



ANNUAL REPORT 2013-14



CONTAINER CORPORATION OF INDIA LTD.
(A Navratna Undertaking Government of India)



RTG-01

FIELD CHAINS



INLAND CONTAINER DEPOT - DADRI

Geseaco

MISC LOGISTICS

Geseaco

MISC

CHANGELINK

CHANGELINK



MISSION

“Our mission is to join with our community partners and stake holders to make CONCOR a company of outstanding quality.

We do this by providing responsive, cost effective, efficient and reliable logistics solutions to our customers through synergy with our community partners and ensuring profitability and growth. We strive to be the first choice for our customers. We will be firmly committed to our social responsibility and prove worthy of trust reposed in us.”

मिशन

“हमारा मिशन अपने व्यावसायिक सहयोगियों और शेयरधारकों के साथ मिलकर कॉनकॉर को एक उत्कृष्ट कंपनी बनाने का है। अपने व्यावसायिक सहयोगियों के सक्रिय सहयोग से तथा लाभप्रदता एवं वृद्धि सुनिश्चित करके अपने ग्राहकों को अनुक्रियाशील, लागत प्रभावी, दक्ष और विश्वसनीय संभारतंत्र साधन उपलब्ध कराकर हम अवश्य ही ऐसा कर पाएंगे। हम अपने ग्राहकों की पहली पसंद बने रहने के लिए प्रयासरत हैं। हम अपने सामाजिक दायित्वों के प्रति दृढ़तापूर्वक प्रतिबद्ध हैं और हम पर जो विश्वास रखा गया है, उस पर खरे उतरेंगे।”

लक्ष्य

“हम ग्राहक केंद्रित, निष्पादन प्रेरित, परिणाम अभिमुख्य संगठन बनेंगे जिसका मुख्य लक्ष्य ग्राहकों को प्रतिलाभ दिलाना होगा”

“हम संसाधनों का लाभप्रद उपभोग करने हेतु तथा उच्च गुणवत्ता वाली सेवाएं देने के लिए प्रयासरत रहेंगे और श्रेष्ठता हेतु मानक स्थापित करने के रूप में हमारी पहचान होगी।”

“हम परिष्कृत नवीन सेवाएं देने के लिए निरन्तर नए और बेहतर विकल्प खोजेंगे। ग्राहकों की सुविधा और संतुष्टि ही हमारा ध्येय होगा। हम अपने व्यावसायिक प्रतिस्पर्धियों से सीख लेंगे और श्रेष्ठता हेतु सदैव प्रयासरत रहेंगे।”

“हम अपने संगठन के लक्ष्यों और मिशन के समर्थन में परिमेय निष्पादन लक्ष्य निर्धारित करेंगे। हम अपने प्रतिस्पर्धियों के मुकबले स्वयं ही मानक स्थापित करेंगे तथा अपने संगठन की उन्नति के लिए अपने व्यवसाय और परिचालन के सभी क्षेत्रों में एक संव्यावसायिक, सक्षम और समर्पित टीम के रूप में कार्य करेंगे।”

“हम व्यवसाय-सम्मत उच्चतम मानकों का अनुसरण करेंगे तथा उत्तरदायी निगमित हस्ती के रूप में सामाजिक दायित्वों का निर्वहन करते हुए व्यावसायिक समुदाय के लिए समाजिक मूल्यों में अत्यधिक वृद्धि करेंगे।”

“हम अपने कार्यालयीन कार्यों में पूर्णतः सत्यनिष्ठा, ईमानदारी, पारदर्शिता और निष्पक्षता बनाए रखेंगे। हम निजी जिंदगी में भी नैतिकता के उच्च आदर्श बनाए रखने हेतु प्रयासरत रहेंगे।”

OBJECTIVES

“we will be a customer focussed , performance driven, result oriented organisation, focussed on providing value for money to our customers..”

“we will strive to maximise productive utilisation of resources, deliver high quality of services, and be recognised as setting the standards for excellence.”

“we will constantly look for new and better ways to provide innovative services. We will aim for customer convenience and satisfaction, learn from our competitors and always strive for excellence.”

“we will set measurable performance goals to support the objectives and mission of our organisation and work as a professional, competent and dedicated team for the organisation to achieve excellence in all areas of our business and operations by benchmarking ourselves with our competitors.”

“we will follow highest standards of business ethics and add social value for the community at large by discharging social obligations as a responsible corporate entity.”

“we will maintain absolute integrity, honesty, transparency and fair-play in all our official dealings and strive to maintain high standards of morality in our personal life.”



