



Exactly your chemistry.

Annual Report 2009
Clariant Chemicals (India) Limited

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We enhance the quality of your life!

Clariant's products span across a wide spectrum of applications. You could find us in the most unexpected areas, right from the wrinkle free fabric, to the scratch free automotive coatings, in the special pharma and plastic packaging, on the leather sofas or in the heavy metal free paints. Our initiatives on quality, creating a broad range of green products, work place ethics and safety help strengthen our partnership with all of our stakeholders upon whom our success depends. Ultimately we strive to provide sustainable partnerships and make our world a better place!

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Corporate Management



Peter Palm

R.A. Shah

Diwan A. Nanda

Bansi S. Mehta

Henri Schloemer

B.L. Gagar

Heiner Meier



BOARD OF DIRECTORS

R.A. Shah – Chairman

Peter Palm – Vice-Chairman & Managing Director

Bansi S. Mehta

Diwan A. Nanda

Heiner Meier

Henri Schloemer

Dr. Andreas Walde

B.L. Gaggar – Director Finance & Company Secretary

AUDIT COMMITTEE

R.A. Shah, Chairman

Diwan A. Nanda

Henri Schloemer

INVESTORS' GRIEVANCE COMMITTEE

Diwan A. Nanda, Chairman

Peter Palm

AUDITORS

Deloitte Haskins & Sells

Chartered Accountants

BANKERS

The Hongkong & Shanghai Banking Corpn. Ltd.

Standard Chartered Bank

Citibank N.A.

SOLICITORS & ADVOCATES

Crawford Bayley & Co.

REGISTRAR & SHARE TRANSFER AGENTS

Sharepro Services (India) Pvt. Ltd.

Sakinaka, Andheri (E)

Mumbai – 400 072

REGISTERED OFFICE

Ravindra Annexe

194, Churchgate Reclamation

Mumbai – 400 020

WORKS

Dhatav, Roha, Dist. Raigad – 402 116

Balkum, Thane – 400 608

Kolshet Road, Thane – 400 607

Kudikadu, SIPCOT P. O., Cuddalore – 607 005

Singadivakkam Village, Kanchipuram – 631 561

Exacting Solutions ...

Clariant's customers span across a wide range of businesses that are the market leaders in their own ways. Our diversity highlights our varied expertise and domain knowledge available for meeting the specialized demands of the industry.

Clariant's textiles business, a respected market leader in India, supplies not just specialty chemicals for pretreatment, dyeing, printing and finishing but also has the ability to impart special effects, from crease resistance to moisture management as well as repellency. We cater to varied segments like casual wear, sportswear, denim, business wear, work wear, towels, upholstery, sarees and dress materials, medical garments, textiles for cars, planes, trains and carpets.

Clariant is the leading manufacturer and supplier of pigments and its preparations – be it for paints, plastics, printing inks, cosmetics, detergents or special applications like latex, viscose or waxes. Our high performance pigments meet the exacting demands of the

automotive, coil and coating industries. The halogen-free flame retardants from the additives range are used for protective coatings, resins, thermoplastics and polyester fibers.

Our paper specialties business is the preferred supplier of optical brighteners, colorants and functional chemicals that impart superior whiteness, color, coating and strength solutions for the paper market. Our focused product range enhances both optical and functional properties of all kinds of paper and board. We cater to segments like: printing & writing, coated paper, tissue & toweling, packaging & board, newsprint, among others.

Clariant is a leading supplier of leather chemicals and services in India, offering chemical and technical solutions for the complete leather manufacturing process, from beamhouse to finishing. We meet the exacting demands of segments like automotive, shoe & fancy goods, furniture, garment, fur, etc.



Our emulsions business is a major supplier of polymer dispersions to paints, coatings, construction and adhesive industries. In water-based wood coatings, the products have low VOC, no smell and quick drying, thereby meeting the local demands of the industry. They also provide good block resistance with enhanced gloss on wood and metals.

Clariant masterbatches has been recognized as an important specialty and tailor made masterbatch supplier for the plastics industry. We meet the exacting demands in many application areas like: automotive, personal care, food & beverage, medical products, toys, fibers & filaments, packaging film & sheet, agriculture applications, etc.

One of Clariant's unique area of expertise is the high quality multi-functional anti-graffiti coatings which are also corrosion resistant and easy to clean. These find wide applications on the exteriors of railway coaches, automobile bodies, etc.

The industrial & consumer specialties business is a global leader. Its personal care business develops and produces specialty ingredients and co-surfactants for skin and hair care, wet wipes and selected pharmaceutical applications. The industrial and home care business manufactures products for household cleaning fluids and disinfectant applications. Our emulsifiers, lubricants and corrosion inhibitors offer solutions for the lubricant and metal working fluid applications, while our brake fluids meet the automotive industry's demand. Our industrial biocides are technology leaders in the coating segment. We work closely with our customers - both multinational brands and regional brands - to ensure performance, cost-efficiency and eco-friendliness.

