



## 57th ANNUAL REPORT 2002



A member of the  
EVC Group of Companies

**DIRECTORS**

M.P. MUNOT	Chairman
N.L. DALMIA	Vice Chairman
R. BALASUBRAMANIAN	Managing Director (w.e.f. 29/04/2003)
D. THOMPSON	
G. MANCUSO	(Alternate: D.K. WADIA)
S.A. GANDHI	
R.K. KULKARNI	
S.B. ZAVERI	
D.N. MUNGAL	

**SECRETARY**

K.R. VISWANATHAN (w.e.f. 29/04/2003)

**BANKERS**

BANK OF MAHARASHTRA  
HDFC BANK LTD  
STATE BANK OF INDIA

**AUDITORS**

M.P. CHITALE & CO.,  
Chartered Accountants

**REGISTERED OFFICE**

BLOCK-D, SHIVSAGAR ESTATE,  
DR. ANNIE BESANT ROAD,  
WORLI, MUMBAI 400 018.  
Tel.: 2492 1900-05  
Email: capriact@bom7.vsnl.net.in

**FACTORIES**

PLOT NOS. C-13/16, ROAD NO. 16/T, WAGLE INDUSTRIAL ESTATE, THANE 400 604.  
PLOT NOS. 76/77, MIDC INDUSTRIAL ESTATE, TRIMBAK ROAD, SATPUR, NASIK 422 007.

## Notice of Annual General Meeting

NOTICE is hereby given that the Fifty-seventh Annual General Meeting of the Shareholders of **CAPRIHANS INDIA LIMITED** will be held on **WEDNESDAY, the 11TH JUNE, 2003** at 3.00 p.m. at the **JAI HIND COLLEGE AUDITORIUM**, Jai Hind College Building, A Road, Churchgate, Mumbai - 400 020, to transact the following business:

1. To consider and adopt the Balance Sheet as at 31st December, 2002 and the Profit and Loss Account for the year ended on that date and the Reports of the Board of Directors and Auditors thereon.
2. To appoint a Director in place of Mr. N.L. Dalmia who retires by rotation and is eligible for re-appointment.
3. To appoint a Director in place of Mr. R.K. Kulkarni who retires by rotation and is eligible for re-appointment.
4. To appoint Auditors to hold office from the conclusion of this meeting until the conclusion of the next Annual General Meeting and to fix their remuneration. Messrs. M.P. Chitale & Company, Chartered Accountants, the retiring Auditors are eligible for re-appointment.
5. To consider and, if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

**"RESOLVED** that Mr. D.N. Mungale be and is hereby appointed as a Director of the Company liable to retire by rotation."

6. To consider and, if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution :

**"RESOLVED** that Mr. R. Balasubramanian be and is hereby appointed as a Director of the Company, whose period of office will not be subject to determination by retirement by rotation."

7. To consider and, if thought fit, to pass with or without modification(s), the following resolution as a Special Resolution :

**"RESOLVED** that pursuant to the provisions of Sections 198, 269, 309 and other applicable provisions, if any, of the Companies Act, 1956 (the Act) read with Schedule XIII thereto, consent of the Company be and is hereby accorded to the appointment of Mr. R. Balasubramanian as the Managing Director of the Company for a period of five years with effect from 29<sup>th</sup> April, 2003 and payment of remuneration to him for a period of three years with effect from 29<sup>th</sup> April, 2003 upon and subject to the terms and conditions as set out in the Explanatory Statement attached to this Notice."

**"RESOLVED FURTHER** that the Board of Directors be and is hereby authorised to vary the said terms and conditions and /or remuneration payable to Mr. R. Balasubramanian in such manner as the Board of Directors considers appropriate, provided, however, the terms of such appointment and/or remuneration are subject to the conditions/limits set out in Schedule XIII to the Act, or any amendments thereto."

**"RESOLVED FURTHER** that the Board of Directors be and is hereby authorised to do all acts, deeds, matters and things as may be considered desirable or expedient to give effect to this Resolution."

By Order of the Board of Directors

K.R. VISWANATHAN  
Secretary

*Registered Office:*  
Block D, Shivsagar Estate  
Dr. Annie Besant Road  
Worli, Mumbai 400 018.

