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CS	<input checked="" type="checkbox"/>		DPY	<input checked="" type="checkbox"/>
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TRA	<input checked="" type="checkbox"/>		AC	<input checked="" type="checkbox"/>
AGM	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	SH	<input checked="" type="checkbox"/>
ME	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		

## ANNUAL REPORT 1996-97



**CHAMAN LAL SETIA EXPORTS LTD.**

**Board of Director**

Chaman Lal Setia

Vijay Setia

Rajeev Setia

Chairman Cum Managing director

Executive Director

Executive Director

**Auditors**

M/s. Vivek Kapoor &amp; Co.

Chartered Accountants

B-26, Majitha Road,

Amritsar.

**Bankers**

Punjab National Bank,

IBB, The Mall Road,

Amritsar

**Registered Office,**

344-A, Green Avenue,

Amritsar

**Works**

- Meerankot, Rajasansi Road, Amritsar

- Kaithal Road, Karnal

**Registrar & Share Transfer Agent**

BEETAL Financial &amp; Computer Services (P) Ltd.,

321-S, Chirag Delhi,

(Near Shaheed Bhagat Singh College)

New Delhi-110017

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## NOTICE TO THE MEMBERS

Notice is hereby given that the Third Annual General Meeting of CHAMAN LAL SETIA EXPORTS LTD. will be held on Monday, the 29th September 1997 at 10.00 A.M at the Factory premises at Meran Koj Road Amritsar, to transact the following business:

### (A) ORDINARY BUSINESS

1. To consider and adopt the Directors Report and audited Balance Sheet and the profit & Loss Account as at and for the year ended 31.03.97 and the Auditors Report thereon.
2. To appoint a Director in place of Mr. Rajeev Setia, who retires by rotation but being eligible, offers himself for reappointment.
3. To appoint Auditors for the next year and to fix their remuneration. M/s Vivek Kapoor & Co are eligible and available for reappointment.
4. To declare dividend.

### (B) SPECIAL BUSINESS

5. To Consider and if thought fit, to pass, with or without modifications, the following Resolution as an ordinary Resolution:

"Resolved that Sh. Inder Dev Kukkar Who was appointed as an additional Director under section 260 of the Companies Act 1956 and in respect of Whom the Company has received a Notice in Writing from a member, proposing him as a candidate for the office of Director, under the provisions of section 257 of the Companies Act 1956 be and is hereby appointed a Director of the Company, liable to retire by rotation."

## NOTES

1. A member entitled to attend and vote is entitled to appoint a proxy to attend and vote instead of himself/herself and the proxy need not be a member.
2. The instrument of proxy must be deposited at the Company's Registered Office not less than 48 hours before the time for holding the aforesaid meeting.
3. The Register of Members and Share Transfer Books of the Company will remain closed From Saturday, Sep. 20, 1997 to Sunday Sep. 28, 1997 (Both Days inclusive)
4. Cases of Transfer of Shares may be referred to the Registrar, Whose address has been given at title page.
5. Shareholders are requested to intimate to the Company, changes, if any, in their registered address including PIN CODE number.
6. Persons attending the Annual General Meeting are requested to bring their copies of Annual Report.
7. Enquiries, if any, about the Annual Accounts, may please be intimated to the Company at least Seven days in advance of the date of Annual General Meeting.

By Order of the Board

Place: Amritsar  
Dated: 16.08.1997

Rajeev Setia  
Director

## EXPLANATORY STATEMENT PURSUANT TO SECTION 173 (2) OF THE COMPANIES ACT 1956.

### ITEM NO 5:-

In terms of Section 257 of the Companies Act 1956. Notice has been received from a member signifying his intention to propose Sh. Inder Dev Kukkar as a Candidate for the office of Director. As Sh. Inder Dev Kukkar has wide experience in business and it is desirable the Company should avail of his services as a member of the Board.

Yours Director recommend his appointment.

By Order of the Board

Place: Amritsar  
Dated: 16.08.1997

Rajeev Setia  
Director



Chamal Lal Setia Exports Ltd.

## DIRECTORS' REPORT

To The Members,

Yours Director have pleasure in presenting the III Annual Report together with the audited Accounts of the Company for the year ended 31st March 1997.

