

CTR

**2010 - 2011
ANNUAL
REPORT**



MANUFACTURING INDUSTRIES LIMITED

REPORT AND ACCOUNTS FOR 2010-2011

BOARD OF DIRECTORS

Mr. K. K. Nohria	Chairman
Mr. B. M. Suri	Vice Chairman
Mr. A. P. Kumar	Managing Director

REGISTERED OFFICE

Nagar Road, Pune 411 014.

AUDITORS

A. A. Bhat & Co.

Chartered Accountants

BANKERS

Bank of Maharashtra

Canara Bank

REGISTRAR AND TRANSFER AGENT

Sharepro Services (India) Pvt. Ltd.

13 AB Samitha Warehousing Complex,

2nd Floor, Sakinaka Telephone Exchange Lane,

Sakinaka, Andheri (East), Mumbai - 400 072.

DIRECTORS' REPORT FOR THE YEAR ENDED 31ST MARCH, 2011

To,
The Members,

Your Directors present their Report together with the Audited Balance Sheet as at 31st March 2011 and the Profit and Loss Account for the year ended on that date:

FINANCIAL RESULTS

Particulars	Year Ended 31.3.2011 ₹	Year Ended 31.3.2010 ₹
Gross Sales and Income	1,498,729,950	1,214,886,607
Less: Excise Duty	135,530,306	90,601,940
	<u>1,369,615,059</u>	<u>1,124,284,667</u>
PROFIT BEFORE TAX	220,505,800	186,079,563
Less : Provision For Tax	75,837,317	66,030,154
PROFIT AFTER TAX	144,668,483	120,049,409
Prior Period Adjustments	(263,213)	(124,149)
Balance brought forward from previous year	14,674,131	11,466,317
Interim and Proposed Final Dividend	(6,594,315)	(5,652,270)
Corporate Tax on Dividend	(1,088,230)	(960,603)
Transfer to General Reserve	(135,000,000)	110,104,573
Transfer to Reserve For Doubtful Debts	(1,360,000)	—
BALANCE CARRIED TO BALANCE SHEET	15,036,856	14,674,131

DIVIDEND

The Board of Directors recommend a final dividend of ₹ 10.00 per equity share in addition to the interim dividend of ₹ 25.00 per equity share paid.

OPERATIONS

During 2010-11 net sales and income increased by 21.8% from ₹ 112.43 crores to ₹ 136.96 crores and Profit before tax by 18.5 % from ₹ 18.61 crores to ₹ 22.05 crores.

OUTLOOK

The Company will continue to focus on achieving sustainable growth in all product lines by enhancing capacities at its Aurangabad and Nasik facilities. To accelerate the development and testing of new / existing products a state of the art R&D laboratory is being set up at Nasik. With increasing demand from overseas customers thrust for export is also being enhanced across all product lines.

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION & FOREIGN EARNINGS AND OUTGO

As required by the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, the relevant data pertaining to Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo are given in the prescribed format as an Annexure to this Report.

DIRECTORS

Mr.K.K.Nohria retires by rotation at the forthcoming Annual General Meeting and being eligible, offers himself for reappointment.

PARTICULARS OF EMPLOYEES

The Company does not have any employee who was in receipt of remuneration aggregating to the sum prescribed under Section 217(2A) of the Companies Act, 1956 read with the Companies(Particulars of Employees) (Amendment) Rules, 2011.

SUBSIDIARY COMPANY

As required Under Sec 212 of the Companies Act, 1956, the Directors' Report and Audited Accounts of Polymermann (Asia) Private Limited are attached along with the accounts of the Company.

INDUSTRIAL RELATIONS

Industrial and Employee relations continued to be normal during the year under review.

SOCIAL RESPONSIBILITY

The Company continued to extend financial support to VANARAI to improve rural infrastructure of BAJAR VAHEGAON and AMBADGAON villages in Badnapur taluka of Jalna District during 2010-11.

DIRECTORS' RESPONSIBILITY STATEMENT

The Directors assure Members that the financial statements for the year under review conform in their entirety to the requirements of the Companies Act, 1956.

