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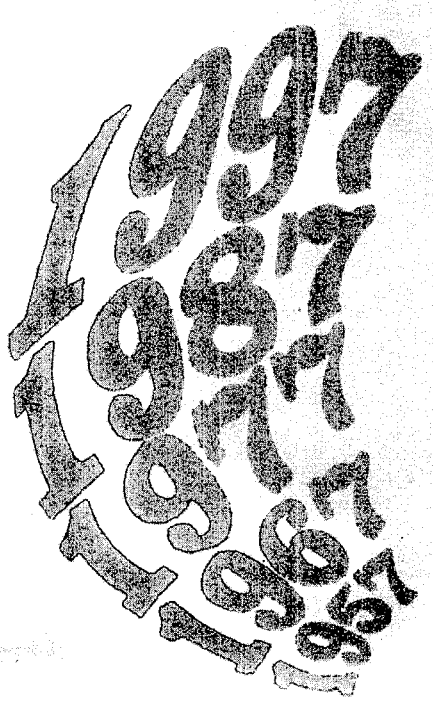
Colour-Chem Limited



40th ANNUAL REPORT AND ACCOUNTS 1996-97

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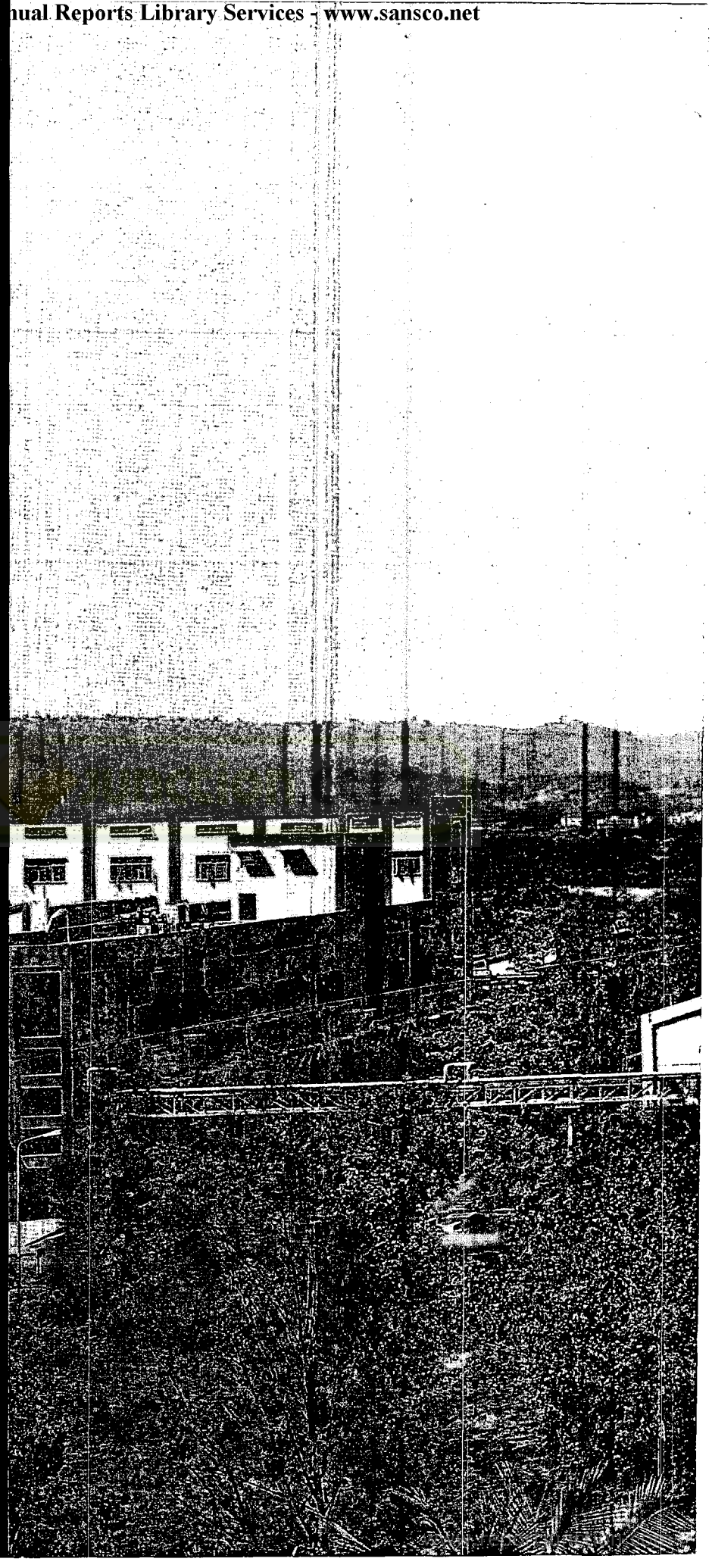
CONTENTS

