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Ammal Report \& Arcountar - 2007-2000s

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## DIRECTORS:

MR. SHYAM M. RUIA, Chairman

MR. IBRAHIM A. RAHIMTOOLA
MR. MOHAN BIR SINGH
MR. AJIT M. GHELANI
MR. NIRMAL P. JHUNJHUNWALA
MR. K. KAVAS BHARUCHA (UP TO 24.08.2007)

## COMPANY SECRETARY:

MR. NEERAJ KUMAR OMAR

## AUDITORS:

K. G. SHAH \& CO.

## SOLICITORS:

KANGA \& CO.

## BANKERS:

CANARA BANK
AXIS BANK LTD.
THE BANK OF RAJASTHAN LTD.
UNION BANK OF INDIA
BANK OF. MAHARASHTRA
BANK OF INDIA
ALLAHABAD BANK

## REGISTERED OFFICE:

22/B, Mittal Tower, 210, Nariman Point, Mumbai - 400021.

## FACTORIES:

KALWE (THANE), KHOPOLI,
PUNE, TARAPUR \& NAGPUR

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## NOTICE

NOTICE is hereby given that the 47 th ANNUAL GENERAL MEETING of BOMBAY OXYGEN CORPORATION LIMITED will be held at Walchand Hirachand Hall, Lajji Naranji Memorial, Indian Merchants' Chamber Building. 76, Veer Nariman Road, Churchgate, Mumbai-400 020 on Monday, the 23rd June, 2008 at 11.00 a.m. to transact the following business:

## ORDINARY BUSINESS :

1. To receive, consider and adopt the audited Profit \& Loss Account of the Company for the year ended 31st March, 2008 and the Balance Sheet as on that date together with the Reports of Directors and Auditors thereon.
2. To declare a dividend on the Equity Shares.
3. To appoint a Director in place of Mr. Mohan Bir Singh, who retires' by rotation and, being eligible, offers himself for re-appointment.
4. To appoint a Director in place of Mr. Ajit M. Ghelani, who retires by rotation and, being eligible, offers himself for re-appointment.
5. To appoint the Auditors and to fix their remuneration.

## Registered Office:

22/B, Mittal Tower, 210, Nariman Point,
Mumbai - 400021.
By Order of the Board of Directors,

Mumbai, 20th May, 2008.

## NOTES:

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND SUCH A PROXY NEED NOT BE A MEMBER OF THE COMPANY.
2. The Dividend, if sanctioned, will be made payable at Axis Bank Limited, Nariman Point, Mumbai - 400021 and at any of its specified branches in India on or after 27th June, 2008 to those members whose names stand on the Register of Members of the Company as on 23rd June, 2008.
3. The Share Transfer Books of the Company will remain closed from Tuesday, the 17th June, 2008. to Monday, 23 rd June, 2008 (both days inclusive).
4. Proxies, in order to be effective, must be received at the Registered office of the Company not less than 48 hours before the commencement of the Annual General Meeting.
5. The Dividend warrants remaining unpaid (up to 29th Dividend) with the Company have been transferred to General Revenue Account of the Central Government pursuant to the provisions of the Companies Unpaid Dividend (Transfer to General Revenue Account of the Central Government) Rules, 1978. Amount of unclaimed dividend of 30 th, 31 st , 32nd, 33rd, 34th and 35th dividend warrants have been transferred to the Investor Education and Protection Fund.
6. The Dividend warrants, Interest warrants and Matured deposits remained unclaimed for more than seven years with the Company have been transferred to the Investor Education \& Protection Fund of the Central Government pursuant to the provisions of the Investor Education and Protection Fund (Awareness \& protection of investors) Rules, 2001. Those shareholders who have not still encashed their 36th to 41 st Dividend warrants and fixed depositors who have not encashed their interest warrants and/or fixed deposits are requested to send to the Company for revalidation/repayment

## Registered Office:

22/B, Mittal Tower, 210, Nariman Point,
Mumbai - 400021.
By Order of the Board of Directors,

Mumbai, 20th May, 2008.

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## DIRECTORS' REPORT

Your Directors have pleasure in submitting this 47th ANNUAL REPORT together with the Audited Accounts for the year ended 31st March, 2008.

