

Annual Report 2015–16



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From the desk of Vice-Chairman & Managing Director

Dear Shareholders,

This marks my third interface with you, as Vice-Chairman & Managing Director of Clariant
Chemicals (India) Ltd. I would like to thank all of you, our shareholders, for your continued faith in the organization. Our Company is taking several steps to partner with India's growth story, and we are concentrating all our efforts towards making a real difference.

While our solutions find applications across several emerging industry sectors in India, eight of them are notable as they form the building blocks of our growing economy: Agriculture, Infrastructure, Transportation, Healthcare, Fiber, Packaging, Consumer Goods and Home & Personal Care. The leading Companies in these sectors, trust our proficiency. They come forward to co-create innovative solutions that also offer a sustainable advantage. Whether it is our contribution towards a fuel-efficient car or towards a detergent that cleans with lesser water consumption or even towards developing lighter packaging materials with safer colors – we are taking proactive measures to strengthen our product pipeline with innovations that make a difference.

Our Company has manufacturing sites spread across Maharashtra, Gujarat, Madhya Pradesh and Tamil Nadu, with a 73:27 domestic sales to export sales ratio. We are continuing to invest more in our people, in newage technologies in our Application Development Labs, and towards the upgradation of our sites.

Also, our strategic acquisitions in the last two years viz Plastichemix (integrated into Masterbatches) And Lanxess' black pigment portfolio (integrated into Pigments) are starting to show results. By 2020, our Company aims to double its growth, with the current portfolio of products and solutions. We believe in making the Impossible... Possible: Our internal theme for 2015 that propelled our employees to enable the organization make a difference positively.

I am happy to share that our Company undertook close to 30 different CSR projects in the past 15 months, in the fields of education, health, environment and community welfare, with the active participation of more than 300 of our colleagues, committed to these causes. We will continue to invest our time and resources in these areas, and contribute towards making a real difference in the world around us.

In the last three years, our Company has seen a change in its DNA, with a transformed and rejuvenated team, committed to robust growth. Our strength lies in such people, our versatile product portfolio, our technical competence, our thought leadership in the industry and our agility in adapting to this fast-changing world. As a Company, we are committed to increasing shareholder value.

We will continue to address challenges with innovative and sustainable solutions, and our customers lie at the heart of our progress. Your encouragement and confidence in Clariant will drive us forward in our meaningful journey. Our journey towards Excellence. And Excellence in being the leading specialty chemicals Company.

DR. DEEPAK PARIKH

Vice-Chairman & Managing Director Clariant Chemicals (India) Ltd.

BOARD OF DIRECTORS



KEWAL HANDAChairman



DR. DEEPAK PARIKHVice-Chairman &
Managing Director



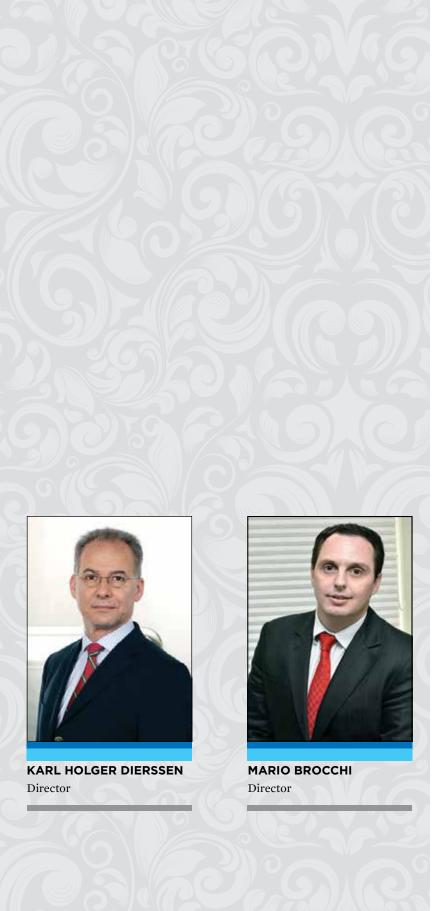
DR. (MRS.) INDU SHAHANI Director



SUNIRMAL TALUKDAR
Director



ALFRED MUENCH
Director



AUDITORS

Price Waterhouse Chartered Accountants LLP

BANKERS

Standard Chartered Bank Citibank N.A.

SOLICITORS & ADVOCATES

Crawford Bayley & Co.

REGISTRAR & SHARE TRANSFER AGENTS

Link Intime India Private Limited C-13, Pannalal Silk Mills Compound, L.B.S. Marg Bhandup (West), Mumbai – 400 078. Phone: +91 22 2594 6970

Email: rnt.helpdesk@linkintime.co.in

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Reliable Tech Park, Gut no. 31 Village Elthan, Off Thane-Belapur Road Airoli, Navi Mumbai – 400 708, Maharashtra Phone: +91 22 7125 1000

Email: investor.relations_India@clariant.com

WORKS

113/114, M.I.D.C. Industrial Area A.V.P.O. Dhatav, Taluka Roha District Raigad – 402 116 Maharashtra Kudikadu, SIPCOT Post Cuddalore – 607 005 Tamil Nadu

WA-6, Renaissance Industrial & Warehousing Park Kalyan - Padgha Road Village Vashere Post Amne, Taluka Bhiwandi District Thane – 421 302 Maharashtra Shed No. 18, 19, 20, 21, 22, GIDC Kalol District Panchmahal Vadodara – 389 330 Gujarat

Survey No. 344/1-2-3, Sakarda-Bhadarva Road Village Rania, Taluka Savli Vadodara – 391 780 Gujarat A1 - 47/2 & 47/3, GIDC Nandesari Vadodara – 391 340 Gujarat

Plot/Phase No.378/2/2 Durgapura Colony Road Birlagram, Nagda – 456 331 Dist. Ujjain Madhya Pradesh

Making a Difference IN INDIA

OVER A BILLION PEOPLE... OVER A BILLION DREAMS!

