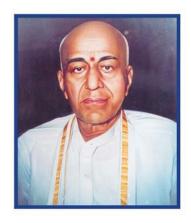


47<sup>th</sup>
ANNUAL
REPORT

2009-2010

## **Chettinad Cement Corporation Limited**



# Founder

Dr. Rajah Sir M.A. Muthiah Chettiar's urge to contribute to the nation building cause combined with his business acumen culminated in establishment of "Chettinad Cement Corporation Limited" in 1962 to cater to the growing demands of Cement in the Country.

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|     | Awards   | Year               |
|-----|--|--------------------|
| 1.  | NATIONAL SAFETY AWARD  |                    |
|     | (For outstanding performance in Industrial Safety in achieving                                   | 1976               |
|     | Lowest frequency rate in Industry). Runners up.<br>Highest % reduction in frequency rate.        | 1976               |
| 2.  | MERIT AWARDS from Regional Directorate of  | 1982               |
|     | Workers Education  | 1985               |
| 3.  | TAMILNADU FILM ARTS ASSOCIATION, Chennai. Shield   | 1978               |
| 4.  | a). NATIONAL PRODUCTIVITY AWARD (Best Productivity Performance in Cement Industry Issued by NPC) |                    |
|     | Second Best  | 1985-86            |
|     | Best   | 1986-87            |
|     | Best   | 1995-96            |
|     | Second Best Second Best  | 1996-97<br>1998-99 |
|     | b). BEST PRODUCTIVITY AWARD  | 1994-95            |
|     | (Issued by Govt. of Tamilnadu)   | 1995-96            |
| 5.  | NATIONAL SAFETY AWARD  |                    |
|     | (Mines - For Lowest injury frequency rate Metal  |                    |
|     | Mines Mechanised Open cast).   | 1986               |
|     | Longest Accident Free Period. Highest % reduction in frequency rate.                             | 1986<br>1987       |
|     | Best Performance of the year.  | 1989               |
| 6.  | CONSERVATIONIST OF THE YEAR  | 1303               |
| 0.  | (For outstanding progress in the field of conservation of Energy, Metal Components & Machinery)  | 1987               |
| 7.  | NCBM NATIONAL AWARDS   |                    |
|     | (Improvement in Energy Performances)   |                    |
|     | Second Best  | 1994-95            |
|     | Best (Manufacture of Blended Cement)   | 1995-96<br>1998-99 |
|     | Best (Manufacture of Blended Cement)   | 1999-2000          |
|     | Best (Manufacture of Blended Cement)   | 2000-01            |
| 8.  | TNEB ENERGY CONSERVATION AWARD (One Among the 15 Energy Efficient H.T. Industries of 2000 KVA)   | 1998-99            |
| 9.  | NCBM NATIONAL AWARDS   |                    |
|     | (Improvement in Electrical Energy Performance)   | 1000.00            |
|     | Second Best  | 1998-99            |
| 10. | NCBM NATIONAL AWARDS<br>Awarding for Energy Efficiency - 1st Prize                               |                    |
|     | Best Improvement in Thermal Energy Performance   | 2000-01            |
| 11. | MINISRTY OF ENERGY   | 2000 0.            |
| 11. | National Energy Conservation Award   | 2000-01            |
|     | National Energy Conservation Award for the Cement Sector   | 2002               |
| 12. | TAMILNADU GOVERNMENT AWARDS<br>State Safety awards 1st & 3rd Prize                               | 1998               |
| 13. | NATIONAL AWARD FROM NCCBM Best Environmental Excellence in Cement Industry                       | 2004-05            |
| 14. | AWARDED THREE LEAVES by the Centre for Science and Environment                                   |                    |
|     | in Green Rating Project  | 2004-05            |
| 15. | TAMILNADU GOVERNMENT AWARDS  | 2005               |
| 4.6 | State Safety Awards 1st Prize  | 2005               |
| 16. | TAMILNADU GOVERNMENT AWARDS<br>State Safety Awards 1st Prize                                     | 2007               |
| 17. | NATIONAL AWARD FROM NCCBM  | 2027               |
| 18. | Best Environmental Excellence in Cement Industry   | 2007-08            |
|     | NATIONAL AWARD FROM NCCBM  |                    |



## **CHETTINAD CEMENT CORPORATION LIMITED**

### Registered Office:

"Rani Seethai Hall Building", 603, Anna Salai, Chennai - 600 006, India. Tel : 091-44-28292727, 42149955, Fax : 091-44-28291558.