The Directors confirm that:

- the Annual Accounts have been prepared in conformity with the applicable Accounting Standards;
- the Accounting Policies selected and applied on a consistent basis, give a true and fair view of the affairs of the Company for the financial year and of the profit for the year;
- sufficient care has been taken that adequate accounting records have been maintained for safeguarding the assets of the Company and for prevention and detection of fraud and other irregularities;
- the Annual Accounts have been prepared on a 'going concern basis'.

AUDITORS

The Company's auditors A. A. Bhat & Company hold office up to the conclusion of the ensuing Annual General Meeting and being eligible, are recommended for re-appointment on the terms to be finalised by the Board of Directors. They have furnished the requisite certificate to the effect that their re-appointment, if effected, would be in accordance with Section 224(1B) of the Companies Act, 1956.

On behalf of the Board of Directors

A. P. Kumar
Managing Director

B. M. Suri
Vice Chairman

Mumbai, 4 May, 2011

ANNEXURE TO DIRECTORS' REPORT
Under Section 217(1)(e) of the Companies Act, 1956

A CONSERVATION OF ENERGY

FORM A

- | | | | |
|----|--|---|--|
| a) | Energy conservation measures | : | Additional non electrically operated Turbo Ventilators fitted to improve circulation; Continued to operate for specified periods on each working day, captive generators at all factories as the Company's contribution to reduce consumption from MSEDCL; Wind Turbine Generator continued to generate more units of electricity than consumed by all the Company's facilities. |
| b) | Additional investments & proposals; if any, being implemented for reduction of consumption of energy | : | Efforts to locate one more WTG may fructify in 2011-12. |
| c) | Impact of the measures at (a) and (b) above for reduction of energy consumption and consequent impact on the cost of production of goods | : | No appreciable impact on the cost of production since manufacturing activities do not use a significant amount of power. |

B TECHNOLOGY ABSORPTION

FORM B

RESEARCH AND DEVELOPMENT (R & D)

- | | | | |
|----|---|---|---|
| 1. | Specific areas in which R & D is carried out by the Company | : | To enhance product performance and reduce cost. |
| 2. | Benefits derived as a result of the above R & D | : | Customer delight |
| 3. | Future plan of action | : | Set up a 400 KV Test Lab at Nasik, Maharashtra. |
| 4. | Expenditure on R & D | : | 31 March, 2011
₹ In Lacs |
| | i. Capital | : | NIL |
| | ii. Recurring | : | 37.18 |
| | iii. Total | : | 37.18 |
| | iv. Total R & D Expenditure as a percentage of total turnover | : | 0.3% |

TECHNOLOGY ABSORPTION, ADAPTATION AND INNOVATION

- | | | | |
|----|--|---|----------------|
| 1. | Efforts, in brief, made towards technology absorption, adaptation and innovation | : | Not Applicable |
| 2. | Benefits derived as a result of the above efforts | : | Not Applicable |

3. a. Imported Technology : Not Applicable
b. Year of Import : Not Applicable
Has technology been fully Absorbed : Not Applicable

If not fully absorbed, areas where : Not Applicable
this has not taken place, reasons
thereof and future plan of action

C FOREIGN EXCHANGE EARNINGS AND OUTGO

1. Activities relating to exports, : During the year 2010-11, Transformer Explosion Prevention
initiatives taken to increase exports, and Fire Extinguishing Systems were exported to utilities.
development of new export markets Exports of Intank Tapchangers have commenced. The
for products and services and export Company also plans to participate in relevant exhibitions
overseas.
2. Total Foreign exchange earned and used
Total Foreign exchange earned : Rs.180.81 Lacs
Total Foreign exchange used : Rs.597.09 Lacs

On behalf of the Board of Directors

A. P. Kumar
Managing Director

B. M. Suri
Vice Chairman

Mumbai, 4 May, 2011

AUDITOR'S REPORT

To,
The Members of
CTR MANUFACTURING INDUSTRIES LIMITED

We have audited the attached Balance Sheet of **CTR MANUFACTURING INDUSTRIES LIMITED** as at 31st March 2011 and also the Profit and Loss Account and the Cash Flow Statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Auditing Standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Companies (Auditor's Report) Order, 2003, issued by the Central Government of India in terms of Section 227(4A) of the Companies Act, 1956, we enclose in the annexure, a statement on the matters specified in paragraphs 4 & 5 of the said Order.