Dated: 29th April, 2003.



## NOTES:

- (a) An Explanatory statement pursuant to Section 173(2) of the Companies Act, 1956 relating to Item Nos. 5, 6 and 7 is annexed herewith (Annexure I). Pursuant to Clause 49 of the Listing Agreement, the relevant details in respect of Item Nos. 2, 3, 5, 6 and 7 is annexed herewith (Annexure II).
- (b) A MEMBER ENTITLED TO ATTEND AND VOTE AT A MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER.
- (c) Proxies in order to be effective, must be deposited at the Registered Office of the Company not less than 48 hours before the commencement of the meeting.
- (d) The Register of Members and Share Transfer Books of the Company will be closed from WEDNESDAY, 28TH MAY, 2003 to WEDNESDAY, 11TH JUNE, 2003 (both days inclusive).
- (e) Pursuant to Section 205A of the Companies Act, 1956 Unclaimed Dividends for the financial year ended upto 31ST MARCH, 1995 have been transferred within the prescribed time to the General Revenue Account of the Central Government. Members who have not encashed the Dividend Warrants for any financial year ended upto 31ST MARCH, 1995 are requested to claim the amount from the Registrar of Companies, Maharashtra, C G O Complex, 2nd Floor, "A" Wing, CBD Belapur, Navi Mumbai-400 614.
- (f) Consequent to amendment in Section 205A of the Companies Act, 1956 and introduction of Section 205C, by the Companies (Amendment) Act, 1999, the amount of dividend for the year 1995-96 remaining unclaimed for a period of seven years from the date of transfer to Unpaid Dividend Account of the Company shall be transferred to the Investor Education and Protection fund on or before 31ST OCTOBER, 2003.
- (g) The equity shares of the Company are available for trading in dematerialised form (scripless trading in electronic form) through Depository Participants. The ISIN code is INE 479A01018.
- (h) Shareholders are requested to bring their copy of the Annual Report to the meeting as the practice of handing out copies of the Annual Report at the Annual General Meeting has been discontinued in view of the high cost of paper and printing.

## Annexure (I) to the Notice dated 29th April, 2003

Explanatory Statement pursuant to Section 173(2) of the Companies Act, 1956.

### Item No. 5

Mr. D.N. Mungale was appointed as an Additional Director of the Company by the Board of Directors at its meeting held on 2nd August, 2002 under Article 152 of the Articles of Association of the Company. Pursuant to Section 260 of the Companies Act, 1956 he will hold office upto the date of the forthcoming Annual General Meeting of the Company. The Company has received a Notice in writing from a Member under Section 257 of the Companies Act, 1956 together with the required deposit signifying his intention to propose the appointment of Mr. D.N. Mungale as a Director of the Company liable to retire by rotation.

Mr. D.N. Mungale has filed his consent with the Company under Section 264(1) of the Companies Act, 1956 to act as a Director of the Company, if appointed. His qualifications, experience and other particulars are hereby mentioned in the Annexure II to this notice.

Hence approval is sought from the Members of the Company for his appointment by an Ordinary Resolution.

None of the Directors of the Company except Mr. D.N. Mungale is concerned or interested in this Resolution.

The Board recommends the above Resolution for your approval.

### Item No. 6 & 7

The Board of Directors of the Company (the Board) at its meeting held on 29<sup>th</sup> April 2003 appointed Mr. R. Balasubramanian as an Additional Director under Article 152 of the Articles of Association of the Company and as the Managing Director of the Company. Pursuant to Section 260 of the Companies Act, 1956, (the Act) he will hold office upto the date of the forthcoming Annual General Meeting of the Company.

The Company has received a Notice in writing from a member under Section 257 of the Act together with the required deposit signifying his intention to propose the appointment of Mr. R. Balasubramanian as a Director of the Company. Mr. R. Balasubramanian has filed his consent with the Company under Section 264(1) of the Act to act as a Director of the Company, if appointed. His qualifications, experience and other particulars are mentioned below and in the Annexure II to this notice.

