

## **BOARD OF DIRECTORS**

NARAIN N. HINGORANI, Chairman & Managing Director BRIJLAL S. BACHANI PREM L. VACHHANI CHANDRU K. BAKHTIANI

#### BANKERS

KARNATAKA BANK LTD.

- OVERSEAS BRANCH COOPERAGE, MUMBAI – 400 020.
- 2) BANDRA BRANCH BANDRA, MUMBAI – 400 050.

#### **LEGAL ADVISORS**

SAUMIL R. VASAVADA 101, DARVESH CHAMBERS, P.D. HINDUJAMARG, KHAR (W), MUMBAI – 400 052.

#### Contents Pg. No. **Board of Directors** Notice 2 **Directors Report** 3-4 Report on Corporate Governance 5-9 Auditors Report 10-13 **Balance Sheet** 14 Profit & Loss Account 15 Schedules 16-23 Cash Flow Statement 24 Balance Sheet Abstract etc. 25

# ANNUAL GENERAL MEETING

On Friday, 28th September, 2007 at 11.00 a.m. at 225/ A-1, Shah & Nahar Indl. Estate, Sitaram Jadhav Marg, Lower Parel (W), Mumbai – 400 013.

## NOTE:

Shareholders are requested to bring their Copy of the Annual Report alongwith them as the same will not be distributed at the Meeting.

## **AUDITORS**

M/s.UDAYAVAR DHANESH KUMAR & ASSOCIATES CHARTERED ACCOUNTANTS B/7, AMBEKAR NAGAR, OFF G. D. AMBEKAR NAGAR, PAREL, MUMBAI – 400 012.

#### REGISTRARS AND TRANSFER AGENTS

MONDKAR COMPUTERS PVT. LTD. 21, SHAKIL NIWAS, MAHAKALI CAVES ROAD, ANDHERI(E), MUMBAI – 400 093.

#### **REGISTERED OFFICE**

129/A-1, SHAH & NAHAR INDL. ESTATE, S. J. ROAD, LOWER PAREL(W), MUMBAI – 400 013.

## NOTICE

NOTICE is hereby given that the **Thirteenth Annual General Meeting** of the members of **CEENIK EXPORTS** (INDIA) LTD. will be held at 11.00 A.M. on Friday, 28th September, 2007 at 225/A-1, Shah & Nahar Industrial Estate, S. J. Road, Lower Parel (W), Mumbai – 400 013, to transact the following business: **ORDINARY BUSINESS** 

- To receive, consider and adopt the audited Balance Sheet as at 31st March, 2007 and Profit & Loss Account for the year ended on that date together with the Directors' Report and Auditors' Report thereon.
- 2. To appoint a Director in place of Mr. Prem L. Vachhani, who retires by rotation and being eligible offers himself for re-appointment.
- To appoint Auditors and fix their remuneration.

## **SPECIAL BUSINESS**

4. To consider and it thought fit to pass with or without modification (s), the following resolution as on ordinary Resolution:

"In supersession to the resolution passed by the members of the company in their Extra - Ordinary General Meeting held on 30.01.1995, it is RESOLVED THAT the consent of the company be and is hereby accorded pursuant to Section 293(1) (d) and other applicable provisions if any, of the Companies Act. 1956 to the Board of Directors of the Company to borrow from time to time any sum (s) of money which together with the moneys already borrowed by the Company (apart from temporary loans obtained or to be obtained from the Company's bankers in ordinary cource of business) may exceed the aggregate for the time being of the paid up capital of the Company and its free reserves i.e. to say reserves not set apart for any specific purpose, provided that the total amount of moneys borrowed by the Company shall not at any time exceed the limit of Rs. 40.00 crores (Rupees Forty Crores Only)."

#### Regd. Office:

129/A-1, Shah & Nahar Indl. Estate,

S. J. Road, Lower Parel(W),

Mumbai - 400 013.

Date: 04st July, 2007.

