

MAHARAJA



CHAMAN LAL SETIA EXPORTS LTD.

Board of Director

Chaman Lal Setia
Vijay Setia
Rajeev Setia
Inder Dev Kukkar

Chairman Cum Managing Director
Executive Director
Executive Director
Director

Auditors

M/s Vivek Kapoor & Co.
Chartered Accountants
B-26, Majitha Road,
Amritsar

Bankers

Punjab National Bank,
IBB, The Mall Road,
Amritsar

MD	✓		BKC	✓
CS	NA		DPY	NA
RO	✓		DIV	✓
TRA	✓		AC	✓
AGM	✓	✓	SHI	✓
YE	✓	✓		✓

Registered Office

344-A, Green Avenue,
Amritsar

Works

- Meerankot, Rajasansi Road, Amritsar
- Kaithal Road, Karnal

Registrar & Share Transfer Agent

BEETAL Financial & Computer Services (P) Ltd.,
321-S, Chirag Delhi,
(Near Shaheed Bhagat Singh College)
New Delhi-110017

CONTENTS

S. No.	Description	Page No.
1.	NOTICE TO THE MEMBERS	1
2.	DIRECTORS REPORT	2
3.	AUDITORS' REPORT	4
4.	BALANCE SHEET	6
5.	PROFIT & LOSS ACCOUNT	7
6.	SCHEDULES	8-11
7.	CASH FLOW STATEMENT	14

CHAMAN LAL SETIA EXPORTS LTD.

NOTICE TO THE MEMBERS

Notice is hereby given that the Fourth Annual General Meeting of CHAMAN LAL SETIA EXPORTS LTD. will be held on Monday, the 28th September 1998 at 9.30 A.M at the Factory premises at Meran Kot Road Amritsar, to transact the following business:

(A) ORDINARY BUSINESS

1. To consider and adopt the Directors Report and audited Balance Sheet and the profit & Loss Account as at and for the year ended 31.03.98 and the Auditors Report thereon.
2. To appoint a Director in place of Mr. Vijay Setia, who retires by rotation but being eligible, offers himself for re-appointment.
3. To appoint Auditors for the next year and to fix their remuneration. M/s Vivek Kapoor & Co are eligible and available for reappointment.
4. To declare dividend.

NOTES

1. A member entitled to attend and vote is entitled to appoint a proxy to attend and vote instead of himself/herself and the proxy need not be a member.
2. The instrument of proxy must be deposited at the Company's Registered Office not less than 48 hours before the time for holding the aforesaid meeting.
3. The Register of Members and Share Transfer Books of the Company will remain closed From Tuesday, Sep, 22, 1998 to Monday Sep. 28, 1998 (Both Days inclusive)
4. Cases of Transfer of Shares may be referred to the Registrar, Whose address has been given at title page_____
5. Shareholders are requested to intimate to the Company, changes, if any, in their registered address including PIN CODE number.
6. Persons attending the Annual General Meeting are requested to bring their copies of Annual Report.
7. Enquiries, if any, about the Annual Accounts, may please be intimated to the Company, at least Seven days in advance of the date of Annual General Meeting.

By Order of the Board

Place : Amritsar
Dated : 24.06.1998

Rajeev Setia
Director

M/s CHAMAN LAL SETIA EXPORTS LTD.**DIRECTORS' REPORT**

To The Members,

Yours Director have pleasure in presenting the IVth Annual Report together with the audited Accounts of the Company for the year ended 31st March 1998.

