

A high-contrast, black and white illustration of a laboratory setting. In the foreground, a large, dark, curved object, possibly a piece of laboratory equipment like a flask or a part of a machine, is visible. In the background, there are faint, glowing chemical structures and symbols, including 'H', 'N', and 'CH'. The overall effect is one of scientific precision and discovery.

# Exactly your chemistry

**Clariant (India) Limited**

ANNUAL REPORT 1997-98

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### **Annual General Meeting**

Time and Date, Address  
3.00 p.m. July 09, 1998  
Y.B. Chavan Auditorium  
General Jagannath Bhosale Marg  
Next to Sachivalaya Gymkhana  
Mumbai - 400 021

**Board of Directors**

V.N. Nadkarni	Chairman
P.R. Rastogi	Managing Director
P. Brandenburg	
Dr. R. Handte	
R. Lösser	
J. Mahler	
R.A. Shah	Alternate to R. Lösser
Dr. M.L. Gulrajani	
K.J. Bharucha	

**Executive Committee**

B.L. Gaggar	Vice President (Finance & Admn.) & Company Secretary
R.Y. Mani	
D.K. Mittal	
S.S. Patil	
K.S. Rindani	
S. Sinh	

MD		BKC	
CS		DPY	
RO		DIV	
TRA		AC	
AGM		SHI	
YE			

**Solicitors**

Messrs. Crawford Bayley &amp; Co.

**Auditors**

Messrs. A.F. Ferguson &amp; Co.

**Bankers**

Standard Chartered Bank  
Citi Bank N.A.  
Banque Nationale de Paris  
State Bank of India  
Union Bank of India

**Share Transfer Agents**

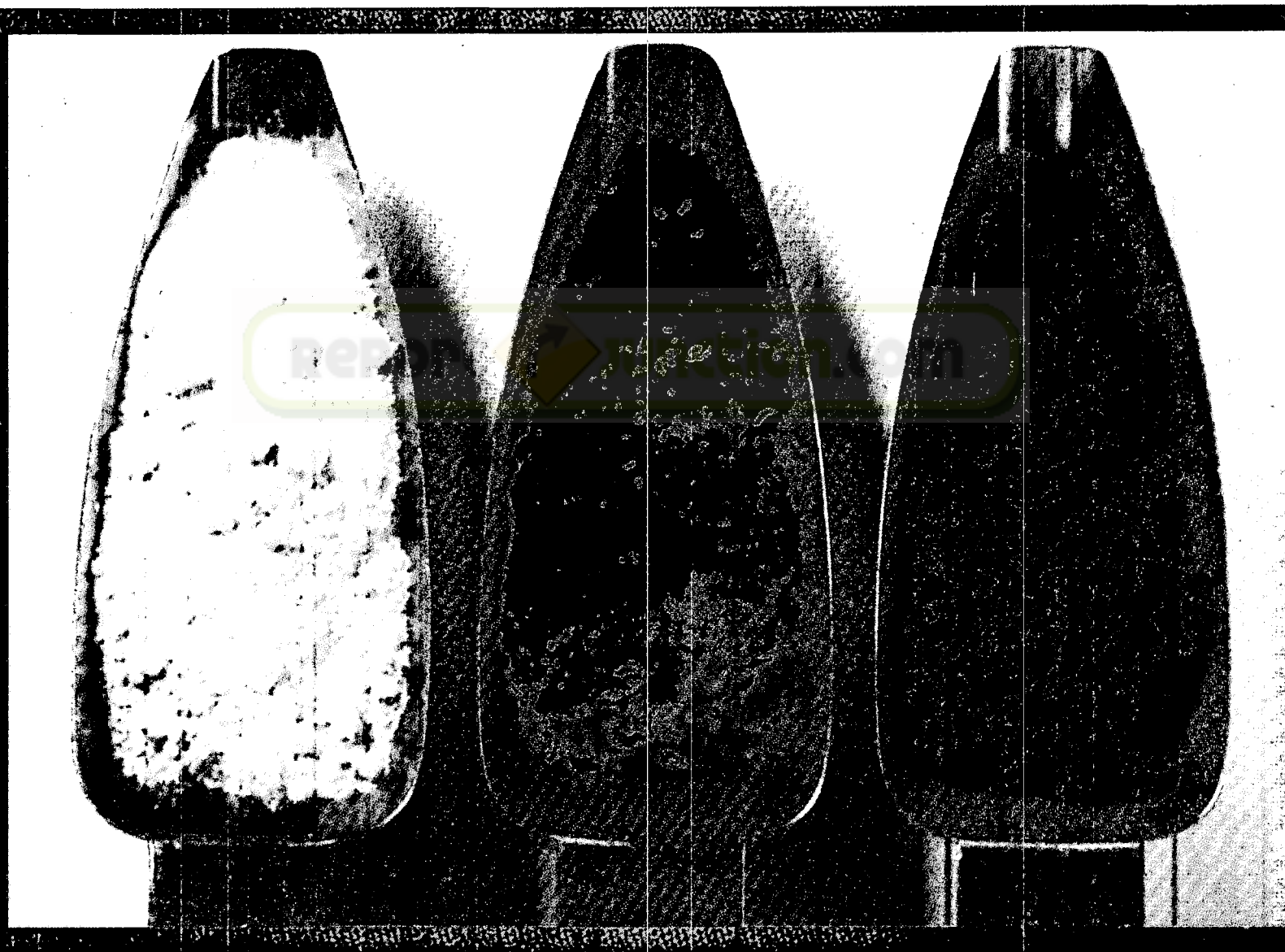
IIT Corporate Services Limited  
IIT House, Off M. Vasanji Road  
Opp. Vazir Glass, Near J.B. Nagar  
Andheri (East), Mumbai 400 059