Cable: Bestcement,

email: info@chettinadcement.com website: www.chettinadcement.com

#### MANAGEMENT

Chairman

Dr. M.A.M. Ramaswamy

Managing Director

Sri M.A.M.R. Muthiah

**Directors** 

Sri Ramanathan Palaniappan

Sri R. Krishnamoorthy Sri SP.ST. Palaniappan Sri K. Ganapathy

Smt. Sheela Rani Chunkath (TIIC Nominee)

**Company Secretary** 

Sri S. Hariharan

**Auditors** 

M/s P.B. Vijayaraghavan & Co.

M/s V. Soundararajan & Co.

M/s Krishaan & Co.

Registered Office

"Rani Seethai Hall Building"

No. 603, Anna Salai, Chennai – 600 006

Tel: 28292727 Fax: 28291558 Email: info@chettinadcement.com Website: www.chettinadcement.com



# PROFILE CHETTINAD CEMENT CORPORATION LIMITED

The history of the group "House of Chettinad" is linked with the 10 decades old saga. In 1912 took birth the House of Chettinad through a visionary, idealist and born entrepreneur Dr. Rajah Sir Annamalai Chettiar who believed in Social transformation through business. The founder of the House of Chettinad envisaged his companies providing the stimulus for Industrial Growth and conceived business as a means of improving the living standards of people.

Following the footsteps of his father Dr. Rajah Sir Annamalai Chettiar, Dr. Rajah Sir M.A. Muthiah Chettiar continued to contribute to the nation building cause and combined his business acumen to establish the Company "Chettinad Cement Corporation Limited" in 1962 to cater to growing demand of Cement in the Country. The Company's first manufacturing unit located at Puliyur, Karur District, in Tamil Nadu commenced production in April 1968. Today the group is being steered under the versatile, dynamic and pragmatic Leadership of Dr. M.A.M. Ramaswamy and his son Sri M.A.M.R. Muthiah based on the footsteps of Dr. Rajah Sir M.A. Muthiah Chettiar. Apart from cement, the Chettinad House is today engaged in activities as diverse as granite, engineering, silica, garnet, information technology, education, health care, plantations, shipping, transportation, stevedoring, clearing and forwarding and logistics.

#### **PRODUCTS**

OPC 43 Grade OPC 53 Grade Super Grade Sulphate Resistant Portland Cement Portland Slag Cement

From a modest beginning of 2 Lac tonnes capacity per annum, Chettinad Cement has gradually increased its production capacity to 6.5 million tonnes per annum with its three cement manufacturing units at Puliyur, Karikkali and Ariyalur. All the plants of the Company employ the Modern Dry Process Technology.

The Company commissioned a 15MW Captive Thermal Power Plant at its unit at Karikkali in October 2004 and at Puliyur in March 2008 to cater to the entire power requirements of the Plants thereby reduce the power cost.

The company has commissioned the first of its two Greenfield Cement manufacturing units with a capacity of 2MTPA and 2x15 MW Captive Thermal Power Plants at Keezhapaluvur Village, Ariyalur District, Tamilnadu during the financial year 2008-09.

The Company has commissioned the second Cement manufacturing unit with a capacity of 2MTPA and third 15 MW captive Thermal Power Plant at its Ariyalur works during the financial year 2009-10. The Company has also commissioned the 0.5MTPA Cement Grinding Unitatits existing factory site at Puliyur Village, Karur District, during the financial year 2009-10.

The Company is currently working on setting up a second cement manufacturing unit with a capacity of 2 MTPA adjacent to its existing factory site at Karikkali Village, Dindigul District along with a Captive Thermal Power Plant with a capacity of 30 MW.

The company is also in the process of setting-up a Greenfield Cement manufacturing unit with a capacity of 2.5MTPA and a Captive Thermal Power Plant with a capacity of 30 MW at Chincholi Taluk, Gulbarga District, Karnataka.

The Company, which has always been striving for Total Quality, possesses International Certification ISO 9001: 2000, ISO 14001: 2004 and ISO 18001: 2000 and takes pride in being acclaimed as one of the major player in a highly competitive Cement Industry in India.

Chettinad Cement has attached great importance to social responsibility and environmental values. This is manifest in the installation of the latest pollution control equipment at all its plants.

The Company has achieved many laurels through awards for "BEST PERFORMANCE" in the Cement Industry and for Environmental Excellence.