1. FINANCIAL RESULTS :

Particulars	Amount (in Lacs) Y. E. 31.3.1998	Amount (in lacs) Y. E. 31.3.1997
Export turnover	3433.26	2511.00
Domestic turnover	1298.29	1022.00
Other Income	14.17	14.00
Profit before Intt. & Depreciation	586.08	284.26
Interest	80.65	71.65
Provision for Depreciation	69.53	81.00
Profit before Tax	435.90	131.61
Provision for Tax	15.00	15.00
Profit After Tax	420.90	116.61
Proposed Dividend including Tax	354.53	180.03
Transfer To General Reserve	42.09	11.66
Carried to Balance sheet	170.05	150.30

Export turnover increased by more than 37 % during the year ending 31.3.98 ,In spite of fierce competition in the overseas market and bottlenecks in despatch,because of congestion at Port.There was also a steady increase in the domestic turnover ,but more emphasis was given on overseas business which was further streamlined during the Year.

3. Deposits

The company has not accepted any deposits falling within the purview of Sec 58A of the Companies Act 1956 and as such no deposits were overdue as on 31.03.98.

4. Personnel

Relations with work force of the Company have remained cordial,through out the Year .

5. Directors

Sh.Vijay Setia whole Time Director of the company retires by rotation at the Annual General Meeting and being eligible offers himself for re-election.

6. Statement u/s 217 (1) (e) of the Companies Act

The requirements for disclosure of particular with respect to conservation of energy are not applicable to the company.A statement giving details of technology absorption,foreign exchange earning and outgo in accordance with the above provisions is annexed here to as Annexure 'A' and forms parts of this report.

7. Particulars of employees

The Company has no employee of the category specified in sub section (2A) of section 217 of the Companies Act 1956.

8. Auditors' Report

The notes on accounts referred to in the Auditor's Report are self explanatory and therefore do not call for any further Comments.

9. Auditors

M/s Vivek Kapoor & company ,retire at the conclusion of the Forthcoming Annual General meeting and are available for re-appointment.

COMPARISON OF PROJECTED & ACTUAL RESULTS

<u>Particulars</u>	<u>Projected</u>	<u>Actuals</u>
Total Sales	6694.00	4745.72
Gross Profit	1423.00	937.43
Depreciation	38.02	69.53
Profit before Tax	874.93	435.89
Profit after Tax	831.77	420.89
Cash Profit	912.95	499.68
Dividend (Including tax)	235.13	354.53
Dividend % age	25	36
Share Capital	940.50	909.24
Reserves & Surplus (Before dividend)	3177.37	1538.70
Net Worth	4117.87	2093.41
EPS	8.84	4.71
Book Value	43.78	25.83

The underlying causes of not meeting the projections can be attributed to fierce competition in the overseas market as well as in the Domestic market. The longer gestation period taken in the installation & commissioning of additional machinery at our Karnal Unit can also be added as one of the reasons for the same.

10. Dividend

Keeping in view the aspirations of shareholders, your directors feel pleasure in recommending a dividend of 36_% on pro-rata basis subject to adjustment of 1/2 of the dividend payable to partly paid-up shares towards their calls in arrears.

Appreciation

Your Directors place on record their sincere appreciation of the services rendered by the employees of the company. They are thankful to shareholder, bankers, customers, suppliers.

FOR & ON BEHALF OF BOARD

Place : Amritsar
Dated : 24.06.98

CHAMAN LAL SETIA
Chairman

ANNEXURE A

Particular as requires under Companies (Disclosure of particulars in the Report of Board of Directors) Rules 1988 and forming part of the Director' Report for the year ended 31.03.1998.

A. CONSERVATION OF ENERGY

The Company is not required to give particular in respect of provisions mentioned in Form A. However, the Company is making efforts to improve methods of energy conversation and its utilization.

B. TECHNOLOGY ABSORPTION

(i) Research And Development (R AND D)

1. Specific areas in which R And D carried out by the Company.

No separate R & D unit exists.

2. Benefits derived as a result of the R And D.

NOT APPLICABLE.

3. Future plan of action.

The Company will try to assists any R & D Unit of any academy/University in this line.

4. Expenditure on R and D.

Rs. 19115/-

(ii) Technology absorption, adoption and innovation.

The Company has completely indigenous technology & has not imported any technology from abroad.