Catalysts of change	2
Directors' Report to the Members	14
Annexures to the Directors' Report	18
The Chairman's Statement	21
Financial Performance – 10 Years' Highlights	23
Distribution of Income – 1996-97	24
Auditors' Report to the Members	25
Balance Sheet	28
Profit and Loss Account	29
Schedules to Balance Sheet	30
Schedules to Profit and Loss Account	36
Notes	38
Cash Flow Statement	45
Statement relating to the Subsidiary Companies	46
Directors' Report and Accounts of Vanavil Dyes and Chemicals Limited	47
Directors' Report and Accounts of Kundalika Investments Limited	70



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DIRECTORS

Dr. B. Hofmann (Chairman)

R. A. Shah

K. R. V. Subrahmanian

H. K. Bilpodiwala

Dr. R. Handte

K. J. Bharucha (Managing Director)

Dr. W. Brodt (Technical Director– upto 30 June 1997)

Dr. U. Kuerschner (Technical Director w.e.f. 1 August 1997)

Dr. R. Sergio (Marketing Director)

Dr. P. V. Subramaniam
(Alternate Director to Dr. R. Handte)

AUDITORS

A.F. Ferguson & Co.
Chartered Accountants

SOLICITORS

Crawford Bayley & Co.

BANKERS

State Bank of India

Bank of America N.T. & S. A.

Citibank N.A.

Deutsche Bank

The Hongkong & Shanghai Banking Corporation Ltd.

HDFC Bank Ltd.