### 1.FINANCIAL RESULTS:-

Particulars	Amount (Rs.in Lacs) Y.E.31.3.1997	Amount (Rs. in lacs) Y.E.31.3.1996
Export turnover	2505.00	1520.00
Domestic turnover	1022.00	865.00
Other Income	14.00	23.50
Profit before Intt. & Depreciation	284.26	309.29
Intt	71.65	97.42
Provision for Depreciation	81.00	9.91
Profit before Tax	131.61	201.64
Provision for Tax	15.00	3.50
Profit After Tax	116.61	198.14
Proposed Dividend including Tax	180.03	109.00
Transfer To General Reserve	11.66	19.81
Carried to Balance sheet	150.30	332.31

Export turnover increased by more than 65 % during the year ending 31.3.97, In spite of fierce competition in the overseas market and bottlenecks in despatch, because of congestion at Port. There was also a steady increase in the domestic turnover, but more emphasis was given on overseas business which was further streamlined during the Year.

### 3.Deposits

The company has not accepted any deposits falling within the purview of Sec 58A of the Companies Act 1956 and as such no deposits were overdue as on 31.03.97.

### 4.Personnel

Relation with man force of the Company have remained cordial, through out the Year .

### 5. Directors

Sh.Rajeev Setia whole Time Director of the company retires by rotation at the Annual General Meeting and being eligible offers himself for re-election.

### 6.Statement u/s 217 (1) (e) of the Companies Act

The requirements for disclosure of particulars with respect to conservation of energy are not applicable to the company. A statement giving details of technology absorption, foreign exchange earning and outgo in accordance with the above provisions is annexed here to as Annexure 'A' and forms parts of this report.

### 7.Particulars of employees

The Company has no employee of the category specified in sub section (2A) of section 217 of the Companies Act 1956.

### 8.Auditors' Report

The notes on accounts referred to in the Auditor's Report are self explanatory and therefore do not call for any further Comments.

### 9.Auditors

M/S. Vivek Kapoor & company, retire at the conclusion of the Forthcoming Annual General meeting and are available for re-appointment.



### COMPARISON OF PROJECTED & ACTUAL RESULTS

Particulars	Projected	Actuals
Total Sales	6012.00	3541.13
Gross Profit	1318.00	606.12
Depreciation	50.45	81.00
Profit before Tax	862.51	131.61
Profit after Tax	819.96	116.61
Cash Profit	912.96	222.30
Dividend(Including tax)	188.10	180.03
Dividend % age	20	18
Share Capital	940.50	909.24
Reserves & Surplus (Before dividend)	2580.73	1297.35
Net Worth	3521.23	2026.57
EPS	8.72	1.22
Book Value	37.44	21.35

The underlying causes of not meeting the projections can be attributed to fierce competition in the overseas market as well as in the Domestic market. The longer gestation period taken in the installation & commissioning of additional machinery at our Karnal Unit can also be added as one of the reasons for the same.

#### **10.Dividend**

Keeping in view the aspirations of shareholders, your directors feel pleasure in recommending a dividend of 18% on pro-rata basis.

#### **Appreciation**

Your Directors place on record their sincere appreciation of the services rendered by the employees of the company. They are thankful to shareholder, bankers, customers, suppliers.

FOR AND ON BEHALF OF THE BOARD

Place: Amritsar  
Dated: 16.08.1997

CHAMAN LAL SETIA  
Chairman cum Managing Director

### ANNEXURE A

Particular as requires under Companies (Disclosure of particulars in the Report of Board of Directors) Rules 1988 and forming part of the Directors' Report for the year ended 31.03.1997.

#### **A. CONSERVATION OF ENERGY**

The Company is not required to give particulars in respect of provisions mentioned in Form A. However, the Company is making efforts to improve methods of energy conversation and its utilization.

#### **B. TECHNOLOGY ABSORPTION**

##### **(i) Research And Development (R AND D)**

1. Specific areas in which R And D carried out by the Company.

No separate R & D unit exists.

2. Benefits derived as a result of the R And D.

NOT APPLICABLE.

3. Future plan of action.

The Company will try to assist any R & D Unit of any academy/University in this line.

4. Expenditure on R and D.

NIL

##### **(ii) Technology absorption, adoption and innovation.**

The Company has completely indigenous technology & has not imported any technology from abroad.