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10 YEARS FINANCIAL/PHYSICAL PERFORMANCE (YEAR WISE DATA)
FINANCIAL PERFORMANCE

(₹ in Crore)

S.No.	PARTICULARS	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
1	Total Income (Including other Income)	2,043.33	2,489.16	3,141.94	3,510.33	3,628.25	3,885.73	4,032.11	4,377.49	4,743.38	5,356.27
2	Expenditure (Incl. increase/decrease in stock)	1,366.82	1,735.54	2,166.11	2,455.49	2,486.10	2,744.04	2,828.60	3,037.35	3,358.59	3,882.69
3	Operating Margin (1-2)	676.51	753.62	975.83	1,054.84	1,142.15	1,141.69	1,203.51	1,340.14	1,384.79	1,473.58
4	Interest Expenses	0.29	0.23	-	-	-	-	-	-	-	-
5	Depreciation	66.62	83.26	93.58	106.34	115.91	135.10	145.23	158.49	172.71	189.33
6	Profit before Tax	609.60	670.13	882.25	948.50	1,026.24	1,006.59	1,058.28	1,181.65	1,212.08	1,284.25
7	Profit after Tax	428.60	525.80	703.82	752.21	791.20	786.69	875.95	877.88	940.03	984.76
8	Dividend	94.23	116.98	142.98	168.98	181.98	181.98	201.48	214.47	227.47	239.82
9	Profit & Loss Account Balance	1,465.38	1,805.21	2,273.49	2,752.78	3,251.95	3,747.47	4,301.29	4,842.12	5,422.82	6,028.53
10	General Reserve	168.39	220.97	291.35	366.15	380.28	458.95	546.54	634.33	728.33	761.81
11	Term Loan	10.60	-	-	-	-	-	-	-	-	-
12	Reserves & Surplus (9+10)	1,633.77	2,026.18	2,564.84	3,118.93	3,632.23	4,206.42	4,847.83	5,476.45	6,151.15	6,790.34
13	Fixed Assets (Gross Block)	1,538.62	1,793.61	2,025.33	2,244.24	2,640.95	2,988.86	3,286.15	3,503.78	3,994.43	4,469.63
14	Sundry Debtors	5.73	8.52	9.90	13.83	15.72	17.64	17.27	19.59	25.74	32.98
15	Foreign Exchange Earnings	0.66	-	-	-	-	-	-	-	-	-
16	Share Capital	64.99	64.99	64.99	64.99	129.98	129.98	129.98	129.98	129.98	194.97
17	Capital Employed	1,600.86	1,940.09	2,456.61	3,030.16	3,507.20	4,100.33	4,962.42	5,557.11	6,073.22	6,426.30
18	Government Investment	41.00	41.00	41.00	41.00	82.00	82.00	82.00	82.00	82.00	120.49
19	Net Worth (12+16)	1,698.76	2,091.17	2,629.83	3,183.92	3,762.21	4,336.40	4,977.81	5,606.43	6,281.13	6,985.31
20	Profit Before Tax to Capital Employed (6+17)	0.38	0.35	0.36	0.31	0.29	0.25	0.21	0.21	0.20	0.20
21	Operating Margin to Capital Employed (3+17)	0.42	0.39	0.40	0.35	0.33	0.28	0.24	0.24	0.23	0.23
22	Profit after Tax to Share Capital (7+16)	6.59	8.09	10.83	11.57	6.09	6.05	6.74	6.75	7.23	5.05
23	Expenditure to Income (2+1)	0.67	0.70	0.69	0.70	0.69	0.71	0.70	0.69	0.71	0.72
24	Number of Employees	988	1,036	1,080	1,134	1,176	1,129	1,147	1,164	1,198	1,325
25	Income per Employee (1+24)	2.07	2.40	2.91	3.10	3.09	3.44	3.52	3.76	3.96	4.04
26	Foreign Exchange Earnings Per Employee (15+24)	0.00	-	-	-	-	-	-	-	-	-
27	Current Ratio	2.38	2.47	2.98	3.54	3.51	4.05	5.59	5.73	5.55	5.09
28	Debt/Equity Ratio (11+19)	0.01	-	-	-	-	-	-	-	-	-
29	Investments	84.00	129.38	131.70	155.36	203.08	240.54	243.96	293.10	482.16	864.03

PHYSICAL PERFORMANCE (TEUs)*

1	International Handling	1376516	1556714	1715661	1977399	1854959	1882277	2018551	2136000	2152034	2361429
2	Domestic Handling	351460	373848	389605	470370	453273	538970	543746	468311	433652	507183
3	Total (1+2)	1727976	1930562	2105266	2447769	2308232	2421247	2562297	2604311	2585686	2868612

* Twenty Foot equivalent units

COMPANY INFORMATION**BOARD OF DIRECTORS****Shri Anil Kumar Gupta**

Chairman & Managing Director

Shri Harpreet Singh

Director (Projects & Services)

Shri Yash Vardhan

Director (Intl. Marketing & Opn.)