REGISTERED OFFICE

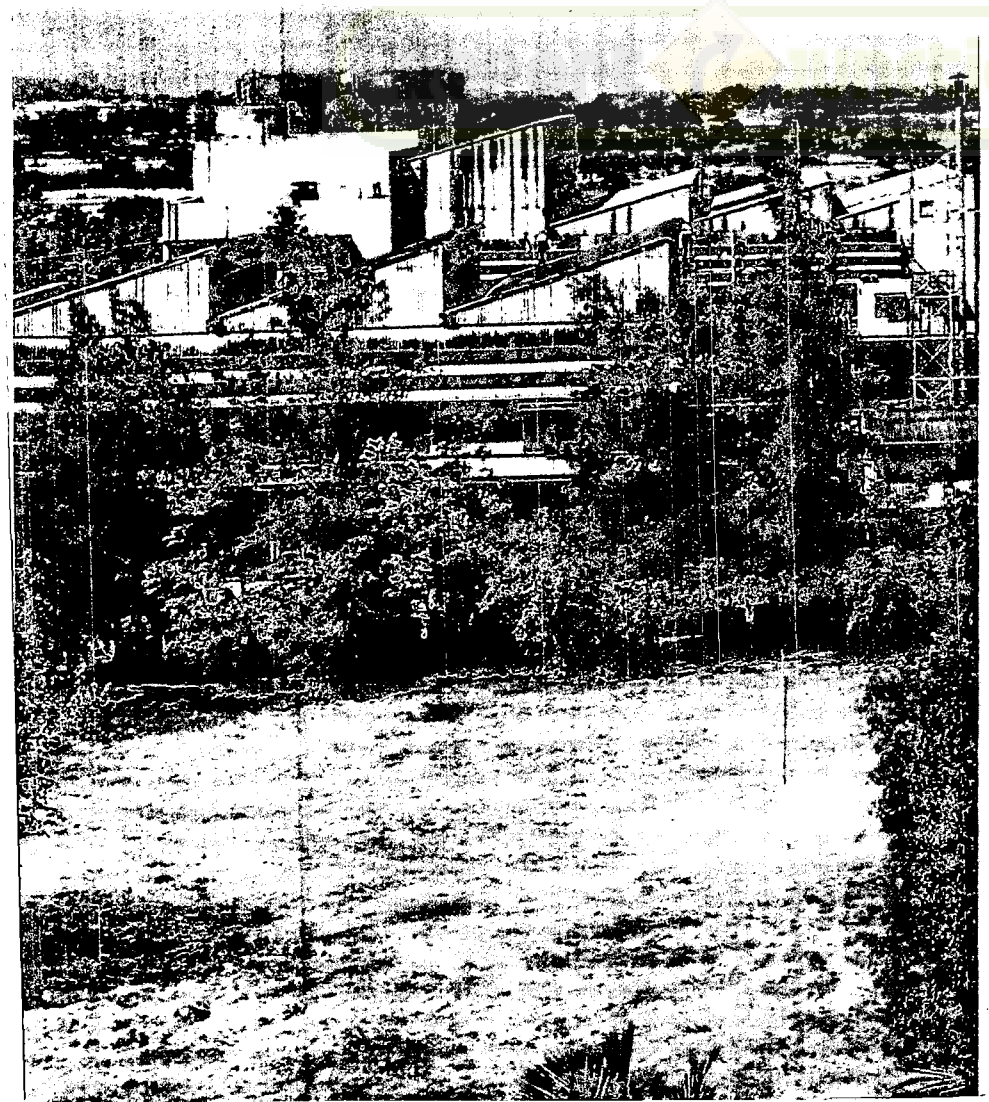
Ravindra Annexe,
Dinshaw Vachha Road,
194, Churchgate Reclamation,
Mumbai 400 020.

THANE WORKS

Mumbai-Agra Road,
Balkum Village,
Thane 400 608.

ROHA WORKS

113/114, MIDC Industrial Estate,
A.V. Roha, Dhatav,
Dist. Raigad 402 116.