By Order of the Board (Narain N. Hingorani) Chairman & Managing Director

#### **NOTES**

- a) A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT ONE OR MORE PROXY (IES) TO ATTEND AND ON A POLL TO VOTE INSTEAD OF HIMSELF AND THAT SUCH PROXY NEED NOT BE A MEMBER OF THE COMPANY PROXY (IES) IN ORDER TO BE EFFECTIVE MUST BE DEPOSITED WITH THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE MEETING.
- b) Information about Directors seeking appointment / re-appointment as required under clause 49 of the listing agreement are furnished in Corporate Governance Report and hence, the same is not separately provided in the notice.
- An expianatory statement pursuant to section 173(2) at the Companies Act. 1956, in respect of item no.4 above is annexed.
- (d) Register of Members and Share Transfer Registers of the Company will remain closed from 24th September, 2007 to 28th September, 2007 (both days inclusive).

## EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT. 1956

Members in their Extra - Ordinary General Meeting held on 30th January, 1995 had authorized the Board of Directors to borrow funds from time to time not exceeding in aggregate Rs. 20.00 crores. The Company's aggregate borrowing as on 31.03.07 stand at nearly Rs. 9.00 crores. The company is in process of acquiring commercial properties. This will necessitate substantial borrowing from Banks to part finance the acquisition. This may result in total borrowings exceeding the prescribed limit of Rs. 20.00 crores.

"In accordance with the provisions of section 293(1) (d) of the Companies Act. 1956 for borrowings exceeding the aggregate of paid up capital & free reserves, members prior approval by ordinary resolution is required. The Board of Directors, therefore, recommend the resolution as stated in item No. 04 of the notice convening this meeting.

None of the Directors is in any way concerned or interested in the proposed resolution.

( Sd/-)

#### DIRECTORS' REPORT

To,

## The Members.

Ceenik Exports (India) Ltd.

Your Directors hereby present their THIRTEENTH ANNUAL REPORT alongwith the audited Financial Statements for the year ended 31st March, 2007.

## FINANCIAL HIGHLIGHTS:

	(Rupees) 2006-2007	(Rupees) 2005-2006
Profit before Financial Cost, Depreciation & Tax	1,13,78,339	90,22,059
Less: Financial Cost	67,79,209	48,85,972
Less: Depreciation	10,81,643	12,93,441
Profit/Loss before Tax	35;17,487	28,42,646
Less: Provision for Tax	3,90,000	2,25,000
Less: Provision for Fringe Benefit Tax	85,000	1,65,418
Add/Less: Deferred Tax Expenses (Income)	57,939	(5,60,929)
Add/Less: Excess Provision of Tax written back	19,88,790	55,201
Sundry Balances written back	2,39,647	2,13,041
Net Profit for the year	5,212,985	31,70,997
Balance brought forward from Previous Year	10,48,75,089	10,17,04,092
Balance Carried Forward	11,00,88,074	10,48,75,089

#### DIVIDEND

In order to conserve resources, your Directors have not recommended any dividend.

#### MANAGEMENT DISCUSSION & ANALYSIS

#### INDUSTRY STRUCTURE AND DEVELOPMENTS

In line with the trend elsewhere, the Garment Industry in India is also witnessing consolidation across the country New manufacturing facilities are being created having huge capacities, enjoying economies of scale. This should spurt overall development of the industry.

## PERFORMANCE REVIEW

Export Sales of Garments rose by nearly 40% for the year under review, whereas profit increased by about 60% Lower income from the real estate & investment segment dragged down the overall profit growth.

The total income for the year was Rs. 1086.31 lakhs and pre-tax profit was Rs. 37.57 lakhs as against Rs. 870.66 lakhs and Rs.30.55 lakhs for the previous year respectively.

Appreciation of the rupee has slightly slowed down the growth in sales in the first quarter, and affected profitability in a larger measure.

The Company is actively considering to restructure its business into separately focused entities.

## **OPPORTUNITIES & THREATS**

The Indian Economy is growing at a robust pace. The overall development of Indian retail markets & increasing purchasing power of Indian consumers offers huge opportunities.

The fundamental shift in the value of the rupee vis-a-vis the dollar has tremendously impacted the profitability of the industry. If other Asian currencies do not appreciate in line with the rupee, our completiveness will be affected.