The information required in terms of Part II, Section II-1(B) of Schedule XIII to the Act is given below:

### **I. General Information**

The Company is engaged in the business of manufacture of Rigid and Flexible PVC film by Calendering process and Plastic Extruded products. It has manufacturing facilities at Thane and Nasik and sales offices in 8 cities. The Company started commercial production in the year 1957.

The Company was making profits till 1996. Due to various factors as mentioned in III (Other information – Paragraph 1) herein below the Company incurred losses from 1997 to 2000. The Company had taken a number of steps to improve sales and reduce costs as mentioned in III (Other information – Paragraph 2) herein below as a result of which the Company has started making profits again from the year 2001. The turnover for 2002 was Rs. 10450 lakhs and Profit after tax was Rs. 406 lakhs. Earnings per share for 2002 was Rs. 3.09. Exports amounted to Rs. 953 lakhs and imports amounted to Rs. 881 lakhs during the year 2002. As on 31<sup>st</sup> December 2002, the paid up capital of the Company is Rs. 1313 lakhs and the Reserves after adjusting the losses stood at Rs. 5225 lakhs. 51% of the paid up share capital is held by EVC Rigid Film GmbH which is part of the EVC/Ineos group. The Company has a Technical Collaboration Agreement with EVC Rigid Films GmbH for calendered products.

The Company is currently making profits but due to the losses incurred in the earlier years, the Company does not have profits as required by Section 349 of the Act.

### **II. Information about Mr. R. Balasubramanian**

Mr. R. Balasubramanian completed his graduation in Commerce from Bombay University in 1972. He is qualified as Chartered Accountant, Cost Accountant and Company Secretary having Associate Membership of the respective Institutes in India. He has over 27 years of experience in industry. He joined the Company in 1983 and has been actively involved in all aspects of the business. As a member of the Executive Committee, he contributes to all business decisions of the Company.

The proposed remuneration to Mr. R. Balasubramanian is mentioned in IV herein below.

The remuneration payable is comparable to the remuneration paid to persons holding similar position in other companies of similar size as that of the Company. Mr. R. Balasubramanian was paid remuneration of Rs. 18.43 lakhs in 2002.

Mr. R. Balasubramanian holds 300 equity shares of the Company. He does not have any other pecuniary relationship directly or indirectly with the Company. He does not have any relationship with the managerial personnel of the Company.

### **III. Other Information**

The Company was making profits till 1996. The laminate unit was facing severe competition from the un-organised sector. The Company ceased manufacturing operation of the laminate division from January, 1997. The paper manufacturing unit at Roha was also disposed off in June, 1998 due to adverse market conditions. The profitability of PVC calendering operation was also adversely affected due to weak prices of PVC film manufactured by the Company due to strong competition in an over supplied market, low capacity utilization, low productivity of Company's operations and availability of superior quality products in the market. The Company had made provision for diminution in the value of certain investments. Due to closure of some operations and hiving off of non-core activities, the Company had to offer Voluntary Retirement Scheme to its staff and workers which involved a substantial expenditure. Due to all the above factors the Company incurred losses during 1997 – 2000.

Considering the long term interest of the company, a technical and financial Collaboration Agreement was entered in to with EVC group of Companies (a leading multi-national group) in June 1997. The Company made a preferential issue to EVC Rigid Films GmbH and allotted 66,98,325 shares of Rs. 10/- each at a premium of Rs. 47/- per share in August, 1997. The Company imported a calendering unit from EVC which commenced production in June, 1998. Consequent to this installation the Company discontinued the operation of Powai unit resulting in saving in cost and reduction in processing charges. The Company introduced Voluntary Retirement Scheme for its workers and staff. The transfer of technology for manufacture of PVC Film under knowhow agreement with EVC was substantially completed which led to improvement in quality, better products and overall customer satisfaction. The interest cost has been reduced due to the increase in equity capital and sale of assets of non-core units. The Company commenced restructuring/re-engineering its organisation to reduce the cost and improve customer services. The Company introduced additional control systems and procedures. The Company has also substituted expensive imported raw materials with domestic raw materials and has computerised several areas of operations. Due to various measures taken above, the Company has been successful in increasing the market share in Rigid Films and realisation of better prices. The export efforts have also started yielding good results.