**Registered Office**

Sandoz House  
Dr. Annie Besant Road  
Worli, Mumbai - 400 018

**Works**

Kolshet Road, Thane 400 607



# This is Clariant

## **Clariant World-wide**

Clariant has grown out of the Chemicals division of Sandoz and was floated as an autonomous company in July 1995. In July 1997, the Hoechst speciality chemicals business was integrated into Clariant. With the turnover of Swiss Francs 10 billion (Rs. 26,500 crores), the enlarged Clariant is a global leader in speciality chemicals.

Clariant operates world-wide in more than 60 countries with its headquarters in Muttensz near Basle, Switzerland.

The six divisions of enlarged Clariant - Process & Performance Products, Pigments & Additives, Masterbatches, Surfactants, Fine

Chemicals and Cellulose Ethers & Polymerisates offer a wide range of speciality chemicals for all major applications. The combined core competencies of the enlarged company, along with committed people, proven products and efficient services, are creating new synergies the world over, for the benefit of customers. Clariant's know-how in chemicals, processes and technologies are based on 135 years of experience in these fields.

## **Clariant (India) Limited**

In India, Clariant's speciality chemicals have been used for over 100 years. Today, Clariant (India) is the market leader in textile chemicals, leather dyes and is an important supplier to the high end

segment of textiles, leather, paper, paint and coating industries.

Exports form one of the thrust areas accounting for 32 per cent of the company's turnover in the year 1997-98.

Clariant (India) is also one of the three global sourcing centres of Clariant.

With focus on providing solutions and new product development for the changing fashion needs, aggressive marketing, efficient distribution and technical service network, the prime objectives of Clariant (India) are to grow and to create value for shareholders, customers and employees.



# Certificate of Registration

KPMG Quality Registrar (A business unit of KPMG Peat Marwick LLP) Hereby Registers:

## Clariant (India) Limited

Sandoz Bag, Kolshet, Thane 400 607, India

For its quality system described below under the American National Standards Institute  
- American Society for Quality Control

Q9001 (ISO9001:1994) Standard

The quality system is applicable to:

Design, development, manufacturing and supply of textile, leather and paper chemicals and dyes.

This registration is given subject to the conditions governing the use of this certificate as set forth in the agreement between KPMG Quality Registrar and the holder thereof.  
Registration does not assure the effectiveness of or products produced by a quality system.

**KPMG**  
Quality Registrar



Certificate Number: 0873  
Issue Date: July 18, 1997  
Expiration Date: July 17, 2000

**Daniel L. Brennan, Partner**  
KPMG Peat Marwick LLP  
Short Hills, NJ USA



# ISO-9001

During the year, Clariant (India) received the ISO 9001 certificate from KPMG Quality Registrar, one of the top USA based certification agencies.

of working for this certificate provided tremendous amount of awareness for these values as demanded by the customers.

The receipt of ISO 9001 certification will help the organisation in developing total transparency between:

- Various work-processes in the functions within the company
- Customers on one side and suppliers on the other.

