

*Cadbury*

Report  Junction.com

**CADBURY INDIA LIMITED**

**61st Annual Report 2008**

# BOARD OF DIRECTORS

## CHAIRMAN

C Y Pal

## MANAGING DIRECTOR

Anand Kripalu

## NON EXECUTIVE DIRECTORS

Harsh Mariwala

Radhakrishnan Menon

Suresh Talwar

## EXECUTIVE DIRECTORS

Atul Bhatia

V Chandramouli

Rajesh Garg

Jaiboy Phillips

Sanjay Purohit

Sunil Sethi

## COMPANY SECRETARY

Monaz Noble

## AUDITORS

M/s Deloitte Haskins & Sells, Mumbai

## ADVOCATES & SOLICITORS

Talwar Thakore & Associates, Mumbai

K. J. John & Co., New Delhi

## BANKERS

Citibank NA

HDFC Bank Ltd.

State Bank of India

ABN Amro Bank N.V.

HSBC Ltd.

## REGISTERED OFFICE

Cadbury House,

19, Bhulabhai Desai Road,

Mumbai 400 026

Tel.: 40073100 • Fax.: 23521698

## WORKS

Thane : 1 Pokharan Road, Eastern Express Highway, Thane 400 606, Maharashtra

Induri : Talegaon Dabhade, Pune 410 507, Maharashtra

Malanpur : Plot No. 25, Malanpur Industrial Area, Village Gurikha, Tehsil Gohad, District Bhind, Gwalior - 477 116, Madhya Pradesh

Baddi : Hadbast No. 199, Village Sandholi Baddi, Tehsil - Nalagarh, Dist Solan - 173205, Himachal Pradesh

Bangalore : Jodi Hanumanapalya Mahadevapura Post, Mangalore Road, Nelamangala - 562123, Bangalore, Karnataka

## CONTENTS

Notice	1
Chairman's Statement	11
Directors' Report	12
Auditors' Report	21
Balance Sheet	24
Profit and Loss Account	25
Cash Flow Statement	26
Schedules	28
Notes to Accounts	37
Subsidiary Company	55
Financial Highlights	70



## Notice

NOTICE IS HEREBY GIVEN THAT THE SIXTY- FIRST ANNUAL GENERAL MEETING OF THE MEMBERS OF CADBURY INDIA LIMITED will be held on Monday, May 25, 2009 at 2.00 p.m. at Surville, Royal Room, 3<sup>rd</sup> Floor, 9, Dr. Annie Besant Road, Worli, Mumbai 400 018 to transact the following business :

### ORDINARY BUSINESS:

1. To receive, consider and adopt the Audited Profit and Loss Account for the year ended December 31, 2008 and the Balance Sheet as on that date and the Reports of the Directors and the Auditors thereon.
2. To declare a dividend.
3. To appoint a Director in place of **Mr. Suresh Talwar**, who retires by rotation and being eligible, offers himself for re-appointment.
4. To appoint a Director in place of **Mr. Jaiboy Phillips**, who retires by rotation and being eligible, offers himself for re-appointment.
5. To appoint a Director in place of **Mr. Sunil Sethi**, who retires by rotation and being eligible, offers himself for re-appointment.
6. To appoint Auditors and to fix their remuneration and in this regard to consider and if thought fit, to pass with or without modification (s), as an Ordinary Resolution the following :

"RESOLVED THAT M/s. Deloitte Haskins & Sells, Chartered Accountants, Mumbai, be and are hereby appointed as the Statutory Auditors of the Company, to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company on such remuneration as shall be fixed by the Board of Directors of the Company."