FINANCIAL RESULTS:

| - | For the year ended 31st March, 2008 (Rs. in '000) | For the year ended 31st March, 2007 (Rs. in '000) |
| :---: | :---: | :---: |
| Profit before depreciation and tax and exceptional item | 40,160 | 37,527 |
| Provision for depreciation | 31,566 | 31,903 |
| Provision for taxation | 0 | 625 |
| Provision for Fringe Benefit Tax | 300 | 294 |
| Provision for Deferred taxation | 6,029 | 2,605 |
| Profit after taxation and before exceptional item | 2,265 | 2,100 |
| Exceptional item (Net of Tax) | 15,85,077 | 0 |
| Profit after tax and exceptional item | 15,87,342 | 2,100 |
| Appropriations : |  |  |
| Proposed Dividend | 3,000 | 1,650 |
| Tax on Dividend | 510 | 280 |
| Balance transferred to General Reserve | 15,83,832 | 170 |
|  | 15,87,342 | 2,100 |

## PERFORMANCE :

The 130 TPD Tonnage plant at Kalwe whilst running satisfactorily, couid not be utilized to its full capacity, due to less demand in the merchant market for liquid gases. Therefore, the sales suffered. During the year under review, sales were Rs. $24,08,13,601 /$ - as against Rs. $28,36,00,616 /$ for the previous year. Profit before Depreciation, Tax and exceptional items during the year is Rs. $4,01,59,354 /$ - as against Rs. $3,75,23,326 /$ - in the previous year.
For better utilization of its assets, the company has sold the Development Rights of land at Mulund for a consideration of Rs. 200 Crores during the year under review. Now the Company has an opportunity to invest its surplus funds for growth and to secure its long-term future.

## DIVIDEND :

Your Directors recommend the payment of Dividend of Rs. 20/- (Previous year Rs. 11/-) per equity share. The proposed Dividend, if approved, at the Annual General Meeting, will absorb Rs. 35,09,850/- including Dividend tax [Previous year . Rs. 19,30,418/-].

## DIRECTORS :

Your Directors Mr. Mohan Bir Singh and Mr. Ajit M. Ghelani, retire this year by rotation in accordance with the Articles of Association of the Company but, being eligible, offer themselves for re-appointment.

## FIXED DEPOSITS :

83 Deposits amounting to Rs. $12,76,000$ /- due for repayment on or before 31 st March, 2008 were not claimed by the depositors. As on the date of this report, Rs. 3,29,000/- thereof have been claimed and paid.

## ENERGY CONSERVATION, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO :

Particulars required to be disclosed under the Companies (Disclosure of particulars in the Report of the Board of Directors) Rules, 1988 are annexed hereto which form part of this report.

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## GENERAL ：

The Company has no employee covered under Section $217(2 A)$ of the Companies Act，1956．The assets of the Company are adequately insured．

## CORPORATE GOVERNANCE ：

Report on Corporate Governance along with the certificate of the Auditors $\mathrm{M} / \mathrm{s} \mathrm{K}$ ．G．Shan \＆Co．，confirming the compliance of the conditions of corporate governance，as stipulated under Clause 49 of the Listing Agreement entered into with the Stock Exchange is annexed．

## MANAGEMENT DISCUSSION AND ANALYSIS ：

（i）Industry Structure and developments：
The Gas Industry is highly capital intensive．The multinational gas companies have installed plants of large capacities both for captive supply to steel mills as well as for the merchànt market．This has put pressure on margins and overall capacity utilization of the gas industry．
（ii）Opportunities，Threats，Risks and Concerns：
（a）The increasing demand of gases in steel manufacturing and oil exploration is opening up opportunities for more consumption of gases．There is also a rising demand of gases for medicinal uses and health care．
（b）Due to additional capacities créated by the new installations of plants by large companies，there is over－supply．However，economies of scale being in the favour of large companies，the growth of medium size gas companies like ours，are subject to severe price competition．
（c）Power is the main input in the cost of production of gases，and its uninterrupted supply to the gas industry is of paramount importance．As this is not so readily available，new areas and markets cannot be approached quite so easily．
（iii）Segment－wise product wise performance ：
The Company primarily manufactures and sells industrial gases i．e．Oxygen；Nitrogen \＆Argon both in liquid \＆ gaseous forms．
Hydrogen and Dissolved Acetylene are outsourced by the Company for supply to end users．
（iv）Outlook
With the economy continuing its growth，the demand for industrial gases is expected to increase．
（v）Internal Control Systems and their adequacy：
The Senior Management periodically reviews factors and issues that influence the Company＇s business and takes appropriate decisions to ensure that the Company＇s interest and that of the stakeholders are protected．The Company has an inbuilt system of internal checks and controls．
－The Audit Committee of the Board of Directors takes the responsibility to review the Internal Controls and matters connected there with．
（vi）Financial and Operational performance：

| Particulars | For the year ended 31st March， 2008 （Rs．in＇000） | For the year ended 31st March， 2007 （Rs．in＇000） |
| :---: | :---: | :---: |
| Sales | 2，40，814 | 2，83，601 |
| Other Income | 22，822 | 20，258 |
| Profit before depreciation | 40，160 | 37，527 |
| Depreciation | 31，566 | 31，903 |
| －Profit after depreciation，Taxes and before exceptional items | 2，265 | 2，100 |

（vii）Material developments in Human Resources／Industry relations front，including number of people employed：
The Company continues to give utmost importance to Human Resource Development and high priority is given to keep individual relations healthy．

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(viii) Cautionary Statement:

Company's projections and estimates will vary from actual results, which depend on a variety of factors over which the Company does not have control.

