



**Brooks**  
LABORATORIES LIMITED

A WHO GMP & ISO 9001:2008 Certified Company

**14TH ANNUAL REPORT 2015- 2016**



Vadodara Address: Village Manglej Nareshwar Road, Taluka Karjan, Dist. Vadodara, Gujarat: 391210.

## CONTENTS

Corporate Information	2	_____
Chairmans letter to Shareholders	3	_____
Managing Directors Message	4	_____
Notice	9	_____
Management Discussion & Analysis	15	_____
Directors' Report	24	_____
Auditors Report	70	_____
Annexure to Auditors Report	72	_____
Balance Sheet	76	_____
Statement of Profit & Loss	77	_____
Cash Flow Statement	78	_____
Notes forming part of the Financial Statements	80	_____
Attendance Slip	100	_____
Proxy Form	101	_____

## CORPORATE INFORMATION

### BOARD OF DIRECTORS

**Mr. Atul Ranchal**

Chairman

**Mr. Rajesh Mahajan**

Managing Director

**Dr. D.S. Maity**

CEO cum Technical Director

**Mr. Rajnish Kumar Bedi**

Independent Director

**Mr. Deepak Mahajan**

Independent Director

**Ms. Sonia Gupta**

Independent Director

### CHIEF FINANCIAL OFFICER

Mr. Anil Kumar Pillai

### COMPANY SECRETARY

Ms. Jyoti Sancheti (Company Secretary cum Compliance Officer)

### BANKERS

Kotak Mahindra Bank

State Bank of India

### AUDITORS

M/s SGCO & Co.

Chartered Accountants

4A, Kaledonia-HDIL, 2nd Floor, Sahar Road

Near Andheri Station, Andheri (East)

Mumbai – 400 069

Tel: 022 66256363

### REGD. OFFICE & WORKS

Unit 1: Village Kishanpura

Nalagarh Road Baddi,

Distt. Solan, H.P.- 174101

Tel.: 01795- 654001/02/03

Fax: 01795-236939

Unit 2: Vadodara Address:

Village Manglej

Nareshwar Road, Taluka

Karjan, Dist. Vadodara,

Gujarat: 391210.

### CORPORATE OFFICE

502, Kanakia Atrium -2

Next to Hotel Courtyard Marriott

Andheri Kurla Road, Andheri (East),

Mumbai – 4000093

Tel.: 022-61933100

Fax.: 022-61933114

email:investors@brookslabs.net

website:www.brookslabs.net

CIN : L24232HP2002PLC 00026

### REGISTRAR & SHARE TRANSFER AGENT

Link Intime India Pvt. Ltd.

C-13, Pannalal Silk Mills Compound

LBS Marg, Bhandup (West), Mumbai -400078

Tel.: 022-2594697



## CHAIRMAN'S LETTER

Dear Shareholders,

15 years back, when I along with Mr Rajesh Mahajan conceptualised the idea of Brooks, the goal was although simple but quite tough and challenging for people like us who came from service class families with no business experience or business heritage, but our confidence has always remained high. The goal was to be a world class Pharmaceutical Company one day, it was challenging at first because of the lack of capital, lack of locational advantage and lack of experience.

With the above ideas incorporated and with our philosophy and motivation, we founded Brooks in 2002. Lots of things have changed over the years, but some of the basic principles that we strongly believed in have remain unaltered. At some point of time anybody could falter in the process of learning but if the intent is honest, we will be heard by The Almighty, and ultimately road of growth and goal will not only will be smoother, but faster as well.

Challenges came, challenges were conquered and today the scene is: we already have world class manufacturing facilities and a great hardworking team; we have 15 years of experience in hard core quality pharmaceutical manufacturing; we have the best locations for manufacturing and we have created a space for ourselves in this quality pharmaceutical corporate world in the last 15 years.

Despite of the challenging and very eventful and reflective journey, we have now created a space for ourselves and having an experienced team along with the world class manufacturing unit at Vadodara (ready to be commissioned), we are confident of placing ourselves into the next higher orbit of growth. We are confident that with the good wishes of our stakeholders and focussed work by our team, we shall be able to create greater value for our shareholders.

