

# Driving Growth and Efficiency with **Data** and **AI Solutions**



Annual Report  
2020-21

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## Welcome to our Annual Report 2021

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# Board of Directors



**Dharani Raghurama Swaroop, Whole-Time Director**

Dharani is a senior board member with a vast knowledge of running businesses and setting them on a growth trajectory. With an experience of nearly three decades in the IT space, he has begun businesses in multiple geographies like Philippines, Singapore and US while handling their operations and strategy smoothly. He heads the overall operations in Asia Pacific and is responsible for the corporate governance and statutory compliances-related aspects of CT. Prior to his association with CT, Swaroop co-founded a successful IT systems integration company comprising of more than 150 personnel. He has over 35 years of experience in the field of IT Services and Corporate Strategic Planning. Swaroop holds an Electrical Engineering degree from Jawaharlal Nehru Technological University, India. He is a member of the following Committees of the board of the company viz., Audit Committee and Stakeholders Relationship Committee.

**Sridhar Lalpet, Independent Director**

Mr. L. Sridhar is a practicing Chartered Accountant with more than 19 years of experience in the fields of Finance, Accounting, Auditing, Company law and Taxation. Before entering into practice as CA, he worked as General Manager (Finance) in Sree Rayalaseema Alkalies & Allied Chemical Limited, a listed Company, as Finance Manager and Company Secretary in Gayatri Starchkem Limited and Divyashakti Granites Limited, both listed companies. Also worked as Accounts Manager in Hyderabad Allwyn Limited, an AP State Government Company. He is a graduate, a fellow member of the Institute of Chartered Accountants of India (ICAI), a fellow member of the Institute of Company Secretaries of India (ICSI) and also a holder of Diploma in information System Audit from ICAI. He is also a licentiate in General Insurance from Insurance Institute of India. He is a member of Nomination and Remuneration Committee and occupies the Chairmanship in Audit Committee.

**Venkat Motaparthi, Independent Director**

Venkat Motaparthi has over 33 years' experience in the Indian and international markets. Venkat was the former CEO of NTR Memorial Trust and is presently the President of VKR College, Gannavaram. He is the President of General and Technical Education Society, Gudivada. He is a Post Graduate in management. He is actively associated with industry associations like FAPCCI, IALA and Non- Profit Organization – Anokhi Aasha. He is a member of the Audit Committee, Stakeholders Relationship Committee and Nomination & Remuneration Committee of the company. He is a Post Graduate in Management.

**K. Jayalakshmi Kumari, Independent Director**

With a deep passion for teaching, Dr. Jayalakshmi Kumari brings 18 years of experience from the educational sector having worked for leading schools and colleges in Hyderabad. Presently, she is working with the Nalanda Educational Society as a faculty in the field of social sciences. With proven ability to constantly challenge and improve existing processes and systems, she has been participating and rendering voluntary services to many social organizations. Dr. Jayalakshmi Kumari has a Ph.D. in social sciences, an M.A in Economics, M.A in Political Science, M.Phil. and M.Ed. She is a member of the Audit Committee of the Board. She occupies Chairmanship in Nomination and Remuneration Committee and Stakeholders Relationship Committee.

**Stefan Hetges, Director**

Stefan joined CT as a part of the acquisition of smartShift, the leading provider of tool-based modernization of complex IT systems. Stefan started his career as a consultant at Cambridge Technology Group. In 2001, Stefan acquired the assets of i-Cube from Razorfish in a management buyout and formed smartShift. Stefan has a Masters in Computer from University of Constance.