## **RISKS AND CONCERNS**

So for the company is exporting 100% of its produce & the billing is in US Dollars. The sudden & huge fluctuation in the exchange rate poses major risk to our profitability.

The slow speed of creation of new infrastructure in the country is a major concern. Availability of skilled manpower & rising costs of land are other major concerns.

#### **FINANCE**

The finance cost for the year was higher at Rs.67.79 lakhs as against Rs.48.86 lakhs for the previous year. This was mainly due to Term Loans availed for purchase of Commercial Property. The Company is constantly rationalising its working capital requirements.

#### INTERNAL CONTROLS

The Company has in place adequate internal control systems and procedures so that all assets and resources are used efficiently and are adequately protected.

## SAFETY, HEALTH & ENVIRONMENTAL PROTECTION

Garment manufacturing is non-polluting industry. The Company is providing appropriate training to employees in order to optimize the contribution of each employee.

#### PERSONNEL

The Company had 14 employees as on 31st March, 2007 as against 14 as on 31st March, 2006. Industrial relations continued to be cordial.

None of the employees is covered by the provisions of section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975 and therefore no details have been furnished as part of this report.

## **FUTURE PROSPECTS**

Efforts are being made for increasing exports by overseas tie-ups with agent's abroad & better customer relation. Future prospects of Garment Industry is very bright as the domestic economy is growing by leaps & bounds & consumer shifting from tailor made to readymade garments. This will reduce the dependence on the world markets, and offer an alternative market.

#### RISK MANAGEMENT

Your Directors regularly review the steps required to mitigate the business risk. The exports are generally covered under ECGC. All assets of the company are adequately insured.

# **CAUTIONARY NOTE**

Certain statements in the above report may be forward looking and are stated as required by legislation in force. The actual results may be affected by many factors which may be different from what the Directors/ Management envisage in terms of future performance and outlook.

#### DIRECTORS' RESPONSIBILITY STATEMENT

In terms of Section 217 (2AA) of Companies Act, your Directors state as follows:

- i. That in the preparation of the annual accounts, the applicable accounting standards have been followed alongwith proper explanation wherever necessary relating to material departures.
- ii. That the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for that period.
- iii. That the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing fraud and other irregularities.
- iv. That the Directors have prepared the annual accounts on a going concern basis.

## **DIRECTORS**

Mr. Prem Vachhani shall retire by rotation at the forthcoming Annual General Meeting and being eligible, offers himself for reappointment.

#### **CORPORATE GOVERNANCE**

Pursuant to Clause 49 of the Listing Agreement a separate report on Corporate Governance and a certificate from the Auditors of the Company regarding compliance of the conditions of Corporate Governance are annexed to the Directors' Report.

#### CONSERVATION OF ENERGY ETC.

Your Company is not using any specific energy, which could be conserved by exercising any device. Further, the Company is using its in-house technology and hence, question of absorbing technology does not arise. Therefore, information under Section 217 (1)(e) of the Companies Act, 1956 read with the Companies (Disclosure of particulars in the Report of Board of Directors) Rules, 1988 is not given.

During the year under the review, the Company earned foreign exchange worth Rs.883.15 lakhs and spent foreign exchange worth Rs.18.97 lakhs.

#### **AUDITORS**

M/s. Udayavar Dhanesh Kumar & Associates, Chartered Accountants, Auditors of the Company, shall retire at the forthcoming Annual General Meeting. They are eligible for reappointment. Members are requested to appoint Auditors and fix their remuneration.

## **APPRECIATION**

Your Directors thank The Karnataka Bank Ltd. for its unstinted support. Your Directors also wish to place on record the dedicated services rendered by all employees of the Company. Directors also thank all the Shareholders for their support to the Company.

For & on behalf of the Board (Narain N. Hingorani) Mumbai. Chairman & Managing Director

04th July, 2007.

## REPORT ON CORPORATE GOVERNANCE

Pursuant to Clause 49 of the Listing Agreement, a Report on Corporate Governance is given below:

MANDATORY REQUIREMENT

COMPANIES PHILOSOPHY ON CODE OF GOVERNANCE The basic philosophy of corporate governance in the Company is to achieve business excellence, comply with laws and regulations and dedicate itself for increasing long term shareholder value.