Further to our comments in the Annexure referred to above, we report that:

- (i) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
- (ii) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
- (iii) The Balance Sheet and Profit and Loss Account dealt with by this report are in agreement with the books of account;
- (iv) In our opinion, the Balance Sheet and Profit and Loss account dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956;
- (v) On the basis of the written representation received from the individual Directors and taken on record by the Board of Directors, we report that none of the director is disqualified as on 31.3.2011 from being appointed as Director in terms of clause (g) of sub section (1) of section 274 of the Companies Act, 1956;
- (vi) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read together with significant accounting policies and notes to accounts in schedule No. 18 & 19 respectively and those appearing elsewhere in the accounts, give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
 - (a) In the case of the Balance Sheet, of the state of affairs of the company as at 31st March 2011;
 - (b) In the case of the Profit and Loss Account, of the profit for the year ended on that date;
 - (c) In the case of cash flow statement, of the cash flows for the year ended on that date.

For and on behalf of
A. A. BHAT & CO.
Chartered Accountants
(Firm Reg. No. 101282W)

N. V. BADWE
Partner
Membership No. 31637
Pune, 4 May 2011

ANNEXURE TO THE AUDITORS' REPORT
(Referred to in paragraph 3 of our report of even date)

- (i) In respect of its fixed assets:
 - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
 - (b) As explained to us the fixed assets were physically verified during the year by the management in accordance with a program of verification, covering all fixed assets, which in our opinion provides for physical verification of all the fixed assets at reasonable intervals. According to the information and explanations given to us, no material discrepancies were noticed on such verification.
 - (c) During the year the Company has not disposed off any Fixed Asset.
- (ii) In respect of its inventories:
 - (a) As explained to us, inventories were physically verified during the year by the management at reasonable intervals.
 - (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the management were reasonable and adequate in relation to the size of the Company and the nature of its business.
 - (c) In our opinion and according to the information and explanations given to us, the Company has maintained proper records of its inventories and no material discrepancies were noticed on physical verification.
- (iii) The Company has not granted or taken any loans, secured or unsecured to/from Companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956. Sub Clause (b), (c), (d) are not applicable.
- (iv) In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business for the purchase of inventory and fixed assets and for the sale of goods and services.
- (v) In respect of transactions entered in the register maintained in pursuance of section 301 of the Companies Act, 1956:
 - (a) To the best of our knowledge and belief and according to the information and explanations given to us, transactions that needed to be entered into the register have been so entered.
 - (b) According to the information and explanations given to us, where each of such transactions is in excess of ₹ 5.00 Lakhs in respect of any party, the transactions have been made at prices which are prima facie reasonable having regard to the prevailing market prices at the relevant time.
- (vi) According to the information and explanations given to us, the Company has not accepted any deposits from public.
- (vii) In our opinion, the company has an internal audit system, which is commensurate with its size and nature of its business.
- (viii) According to the information and explanation given to us, the Central Government has not prescribed the maintenance of cost records under Section 209(1) (d) of the Companies Act, 1956, for any of the products of the company.
- (ix) According to the records and information and explanations given to us in respect of the Statutory and other dues:
 - (a) The Company barring a few instances of delays in depositing undisputed income tax deducted/collected at source has generally been regular in depositing undisputed statutory dues, including Provident Fund, Employees' State Insurance, Income Tax, Sales Tax, Customs Duty, Excise Duty, Cess, Service Tax, Wealth Tax and any other statutory dues with the appropriate authorities during the year. According to the information and explanation given to us, there are no arrears of Statutory dues outstanding as on 31st March 2011 for a period more than six months from the date they became payable.