As a result of the above mentioned steps, the Company has started making profit from 2001. The financial performance for the last 2 years are as under :

Year	Turnover Rs. in lakhs	Profit After tax Rs. in lakhs	FOB value of exports Rs. in lakhs	Earning Per Share in Rs.
2001	9568	85	783	0.65
2002	10450	406	953	3.09

The Company is hopeful of maintaining/improving the productivity and profitability.

#### IV. Remuneration of Mr. R. Balasubramanian:

The remuneration payable to Mr. R. Balasubramanian has been approved by the Remuneration Committee at its meeting held on 29<sup>th</sup> April 2003. The terms and conditions of appointment are as under :-

Period of Appointment: Five years with effect from 29<sup>th</sup> April 2003

Remuneration:

Salary of Rs. 2,00,000 per month in the scale of Rs. 2,00,000 - 2,50,000 per month, with authority to the Board to increase the salary within this scale. The annual increment will be decided by the Board.

Performance Bonus : Not exceeding 25% of the salary, payable annually, as may be decided by the Board.

Perquisites and Allowances :

In addition to the Salary and Performance Bonus, Mr. R. Balasubramanian shall also be entitled to perquisites and allowances including accommodation or house rent allowance in lieu thereof; furniture, house maintenance allowance, reimbursement of expenses or allowances for utilities such as gas, electricity, water, furnishings, repairs; use of car with driver; telephone at residence or reimbursement of expenses in lieu thereof; medical reimbursement and leave travel concession for self and family; leave in accordance with the rules of the Company; medical/accident insurance; club fees and such other perquisites, reimbursements and allowances in accordance with the rules of the Company or as may be approved by the Board. Such perquisites and allowances will be subject to a maximum of 35% of the salary. 'Family' mentioned above means the spouse, dependent parents and dependent children.

For the purpose of calculating the above ceiling, perquisites and allowances shall be evaluated as per Income-Tax Rules wherever applicable. In the absence of any such Rules, perquisites and allowances shall be evaluated at actual cost to the Company.

The Company's contribution to Provident Fund and Superannuation Fund or Annuity Fund, to the extent these either singly or taken together are not taxable under the Income-Tax Act, 1961 for the time being in force, Gratuity payable as per rules of the Company and encashment of leave at the end of the tenure shall not be included in the computation of limits for the remuneration or perquisites and allowances aforesaid.

#### Minimum Remuneration:

Where in any financial year during the currency of the tenure of Mr. R. Balasubramanian the Company has no profits or its profits are inadequate, the Company will pay remuneration by way of salary, performance bonus, perquisites and allowances as mentioned above as minimum remuneration, subject to the provisions of Schedule XIII to the Act.

The terms and conditions of the appointment and/or remuneration may be altered from time to time by the Board as it may, in its absolute discretion, deem fit, within the limits specified by Schedule XIII to the Act or any amendments thereto.

The appointment may be terminated by either party giving the other party six months notice.

Mr. R. Balasubramanian shall, subject to the supervision and control of the Board, be entrusted with such powers and perform such duties as may, from time to time, be delegated/entrusted to him.

So long as Mr. R. Balasubramanian functions as Managing Director of the Company, he shall not be paid any sitting fee for attending the meeting of the Board or any committee thereof.

The above details may be considered as an abstract of the terms of appointment and memorandum of interest in the appointment, as required under Section 302 of the Act.

Though the appointment is for a period of 5 years, approval of the shareholders for the remuneration is presently sought for 3 years in terms of Schedule XIII to the Act.

None of the Directors of the Company, other than Mr. R. Balasubramanian is concerned or interested in the above Resolutions.

The Board recommends the above Resolutions for your approval.