Delivering personalized and high performance solutions through close customer relationships which add value for our customers is our hallmark.





... for a better tomorrow!

Our basket of innovative products aim at ensuring our contribution to the broader sustainable development of the world we live in.

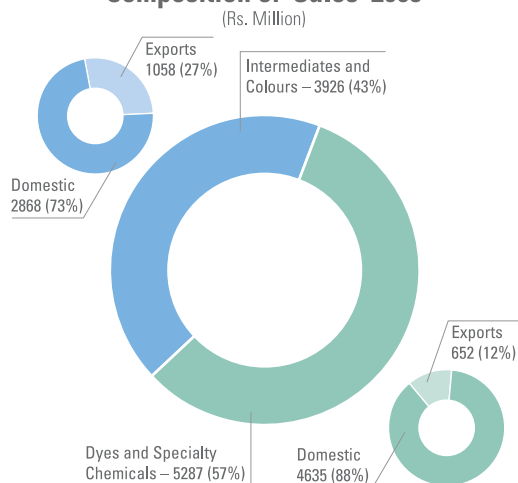
Eco-friendly solutions are integral to our pigment range – be it the lead/chrome/heavy metal free pigments for paints or the flame retardants that are increasingly finding usage in varied applications, especially in the infrastructure sector in India. Our solutions also help conserve energy, avoid excess usage and are VOC free. Our water-based emulsions are another example.

Clariant's textile chemicals, especially for baby-wear, shirtings, bed-sheets, denims and trouser fabrics are compliant to global norms like Oekotex, GOTS, EU legislations, etc. The 4E concept focuses on environment, efficiency, ecology and economy. The multi-functional anti-graffiti coatings feature eco-friendly/energy savings and include non-fluorine compounds in formulations. Our specialized paper chemicals are well-suited for manufacture of recycled paper as. The leather product range provides environment-friendly value-added solutions for the specific needs of the industry.

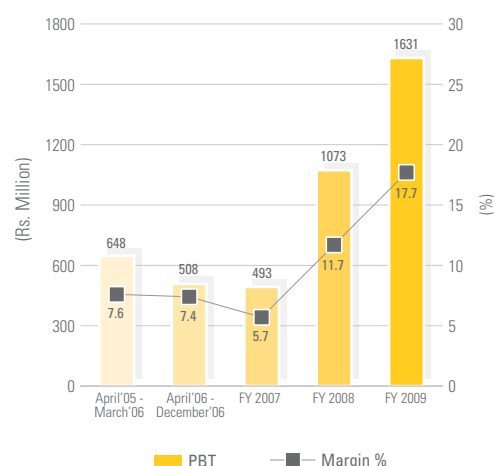
Clariant's skin care formulations are based on raw materials from renewable resources; recycling concepts are used for aviation de-icing products, which are promoted under our ECOTAIN label. Surfactant chemistry based on ethoxylates and specialty polyglycols offer state-of-the-art solutions for the current demands of the Indian market; e.g. VOC-free, low odour and APEO-free paint additives as well as formaldehyde free preservatives. Our green preservative combined with our state-of-the-art manufacturing facility and an elaborate technical service offers the perfect combination of product and service that enables our customers achieve exacting solutions for a better tomorrow!