**BOARD OF DIRECTORS** 

As on 31st March, 2007, the strength of the Board of Directors was four comprising of Chairman and Managing Director, and three other Non Executive Directors. During the financial year under review, Nine Board Meetings were held on 29.04.06, 16.05.06, 13.06.06, 30.06.06, 31.07.06, 31.10.06, 15.12.06, 02.01.07 and 31.01.07. Attendance of each Director at the Board Meetings and last Annual General Meeting and the number of Companies and Committees where he is Director/Member (as on 31st March, 2007), is as under:

Category of Directorship	No. of Board Meetings attended	Attendance at last AGM held on 30.09.2006	No. of other Companies in which Director	Member of Committee other than Private & Foreign Co.	No. of Share held
Chairman & Managing Director	. 9	Yes	4	1	4,50,000
Non-Executive	6	No	1	1	500
	8 .	Yes	0	2	3,600
Non-Executive	6	Yes	1	2	Nill
	of Directorship  Chairman & Managing Director Independent Non-Executive Non-Executive Independent	of Directorship  Board Meetings attended  Chairman & Managing Director Independent Non-Executive Non-Executive Independent  Independent	of Directorship  Board Meetings attended  Chairman & Managing Director Independent Non-Executive Non-Executive Independent Non-Executive  Independent  Non-Executive  Independent  Independ	of Directorship  Board Meetings attended  Chairman & Managing Director Independent Non-Executive Non-Executive Independent Independent Non-Executive  Independent Independent  Non-Executive  Independent Independent  Independent	of Directorship  Board Meetings attended  Meetings attended  On 30.09.2006  Chairman & Managing Director Independent Non-Executive Non-Executive  Independent Non-Executive  Independent Non-Executive  Independent Non-Executive  Independent  Non-Executive  Independent  Non-Executive  Independent  Non-Executive  Independent  Non-Executive  Independent  Non-Executive  Non-Executive

# Particulars of Director retiring by rotation and seeking re-appointment are given below

Name of Director	Mr. Prem Vachhani
Date of Birth	06.04.1938
Date of Appointment	31.01.1999
Business Experience	43 years
Qualification	Diploma in Engineering
Directors in other Companies incorporated in India	None
Chairman/Member of Committee of Companies	
other than Ceenik Exports (India) Ltd.	None

## b) Board Procedure

All the Directors on the Board are informed the date and venue of each Board Meeting in advance alongwith Agenda. To enable the Board to discharge its responsibilities effectively, the Managing Director and Finance Manager apprises the Board the overall performance of the Company. The Board reviews the strategy, bussiness plan, annual operating and capital expenditure budgets, projections, compliance reports of all laws applicable to the company as well as the steps taken to rectify instances on noncompliances, taking on record of unaudited quaterly / half yearly / annual results, minutes of the meetings of the Audit and other Committees of the Board and information on recruitment of officers just below the Board level.

## c) Code of Conduct

The Board has laid down Code of Conduct for the Board Members and other senior management and employees of the Company. All Board Members and senior Management Personnel have affirmed compliance with the Code of Conduct. A declaration signed by the Managing Director to this effect is enclosed at the end of this report.

d) Disclosures

- CEO & CFO Certificate: The Managing Director and Finance Manager have given a certificate to the Board as contemplated in clause 49 of the Listing Agreement and the same was placed before the Board.
- ii) There was no transaction of material nature with its promoters, the Directors or the Management, their subsidiaries or relatives etc. that may have potential conflict with the interest of the Company at large.
- iii) Transaction with related parties are disclosed under clause no. 8 of schedule 14 forming part of the Accounts. The register of contracts containing the transactions in which Directors are interested is placed before the Board for its approval.
- iv) During the last three years, there were no strictures or penalties imposed by either the securities Exchange Board of India or the Stock Exchanges or any statutory authority for non-compliance of any matter related to the capital market.