### SPECIAL BUSINESS:

7. To consider and if thought fit, to pass with or without modification (s), as an Ordinary Resolution the following:  
"RESOLVED THAT pursuant to the provisions of Sections 198, 269, 309 and 310 and any other applicable provisions of the Companies Act, 1956, the Company hereby accords its approval to the re-appointment of and remuneration payable to Mr. Sanjay Purohit as an Executive Director of the Company for a period of 5 years commencing from April 1, 2009, on the terms and conditions set out in the agreement entered into between the Company and Mr. Sanjay Purohit, a copy of whereof initialled by the Chairman of the Board for the purpose of identification, is placed before the meeting."
8. To consider and if thought fit, to pass with or without modification (s), as an Ordinary Resolution the following:  
"RESOLVED THAT pursuant to the provisions of Sections 198, 269, 309 and 310 and any other applicable provisions of the Companies Act, 1956, the Company hereby accords its approval to the re-appointment of and remuneration payable to Mr. Anand Kripalu as Managing Director of the Company for a period of 3 years commencing from November 7, 2008, on the terms and conditions set out in the agreement entered into between the Company and Mr. Anand Kripalu, a copy of whereof initialled by the Chairman of the Board for the purpose of identification, is placed before the meeting."
9. To consider and if thought fit, to pass with or without modification (s), as a Special Resolution the following:  
"RESOLVED THAT pursuant to the provisions of Article 13 of the Articles of Association of the Company and in accordance with the provisions of Sections 77A and 77B and all other applicable provisions, if any, of the Companies Act, 1956 (hereinafter referred to as "the Act") and the provisions contained in the Private Limited Company and Unlisted Public Limited Company (Buy-back of Securities) Rules, 1999 as amended upto date (hereinafter referred to as "the Buy-back Regulations") including any statutory modification(s) or re-enactment of the said Act or Rules framed thereunder from time to time or the Buy-back Regulations, for the time being



in force and subject to such approvals, permissions and sanctions as may be necessary and further subject to such conditions and modifications as may be prescribed or imposed while granting such approvals, permissions and sanctions which may be agreed to by the Board of Directors of the Company (hereinafter referred to as "the Board" which expression shall be deemed to include a Committee thereof), the consent of the Company be and is hereby accorded to the Board to purchase or buy-back its fully paid-up equity shares of the face value of Rs.10/- each up to a maximum of 11,16,505 equity shares and cash outflow not exceeding, Rs.115 crores (Rupees One Hundred Fifteen crores only) at a price not exceeding Rs. 1,030/- (Rupees One Thousand and Thirty) per equity share (hereinafter referred to as "the Buy-back").

RESOLVED FURTHER THAT the Board be and is hereby authorised to implement the Buy-back within a period of twelve months from the date of passing of this Resolution (or such extended period as may be permitted under the Act or the Buy-back Regulations or by the appropriate authorities) in one or more tranches from out of the Company's Free Reserves and/or the Securities Premium Account and/or the proceeds of earlier issue of shares other than equity shares made specifically for Buy-back purposes, by adopting the methodology involving purchase of the Equity Shares from the existing equity shareholders on a proportionate basis, in such manner as may be prescribed by the Act and/or the Buy-back Regulations and on such terms and conditions as the Board may from time to time in its absolute discretion deem fit.

RESOLVED FURTHER THAT within the limits of maximum of 11,16,505 equity shares and cash outflow not exceeding Rs. 115 crores (Rupees One Hundred Fifteen crores only) at a price not exceeding Rs. 1,030/- (Rupees One Thousand and Thirty) per equity share stipulated as aforesaid, the Board be and is hereby authorised to determine the aggregate amount to be utilised towards the buy-back including the number of equity shares to be bought back, the specific price for individual transactions in the buy-back and the time frame for the completion of the modalities for the closure of the Buy-back.

RESOLVED FURTHER THAT subject to applicable statutory regulations and within the overall limits of a maximum of 11,16,505 equity shares and cash outflow not exceeding Rs.115 crores (Rupees One Hundred Fifteen crores only) at a price not exceeding Rs. 1,030/- (Rupees One Thousand and Thirty) per equity share, the Board be and is hereby authorised to implement Buy-back through one or more of the other permitted methodologies including tender route, within a period of twelve months (or such permitted extended period) from the date of passing of this resolution and the Board may decide to close the Buy-back through the methodology of purchase of the Equity Shares from the existing equity shareholders on a proportionate basis.