## DIRECTORS' RESPONSIBILITY STATEMENT :

Your Directors hereby declare
(i) that in the preparation of the annual accounts, all applicable accounting standards have been followed;
(ii) that the directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit and loss of the Company for that year;
(iii) that the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
(iv) that the Directors have prepared the annual accounts on a going concern basis.

## AUDITORS :

M/s. K. G. Shah \& Co., Chartered Accountants, Statutory Auditors of the Company, retire at this Annual General Meeting and being eligible offer themselves for re-appointment.

## COMPLIANCE CERTIFICATE :

The Compliance Certificate under section 383A of the Companies Act, 1956 has been obtained from $\mathrm{M} / \mathrm{s}$. Bharat V. Pathak \& Company - Practicing Company Secretary, for the year under review and same is attached with this Report.

On behalf of the Board

## ANNEXIJRE TO THE DIRECTORS' REPORT

PARTICULARS AS PER THE COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF THE BOARD OF DIRECTORS) RULES, 1988 AND FORMING PART OF THE DIRECTORS' REPORT FOR THE YEAR ENDED 31ST MARCH, 2008.

## A. CONSERVATION OF ENERGY :

(a) The Company has taken measures for conservation of energy by regular maintenance of all plants.
(b) The Company has made adequate arrangements for installation of vacuum lines, liquid pumping system, capacitors, UPS and other energy efficient equipments.
(c) The measures like monitoring of power consumption, power factor and regular maintenance of all systems have kept power cost in control.
(d) Energy conservation in respect of Specified Industries: Not Applicable.
B. TECHNOLOGY ABSORPTION :

RESEARCH \& DEVELOPMĖNT
The Company continues to lay emphasis on Fesearch \& Development.
TECHNOLOGY ABSORPTION, ADAPTATION AND-INNOVATION AND BENEFITS DERIVED THEREFROM :
The 130 TPD Tonnage plant and 40 TPD Oxygen Liquifier at Kalwe, both imported; continued to work satisfactorily during the year, producing gaseous and liquid oxygen, nitrogen and argon. The other plants in the Company are of indigenous make, producing oxygen and nitrogen in gaseous form.
c. FOREIGN EXCHANGE EARNINGS AND OUȚGO:Total Foreign Exchange earnedNIL
Total Foreign Exchange used ..... 1810

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## REPORT ON CORPORATE GOVERNANCE

## 1. Company Philosophy on Corporate Governance :

The Company firmly believes in and consistently endeavors to practice goiod Corporate Governance. The Company strives to promote the highest possible ethical standards and integrity. It pledges to be a good corporate caring for health, safety and the environment.

The Company is committed to conduct its business in accordance with all applicable Laws, Rules and Regulations envisaging the attainment of the highest levels of transparency, accountability and professionalism in all facets of its operations and interactions with its stakeholders.

## 2. Board of Directors :

- Composition and size of the Board

The present strength of the Board is Five. The composition of the Board of Directors with reference to the number of Executive and Non-Executive Directors meets with the requirements of Clause 49 (l)(A) of the Listing Agreement.

- Board meetings, attendance and other Directorships:

During the year ended 31st March, 2008, six Board meetings were held on 30.04.2007, 20.06.2007, 30.07.2007, 25.09.2007, 30.10.2007 and 30.01.2008. The attendance of each Director at Board meetings and the last Annual General Meeting (AGM) and directorships in other Indian Public Limited Companies and Committee memberships therein are as under:-

| Name of Director | Category of Directorship | No. of Board meetings attended | Attendance at the last AGM | No. of Directorships in other Public Limited Companies in India | No. of Committee positions held in other Companies |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Chairman | Member |
| Mr. Shyam M. Ruia | Non-Executive Chairman, Promoter | 6 | Yes | 3 | Nil | Nil |
| Mr. Ibrahim A. Rahimtoola | Non-Executive, Independent | 6 | Yes | 2 | Nil | Nil |
| Mr. Mohan Bir Singh | Non-Executive, Independent | 6 | Yes | 2 | Nil | Nil |
| Mr. Ajit M. Ghelani | Non-Executive, Independent | 5 | Yes | 2 | Nil | Nil |
| Mr: Nirmal P. Jhunjhunwala | Non-Executive, Independent | 5 | Yes | 2 | Ni | Nil |
| Mr. Kavas Bharucha (up to 24.08.2007) | Non-Executive, Independent | - 2 | No | 3 | Nil | 4 |