❶ *The factory at Roha, Maharashtra.*

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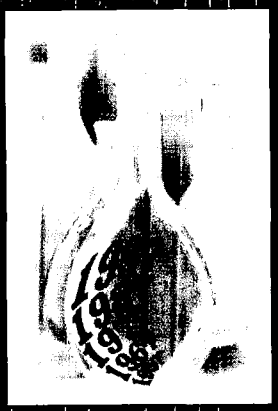
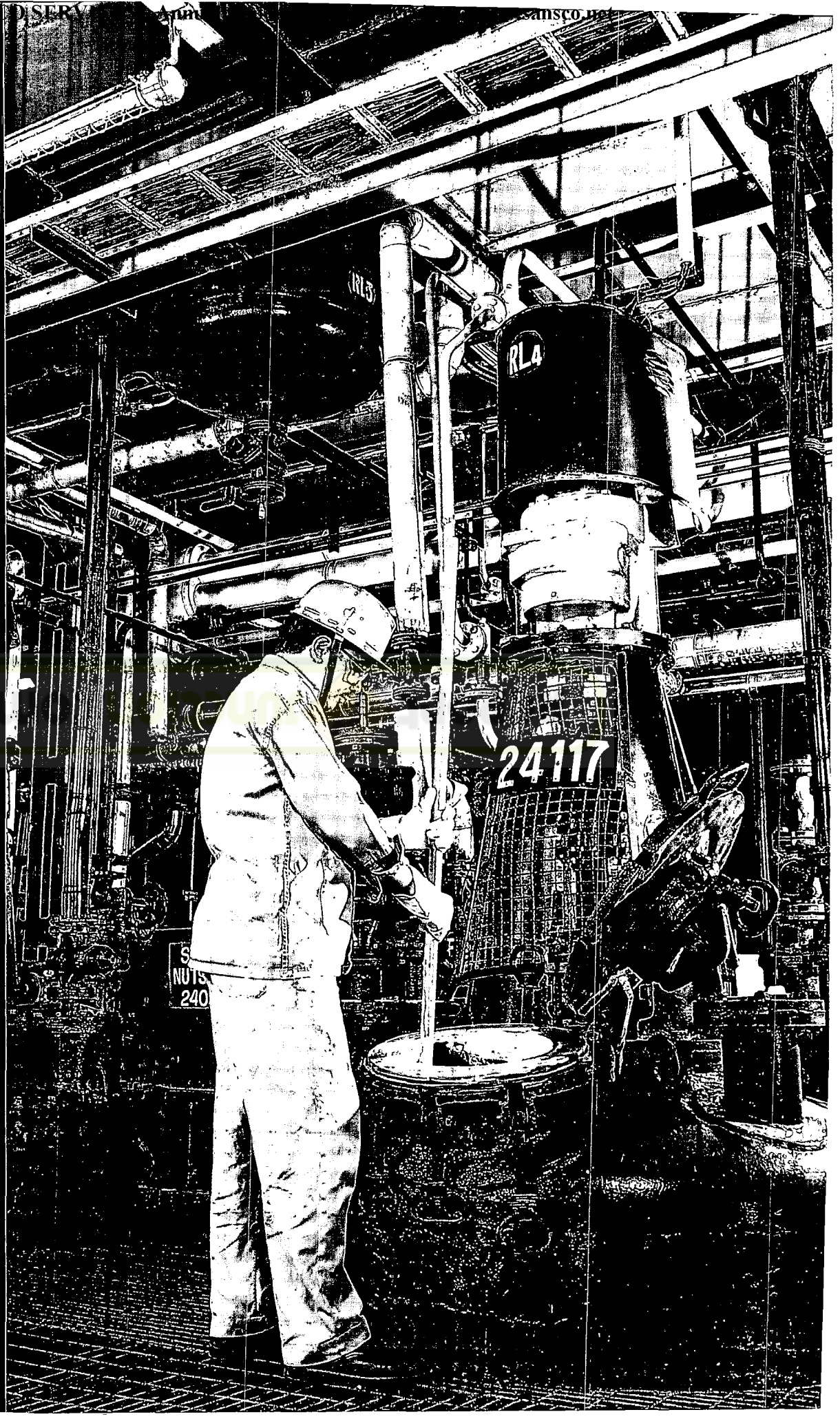