RESOLVED FURTHER THAT nothing contained hereinabove shall confer any right on the part of any shareholder to offer and/or any obligation on the part of the Company or the Board to buy-back any shares, and/or impair any power of the Company or the Board to terminate any process in relation to such Buy-Back, if so permissible by law.

RESOLVED FURTHER THAT the buy-back of shares from non-resident shareholders, and/or shareholders of foreign nationality shall be subject to such further approvals as may be required including approvals, if any, from the Reserve Bank of India under the Foreign Exchange Management Act, 1999 and the Rules/Regulations framed thereunder."



**NOTES:**

- (a) A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT ONE OR MORE PROXIES TO ATTEND AND VOTE INSTEAD OF HIMSELF ONLY ON A POLL AND THE PROXY NEED NOT BE A MEMBER.

A proxy form, duly completed and stamped, must reach the Registered Office of the Company not less than 48 hours before the time for holding the aforesaid meeting.

- (b) The relevant Explanatory Statement pursuant to Section 173(2) of the Companies Act, 1956 in respect of item nos.7 to 9 stated above is annexed hereto.
- (c) The Register of Members and Share Transfer Books of the Company will remain closed from May 9, 2009 to May 25, 2009, both days inclusive, in terms of the provisions of Section 154 of the Companies Act, 1956.
- (d) Dividend on Equity Shares as recommended by the Directors for the financial year ended December 31, 2008 when declared at the meeting will be paid:
- (i) to those Members whose names appear on the Register of Members of the Company after giving effect to all valid share transfers in physical form lodged with the Company on or before May 8, 2009; or
  - (ii) in respect of shares held in electronic form, to those "Deemed Members" whose names appear in the Statement of Beneficial Ownership furnished by the National Securities Depository Limited (NSDL) and the Central Depository Services (India) Limited (CDSL) as at the end of business hours on May 8, 2009.
- (e) The Company has transferred the unclaimed amounts of dividends up to the financial year ended December 30, 2001 to the General Revenue Account / Investor Education and Protection Fund of the Central Government as required under Sections 205A and 205C of the Companies Act, 1956.
- (f) Members are requested to encash their Dividend Warrants on receipt as Dividend remaining unclaimed for seven years is required to be transferred to the Investor Education and Protection Fund established by the Central Government under Section 205C of the Companies Act, 1956. Once unclaimed dividends are transferred to this fund, Members will not be entitled to claim these dividends.
- (g) Members seeking any information or clarification on the Accounts are requested to send in written queries to the Company, at least one week before the date of the meeting. Replies will be provided in respect of such written queries received only at the meeting.
- (h) Members/Proxies should bring the Attendance Slip sent herewith, duly filled in, for attending the meeting.
- (i) Members are requested to immediately address their communications regarding transfer of shares, change of address, dividend mandates, etc. quoting their folio number(s) to the Company's Registrar & Transfer Agent:

**M/s Sharepro Services,**  
912, Raheja Centre,  
Free Press Journal Road  
Nariman Point, Mumbai 400 021

Telephone: (022) 66134700  
Fax : (022) 22825484

OR

Satam Industrial Estate  
3rd Floor, Above Bank of Baroda  
Cardinal Gracious Road  
Chakala, Andheri (E)  
Mumbai - 400 099

Telephone (022) 67720300,  
67720348  
Fax : (022) 28375646

- (j) Members holding shares in identical order of names in more than one folio are requested to write to the Company's aforesaid Registrar & Transfer Agent, and send their share certificates to enable consolidation of their holdings into one folio.