Financial Performance

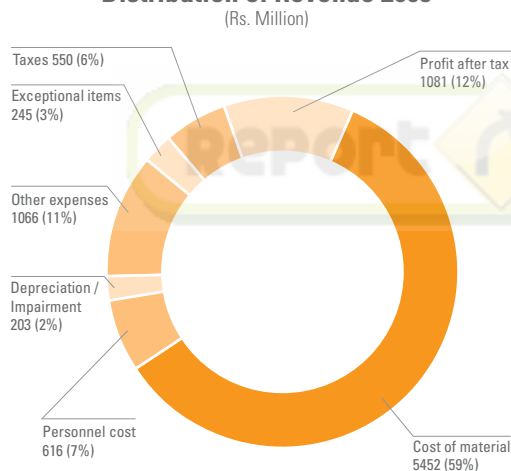
Composition of Sales 2009



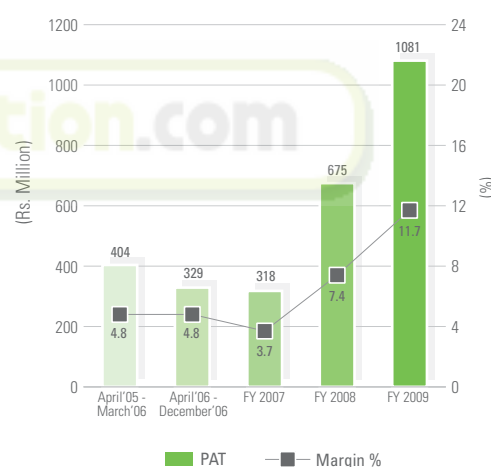
PBT and Margin



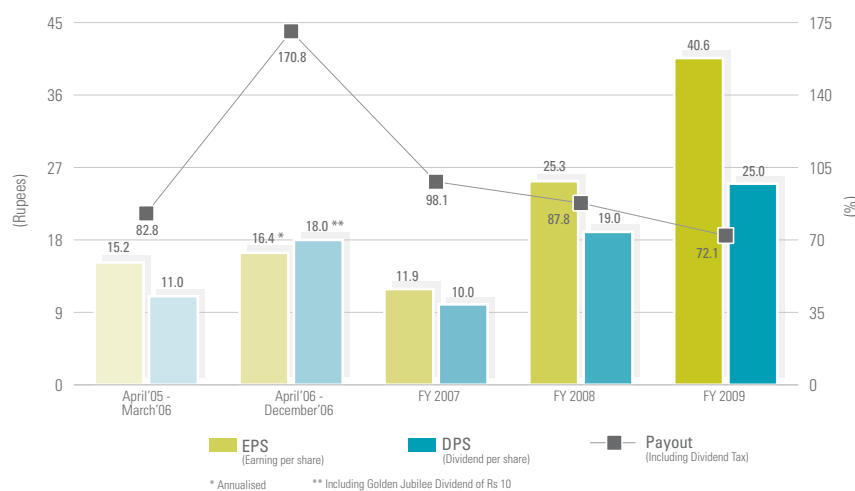
Distribution of Revenue 2009



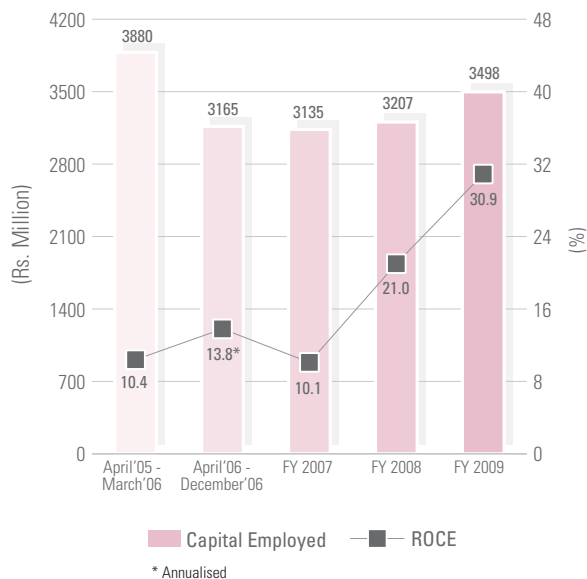
PAT and Margin



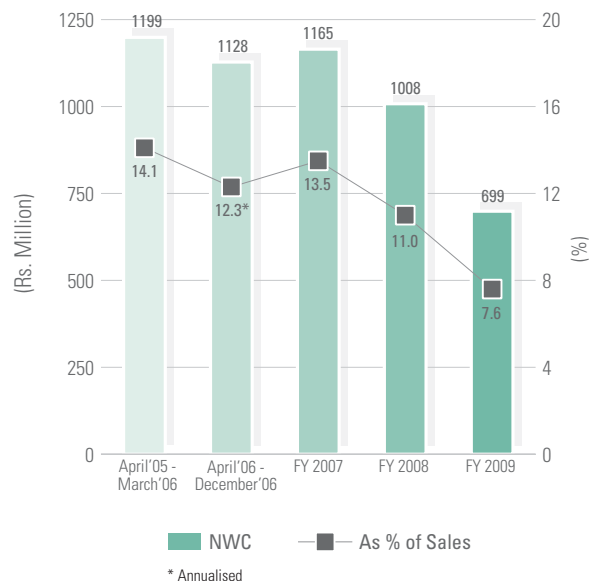
EPS, DPS and Payout



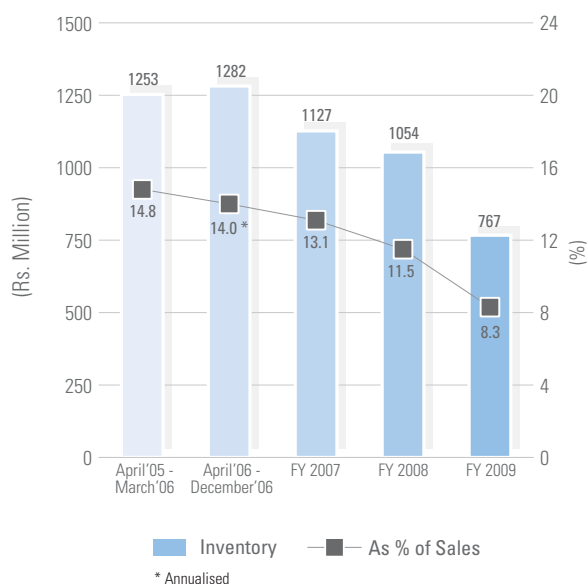
Capital employed and ROCE



Net Working Capital to Sales



Inventory to Sales



Receivable to Sales