CATALYSTS OF CHANGE



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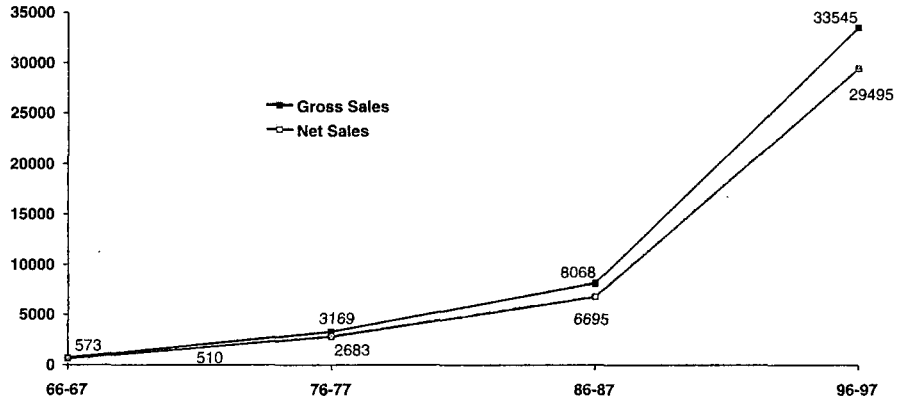
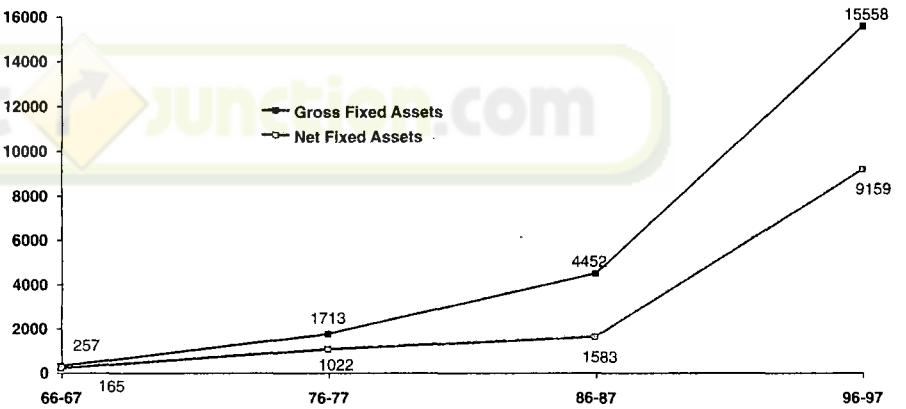
2

To grow you need to adapt to change.
To adapt to change, you need to be responsive. And alert.
Colour-Chem has promoted change.
From the beginning.
And grown.
In the late fifties, we pioneered the production of organic pigments in India. The need to become globally competitive saw us enter into collaborations with Hoechst AG and Bayer AG. We broadened our product portfolio to tap the opportunities various industries offered. We spread our operations beyond India by setting up a joint venture in Sri Lanka in the eighties. In the nineties, our efforts were geared towards making Colour-Chem a market-driven organisation.
Today, after forty years, we are a multi-faceted enterprise.
Initiating changes.
Setting the pace.
And leading the way.

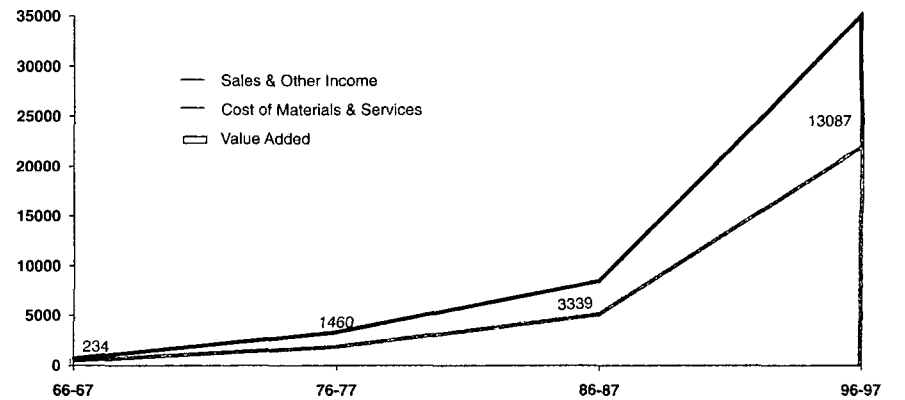
SALES
(Rs. lakhs)



FIXED ASSETS
(Rs. lakhs)



VALUE ADDED
(Rs. lakhs)



2 *Inside the pigment plant at Thane.*

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THE BUSINESS SPECTRUM

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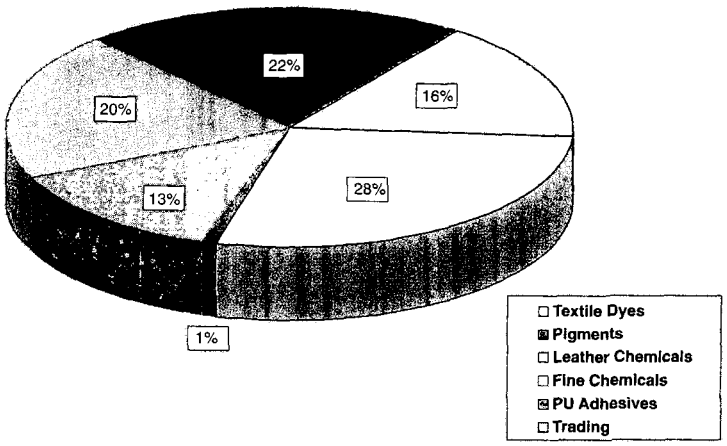
3

