- (i) a) As informed, proper records showing full particulars including quantitative details and situation of fixed assets are being compiled by the Company.
- b) According to the information and explanation given to us, all the fixed assets have not been physically verified by the management during the year but there is a regular program of verification which, in our opinion, is reasonable having regard to the size of the Company and nature of its assets. As explained, no material discrepancies were noticed on such verification.
- c) In our opinion and according to the information and explanations given to us, the Company has not disposed substantial part of its fixed assets during the year.
- (ii) a) According to the information and explanation given to us, physical verification of inventory has been conducted by the management at reasonable intervals.
- b) In our opinion, the procedure of physical verification of inventory followed by the management is reasonable and adequate in relation to the size of the Company and the nature of its business.
- c) The Company is maintaining proper records of inventory and no material discrepancies were noticed on physical verification of inventory.
- (iii) a) The Company has not granted any loan, secured or unsecured, to companies, firms or parties covered in the register maintained under section 301 of the Companies Act, 1956.
- b) The Company has taken unsecured loans from three companies and two parties covered in the register maintained under section 301 of the Companies Act, 1956. The maximum amount involved during the year and the year-end balance of such loans taken was Rs.181.50 Lacs.
- c) In our opinion, the rate of interest and other terms and conditions on which unsecured loans have been taken from such companies and parties are, prima facie, not prejudicial to the interest of the Company.
- d) The payment of principal amounts and interest are regular as per stipulations, wherever such stipulations exist.
- (iv) In our opinion and according to the information and explanations given to us, there are adequate internal control systems commensurate with the size of the Company and the nature of its business with regard to purchase of inventory and fixed assets and for sale of goods and services. During the course of audit, we have not observed any continuing failure to correct major weakness, if any, in internal control system.
- (v) a) According to the information and explanations given to us, the particulars of contracts or arrangements referred to in section 301 of the Companies Act, 1956 are being updated in the register required to be maintained under that section.
- b) In our opinion and according to the information and explanations given to us, the transactions that were made in pursuance of contracts or arrangements that need to be entered into the register maintained in pursuance of Section 301 of the Companies Act, 1956 and aggregating during the year to Rs.5,00,000/- or more, in respect of each party, have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- (vi) In our opinion and according to the information and explanations given to us, the Company has complied with the directives issued by Reserve Bank of India and the provisions of Sections 58A, 58AA or other relevant provision of the Companies Act, 1956 and the rules framed thereunder with regard to the deposits accepted from the public.





- (vii) In our opinion and according to the information and explanations given to us, the Company has a formal internal audit system commensurate with the size of the Company and nature of its business.
- (viii) The Central Government has not prescribed maintenance of cost records under Section 209(1)(d) of the Companies Act, 1956 for any of the products of the Company.
- (ix) In our opinion and according to the information and explanations given to us:
  - a) The Company is generally regular in depositing undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income Tax, Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, Cess and other material statutory dues, as applicable, with the appropriate authorities.
  - b) There are no dues of Income Tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty and Cess, as applicable, which have not been deposited on account of any dispute except as detailed in Annexure I.
- (x) There are no accumulated losses in the Company and the Company has not incurred any cash loss in the year under review or in the immediately preceding year.
- (xi) In our opinion and according to the information and explanation given to us, the Company has not defaulted in repayment of dues to financial institutions or banks.
- (xii) According to the information and explanation given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii) The Company is not a chit fund or a nidhi mutual benefit fund/society.
- (xiv) The Company is not dealing in or trading in shares, securities, debentures and other investments.
- (xv) According to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from Banks or Financial Institutions.
- (xvi) In our opinion and according to the information and explanations given to us, the term loans have been applied for the purpose for which they were obtained.
- (xvii) According to the information and explanations given to us and on an overall examination of the Balance Sheet of the Company for the year under review, we report that no funds raised on short term basis have been used for long term investments.
- (xviii) The Company has not made any preferential allotment of shares during the year under review.
- (xix) The Company has not issued any debentures during the year under review.
- (xx) The Company has not raised any money by public issue during the year under review.
- (xxi) According to the information and explanations given to us, no fraud on or by the Company has been noticed or reported during the year.

For B. CHHAWCHHARIA & CO.  
Chartered Accountants

P.K.Chhawchharia  
Partner

Place: Nagpur  
Date: 23<sup>rd</sup> August, 2007