## 3. Audit Committee :

- Constitution, Composition and Terms of Reference :

The Audit Committee comprises of three Non-Executive \& Independent Directors as under:

1. Mr. Nirmal P. Jhunjhunwala - Chairman
2. Mr. Ibrahim A. Rahimtoola - Member
3. Mr. Ajit M. Ghelani - Member

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Terms of Reference of the Audit Committee are as outlined in the paragraphs $\mathrm{C}, \mathrm{D}$ and E of Clause 49 (II) of the Listing Agreement.

- Meetings and Attendance :

During the year ended 31st March, 2008, four Audit Committee Meetings were held on 30.04.2007, 30.07.2007, 30.10.2007, and 30.01.2008. The attendance of each Member at Audit Committee Meetings are as under:-

|  | $\mathbf{3 0 . 0 4 . 2 0 0 7}$ | $\mathbf{3 0 . 0 7 . 2 0 0 7}$ | $\mathbf{3 0 . 1 0 . 2 0 0 7}$ | $\mathbf{3 0 . 0 1 . 2 0 0 8}$ |
| :--- | :--- | :--- | :--- | :--- |
| Mr. Nirmal P. Jhunjhunwala <br> Chairman From 25/09/2007 | Present | Present | Present | Present |
| Mr. Ibrahim A. Rahimtoola | Present | Present | Present | Present |
| Mr. Ajit M. Ghelani <br> From 25/09/2007 | N. A. | N. A. . . | Present | Present |
| Mr. Kavas Bharucha <br> Chairman <br> (up to 24.08.2007) | Present | Present | N. A. | N. A. |

## 4. Remuneration Committee :

The Company has not constituted a Remuneration Committee since none of the Directors have been paid any remuneration. The sitting fees paid to the directors has been decided by the Board of Directors.
5. Shareholders'/Investors' Grievance Committee :

- Constitution, Composition and Terms of Reference :

The Shareholders'/Investors' Grievance Committee comprises of three Non-Executive \& Independent Directors as under:

1. Mr. Mohan Bir Singh

Chairman
2. Mr. Ibrahim A. Rahimtoola

Member
3. Mr. Nirmal P. Jhunjhunwala - Member

The Committee looks into redressing the Investors' grievances/complaints, viz, non-receipt of transferred shares, non-receipt of dividends etc.

- Meetings and Attendance :

During the year ended 31st March, 2008, four Shareholders'/Invêstors' Grievance Committee meetings were held on $30.04 .2007,30.07 .2007,30.10 .2007$, and 30.01 .2008 . The attendance of each Member at Shareholders'/Investors' Grievance Committee are as under:-

|  | $\mathbf{3 0 . 0 4 . 2 0 0 7}$ | $\mathbf{3 0 . 0 7 . 2 0 0 7}$ | $\mathbf{3 0 . 1 0 . 2 0 0 7}$ | $\mathbf{3 0 . 0 1 . 2 0 0 8}$ |
| :--- | :--- | :--- | :--- | :--- |
| Mr. Mohan Bir Singh | Present | Present | Present | Present |
| Mr. Ibrahim A. Rahimtoola | Present | Present | Present | Present |
| Mr. Nirmal P. Jhunjhunwala | .Present | Present | Present | Present |

- Compliance Officer :

Mr. A. R. Lele, General Manager (Commercial) is the Compliance Officer of the Company.

- Shareholders' complaints :

During the year, the Company. has received one complaint from the shareholders/investors, and has been redressed satisfactorily. As on 31 st March, 2008, no complaint is pending.