SALES BREAK-UP



Our business has been shaped by the needs of the marketplace. Today, we are one of India's leading Specialty Chemicals companies.

Our core business areas include:

Organic and Phthalocyanine pigments for paints, printing inks, plastics, rubber and leather.

Chemicals and auxiliaries for leather: Synthetic tanning agents, fatliquors, binders and colours, auxiliaries and finishes to treat leather from raw hide to finished leather.

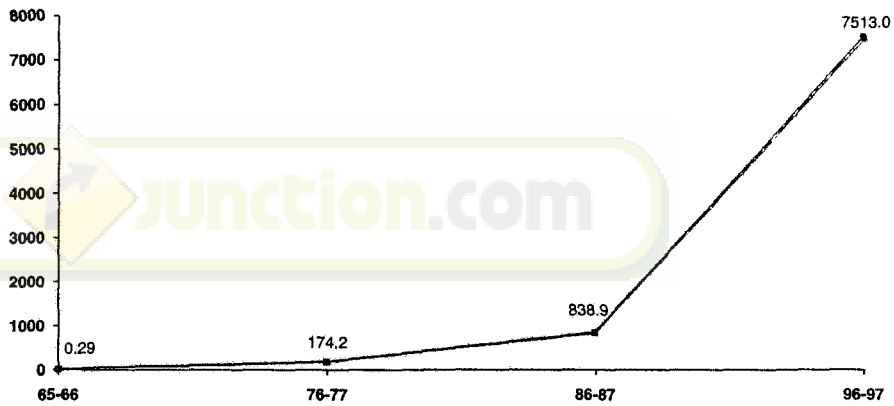
Organic chemical intermediates: For agrochemicals, pharmaceuticals and dyestuffs.

We also manufacture dyestuffs for textiles: Pigment emulsions, reactive dyes, disperse dyes and dope dyes for rayon.

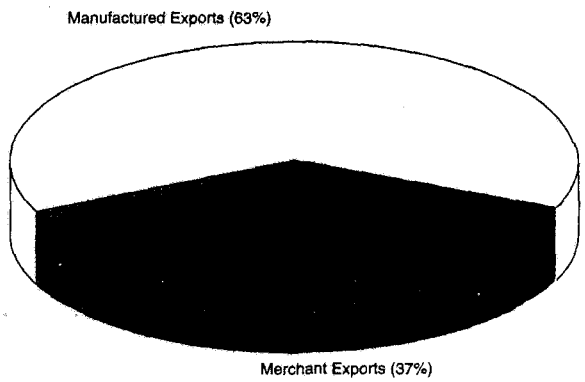
Our indenting arm offers a wide range of industrial products manufactured by Hoechst AG and its associates worldwide.

And, our thrust on exports has reaped us rich dividends and contributed to India's foreign exchange earnings.

EXPORTS (FOB)
(Rs. lakhs)



EXPORTS



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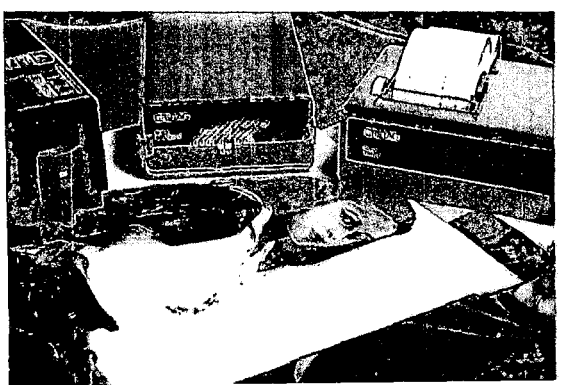