Our goal today to be a world class player will be achieved by being one of the best manufacturer in the niche segment, where we could be considered as preferred choice for manufacturing in that niche segment all over the world. This shall also lead us to launch our own products in overseas markets faster and in shorter time span. This differentiation shall place Brooks on continuous growth path to become a global leader.

While business shall be our priority, we shall ensure Corporate Social Responsibility sincerely as well.

At Brooks, success should not be decided by growth achieved in previous years or years to come, we shall strive to achieve the right thing, irrespective of how challenging the business scenario is, it should not deviate us from our basic guiding principles, and I am sure with these values we shall be able to transform ourselves.

Place: Mumbai  
Date: 03.09.2016

**Atul Ranchal**  
Chairman, Brooks Laboratories Ltd.





## MANAGING DIRECTOR'S MESSAGE

We have made investments of time and resources in strengthening excellence in operations – People, Systems & Processes, and Technology

Dear Shareholder,

India holds the potential of being a global leader in the pharmaceutical manufacturing space. The barriers along the path of achieving the leadership position include limited infrastructure amenities (power supply, transportation), hygiene and sanitation, mindset of the individuals not associated for complying global standards. Global pharmaceutical manufacturing imbibes all the above requirements for operating a world-class facility.

Over the years, Brooks Laboratories has overcome the above challenges to create a truly world class manufacturing facility in Baddi and now in Vadodara. We have encountered challenging circumstances in creating this global facility and have ensured zero tolerance for non-compliance. This new facility in Vadodara has obtained manufacturing license from Gujarat FDA in August 2016 & is expected to commence exhibit batches & other regulatory documentation in first week of September 2016. We have made investments of time and resources in strengthening excellence in operations – People, Systems & Processes, and Technology.



## EMPOWERING PEOPLE

For any organization 'people' have been at the center for creating a world class organization; with this focus we have taken several initiatives to drive meaningful change and responsible empowerment in manufacturing facilities for new recruits. We have ensured that the new joiners are equipped with the right skills, appropriate tools and an enabling environment to determine, plan and manage their jobs end-to-end. With this initiative we intend to create a highly skilled talent pool of plant operators who are trained to manage the plant operations as per the global standards.





## WORLD CLASS QUALITY SYSTEMS:

Complying to stringent cGMP requirements of global regulators is an absolute necessity for our future success in the pharmaceutical industry. Our Baddi facility complies with the necessary compliance as per WHO GMP.

Our Vadodara facility is world class and we plan to apply for FDA certifications of various regulated markets certification in the near term. We are committed to 24x7 cGMP compliance and shall be working with reputed global consultants to ensure that both facilities are compliant and benchmarked to international standards. We also intend to significantly strengthen our capabilities by continuously recruiting global talent with strong expertise in quality and compliance.





## CUTTING EDGE TECHNOLOGY

Best in class use of technology in the plant has led to automation of the complete plant operation resulting in no human intervention. We have laid emphasis on operational excellence, and have ensured that the way we develop, manufacture, and shipping our products which creates nil impact to the environment. We are committed to use our technical expertise to reach out to large numbers of people through greater affordability in this competitive and dynamic market.

## STRATEGY FOR GROWTH:

On the strategy and business development front, the company has initiated talks with large Indian and global pharma companies for engaging in contract manufacturing. Our priority for the next few years is to build business momentum, drive 100% capacity utilization of Baddi and Vadodara plants.

As we celebrate 15th year of operations of Brooks Laboratories existence, I take this opportunity to thank all our Brooks Laboratories colleagues, investors and other stake holders.

With fully operationalization of the Vadodara facility, we intend to be one of its class advanced and fully compliant facility in India. We look forward to welcome you there.

I am positive and the best is yet to come.

Place: Mumbai  
Date: 03.09.2016

**Rajesh Mahajan**  
Managing Director, Brooks Laboratories Ltd.