## PERFORMANCE AT A GLANCE

|  | 2005-06                       | 2006-07                           | 2007-08                            | 2008-09                            | 2009-10     |
|--|-------------------------------|-----------------------------------|------------------------------------|------------------------------------|-------------|
| PRODUCTION   |                               |                                   | (In MT)                            |                                    |             |
| Clinker  | 1942742                       | 1890524                           | 2062346                            | 2318789                            | 3029280     |
| Cement   | 2360557                       | 2683737                           | 2905698                            | 3148896                            | 4003468     |
| Capacity Utilisation (%)   | 118                           | 134                               | 145                                | 135                                | 78          |
| SALES  |                               |                                   |                                    |                                    |             |
| Cement & Clinker   | 2447313                       | 2686961                           | 2879187                            | 3141914                            | 4061789     |
| FINANCIAL HIGHLIGHTS   |                               |                                   | (Rs. in Lakhs)                     |                                    |             |
| Turnover (Gross) including   |                               |                                   |                                    |                                    |             |
| Other Income   | 58715                         | 84307                             | 111300                             | 132762                             | 153662      |
| Gross Profit   | 11901                         | 23933                             | 34693                              | 47064                              | 51209       |
| Interest & Lease rentals   | 1877                          | 1725                              | 1859                               | 5078                               | 7679        |
| Depreciation   | 3609                          | 5317                              | 8150                               | 42900                              | 30808       |
| Profit / (Loss) before Tax   | 6415                          | 16891                             | 24684                              | (914)                              | 1272        |
| Provision for Taxation  — Current Tax (Net)  — Deferred Tax - (Asset) / Liability  — Fringe Benefit Tax  — Earlier years Income Tax  Net Profit / (Loss) after Tax | 5<br>2271<br>40<br>93<br>4006 | 5832<br>(439)<br>27<br>-<br>11471 | 9262<br>(1005)<br>50<br>-<br>16377 | 5125<br>(5678)<br>60<br>-<br>(421) | 3080<br>(21 |
| PAID - UP SHARE CAPITAL  | 2950                          | 2950                              | 2950                               | 2950                               | 3820        |
| RESERVES & SURPLUS   | 14492                         | 23374                             | 36299                              | 32565                              | 8255        |
| RATIOS   |                               |                                   |                                    |                                    |             |
| PBIDT to Sales (%)   | 23.78                         | 32.95                             | 36.41                              | 40.27                              | 37-5        |
| PBT to Sales (%)   | 12.82                         | 23.26                             | 25.91                              | (-) 0.78                           | 9-3         |
| EPS (Rs.)  | 21.59                         | 37-39                             | 52.10                              | 40.87                              | 30.5        |
| Debt to Equity   | 1.37                          | 0.57                              | 0.71                               | 2.09                               | 0.5         |
| Book Value per Share (Rs.)   | 59                            | 89                                | 133                                | 120                                | 220         |
| Dividend (%)   | 50                            | 75                                | 100                                | 100                                |             |



#### NOTICE TO THE SHAREHOLDERS

Notice is hereby given that the Forty Seventh Annual General Meeting of the members of Chettinad Cement Corporation Limited will be held at "Rani Seethai Hall" No.603, Anna Salai, Chennai – 600 006 on Tuesday, the 21st day of September, 2010 at 10.00 A.M. to transact the following business:

#### ORDINARY BUSINESS:

- To receive, consider and adopt the Profit and Loss Account for the Year ended 31<sup>st</sup> March, 2010, the Balance Sheet as at that date and the Reports of the Directors and the Auditors thereon.
- To appoint a Director in the place of Sri K. Ganapathy, who retires by rotation in accordance with the Articles of Association of the Company and being eligible, offers himself for reappointment.
- To appoint a Director in the place of Sri R. Krishnamoorthy, who retires by rotation in accordance with the Articles of Association of the Company and being eligible, offers himself for reappointment.
- 4. To appoint M/s P.B. Vijayaraghavan & Co., M/s Krishaan & Co., and M/s V. Soundararajan & Co., Chartered Accountants as Auditors of the Company to hold office from the conclusion of the Forty seventh Annual General Meeting until the conclusion of the next Annual General Meeting on a remuneration of Rs. 2,00,000/-(Rupees Two Lakhs Only) each, plus Service Tax if any, besides out of pocket expenses.

#### SPECIAL BUSINESS:

 To consider and if thought fit, to pass the following resolution as a Special Resolution, with or without modifications.