## **III.COMMITTEE OF THE BOARD**

# A) Audit Committee:

Terms of Reference and Composition, Number of Members and Chairman.

The Audit Committee comprises of Mr. Brijlal S. Bachani, Chairman, Mr. Prem Vachhani, Member, Mr. Chandru Bakhtiani, Member, all of whom are independent Directors; except Mr. Prem Vachhani.

The terms of reference of this Committee cover the matters specified under the clause 49 of the Listing Agreement and in Section 292A of the Companies Act, 1956.

During the year under review, the Audit Committee held four meetings which were attended by all the members.

B) Remuneration Committee:

The Remuneration Committee comprises of Mr. Chandru Bakhtiani and Mr. Prem Vachhani.

Remuneration of Directors

The details of remuneration paid to the Directors during the financial year April, 2006 - March 2007 are given below:

a) Executive Directors

Name of Salary and Commission Perquisites Retirement Benefits\*

Directors Allowances (Provision made)

Mr. Narain Hingorani Rs.4,80,000/- NiL NIL NIL

\* Excluding provision for Gratuity.

Notes: 1. Notice period for termination of appointment of Managing Director is three months, on either side.

- Presently the Company does not have a scheme for grant of stock options either to the Executive Directors or employees.
- 3. The Managing Director is not entitled to commission on the net profits of the Company.

b) Non-Executive Directors

Non-Executive Directors are not paid any remuneration including sitting fees for attending Board/ Committee Meetings.

# Investor's Grievance Committee

The Company's Investors Grievance Committee has been constituted on 31.07.2002.

The Members of the Committee are Mr. Narain Hingorani, and Mr. Chandru Bakhtiani. Mr. Vimal Singhania, Finance Manager, is also the Compliance officer of the Company.

The Committee met 10 times during the year under review.

The Committee looks into redressing of shareholders / investors complaints, issue of duplicate Share Certificate. During the year the Company's Registrars, M/s. Mondkar Computers Pvt. Ltd. had received letters/complaints, all of which were replied/resolved to the satisfaction of the Shareholders / Investors by the Registrars itself.

## IV. GENERAL BODY MEETINGS

The last three Annual General Meetings were held as under:

Financial Year Date Time Location

2003-04 25.09.2004 11.00 a.m.

225/A-1, Shah & Nahar Indl. Estate, S.J. Road, Lower Parel(W),

Mumbai - 400 013.

2004-05 29.09.2005 11.00 a.m. ---do----2005-06 30.09.2006 11.00 a.m. --do---

One Extra Ordinary General Meeting of the members of the Company was held on 17.03.07.

All the resolutions set out in the respective Notices were passed by the Shareholders.

No special resolution was required to be put through postal ballot at any of the above General Meetings.

#### V. MEANS OF COMMUNICATIONS

No, as the Results of the Company are published in the Half-vearly report sent to each

household of Shareholders Newspapers having wide reach.

Quarterly Results -do-Any Website where displayed

Whether presentations made to

Institutional Investors or to the Analysts

Newspapers in which Results are Financial Express and Dainik Sagar/or normally published in Free Press Journal and Navshakti

Whether Management Discussion and Yes

Analysis is a part of the Annual Report

#### VI. GENERAL SHAREHOLDER INFORMATION

AGM Date. Time and Venue 28.09.2007 at 11.00 a.m. at 225/A-1, Shah & Nahar Indl.

Estate, S.J. Road, Lower Parel(W), Mumbai - 400 013.

Financial Calendar April, 2006 to March, 2007

Financial Year April to March First Quarter Results By end July, 2007 By end October, 2007 Second Quarter Results

Third Quarter Results By end January, 2008 Fourth Quarter Results By end April, 2008 Audited Results of the year ending 31st March, 08 End July, 2008

Date of Book Closure 24th to 28th September, 2007.

Dividend Payment Date No dividend declared

Listing on Stock Exchanges The Stock Exchange, Mumbai. The Company has paid the Listing Fees to the Stock Exchange upto the Financial

vear ended 31st March, 2008.

Stock Code - Physical 531119 Demat ISIN Number for NSDL & CDSL INE418D01010