- (k) Members holding shares in dematerialised form, may please note that while opening a depository account with the depository participants they may have given their bank account details, which will be printed on their dividend warrants. However, if Members want to change/correct the bank account details, they should communicate the same immediately to the concerned Depository Participant. Members are also requested to furnish the MICR code of their bank to their Depository Participant. **The Company will not entertain any direct request from Members for deletion / change in the bank account details furnished by Depository Participants to the Company.**
- (l) Members holding shares in physical form are requested to note that, in order to avoid any loss/interception in postal transit and also to get prompt credit of dividend through Electronic Clearing Service (ECS), they should submit their ECS details to the Company's Registrar & Transfer Agent by May 8, 2009. The requisite ECS application form can be obtained from the Company's Registrar & Transfer Agent. Alternatively, Members may provide details of their bank account quoting their folio numbers by the said date, to the Company's Registrar & Transfer Agent to enable them to print such details on the dividend warrants.
- (m) Members who hold shares in the physical form can nominate a person in respect of all the shares held by them singly or jointly. Members who hold shares in single name are advised, in their own interest to avail of the nomination facility by filling Form 2B. Blank forms will be supplied by Company's Registrar & Transfer Agent on request. Members holding shares in the dematerialised form may contact their Depository Participant for recording nomination in respect of their shares .
- (n) Members are requested to bring their copy of the Annual Report to the Annual General Meeting.

By Order of the Board of Directors

Report Junction.com

**Monaz Noble**  
Company Secretary

Mumbai

Date : April 6, 2009

**Registered office :**

Cadbury House  
19, Bhulabhai Desai Road  
Mumbai 400 026.



## Explanatory Statement under Section 173(2) of the Companies Act, 1956

### Item No. 7

The Board of Directors re-appointed Mr. Sanjay Purohit as an Executive Director of the Company with effect from April 1, 2009 for a period of 5 years.

The terms of re-appointment, remuneration and perquisites of Mr. Purohit as set out in the Agreement referred to in the resolution are subject to the approval of the Shareholders of the Company.

The material terms of appointment and remuneration of Mr. Purohit as set out in the said Agreement are as follows:

- |              |   |   |   |
|--------------|---|---|---|
| Clause 1     | Parties to the Contract                             | : | (a) Cadbury India Limited<br>(b) Mr. Sanjay Purohit   |
| Clause 2     | Effective date of appointment as Executive Director | : | April 1, 2009   |
|              | Duration of the term                                | : | 5 years   |
| Clause 3     | Duties of Executive Director                        | : | Substantial powers of management subject to such restrictions as the Board may impose from time to time.  |
| Clause 4     | Place of Work                                       | : | Regd. Office of the Company   |
| Clause 5 & 6 | Remuneration, Perquisites and Benefits              | : | <b>Salary</b> <ul style="list-style-type: none"><li>- Basic Salary Rs. 4,07,100/- p.m.</li><li>- Special Allowance of Rs. 1,03,220/- p.m.</li><li>- Any increases in Basic Salary (excluding allowances, PF, gratuity, superannuation, perquisites &amp; benefits) within the overall limit of Rs. 8.5 Lacs p.m. as may be approved by the Board of Directors from time to time.</li></ul> <b>Annual Incentive Plan/Commission</b> <ul style="list-style-type: none"><li>- Annual Incentive plan/Commission subject to a maximum of 1% of Net Profit.</li></ul> <b>Provident fund, Gratuity and Superannuation:</b> <ul style="list-style-type: none"><li>- As per applicable rules from time to time and Company policy.</li></ul> <b>Perquisites /Benefits</b> <ul style="list-style-type: none"><li>- Company accommodation/HRA</li><li>- Gas, electricity and water expenses to be reimbursed by the Company</li><li>- Medical Reimbursement and Personal Accident Insurance as per the Company policy</li><li>- Leave Travel Allowance, once in a year, as per the rules of the Company</li><li>- Club fees – Membership of 1 club</li><li>- Use of car with driver</li><li>- Reimbursement of expenses on telephone at residence.</li><li>- Housing Loan, Furniture &amp; Appliance Scheme as per Company policy</li><li>- Reimbursement of expenses reasonably incurred in cash or by credit card while on Company duty</li><li>- Shifting and joining allowance for relocation (one time)</li></ul> |