3 *Colour-Chem manufactures pigments for paints used by the automobile industry.*

4 *High quality pigments for printing inks.*

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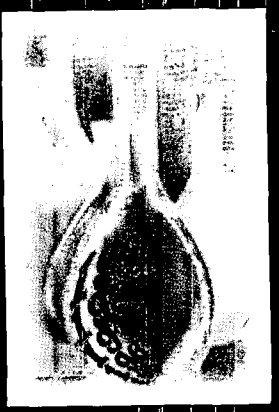
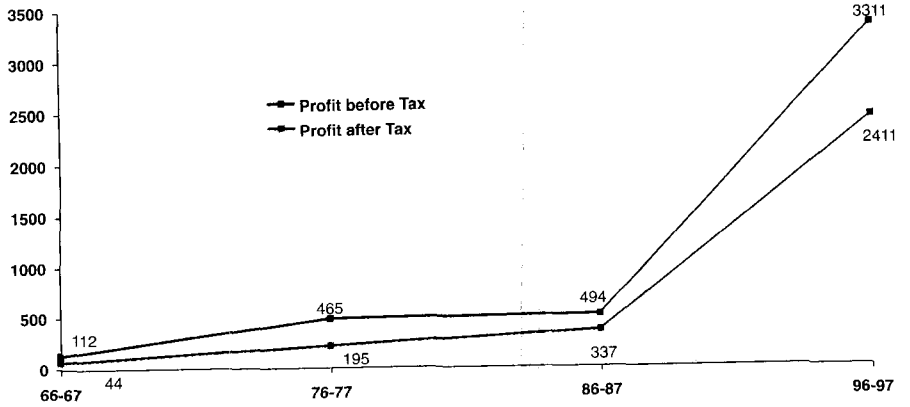
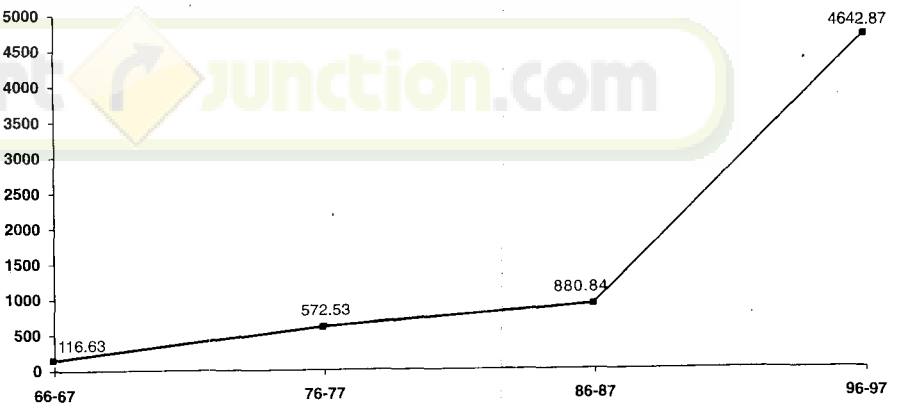


THE FINANCIALS

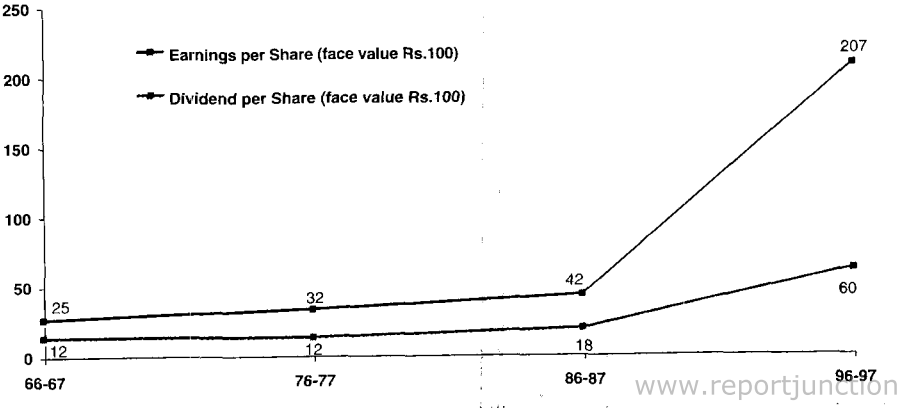
PROFITS
(Rs. lakhs)