## Annexure (II) to the Notice dated 29th April, 2003

Details of Directors seeking appointment/re-appointment at the forthcoming Annual General Meeting  
(in pursuance of clause 49 of the Listing Agreement)

Name of the Director	Mr. N.L. Dalmia	Mr. R.K. Kulkarni	Mr. D.N. Mungale	Mr. R. Balasubramanian
Date of Birth	4th September, 1915	23rd May, 1945	1st June, 1953	14th August, 1952
Date of first appointment	16th June, 1989	7th August, 1997	2nd August, 2002	29th April, 2003
Qualifications	B.A., LL.B	B.Sc., LL.B., LL.M	B.Com., LL.B., ACA	B.Com, AICWA, ACA, ACS
Expertise in specific functional areas and experience	Mr. Dalmia is an industrialist involved in business like containers, garment, garment exports, real estate and construction.	Mr. Kulkarni is associated with the Company as a Director since 1997. He is a Partner in Little & Co., Solicitors, since 1979. He has 33 years of experience in legal field.	Mr. Mungale is a Chartered Accountant having an experience of 27 years in financial services and investment banking.	Mr. R. Balasubramanian is a qualified Chartered Accountant, Cost Accountant and Company Secretary. He joined the Company in 1983 and has been actively involved in all aspects of the Company's business. As member of the Executive Committees he contributes to all the business decisions of the Company. He has over 27 years of experience in industry.
Directorships held in other Companies (Excluding Private Companies)	Trans Freight Containers Ltd. Aurangabad Paper Mills Ltd.	Aurangabad Breweries Ltd. Mahindra & Mahindra Ltd. Mahindra & Mahindra Contech Ltd. Schenectady-Beck India Ltd.	Chowgule Steamships Ltd. Camlin Ltd. Electronica Machine Tools Ltd. Indoco Remedies Ltd. South India Corporation (Agencies) Ltd. Mahindra & Mahindra Financial Services Ltd. Novacel Life Sciences Ltd. One Two Three India.Com Ltd.	Nil
Committee positions held in other companies	Nil	<b>Audit Committee:</b> Schenectady-Beck India Ltd. — Chairman Mahindra & Mahindra Ltd. — Member  <b>Shareholders/Investor Grievance Committee:</b> Mahindra & Mahindra Ltd. — Member Schenectady-Beck India Ltd. — Member	<b>Audit Committee:</b> Indoco Remedies Ltd. — Chairman South India Corporation (Agencies) Ltd. — Chairman Mahindra & Mahindra Financial Services Ltd. — Member Chowgule Steamships Ltd. — Member Camlin Ltd. — Member	Nil

By Order of the Board of Directors

**Registered Office:**  
Block D, Shivsagar Estate  
Dr. Annie Besant Road  
Worli, Mumbai 400 018.  
Dated: 29th April, 2003.

K.R. VISWANATHAN  
Secretary



## Directors' Report

### TO THE MEMBERS

Your Directors present their Fifty-seventh Annual Report on the business and operations of the Company together with the audited accounts for the year ended 31st December, 2002.

#### 1. FINANCIAL RESULTS:

	Year ended 31st December 2002 (Rs. in Lakhs)	Year ended 31st December 2001
Profit before extraordinary items, interest and finance charges, depreciation and provision for tax	797.30	750.13
Extraordinary Items	20.33	122.32
Interest and Finance Charges	4.01	172.32
Depreciation	364.54	370.60
Profit before Tax	408.42	84.89
Provision for Wealth Tax	2.60	—
Profit after Tax	405.82	84.89
Balance from last year	(1698.74)	(2296.63)
Transfer from Debenture Redemption Reserve	—	513.00
Balance carried to Balance Sheet	(1292.92)	(1698.74)

#### 2. DIVIDEND:

The Directors do not recommend any dividend for the year in view of brought forward loss.

#### 3. PERFORMANCE:

The turnover of the Company is Rs. 104.5 crores as compared to Rs. 95.6 crores in the previous year. The profit before tax for the year amounted to Rs. 408 lakhs showing a significant improvement from the previous year's profit of Rs. 85 lakhs. The other relevant details are mentioned in the Management Discussion and Analysis Report annexed to this report.

#### 4. DIRECTORS' RESPONSIBILITY STATEMENT:

The Directors confirm that:

- in the preparation of the annual accounts, the applicable accounting standards have been followed.
- appropriate accounting policies have been selected and applied consistently and judgements and estimates made are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on 31st December, 2002 and of the Profit of the Company for the year ended 31st December, 2002.
- proper and sufficient care have been taken for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- the annual accounts have been prepared on a going concern basis.