### **Naveen Kumar Yelloji, Additional Director**

Naveen Kumar Yelloji brings over 30 Years (24 Years in CXO Level) of Indian and International experience in Infrastructure, Real Estate, Smart Cities, Natural Resources, Health, Media & Entertainment (ME), CSR, IT & ITES – BPO & KPO, Renewable Energy and Telecom Industries. He served as CEO, COO, CEO – PMO, Head – RTLC (Business Performance Management), Business Head (VBU), Practice Head, Vice President, Center Head, Group GM, GM & AGM & Engineer with more than 24 years in Senior Management Level Roles including 27 years International Experience (On-site & Offshore). Naveen is a Master of Business Administration (M.B.A) in Finance from University of Hull, U. K and Master of Technology (M. Tech) Electronics & Communication Engineering from Pondicherry University, India. He has also completed Management Development Program (MDP) from IIM, Ahmedabad.

### **Manjula Aleti, Additional Director**

Manjula Aleti is a practicing Company Secretary with over 7 years of experience in monitoring of various compliances under Companies Act 1956/2013, Listing Agreement/SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, FEMA and other statutory laws/regulations applicable to corporates. She extends a wide variety of Corporate services in the present day competitive global and economic scenario, gives expert opinions and advice on all the matters of Corporate Laws, represents corporates before Registrar of Companies, Regional Director and RBI. She also acts as Secretarial Auditor for Listed Companies. Manjula is a Law Graduate from Osmania University, a fellow member of the Institute of Company Secretaries of India (ICSI) and also Master of Arts in Economics from Osmania University.



# Management Team

### Dharani Raghurama Swaroop - Whole-time Director

Dharani is a senior board member with a vast knowledge of running businesses and setting them on a growth trajectory. With an experience of nearly three decades in the IT space, he has begun businesses in multiple geographies like Philippines, Singapore and US while handling their operations and strategy smoothly. He heads the overall operations in Asia Pacific and is responsible for the corporate governance and statutory compliances-related aspects of CT. Prior to his association with CT, Swaroop co-founded a successful IT systems integration company comprising of more than 150 personnel. He has over 35 years of experience in the field of IT Services and Corporate Strategic Planning. Swaroop holds an Electrical Engineering degree from Jawaharlal Nehru Technological University, India. He is a member of the following Committees of the board of the company viz., Audit Committee and Stakeholders Relationship Committee.

### C S Leeladhar – Chief Financial Officer

Leeladhar is a qualified Chartered Accountant (CA) and Cost & Works Accountant (CWA) with over 28 years of experience in logistics, petroleum, EPC, IT, ITES, manufacturing and trading sectors. His areas of expertise are corporate finance, IPO, Mergers & acquisitions, MIS, US GAAP, and taxation. He worked with companies like M/s. Central India Polysters Ltd, LGS global, Shell petroleum, Sujana Towers, Gold Stone Group, Seaways Shipping & Logistics Ltd and Tenny Jose Ltd in the past.

### Dr. Rajan Lukose - CTO & Chief Data Scientist, Cambridge Technology Inc., USA

Dr. Rajan Lukose is the CTO & Chief Data Scientist at CT. Rajan has over 20 years of experience in Operational Research, Investment Banking & various Research Labs. He has over 25 patents registered in his name and has several laurels including an IBM award in Computational Finance. He has over 20 publications like 'Learning User Purchase Intent from User-Centric Data', 'Local Search in Unstructured Networks', 'An Economic Approach to Hard Computational Problems'. He received a PhD in Physics from Stanford University and had done his thesis on 'Internet Dynamics'.

### Nitin Tyagi, Senior Vice President - Enterprise Solutions, Cambridge Technology Inc., USA

Nitin is a Global Practice Head for delivery, marketing and sales, leading cross-functional teams of product/platform development, consulting, client partnerships. With 22 years of experience, he runs the Artificial Intelligence/Machine Learning, Cloud, Big Data, and SaaS practices, P & L for the company and partnerships with AWS, Google, Microsoft and more. Prior to joining CT, Nitin led engineering, development, and commercial production efforts of ZDK-7100 Series Irdeto set-top boxes for Zintech Holding, B.V., Netherlands, a consumer electronic solution provider. Nitin holds a Masters in Computer Sciences.