Smt. P. Alli Rani

Director (Finance)

Shri Arvind Bhatnagar

Director (Domestic)

Shri Manoj K. Akhouri

Director

**Lt. Gen. Arvind Mahajan (Retd.),
PVSM, AVSM, VSM & bar**

Director

Dr. (Prof.) A. K. Bandyopadhyay

Director

Dr. (Prof.) Kausik Gupta

Director

Shri Sudhir Mathur

Director

Shri Pradeep Bhatnagar

Director

Shri Deepak Gupata

Director

Shri M.P. Shorawala

Director

COMPANY SECRETARY**Shri Harish Chandra**Group General Manager (Finance)
& Company Secretary**STATUTORY AUDITORS**

M/s Kumar Vijay Gupta & Co.

New Delhi**BRANCH AUDITORS**

M/s K.L. Banerjee & Co.

Kolkatta

M/s A.V. Deven & Co.

Chennai

M/s Jain Seth & Co.

Ahmedabad

M/s Chandak Khanzode & Shenwai

Nagpur

M/s Rao & Babu Associates

Hyderabad

M/s RAV & Co.

Mumbai

M/s V. Sahai Tripathi & Co.

New Delhi

M/s Arun Singh & Co.

New Delhi**BANKERS**

Axis Bank Ltd.

Bank of India

Canara Bank

CitiBank

Corporation Bank

DCB Bank

HDFC Bank Ltd.

ICICI Bank Ltd.

IDBI Bank Ltd.

Indusind Bank

Jammu & Kashmir Bank

Punjab National Bank

Punjab & Sind Bank

State Bank of India

UCO Bank

Vijaya Bank

YES Bank Ltd.

Registrars & Share Transfer AgentM/s. Beetal Financial & Computer
Services (P) Ltd., New Delhi

BOARD OF DIRECTORS OF CONCOR

Chairman
& Managing Director

Shri Anil Kumar Gupta took over as Chairman and Managing Director, CONCOR w.e.f. 05.03.2013. He is an IRTS officer of 1982 batch and has worked with Indian Railways at senior positions, prior to joining CONCOR. During his tenure with CONCOR, he has held several key positions, including Director (Domestic) upto 29.12.2009 and Managing Director w.e.f. 30.12.2009. He is a leading transport sector professional with specialist expertise and skills in the areas of Marketing & Commercial Activities, Ports and shipping, Railway Operations and Inter-modal and Landside Transport Logistics and Distribution. Shri Gupta holds qualifications of M.A., M.Phil. (Economics) from Delhi School of Economics and MBA (NMP).

Shri Harpreet Singh took over as Director (Projects & Services) in CONCOR on 20th July, 2006. He is a graduate in Mechanical Engineering, Electrical Engineering and he has also completed Master of Business Administration in Finance from National Institute of Financial Management (NIFM). Sh. Harpreet Singh was an officer of IRSME and joined Indian Railways in 1980. He held various positions in Indian Railways before joining Container Corporation of India Ltd. He was closely associated with setting up of Diesel Components Works at Patiala, a greenfield project from the initial stages to production built up stage. He also held important positions in Railway Board, Northern Railway and North Central Railway including Chief Motive Power Engineer (Diesel) at North Central Railway before he joined CONCOR in his capacity as Director (Projects & Services). He has been trained in India as well as abroad.



Director
(Projects & Services)



Director
(Intl. Marketing & Operations)

Shri Yash Vardhan took over as Director (International Marketing & Operations), CONCOR w.e.f. 28.09.2007. Prior to joining CONCOR he held various positions, as an IRTS office of 1983 batch, in Indian Railways. In Railways he had worked at various key positions, including Dy. Chief Operations Manager (Goods), Central Railways, Chief Transportation Manager (Petroleum), Western Sector and Chief Catering Manager, Northern Railways. During his tenure with CONCOR he has held inter-alia held the positions of GGM, CGM and Executive Director, Western Region/Mumbai and Executive Director (IM&O). Shri Yash Vardhan has a rich experience in Railway Operations, Commercial, Safety, Planning, Marketing, International Operations and Setting up & management of Container terminals. Shri Yash Vardhan has done B.Sc., M.Sc. & M. Phil. in Chemistry from Delhi University.