The India of today presents opportunities to almost every emerging sector. Coupled with strategic campaigns and incentives from the government, the entire ecosystem is striving relentlessly towards making the dreams of 1.25 billion people, a reality.

Clariant believes in innovation. And not just innovation alone; we believe that, when complemented with sustainability, innovations become meaningful.



Clariant is consistently positioning its businesses in markets with high growth potential. Accelerating Change to Discover Value has been its mantra! This is a mandate for all employees and an invitation to explore Clariant's activities. Sustainable value creation for all its stakeholders and for Clariant as a whole requires the alignment of all business on central factors that are inextricably linked and built upon each other: Driving for excellence, disciplined performance management, delivering to promise, courageous and decisive leadership, lived appreciation, and corporate responsibility.

For Clariant, India means more than just a country on the map. It means commitment. Commitment towards creating opportunities, which lie unchallenged. Commitment to offer solutions with newer perspectives. Clariant is making large strides towards unlocking the immense untapped potential that India has in the Specialty Chemicals sector. An industry that makes its mark visible in every facet of our everyday lives - be it agriculture, infrastructure, home and personal care, packaging, consumer goods, textiles, transportation and healthcare, among others.

Our competitive solutions have put us on the path to make India a global investment destination and consequently, the leader in the Specialty Chemicals industry.

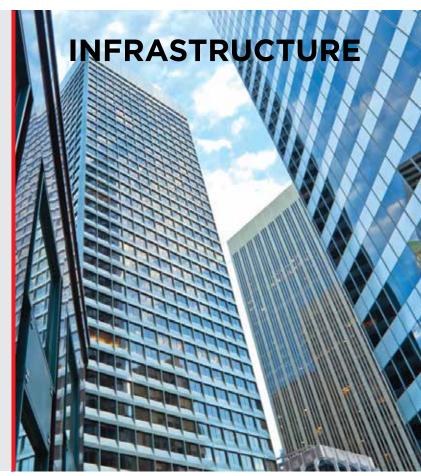
And in the process, making a difference to the lives of the over a billion people of India!





- » Our Agrocer range of pigments provide enhanced appearance to seeds and allow differentiation. This helps in better visualization of high quality and efficiency.
- » By using our safe and regulated pigments in the coloration of agrochemicals, farmers can measure optimal dosage levels of fertilizers.
- » Our additives and masterbatches help greenhouse cultivations, by providing durable and 'green' agricultural films.
- » Our additives offer strength and durability to PVC irrigation pipes, thus reducing wastage of water.

- » Our range of low VOC pigment preparations used in decorative paints help reduce health hazards.
- » By using our range of IR-reflective pigment preparations in water-based exterior paints, ambient temperatures in the interiors are reduced, thus aiding energy-efficiency. These solutions also contribute to long-lasting exterior finishes.
- » Our range of Easily-Dispersible pigments, specially designed for offering eye-catching attractiveness, also find applications in paints used for road markings. This can help in safe vehicular movement.
- » Using our range of sustainable, non-halogenated flame retardants, life and property can be saved, in case of fire hazards.
- » By using thinner insulation boards made possible by our masterbatches technology, buildings can ensure maximum living space, with resultant savings in material use and production costs.
- » Our masterbatches find use in solar panels, ensuring their longevity.





- » Our range of regulated colors in various home & personal care products ensure safety and integrity.
- » Our whitening dyes find applications in detergents, thereby offering whiter, brighter, long lasting clothes, with less usage of water.
- Our functional waxes

 Licowax used in
 applications like
 shoeshines, offer greater
 water repellency, thereby
 increasing shelf life of
 leather articles.

- » Our range of pigments used for packaging of sensitive applications like food or cosmetics, follow global regulations and are free from lead, chromium, halogens and toxic solvents.
- » Our range of pigments reduce warpage or distortion of flexible packaging, thereby cutting down on wastage and rejections.
- » Our masterbatches ensure safe and compliant packaging of sensitive applications like food and personal care products.
- » Using our specialty masterbatches, processors can increase the use of renewable, degradable and compostable bio-polymers.
- » Use of our masterbatches ensures efficient re-processing of recycled plastics.
- » When used for packaging applications, our additive masterbatches enhance the shelf life of packaged products.





- » Our low-halogenated, safe pigments find applications in high-end electronics, for example smartphones.
- » Our safe and regulated pigments are used in child-friendly products like toys and stationery.
- » Our range of Nickel-free sealants are used for anodizing applications in smartphones.
- » Our range of sustainable, non-halogenated flame retardants find use in high-end electrical and electronic goods, like smartphones, laptops, consumer durables, electrical circuits and fittings.
- » Our range of masterbatches ensure highperformance and durable white goods like refrigerators, washing machines, microwaves, personal electronics, etc.
- » Our masterbatches foaming agents help reduce total weight of plastic and resin consumption in consumer durables, thereby contributing to energy-efficient products.

- » Our pigments find use in mass coloration of Viscose Rayon, with lesser use of water.
- » Our range of waxes enable processing of PP/PET fibers at lower temperatures, thereby saving energy costs.
- » Our range of additives and masterbatches for various fiber applications like carpets, clothing, automotive interiors, offer flame retardancy, durability, among other such features.