### Sudip Kar, Senior Vice President – Delivery, Cambridge Technology Inc., USA

Sudip Kar joined CT in 2003 to lead and implement enterprise software and cloud development projects using global delivery model. Sudip has over 20 years of experience in Enterprise Solutions, Strategic Account Management, Cloud and BPO/KPO. He helped CT attain CMMi level 5, arguably the highest level in maturity framework in the world. He heads the delivery and client management from various CT locations in the world, servicing the Company's U.S, EU and India based customers. He also heads the PMO – the quality and delivery monitoring unit of CT. Prior to joining CT he was a founding member of a USA based start-up in San Francisco Bay Area, and successfully merged its technology with a French conglomerate. Over his experience in IT industry, Sudip worked both in India and the USA for various companies like HCL, HP and Delsoft. Sudip holds a degree in Computer Science and Engineering from Jadavpur University.





# Directors Report



## **REPORT OF THE BOARD OF DIRECTORS**

**DEAR MEMBERS,**

Your Directors present their Report together with the audited financial statements for the year ended March 31, 2021.

### **FINANCIAL PERFORMANCE/SUMMARY**

**(Rupees in Crores)**

Particulars	Standalone		Consolidated	
	31 <sup>st</sup> March 2021	31 <sup>st</sup> March 2020	31 <sup>st</sup> March 2021	31 <sup>st</sup> March 2020
Revenue from operations	36.52	38.37	109.47	105.71
Total Expenses	34.59	36.01	106.97	102.47
Profit Before Tax	3.22	3.06	9.41	5.43
Tax Expense / (Tax Benefit)	0.98	0.72	0.60	0.67
Profit after tax	2.24	2.34	8.81	4.77
Total Comprehensive Income	2.33	2.07	1.27	9.85
Reserves & Surplus	18.05	15.73	52.44	51.18

### **REVIEW OF OPERATIONS / STATE OF COMPANY'S AFFAIRS FOR THE FY 2020 - 21**

Our Company is a global business & technology services company. Recognized as a thought leader & innovator of enterprise solutions, we help companies transform into AI-first Businesses by leveraging Cloud & Big Data. Regardless of the industry, we offer cutting-edge AI cloud solutions custom-made to improve the way things are done. There has been no change in the business of the Company during the financial year ended March 31, 2021.

During the financial year under review, your Company's revenue decreased by 4.82% on standalone basis. On standalone basis, revenue from operations of your company for the financial year ended March 31, 2021 is Rupees 36.52 crores ("cr") as compared to Rupees 38.37 cr for the financial year ended March 31, 2020. Profit after tax decreased by 4.27% to Rupees 2.24 cr for the year ended 31<sup>st</sup> March 2021 as compared to Rupees 2.34 cr for the same period last year. However, total comprehensive income increased by 12.56% to Rupees 2.33 crores for the year ended 31<sup>st</sup> March, 2021 as compared to Rupees 2.07 cr for the same period last year. Reserves and Surplus have increased from Rupees 15.73 cr in FY 2019-20 to Rupees 18.05 crores in FY 2020-21.

Further, on consolidated basis, total revenue from operations of your company increased by 3.56% to Rupees 109.47 cr for the financial year ended March 31, 2021 as compared to the previous year's total revenue of Rupees 105.71 cr. Profit after tax increased by 84.70% to Rupees 8.81 cr for the year ended 31<sup>st</sup> March 2021 as compared to Rupees 4.77 cr for the same period last year. Total comprehensive income decreased by 87.11% to Rupees 1.27 cr for the year ended 31<sup>st</sup> March, 2021 as compared to Rupees 9.85 cr for the same period last year. Reserves and Surplus have increased from Rupees 51.88 cr in FY 2019-20 to Rupees 52.44 cr in FY 2020-21.

The Company has adopted Ind AS from 1<sup>st</sup> April, 2017. The audited financial statements (both standalone and consolidated) prepared in accordance with Section 129 and Section 133 of the Companies Act, 2013 read with the rules made thereunder ("the Act") and applicable Indian Accounting Standards (Ind AS) along with the Auditor's Report form part of this Annual Report.