- Clause 7 Confidentiality - Executive Director not to divulge, disclose or use for his own purpose, information, knowledge etc. relating to the business activities of the Company gathered during employment with the Company.
- Clause 8 Termination of the agreement - Automatic termination due to superannuation, resignation, etc.  
- Immediate termination due to misconduct, conviction for a criminal offence or dishonest acts.  
- Termination with 3 months notice during prolonged illness or incapacity.  
- Mutual notice for termination
- Clause 9 Notices to either parties : Mode of Service

#### APPENDIX

1. Inventions and improvements
2. Confidential information – not to divulge trade secret or confidential information
3. Non Solicitation – after termination of the employment
4. Non Competition
5. Return of papers – after termination of the agreement

The Board of Directors of the Company is authorised to vary the aforesaid remuneration, perquisites and benefits, including the monetary value thereof, provided the said variation is as per Company policy and within the overall limits laid down in the relevant provisions of the Companies Act, 1956 and Schedule XIII thereto.

In the event of loss or inadequacy of profits in any financial year of the Company, payment of remuneration will be made in accordance with the provisions of Schedule XIII to the Companies Act, 1956.

Mr. Purohit will not be entitled to sitting fees for attending meetings of the Board of Directors or Committees thereof.

A copy of the aforesaid Agreement entered into between the Company and Mr. Purohit is available for inspection by the Members at the Registered Office of the Company, between 10.00 a.m. to 1.00 p.m. on any working day of the Company up to the date of the Annual General Meeting.

The Board recommends this Resolution for approval by the Members.

#### Memorandum of Interest

Except Mr. Purohit, no other Director is concerned or interested in this Resolution.

#### Item No. 8

The Board of Directors re-appointed Mr. Anand Kripalu as Managing Director of the Company with effect from November 7, 2008 for a period of 3 years.

The terms of re-appointment, remuneration and perquisites of Mr. Anand Kripalu as set out in the Agreement referred to in the resolution are subject to the approval of the Shareholders of the Company.

The material terms of appointment and remuneration of Mr. Kripalu as set out in the said Agreement are as follows:

- Clause 1 Parties to the Contract (a) Cadbury India Limited  
(b) Mr Anand Kripalu – Managing Director
- Clause 2 Effective date of re-appointment as Managing Director : November 7, 2008
- Duration of the term : 3 years
- Clause 3 Duties of Managing Director : Substantial powers of management subject to such restrictions as the Board may from time to time impose.





Clause 4	Place of Work	: Regd. Office of the Company
Clause 5 & 6	Remuneration, Perquisites and Benefits	<b>Salary</b> Basic Salary Rs 13,33,333/- p.m. (excluding allowances, PF, gratuity, superannuation, perquisites & Benefits)  Special Allowance of Rs 2,17,873/- p.m.  Any increases in the basic salary and Special Allowance within the overall limit of Rs 30,00,000/- p.m. as may be approved by the Board of Directors from time to time.  <b>Commission/Annual Incentive Plan</b>  Commission/Annual Incentive Plan 80% of annual basic salary with a maximum possible payout of 160% as may be approved by the Board of Directors from time to time.  <b>Bonus Share Retention Plan (BSRP) and Long Term Incentive Plan</b>  Participation in the above plans with eligibility for award of shares of Cadbury plc, UK in accordance with the policy of Cadbury Group  <b>Provident Fund, Gratuity and Superannuation:</b>  Provident fund, Gratuity and Superannuation as per applicable rules from time to time and Company policy.  <b>Perquisites /Benefits</b> <ul style="list-style-type: none"><li>- Furnished Company accommodation</li><li>- Gas, electricity and water expenses to be reimbursed by the Company</li><li>- Medical Reimbursement and Personal Accident Insurance as per Company policy</li><li>- Leave Travel Allowance, once in a year, as per the rules of the Company</li><li>- Club fees – Membership of 2 clubs</li><li>- Use of two cars, one with driver</li><li>- Reimbursement of expenses on telephone at residence.</li><li>- Housing Loan subsidy, Furniture &amp; Appliance Scheme as per Company policy</li><li>- Reimbursement of expenses reasonably incurred in cash or by credit card while on Company duty</li><li>- Reimbursement of relocation expenses as per the Company policy</li><li>- Payment of education expenses as per Company policy</li></ul>
Clause 7	Illness	: Medical leave & Remuneration entitlement during long leave due to illness
Clause 8	Confidentiality	: Managing Director not to divulge, disclose or use for his own purpose, information, knowledge etc. relating to the business activities of the Company gathered during employment with the Company.