"RESOLVED THAT in accordance with the provisions of Sections 198, 269, 309, Schedule XIII and other applicable provisions (including any Statutory modifications or any enactments thereof for the time being in force) of the Companies Act, 1956 and subject to the approval of the Financial Institutions/ Banks wherever required, the Consent of the Company be and is hereby accorded to the re-appointment of Sri M.A.M.R. MUTHIAH, as the Managing Director of the Company for a period of three years with effect from the 28th September, 2010 subject to the provisions of the Articles of Association of the Company and control, superintendence and direction of the Board of Directors of the Company, who are hereby authorized to delegate to him such further powers of substantial management of the Company as they may deem fit."

"RESOLVED FURTHER THAT Sri M.A.M.R. MUTHIAH, Managing Director be paid a remuneration, by way of Commission which shall not exceed 5% of the Net Profits of the Company each year during the tenure of his Office."

"RESOLVED FURTHER THAT in the event of Loss or inadequacy of Profits, in any Financial year, the Board of Directors of the Company be and are hereby authorized to sanction such minimum (Monthly) remuneration payable to Sri M.A.M.R. MUTHIAH, Managing Director, such that the remuneration shall not exceed the maximum limits prescribed under Subsection 1(B) of Section II of Part II of Schedule XIII of the Companies Act, 1956 based on the Effective Capital of the Company."

 To consider and if thought fit, to pass the following resolution as an Ordinary resolution, with or without modifications.

"RESOLVED THAT in supersession of the Ordinary Resolution No. 7/2008 passed by the Members of the company at the 45th Annual General Meeting held on 23rd September, 2008, the consent of the Company be and is hereby accorded under the provisions of Section 293 (1)(d) of the Companies Act, 1956 to the Board of Directors of the company to borrow

monies, from time to time, from the Financial Institutions, Banks, Central or State Government undertakings, Bodies Corporate, Shareholders and Public by way of Rupee Term Loan, Foreign Currency Loan and Debentures etc., (apart from the temporary loans obtained from the company's bankers in the ordinary course of business) in excess of the aggregate of the paid-up share capital of the company and its free reserves that is to say, reserves not set apart for any specific purpose, provided however, that the total amount of such borrowings shall not exceed the sum of Rs.3000.00 Crores (Rupees Three thousand Crores only) at any one time".

> By order of the Board S.Hariharan Company Secretary

Place: Chennai

Date : 27th July, 2010.



#### Notes:

- An Explanatory Statement as required under the provisions of Section 173 of the Companies Act, 1956 for item No. 5 & 6 is annexed hereto.
- 2. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF ON A POLL AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE PROXY FORM TO BE VALID MUST BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE TIME FIXED FOR THE MEETING.
- The Register of Members and Share Transfer Books of the company shall remain closed from 16.09.2010 To 21.09.2010 (inclusive of both days)
- 4. The Company has appointed M/s Integrated Enterprises (India) Ltd., "Kences Towers", 2<sup>nd</sup> Floor, No.1, Ramakrishna Street, T. Nagar, Chennai 600 017 as the Registrar & Share Transfer Agents to undertake all investor servicing activities, both demat and physical segments with effect from 01/04/2003. All concerned are requested to send their documents and address all their future correspondence directly to the above Registrars.
- Members are requested to intimate their change of address, if any, along with PIN CODE to the Registrars to facilitate quick receipt of the Annual Reports and other official correspondences.
- Non-resident Shareholders are requested to inform us immediately:

- a) The change of residential status on return to India permanently.
- b) The particulars of the NRE Account, if not furnished earlier.
- Pursuant to the Section 205 A (before amendment) of the Companies Act, 1956, all the unclaimed dividends up to the financial year 1994-95 have been transferred to the Central Government's General Revenue Account. As per the amended Section 205-A, the unclaimed dividend amounts out of the Dividend declared from the financial year ended 31st March, 1996 onwards shall be transferred to the Investor Education and Protection Fund (IEPF) of the Central Government after the expiry of seven years from the date of declaration. Accordingly, the unclaimed dividend for the financial years 1995-96 to 2000-01, except where the claim is under dispute or kept in abeyance, have been transferred to the said Fund. No dividend had been declared for the years 2001-02 and 2002-03. The unclaimed dividend for the financial year 2003-04 will be remitted into IEPF during November, 2011.

The shareholders who have not claimed/ encashed their dividend so far may communicate to the company/Registrars and get the dividend amount, declared for the Financial Years from 2003-04 to 2008-09.

- All the shareholders who are holding the shares in Physical Form are advised to get their shares dematerialized, if necessary.
- The details of shareholdings of the Directors appointed / re-appointed in this Annual General Meeting has been disclosed along with their respective resume in the Annexure to the Directors Report – "Corporate Governance".