As required under Section 136 of the Companies Act, 2013, audited financial statements including the

consolidated financial statements and all other documents required to be attached thereto and audited or unaudited accounts, as the case may be, of each of its subsidiaries whose accounts are consolidated are available on the website of the company i.e., [www.ctepl.com](http://www.ctepl.com). These documents will also be available for inspection during the business hours at the registered office of the Company.

## REPORT ON SUBSIDIARIES/JOINT VENTURE

During the financial year 2020-21, Cambridge Technology Investments Pte. Ltd., Singapore, wholly owned subsidiary of the company has set-up a wholly owned subsidiary in Malaysia by name CT Software Solutions SDN. BHD. As on March 31, 2021, the Company has two wholly owned subsidiaries viz., Cambridge Technology Inc., USA and Cambridge Technology Investments Pte. Ltd., Singapore and 3 step-down subsidiaries viz., M/s Cambridge Innovation Capital LLC, USA, M/s Cambridge Bizserve Inc., Philippines and M/s CT Software Solutions SDN. BHD., Malaysia.

M/s Cloud Computing Global Pte. Ltd., Singapore ceased to be step-down subsidiary of the company during the financial year 2020-21.

During the financial year 2019-20, Cambridge Technology Investments Pte. Ltd., Singapore has subscribed towards 50 shares in Joint Venture Company named ECD CTL Pte. Ltd., which amounts to 50% interest in Joint Venture entity. During the financial year 2020-21, ECD CTL Pte. Ltd., ceased to be step down Joint Venture of the company. As at the date of closure/liquidation of the same, Cambridge Technology Investments Pte. Ltd has not remitted any money for shares in the said Joint Venture.

## Highlights of Performance

Cambridge Technology Inc., USA, had net revenue of Rupees 87.55 cr during the year as compared to Rupees 100.47 cr revenue during the previous financial year. The net profit after tax is Rupees 11.56 cr in FY 2020-21 as compared to Rupees 6.21 cr in FY 2019-20. Cambridge Technology Inc, USA, a wholly owned subsidiary company had net revenue of Rupees 87.55 cr during the year as compared to Rupees 100 cr during the previous financial year. The contribution of Cambridge Technology Inc., USA to the overall performance of the company is in the form of revenue, earned by the company by rendering its services amounting to Rupees 31.38 cr. Cambridge Innovation Capital LLC, USA, a step – down subsidiary company had net revenue of Rupees 17.53 cr during the year as compared to nil revenue during the previous financial year. Cambridge Technology Investments Pte. Ltd, Singapore has nil revenue and net profit of Rupees 1.03 lakhs during the year as compared to nil revenue and net profit of Rupees 9.18 lakhs during the previous financial year. Cambridge Bizserve Inc., Philippines has net revenue of Rupees 25 lakhs as on March 31, 2021 and net loss of Rupees 88.27 lakhs as compared to net revenue of Rupees 13.52 lakhs and net loss of Rupees 118.74 lakhs during the previous financial year. CT Software Solutions SDN. BHD. which was incorporated during the financial year 2020-21 had net revenue of Rupees 6.59 lakhs and net loss of Rupees 136.96 lakhs.

Apart from Cambridge Technology Inc. & Cambridge Innovation Capital LLC, the other entities did not make any material contribution to the overall performance of the company during the financial year 2020-21. Cloud Computing Global Pte Ltd, step – down subsidiary company and ECD CTL Pte. Ltd. has not commenced its operations as on the date of its sale and closure respectively.

Further, as per provisions of section 129(3) of the Companies Act, 2013, a statement containing the salient features of financial statement of our subsidiaries i.e., a report on the financial performance and financial position of each of the Subsidiaries included in the Consolidated Financial Statements is provided in the prescribed format AOC-1 appended as **Annexure - 1** to the Board's Report and forms part of this Annual Report.