In the present highly customer-oriented business scenario, the demand for product quality, innovation in application values, continuous improvement in delivery schedules and cost effectiveness have become important considerations. The process

ISO 9001 provides business drivers like customer satisfaction, optimum cost, understanding of requirements at all levels of organisation, training and re-training of personnel and a continuous evolution of technology at work.

ISO 9001 has helped the company to significantly enhance organisational capabilities to effectively meet the ever-increasing demands of all stakeholders, from shareholders, customers, employees, suppliers to the society at large effectively.





# Environment, Safety & Health Affairs

Environment protection, safety of operations and health protection are permanent commitments for Clariant (India). In addition to meeting the requirements of the local environment protection laws, all operations of the Company are subject to review through Clariant Group standards.

The Company has always endeavoured to provide and maintain an absolutely safe working environment for all its employees, and has kept up with the latest trends, standards and

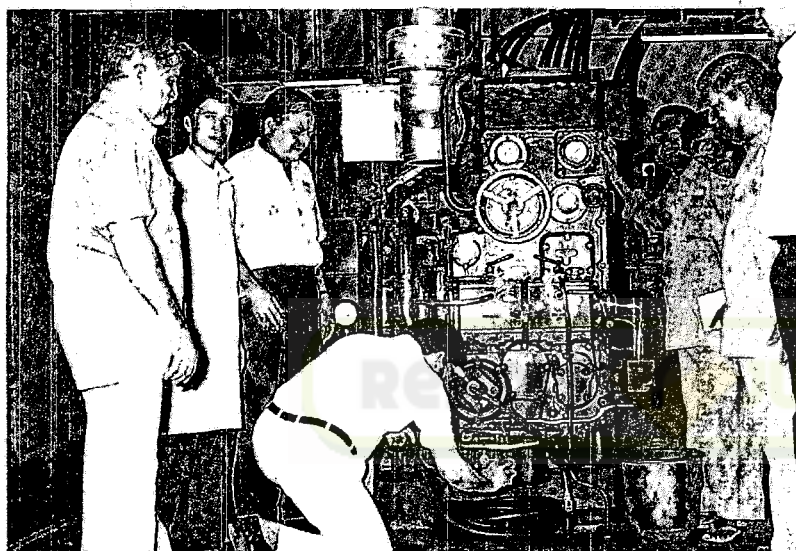
practices. At Clariant (India), safety of its operations as well as the protection of the concerned people, their health and ecological responsibility, is an integral part of management.

Clariant (India) has strong safety monitoring and audit procedures conforming to international standards. The company conducts extensive safety and environmental audits and risk analysis studies in relation to all significant areas of operations. Before introduction of any new product,

specific attention is paid to minimise and avoid any waste generation. It is an integral part of management responsibility to make the customers aware of all relevant information on the use of company's products.

These efforts have yielded wide recognition. The Company bagged the TMA's (Thane Manufacturers' Association) prestigious award for the Best Industrial Safety Performance for the third consecutive year in the category of Chemical Units in a large-scale sector.

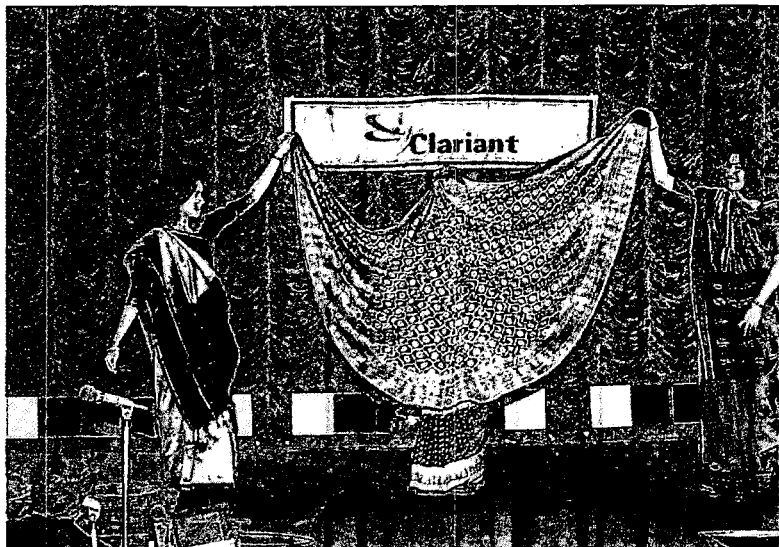
Energising Work Environment



Budget Process Meeting



Long Service Awards



Clariant Annual Get-together