## 5. DIRECTORS:

The Agreement with Mr. P. M. Nadig, Managing Director was for a period of five years w.e.f. 26th November, 1997. Mr. Nadig ceased to be Managing Director and resigned from the Board with effect from 26th November, 2002. The Board wishes to place on record its appreciation of the services rendered by him during his tenure.

Mr. D.N. Mungale was appointed as an Additional Director of the Company on 2nd August, 2002 and he holds office upto the forthcoming Annual General Meeting. Necessary resolution seeking your approval for his appointment is set out in the Notice convening the forthcoming Annual General Meeting.

Mr. N.L. Dalmia and Mr. R.K. Kulkarni retire by rotation and being eligible, offer themselves for re-appointment.

## 6. ASSETS OF NON CORE ACTIVITIES:

There was no significant progress in the realisation of assets of non-core activities during the year.

## 7. CONSERVATION OF ENERGY:

Details relating to the Conservation of Energy and Technology absorption and foreign exchange earnings and outgoings are given in Annexure-I forming part of the Directors' Report as required under the Companies (Disclosure of particulars in the Report of Board of Directors) Rules, 1988.

## 8. INDUSTRIAL RELATIONS:

The industrial relations remained cordial during the year.

## 9. CORPORATE GOVERNANCE:

In terms of Clause 49 of the Listing Agreement, a report on the Corporate Governance along with a certificate from the Auditors of the Company regarding compliance of the conditions of Corporate Governance and Management Discussion and Analysis Report are given in Annexure II and III respectively, to this report.

## 10. AUDITORS:

Messrs. M.P. Chitale and Company, Chartered Accountants, retire at the forthcoming Annual General Meeting in accordance with the provisions of the Companies Act, 1956 and being eligible, offer themselves for re-appointment. Note Nos. 6, 8, 12 and 18 of Schedule 6 and Note No. b(i) of Schedule D to the Accounts as referred in the Auditor's Report are self explanatory.

## 11. PARTICULARS OF EMPLOYEES:

No employee received remuneration exceeding the limit prescribed under Section 217(2A) of the Companies Act, 1956 read with the rules thereunder.

## 12. ACKNOWLEDGEMENT:

The Board wishes to place on record its appreciation of the services rendered by the employees of the Company. The Board also wishes to thank the Bankers for the co-operation and assistance extended by them.

On behalf of the Board of Directors

Mumbai:  
Dated: 25th March, 2003.

M.P. MUNOT  
Chairman



## Annexure I to the Directors' Report

### A. CONSERVATION OF ENERGY

- (a) Energy conservation measures : 1. Rationalisation of Production planning.  
2. Preventive maintenance measures to reduce idle running of equipment and breakdown.  
3. Power factor improvement measures.
- (b) Additional investment : No major additional investment has been planned during the coming year.
- (c) Impact of measures at (a) and (b) above for reduction of energy consumption and the consequent cost impact on the cost of production. : Energy conservation measures have resulted in savings in energy costs of the Company.

### B. TECHNOLOGY ABSORPTION

Form B for disclosure of particulars with respect to Technology Absorption, Research and Development (R&D):

1. Specific areas in which R&D carried out by the Company : (a) Efforts to reduce/substitute the costly Raw Materials are continued during the year.  
(b) Formulations have been upgraded to reduce costs and improve performance.  
(c) Development of Calendered & Extruded products for new applications like 3D poster film, smart card lamination and PP sheets for opaque door.  
(d) Technical services to the customers.
2. Benefits derived as a result of the above R&D : (a) Scrap generation has been reduced.  
(b) Saving in raw material cost.  
(c) Foam board raw material substitute developed for cost reduction and performance improvements.  
(d) PVC/PE/PVDC triplex film developed for Pharma/food packaging film.
3. Future Plan of Action : Continuation of the above mentioned actions to reduce costs and improve quality and productivity.

#### 4. Expenditure on R & D

	Year ended 31st December 2002	Year ended 31st December 2001
	(Rs. in lakhs)	
(a) Capital	0.48	0.47
(b) Recurring	22.00	23.00
(c) Total	22.48	23.47
(d) Total R & D Expenditure as a percentage of total turnover	0.22	0.25