- (b) Certain unascertained disputed amounts for few years prior to 1998-99 are pending with CIT (Appeals), ITAT, Sales Tax Tribunal and High Court.
- (x) The company does not have accumulated losses as at the end of the year and the Company has not incurred cash losses during the current and the immediately preceding financial year.
- (xi) Based on our audit procedures and on the basis of information and explanations given by the management, we are of the opinion that the Company has not defaulted in the repayment of dues to financial institutions and banks.
- (xii) The Company is not a chit /nidhi / mutual benefit fund / society and as such this clause of order is not applicable.
- (xiii) The Company is not trading in shares, securities, debentures and other investments; as such this clause is not applicable.
- (xiv) According to the information and explanations given to us, the Company has not granted loans or advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xv) According to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks or financial institutions.
- (xvi) The term loans are utilized for the purposes for which the loans were obtained.
- (xvii) According to the information and explanations given to us, funds raised on short-term basis have, prima facie, not been used during the year for long-term investment.
- (xviii) The Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Companies Act, 1956, during the year and hence the question of whether the price at which shares have been issued is prejudicial to the interest of the Company does not arise.
- (xix) According to the information and explanations given to us and the records examined by us, the Company has not made any debenture issue.
- (xx) The Company has not raised monies by public issues during the year and hence the question of disclosure and verification of end use of such monies does not arise.
- (xxi) To the best of our knowledge and belief and according to the information and explanations given to us, no fraud on or by the Company was noticed or reported during the year.

For and on behalf of

A. A. BHAT & CO.
Chartered Accountants
(Firm Reg. No. 101282W)

N. V. BADWE
Partner
Membership No. 31637
Pune, 4 May 2011

BALANCE SHEET AS AT 31 MARCH, 2011

	SCHEDULE	AS AT 31.3.2011 ₹	AS AT 31.3.2010 ₹
SOURCE OF FUNDS			
SHAREHOLDERS FUNDS			
SHARE CAPITAL	1	18,857,775	18,857,775
RESERVE & SURPLUS	2	518,178,467	381,558,820
		537,036,242	400,416,595
LOAN FUNDS			
SECURED LOANS	3	348,364,451	294,028,247
UNSECURED LOANS	4	7,981,834	8,800,734
		356,346,285	302,828,981
DEFERRED TAX LIABILITY (NET)		30,383,939	26,995,905
		923,766,466	730,241,481
APPLICATION OF FUNDS			
FIXED ASSETS			
GROSS BLOCK	5	483,158,027	389,599,045
LESS : DEPRECIATION		184,953,078	164,414,429
NET BLOCK		298,204,949	225,184,616
CAPITAL WORK-IN-PROGRESS		123,161,000	124,671,278
		421,365,949	349,855,894
INVESTMENTS	6	52,756,000	52,756,000
CURRENT ASSETS, LOANS & ADVANCES			
INVENTORIES	7	149,945,723	111,855,585
SUNDRY DEBTORS	8	503,229,903	412,862,105
CASH & BANK BALANCES	9	18,927,317	24,711,710
LOANS & ADVANCES	10	173,327,057	145,942,978
		845,430,000	695,372,378
LESS : CURRENT LIABILITIES & PROVISIONS	11	399,022,482	367,742,791
NET CURRENT ASSETS		446,407,518	327,629,587
MISCELLANEOUS EXPENDITURE			
DEFERRED REVENUE EXPENDITURE		3,236,999	-
		923,766,466	730,241,481
SIGNIFICANT ACCOUNTING POLICIES	18		
NOTE ON ACCOUNTS	19		
(THE SCHEDULE REFERRED TO ABOVE AND THE NOTES ATTACHED FORM AN INTERGRAL PART OF THE BALANCE SHEET)			

As per our Report Attached of even date
For and on behalf of

A. A. Bhat & Co.
Chartered Accountants
(Firm Reg. No. 101282W)

N. V. Badwe
Partner
Membership No. 31637
Pune, 4 May 2011

Mr. B. M. Suri
Vice Chairman

Mr. A. P. Kumar
Managing Director
Mumbai, 4 May 2011