BOARD OF DIRECTORS OF CONCOR

Smt. P. Alli Rani, Director (Finance) completed her education in economics at the university level in a M. Phil Degree in economics. Subsequently she acquired twin Post Graduate Degrees in Management specializing in Finance & Marketing. Her career began with the Indian Economic Service (IES), a specialized cadre of the Government of India recruited to conduct economic analysis in the Central Ministries and adjunct offices. Subsequently, she joined the Indian Railway Accounts Service in 1986, a specialized cadre for handling the Finances of the Indian Railways. She joined the Telecom Sector in the early years of her career and spent six years in the sector initially in the DoT and the last two years in BSNL. She once again joined the Railways in 2001 but this time as part of its Corporate Business, taking over as Group General Manager/ Finance of CONCOR. Subsequently elevated as Executive Director, she was elected to the Board of Directors of the company in the year 2009 by the Public Enterprises Selection Board (PESB) and took over as Director Finance of the company.



Director (Finance)



Director (Domestic)

Shri Arvind Bhatnagar, Director (Domestic) He did BE (HONS) Electrical & Electronics, BITS Pilani , MBA Marketing Operations Research, FMS Delhi University. He belongs to IRTS 1982 batch and joined CONCOR on deputation as Chief General Manger, Western Region and was absorbed as Executive Director. He took over as Director (Domestic) on 09.09.2013.

He has worked in various capacities during the last 30 years in handling Rail Freight and Passenger, Commercial Working, Multi-modal Logistics involving Container Terminal Management of ICDs and Container Rail Operations, apart from this, having experience of nearly 5 years in heading the largest Container / Port Terminal in India.

Shri Manoj Krishna Akhouri, an IRTS officer has done M.Sc. (Tech) in Applied Geology from Indian School of Mines, Dhanbad, in 1985. Joined Indian Railways in Indian Railway Traffic Service (1987 Batch) and has wide experience in Railway operations, planning traffic related works, remodeling mega terminal to enhance handling capacity, development of multi modal logistic parks, etc and has held significant posts over Zonal Railways and in Ministry of Railways (Railway Board) in the Operating, Safety and Planning Departments. Also worked as General Manager (Operations) in Dedicated Freight Corridor and Group General Manager (International Marketing) in Container Corporation of India.



Director

BOARD OF DIRECTORS OF CONCOR



Director

Lt. Gen. (Retd.) Arvind Mahajan, Part-Time Non-Official Director (Independent) has served Indian Army, Corps of Electronics and Mechanical Engineers, Ministry of Environment & Forests, Military College of Electronics and Mechanical Engineers (MCEME), Border Road Organization (BRO), Director General of Quality Assurance, Army Headquarters and National Defence College at various key and eminent positions. He has vast experience in security advising, overall equipment management in Indian Army. A keen administrator with expertise in devising policies & directives, managing operations with focus on achieving the organisation's mission and strategic direction. He was awarded with PVSM, AVSM, VSM and Bar by Hon'ble President of India. He was also honoured with Chief of Naval Staff Commendation Card and Chief of Army staff Commendation Card (two times). He is a multi-faceted professional with domain expertise in the fields of operational logistics and supply chain management, equipment management, environmental clearances, mining, disaster management. He holds PG Diploma in Business Management, PG Diploma in Industrial Management, PG degree in Mechanical Engg. (Automobiles), AMIE (Mech.), MIE (Mech.) and FIE, M. Phil. (Defence Studies).

Dr. (Prof.) Kausik Gupta, Part-Time Non-Official Director (Independent) is Vice-chancellor of West Bengal State University, prior to which he was professor of Economics at Rabindra Bharati University, Kolkata. He has done MSC in Economics from Calcutta University, Ph.D. from Jadavpur University, Post doctoral research as a World Bank Fellow from University of York, U.K. He has vast experience in the field Economics and related research. He has done many projects at national and international level and is credited for numbers of publications and Ph.D. guidance.



Director



Director

Dr. (Prof.) Anup K. Bandyopadhyay, Part-Time Non-Official Director (Independent) obtained Bachelors, Masters degree in Electronics and Telecommunication Engineering and Ph.D. (Engg.) from Jadavpur University. He has served at ISRO as Electronic Engineer and Department of Electronics and Telecommunication Engineering, Jadavpur University as lecturer, Professor and Head of Department. He has a number of publications to his credit in reputed National and International journals.

Shri Sudhir Mathur, Part-Time Non-Official Director (Independent), an IRAS officer, retired as Director Finance of Ircan International Ltd. with over 35 years of experience, straddling both the Government and Public sector, his focus areas have been strategic planning & execution, resource mobilization, international concessions, financial management & control systems. He has done B.A.(Hons.) in Economics and M.A.(Public Administration).



Director