- Clause 9 Termination of the agreement - Automatic termination due to superannuation, resignation, etc.
- Immediate termination due to misconduct, conviction for a criminal offence or dishonest acts.
  - Termination with 3 months notice during prolonged illness or incapacity.
  - Mutual notice for termination
- Clause 10 Notices to either parties - Mode of Service

#### APPENDIX

1. Inventions and improvements
2. Confidential information – not to divulge trade secret or confidential information
3. Non Solicitation – after termination of the employment
4. Non Competition
5. Return of papers – after termination of the agreement

The Board of Directors of the Company is authorised to vary the aforesaid benefits, perquisites and amenities, including the monetary value thereof, provided the said variation is as per the Company policy and within the overall limits laid down in the relevant provisions of the Companies Act, 1956 and Schedule XIII thereto.

In the event of loss or inadequacy of profits in any financial year of the Company, the provisions of Schedule XIII to the Companies Act, 1956 shall apply.

Mr Kripalu will not be entitled to sitting fees for attending meetings of the Board of Directors or Committees thereof.

The Board recommends this Resolution for approval by the Members.

#### Memorandum of Interest

Except Mr Kripalu, no other Director is concerned or interested in the said appointment.

#### Item No. 9

As required under the provisions of Section 77A(3) of the Companies Act, 1956 ("the Act") and Regulation 4 of the Private Limited Company and Unlisted Public Limited Company (Buy-back of Securities) Rules, 1999 as amended upto date read with Schedule I annexed thereto ("Buy-back Regulations"), the following Explanatory statement sets out the various details required to be disclosed.

1. The Board of Directors of the Company ("the Board") at its meeting held on April 6, 2009 considered and approved the proposal for buy-back of fully paid up equity shares of the Company upto a maximum of 11,16,505 equity shares and cash outflow not exceeding Rs 115 crores (Rupees One Hundred Fifteen crores only) at a price not exceeding Rs.1,030/- (Rupees One Thousand and Thirty ) per equity share (hereinafter referred to as "the buy-back") in accordance with the provisions contained in Article 13 of the Company's Articles of Association and Section 77A and 77B and all other applicable provisions of the Act and the Buy-back Regulations.
2. The buy-back proposal is being suggested having regard to the fact that the shares of the Company are delisted from the Stock Exchanges and, as a consequence thereof, the same cannot be traded on the floor of the Stock Exchanges. The buy-back will provide an option to the shareholders to sell their shares at the value arrived at by two independent valuers appointed by the Board.
3. The buy-back is proposed to be implemented by the Company by adopting the methodology involving purchase of the Equity Shares from the existing equity shareholders on a proportionate basis in such manner as may be prescribed by the Act and under the Buy-back Regulations, and on such terms and conditions as may be determined by the Board at a later date. The Company shall not buy-back its shares from any person through negotiated deal whether on or through spot transactions or through any private arrangements in the implementation of the buy-back. As an enabling provision, approval of the members is sought to empower the Board to resort to other permitted methodologies of implementing the buy-back including tender route, subject to the Company fulfilling applicable statutory regulations.