EARNINGS BEFORE INTEREST & TAX
(Rs. lakhs)



EARNINGS & DIDIVENDS
(Rs.)



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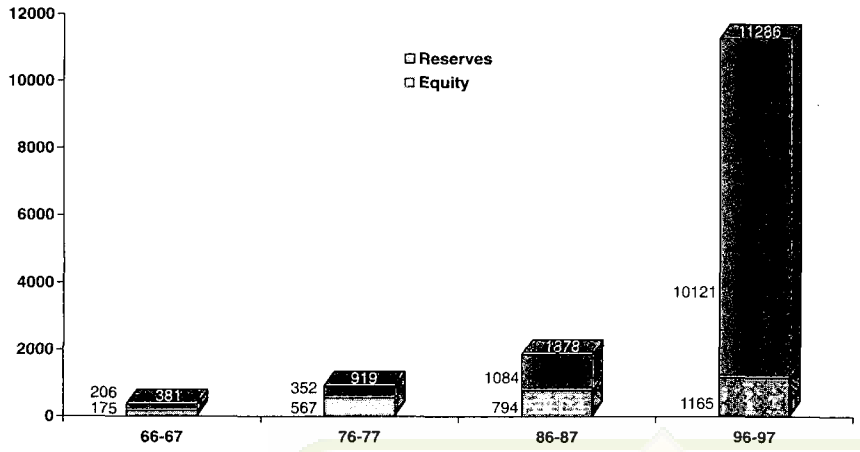
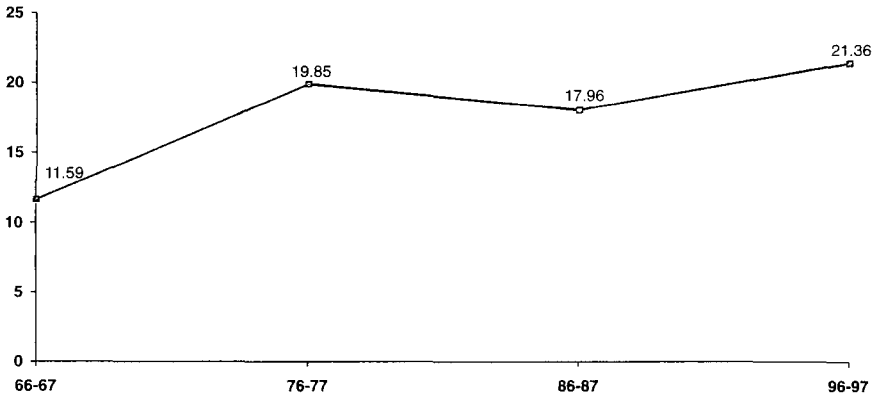
SHAREHOLDERS' FUNDS
(Rs. lakhs)



RETURN ON EQUITY
(%)



Reliable. Consistent.

Quality-driven. Customer-responsive.

Some of the factors that have helped us deliver a sterling performance year after year.

For the last forty years.

Sales, value addition, profits, fixed assets, shareholders' funds – have all demonstrated a robust growth.

Profitability, as measured by return on sales, capital employed and shareholder funds has been continuously assured – no mean feat in an industry renowned for its cyclical fortunes.

Colour-Chem has richly rewarded its shareholders' through uninterrupted and growing dividends. We have to our credit five bonus issues and an enviable market capitalisation.

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R&D - THE DRIVING FORCE