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- Share Transfer :

All Share transfers are received in physical form only since Company has not yet signed the agreement for the demat of the shares. The procedure for transfer of shares is narrated under heading 'Share Transfer System' in this report at point no 9 (ix).
6. General Body Meetings :

Location and time of last three Annual General Meetings (AGM) held are as under:

| AGM | Year | Venue | Date | Time | No. of Special Resolutions passed |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 44th | 2004-05 | Walchand Hirachand Hall, Indian Merchant Chamber Building, 76, Veer Nariman Road, Churchgate, Mumbai - 400020. | 15-09-2005 | $11.00 \text { A.M. }$ | Nil |
| 45th | 2005-06 | - do - | 06-09-2006 | 11.00 A.M. | Nil |
| 46th | 2006-07 | - do - | 25-09-2007 | 11.00 A.M | Ni |

No Special Resolution was passed in last year through Postal Ballot. No Special Resolution is proposed till date to be conducted through Postal Ballot this year.
7. Disclosures:
(i) There are no transactions with any of the related parties.
(ii) The Company has complied with all the provisions of various Corporate Acts, Rules and Regulations made there under, including various clauses of Listing Agreement. There has been no instance of non-compliance • by the Company on any matter related to Capital Markets, during the last three years.
(iii) Though there is no formal Whistle blower policy, the Company takes cognizance of complaints and suggestions by employees and others. All the employees of the Company have free access to the Audit Committee of the Company.
(iv) The Board of Directors has laid down a Code of Conduct for all the Board members and Members of the Senior Management of the Company. A declaration from the Chairman affirming compliance of the said Code is annexed.
8. Means of Communication :
(i) The Board of Directors of the Company approves and takes on record the quarterly financial results in the prescribed format within one month of the end of the respective quarter.
(ii) Such results are sent forthwith to the Stock Exchange and are published in two local news papers within 48 hours of approval thereof.
(iii) The Company does not have a website. However, the results can be viewed on the website of the Bombay Stock Exchange Limited.
(iv) The Company has not made any presentation to institutional investors or to analysts. The Company does not have an official news release
(v) Management Discussion and Analysis is a part of the Directors' Report.

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9. General Shareholder information :
(i) Forty Seventh Annual General Meeting:
Date

Time
Venue
(ii) Financial Calendar (proposed)

First Quarter results
Second Quarter results
Third Quarter results
Un-aúdited/audited results
For the year ended 31st March, 2009
(iii) Date of Book Closure
(iv) Dividend Payment Date
(v) Listing on Stock Exchange
(vi) Stock Code
(vii) Market Price Data

23rd June, 2008
$11.00 \mathrm{a} . \mathrm{m}$.
Walchand .Hirachand Hall, Indian Merchant Chamber Building, 76, Veer Nariman Road, Churchgate, Mumbai - 400020.
: April, 2008 to March, 2009
: July, 2008
October, 2008
January, 2009

April, 2009
17th June, 2008 to 23 rd June, 2008
27th June, 2008
Bombay Stock Exchange Limited
509470
High and Low of share price on BSE and BSE Sensex during each month in the last financial year:

| MONTH | Price of the Share |  | BSE SENSEX |  |
| :--- | :---: | :---: | :---: | :---: |
|  | HIGH (Rs.) | LOW (Rs.) | HIGH | LOW |
| April, 2007 | 5600.00 | 4454.00 | 14228.88 | 12455.37 |
| May, 2007 | 5510.00 | 4535.00 | 14544.46 | 13765.46 |
| June, 2007 | 5563.00 | 4806.00 | 14650.51 | 14003.03 |
| July, 2007 | 6699.00 | 5000.00 | 15794.92 | 14664.26 |
| August, 2007 | 6000.00 | 5144.30 | 15318.60 | 13989.11 |
| September, 2007 | 5512.50 | 4751.00 | 17291.10 | $15422.05^{\circ}$ |
| October, 2007 | 12387.15 | 5250.00 | 19977.67 | 17328.62 |
| November, 2007 | 13006.50 | 7721.15 | 19976.23 | 18526.32 |
| December, 2007 | 8900.00 | 7500.00 | 20375.87 | 19079.64 |
| January, 2008 | 9760.00 | 7611.80 | 20873.33 | 16729.94 |
| February, 2008 | 9608.25 | 7126.05 | 18663.16 | 16608.01 |
| March, 2008 | 7035.00 | 6138.00 | 16677.88 | 14809.49 |

(viii) Registrar and Transfer Agents
(ix) Share Transfer System

There is no Registrar and Transfer Agent and the Company carries on the job of share transfer in house.
: Shares are to be lodged at the registered office of the Company for transfer along with transfer deed duly executed in all respect. All share transfers are normally processed within 15 days of lodgment thereof and are approved by the Committee of Directors constituted by the Board of Directors for this purpose. The Committee meets once every fortnight to dispose of all matters relating to transfers; transmissions, issue of duplicate shares, replacement of shares etc.


[^0]:    The practice of distributing copies of the Annual Report at the Annual General Meeting has been discontinued.
    You are, therefore, requested to bring your copy of the Annual Report to the Meeting.

